



Fleet Optimization through Process Information

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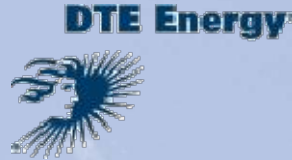
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DTE Energy

DTE Energy



Agenda

- About **DTE Energy**



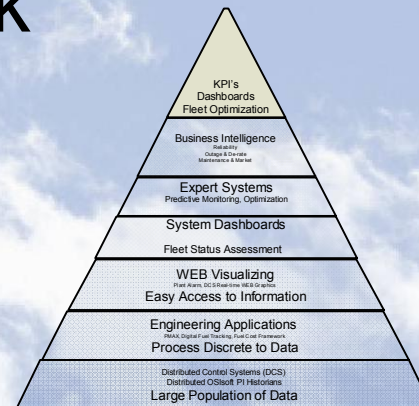
- **OSIsoft** a Key Technology Enabler



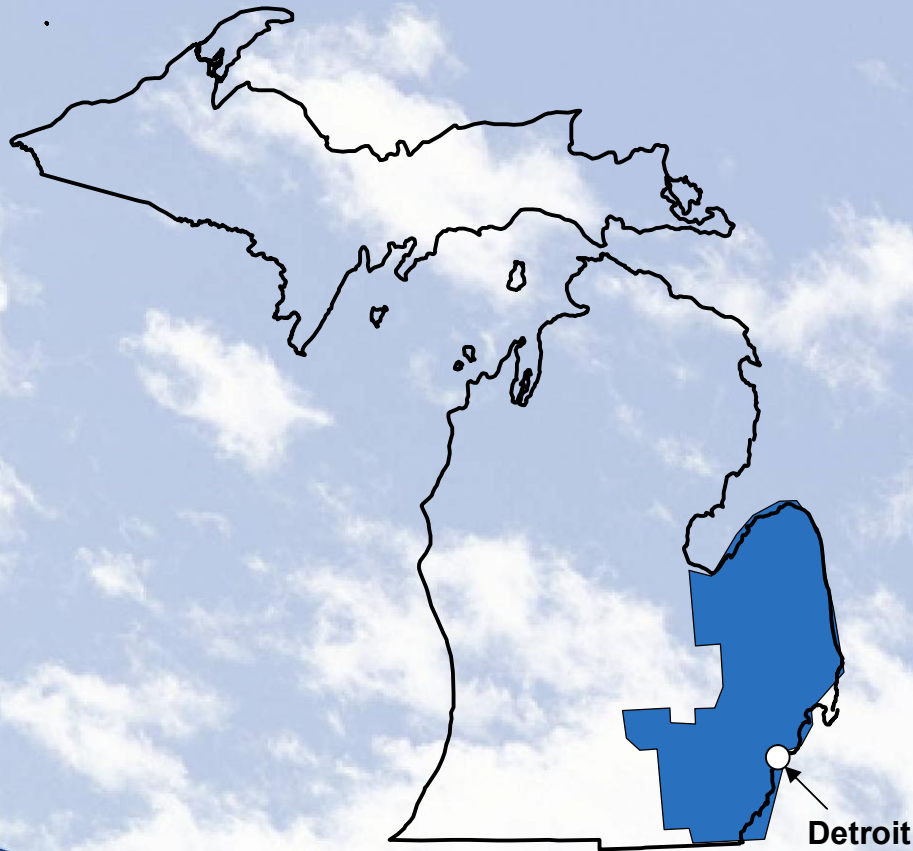
- DTE – **OSIsoft** Enterprise Agreement (**EA**)

- Technology Framework

- ▶ Current
- ▶ Future State



DTE Energy - Detroit Edison



Detroit Edison

- Michigan's largest electric utility with 2.2 million customers
- Over 11,080 MW of power generation, primarily coal fired
- 54,000 GWh in electric sales
- \$4.7 billion in revenue

■ DTE Energy - Detroit Edison

Plants & Performance Center



Monroe – 3,135 mw



Trenton Channel - 730 mw



River Rouge - 527 mw



Belle River – 1,260 mw



Performance Center – 11,588 mw

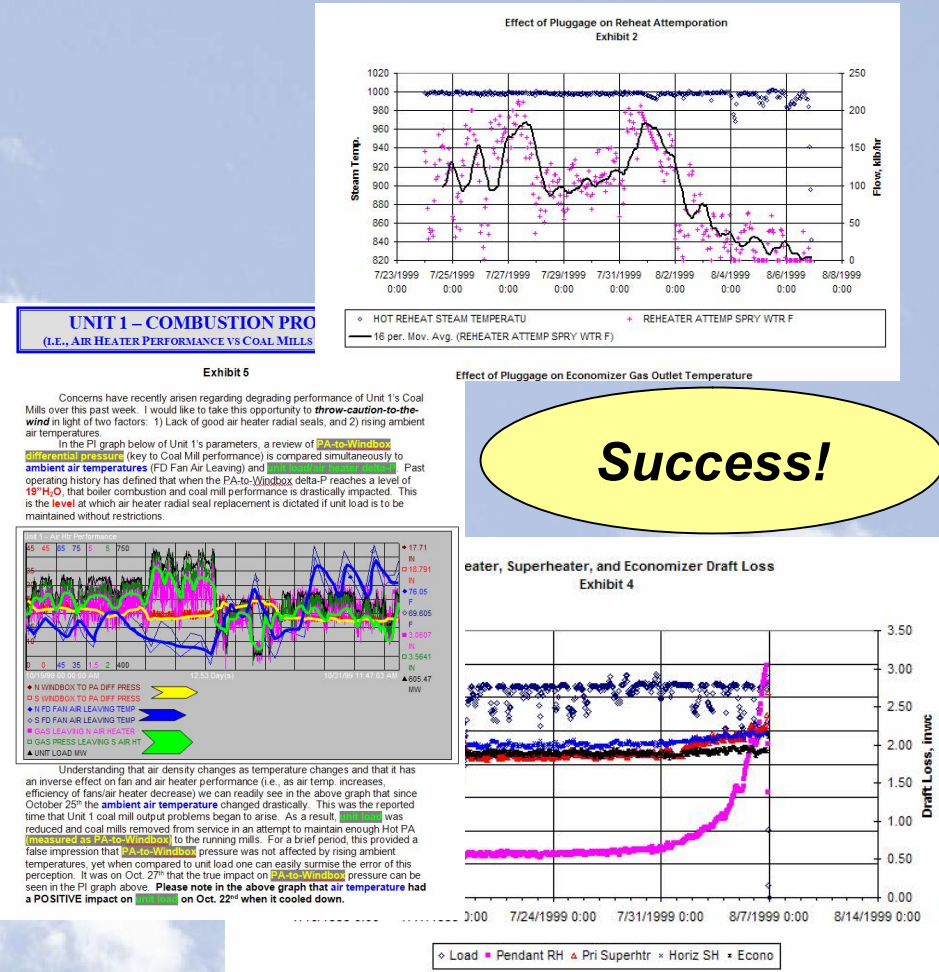


Greenwood – 785 mw

Generating Unit	Capacity Unit	Capacity Plant
Belle River 1	625	1260
Belle River 2	635	
Belle River		
Conners Creek 15	135	235
Conners Creek 16	100	
Conners Creek		
Fermi 2	1110	1110
Greenwood 1	785	785
Harbor Beach 1	103	103
Monroe 1	770	3135
Monroe 2	795	
Monroe 3	795	
Monroe 4	775	
Monroe		
River Rouge 2	247	527
River Rouge 3	280	
River Rouge		
St Clair 1	150	1409
St Clair 2	162	
St Clair 3	168	
St Clair 4	158	
St Clair 6	321	
St Clair 7	450	
St Clair		
Trenton Channel 7A	124	766
Trenton Channel 8	122	
Trenton Channel 9	520	
Trenton Channel		
Peakers	1224	1224
Totals:	10554	10554

History of OSI PI in DTE Energy

- Pilot at Monroe PP in 1998
- Fossil Generation Fleet 1999
- GenOps – EMS Ranger 2001
- SOC SCADA– 2002
- Fermi Nuclear– 2003
- DTE Subsidiaries – 2007
- Enterprise Agreement – 2007
- Continuous PI Expansion
 - ▶ Magnitude
 - ▶ Functionality



OSIsoft a Key Technology Enabler

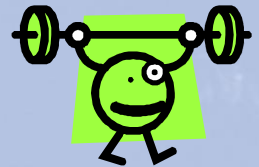
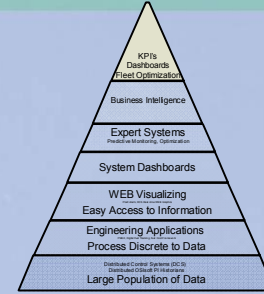
- **Information and Application Integration**
 - ▶ **Primary data source** of process data (current & historic)
 - ▶ **Integral** part of many **Applications** (process and business)
 - ▶ **Communication Conduit** (plant status, fuel cost, control, EMS)
 - ▶ **Strategic** to DTE Energy's day to day Operation
- **Performance Center – Enabling Technology**
 - ▶ Equipment Condition Monitoring – SmartSignal
 - ▶ Enables DCS Displays
 - ▶ Process & Market Analysis
- **DTE – OSIsoft Enterprise Agreement (EA)**
 - ▶ Key to the Supply Cabinet



Why – OSIsoft Enterprise Agreement?

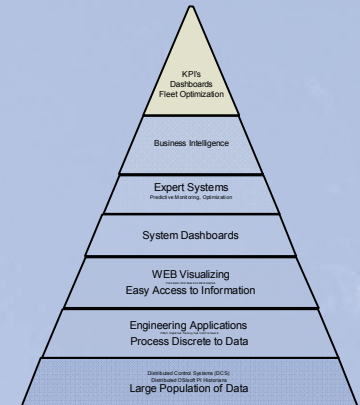
5 Key Benefits

1. OSI is a DTE Core Technology
2. OSI's Strong Track Record & Future Direction
3. Expand DTE's Use of OSIsoft Applications
4. Normalize Budget Allocation
5. **Premium Software Reliance Program**

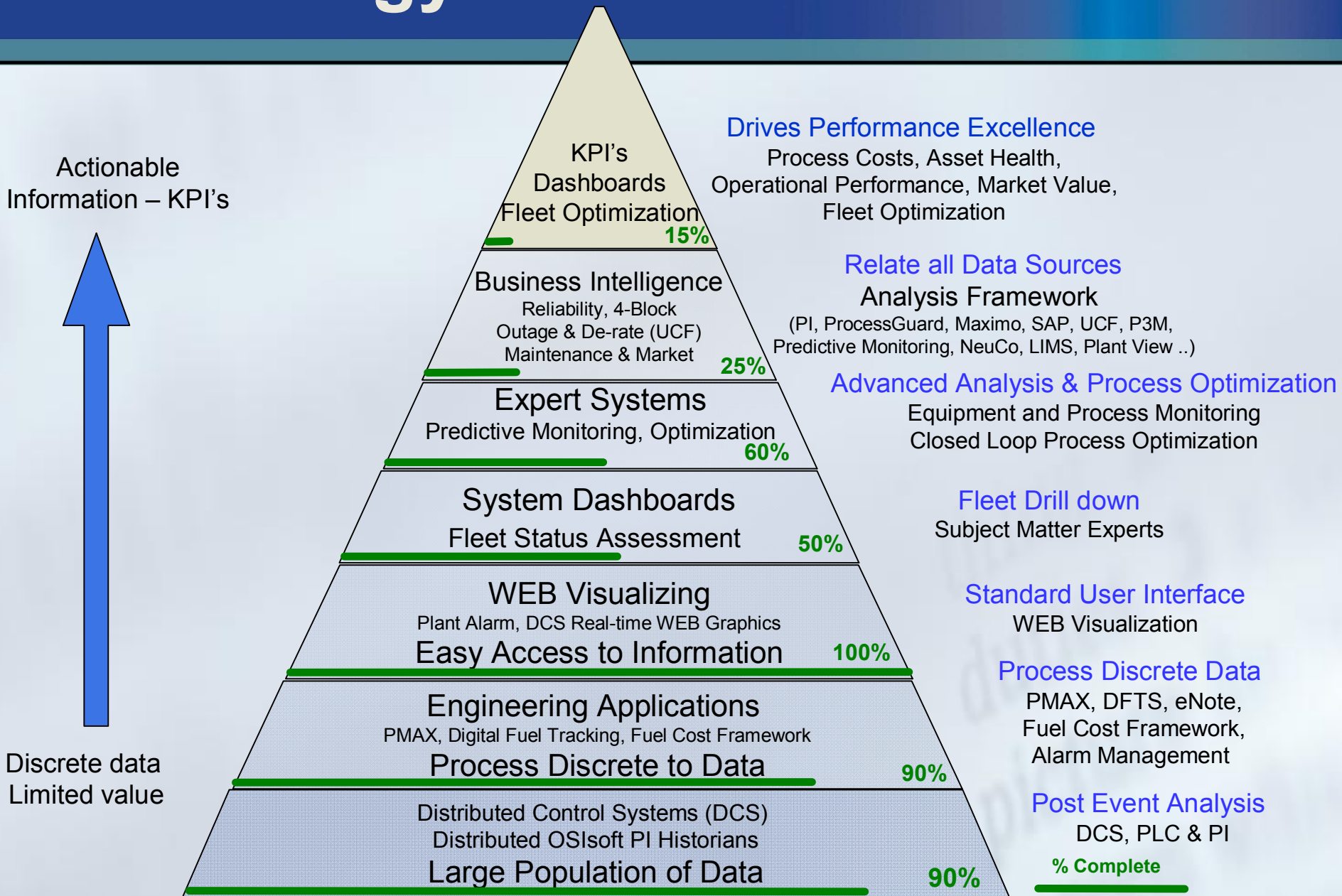


1. Core Technology

- Integral Part **Technology Framework**
- Component of Many **Applications**
 - ▶ Control Processes
 - ▶ Business Processes
- **Performance Center**
 - ▶ Enabling Technology



Technology Framework



How Does Technology Enable You?

