



OSIsoft®

Regional Seminar Series



Distributive Generation / Micro Gridding

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Empowering Business in Real Time.

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What is Distributive Generation?

SMART Power/SMART Paper

- SMART Power Business produces steam from coal and generates electricity through a steam turbine system.
- Supplies SMART Paper manufacturing operation with steam & electricity.
- Produces electricity for sale into the Grid
- SMART Power charges SMART Paper for electric and steam.
- SMART Power generates revenue by selling electricity into the grid through MISO (Midwest Independent Systems Operators) node (SMART.Gen and SMART.Load)
- Registered MISO participant for electric transactions (effective 12/15/2008).
- An Ohio PUCO registered CRES (Competitive Retail Energy Supplier) (effective 6/1/2009)
- Licensed to purchase wholesale electric from MISO and sell it to its customers, currently Paper.
- Power adjusts and reacts to the real time price at its MISO node to adjust generation levels (sell to grid, zero with grid, or purchase from grid).

FERC

- FERC power marketing application submitted, into FERC review process.
- Required for any significant expansion of Grid supply.
- Power expects to receive the license during 3rd quarter 2009.

SMART Power Business Description



Equipment Overview

Boilers

2 coal fired boilers.

Total permitted heat input to the combined units is 603 MMBTU/hr.

The total steam and total electrical needs of Paper are met with the steam plant operating at about 170,000 #/hr.

The additional is used to respond to favorable pricing on the Grid producing up to the current Tie Transformer limit of 20 MW per hr of electric beyond plant needs.

Power can also pull the steam plant back to minimum load of 120,000 #/hr to supply total Paper steam need, reduce electric generation and allow the purchase of 3 to 4 MW/hr from the Grid if market prices are lower than condensed generation costs adjusted for CRES fees.

SMART Power Business Description



Electric Grid Interface

Power is connected directly at 69 KV transmission level and owns all assets through the transformer to 69 KV. By law the 69 KV switch is owned by the utility (Duke) as it is part of the public transmission system.

SMART Paper Energy Loads

The electrical station load for Paper is about 6 MW/hr and the Power parasitic load is about 1.7 MW/hr supplying paper rising to 2.5 MW/hr at maximum electric generation and dropping to 1.3 MW/hr when purchasing from Grid.

Paper is charged monthly by Power for its actual electric consumption and actual process steam consumption.

Grid Sales

Power participates in MISO in the real time market, the day-ahead market and routinely evaluates Bilateral agreements. Power has not yet elected to participate in MISO's recently established Ancillary Services segment.

Power is also open to and presenting opportunities for other clients with electrical, steam or other utility needs to locate on its site and be served by Power.

Key to Making Distributive Generation Work

Real Time Data

- Assembled into useful operator interfaces
- Management monitoring
- Business evaluation

