PG&E Energy Trading

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PG&E Energy Trading

Putting the Power of Information in your



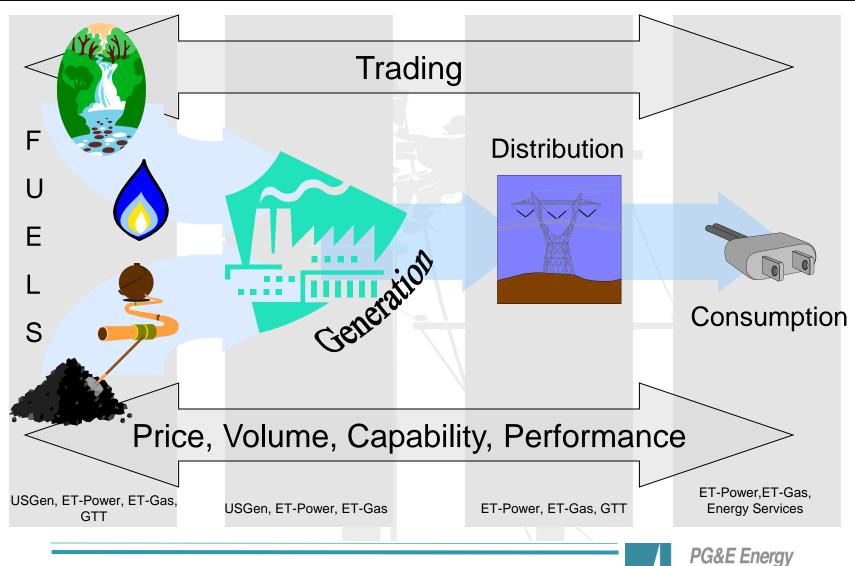


Business Themes

- Become a premiere energy trading company
- Establish major asset presence in deregulating regions
- Ability to monitor performance of a geographically disperse asset base
- Quickly integrate new assets into the decision process
- Manage the portfolio as a single entity (financial and physical)
- Establish a core base of information for decision making
- Extract maximum value from assets by optimizing performance during high value periods
- Address factors beyond our control
 - Type of DCS installed in new projects
 - Types of HW/SW systems acquired
 - External systems that are critical to our success



Touch Points for Information





Information Exchange Requirements

Real-time unit Mark-to-Market Market Pricing Signals Forecast weather Price Curves Load Forecasts

Head quarters:
Analyzes unit performance
Monitors environmental compliance
Distributes relavent data to all PI users

Mark-to-Market
Market Pricing Signals
Forecast weather
Forward Price Curves

Plants:

Real-time and historical process data
PI tools used for process improvement,
maintenance planning, performance
monitoring and problem
determination.

Fuel Consumption
Generator Output
Heat Rate
Emissions (NOx & SO2)
Production Forecasts

Trading Floor:
Collects pricing information
Collects weather information
Generates forward price curves
Monitors generator production, fuel
consumption, heat rates and emissions



PG&E Energy Trading

Numerous Data Sources Identified

- Power Pricing
 - Dow Jones, MegaWatt Daily, Power Markets Week
- Gas Pricing
 - IFERC, Gas Daily
- Broker Quotes
- Trader forward pricing
- 5 minute and hourly prices from Web Sources
 - PJM (hundreds of nodes), NEPOOL, CalPX prices, NY
- Weather
 - Custom Internet feeds, NCDC historicals
- Plant Production and status
- Pool settlements
 - Actual generation by unit, load by node