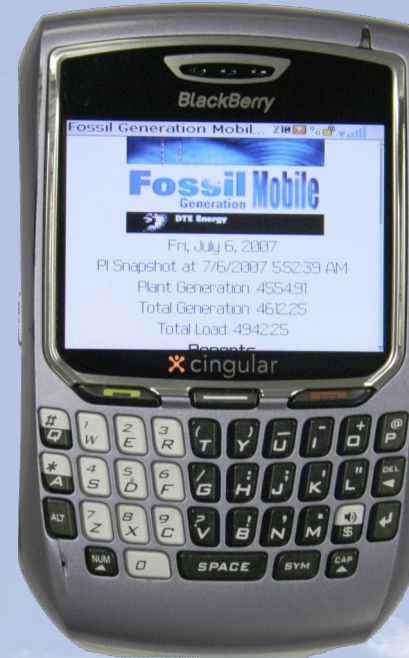
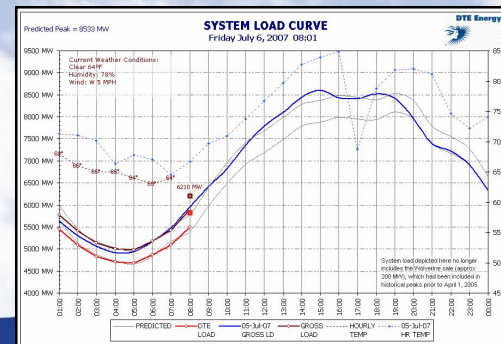
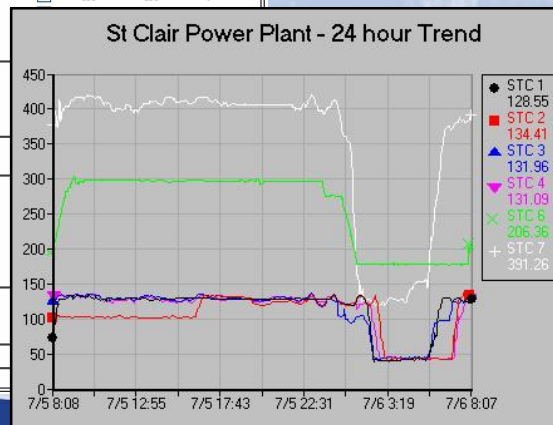
Mobile Work Force PI WEB reports available on your BlackBerry

Unit	GrossMW	Rev./Min
Monroe Unit 1	547	3,599
Monroe Unit 2	44	3,600
Monroe Unit 3	438	3,599
Monroe Unit 4	545	3,599

Bearing	Vibr	Temp
1 Mon - 12	0.8	168.0
1 Mon - 11	2.4	144.1
1 Mon - 10	2.7	156.4
1 Mon - 9	1.9	172.7
1 Mon - 8	3.2	166.2
1 Mon - 7	4.4	160.0
1 Mon - 6	1.3	177.4
1 Mon - 5	0.4	173.1
1 Mon - 4	4.5	178.0
1 Mon - 3	0.5	169.7
1 Mon - 2	2.1	159.4
1 Mon - 1	2.8	170.1

Mobile Status Report					
Date: 7/30/2007 11:57:45 AM [Go]					
Unit	On	NDC	P+O	T	
BRV_1	☐	625	0	625	
BRV_2	☒	635	635	0	
COK_15	☐	105	95	10	
COK_16	☐	125	125	0	
FERMI_2	☒	1110	1100	39	
GW1_1	☒	785	785	0	
HBH_1	☐	103	0	103	
LUDDS_1	☐	153	0	153	
LUDDS_2	☐	153	153	0	
LUDDS_3	☐	153	153	0	
LUDDS_4	☐				
LUDDS_5	☐				
LUDDS_6	☐				
MON_1	☐				
MON_2	☐				
MON_3	☐				
MON_4	☐				
RR_2	☐				
RR_3	☐				
STC_1	☐				
STC_2	☐				
STC_3	☐				
STC_4	☐				
STC_6	☐				
STC_7	☐				
TCH_7A	☐				
TCH_8	☐				
TCH_9	☐				
Peakers	☐				
Totals:					

Unit	Net MW	TMC	TCAP
BR 1	601	625	625
BR 2	609	635	635
FE 2	1103	1103	1103
MON 1	523	770	770
MON 2	13	13	13
MON 3	404	785	785
MON 4	513	565	775
RR 2	193	251	251
RR 3	243	243	276
SC 1	121	125	125
SC 2	125	125	125
SC 3	125	125	125
SC 4	124	125	125
SC 6	183	270	270



FLEET EQUIPMENT STATUS												
COAL MILLS												
UNIT	M1	M2	M3	M4	M5	M6	M7	M8				
MN1												
MN2												
MN3												
MN4												
BR1												
BR2												
ST1												
ST2												
ST3												
ST4												
ST6												
ST7												
RR2												
RR3												
T16												
T17												
T18												
T19												
T09												
FD/PAID FANS												
UNIT	NE	SE	NP	SP	SWI	NWI	NEI	SEI				
MN1												
MN2												
MN3												
MN4												
UNIT	EE	WE	EP	WP	IID	2ID	3ID	4ID				
BR1												
BR2												
UNIT	NE	SE	NID	SID								
ST3												
ST4												
ST6												
ST7												
UNIT	EE	WE	EID	WID								
RR2												
RR3												

Fleet Performance Center

Performance Center – Mission

Equipment Performance Optimization of the Fossil Generation Portfolio through continuous “real time and **predictive asset condition monitoring**” to maximize the asset **market value**.

Performance Center – Vision

Fossil Generation’s Fleet-wide
“**Mission Control Center**” for
continuous monitoring and optimization
of plant equipment performance



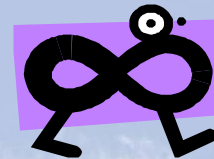
- Located in Ann Arbor Michigan
- 7x24 hour operation (February 2006).
- Plant interface with Merchant Operation Center.
- Oversight of Outage and de-rate coordination.



2. Track Record & Future Direction

OSIsoft

- Exceptional Track Record
 - ▶ **Worldwide** and Multi Industry
 - ▶ Exceptional System **Availability**
 - ▶ **Open** and **Fast** Data Access for Analysis
 - ▶ Unlimited **Interfaces** (PLC, DCS, Corporate Systems)
- Future Direction
 - ▶ Multi Industry Leverage
 - ▶ Managed PI
 - ▶ High Availability (HA) PI System
 - ▶ Analysis Framework



3. Expand Use of PI Applications

- **Currently Application in Use**

- ▶ PI Data Historian – Fleet Wide 300,000 tags
- ▶ ProcessBook, DataLink, Active View, PI ManualLogger, PI Alarm, PI SMT
- ▶ Multiple PI interfaces, Data Access Pack, API and SDK



- **Planned Expansion**

- ▶ Expand PI tag count (Process Data, Operator Rounds, Application data ...)
- ▶ IT Monitor
- ▶ Analysis Framework
- ▶ Advanced Computing Engine (PI ACE)
- ▶ PI Module Database
- ▶ RtPortal (WEB Visualization)



- **Required Expansion**

- ▶ NERC Critical Infrastructure Protection
- ▶ Market Interface
- ▶ Environmental Reporting Regulations



4. Normalize / Reduce Budget

- Capital Budget – Application Expansion
 - ▶ Strategic Technology Approval
 - ▶ Facilitates stable budget forecast
- O&M Budget – Support
 - ▶ Fixed Budget
 - ▶ Known Future Budget Impact
- Product Cost
 - ▶ Significant **Discounts**
 - ▶ **Unlimited** Usage

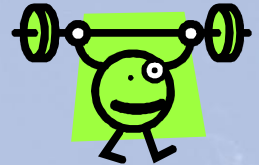
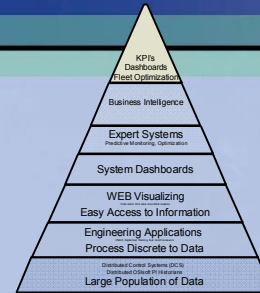


5. Premium SRP (Software Reliance Program)

- Enterprise **Project Manager** and Enterprise **Account Manager**
- **Remote Monitoring**
- **Proactive Problem Resolution**
- Specialized Performance Reports
- Access to Center of Excellence
- Unlimited Tags & Standard Interfaces
- **Software Update System**
- Quarterly Reviews
- Access to all CBT's and Webinars, Training and Event vouchers



Why – OSIsoft Enterprise Agreement?



1.  A DTE Core Technology
2.  OSI's Strong Track Record & Future Direction
3.  Expand DTE Use of OSIsoft Applications
4.  Normalize Budget Allocation
5.  Premium Software Reliance Program



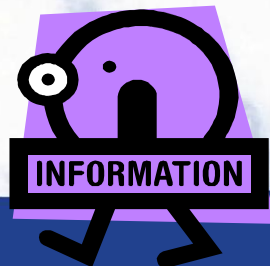
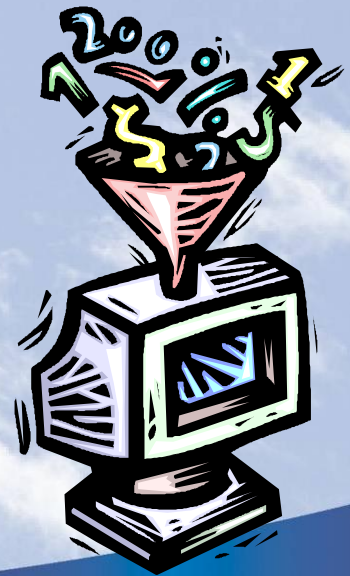
How Did We Get Here?

Lets take a closer look under the hood.



Challenge - Process Data Everywhere!

- **DCS** installations on nearly every unit
- Nearly **300,000** process data tags
 - ▶ PI Systems at each plant
 - ▶ PI Interfaces to DCS & many PLC's
- What is that **data screaming** at us?
- How do you effectively **utilize** the data?
- How do you turn data into **information**?



Technology Framework - Benefits

Annual Savings

Actionable
Information – KPI's



Discrete data
Limited value

Distributed OSIsoft PI Historians
Large Population of Data

Data Analysis
\$3,000,000

Raw Data Analysis

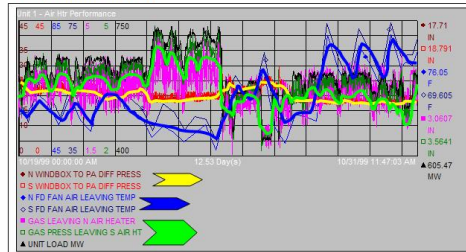
- Post trip analysis
- Process monitoring
- Optimization
- Early warning
- Alarming

UNIT 1 – COMBUSTION PRO
(I.E., AIR HEATER PERFORMANCE VS COAL MILLS)

Exhibit 5

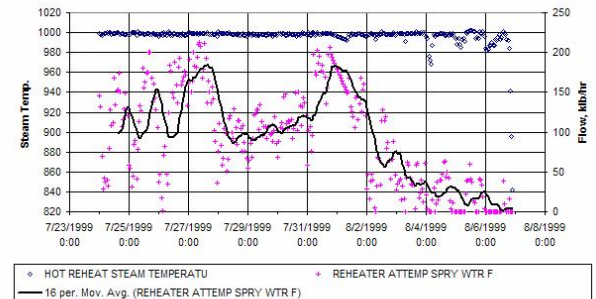
Concerns have recently arisen regarding degrading performance of Unit 1's Coal Mills over this past week. I would like to take this opportunity to **throw-caution-to-the-wind** in light of two factors: 1) Lack of good air heater radial seals, and 2) rising ambient air temperatures.

In the PI graph below of Unit 1's parameters, a review of **PA-to-Windbox differential pressure** (key to Coal Mill performance) is compared simultaneously to **ambient air temperatures** (FD Fan Air Leaving) and **PA-to-Windbox delta-P**. Past operating history has defined that when the PA-to-Windbox delta-P reaches a level of **19" H₂O**, that boiler combustion and coal mill performance is drastically impacted. This is the **level** at which air heater radial seal replacement is dictated if unit load is to be maintained without restrictions.



Understanding that air density changes as temperature changes and that it has an inverse effect on fan and air heater performance (i.e., as air temp. increases, efficiency of fans/air heater decrease) we can readily see in the above graph that since October 25th the **ambient air temperature** changed drastically. This was the reported time that Unit 1 coal mill output problems began to arise. As a result, **PA-to-Windbox delta-P** was reduced and coal mills removed from service in an attempt to maintain enough Hot PA **measured 35 PA-to-Windbox** to the running mills. For a brief period, this provided a false impression that **PA-to-Windbox** pressure was not affected by rising ambient temperatures, yet when compared to unit load one can easily surmise the error of this perception. It was on Oct. 27th that the true impact on **PA-to-Windbox** pressure can be seen in the PI graph above. **Please note in the above graph that air temperature had a POSITIVE impact on PA-to-Windbox** on Oct. 22nd when it cooled down.

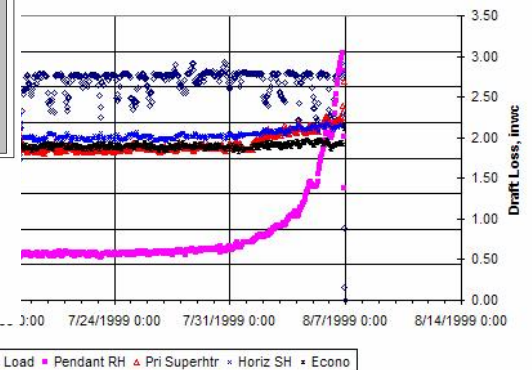
Effect of Pluggage on Reheat Attenuation
Exhibit 2



Effect of Pluggage on Reheat Attenuation

\$ 1,890,000
One Plant
1st year savings!

