



Data Center of the Future

Energy Measurement, Monitoring and Management



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Agenda

- Introduction to Cisco's definition of Energy Efficiency
- Electrical Efficiency in Data Centers
- Process to Establish Energy Efficiency Benchmarks
- Building the Business Case
- Implementation
- Reporting and Monitoring
- Q&A



Introduction to Energy Efficiency

There may never be a “one-size-fits-all” efficiency metric so why wait for it?

Energy Efficiency is a Subjective Concept

How Does Cisco “Qualitatively” Define Energy Efficiency Today?



- Lowest Energy Capacity Option to Deliver or Support a Service
- Highest Utilization of IT Assets to Support a Given Work Unit and Service
- Efficiency Benchmarks are Needed to Establish a Specific Business Case
- Employee Productivity and Lifestyle Implications are Considered
- Fluid Definition Using Energy Equivalents Interchangeably in Analysis

How Does Cisco “Technically” Define Energy Efficiency Today?



- Defined Variables: Useful Watts, Wasted Watts, Work Units, Services
- Useful Watts = Electrical Energy used by a product and/or architecture
- Wasted Watts = Electrical Energy lost to conversion and distribution
- Work Units = Switching, Routing, Processing, Storing, Application Specific
- Services = as examples; email, web commerce, disaster recovery, etc

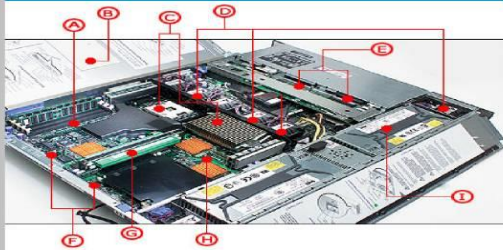


Electrical Efficiency in Data Centers

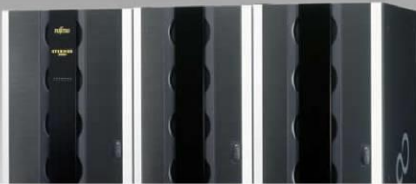
A Clear Path to Green Starts with
Clear Metrics

Simple Data Center Layout (Energy Demand, Distribution and Supply)

Demand



Server



Storage

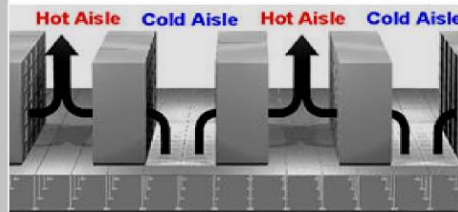


Communications

Distribution



Power Distribution



Cooling Distribution

Supply



MV Transformer and Switchgear



Genset



ATS



UPS



Switchgear



Cooling



Chillers

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Data Center Energy Consumption Model

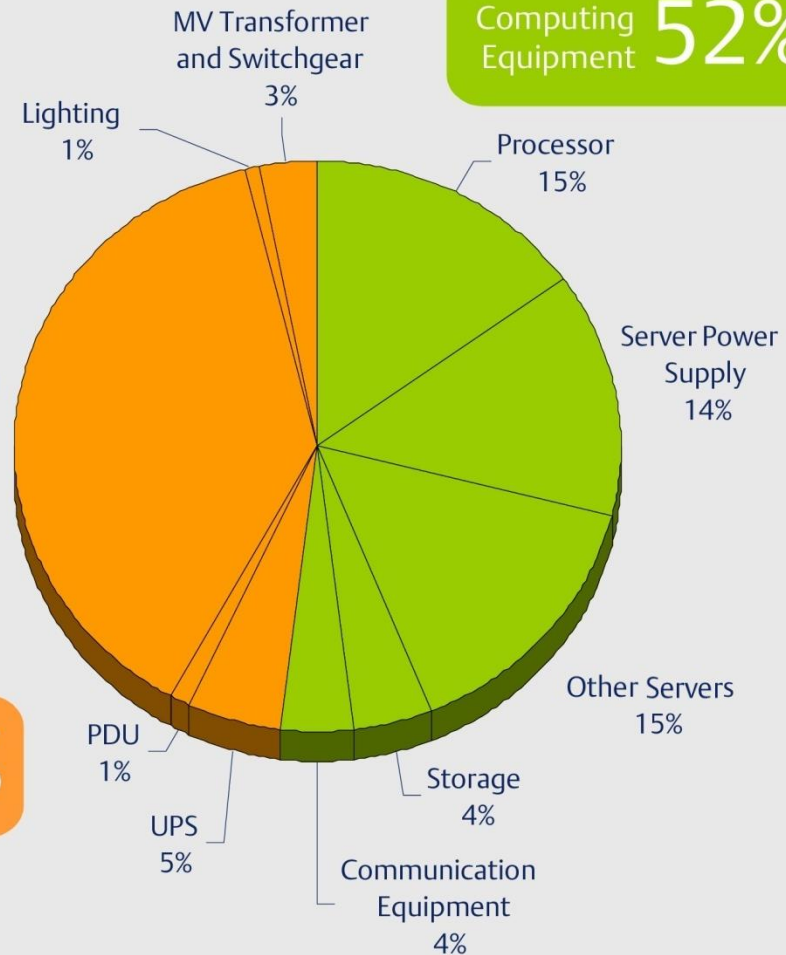
5,000 sq. ft. Data Center

Equipment Category	Energy Consumption
Computing	588 kW
Lighting	10 kW
UPS & Distribution Losses	72 kW
Cooling Power Draw for Computing & UPS Losses	*429 kW
Building Switchgear / MV Transformer / Other Losses	28 kW
Total Power Draw	1,127 kW

Power and Cooling **48%**

Cooling **38%**

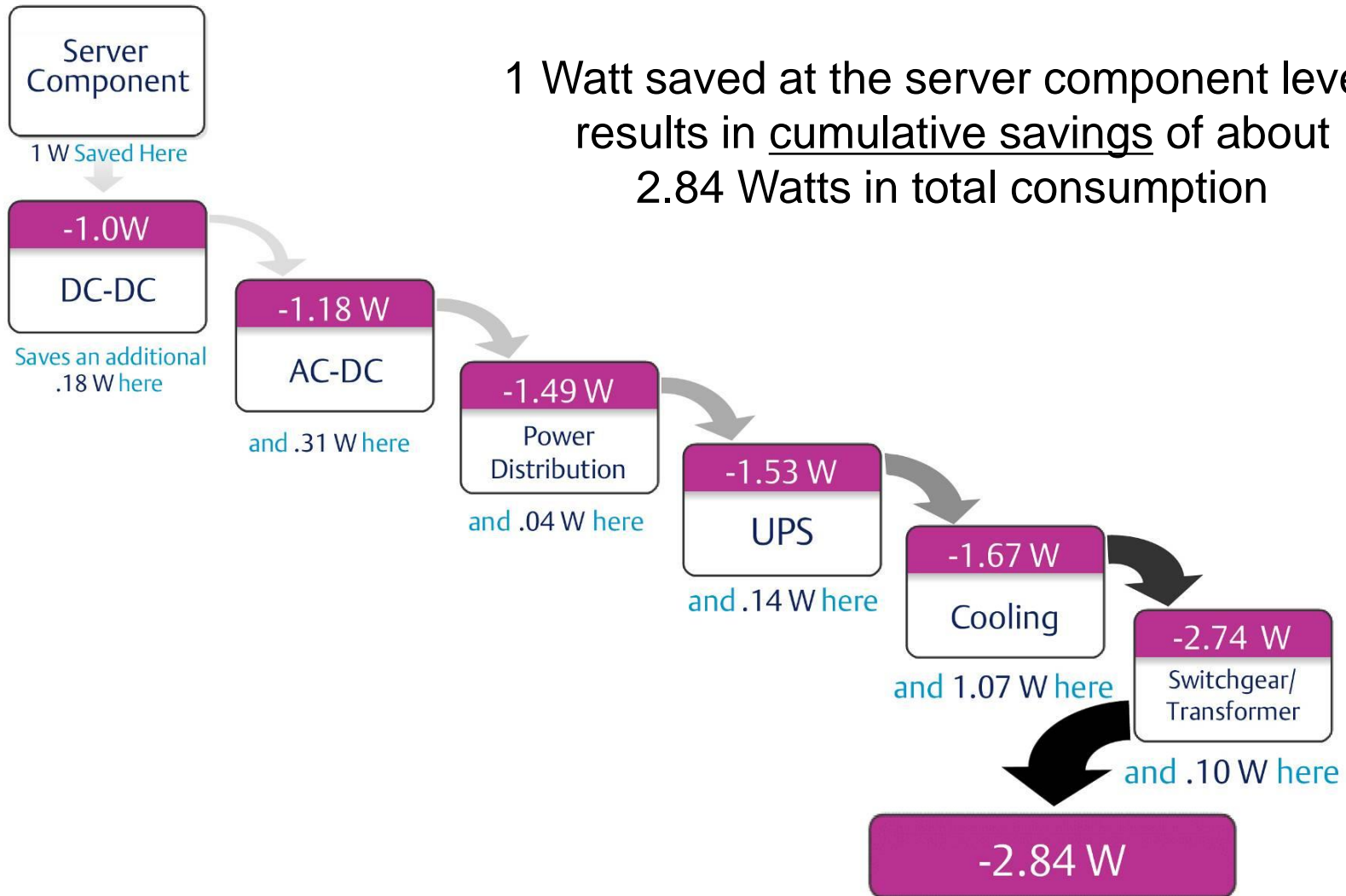
Computing Equipment **52%**



* Cooling load assumes chilled water based cooling system

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The 'Cascade' Effect



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Energy Logic: Cascade Savings Strategies