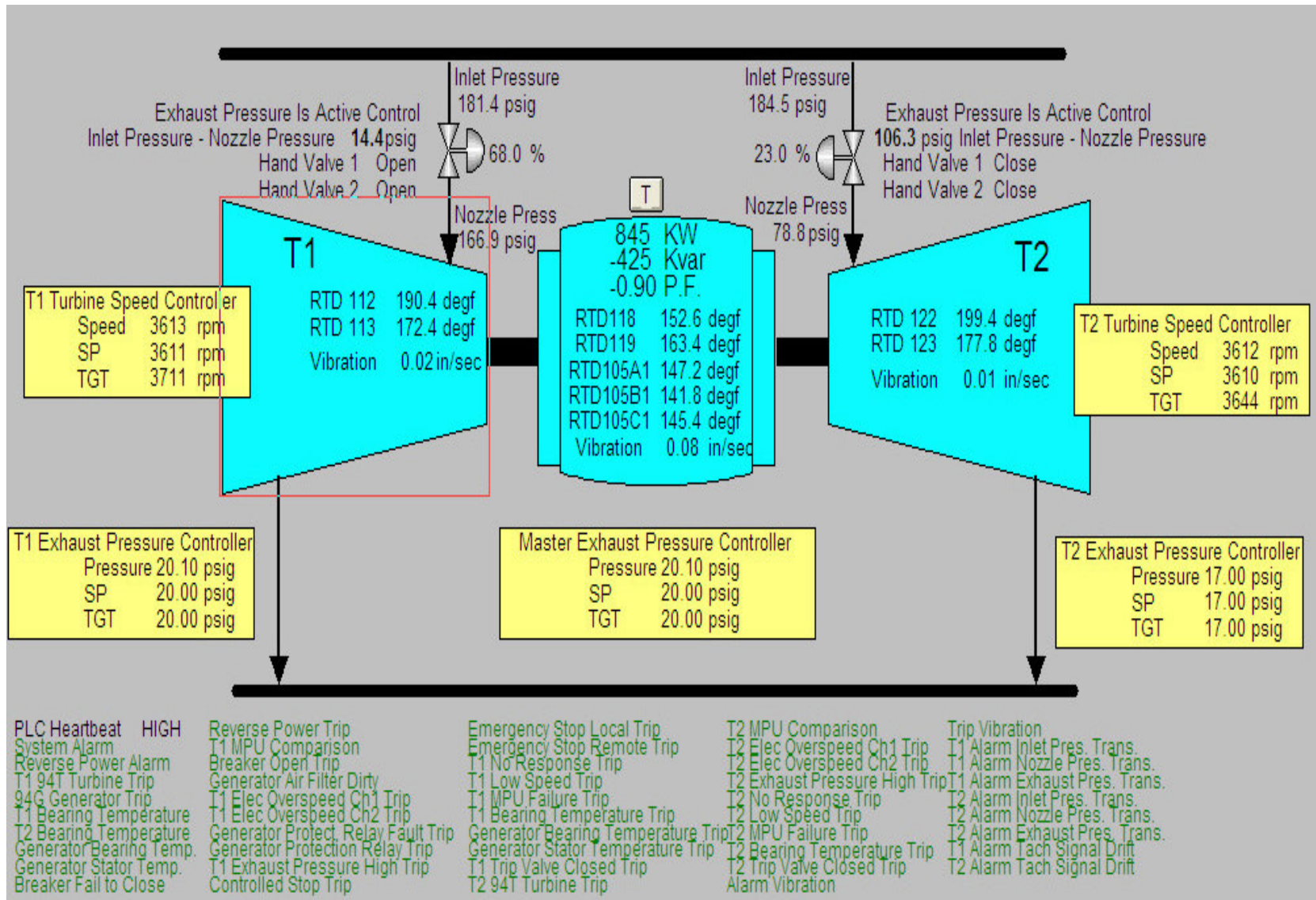
From Multiple Sources

- Internal
- External