Reheater, Superheater, and Economizer Draft Loss
Exhibit 4



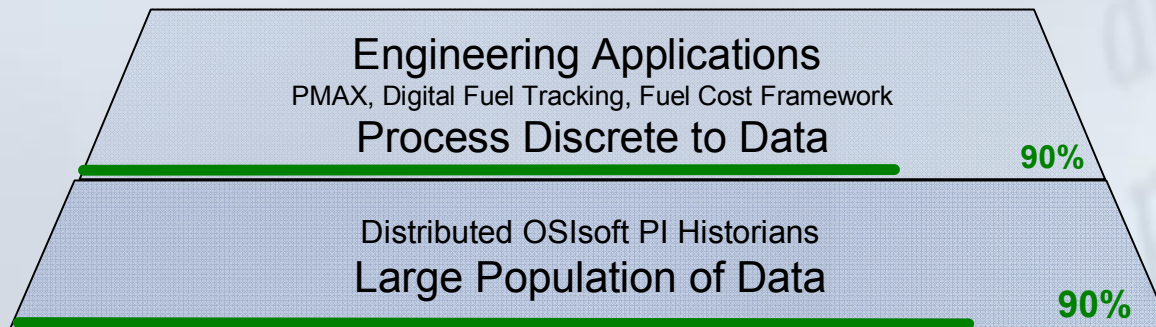
Technology Framework - Benefits

Annual Savings

Actionable
Information – KPI's



Discrete data
Limited value



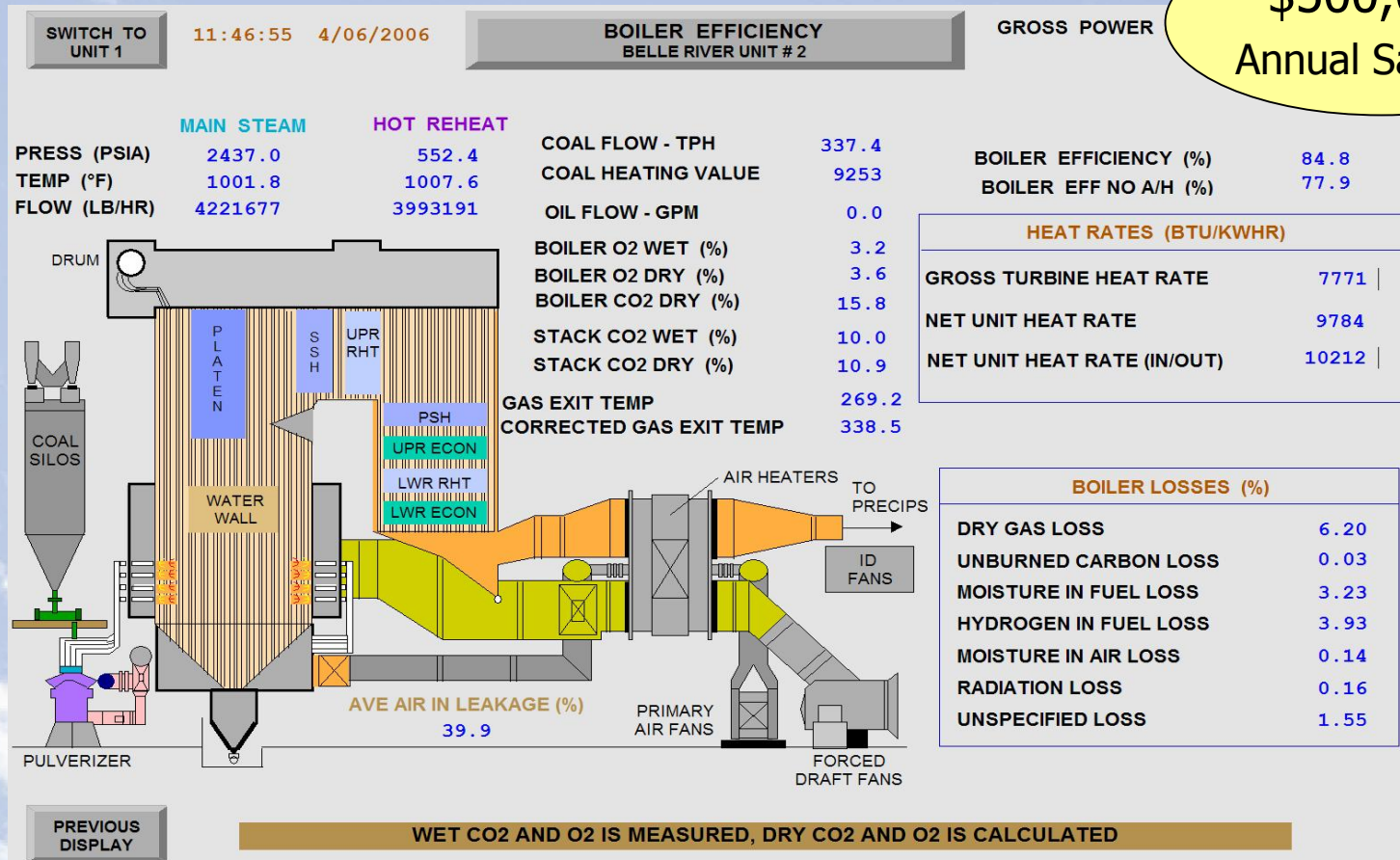
Process Analysis
\$4,500,000

\$3,000,000

Fleet Performance Analysis (PMAx)

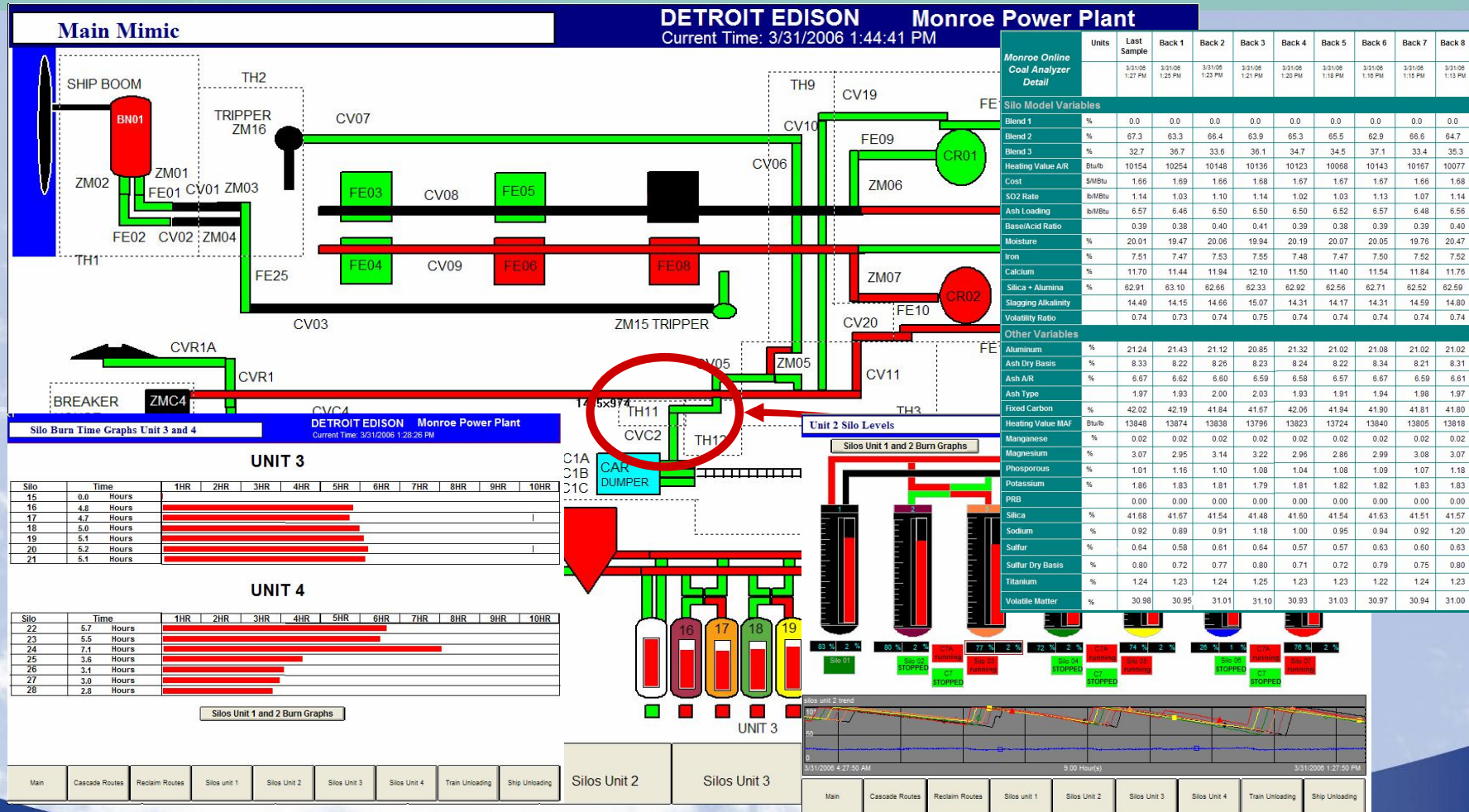
Thermal Performance Calculation Engine

\$500,000
Annual Savings!



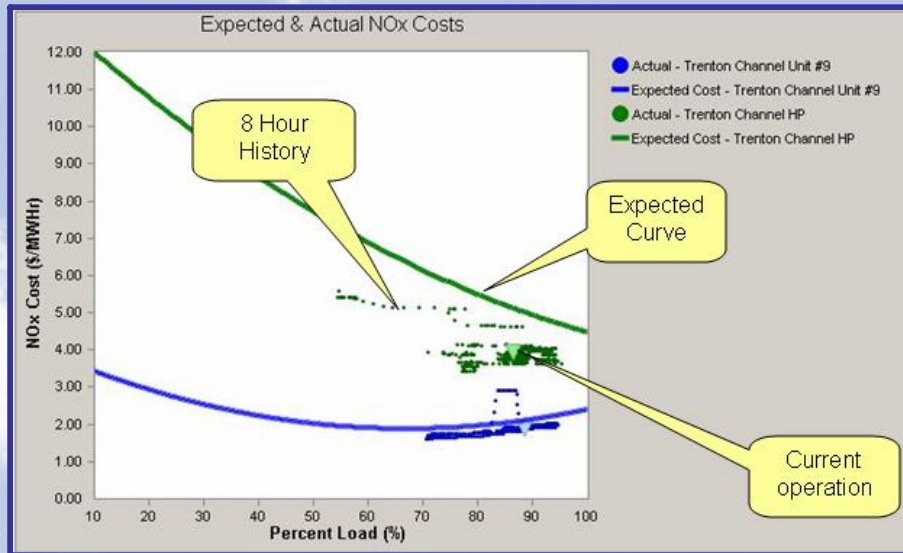
Digital Fuel Tracking System

\$1,200,000
Annual Savings!

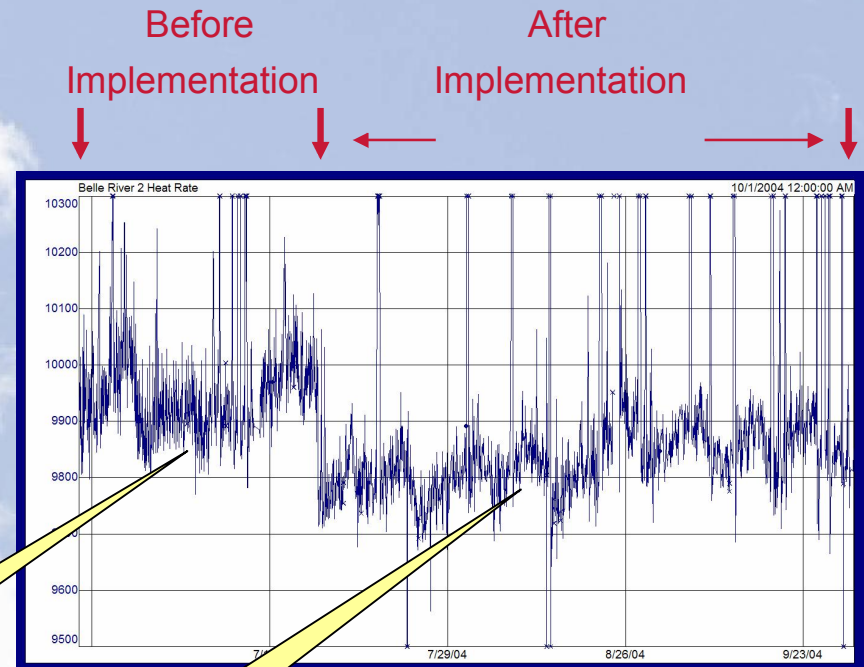


NOx Emissions Strategy

\$2,200,000
Annual Savings!



