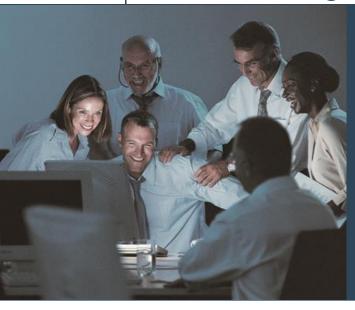


2009 Regional Seminar Series Presents:

Using PI to Capture and Report OEE



Jonathan Procopio, Project Engineer, Smith & Nephew Advanced Wound Management

November 4, 2009



Smith & Nephew Wound Management * smith&nephew



- Smith and Nephew was founded in 1856 and today is a market leader in all of it's business units; Wound Management, Endoscopy and Orthopedics.
- Wound Management has manufacturing in:
 - Largo, FL USA
 - Kingston upon Hull, UK
 - Suzhou, PRC
 - Third-party outsourced operations
- We are focused on delivering the highest quality products that help people regain their life.



Why PI?

- In 2006 Smith & Nephew Advanced Wound Care in Largo, FL recognized the need for a system that could satisfy the following:
 - Reliably collect and store real-time data from our production equipment.
 - Have the flexibility to contextualize data for OEE by time or conditions without having to change how and what we collect.
 - Report OEE: utilization, performance, and quality to decision makers and other business systems (BPCS and SAP).
 - To provide a interface on the shop floor for entering work requests, scrap information, and have the ability to expand this in the future.
- In our research PI was the best solution to deliver all of the above in one package.



Using PI for OEE

- Overall Equipment Effectiveness:
 - OEE= (utilization) x (performance) x (quality)
- Utilization: Using PI we decide on a status tag or a set of conditions to tell us if the machine is producing product or not.
- Performance: Each machine has some form of throughput we can count and analyze that against the standard. Standards were kept and maintained in a SQL server.
- Quality: Using custom Processbook displays we were able to deploy Operator Interface Terminals (OIT's) on each machine that allowed users among other functions to enter scrap information to PI. This entered scrap data directly to our ERP, BPCS.

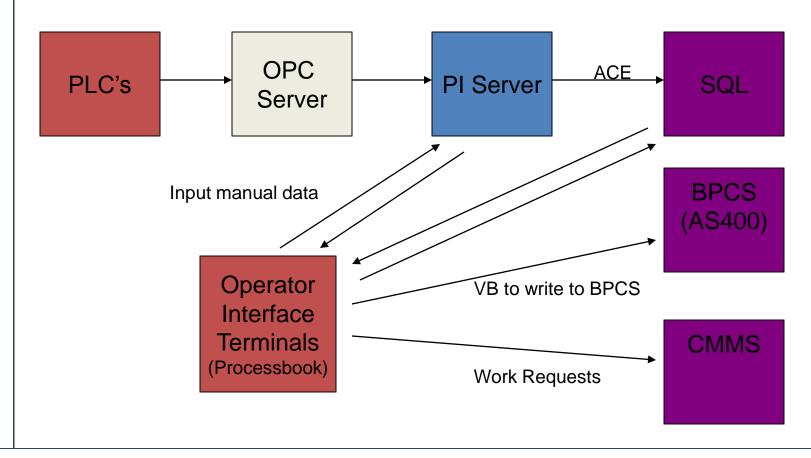


Where to Perform OEE Calculations

- Calculations for other business systems are automated in ACE on a fixed timescale.
- Currently we do all our other calculations within our reports this gives
 us the flexibility to refine our calculations by releasing a new version of
 a report. Our internal customers like this as we can quickly make
 changes in our calculation method and it appears to them that all the
 historical data is updated as well.
- PI Client tools are the most flexible for performing OEE calculations.
 For OEE calculations only a few tags are required allowing large time frame reports generated without problems.