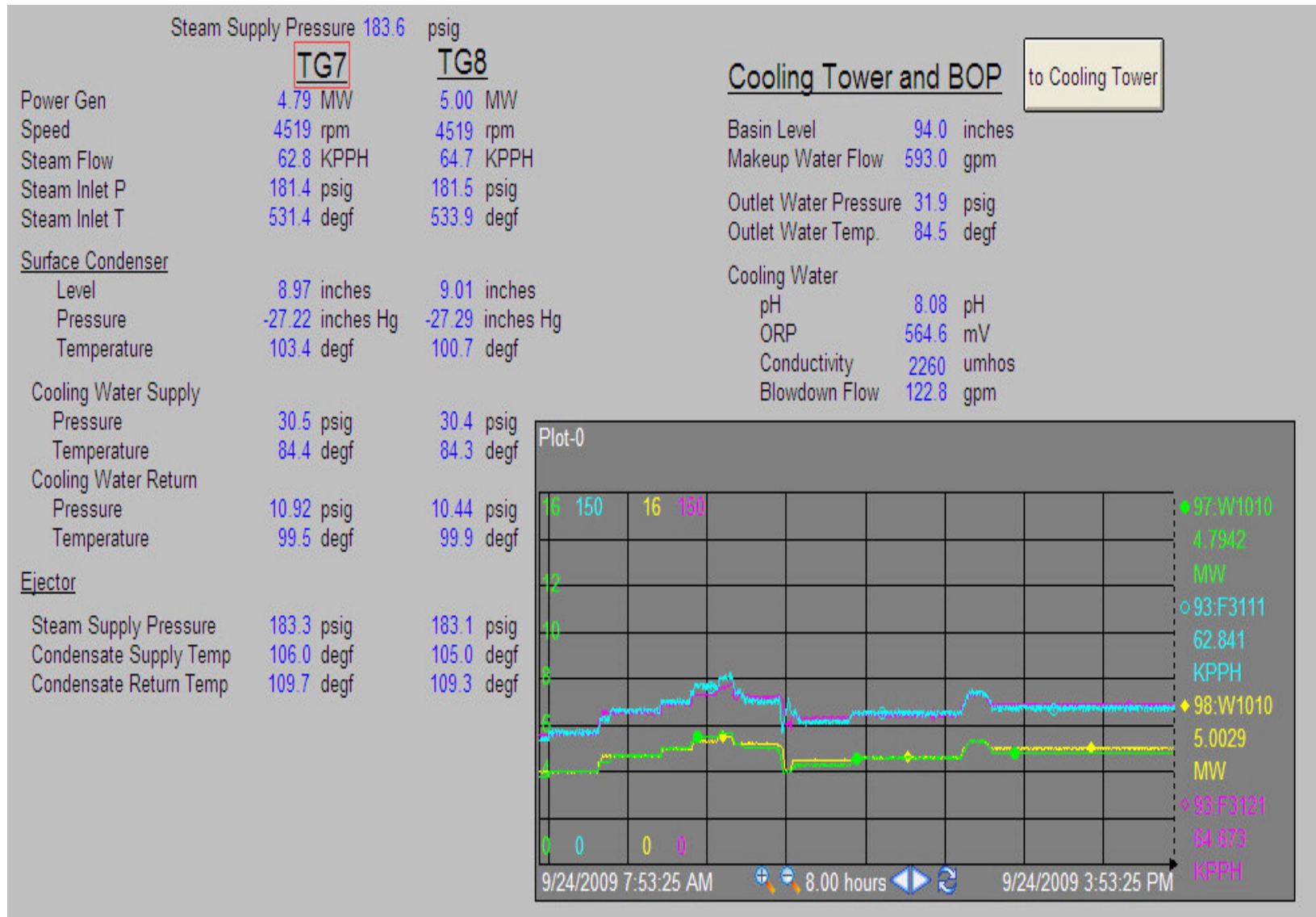
What is the role of PI for SMART Power?