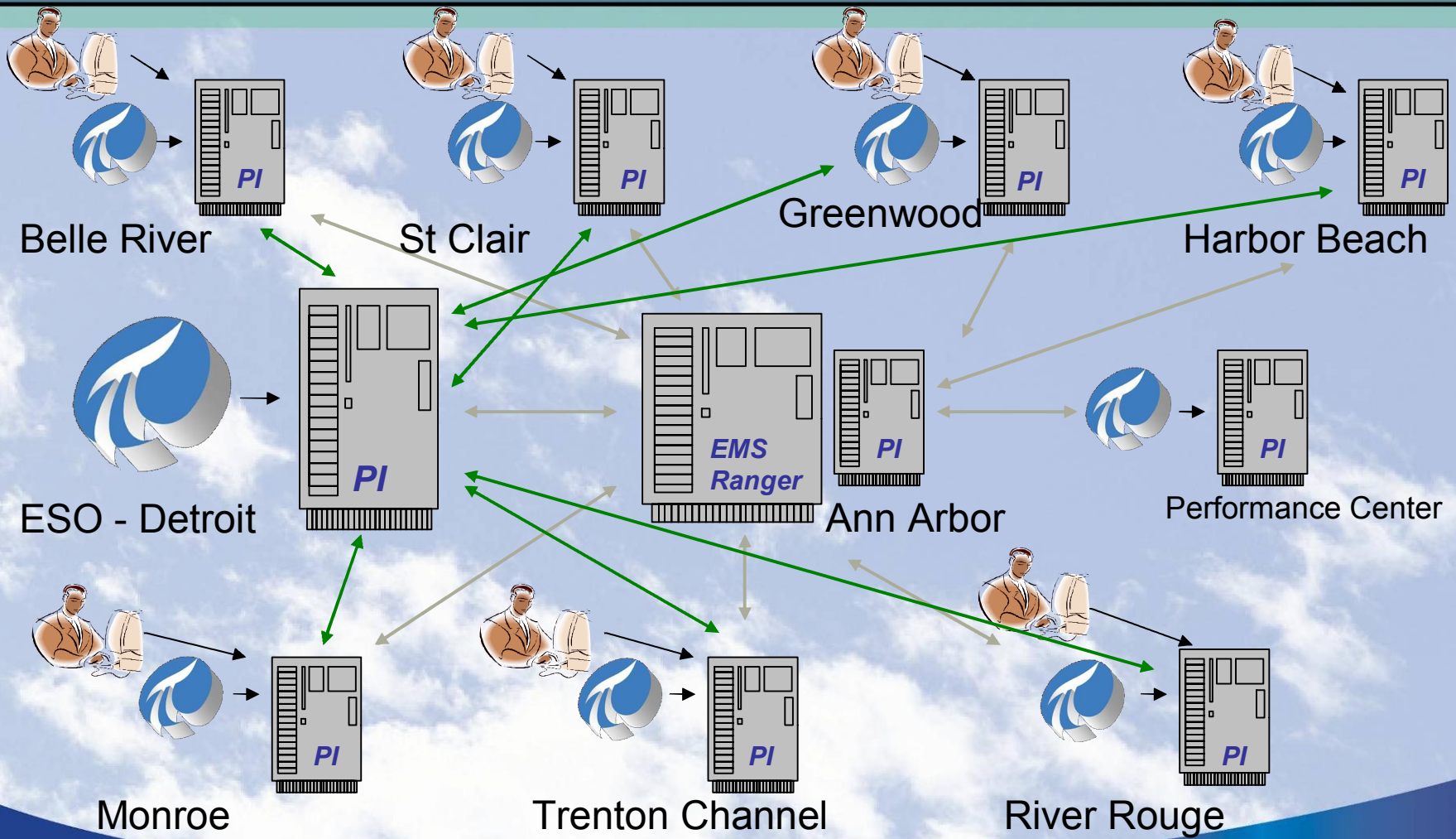
NOx Reduction with Improved Heatrate



Primary focus is NOx reduction only

Focus on operating near NOx budget curve

PI to PI Process Data Conduit



Energy Management System (EMS)

- The Plant Energy Management System is used to automatically control unit dispatch
- Implements data validation on all fields
- Performs several calculations based on PI data to determine validity of inputs.
- Transported to EMS Ranger via PI

Fossil Generation Unit Capacity Framework

Reports Data Entry Administration EMS Print About Quick Links:

Plant Energy Management System - Monroe Unit 1

Last Refresh: 3/3/2006 2:27:23 PM Auto-Refresh Interval: 5 Minutes AGC Mode: LOCAL

Select Unit Change Data Send Now Limits & Error Checks

Fuel Data

	Block 1	Block 2	Block 3	Block 4
Fuel Definition	Coal	Coal	Coal	#2 Oil
Max Available MW	680	0	0	0
Regulating Fuel	Yes	No	No	No
Realtime MWs	670.1719	0	0	0
Fuel Cost \$/MBTU	2.306458	2.306458	2.306458	14.04883
O + M Cost \$/MBTU	0.1099987	0.1099987	0.1099987	0.1099987
Emission Cost	0.6212921	0.6212921	0.6212921	0.1028996
Total Cost \$/MBTU	3.03772	3.03772	3.03772	14.26172
Total Cost \$/MW Hr	27.33936	27.33936	27.33936	128.3555

Other Data

	Block 1	Block 2	Block 3	Block 4
Dispatch Margin Up	9.828125	0	0	0
Dispatch Margin	Calc Failed	0	0	0
Aux Power	32.3125			
Dynamic Heat Rate	106.87			
Unit Status	DNE			
Fuel Cost	0			
Startup MBTU	0			

Fuel Price Calculator

* Current Blend: LSS:100%

Type of Coal / Blend % By Weight LSS 100%

Type of Coal / Blend % By Weight LSW 0%

Type of Coal / Blend % By Weight LSW 0%

☐ Auto Update Fuel Prices Calculate Send

Select Unit Change Data Send Now Limits & Error Checks

Operating Limit Data

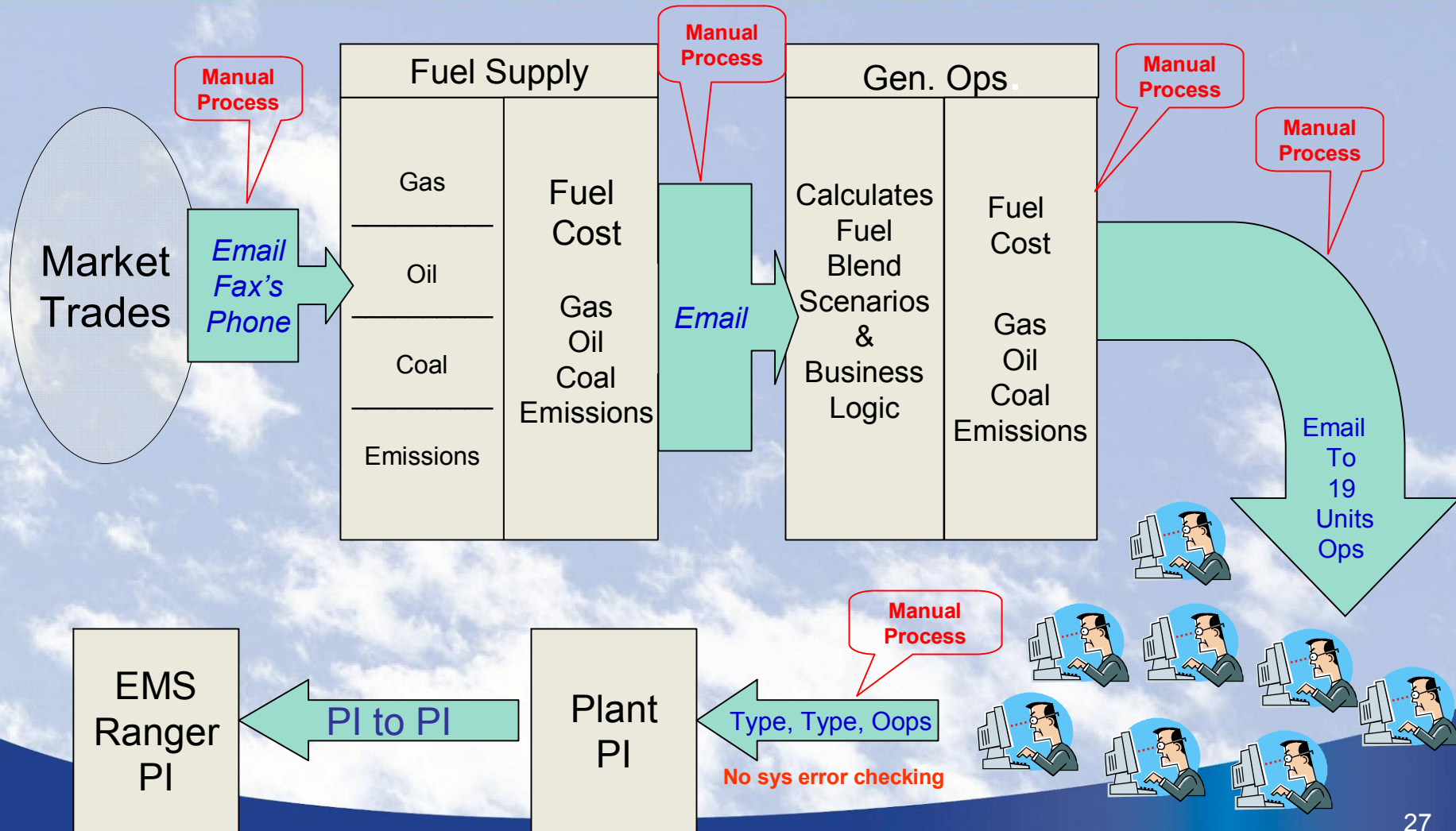
Total Capability	680	TCAP
Ten Minute Capability	680	TMC
Regulation High	680	Reg High
Net MW	670.1719	
Regulation Low	400	Reg Low
Ramp Rate Up	2	AGC MW/MIN
Ramp Rate Down	2	AGC MW/MIN
Forbidden Zone 1 High	0	
Forbidden Zone 1 Low	0	
Forbidden Zone 2 High	0	
Forbidden Zone 2 Low	0	
Forbidden Zone 3 High	0	
Forbidden Zone 3 Low	0	
Forbidden Zone 4 High	0	
Forbidden Zone 4 Low	0	

Quick Reference

1. To edit data, click "Change Data".
2. Make necessary changes, then click "Send Now".

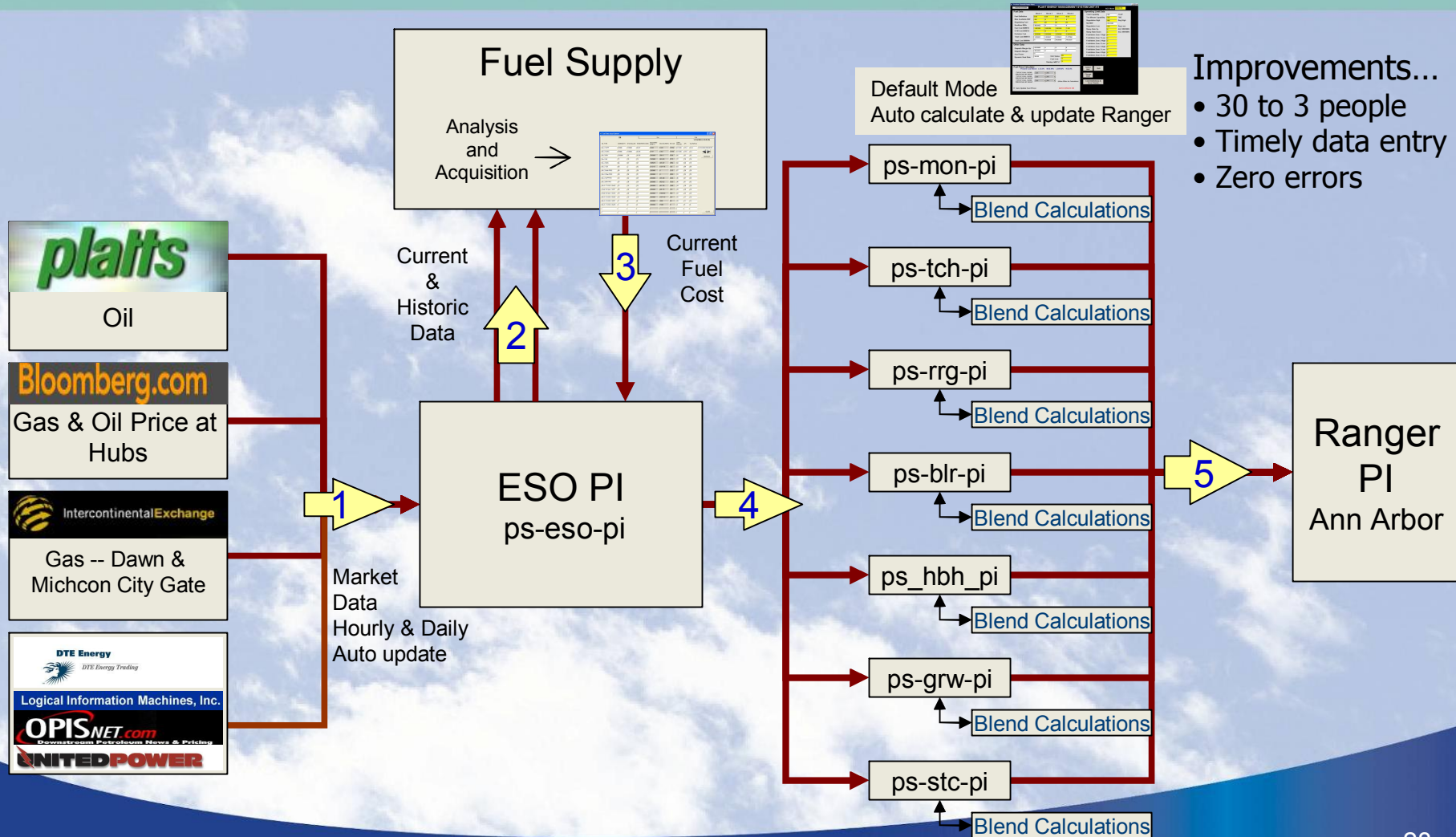
\$120,000 Savings!

Before Fuel Cost Framework



Fuel Cost Framework

\$530,000
Annual Savings!



Improvements...

