



OSIsoft®

UC2010

Real Time Information — Currency of the New Decade

Hilton San Francisco Union Square | San Francisco, CA

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Energy and Process Optimization

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Energy and Process Optimization

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Exele Information Systems, Inc



About “Sun Chemical”

- Chemical Industry
- Sun Chemical is world's largest producer of printing inks and pigments.
- Leading provider of materials to
 - packaging
 - publication
 - coatings
 - plastics
 - cosmetics
 - and other industrial markets

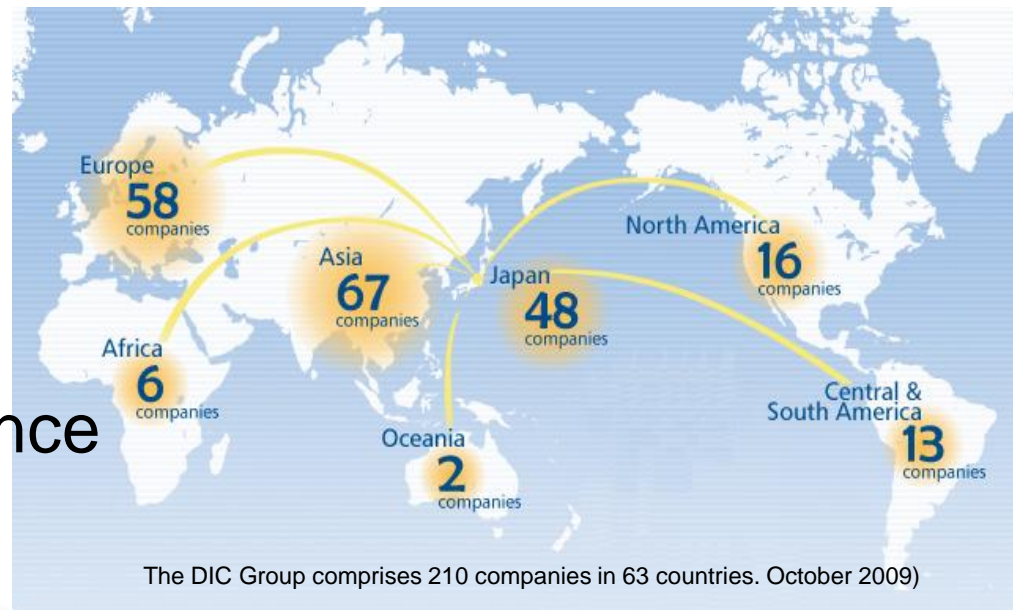


About “Sun Chemical”

- Annual sales over \$3.5 billion
- more than 10,000 employees
- > 210 locations in 63 countries

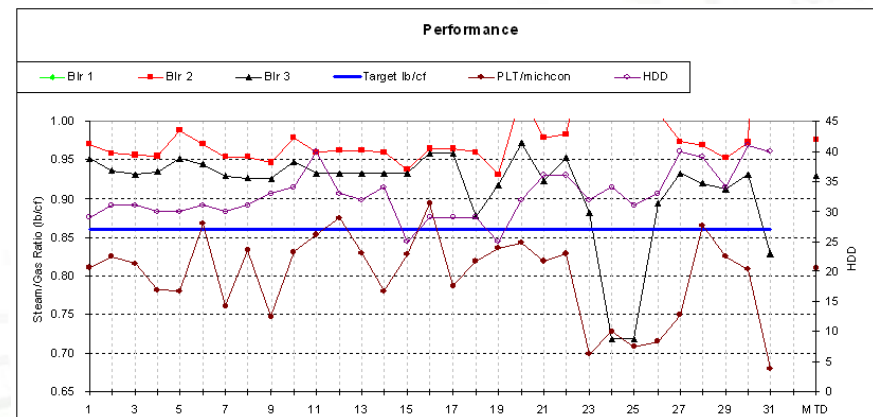
Customer needs:

- improving performance
- improving reliability
- on time delivery
- consistent product quality



Business Challenge / problem addressed

Create an energy model for the plant that can be used for budgets and set baselines.



Tasks

- Use real time data for the model
 - Energy was measured weekly by manual meter readings.
 - Where and when is our energy used?
- Display and report energy usage
 - Create dashboards
 - Create reports
- Support Six Sigma energy projects
 - Analyze data for projects
 - Measure projects results (control plan)

Challenge/problem details

Map utility resources and measure automatically and/or set up a better way to manual entry the data.

Analyze data and verify.

Solution

Utilities:

- Electricity: data from PowerLogic through SMS3000 OPC server to PI
- Gas: Flow meters in PI and manual readings
- Steam: boiler house steam production and flow meters in PI
some manual meter readings
- Water: pump house and flow meters in PI
more manual meter readings

In-house development

Pi Energy & Utilities							
1/12/2010 11:02:13 AM		Refresh Grid		1/12/2010 11:02:15 AM			
RCN	Pi Tag	Description	Source	Eng. Units	Date RC	Last Value	
8583	MUS0_Energy_Meter:E0061.2	Flusher 1 Kwh	SMS3000:06FL310.kwTtl	KWH	1/12/2010 6:00:00 AM	99.21541	
8584	MUS0_Energy_Meter:E0061.3	Flusher 5 Kwh	SMS3000:06FL350.kwTtl	KWH	1/12/2010 6:00:00 AM	0	
8585	MUS0_Energy_Meter:E0062	Flush MCC1	SMS	KWH	10/9/2009 12:00:00 AM	5476	
8586	MUS0_Energy_Meter:E0063	Flush MCC2	SMS	KWH	10/9/2009 12:00:00 AM	7694	
8587	MUS0_Energy_Meter:E0064	Flush MCC3	SMS	KWH	10/9/2009 12:00:00 AM	5945	
8588	MUS0_Energy_Meter:E0064.1	Flush MCC4	SMS3000:06MCC004.kwTtl	KWH	1/12/2010 6:00:00 AM	168	
8589	MUS0_Energy_Meter:E0064.2	Flusher 3 Kwh	SMS3000:06FL330.kwTtl	KWH	1/12/2010 6:00:00 AM	223.4947	
8590	MUS0_Energy_Meter:E0064.3	Flusher 2 Kwh	SMS3000:06FL320.kwTtl	KWH	1/12/2010 6:00:00 AM	153.3804	
8591	MUS0_Energy_Meter:E0064.4	Flusher 6 Kwh	SMS3000:06FL360.kwTtl	KWH	1/12/2010 6:00:00 AM	0	
8593	MUS0_Energy_Meter:E0066	Sub Station East	MAN	KWH	10/9/2009 12:00:00 AM	510	
8594	MUS0_Energy_Meter:E0067	Sub Station West	MAN	KWH	10/9/2009 12:00:00 AM	1060	
8596	MUS0_Energy_Meter:E0070	Lift Station kwh	MAN	KWH	10/9/2009 12:00:00 AM	180310	
8598	MUS0_Energy_Meter:E0072	Admin Lab Electric	MAN	KWH	10/9/2009 12:00:00 AM	287739	
8620	MUS0_Energy_Meter:E0090	Red Strike	SMS3000:02MDP001.kwTtl	KWH	1/12/2010 6:00:00 AM	4180.798	
8642	MUS0_Energy_Meter:E0103	AZO Total Electric	SMS3000:03MDP001.kwTtl	KWH	1/12/2010 6:00:00 AM	10635.83	
8643	MUS0_Energy_Meter:E0104	AZO MCC1	SMS3000:03MCC001.kwTtl	KWH	1/12/2010 6:00:00 AM	2583.97	
8644	MUS0_Energy_Meter:E0105	AZO MCC2	SMS3000:03MCC002.kwTtl	KWH	1/12/2010 6:00:00 AM	3633.276	
8645	MUS0_Energy_Meter:E0106	AZO MCC3	SMS3000:03MCC003.kwTtl	KWH	1/12/2010 6:00:00 AM	170.7561	
8105	MUS0_Energy_Meter:G0002	HVF Space Heat	MAN	CCF	10/9/2009 12:00:00 AM	633989	
8575	MUS0_Energy_Meter:G0060	Intermedium Building Gas	PLC	CCF	10/9/2009 12:00:00 AM	56942	
8597	MUS0_Energy_Meter:G0071	Admin Lab Gas	MAN	CCF	10/9/2009 12:00:00 AM	66722	
8599	MUS0_Energy_Meter:G0073	Red Process Gas	MAN	CCF	10/9/2009 12:00:00 AM	39653	
8600	MUS0_Energy_Meter:G0074	Toner Space Heat Gas	MAN	CCF	10/9/2009 12:00:00 AM	594	
8601	MUS0_Energy_Meter:G0075	Flush Space Heat Gas	MAN	CCF	10/9/2009 12:00:00 AM	98846	
8654	MUS0_Energy_Meter:G0116.2	Boiler 3 Gas	MUS0_005_2126_003_YEL_DRYR:00FIT703301	CCF	1/12/2010 6:00:00 AM	139460.4	
8657	MUS0_Energy_Meter:G0117.2	Boiler 2 Gas	MUS0_005_2126_003_YEL_DRYR:00FIT702301	CCF	1/12/2010 6:00:00 AM	0	
8660	MUS0_Energy_Meter:G0118.2	Boiler 1 Gas	MUS0_005_2126_003_YEL_DRYR:00FIT701301	CCF	1/12/2010 6:00:00 AM	203548.1	
9288	MUS0_Energy_Meter:G0500	Spinflash Dryer 1 Gas Consumption	MUS0_SPINFLSH1:FIT60601	CCF	1/12/2010 6:00:00 AM	0.6042573	
9289	MUS0_Energy_Meter:G0501	Spinflash Dryer 2 Gas Consumption	MUS0_SPINFLSH2:FIT61601	CCF	1/12/2010 6:00:00 AM	0.664683	
9290	MUS0_Energy_Meter:G0502	Belt dryer Gas consumption	MUS0_005_YEL_DRYR:FQIT_62057	CCF	1/12/2010 6:00:00 AM	943.0206	
8106	MUS0_Energy_Meter:S0033.1	Yellow C Line Wash Tank Steam	PLC	LBS	10/9/2009 12:00:00 AM	117653	
8107	MUS0_Energy_Meter:S0033.2	Yellow B Line Wash Tank Steam	MUS0_068_000_011_UTILITY_BULK1:FQI_83260	LBS	1/12/2010 6:00:00 AM	32243.4	
8108	MUS0_Energy_Meter:S0033.3	Yellow A Line Wash Tank Steam	MUS0_068_000_011_UTILITY_BULK1:FQI_83160	LBS	1/12/2010 6:00:00 AM	5318.41	
8109	MUS0_Energy_Meter:S0033.4	Red C Line Wash Tank Steam	MUS0_068_2800_086_HVF_RED:FE_2953	LBS	1/12/2010 6:00:00 AM	63204.13	
8118	MUS0_Energy_Meter:S0039	HVFP Space Heat Steam Meter FQI ...	MAN	LBS	10/9/2009 12:00:00 AM	1.945969E+07	
8124	MUS0_Energy_Meter:S0043.1	Red B line Wash Tank Steam	PLC	LBS	10/9/2009 12:00:00 AM	2229531	

