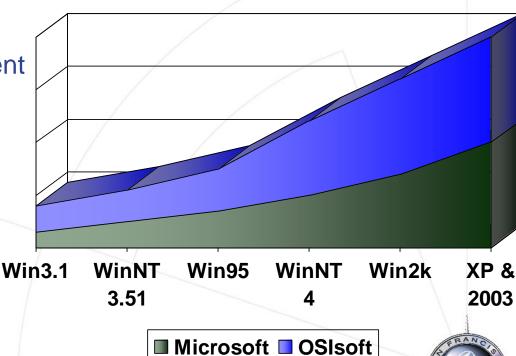


Catalyzing Collaboration with OSIsoft and Microsoft

Gregg Le Blanc
Director of Product Marketing, OSIsoft
Adam Seligman
Strategy Advisor, Microsoft
Brian Bostwick
Development Manager, Omicron Consulting

Collaboration Over the Years

- OSIsoft and Microsoft
 - Partners for 14+ years
 - DataLink
 - First Windows 3.1 Client
 - PI 3.x
 - First Server on NT
- As infrastructure improves, value improves



VALUE NOW, VALUE OVER TIME

User Capability

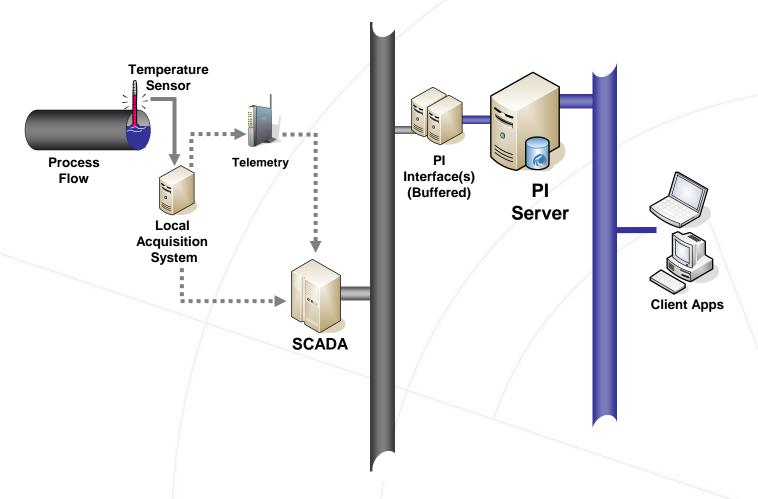
It Started with a Simple Idea

Unlocking your Information Potential

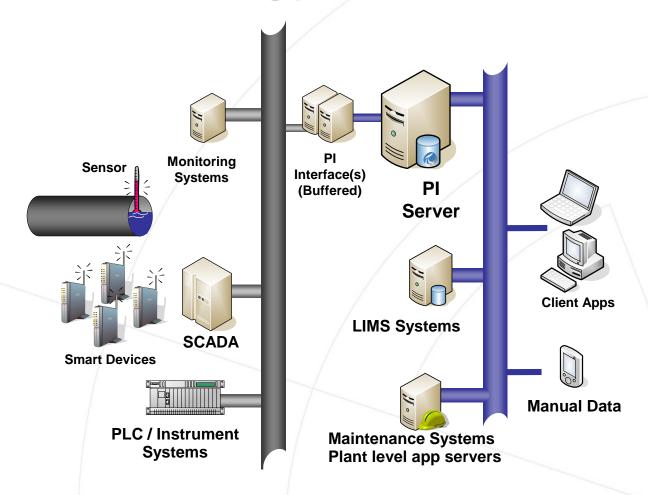
Bring data to a flexible environment where users can creatively solve problems.



Built on Available, Live Data



More Technology, More Data

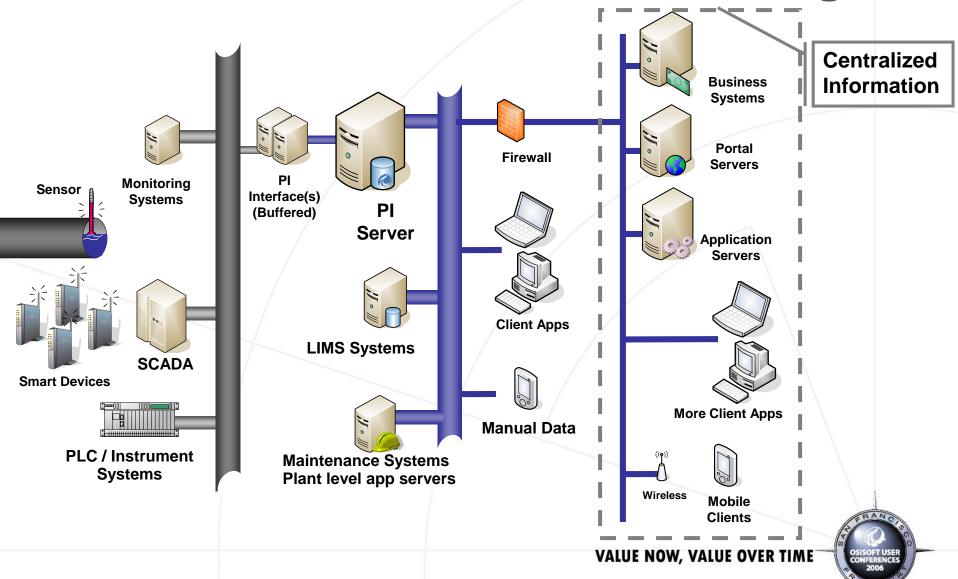


Operations Become Strategic

- Available information increases
- The speed of business increases
- Using the site infrastructure's capabilities
 - Strategic improvements are considered
 - On-site and off-site people need to access the data and work together
- Collaboration becomes more important