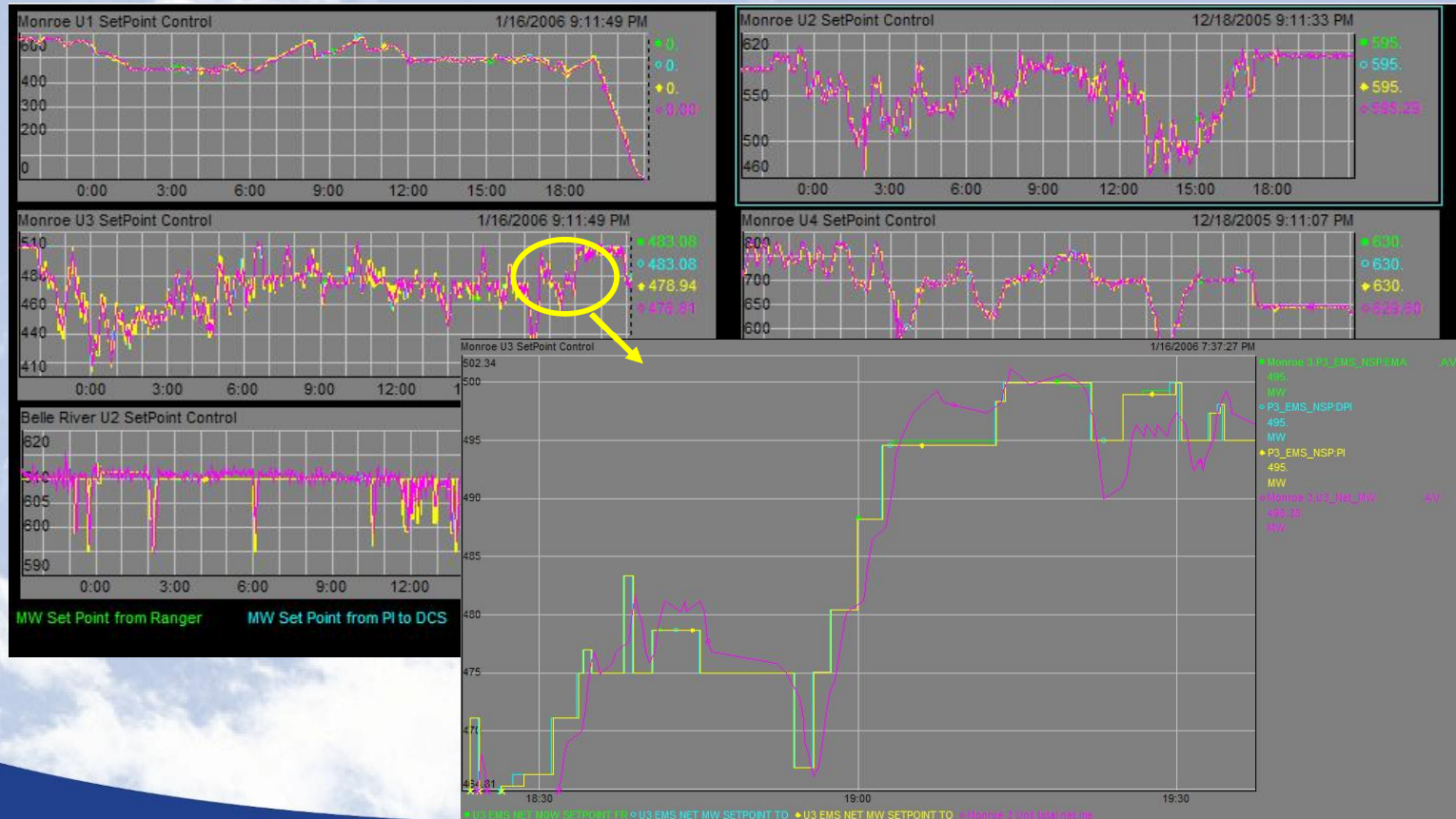
- 30 to 3 people
- Timely data entry
- Zero errors

PI to PI (AGC)

\$200,000
Savings!

AGC – Automatic Generation Control

5 largest Fossil units & Peaking Units are ramped through PI Set Point control



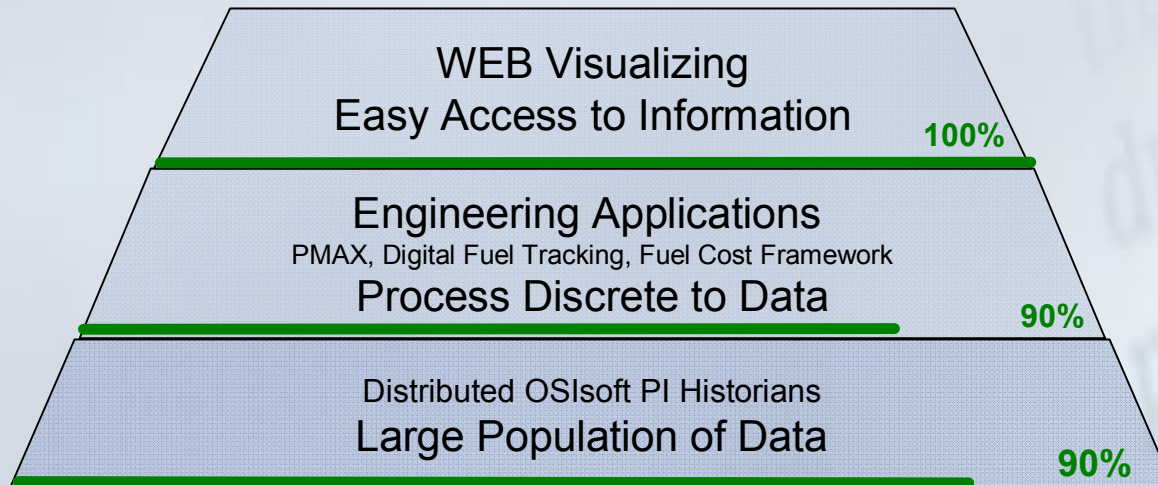
Technology Framework

Annual Savings

Actionable
Information – KPI's



Discrete data
Limited value



Easy Visualization
\$5,500,000

\$4,500,000

\$3,000,000

Fleet Status – PI WEB enabled

Unit	Net MW	TMC	TCAP	Unit	Net MW	TMC	TCAP	Unit	Net MW	TMC	TCAP	Load Forecast		
BR 1	0	0	0	CC 15	66	95	95	HA 12-1	0	42	42	HE	Today	Tomorrow
BR 2	609	635	635	CC 16	53	125	125	HA 12-2	0	42	42	0100	6041	8250
FE 2	0	0	0					HB 11	0	4	4	0200	6015	7862
MON 1	645	730	730	BR 12-1	77	77	77	MON 11	0	14	14	0300	5691	7505
MON 2	745	755	760	BR 12-2	75	75	75	NE 11-1	0	17	17	0400	5967	7457
MON 3	753	760	760	BR 13	76	76	76	NE 11-2	0	16	16	0500	6212	7564
MON 4	753	753	753	DLRY 11	0	67	67	NE 11-3	0	16	16	0600	6857	8010
RR 2	245	255	255	DLRY 12	0	69	69	NE 11-4	0	16	16	0700	7250	8581
RR 3	273	275	275	GW 11-1	77	77	77	NE 12	0	21	21	0800	7893	9183
SC 1	105	105	135	GW 11-2	54	54	54	NE 13-1	0	21	21	0900	8893	10069
SC 2	112	112	156	GW 12	19	19	19	NE 13-2	0	21	21	1000	9573	10593
SC 3	125	135	150	BR 11										
SC 4	135	140	140	CC 11										
SC 6	255	255	280	CF 11										
SC 7	329	329	329	DA 11										
TC 7	94	105	105	FE 11-1										
TC 8	73	80	80	FE 11-2										
TC 9	460	500	500	FE 11-3										
GW 1	369	450	785	FE 11-4										
HB 1	84	84	84	HA 11-1										
LUD 1	0	0	0	HA 11-2										
LUD 2	0	0	0	HA 11-3										
LUD 3	0	0	0	HA 11-4										
LUD 4	-319	0	319											
LUD 5	0	0	0											
LUD 6	-322	0	322											

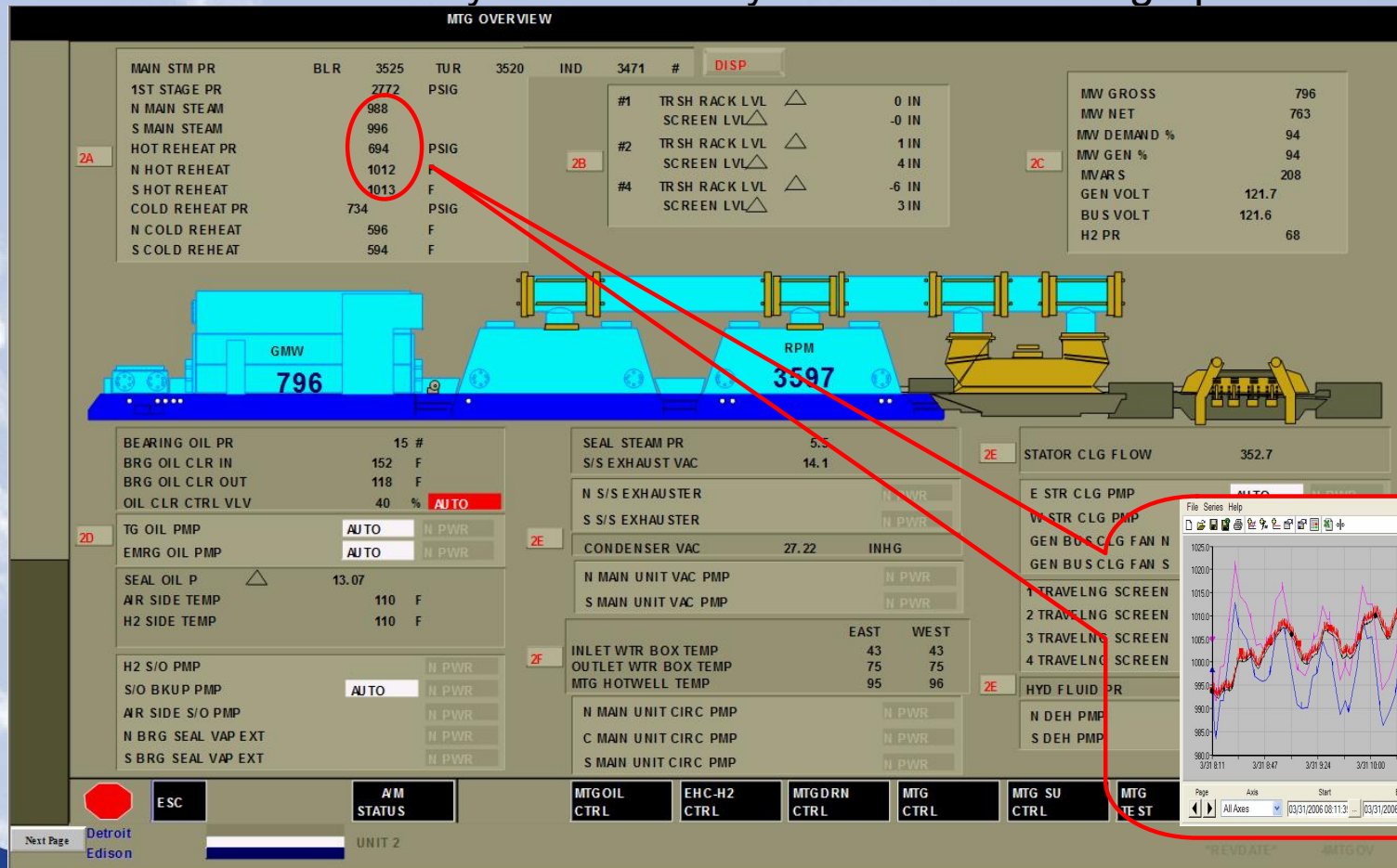
Plant Generation	6281	Transactions
Ludington Generation	0	Firm Purchase
Peaker Generation	378	Non-Firm Purchase
Misc. Generation	85	Firm Sale
Total Generation	6745	Non-Firm Sale
Total Load	7978	Service Area Load
Steel Load	289	Retail Schedule

Ludington	DE EE	7293
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COAL MILLS	FANS	FW PUMPS	Circ	VP	HDP	GB
FD PA ID Cond HF BF	SW NW NE SE	NC CS NS				
M 1	1 2 3 4 5 6 7	NS NS NS NS NS NS	NC CS NS	NS	NC CS	
O 2	1 2 3 4 5 6 7	NS NS NS NS NS NS	NC CS NS	NS	NC CS	
N 3	1 2 3 4 5 6 7	NS NS NS SW NW NE SE	NC CS NS	NS	NC CS	
4	1 2 3 4 5 6 7	NS NS NS SW NW NE SE	NC CS NS	NS	NC CS	
B 1	BF PL YE RE WH GR BL OR	E W E W 1 2 3 4 E C W E W	E W	NC S	NE SE NW SW	E C W
R 2	BF PL YE RE WH GR BL OR	E W E W 1 2 3 4 E C W E W	E W	NC S	NE SE NW SW	E C W
S 1	1 2 3 4 5					
2	1 2 3 4 5					
3	1 2 3 4 5	NS	NS	NS	NC S	NS
4	1 2 3 4 5	NS	NS	NS	NC S	NS
5	1 2 3 4 5	NS	NS	NS	NC S	NS
6	1 2 3 4 5 6 7 8	NS	NS	NS	NC S	NS
C 7	A B C D E F	NS	NS	NC S		
R 2	1 2 3 4 5 6 7 8	E W	E W	E C W	E C W	E C W
R 3	1 2 3 4 5 6	E W	E W	E C W	E C W	E C W
GW		NS	NS	NC S	E W	NC S
T 16	A B C	NS	N	NC S		
C 17	A B C	NS	N	NC S		
H 18	A B C	NS	N	NC S		
9	A B C	NS	N	NC S	NS	
	A B C D E F	NS	NS	NC S	NS	E W