Connection to Pi still open

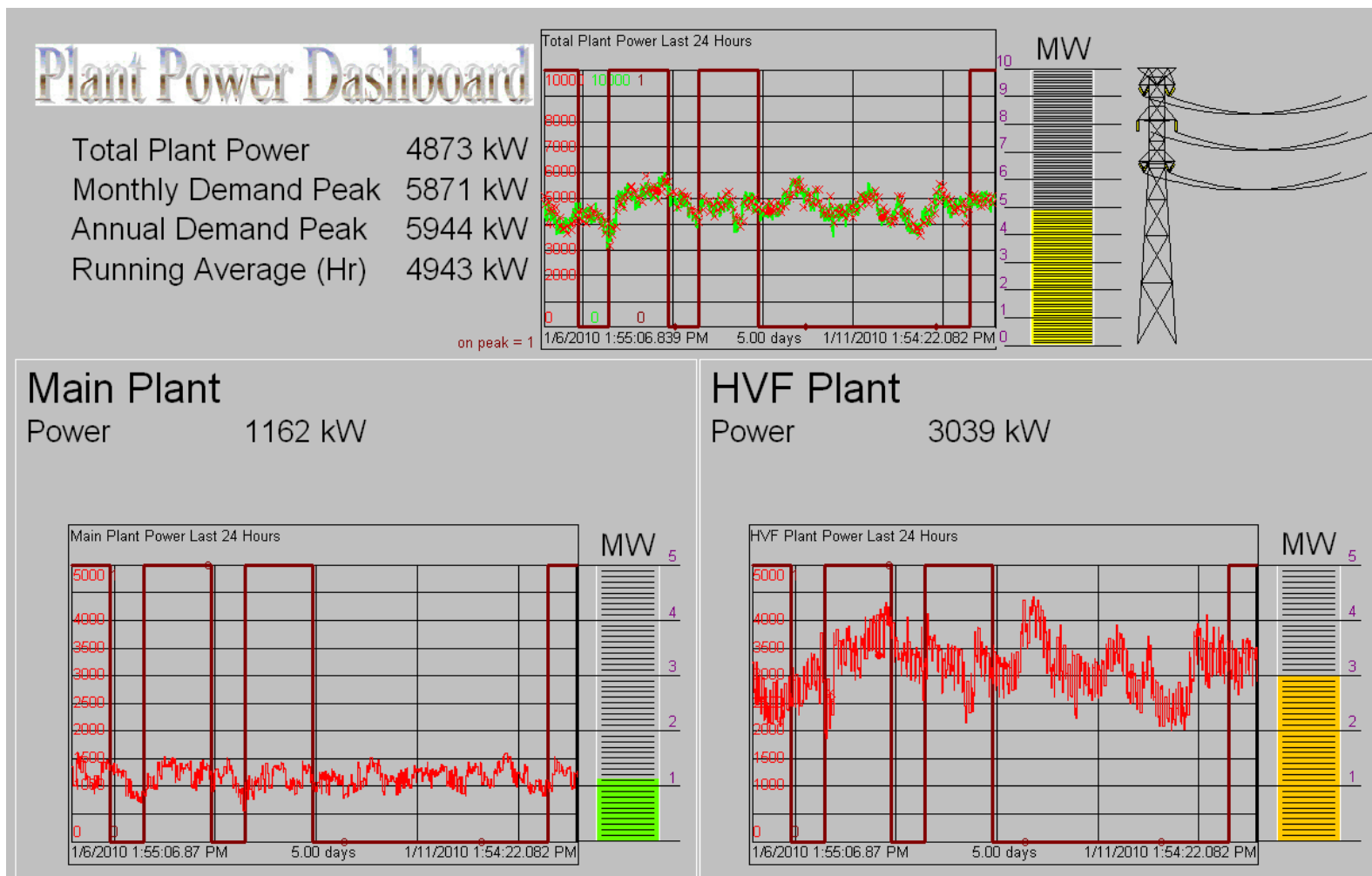
Electricity

A dashboard that reflects how electricity is billed.

- A contracted usage for the site: 4 Mega Watts peak demand.
- Peak hours from 7 am to 11 pm on weekdays.
- A monthly and annual demand peak based upon 15 minutes and hourly averages and calculations.