	Strategy	Initial data center	Optimized data center	Saving (kW)	%	
1.	Low-power processor	91 W / processor (average)	70 W / processor	111	10%	30%
2.	High-efficiency power supplies	AC-DC → 79% DC-DC → 85%	AC-DC → 90% DC-DC → 88%	124	11%	
3.	Server power management	Power consumption: 80% of full load when idle	45% of full load when idle	86	8%	
4.	Blade servers	All rackmount	20% blades	7	1%	
5.	Server virtualization	No virtualization	20% servers virtualized	86	8%	11%
6.	Power distribution architecture	208V AC	415V AC provides 240V single-phase	20	2%	
7.	Implement cooling best practices	Hot-aisle / Cold-aisle	Optimized cold aisle and chilled water temp, no mixing of hot and cold air	15	1%	
8.	Variable-capacity cooling	Fixed capacity cooling	Variable capacity refrigeration and airflow	49	4%	11%
9.	High-density supplemental cooling	Floormount cooling only	Floormount plus supplemental cooling	72	6%	
10.	Monitoring and optimization	No coordination between cooling units	Cooling units work as a team	15	1%	
Initial data center load: 1,127 kW				Total savings	585 kW	50%+

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IT Hardware Choices



Operational Best Practices

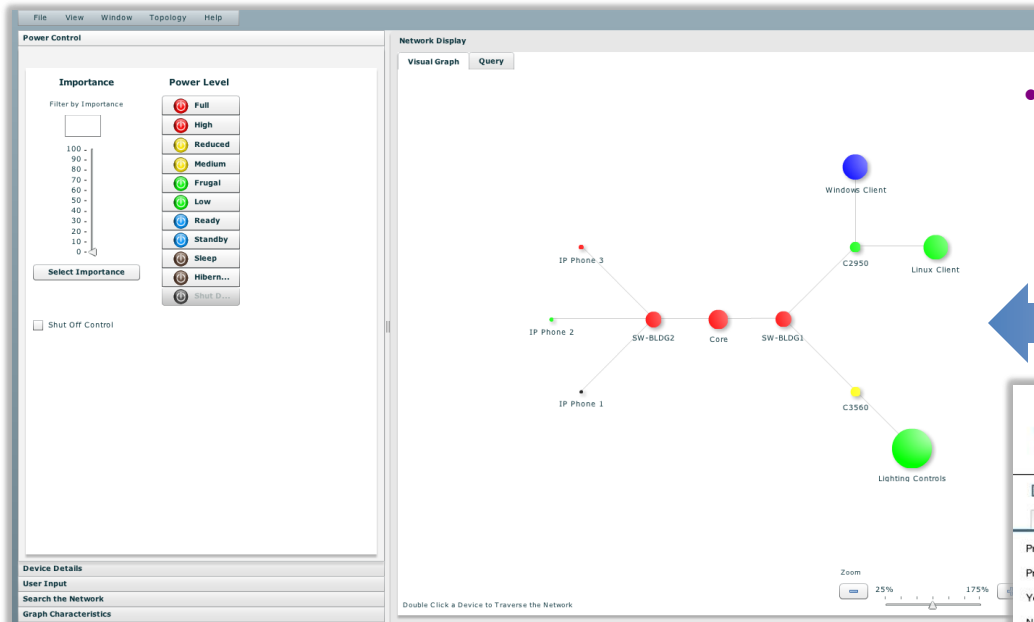


Power & Cooling Product Efficiencies

Cisco EnergyWise – IP Based Energy Management

blogs.cisco.com/green

- Cisco's first energy monitoring and management application



Free, open and leverages existing Cisco install base to manage IT and facilities infrastructure through Cisco IOS® software

Planning tools available to build the business case and deploy EnergyWise across the enterprise





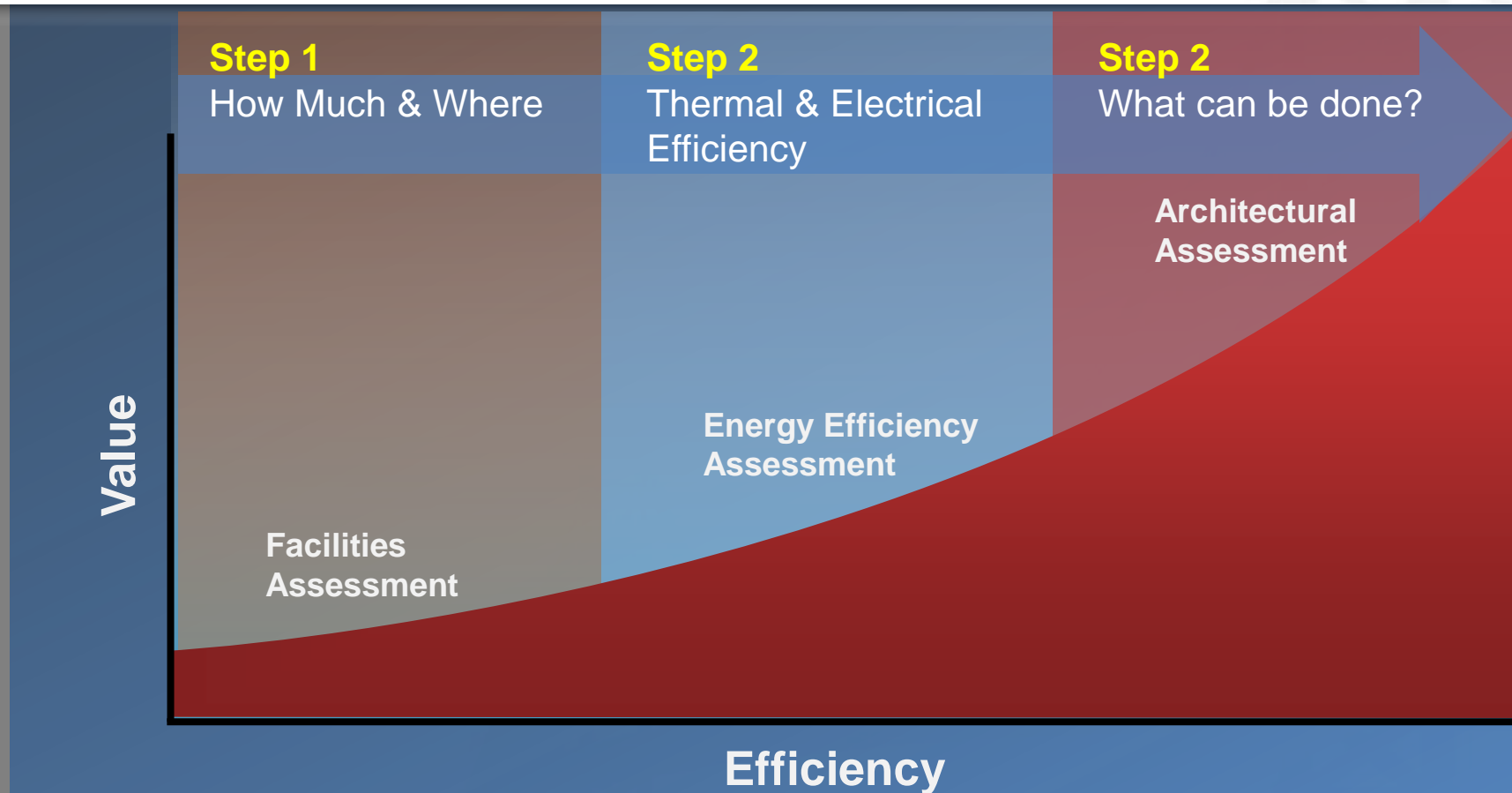
Process to Establish Efficiency Benchmarks

IT Operative Efficiency

Step by Step Process

Setting Efficiency Benchmarks & Improving

Cisco Advanced Services Methodology



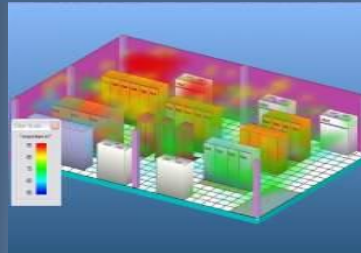
Cisco Data Center Efficiency Services

“Buying energy efficient technology is a fine idea, but you end up much farther ahead by rethinking how you use all the technology in the data center you have.”

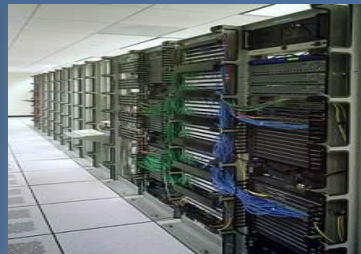
Source: Information Week,
September 03, 2007



Cisco Data Center Facilities Assessment Service
Increase the Life and Capacity of your Data Center Facilities



Cisco Data Center Energy Efficiency Assessment Service
Benchmark and Increase Data Center Efficiency



Cisco Data Center Architecture & Energy Management Service
Increase the Adaptability and Scalability of Your Data Center



Building the Business Case

How to Start Energy Efficiency Initiatives

Getting Started

- Identify a specific problem or project
- Install the data collection system
- Aggregate the data
- Visualize
 - Real-time dashboard of value metrics
 - Carbon Footprint, PUE, Operating cost, consumption, capacity
 - Ad-hoc reporting
 - Trending, Leverage MS Excel

Key issues that need to be resolved for all Data Centers and Labs

- How do we measure and record baselines?
- Are we using a consistent methodology across the business?
- How do we share progress out to the entire company?
- How soon is a material change visible?
- How are we recognizing achievement?
- How do we share data in a secure fashion between business organizations? Third parties that are contracted to provide services?
- Are the best minds and skill sets in the company able to contribute to other locations through a standard environment?

