



Managing Variable Costs in Power Generation

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VALUE NOW, VALUE OVER TIME



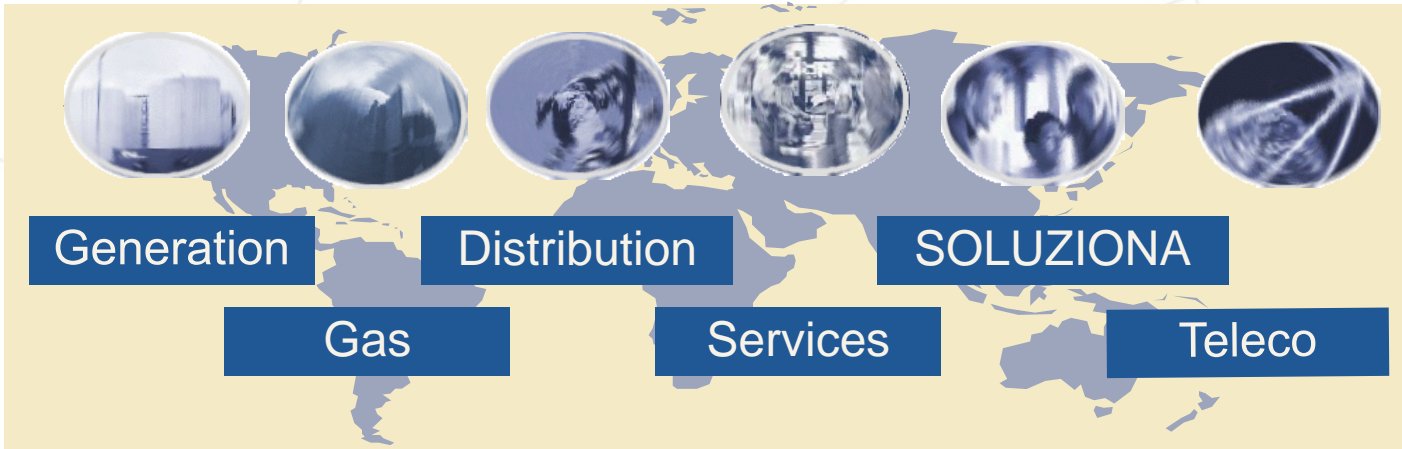
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Areas



Business Divisions



- Group revenue surpassing seven billion US Dollars
- 25,000 employees in close to 30 countries
- More than eleven million electricity and gas customers throughout the world

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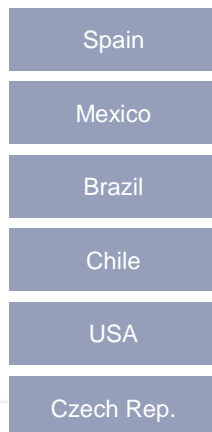
Soluziona Strategic Positioning

Mission

SOLUZIONA is a Multinational Technical Services Company

- Offering **Integral Solutions** with high added value in Management, Technology and Infrastructure
- Sectorial Specialisation in **Energy, Telecommunications and Infrastructures and Transport**
- Differential positioning in **Information Technologies Consulting** of a multi-sectorial nature
- A culture of **Responsibility, Quality and Commitment** to the results for our Clients