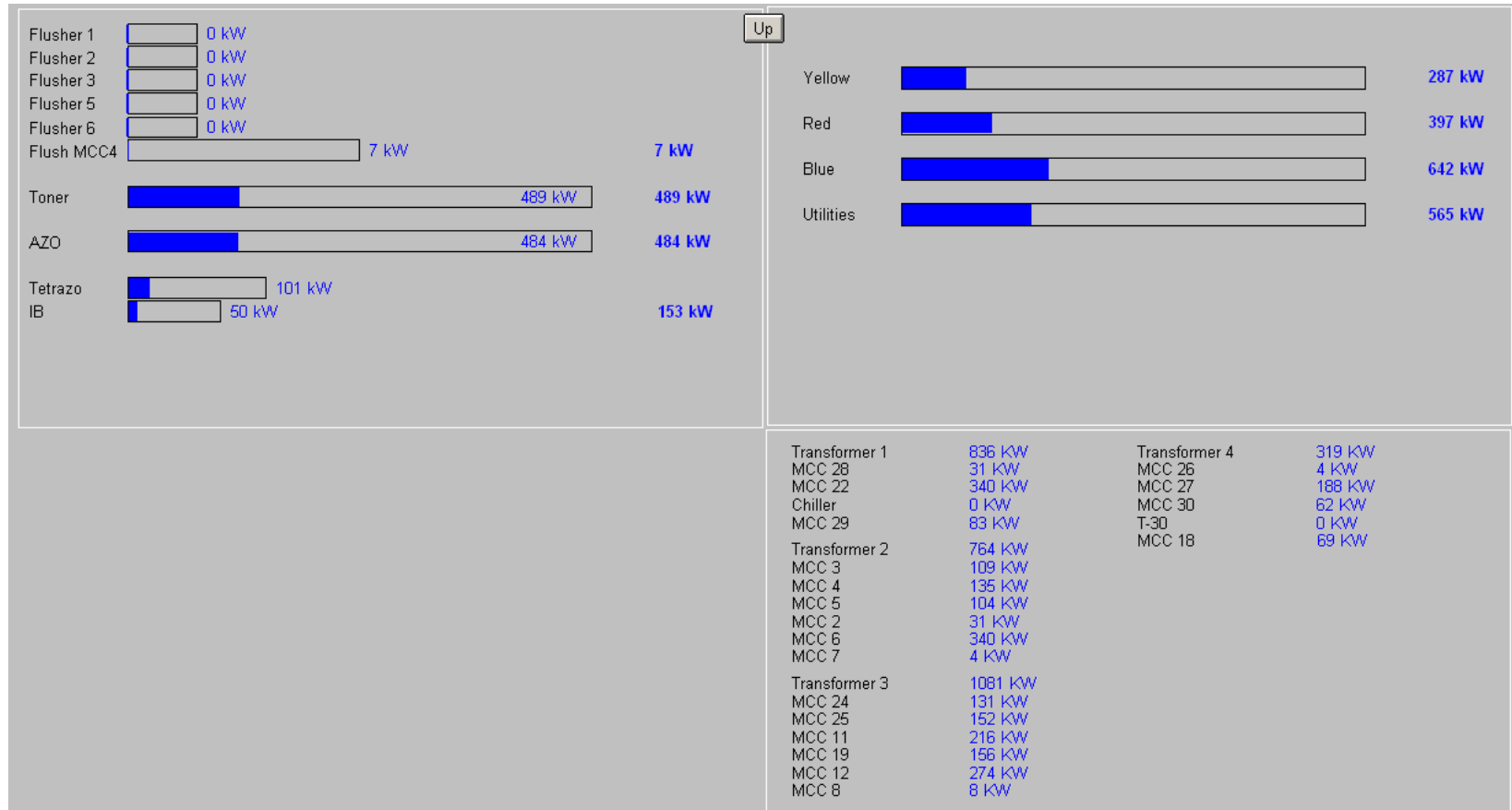
Power dashboard

Real time data on the power dashboard in PI Processbook



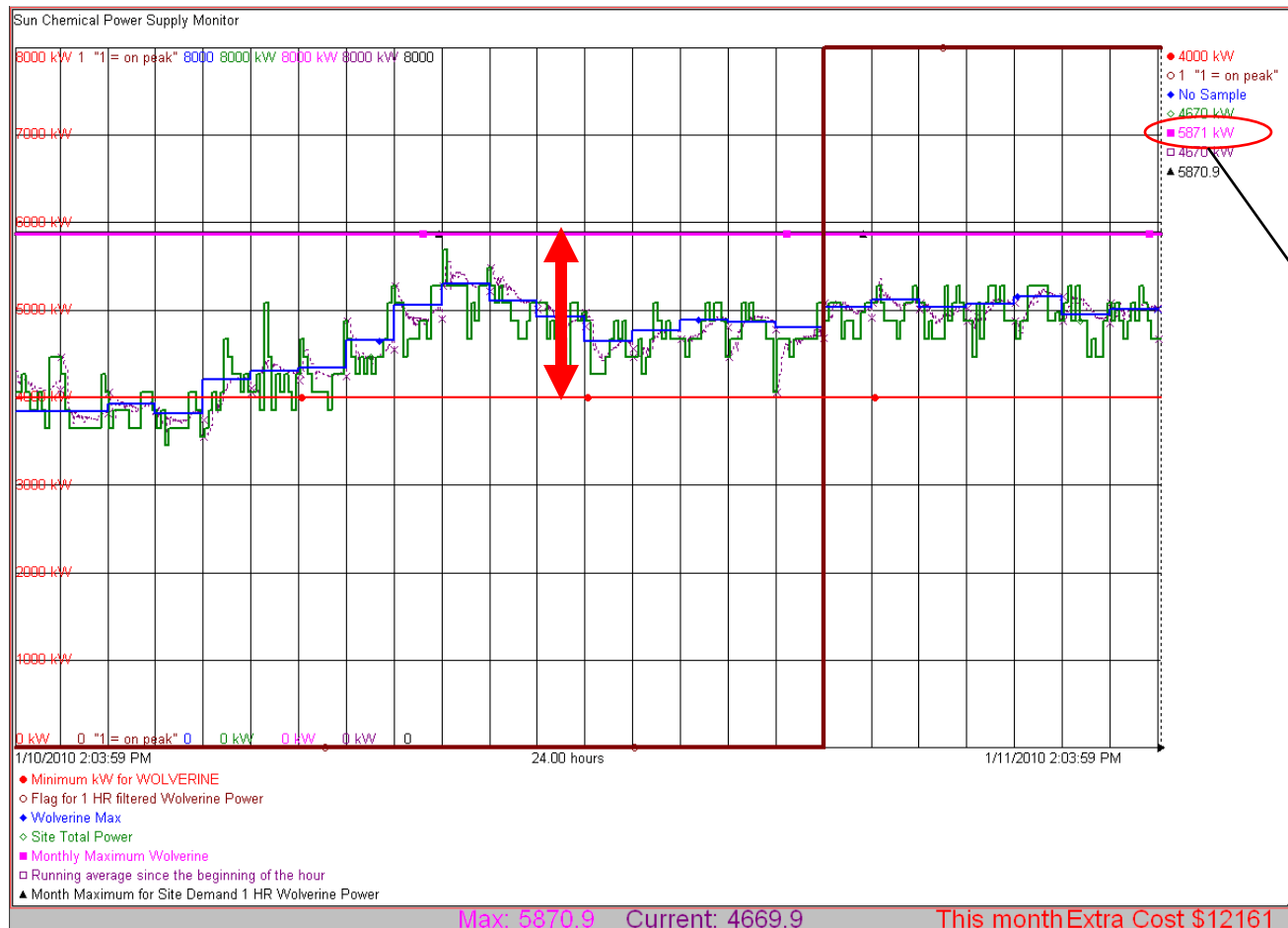
Plant usages

Break down of the plant usages by department or entity.



Real time monitoring

Real time energy monitor calculates extra cost



5871 kW

-4000 kW

1871 kW

\$6.50

\$12,161

Gas

New project : landfill gas in the area available.

PI data was used to calculate how much gas we used and how much we could replace with landfill gas to save money.

- Landfill gas not used by our neighbor would be available to Sun Chemical.
- Savings in cheaper gas and no transportation costs.
- 1 Boiler was converted to consume landfill gas.



Overview of Steam System

Main Plant Major Valves Display in Development

Mainplant

Steam

7301 Lbs / Hr
294592 Lbs / 24 Hr

0 Lbs / Hr
0 Lbs / 24 Hr

0 Lbs / Hr
65750 Lbs / 24 Hr

117.2 PSI Boiler 1
408 SCFM
0 SCF
107591 SCF

2.7 PSI Boiler 2
0 SCFH
0 SCF
0 SCF

119.0 PSI Boiler 3
0 SCFH
757 SCF
94134 SCF

Landfill Gas

Landfill Gas
408 SCFM
14 PSI

Natural Gas 1
0 SCFH
201725 SCF / 24 Hour

Feed water 2
5.2 GPM
9558 Lbs / Hour
347333 Lbs / 24 Hour

2

2

2

0 Lbs / Hr
226908 Lbs / 24 Hr
Main Plant

Red A & B
200.5 Lbs / Hr
8731 Lbs / 24 Hr

0.9 Lbs / Hr
199488 Lbs / 24 Hr

Red C
&
Yellow A, B & C

Red A



Red B



Red C



Yellow A



Yellow B



Yellow C



1. Landfill Gas only supplies boiler 1 (Green line)
2. Natural Gas supplies all 3 boilers (Yellow line)

Landfill Gas Report

Landfill Gas

Daily usage chart

Landfill Gas MMBTU Todays Usage 97.4 MMBTU
 Landfill Gas MMBTU Yesterdays Usage 184.8 MMBTU (Estimated calculation)
 Landfill Gas MMBTU Total Usage 51816.1 MMBTU