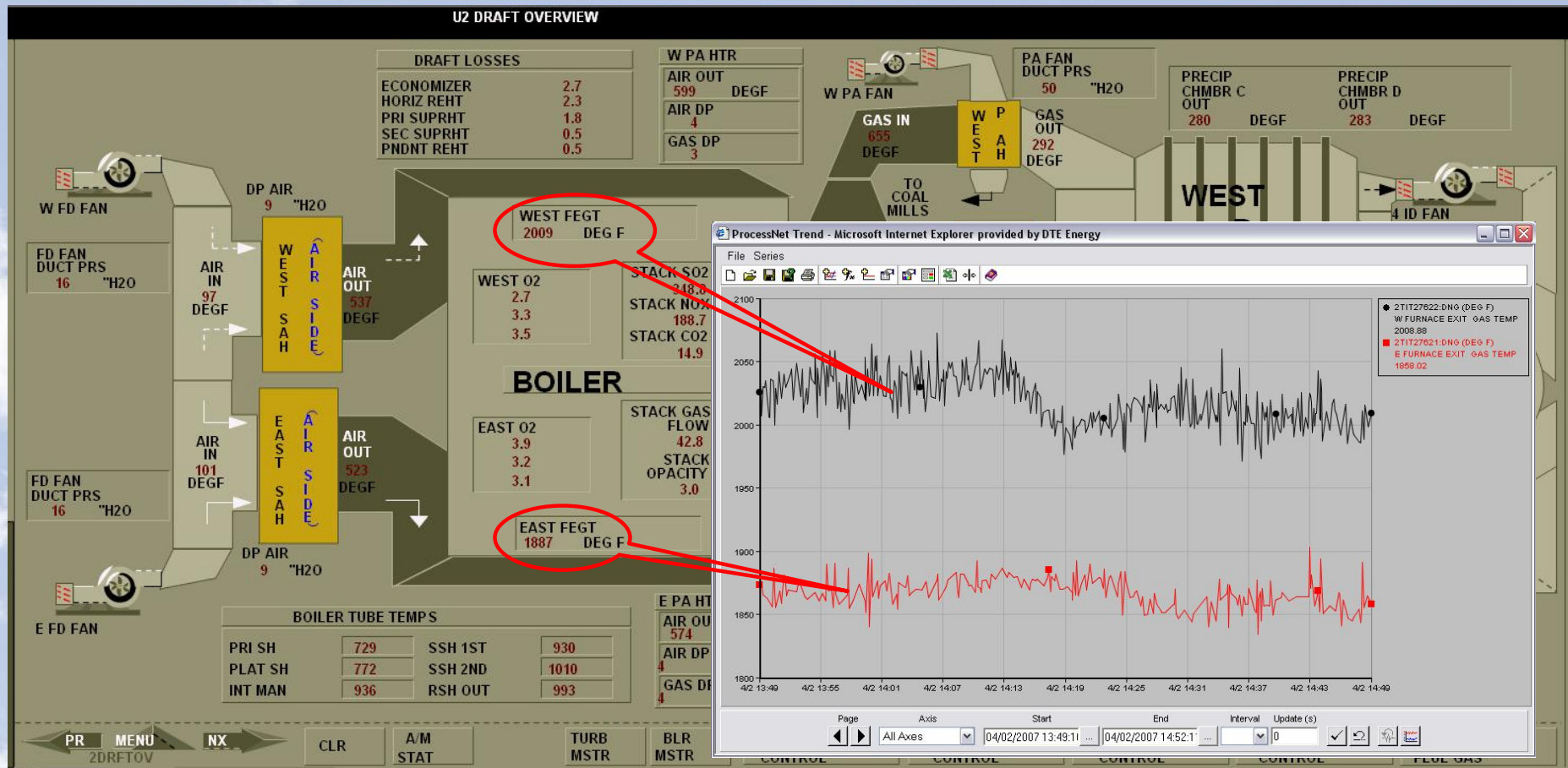
Real-Time DCS Operator Displays

6000 real time dynamic actively linked WEB DCS graphics



Click & Trend

PI enabled - Event Re-play



Re-play events using historical PI data

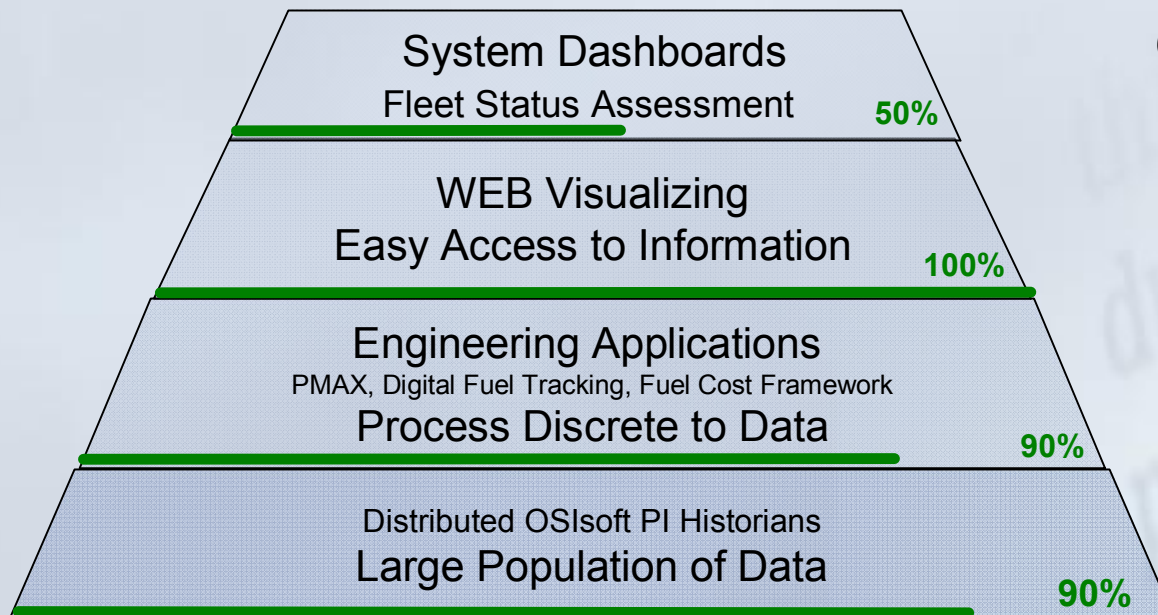
Technology Framework

Annual Savings

Actionable
Information – KPI's



Discrete data
Limited value



Organized Drill Down
\$1,000,000

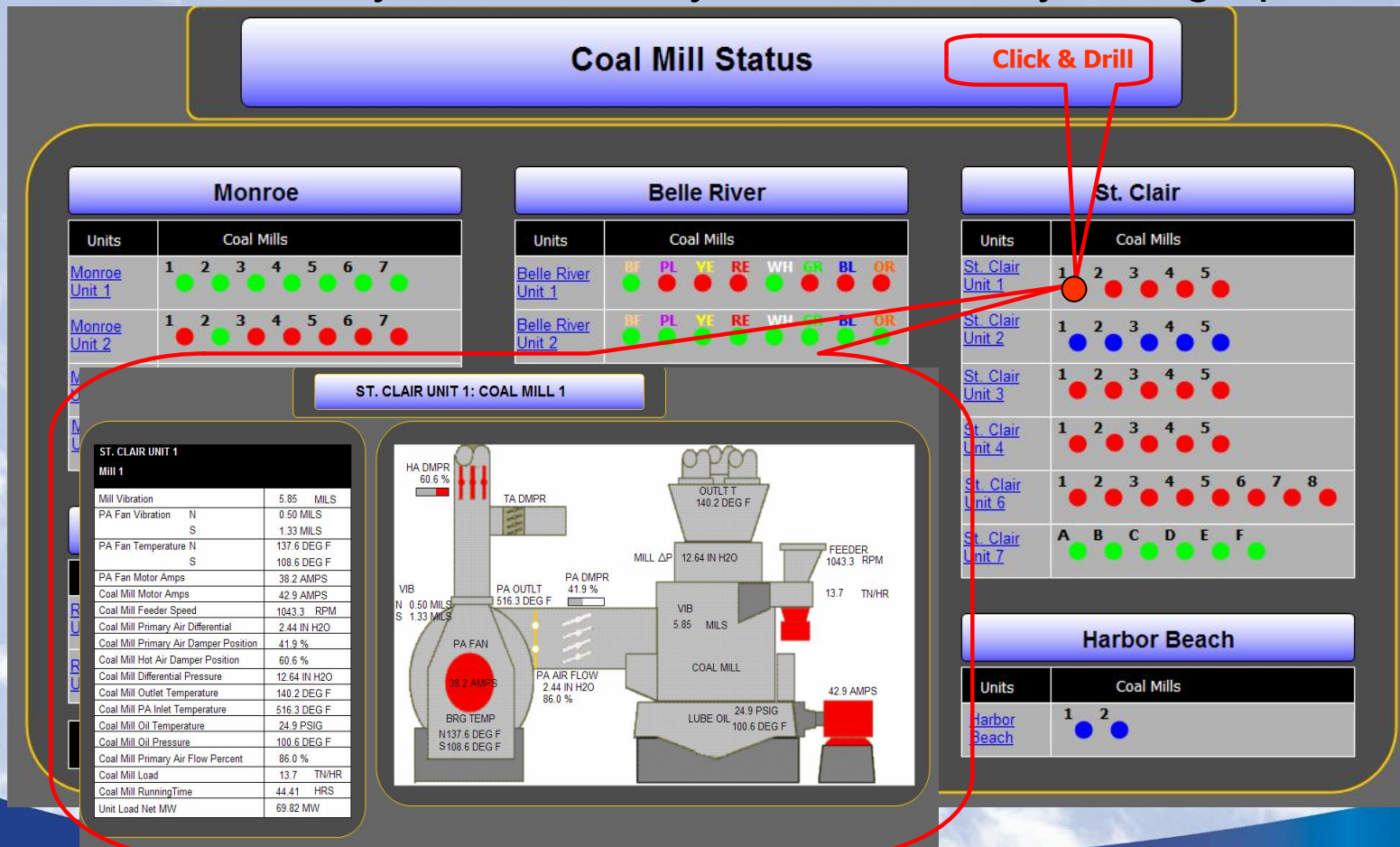
\$5,500,000

\$4,500,000

\$3,000,000

System Dashboards – PI Enabled

2000 real time dynamic actively linked WEB System graphics



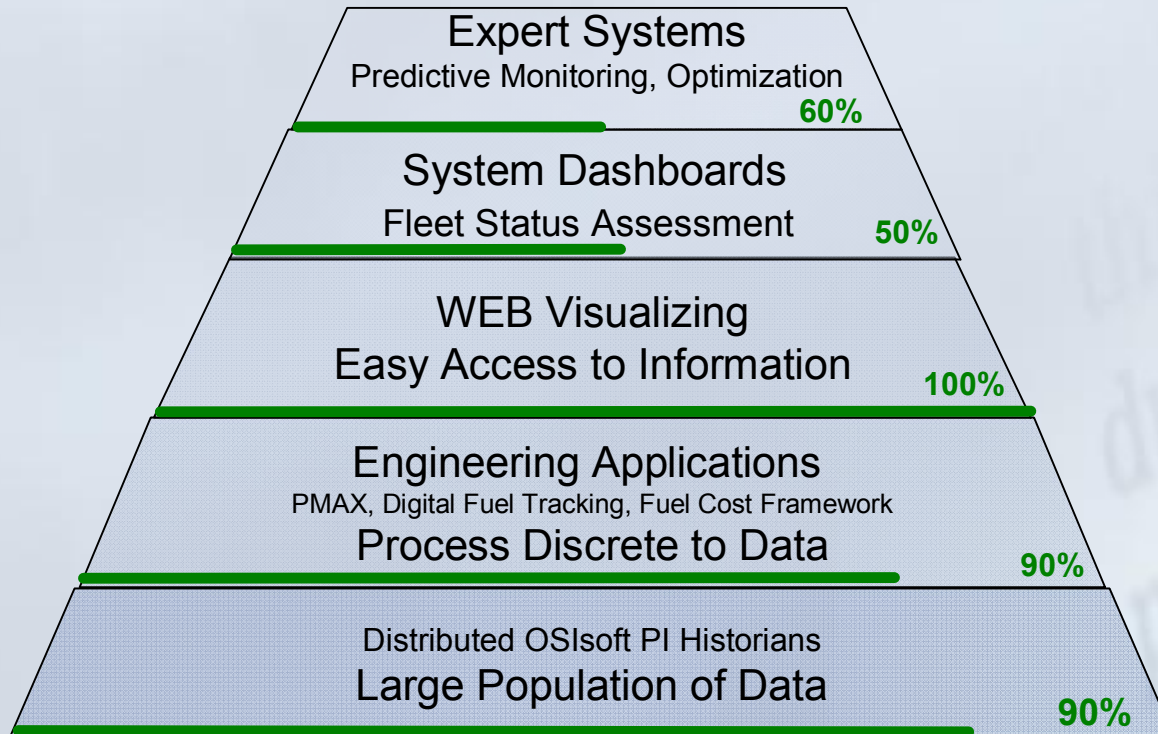
Technology Framework

Annual Savings

Actionable
Information – KPI's



Discrete data
Limited value



Predictive – Optimize
\$8,000,000

\$1,000,000

\$5,500,000

\$4,500,000

\$3,000,000

PI Dependant Expert Systems

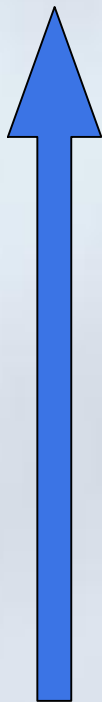
- Equipment & Process Monitoring – SmartSignal
 - ▶ Fleet wide implementation 2006
 - ▶ A Primary Performance Center Application
- Combustion Optimization – NeuCo
 - ▶ Startup on St Clair Unit 7
 - ▶ Installation in progress on Belle River 2
 - ▶ Planned for Monroe Units 1-4

\$7,769,680
Annual Savings!