By geographical area



By Product



By Sector

Energy & Industry

Telecom & Media

Finance & Service

Infrastructure & Govt

soluziona

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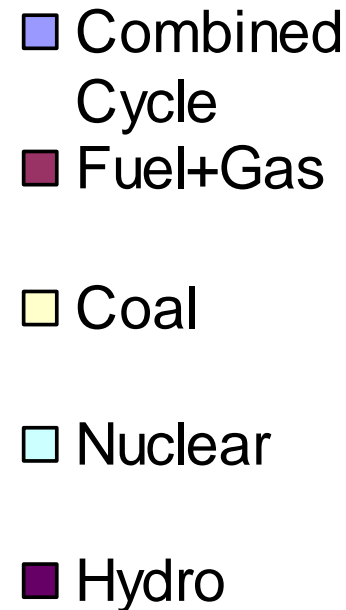
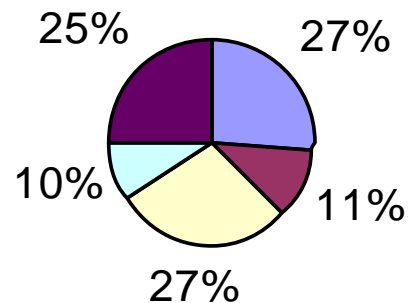
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SPAIN : Approx. 6,900 Mw.

25% Hydro, approx. 1,700 MW

54 % coal + combined, approx. 3,726 MW

Installed Capacity



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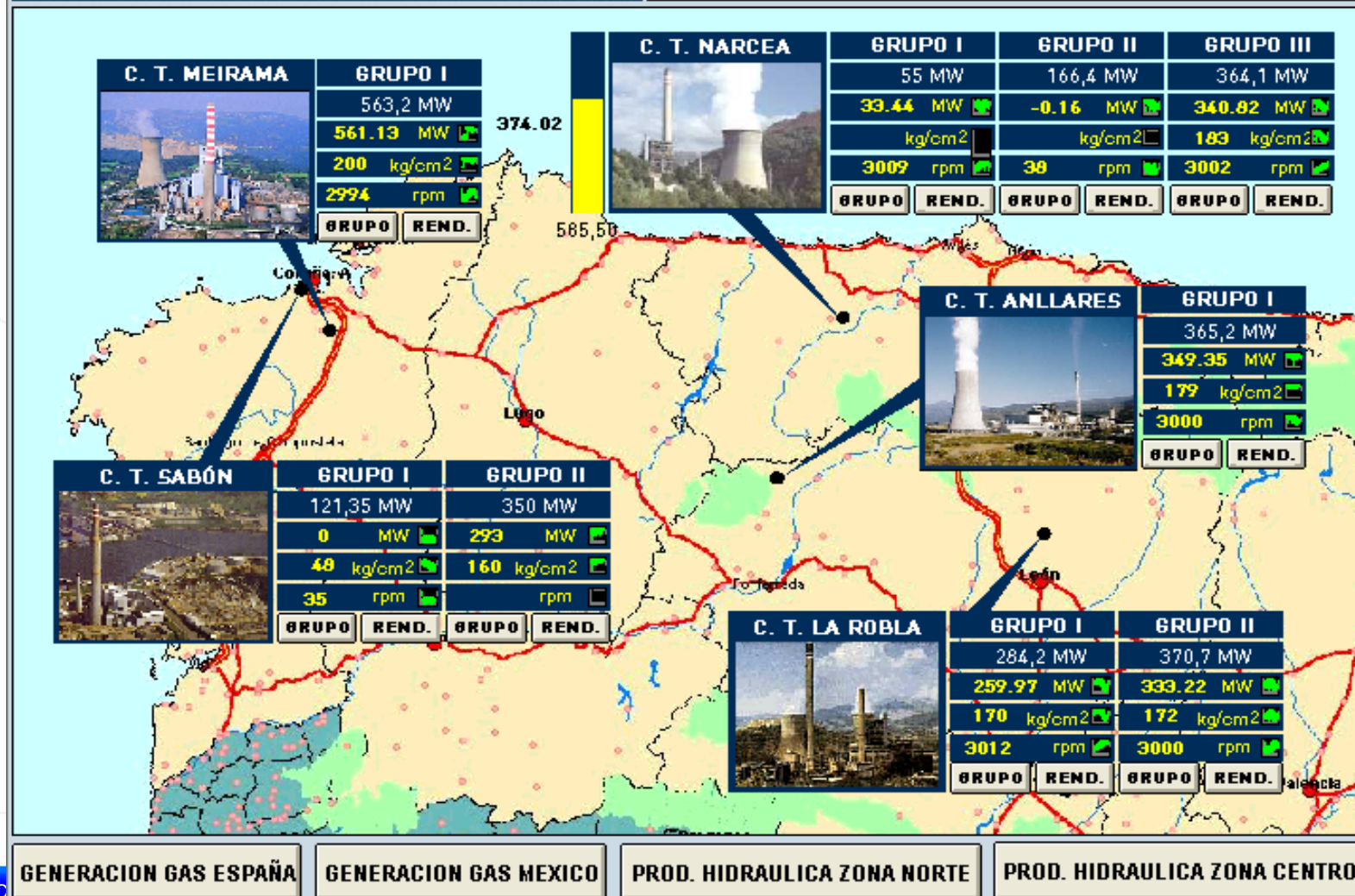