Landfill

CH₄ 48.9 %
 CO₂ 36.0 %
 O₂ 0.5 %

50.0 DEGF

Minimum of 5.0 psi



463 BTU/SCF

October

2009

	Landfill gas	Landfill gas counter	Natural gas
1	371198 SCF	50817 MMBTU	104000 SCF
2	366868 SCF	50994 MMBTU	118159 SCF
3	515699 SCF	51159 MMBTU	0 SCF
4	273774 SCF	51462 MMBTU	0 SCF
5	396239 SCF	51543 MMBTU	47830 SCF
6	419033 SCF	51707 MMBTU	122511 SCF
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			
Total	2,114,850 SCF	990 MMBTU	330,273 SCF

Improvements realized

Optimizing boiler house operations:

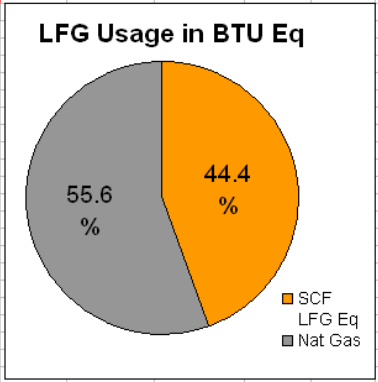
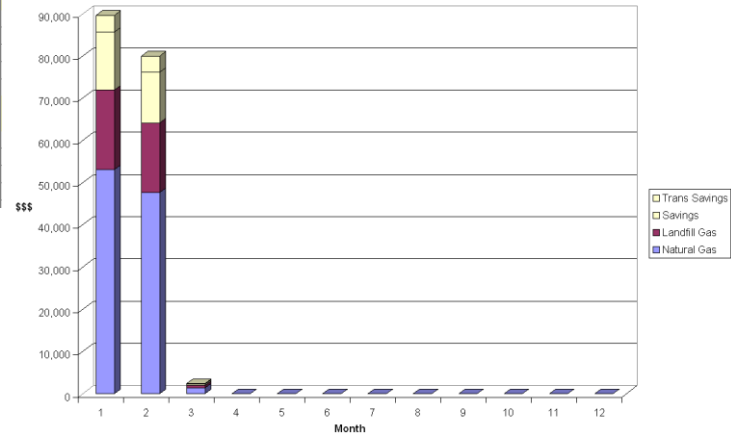
- Major steam leaks were identified and repaired.
- Boiler 2 was shutdown.
- Reduced pressure on boiler 3 to minimize natural gas usage.
- Increased the allowable steam header pressure on boiler 1 to maximize landfill gas.
- Requested a 2 psi pressure increase from the county.
- Increased allowable load on the landfill gas boiler from 60% to 80% to maximize usage of landfill gas.
- Adjusted controls on boiler 1 to keep boiler running during low landfill gas conditions.

Gas: savings report

Landfill gas		Year 2010												Totals		
		January	February	March	April	May	June	July	August	September	October	November	December			
Nymex		5,814	5,274	4,816												
Boiler 1	SCF LFG	11818068	13106100	425785	0	0	0	0	0	0	0	0	0	25349952	25349952	61.5%
Boiler 1	MMBTU	5597	5409	191	0	0	0	0	0	0	0	0	0	11196		
Boiler 1	Nat Gas	4364818	4572997	148414	0	0	0	0	0	0	0	0	0	9086230	15883580	38.5%
Boiler 2	Nat Gas	50	0	0	0	0	0	0	0	0	0	0	0	50		
Boiler 3	Nat Gas	3546331	3159639	91330	0	0	0	0	0	0	0	0	0	6797300		
Boiler 1 Eq	% LFG	57.5%	58.9%	58.9%										SCF LFG Eq	12674975.98	44.4%
All BTU Eq	% LFG	42.8%	45.9%	47.0%										Nat Gas	15883580	55.6%
Nymex 2009		6,136	4,476	4,056	3,631	3,321	3,538	3,949	3,379	2,843	3,73	4,289	4,486			
Nat Gas \$\$\$		53,087	47,601	1,363	0	0	0	0	0	0	0	0	0		102,051	
Landfill \$\$\$		18,872	16,545	533	0	0	0	0	0	0	0	0	0		35,950	
Total Gas \$\$\$		71,960	64,146	1,896	0	0	0	0	0	0	0	0	0		138,001	138,001
Savings \$\$\$		13,666	11,981	386	0	0	0	0	0	0	0	0	0		28,033	
T Savings \$\$\$		4030	3894	137	0	0	0	0	0	0	0	0	0		8,061	34,094
Monthly Savings		17696	15875	523	0	0	0	0	0	0	0	0	0			
YTD Savings		17696	33571	34094	34094	34094	34094	34094	34094	34094	34094	34094	34094			

	Boiler 1	Boiler 1	Boiler 1	Boiler 2	Boiler 3	Projected	LFG	Totals for the month	Boiler 1	Boiler 2	Boiler 3
	SCF LFG	Ctr MMBTU	Nat Gas	Nat Gas	Nat Gas	Savings	MMBTU	SCF LFG	Ctr MMBTU	Nat Gas	Nat Gas
1/1/2010	107485	2024	87776	0	7599	-139.46	53				
1/2/2010	109956	2076	86797	0	5126	-233.91	54				
1/3/2010	115260	2130	86905	0	5588	-230.08	58				
1/4/2010	171952	2188	65673	0	8180	-109.74	82				
1/5/2010	345241	2270	66739	0	64469	-25.95	166				
1/6/2010	415921	2436	160942	0	94619	4.39	196				
1/7/2010	434911	2633	114658	0	108619	15.61	208				

Gas Usage 2010



Steam

Steam is measured when produced in the boiler house and some reports (for one department) exist that calculate the usage of steam per batch.

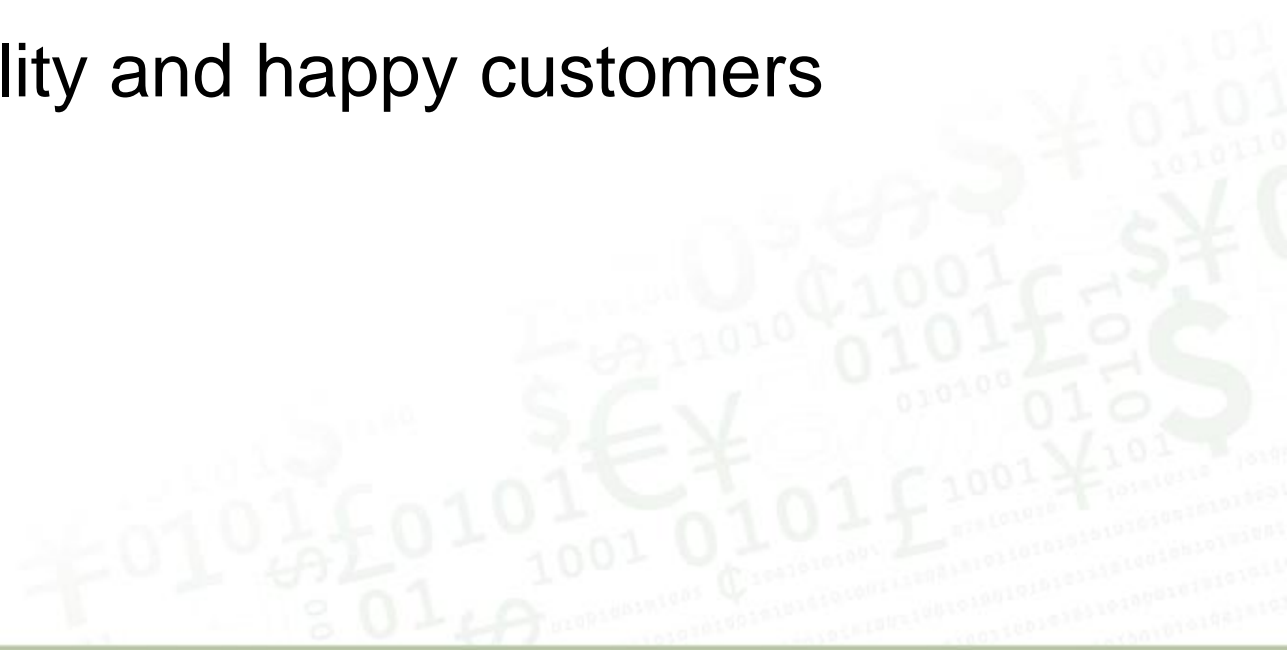
Using less steam can be accomplished by:

- Fixing steam leaks
- Knowledge of the process and reduce usage.