Key Challenges

- What are the impact of changes made to our environment? i.e. changes from original state
 - Move floor tile configurations
 - Implement virtualization
- Visibility of multi-vendor environment – i.e. smart power-strips and temperature/ humidity sensors
 - ServerTech
 - APC
 - Cyberswitching
 - Sensorsoft
 - Cisco
 - Others

Key Challenges cont'd...

- Lack of collaborative monitoring/trending platform - from the PDU down to the rack and device level available to both IT and Facilities personnel
- Lack of Real-time and Ad-hoc trending to understand the impact of adds/moves and changes on the existing environment

Solution: Cisco and OSIsoft Two infrastructures

The PI System— is a Real-time and Historical Infrastructure for data



CONNECT

Collect data from hundreds of sources.

INTERFACES



MANAGE

Gather and archive large volumes of data. Scale to meet your growing business needs.

SERVERS



ANALYZE

Access real-time or historical role-based data for the entire enterprise at any time.

ANALYTICS



PRESENT

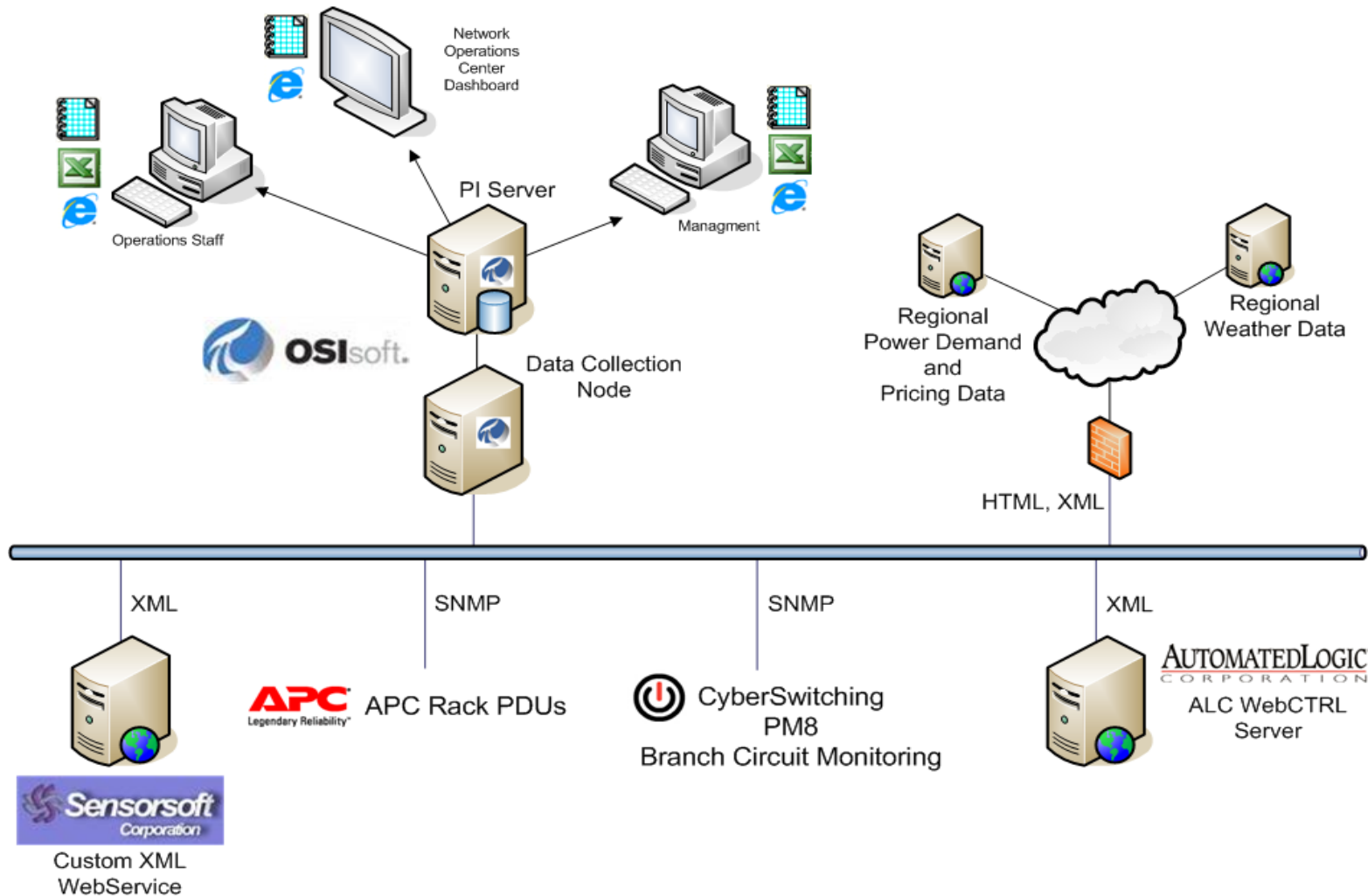
View data, identify problems, and take corrective action with familiar, easy-to-use graphical tools.

VISUALS

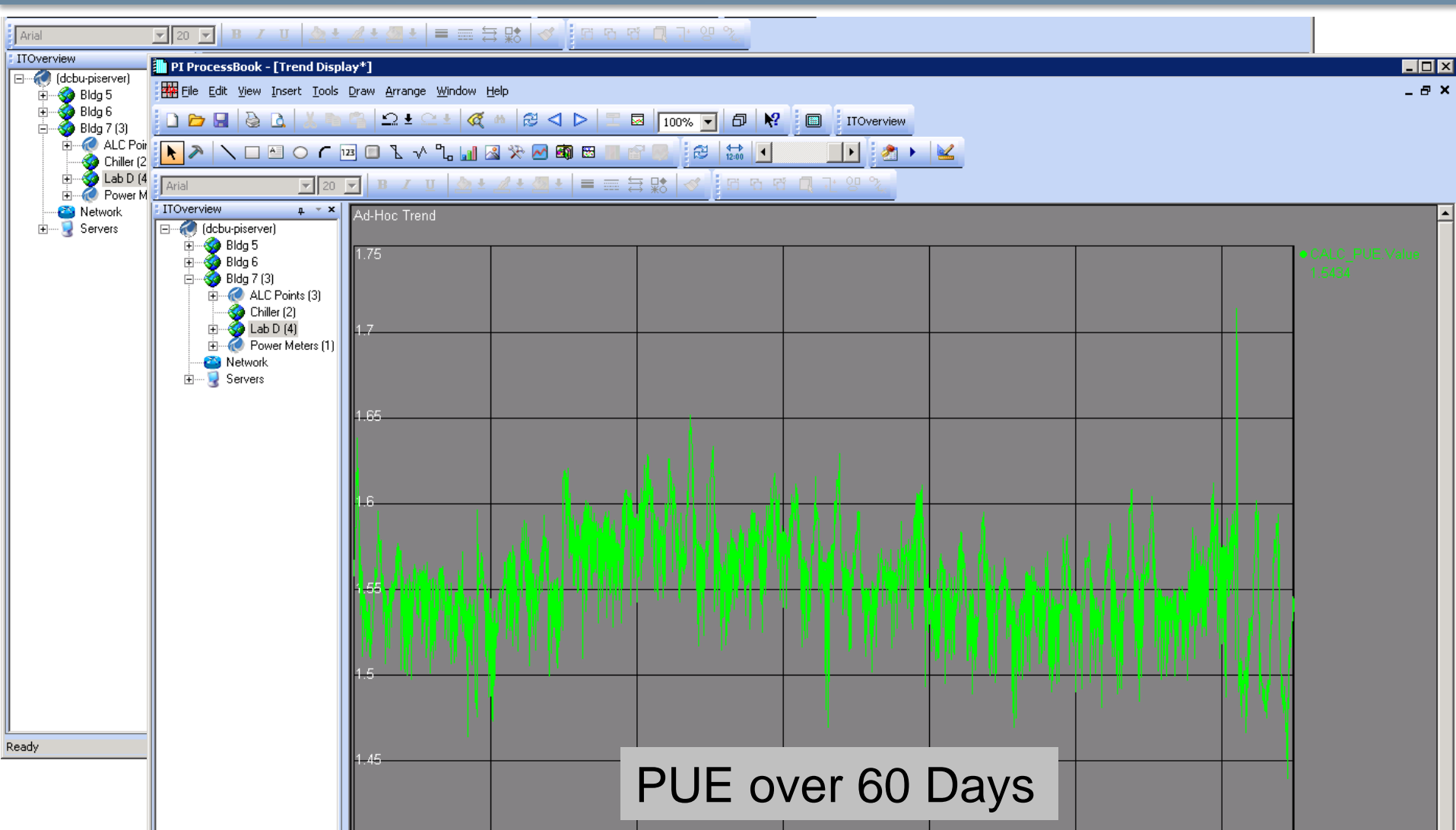
Cisco - Intelligent Network Infrastructure