Union Fenosa



UNION FENOSA **generación**

área de producción UBICACIÓN CENTRALES TÉRMICAS



Union Fenosa

Estado de Grupos

Evolución de la Producción

Últimas 24 h

	Anllaes		Meirama		Narcea			La Robla		Sabón		Aceca	
Neta GdP	365.2		563.2		55	166.4	364.1	284.2	370.7	121.35	350	313.6	313.6
	ANLL		MEIR		NARCEA1	NARCEA2	NARCEA3	ROB1	ROB2	SAB01	SAB02	ACEC1	ACEC2
MW	357,25		405,12		0,00	107,50	346,19	265,66	340,50	0,01	-0,92	69,80	0,00
Kg/cm2	180,89		188,87				187,22	171,77	175,72	1,46	0,00	67,60	0,00
rpm	2983,00		2987,25		0,00	3002,75	2998,58	3008,19	2994,31	37,50		2,23	0,03

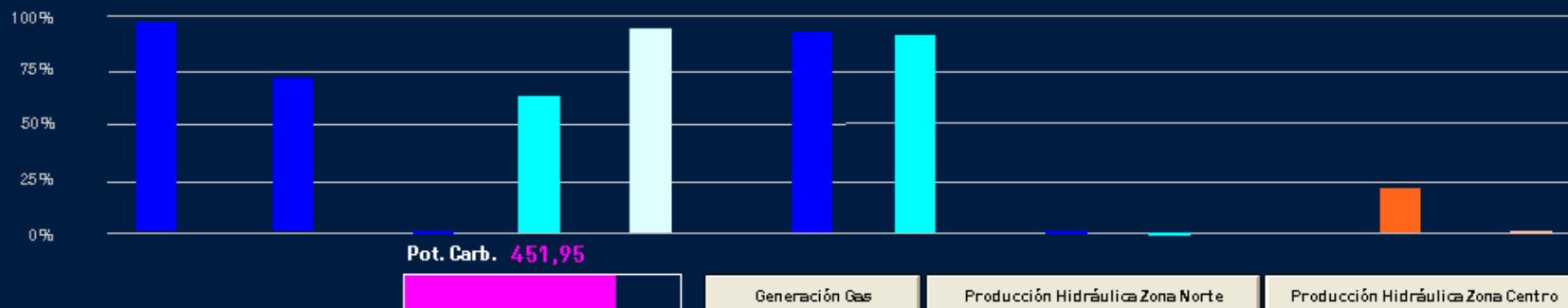
MWh [B]

MWh [N]

MWh [Aux]

Balance
ter.