The Information Assimilation Problem

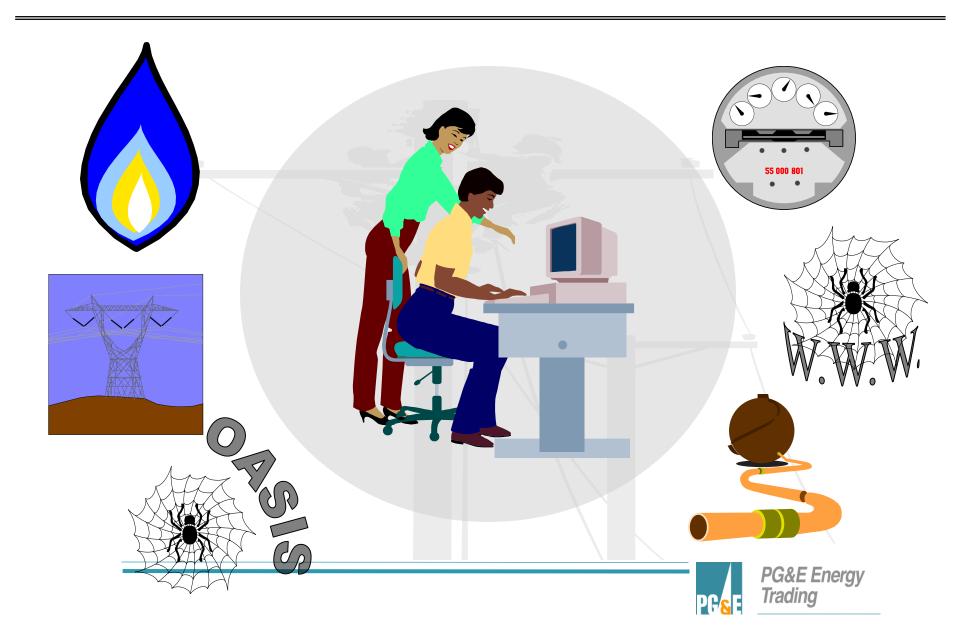


PI Supports the Business Case

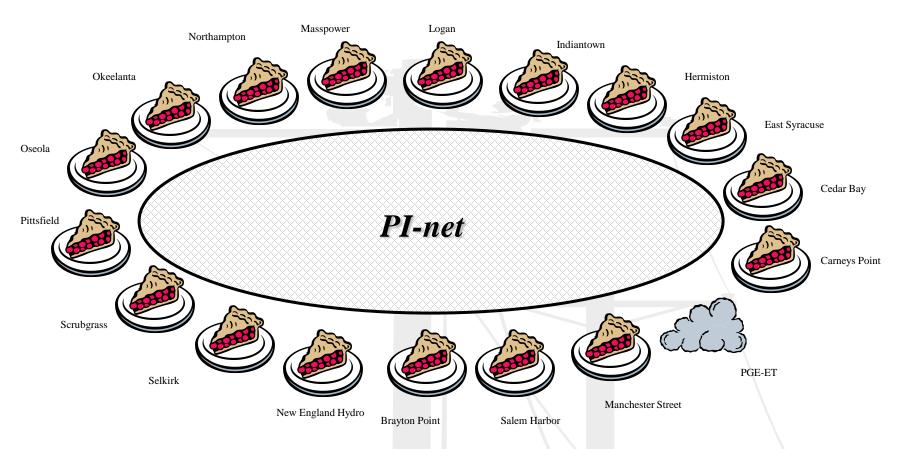
- Open Architecture supports multiple hardware and operating system environments
- Minimizes risk of acquisitions due to IT architecture
- Standard and custom analytics using familiar tools like EXCEL and Visual Basic
- APIs for custom application development
- Ability to establish standard performance measurement models across different DCSs and deploy them quickly at other locations
- Ability to integrate non-standard data such as pricing, weather and comments
- Ability to accept data from many sources, files, Web, spreadsheets