Very Typical Uses of PI

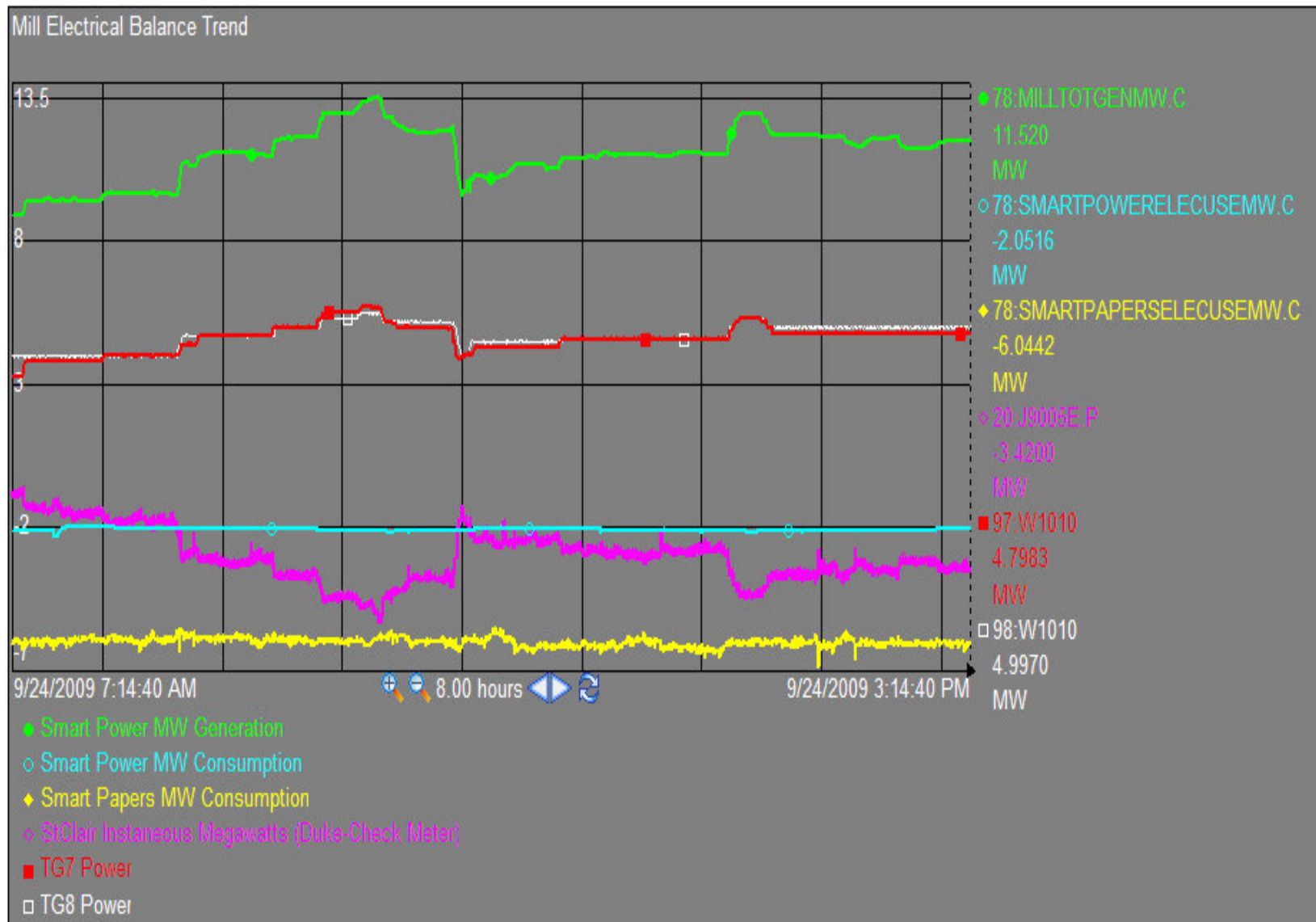
Turbine Generators

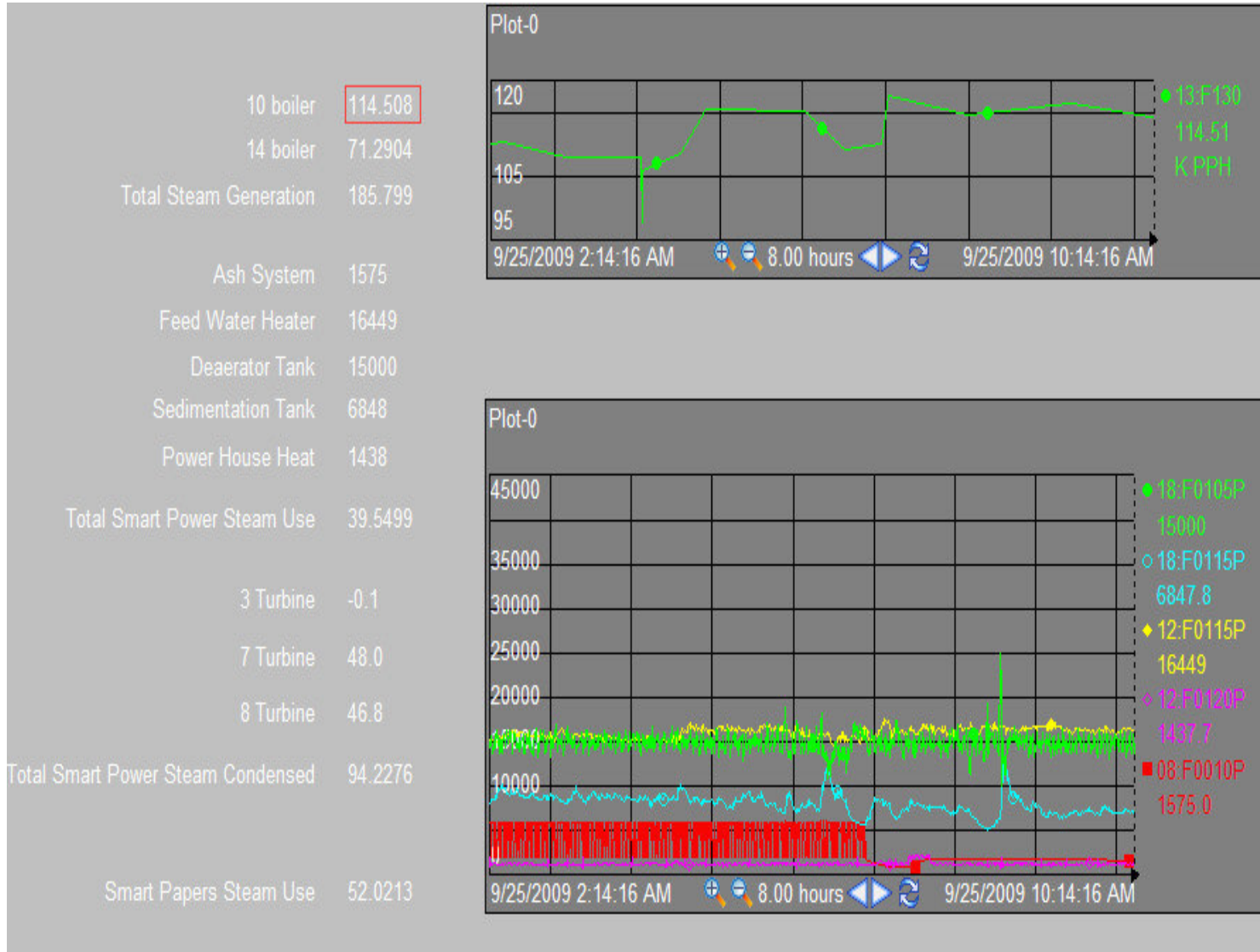


Condensing Turbines



Electrical Balance Trends





Less Typical Uses of PI

Operator Real Time Data from the Grid Interface

- MW, MVAR, PF, MVA

Operator Must Control

- MW, MVAR

Sources: Plant Internal, Utility (wireless)

Power Factor & VAR Control



		E MW	F MVAR	G PF	H MVA	Other Measurements (not in the balance CB 352 Grid Interconnect
20J:9005	Tieline (+ = buy)	-3.43	-0.48	-0.99	3.46	78:J2010 3.35 0.32 0.93
	<u>Generation</u>					
78:J2280	Process Turbines (- sign = generate)	-0.76	0.40	-0.89		
73:J0240	TG3	0.00	0.00	0.00		
75:J0312	TG5	0.00	0.00	0.00		
76:J0312	TG6	0.91	2.15	-0.39		Condensing Turbine Area net (minus is to mil 78:J2035 -9.22 -4.92 -0.88
97:W1010	TG7	4.80	2.10	0.92		
98:W1010	TG8	4.99	3.10	0.85		
78:MILLTOTGENMW.C						
	Total Generation	11.47	6.94			
	<u>Utilities Consumption</u>					
78:J2145	10 Boiler (cir 1A)	-0.42	-0.56	0.60		
78:J2210	Boiler Plant (cir 11A)	-0.37	-0.22	0.85		
78:J2180	69 & 70 Air Compressors (cir 13A)	0.00	0.00	1.00		
78:J2235	14 Boiler substation (cir 17A)	-0.52	-0.49	0.71		
78:J1672	480V Steam Plant (cir 4A14-6)	-0.16	-0.15	0.71		
78:J1677	480V Turbine Plant (cir 4A14-14)	-0.01	-0.00	1.00		
	Condensing Turbine Process	-0.58	-0.31			78:CONDTURBAUXMW.C
	Total Utilities Consumption	-2.05	-1.74			78:SMARTPOWERELECUSEMW.C

