



Renewable Projects Portal for CLP Group

for OSIsoft European User Group Meeting in Dusseldorf - 20 January 2011

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Agenda

- 1. About CLP Group & business environment
- 2. Why Renewable Focus?
- 3. Challenges on Wind Projects
- 4. How Wind Portal
- 5. Demonstration
- 6. Project Highlights

Q & A



1. About CLP Group

<u>Largest investor-owned power businesses</u> <u>in Asia Pacific</u>

Revenues: US\$6.5B (2009)

Staff Approx: 9,000

Generating Capacity:

Over 17,000MW





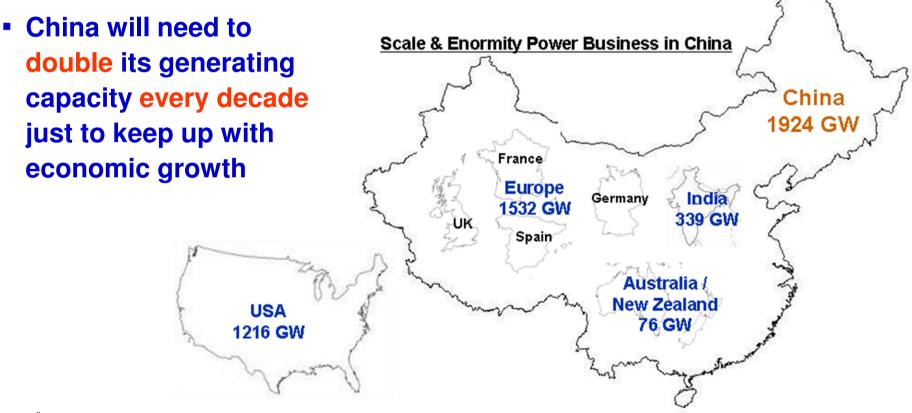




Key Facts on Asian Energy Utility Environment (1/3)

China will have the world's largest generating capacity by 2035 #

 China will increase 15-fold its nuclear capacity by 2030 (9GW in 2010 – 60GW in 2020 – 150GW in 2030)





Key Facts on Asian Energy Utility Environment (2/3)

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Imbalanced allocation of Generation Resources and Consumption in China Power flow from West to East regions North east 2/3 of coal, wind, North solar resources located in North and North Northwest. west 4/5of the hydropower resources is located Tibet Centr in Southwest. East C Over 2/3 of the power demand concentrates in East and Central / South China State Grid Corporation Of China.

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Key Facts on Asian Energy Utility Environment (3/3)

China Renewable Focuses:

Wind Power

- Potential to be world largest producer of wind energy
- > Significant growth in capacity from 20GW in 2010 to 150GW by 2020
- > Increasing production of small-scale wind turbines

Hydro Energy

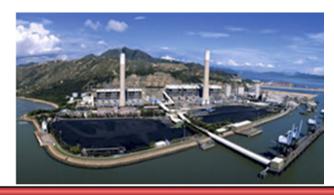
- > About 20% of China's current electricity supply
- > #1 in world, 350GW by 2020
- > Target to be self-sufficient

Biomass Energy

- ➤ Target 30GW by 2020
- > Fuel ethanol increase from 6M tpa in 2010 to 15M tpa by 2020



2. Why Renewable need special focus in CLP?



Conventional Generation

❖Indoor Equipment

base

- ❖Weather independent
- **❖LOW** # of Generators / site
- Operational support concentrated in fewer locationsDiversified Equipment supplier



Renewable Energy

- **❖Outdoor Equipment**
- **❖Weather Driven**
- ❖HIGH # of Generators / site
- Operational support distributed over wide area
- High technology risk exposures to core OEM

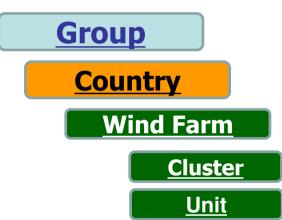
3. Background - Challenges for Wind projects

- Rapidly developing technologies
- Fast growing portfolio in CLP
- Wind is UN-controllable and need to harness TIMELY
- High reliance on OEM vendors
- Merits for capturing / sharing Wind Projects know-how internally
- Leveraging common processes & management systems for business performance monitoring
- Synergy for Solar projects



4. Wind Portal: Key Features

- Group / Asset Overviews Financial & Operations Performance and KPIs accessible on a common, Group hosted, easily accessible platform
- Stakeholders-specific Views in Details / Knowledge Sharing by Geography & Assets
 - √ Financial
 - ✓ Business Development
 - ✓ Asset Management
 - ✓ Trading





Trending / Comparison and Forecasting of Business Performance

5. Demonstration

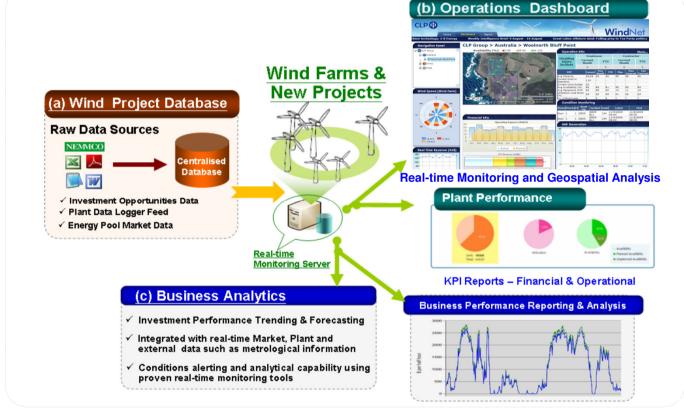




6. Project Highlights

Core Platform

Pilot completed in India and China wind-farms



Next Stage

- > Further rollout to wind farms
- ➤ Asset Management Integration with SAP/ Maximo



Q & A