G	R	G	R	G	R	G	R	G	R	G	R	G	R	G	R
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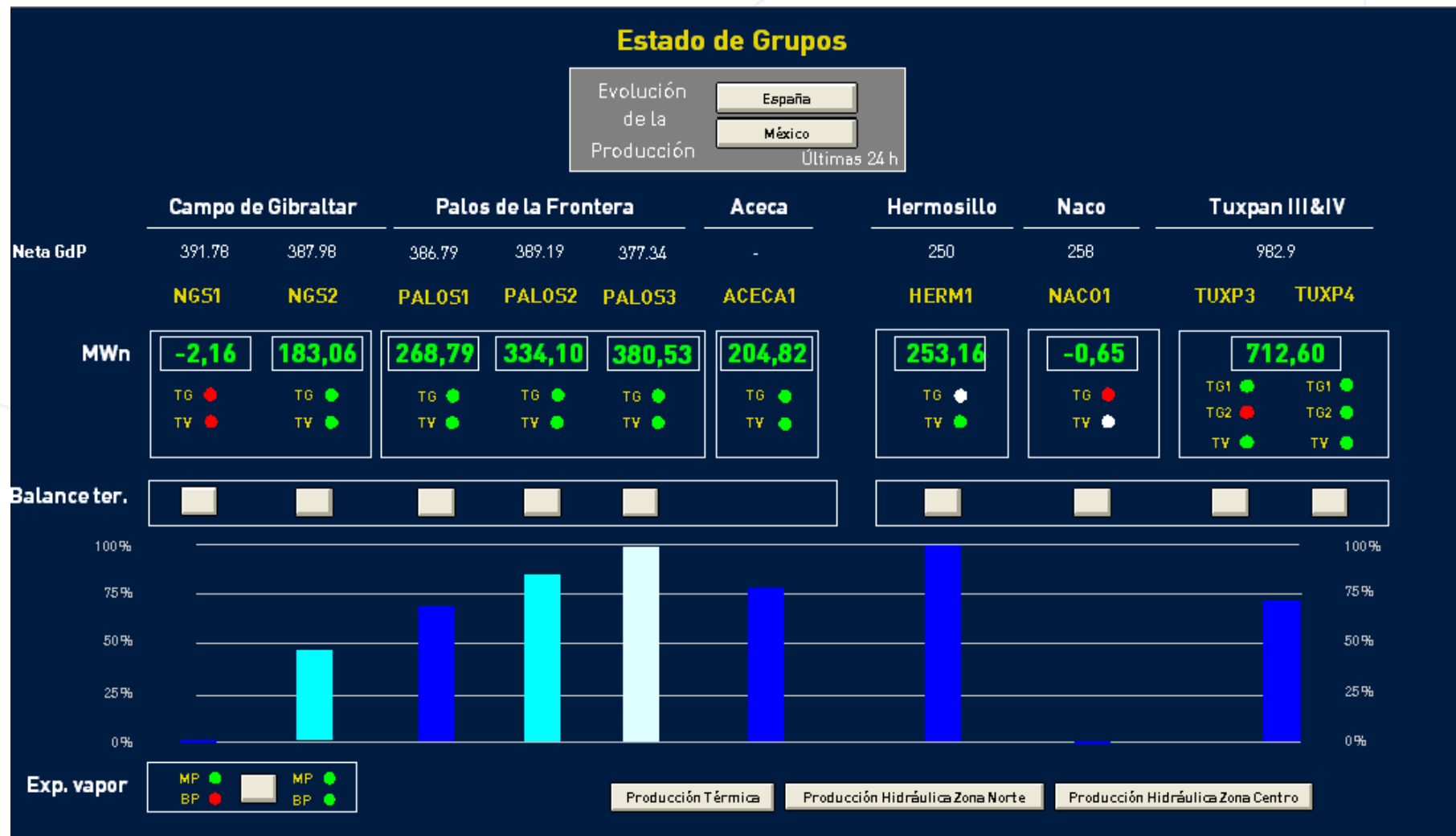
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Union Fenosa



Union Fenosa



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OSIsoft Products in Union Fenosa soluziona



- Corporate access
- Intranet/ Internet

- General management

RtBaseline

- o 12 PI Systems
- o + 30 Smart Interfaces

- SPAIN - Fossil Power Plants



- Plant 1
- Plant 2
- Plant N

- SPAIN - Natural Gas Combined Cycles



- Plant 1
- Plant 2
- Plant N

- MEXICO - Natural Gas Combined Cycles



- Plant 1
- Plant 2
- Plant N

- Real Time
- Web Portal



- Advanced Supervision
- Center

RtPortal

- o RtWebParts
- o Smart Clients (ProcessBook, DataLink, ActiveView)