go to MW trend

go to MVAR trend

Operator Real Time Data of Power Pricing at the Grid Node

Key Data

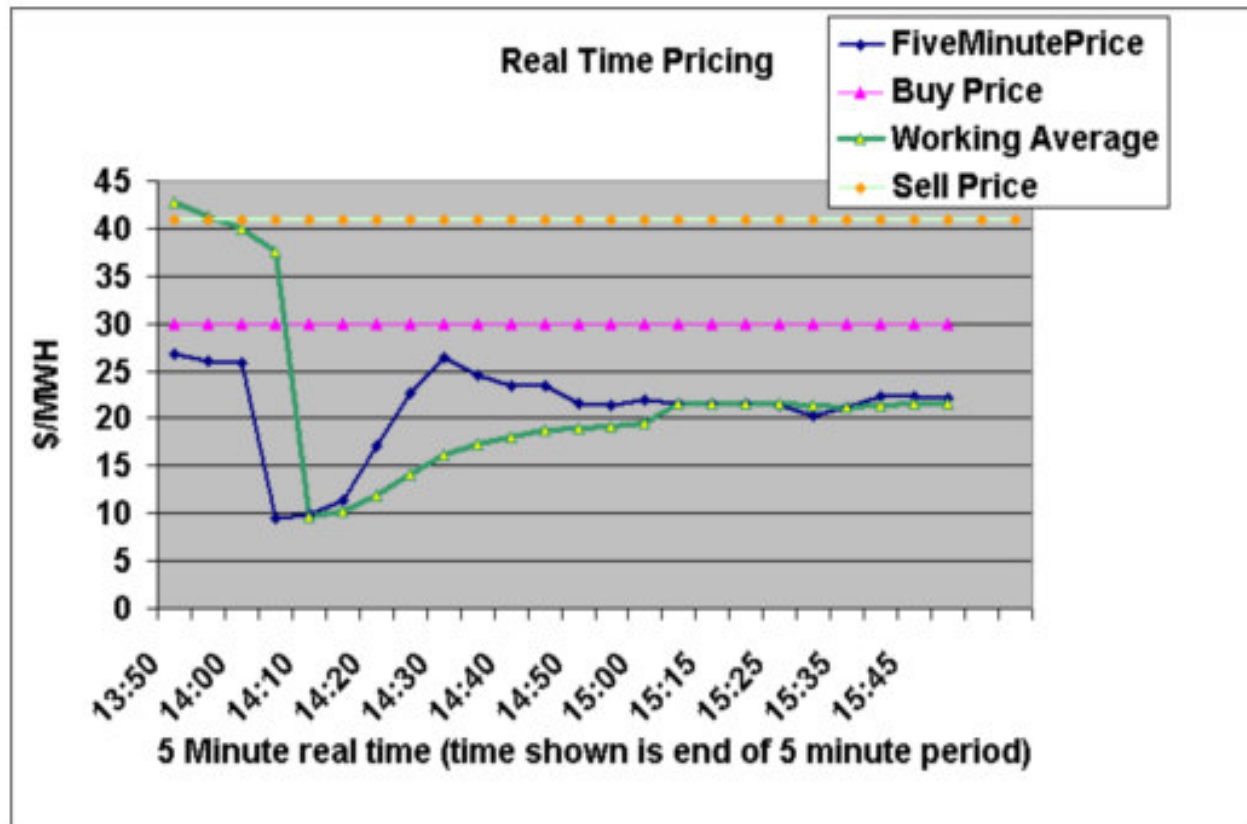
- 5 Minute Price
- Average for the Hour to Date
- Working Average
- Decision Points

Sources: Power Marketer, ISO via Internet



Reporting System

Thursday, September 24, 2009



Average Price This Hour
\$21.62 Thru 15:55

Critical Management Information

Summary Level Daily, MTD

Power KPIs

Power Electrical Detail

Power Steam Detail

Power Grid Revenue

- Calculates activity each hour
(Data from utility meter, power marketer, ISO)



MW Electrical Meter Balance Period Totals

Report Date: 9/25/2009 2:43:26PM



September 01, 2009
Through
September 24, 2009

	<u>MW</u>	<u>Daily Average</u>	<u>Hourly Average</u>
Hours Bought (+)	1,044	43.50	1.81
Hours Sold (-)	-755	-31.46	-1.31
Tieline (+ = Buy)	289	12.04	0.50
<u>Generation</u>			
TG3	0.00	0.00	0.00
TG5	0.00	0.00	0.00
TG6	766.55	31.94	1.33
TG7	1,118.56	46.61	1.94
TG8	982.57	40.94	1.71
Process Turbines	-243.45	-10.14	-0.42
Total Generation	3,110.64	129.61	5.40
<u>Utilities Consumption (- = Consumption)</u>			
10 Boiler (cir A)	-240.86	-10.04	-0.42
Boiler Plant (cir 11A)	-171.59	-7.15	-0.30
69 & 70 Air Compressors (cir 13A)	-2.89	-0.12	-0.01
14 Boiler substation (cir 17A)	-29.75	-1.24	-0.05
480V Steam Plant (cir 4A14-6)	-85.88	-3.58	-0.15
480V Turbine Plant (cir 4A14-14)	-3.93	-0.16	-0.01
Condensing Turbine Process	-273.52	-11.40	-0.47
Total Utilities Consumption	-808.08	-33.67	-1.40
<u>Process Consumption by Difference</u>	-2,591.56	-107.98	-4.50