Steam

- Process Optimization is key to save more.
- Better scheduling by improving FPY and cycle times.
- Higher FPY by removing variation and waste.
- High quality and happy customers



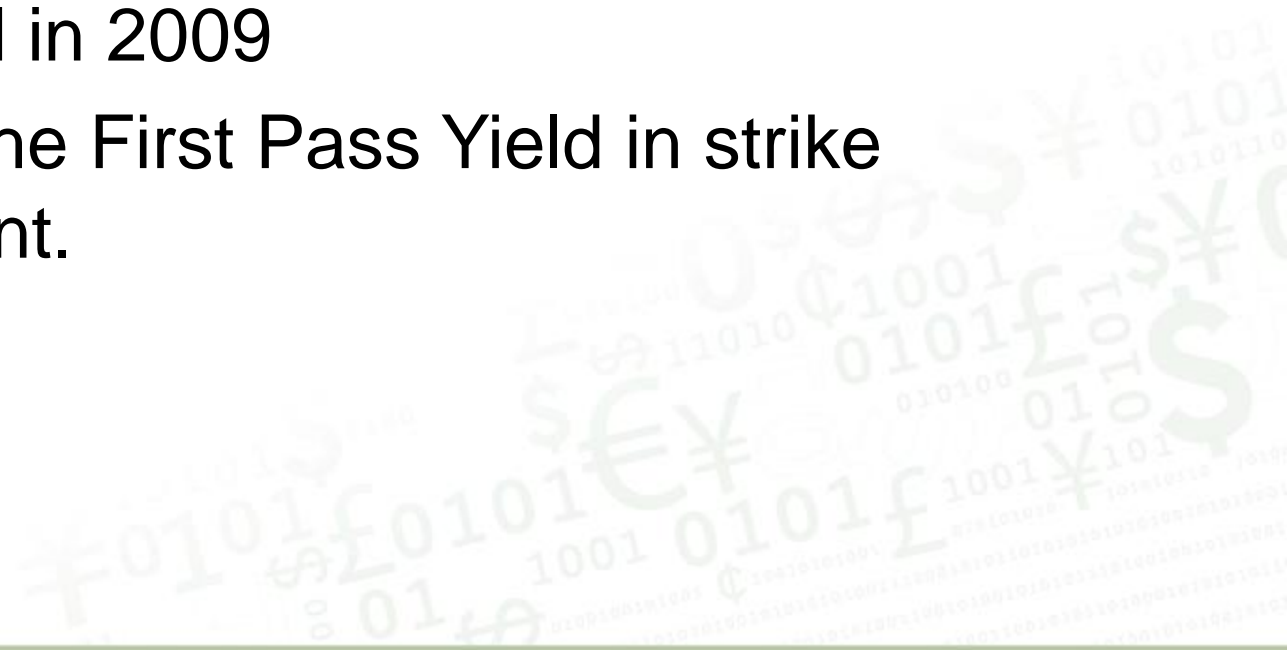


PI ProcessTemplates Project

Providing our customers quality, service and innovation is our Quality Statement.

Exele PI Process Templates Project

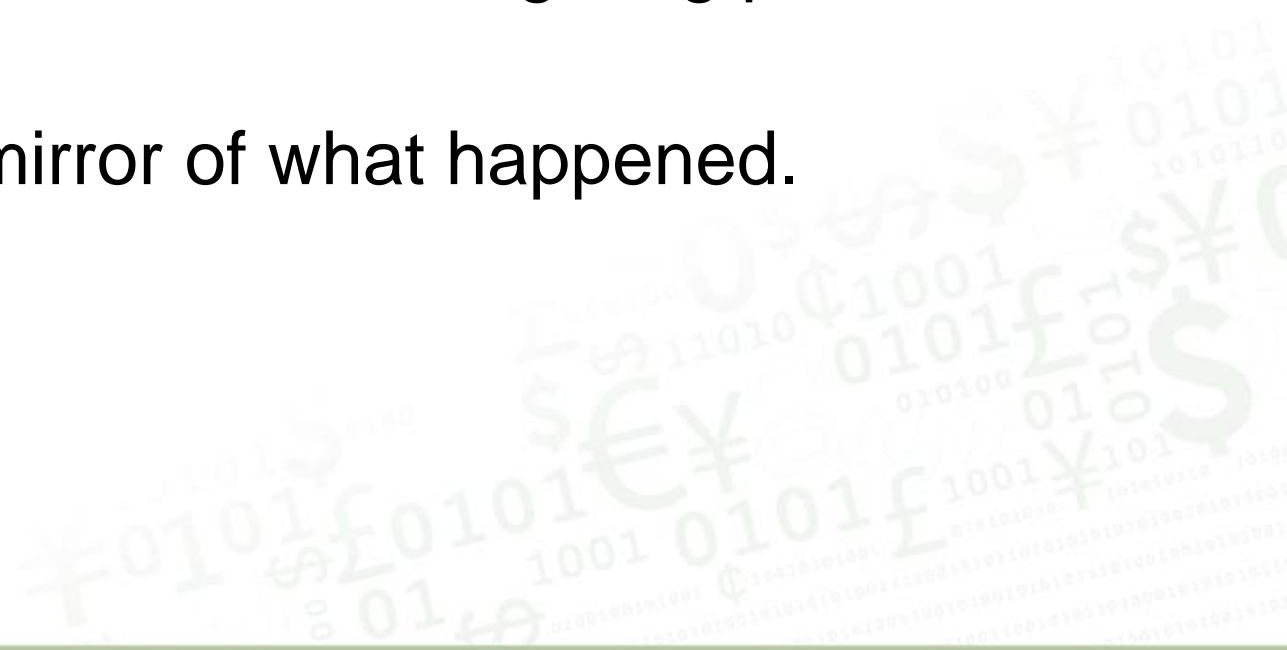
- Chartered in 2009
- Improve the First Pass Yield in strike department.





Before PI ProcessTemplates

- Using PI software for about 10 years.
- Abundance of data and history.
- Difficult to analyze and time consuming .
- Reactive approach to investigating process upsets.
- A rear view mirror of what happened.



After PI Process Templates

- Building on our event history (PI Batch)
- Builds a “visual roadmap” of a process by displaying upper and lower control limits from historical data.
- Shows where the process is versus where the process is supposed to be.
- Critical to Quality parameters such as pH, temperature, transfer rates, etc...