- Generation
- Dispatch



- Headquarters
- Systems

RtAnalytics



RtAnalytics

- o Advanced Computing Engine
- o Module Database



- Integrated Control Center

- SPAIN - Hydroelectric Power Plants

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Benefits from PI

- Continuous process improvement obtained by means of monitoring and diagnosis in real-time (making decisions based on costs, production conditions and cost-effectiveness)
- OSIsoft products make possible:
 - Help business units in supervision and analysis tasks (O&M decisions)
 - Provide standard information for detailed analysis
 - Data sharing between several business areas and units, and to make easy benchmarking tasks – compare and improve – between the units
 - Improving the efficiency and reliability of the plants
 - Procedures and Regulation can be corroborated by data

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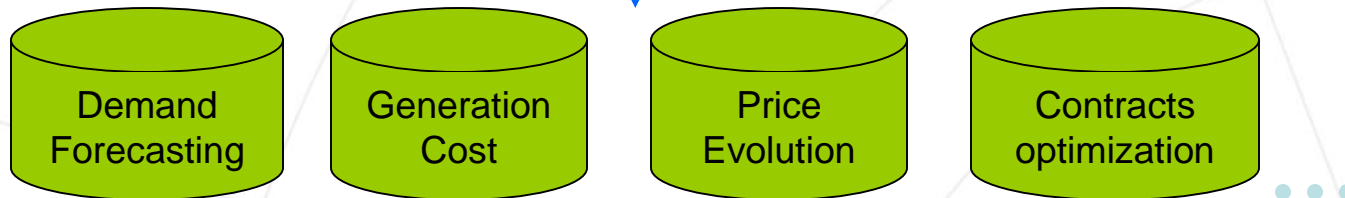


Modeling Variable Costs

What is a Model?

MODEL: Algorithm which represents a business process which is simulated from data and hypothesis for obtaining results.