* Elapsed Days Used For Daily Average = 24



Report Date: 9/25/2009 2:48:16PM



Steam Meter Balance Period Totals

September 01, 2009
Through
September 24, 2009

	<u>Steam</u>	<u>Daily Average</u>	<u>Hourly Average</u>
<u>Generation</u>			
10 Boiler	69,410.30	2,892.10	120.50
14 Boiler	1883.47	78.48	3.27
Total Generation	71,257.06	2,969.04	123.71
<u>Consumption</u>			
Ash System	2,306,774.01	96,115.58	4,004.82
Feed Water Heater	8,343,104.27	347,629.34	14,484.56
Deaerator Tank	4,991,326.40	207,971.93	8,665.50
Sedimentation Tank	4,747,988.02	197,832.83	8,243.03
Power House Heat	717,174.43	29,882.27	1,245.09
Total Smart Power Steam Use	21,204.45	883.52	36.81
<u>Condensed</u>			
3 Turbine	-25.19	-1.05	-0.04
7 Turbine	16,746.79	697.78	29.07
8 Turbine	14,584.72	607.70	25.32
Total Smart Power Steam Condensed	31,418.35	1,309.10	54.55
<u>Total Smart Papers Steam Use</u>	21,264.38	886.02	36.92

* Elapsed Days Used For Daily Average = 24

* Recorded Hours Used For Hourly Average = 576



MWH By Hour Ending

09/24/2009 Thru 09/24/2009

* Time	Inst Station	#6 Generator	#3 Generator	Inst Grid (- = sell)	Meter Buying MWH	Meter Selling MWH	Station Load
<u>9/24/2009</u>							
0100 - 1:00 AM	5.155	0.645	0.000	4.596	5	0	4.719
0200 - 2:00 AM	5.241	0.686	0.000	4.231	4	0	5.645
0300 - 3:00 AM	4.917	0.696	0.000	4.484	4	0	4.686
0400 - 4:00 AM	5.180	0.763	0.000	4.691	5	0	4.696
0500 - 5:00 AM	5.455	0.792	0.000	1.168	2	0	5.763
0600 - 6:00 AM	1.960	0.759	0.000	-0.074	0	1	2.792
0700 - 7:00 AM	0.685	0.781	0.000	-1.138	0	1	-0.241
0800 - 8:00 AM	-0.357	0.796	0.000	-2.216	0	2	-0.219
0900 - 9:00 AM	-1.420	0.786	0.000	-3.600	0	3	-1.204
1000 - 10:00 AM	-2.814	0.896	0.000	-4.079	0	5	-2.214
1100 - 11:00 AM	-3.182	0.945	0.000	-2.437	0	2	-4.104
1200 - 12:00 PM	-1.492	0.896	0.000	-2.857	0	3	-1.055
1300 - 1:00 PM	-1.961	0.974	0.000	-3.620	0	3	-2.104
1400 - 2:00 PM	-2.645	0.934	0.000	-3.376	0	4	-2.026
1500 - 3:00 PM	-2.442	0.963	0.000	-3.422	0	3	-3.066
1600 - 4:00 PM	-2.459	1.034	0.000	-3.561	0	4	-2.037
1700 - 5:00 PM	-2.527	0.980	0.000	-3.698	0	4	-2.966
1800 - 6:00 PM	-2.718	0.841	0.000	-3.644	0	3	-3.020
1900 - 7:00 PM	-2.802	0.908	0.000	-3.977	0	4	-2.159
2000 - 8:00 PM	-3.069	0.878	0.000	-3.538	0	4	-3.092
2100 - 9:00 PM	-2.659	0.873	0.000	-2.948	0	3	-3.122
2200 - 10:00 PM	-2.075	0.874	0.000	-2.928	0	3	-2.127
2300 - 11:00 PM	-2.053	0.906	0.000	-2.254	0	2	-2.126
2400 - 12:00 AM	-1.348	0.960	0.000	-1.543	0	1	-1.094
Totals For 9/24/2009		20.569	0.000		20	55	
GRAND TOTALS:		20.569	0.000		20	55	

