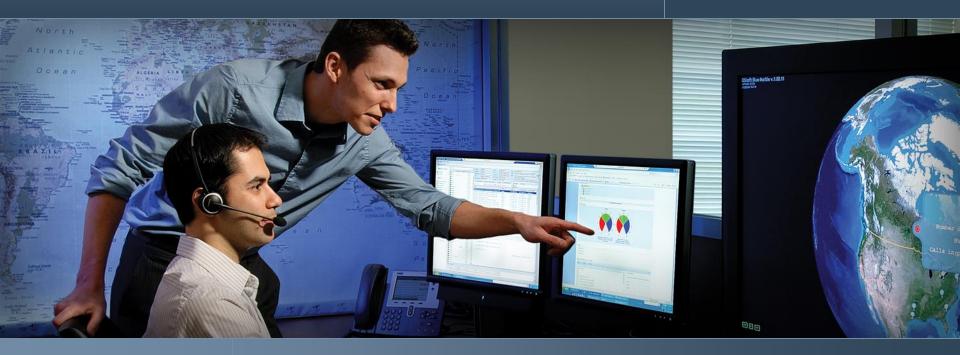


OSIsoft Regional Seminar Series



Critical Facilities, Data Center, & IT

Mike Mihuc, Regional Manager Northeast, OSIsoft

Empowering Business in Real Time.

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State of Market

• Need to reduce costs

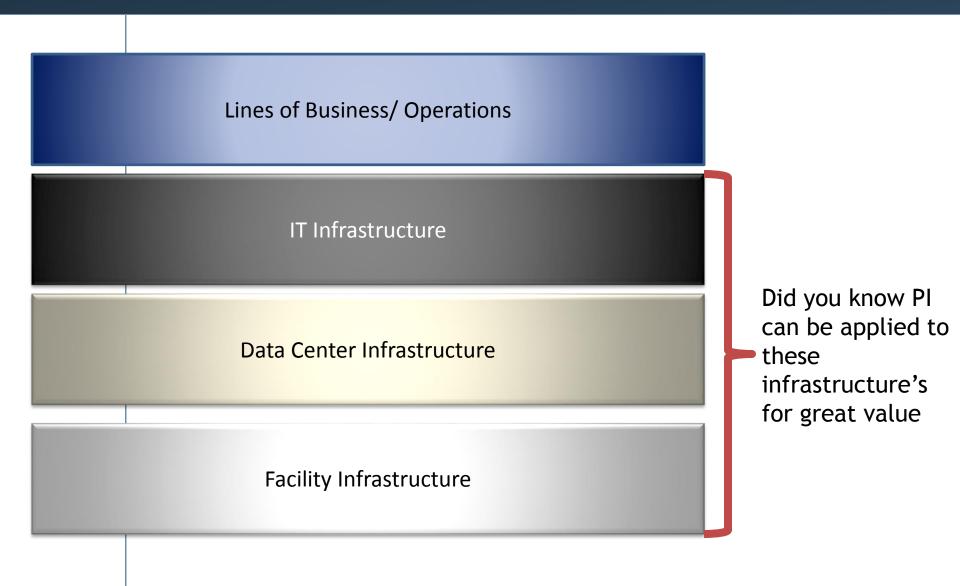
• Public requirement to promote sustainable policies

• Data centers are running out of capacity

• Potential Federal and State regulations

Expand your PI for the infrastructure





Some Example Customers





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PI at Eastman Kodak



- Kodak Park facts
- Area>20,000,000 Square Feet
- 11,000 Employees
- Operates its own Fire Department
- Operates its own rail road
 - Performs its own water and waste water treatment
- Operates 2 power plants

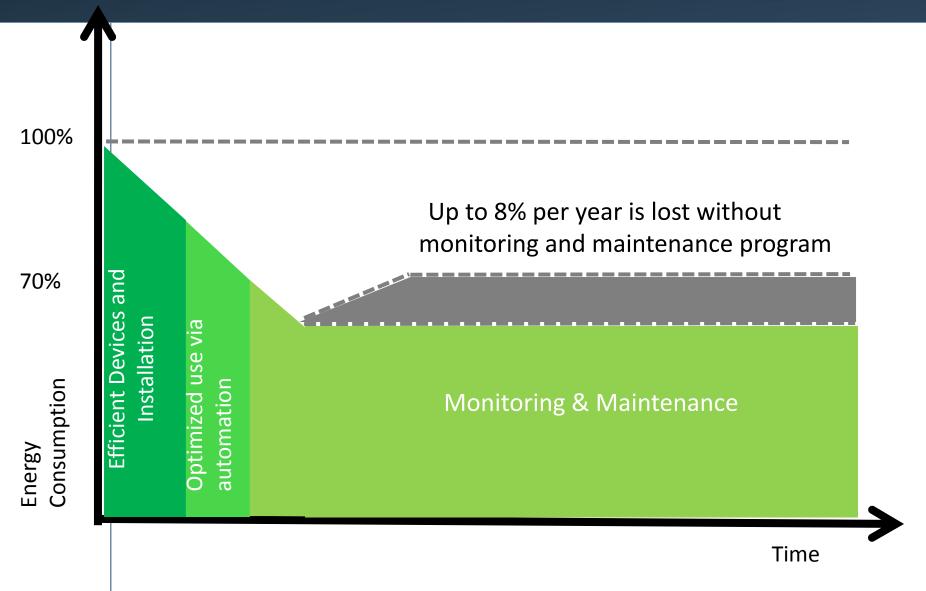
Benefits >\$10MM !