Examples



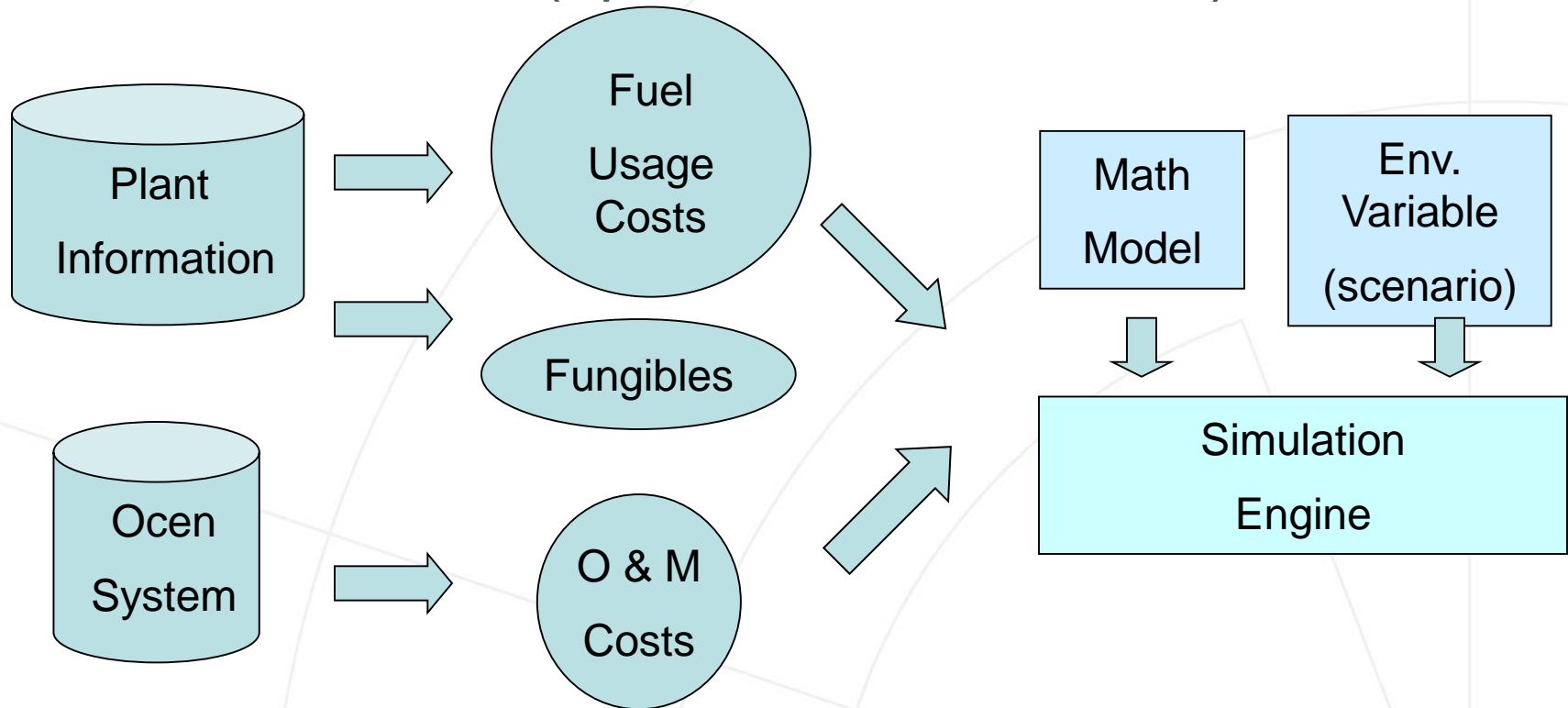
- Every department or company has different models according to its needs.
- Models are critical for the right development of the business process.

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Modeling Variable Costs

Inputs : Plant Information, OCEN (Operation & Maintenance Modules)



Funables : Water, oil, filters, calcium carbonate, etc...

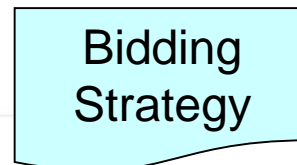
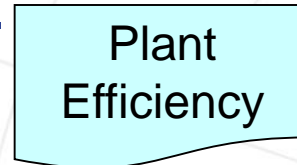
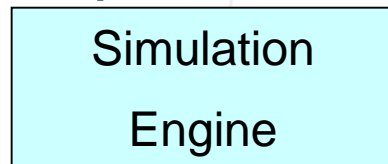
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Modeling Variable Costs—Benefits

- Continuous Variable Costs Follow-up, comparing real data obtained from PI, with calculated data obtained from the simulation engine.
- Bidding strategy considering maximum, minimum, start-up, shut down costs, other conditions.
- Annual Planning of maintenance overhaul considering several plants and taking into account maximum benefits and demand requirements.