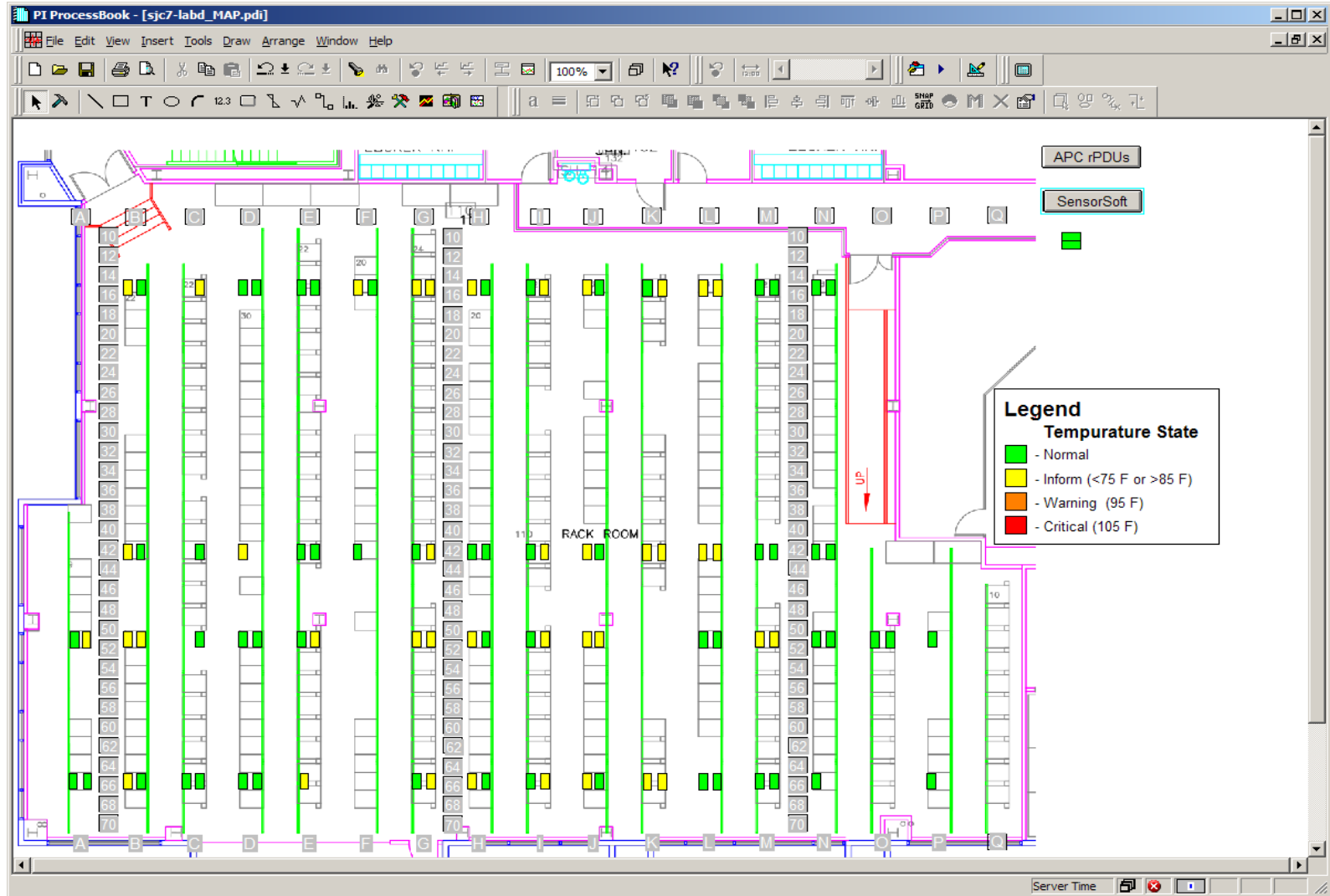
How PI is deployed at Cisco



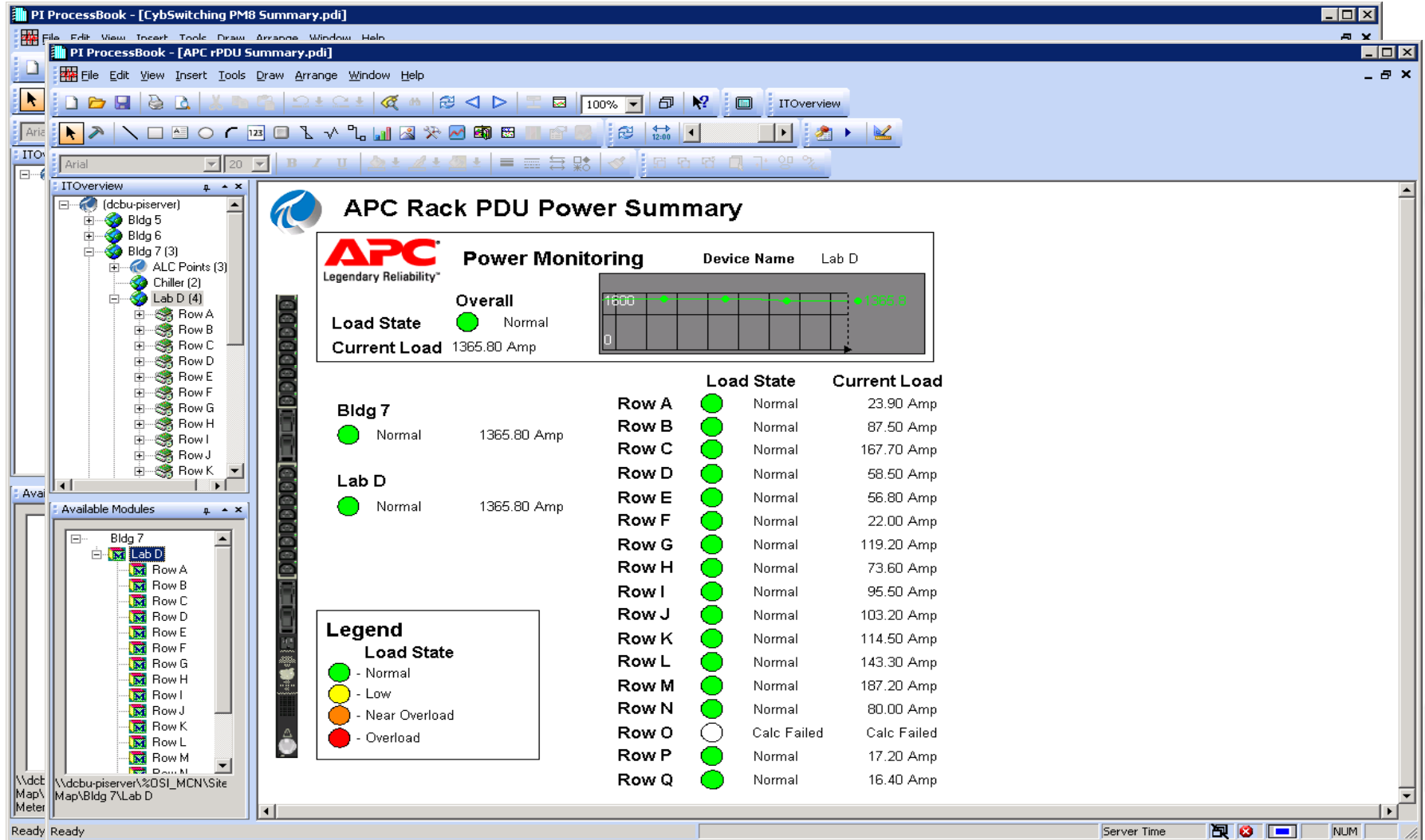
Collaboration Real-Time Dashboard



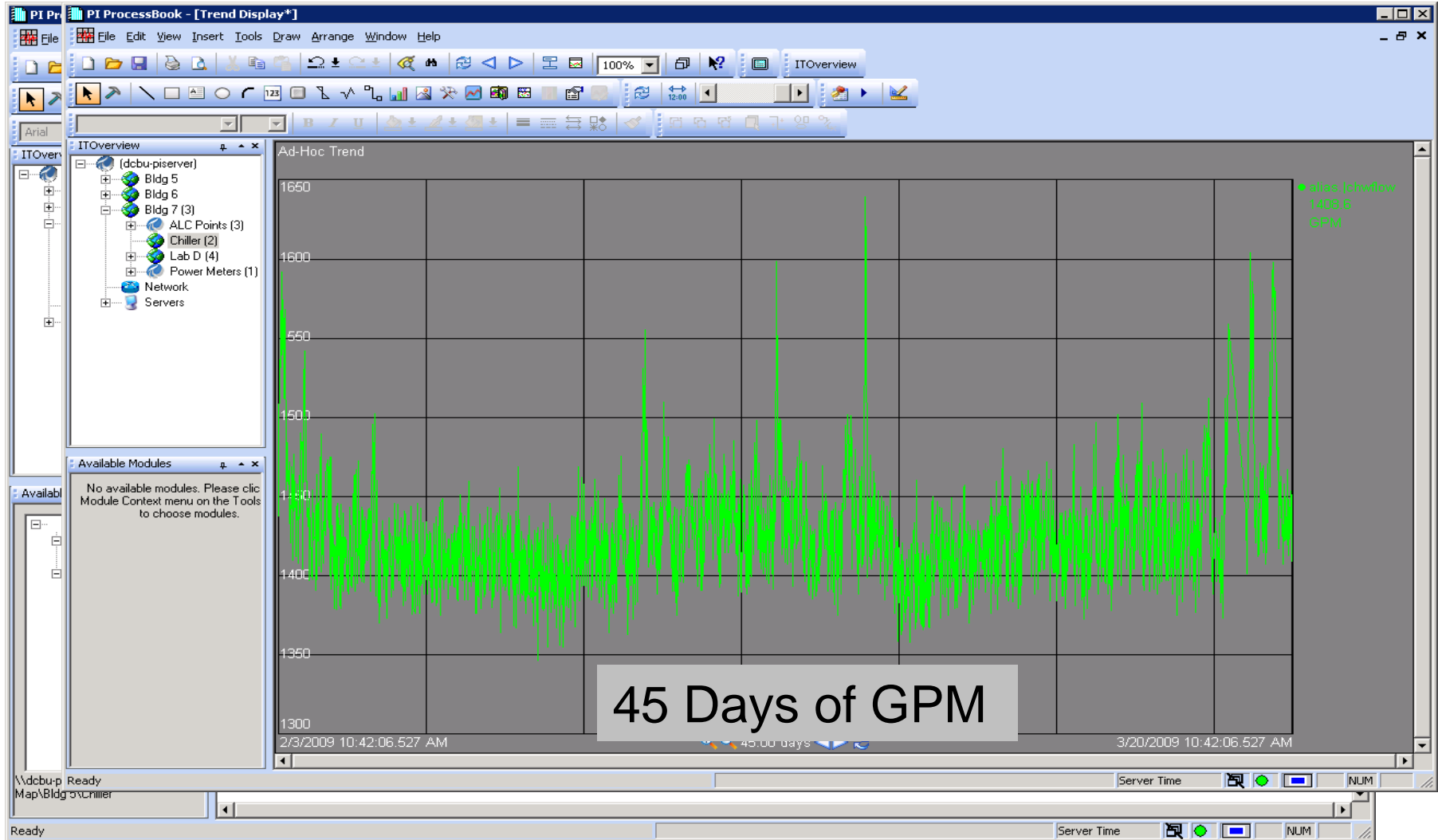