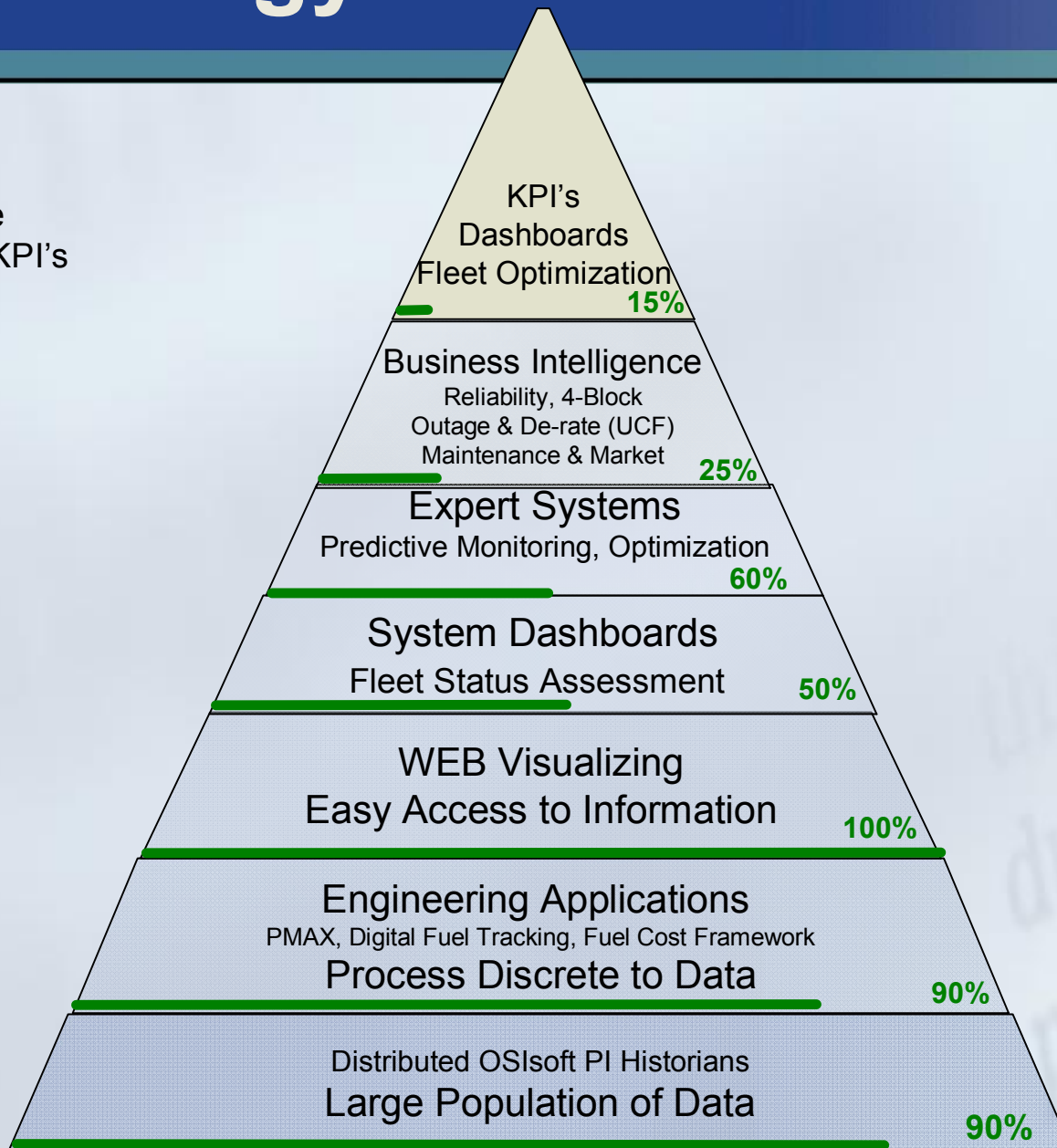
\$330,000/unit
Annual Savings!

Technology Framework

Actionable
Information – KPI's



Discrete data
Limited value



Annual Savings

Fleet Optimization
\$20,000,000
(Projected Savings)

\$11,000,000

\$1,000,000

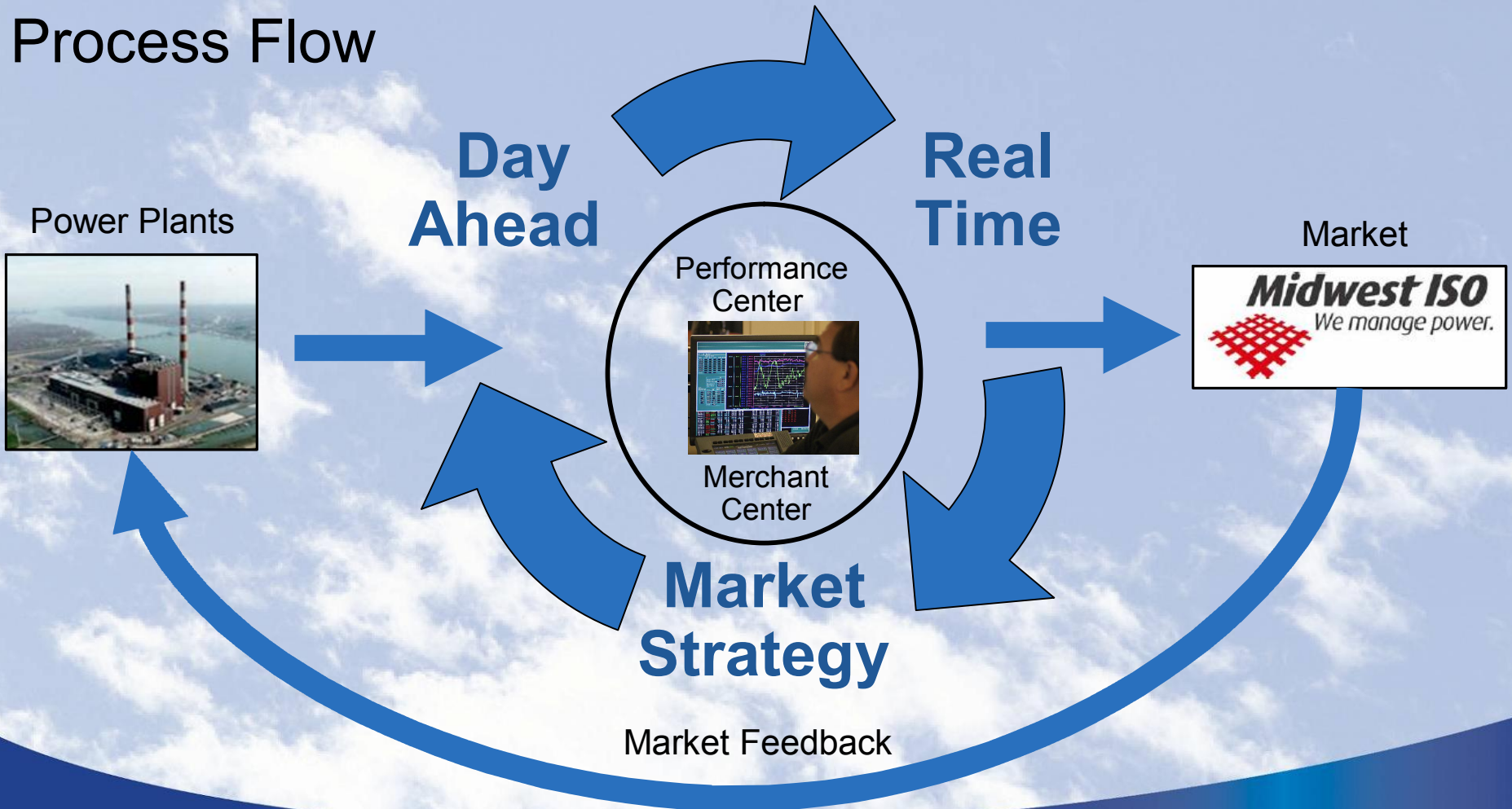
\$5,500,000

\$4,500,000

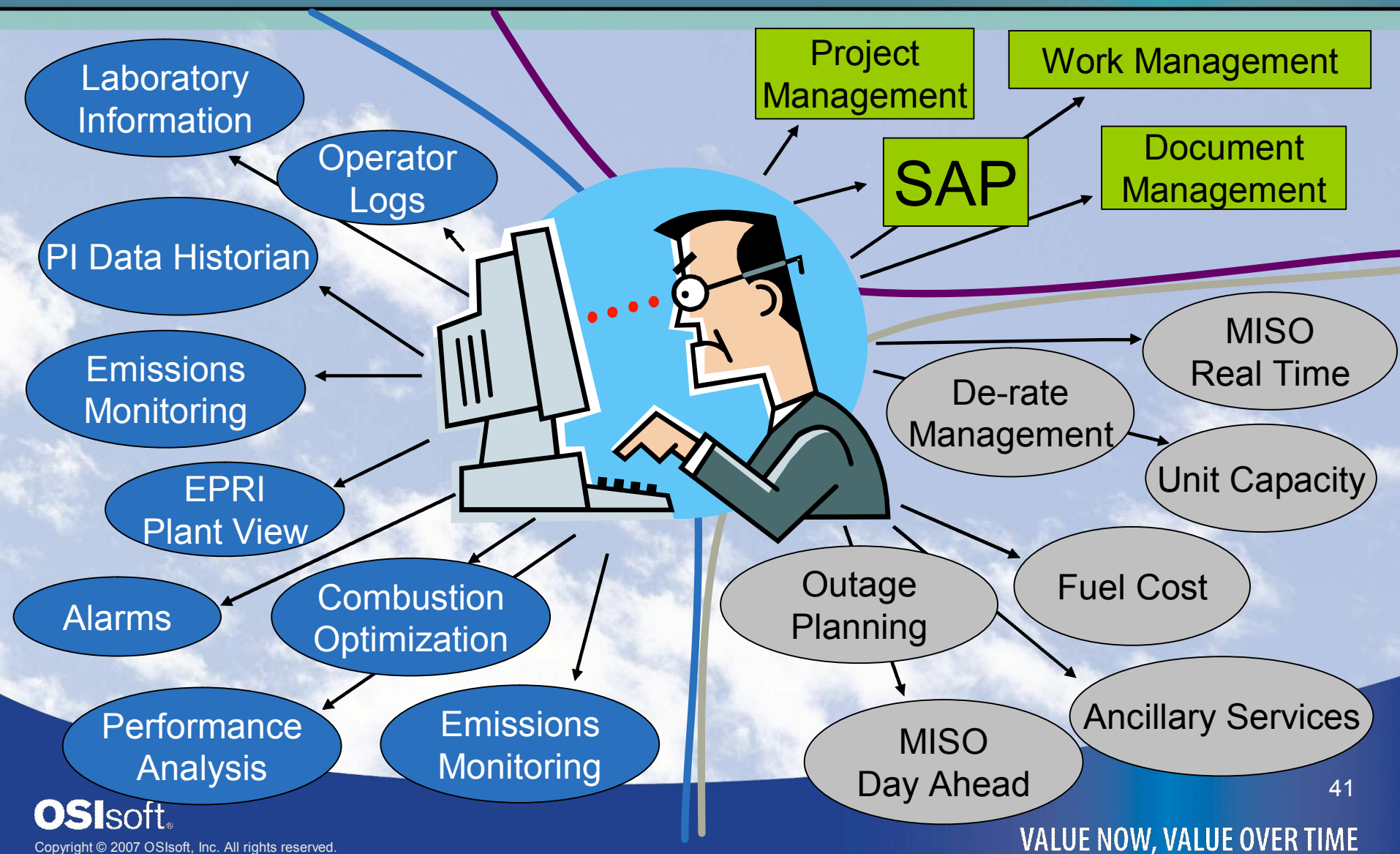
\$3,000,000

Unit Capacity Framework (UCF)

Process Flow



No Shortage of Information!