Outputs



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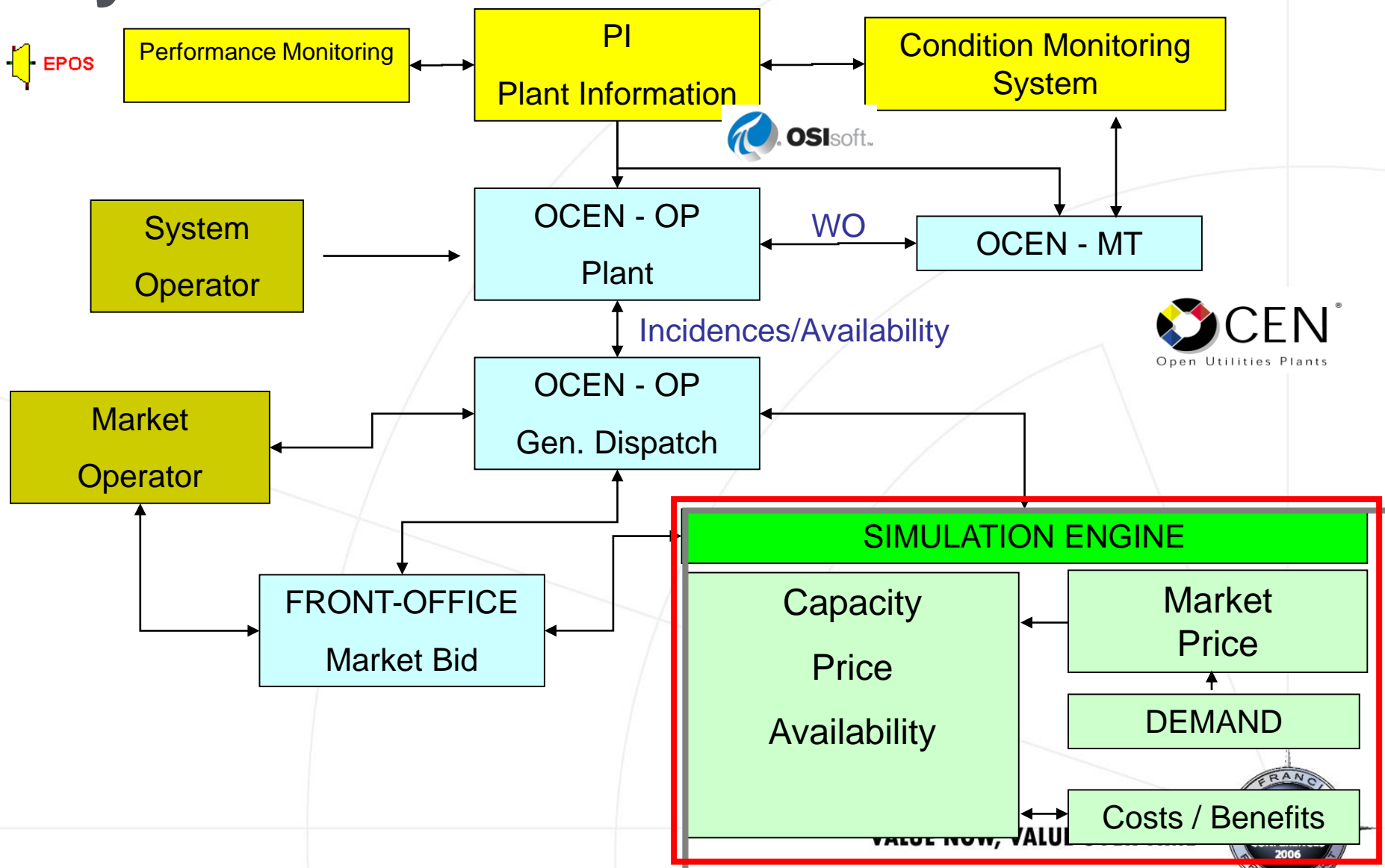
Modeling Variable Costs—Comments

- Weather conditions can produce variations of more than 5% in heat rate (KJ/KWh). Other variations are due to plant degradation.
- Power plant production schedule should consider heat rate, its degradation due to operating hours and its availability.
- Power output forecast is important for market bidding, because of unit cost and maximum power output constraints (calculated by the model). And it is basic for natural gas nomination/prevision.
- Complex processes can be analyzed combining several models.