Map data to Floor Layout Environmental Sensors



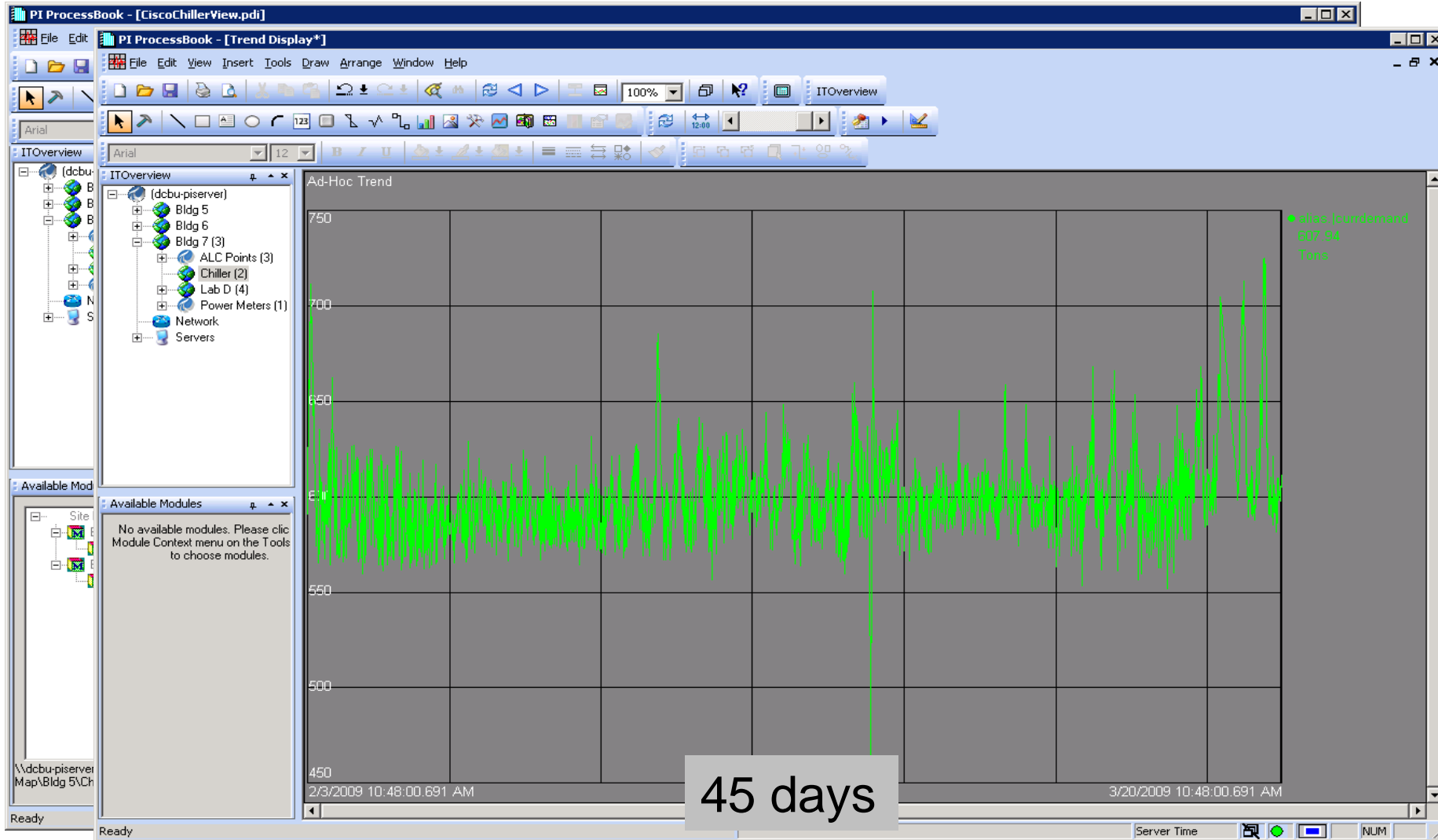
Drill Down to a Specific Device



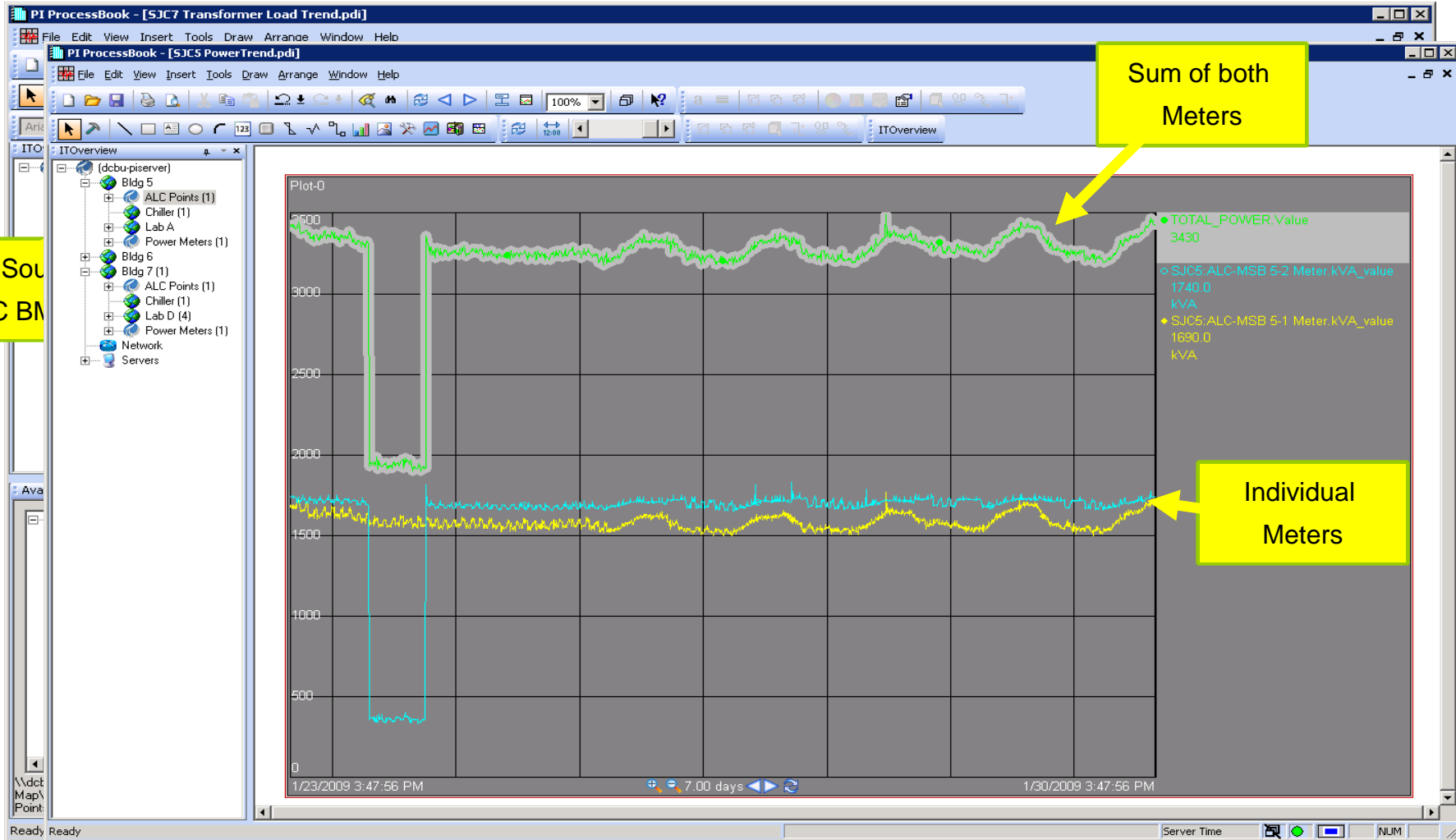
Building Management System Chiller Water Flow