PI an Information filter and distribution tool



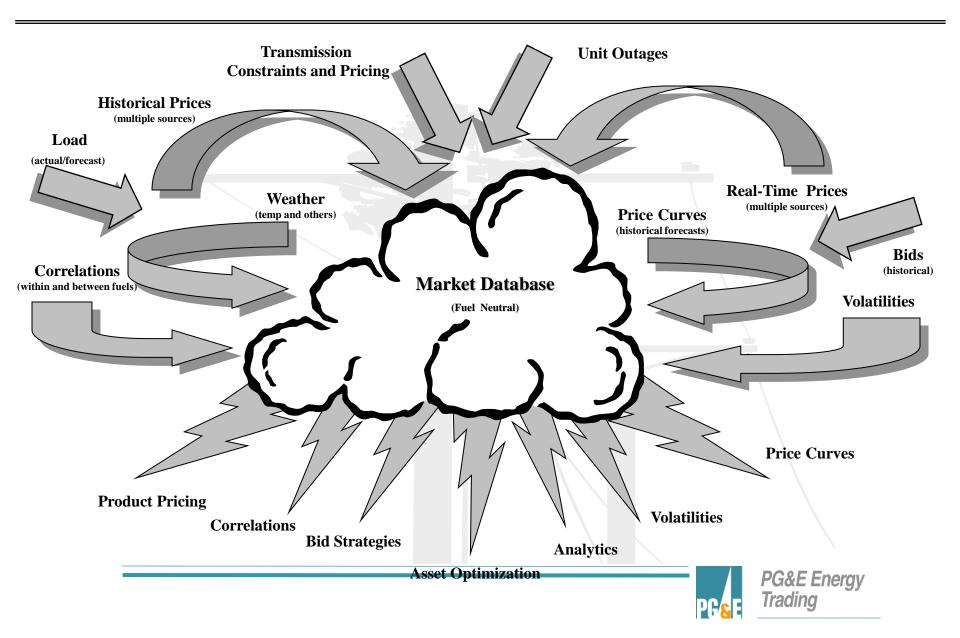
Starting to Make Sense from Chaos



Real-time access to critical information both locally and remotely throughout the PI-net improves decision making and responsiveness. Plants can maximize revenue by reacting to market price signals while Trading deploys assets to meet unforeseen load fluctuations and transmission constraints.

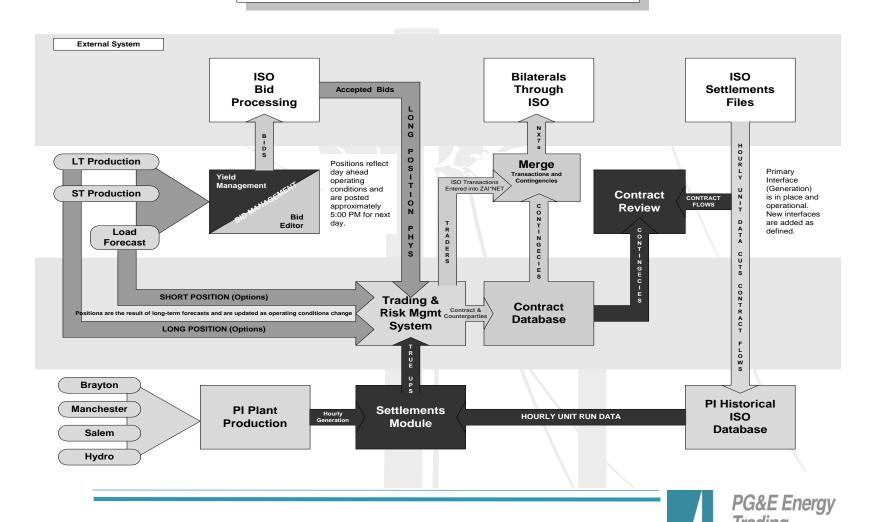


Expanding the System to Trading



Integrating the Solutions into the Operation

ASSET MANAGEMENT PROCESS



Some Examples

- 5 year daily average price showing high and low price and graph
- Historical daily prices for any period or product
- Correlate actual weather against 10 day forecasts
- Compare Dow Jones survey, Megawatt Daily, Power Markets Week, Gas Daily and IFERC indices
- Compare different product indices
- Created real-time monitors for generation output, fuel consumption and heat rate
- Centralized tracking of NoX, SO2 and other environmental constraints
- Price units in real-time against market clearing prices (MTM)
- Value historical production profile against market price and cost
- Correlate weather and prices
- Collect and balance Pool settlement data against internal production
- Collect Market Clearing and historical prices from Web/OASIS sites