Measurements

- •600 Electric Distribution Meters
- •600 Additional Distribution **Meters** for Steam, Chilled water, Brine, Compressed air, Process water, Nitrogen, Natural gas etc.
- •Significant **Metering** Used within the Power Houses to Manage the **Generation** Side

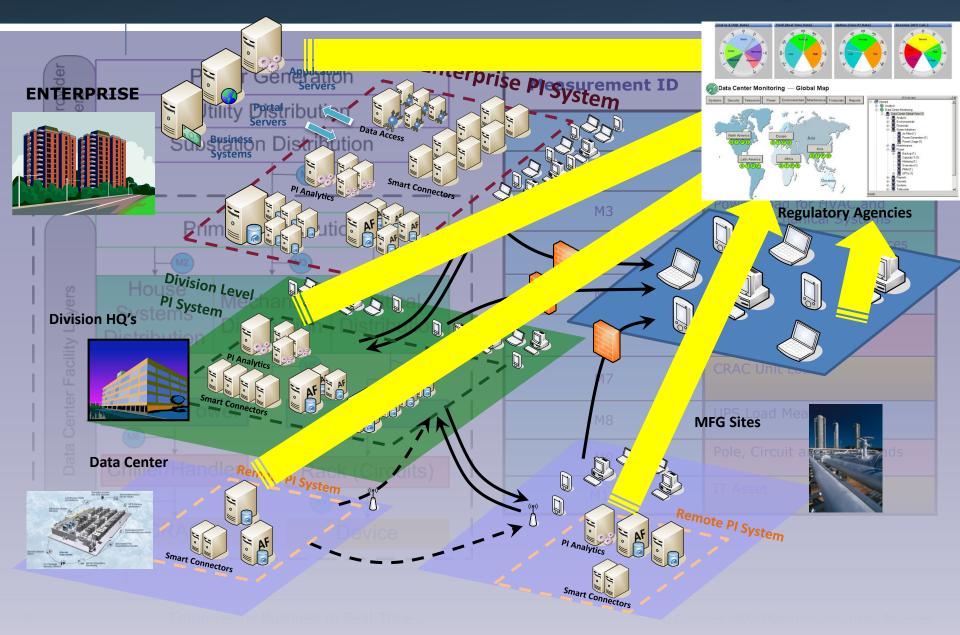
Why PI FOR Energy Management





What levels will PI Connect







System Components

- OSIsoft **PI System** captures data from all meters, plant control system, and building automation systems
- Revenue Meter Interface
- Plant Control System & Meters
- Building submeters
- Building automation systems
- Network

Measurements

- Hot water meters
- **Electric** meters (including HV substations)
- Assorted gas, oil & other meters
- **Chilled water** meters
- **Steam** meters



Engage with OSIsoft for understanding how

Expand the use of PI For IT –

How to Utilize: MCN Health Monitor PI for IT Monitoring Expand the use of PI for Critical Facilities How to Utilize Add- PI Interfaces BACnet, Modbus, OPC

Take advantage of Benefits

"While metering alone does not save energy, the information from the meters, when acted on, can result in significant reductions — typically **5 to 15** percent"

- Jean Lupinacci, Director, Commercial and Industrial Branch of Energy Star[®]
- U.S. Environmental Protection Agency (EPA)



UC Davis

http://facilities.ucdavis.edu/Dashboard/

Queen's University

http://livebuilding.queensu.ca/

Rochester University

http://meters.energy.rochester.edu/rc%20sharepoint%20files/hutch%20hall%20electric.aspx

2009 User Conference Critical Facilities Track -

<u>Industry Observations and Trends</u> (David Jump, Quantum Energy) - <u>PPT</u> <u>The Daily Miracle of Internet Connectivity (PI Data Centers)</u> (Greg Dumas, DST Controls, Ernest Holloway, Pamela Brigham, Equinix) - <u>PPT</u> <u>Real time Data for Data Center and Lab Energy Efficiency</u> (Chris Nolan, Cisco Systems, Ken Morikawa, OSIsoft) - <u>PPT</u> <u>The Data Center Dashboard</u> (Steven Berkovich, Teresa Tung, Accenture) - <u>PPT</u> <u>Understand How PI is being used at Microsoft in the 10min. Wrap</u> (Scott Mauvais, Microsoft Technology Center) - <u>PPT</u>



Thank you

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