Building Management System Chiller- Demand



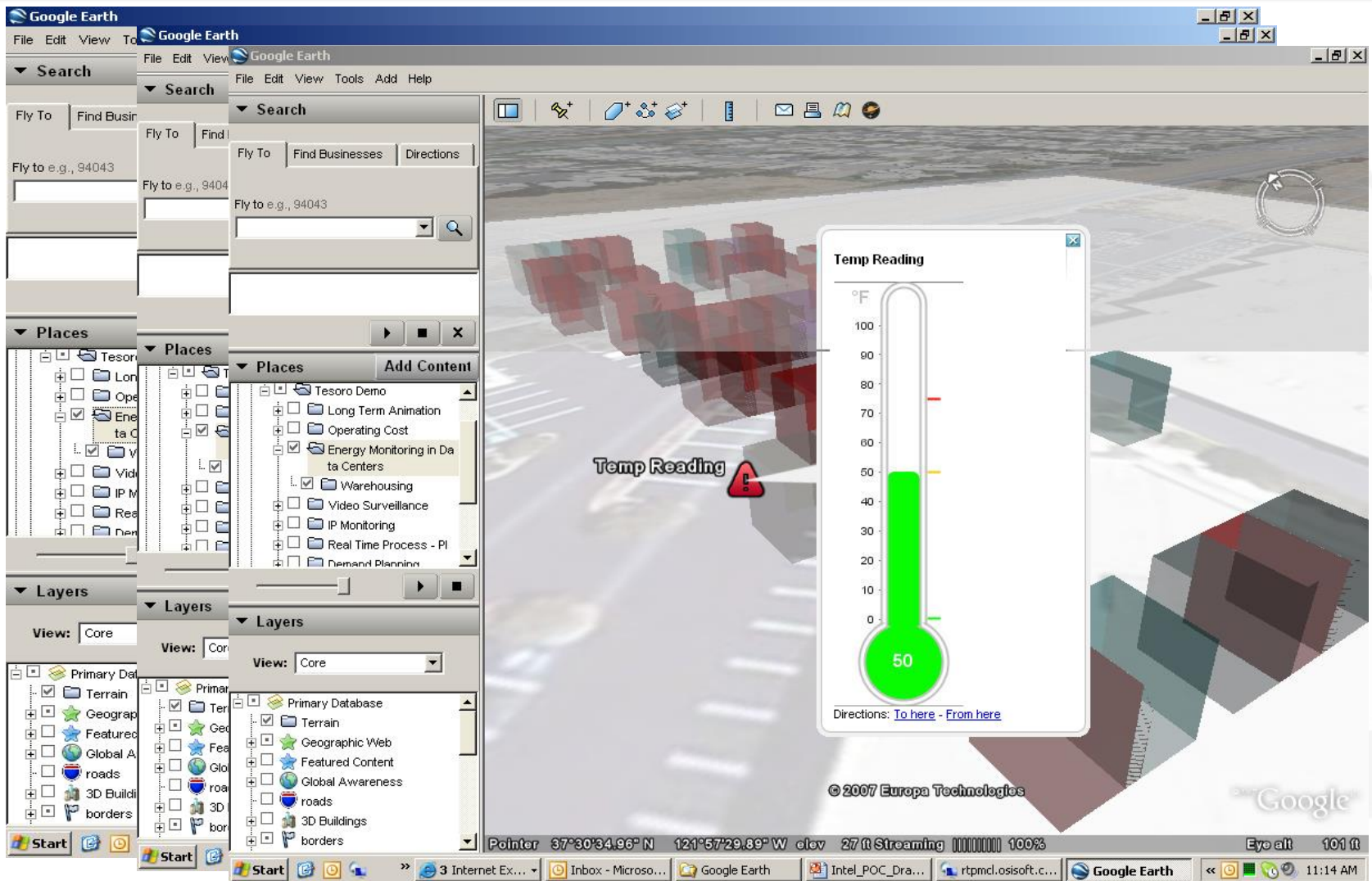
Building Management System Transformer load



Benefits and Outcomes

- Collaboration securely across Facilities and IT – enabling access to data that was previously silo'd
- Enabling operational trending and corporate real-time reporting
- Establishing a benchmark of mechanical and power usage to better understand performance over time and the effectiveness of projects and changes made to the environment
- One version of the truth” of power, mechanical, and environmental data.
 - How is an asset operating and what is its power consumption based on the environment
- Drill down capability to continually improve efficiency
 - i.e. “I see there is an issue, I need to look at the data, the value is in having the data.”

What's next? Now that an infrastructure is in place, all applications can access the data





Implementation

What can be Implemented Today

Cisco Efficiency Assurance Program

"The Efficiency Assurance Program is Cisco's central program for energy efficient solutions and offers learning resources, planning tools and implementation services for EnergyWise, Energy Efficient Data Center, Unified Communications and Connected Real Estate."



Efficiency Assurance Program

[START](#)

[RESOURCES](#)

[INDUSTRY & ASSOCIATIONS](#)

[PARTNERS](#)

[FEEDBACK](#)

[FAQ](#)

Learn It. Plan It. Do It.

Cisco has long recognized its responsibility to provide industry leading innovation and strong corporate stewardship. This background has set the foundation for new solutions that help to support a Green agenda. Through this program Cisco details how one can properly apply technology to reduce energy consumption, waste and capital expenditure.

Solutions include but are not limited to real estate, data centers, network infrastructure, application delivery and efficiency benchmarking services. Cisco is committed to supporting more sustainable IT operations through the Efficiency Assurance Program.



> Welcome Videos

> Learning

Learn the fundamentals in efficiency and facilities, the basics of capacity planning, and the core best practices.

> Planning

Energy efficient solutions. Architectural, economic, infrastructure and environmental tools. Established and emerging technology reference designs.

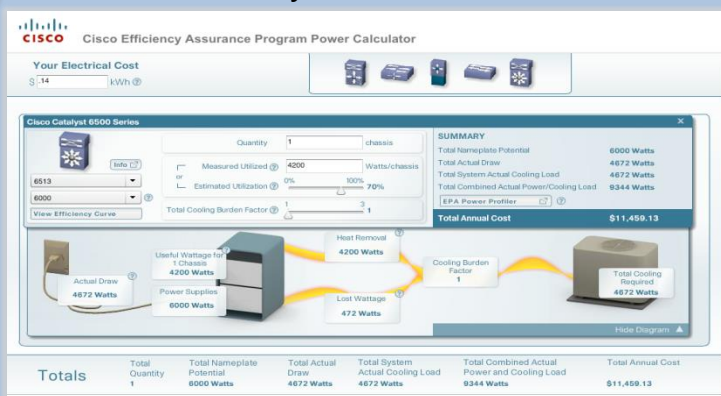
> Implementation

How the Cisco Advanced Services Team can help you measure efficiency and implement strategic plans.

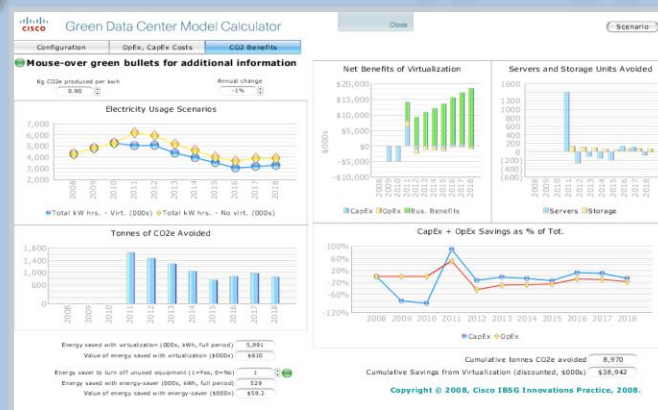
Cisco's Approach to Energy Efficient Solutions

- Energy efficiency through energy management applications, reference designs, virtualization technologies and support through Advanced Services

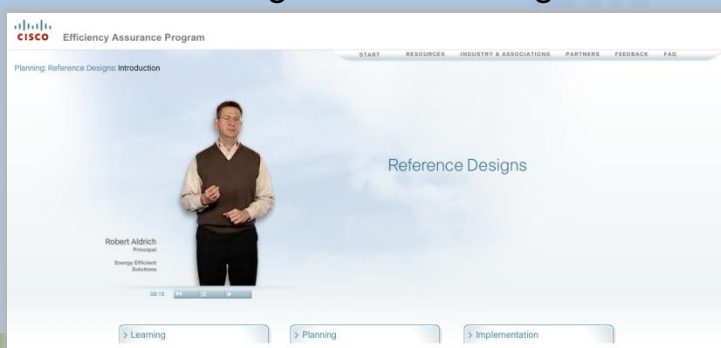
1 Product Efficiency & Carbon



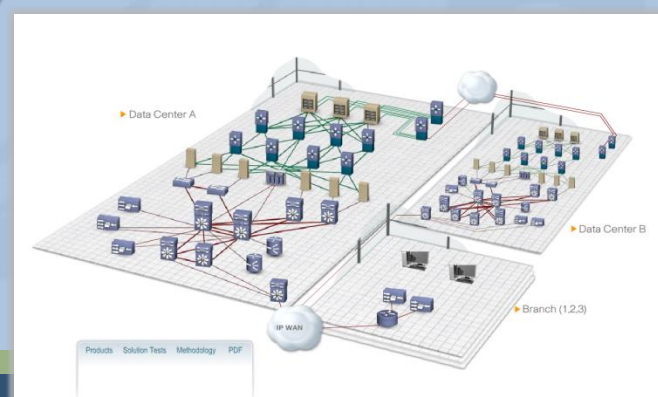
2 Data Center Virtualization & carbon



3 Reference Designs and Learning Center



4 Cisco Validated Architectures



Cisco's Internal GHG Reduction Initiative

Tools we are using



1 2 3

Efficiency Tier



CISCO

Cisco Efficiency Assurance Program Product Efficiency Calculator

Your Electrical Cost

\$.07 kWh ?