Largo's Site Network



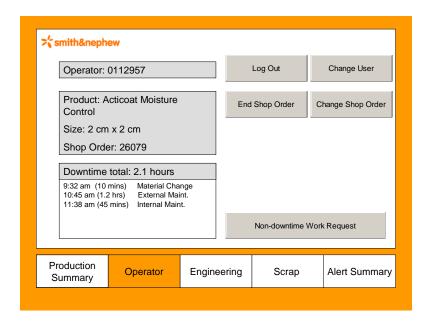


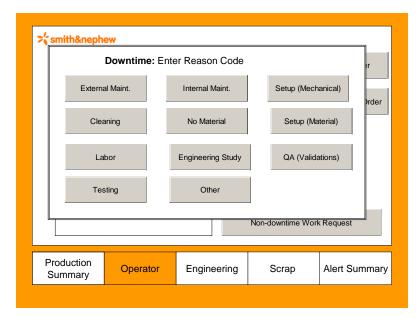
Operator Interface Terminals

- Using VB custom Processbook displays were created and developed at each machine. These were used for:
 - Scrap information input to PI and to our ERP (AS400 and later SAP). This also trigger the material allocation in the ERP.
 - Shop orders were bar code scanned and information was retrieved from ERP then written to PI. This allows traceability of raw materials as well as lot control.
 - Users logged in using a barcode badge.
 - To display real-time information and manufacturing targets to our direct labor.
- Processbook proved to be a reliable platform as an interface for our direct labor to perform ERP functions and data entry.



Operator Interface Terminals: Examples





 Processbook with VB allowed customization to create applications that fit our business needs.



Operator Interface Terminals: Examples





OEE Reporting

 Traditional OEE collection and reporting platforms allow minimal flexibility. With PI we can report OEE by time (shifts, weeks, months...) or by other variables such as operator, machine settings, raw materials... This flexibility sets PI apart from the rest.

Area:	Allevyn		> smith&nephew
Date:	7/23/2008		

Daily Production:

Equipment Sh	ift	Operator	Utilization	Part No.	Product	Good Units Made	Rejects	Yield (%)	Downtime (mins)
Radyne #1	1	Hans Illius	64.5%	02384	ALVN ADHINS SUB ASSY 15CMX15CM	23216	1179	95.2	171
7/23/2008	2	marycummjngs	41.7%	02384	ALVN ADHINS SUB ASSY 15CMX15CM	14182	720	95.2	280
Weds	3	Yaima Romero	55.0%	02381	ALLEVYN ADH NS SUB ASSY 9x9	9883	502	95.2	216
All			53.7%			47281	2400		667
Radyne #2	1	S Stojanovic	39.7%	02378	ALLEVYN ADH NS SUB ASSY 3x3	39825	1175	97.1	289
7/23/2008	2	Denise Cookinson	63.3%	02379	ALLEVYN ADH NS SUB ASSY 5x5	28527	841	97.1	176
Weds	3	Tony Chesko	52.5%	02379	ALLEVYN ADH NS SUB ASSY 5x5	23779	701	97.1	228
All	All		51.8%			92131	2718		694
Twin #1	1	achanh Vongphrach	62.3%	02388	ALVN ADHINS SUB ASSY 10CMX10CM	30622	263	99.1	181
7/23/2008	2	Dusanka Radic	50.9%	02388	ALVN ADHINS SUB ASSY 10CMX10CM	13473	116	99.1	236
Weds	3	debbie fitzgerald	50.8%	02384	ALVN ADHINS SUB ASSY 15CMX15CM	#VALUE!	#VALUE!	99.1	236
All			54.7%			#VALUE!	#VALUE!		653
Twin #2	1	Leonora Keber	60.6%	02378	ALLEVYN ADH NS SUB ASSY 3x3	38116	429	98.9	189
7/23/2008	2	Phuong Vo	61.4%	02378	ALLEVYN ADH NS SUB ASSY 3x3	40598	457	98.9	185
Weds	3	Alice Evans	63.9%	02378	ALLEVYN ADH NS SUB ASSY 3x3	36090	406	98.9	173
All			61.9%			114804	1291		548
Doyen #1	1	Vasilika Dalip	62.9%	66000043	ALLEVYN ADHESIVE 7.5X7.5CM 10	40238	508	98.8	178
7/23/2008	2	#N/A	1.5%	66150043	ALLEVYN ADHESIVE 7.5x7.5CM B10	1024	13	98.8	473
Weds	3	Annie Matakiyaroi	64.2%	66150043	ALLEVYN ADHESIVE 7.5x7.5CM B10	42315	534	98.8	172
All			42.9%			83576	1055		823
Doyen #2	1	Amy Lubianetzky	1.9%	66000599	ALLEVYN ADH 10CMX10CM BOX 10	1413	0	100.0	471
7/23/2008	2	Sabina Gardner	57.7%	66000599	ALLEVYN ADH 10CMX10CM BOX 10	33353	L o	100.0	203
Weds	3	mary martiez	66.5%	66000599	ALLEVYN ADH 10CMX10CM BOX 10	47093	0	100.0	161
All			42.0%			81859	0		835