Benefits of PI ProcessTemplates

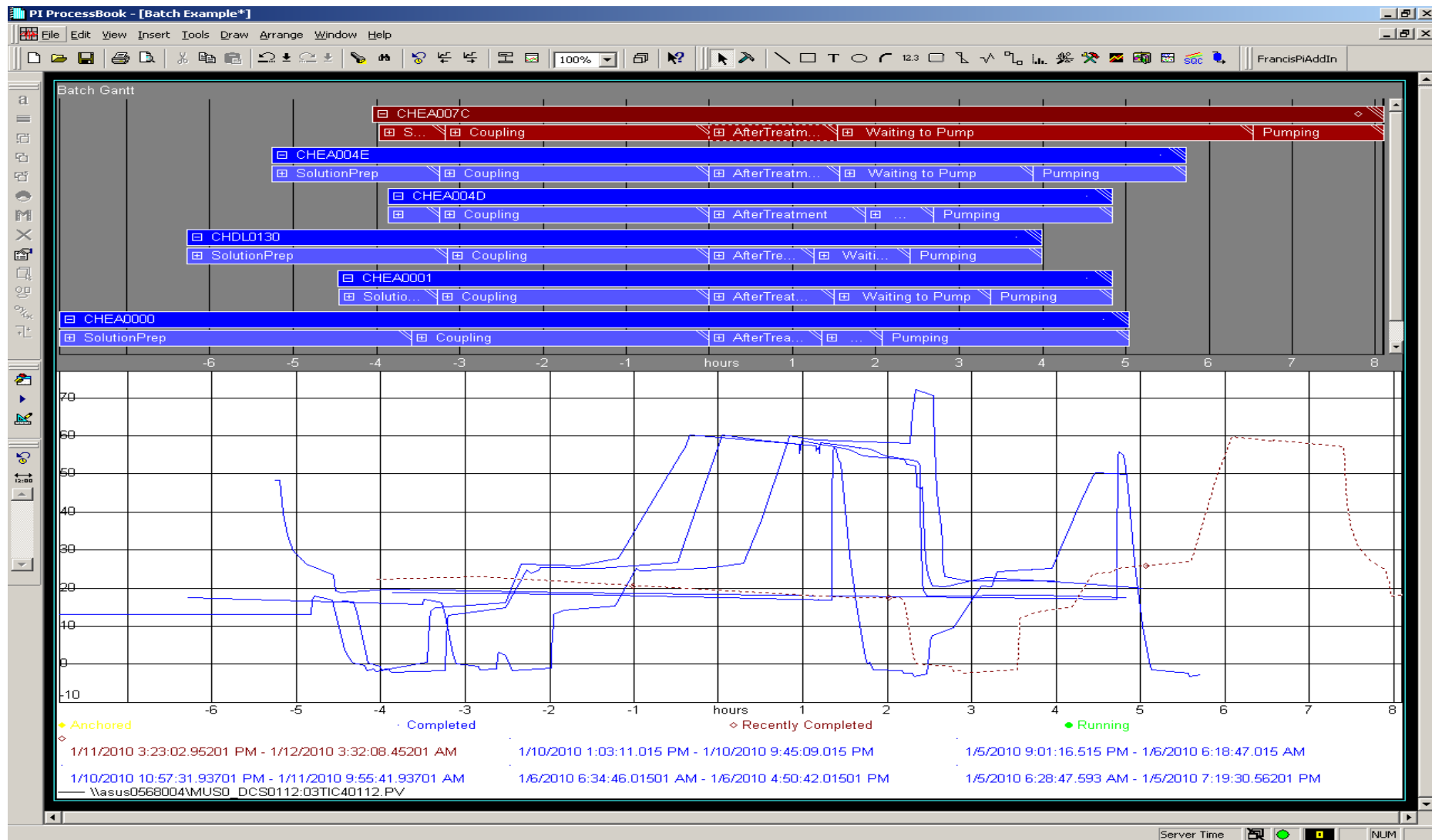
- 6 to 9 Critical-To-Quality parameters for each of over 70 codes made in the department were “templated”.
- A visual roadmap of the expected process makes analysis timely and easy.
- Batches are reviewed with operators upon completion. This interaction is critical to learning every day what does and what doesn’t make our processes work.
- Potential process upsets are alarmed in real time; therefore decisions can be made in real time. A proactive approach to avoiding process upsets.

Defining events for ProcessTemplates

Template limits applied during “events”

- **PI-Batch support**
 - SubBatch and tag expression filters
- **ExpressionEvents**
 - Event definition using PI tag expressions
 - Dynamic: event start/end times determined real-time
 - Flexible: event start and end times can be changed after the event completes
 - Non-batch customer support
 - Batch customers have new event tool