Help

Cisco Nexus 7000 Series



Info ?

Quantity 1 chassis

Measured Utilized ? 4200 Watts/chassis

or
Estimated Utilization ? 0% 100% 70%

Total Cooling Burden Factor ? 1 3 1

7000

6000 ?

View Efficiency Curve

SUMMARY

Total Nameplate Potential **6000 Watts**
Total Actual Draw **4649 Watts**
Total System Actual Cooling Load **4649 Watts**
Total Combined Actual Power/Cooling Load **9297 Watts**

EPA Power Profiler ?

Total Annual Cost **\$5,701.29**



Hide Diagram ▲

Totals

Total Quantity	Total Nameplate Potential	Total Actual Draw	Total System Actual Cooling Load	Total Combined Actual Power and Cooling Load	Total Annual Cost
1	6000 Watts	4649 Watts	4649 Watts	9297 Watts	\$5,701.29

Cisco's Internal GHG Reduction Initiative

Tools we are using



Efficiency Tier

July 2008, Publicly Announced 25% Absolute Reduction 2007-2012

- Global, Enterprise Wide Effort across Owned & Leased Properties
- \$150M USD Paid for Energy in FY 2006
- ~80% Labs & Data Centers

Project
Stakeholders



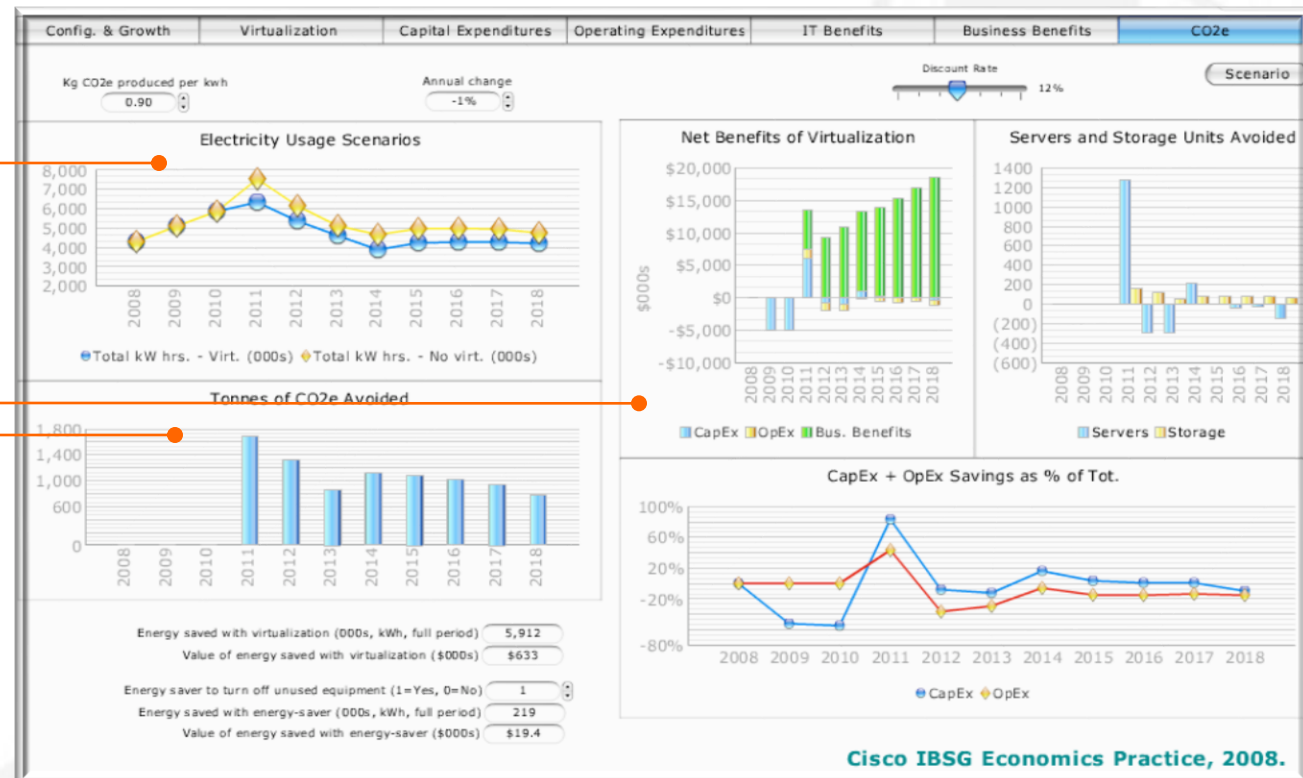
Workplace Resources



IT; Labs & Data Center



Strategic, Corporate



Cisco Energy Efficient Data Center Solutions:

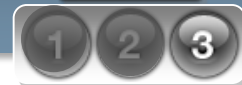
Incremental Savings Across Infrastructure

Energy Efficient Data Center Solutions & Products	Description	Power & Cooling Savings*
Solution: Storage Virtualization	Increasing storage utilization allows for the decommissioning of underutilized assets and the setting of higher utilization policies by storage administrators	4%
Products: MDS, Nexus Series		
Solution: Application Delivery	Using a service module form factor versus appliances for SSL Offload and Server Load Balancing provides incremental power savings	1%
Products: Application Control Engine		
Solution: Security Services	Using a service module form factor versus appliances for firewall services provides incremental power savings related to security	1%
Products: Firewall Services Module		
Solution: Networked CRAC	Simply connecting Computer Room Air-Conditioning (CRAC) and "synching" them through Cisco partner technology can eliminate "demand fighting" between CRAC units	9%
Products: Catalyst Series or Equivalent		
Solution: LAN/SAN Consolidation	Unified Fabrics and Fiber Channel over Ethernet (FCoE) reduces network infrastructure and structured cabling requirements	1%
Products: Nexus Series		
Solution: Right-Sizing	Planning for UPS and CRAC using tested nominal draw of Cisco products helps to mitigate "cascaded inefficiency"	1%
Products: NA, Planning Consideration		
Advanced Services		
Efficiency Assessment Services	Provides first and second level analysis in order to calculate an actual ROI for implementation and validate estimates	Operative Efficiency Benchmarking
* estimates based on total IT consumption and cooling burden for 5MW data center	Total Estimated Savings*	17%

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Data Center Network Architectures