*NOTE Time has been normalized to Eastern Standard Time



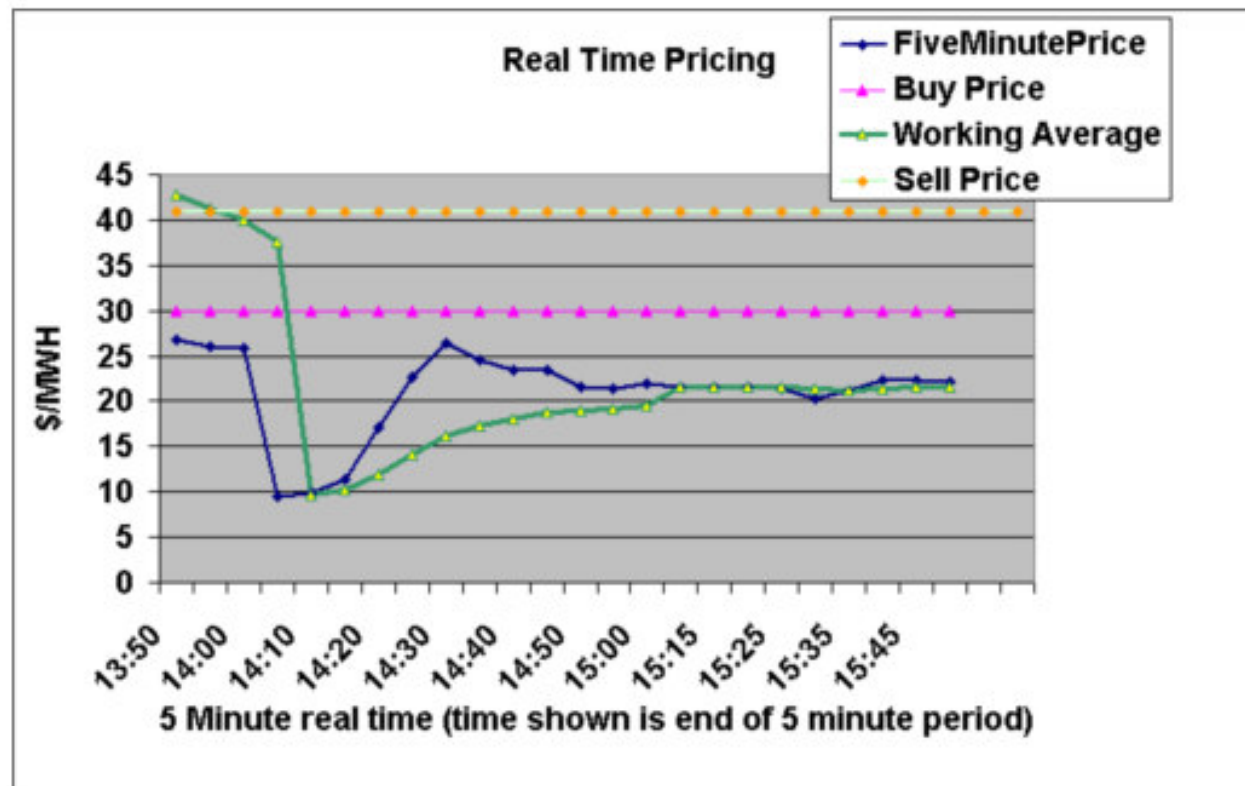
TieLine MW and Pricing Report

Report Date: 9/25/2009 2:54:02PM

09/24/2009 Thru 09/24/2009

Hour Ending *EST	Average Realtime Price (\$/MWH)	ACES Hourly Price	Megawatt Hours Purchased	Purchased Cost	Megawatt Hours Sold	Sold Income	Actual Net Cost
<u>September 24, 2009</u>							
0100 - 1:00 AM			5		0		
0200 - 2:00 AM			4		0		
0300 - 3:00 AM			4		0		
0400 - 4:00 AM			5		0		
0500 - 5:00 AM			2		0		
0600 - 6:00 AM			0		1		
0700 - 7:00 AM			0		1		
0800 - 8:00 AM			0		2		
0900 - 9:00 AM			0		3		
1000 - 10:00 AM			0		5		
1100 - 11:00 AM			0		2		
1200 - 12:00 PM			0		3		
1300 - 1:00 PM			0		3		
1400 - 2:00 PM			0		4		
1500 - 3:00 PM			0		3		
1600 - 4:00 PM			0		4		
1700 - 5:00 PM			0		4		
1800 - 6:00 PM			0		3		
1900 - 7:00 PM			0		4		
2000 - 8:00 PM			0		4		
2100 - 9:00 PM			0		3		
2200 - 10:00 PM			0		3		
2300 - 11:00 PM			0		2		
2400 - 12:00 AM			0		1		
		Totals For 09/24/2009	20		55		
Grand Totals:			20		55		

Thursday, September 24, 2009



Average Price This Hour
 \$21.62 Thru 15:55

To Participate in this Activity

Real time data from inside and outside the facility

- Accurate
- Time stamped
- Totalized / Summarized

Organized visually for the target user

- Operator
- Manager
- Business

Allows reaction and response in a frequency window very atypical of a manufacturing complex and its electric supply