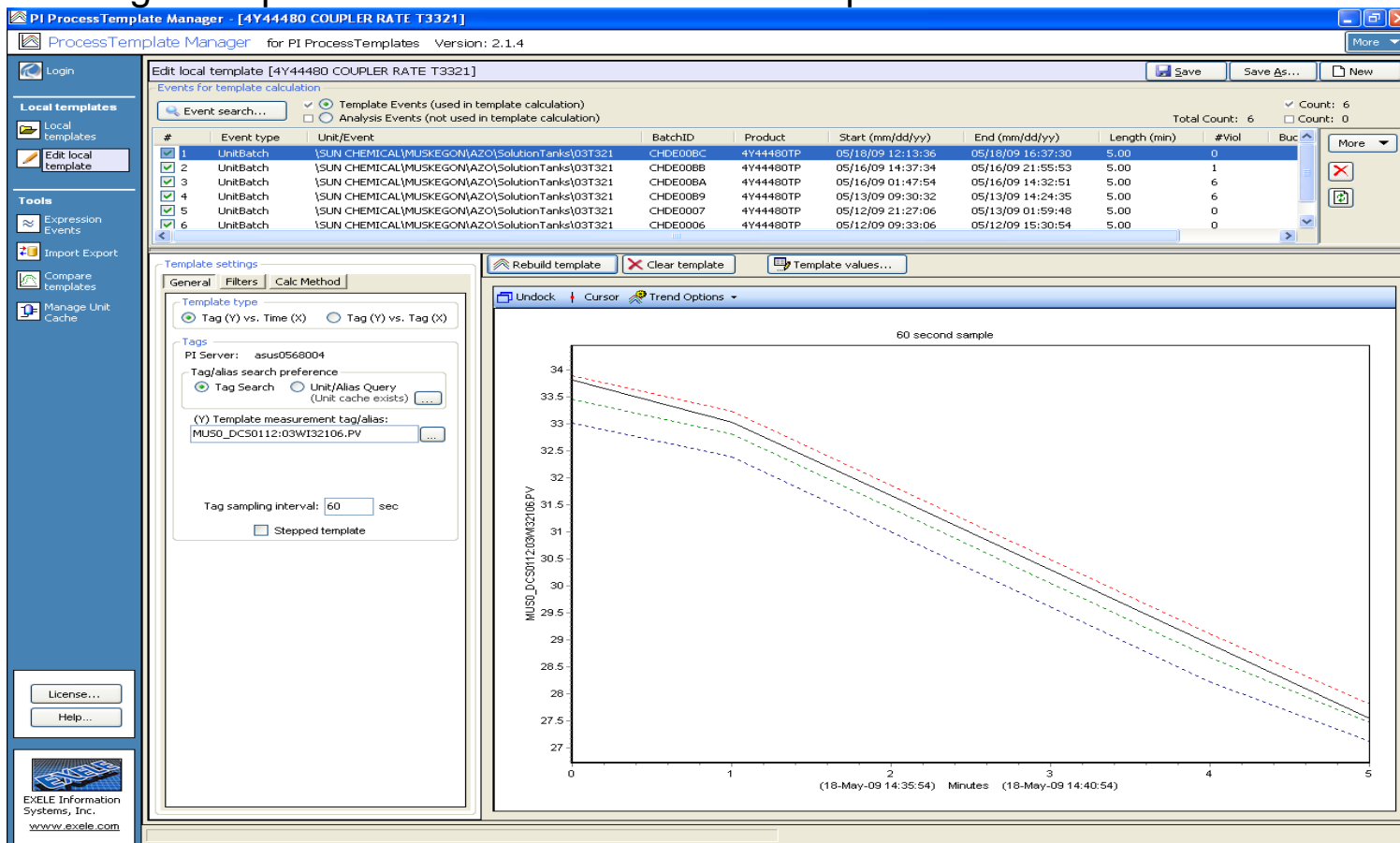
Batch View and Trends



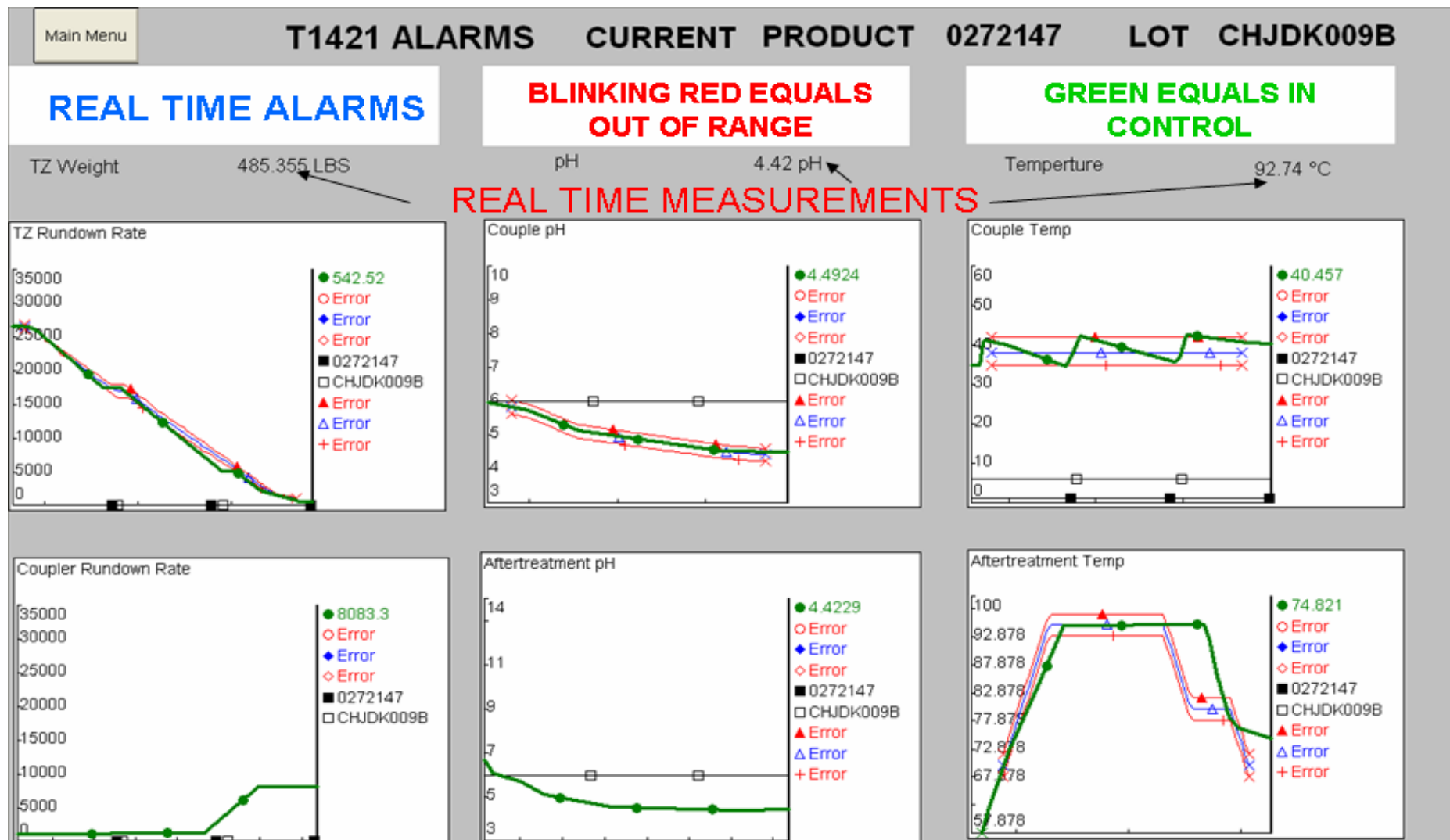
Template creation

More than 1100 templates running

Building a template from batch/event data or expression events.



Real-time Templates in ProcessBook

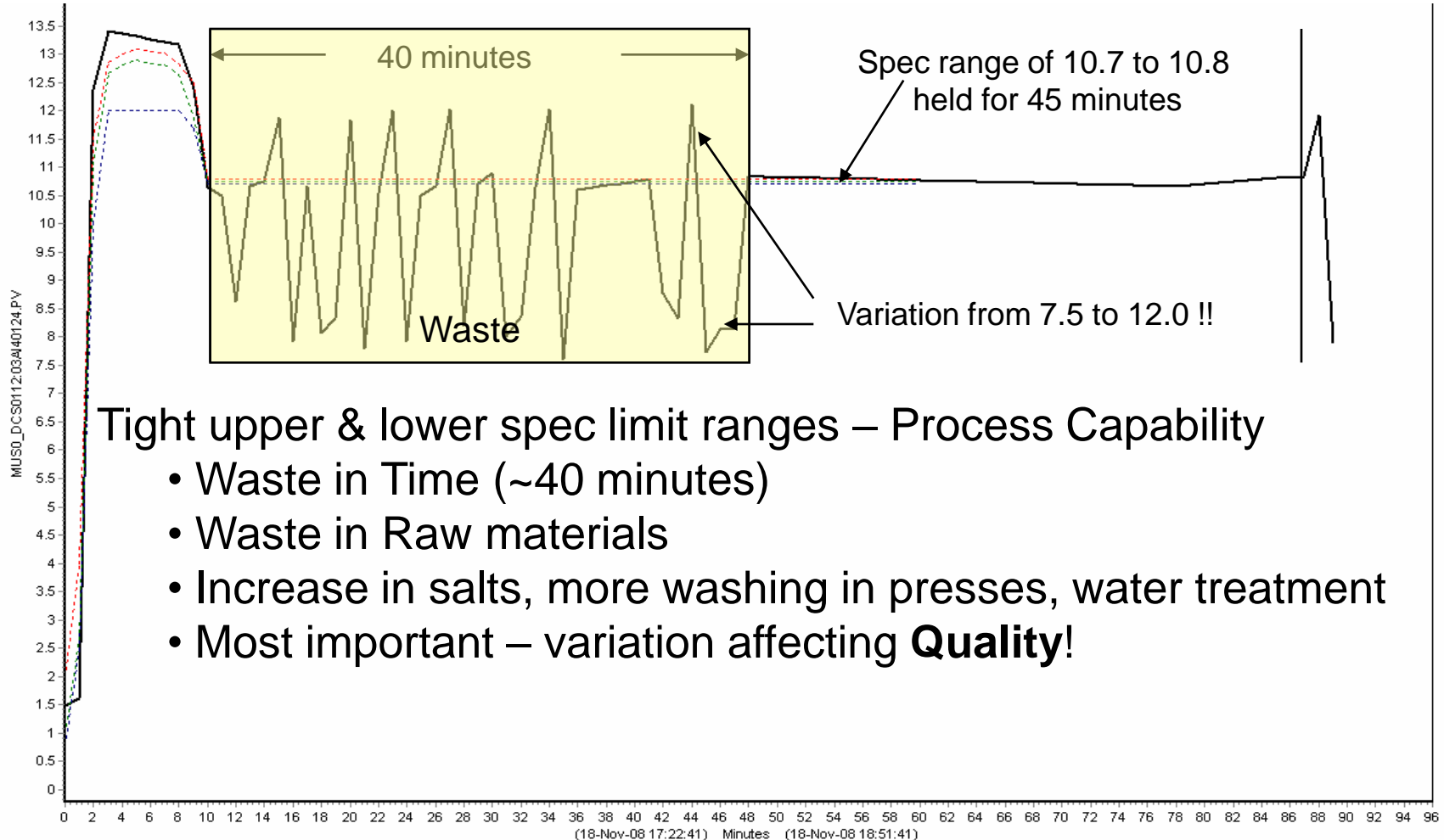


Continuous Improvement Examples

- pH specification range : 10.7 to 10.8.
 - The control system struggled to maintain the pH.
 - ProcessTemplates highlighted an opportunity
 - decrease wasted raw materials
 - decrease wasted time associated with repeated over corrections.
- Historically, this code suffered from poor quality.

(see next slide)