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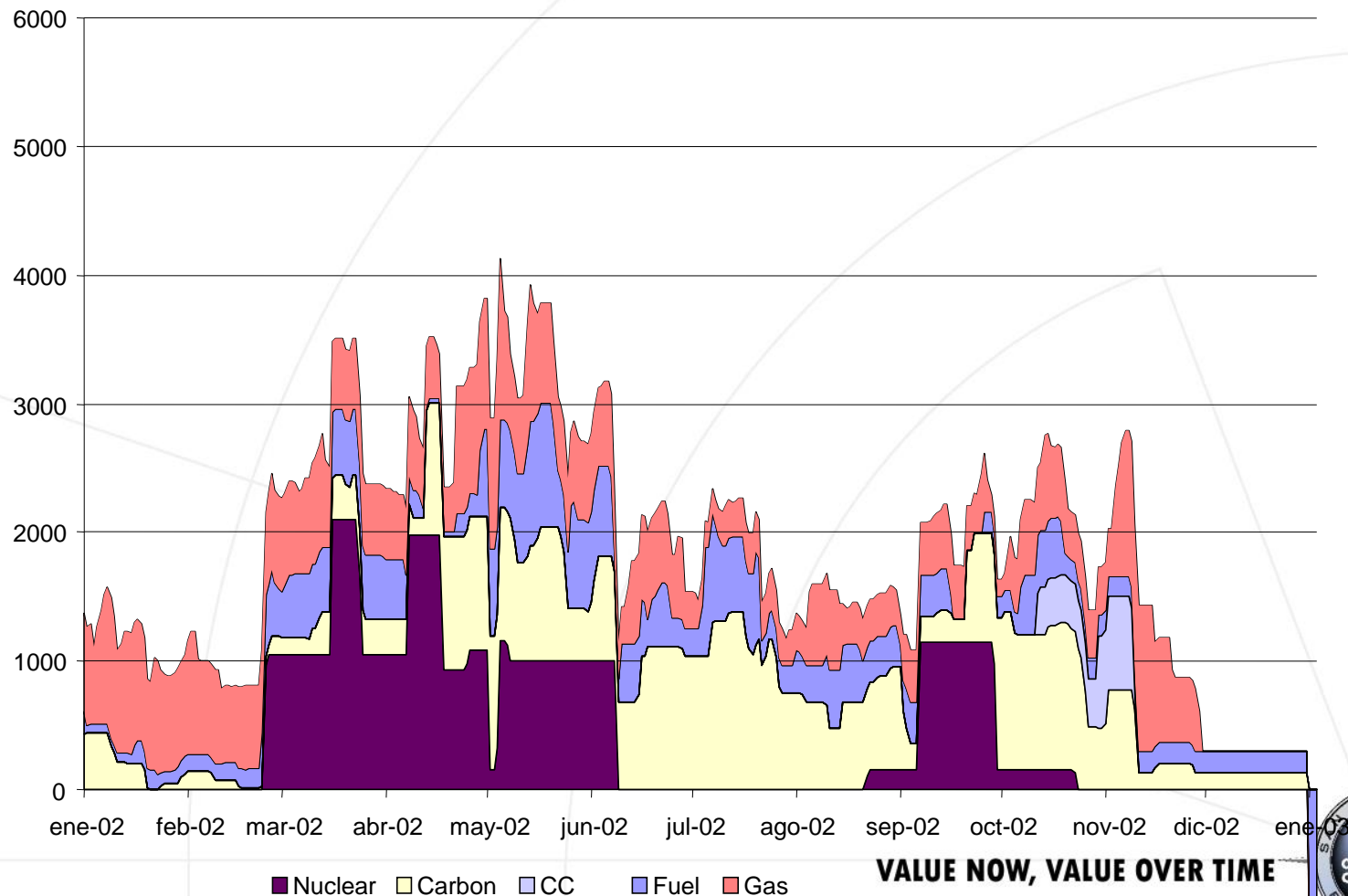


System Architecture



Modeling Variable Costs

- Unavailability forecast (programmed+long duration)



Conclusion

- PI is an excellent tool for real costs monitoring, and as input for system modeling.
- Model for Market bidding should consider fungible and O&M costs.
- Fungible and O&M costs are about 20% of Variable Costs.
- Analysis of “what if” scenarios is facilitated using the Simulation Engine.

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- Questions ?

**Thank you for your
attention**

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