Where the Physical & Logical Meet



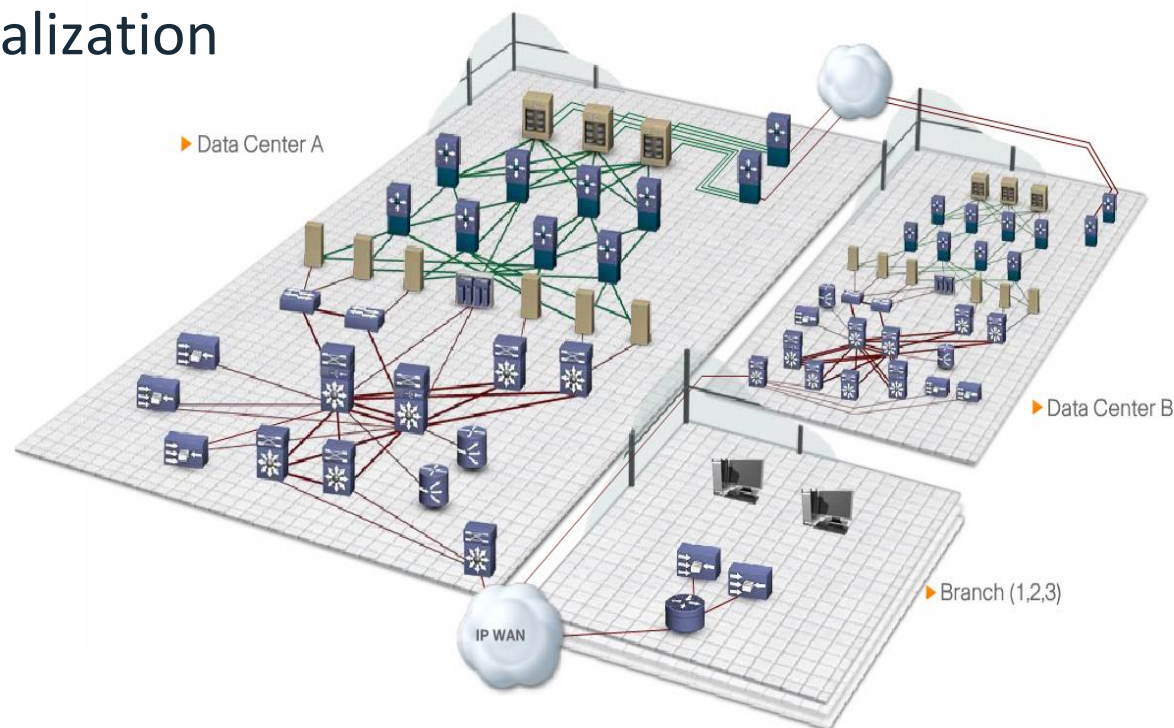
Efficiency Tier

Network Enabled Service Delivery

- Provides Efficiency Gains of Scale across IT Infrastructure

Network is an Ideal Platform for Storage and Services Virtualization

Compute Load Balancing
SSL Offload
Security
LAN/SAN Consolidation



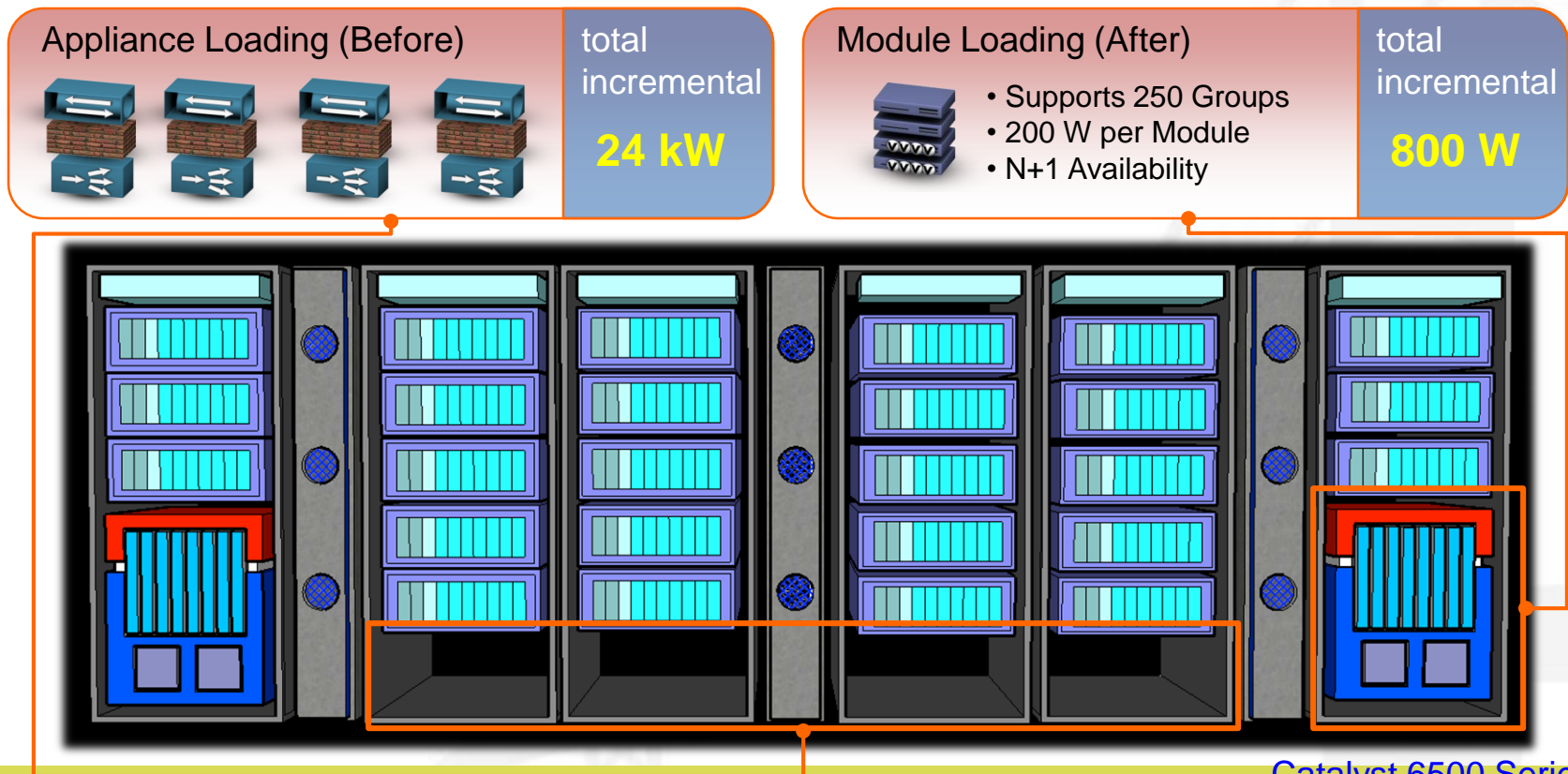
Server Networking

Achieving Modular “Service Density”

More Efficient Services Delivery

- Reduces Total Power Supply Count and Scales More Effectively

Cisco IT Deployment of Firewall & Application Delivery Service Modules



Catalyst 6500 Series

Storage Area Networking

Increasing Utilization through Virtualization

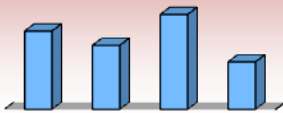
Under-Utilized IT Assets Waste Electricity

- Storage may have Already Surpassed Servers for Total IT Power

Cisco IT was at 36% Total Storage Utilization in 2006

As of October 2008 Cisco IT is at 66% Utilization using IVR

Storage Islands (Before)

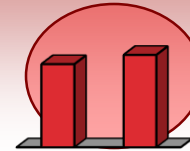


- SAN per BU
- Hard to Scale
- Complex Design

Total Avg.
Utilization

36%

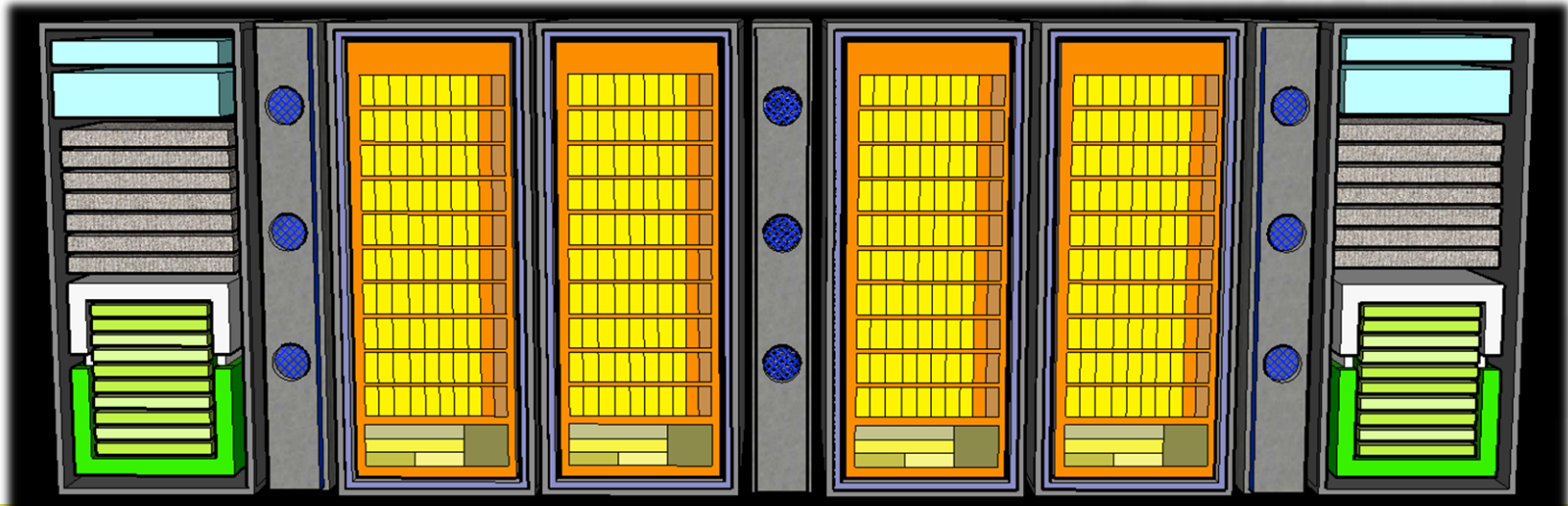
Storage Pool (After)

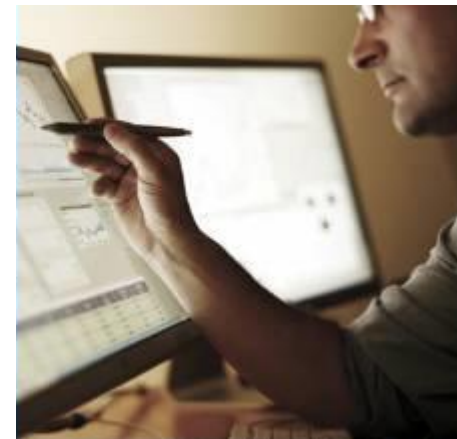


- Storage Pool
- Easier to Scale
- Simple Design

Total Avg.
Utilization

66%





www.cisco.com/go/efficiency
www.cisco.com/go/energywise

Questions?



Thank you very much...



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