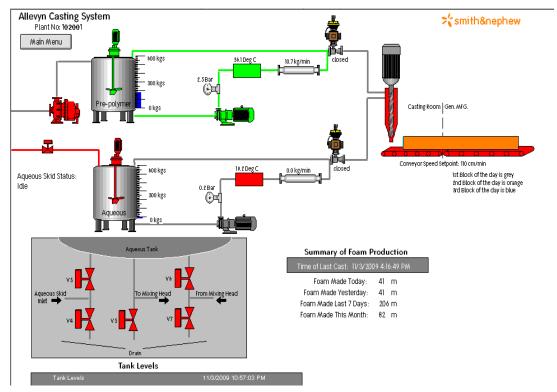
Our Achievements enabled by PI

- On the install of PI we estimated a OEE change of about 10% (based on capacity we have no way of measuring).
- Disposable Wipes: Baseline OEE: 53% Current OEE: 68%
 - Data pointed to reoccurring machine failures and changeover downtime.
- Skin Care: Baseline OEE: 48% Current OEE: 76%
 - Using PI OEE data we were able to reschedule, adjust batch sizes, and go after problems causing downtime.
 - We were able to go from a 3 shift working overtime to 2 shifts in our first year.
- Bandages: Baseline OEE: >40% Current OEE: 65%
 - PI highlighted that our product changeovers and shift changeovers were regularly causing Utilization below 40%.



Engineering Applications

 PI is changing our engineering/technical teams approach to problem solving by providing real-time and historical data at everyone's finger tips.





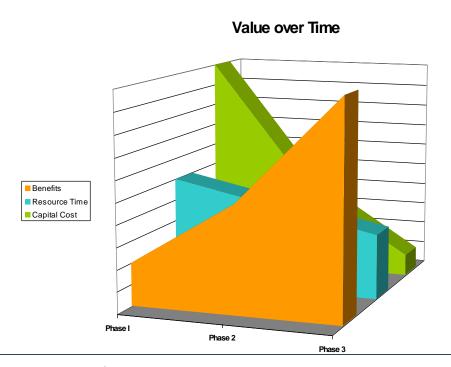
Smith & Nephew Driven by Data

- Currently Smith & Nephew has two PI systems: In Largo, FL and Suzhou, PRC. We have made PI part of our business by:
 - Tracking manufacturing metrics (OEE)
 - Defining and measuring improvement projects (Kaizen events, lean, Six Sigma)
 - Material usage and as signal for replenish (lean)
 - Engineering trouble shooting
 - FDA Validations/optimization support



Looking forward

- This year Smith & Nephew plans to implement PI at the Wound Management HQ site in Hull, UK.
- Currently finalizing our three-phase plan to take PI from a engineering tool to a enterprise system for SNWM.





Questions?