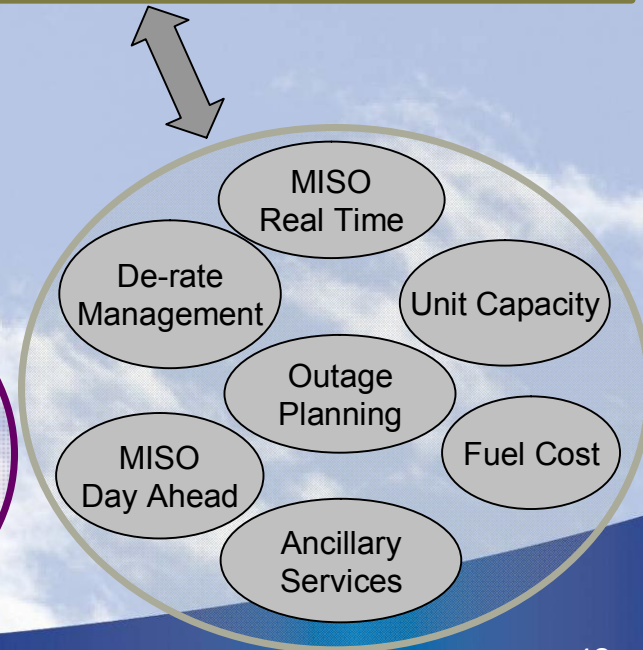
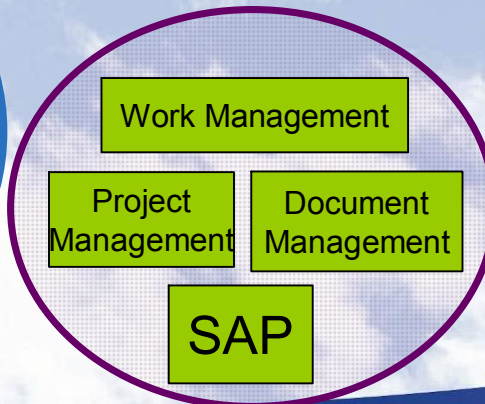
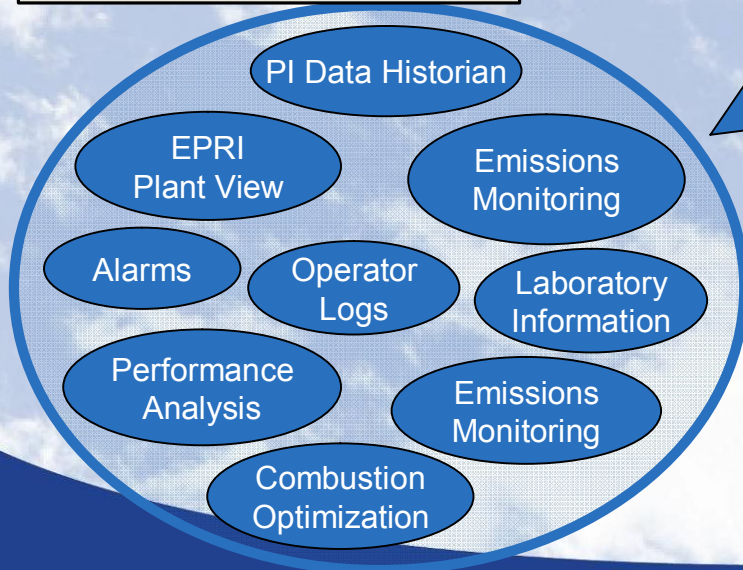
Analysis Framework



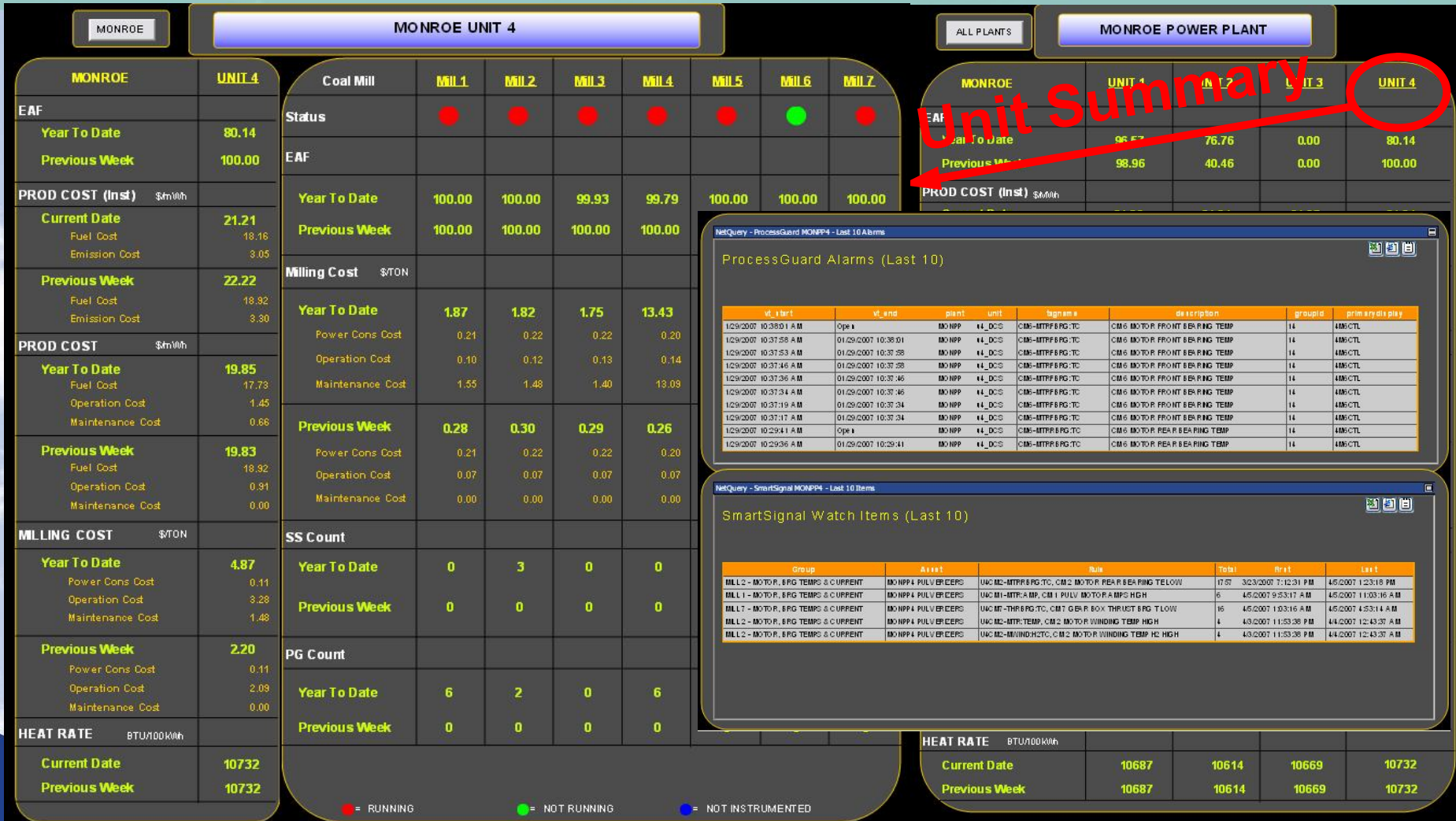
Standard GUI
Single Method

Analysis Framework:

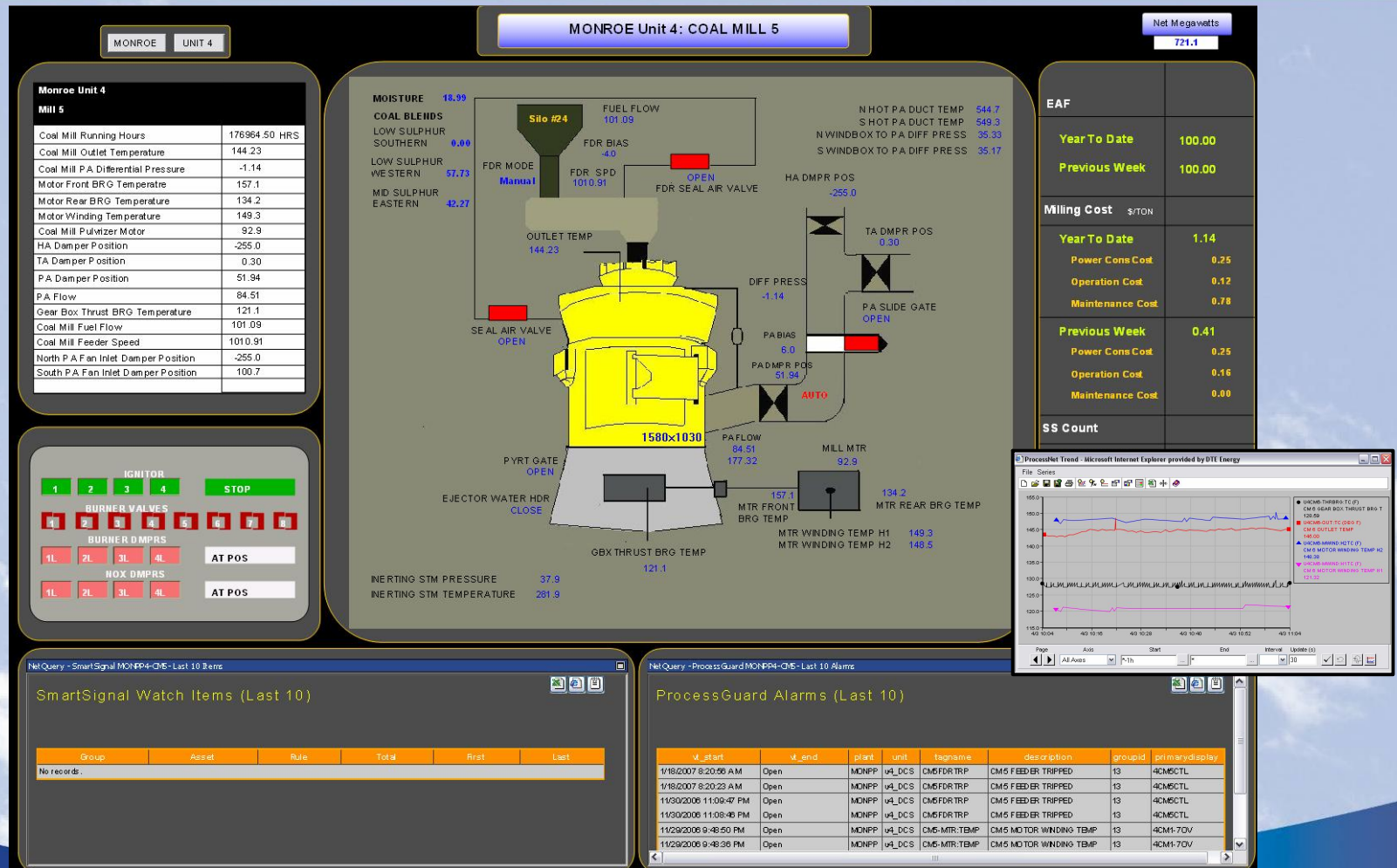
Integrated applications environment:
Consistent framework for data,
analysis, reporting and consistent
user graphical interface.



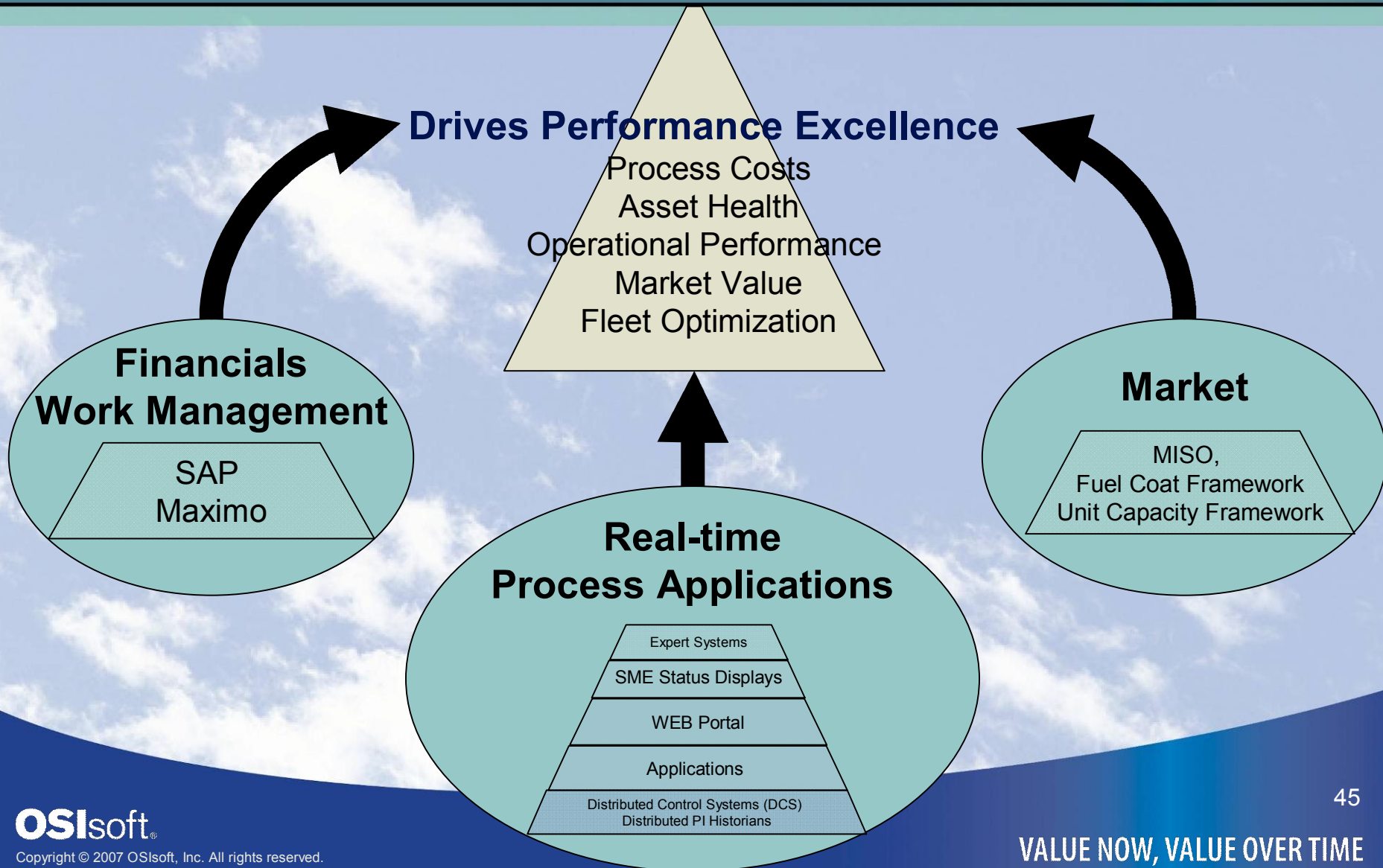
Process Cost Drill Down



Expanded System Dashboard



Total Fleet Management



VOYAGE2007



***Thank
You***

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VALUE NOW, VALUE OVER TIME