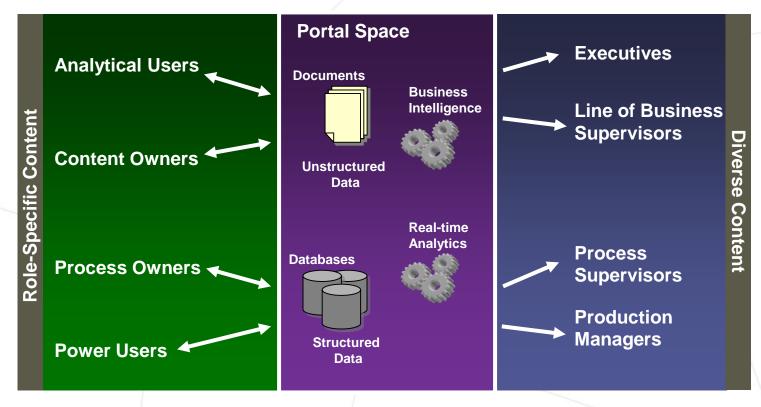


Site Data Becomes More Interesting



Greater Information Exposure Required

Discovery Consumers

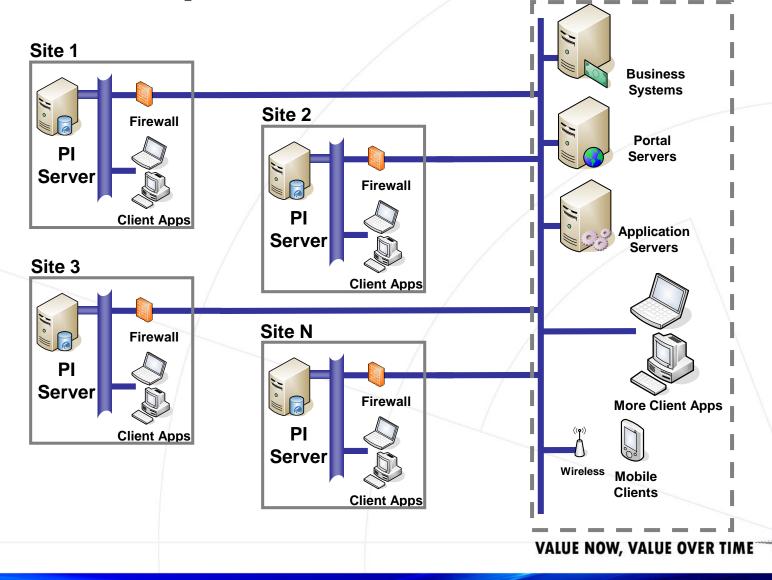


Building

Portals Extend the Reach of Information

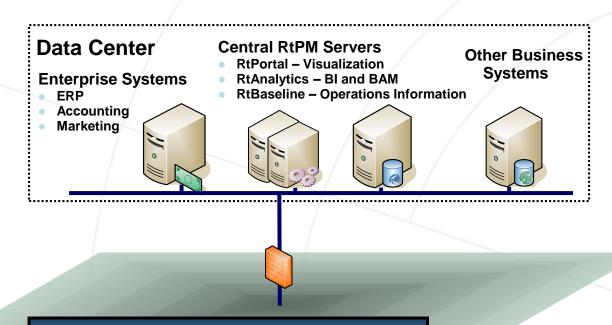
Viewing

More People Become More Interested



Goal: Real-time Data Fabric

- Operations Data Fuels Organizational Capability
- Build analyses, reports, and displays for everyone



Real-time Data Fabric spans locations



Operations Closely Aligned with Business Objectives

- OSIsoft's RtPM Platform becomes part of the critical infrastructure
- High-demand information must be provided On-demand
 - Inventories
 - Production capabilities
 - Product quality and specifications



Better Infrastructure

- Microsoft's roadmap pushes better server-side capability
 - Windows Server 2003
 - Office SharePoint Portal Server 2003
 - ... to Office 2007
- OSIsoft's roadmap pushes better information access and usability
 - Enterprise deployment, replication, data directory
 - Client capabilities, reusability of analytics





Microsoft's Office System 2007



See it at Work!

Demonstration

Product Roadmap

- Simple
 - Familiar tools, enhanced functionality
- Enterprise Aware
 - Leverage the power of Excel consistently
 - Create virtual teams to solve problems
- Highly Available
 - Will benefit from Microsoft and OSIsoft's work on availability and scalability
 - Real-time data fabric in PR 2 and beyond



Conclusion

- OSIsoft and Microsoft
 - Keep you in context
 - Allow you to collaborate in new ways
 - Support your most dynamic business processes

Things to see this week

- DataLink Breakout by Jason King
- RtWebParts Breakout by Jay Lakumb
- Connecting the Dots by Christian Luckock
- ProcessBook Breakout by Brian Bostwick