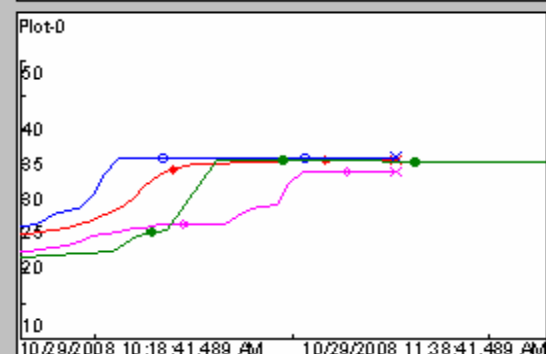
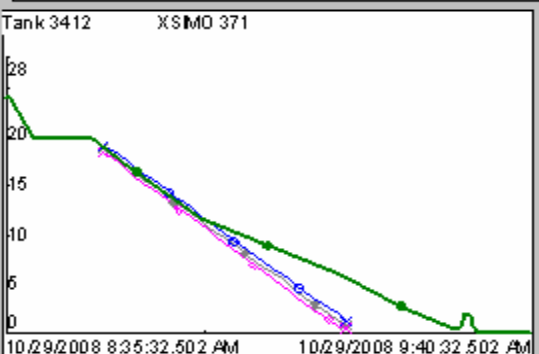
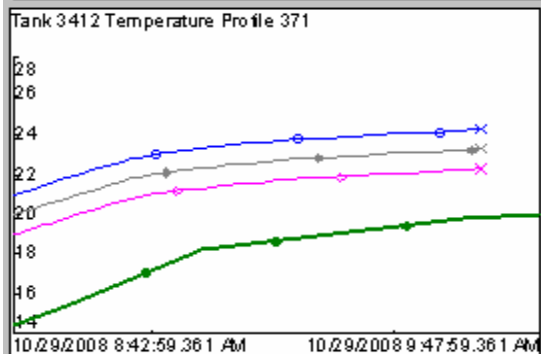
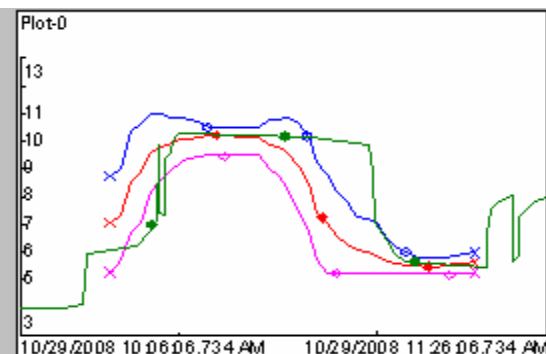
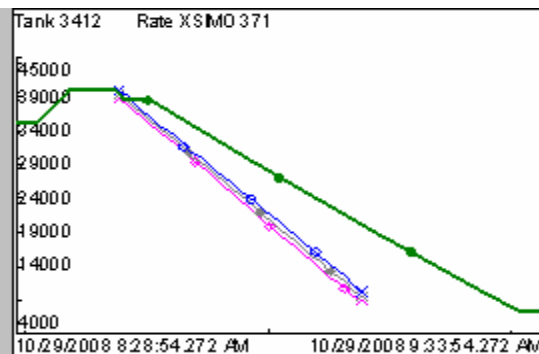
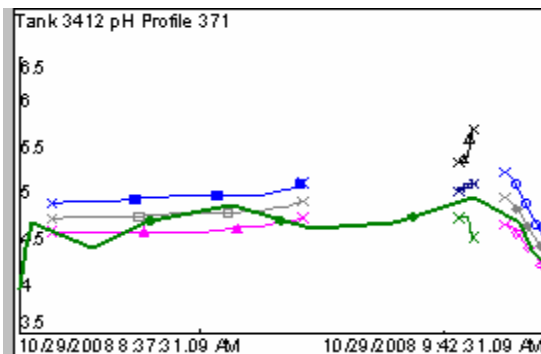
Automated process controlling pH



Tight upper & lower spec limit ranges – Process Capability

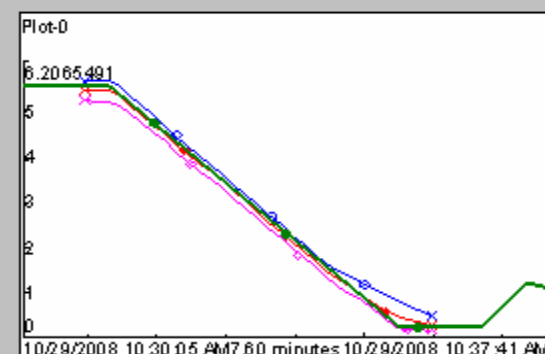
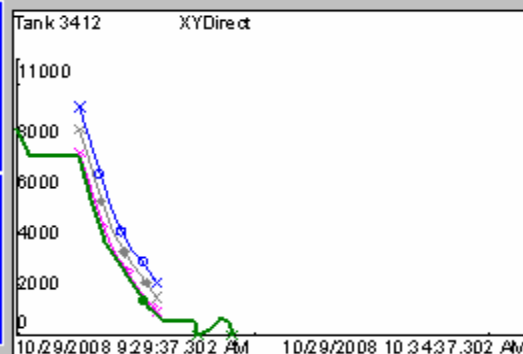
- Waste in Time (~40 minutes)
- Waste in Raw materials
- Increase in salts, more washing in presses, water treatment
- Most important – variation affecting **Quality!**

Continuous Improvement Examples



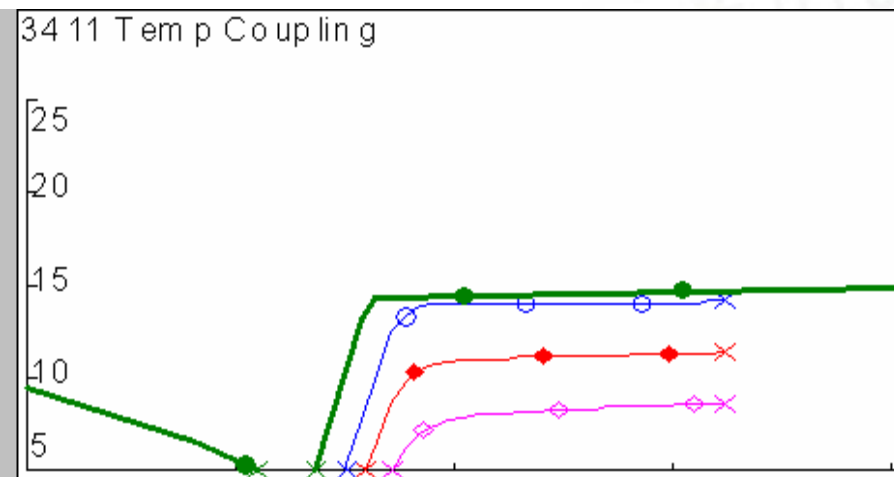
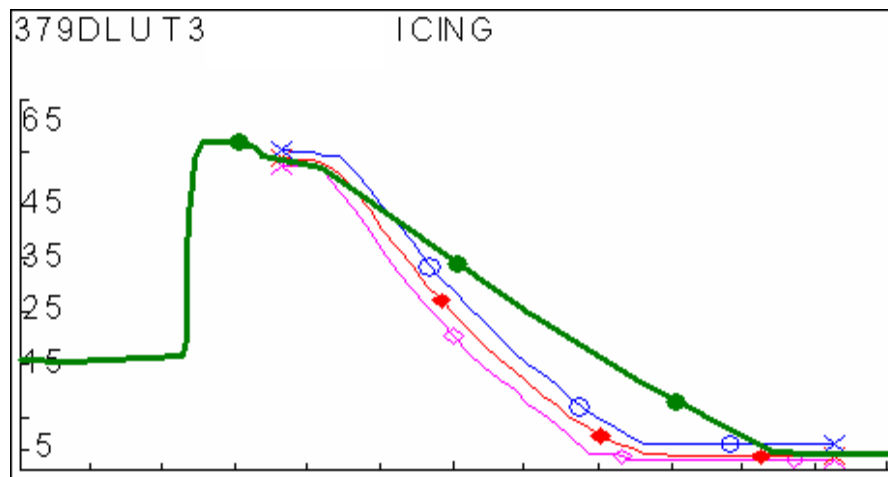
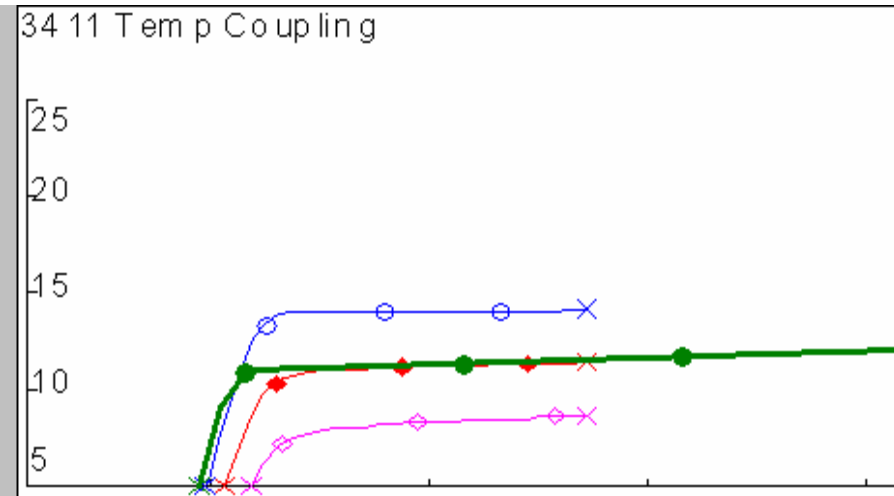
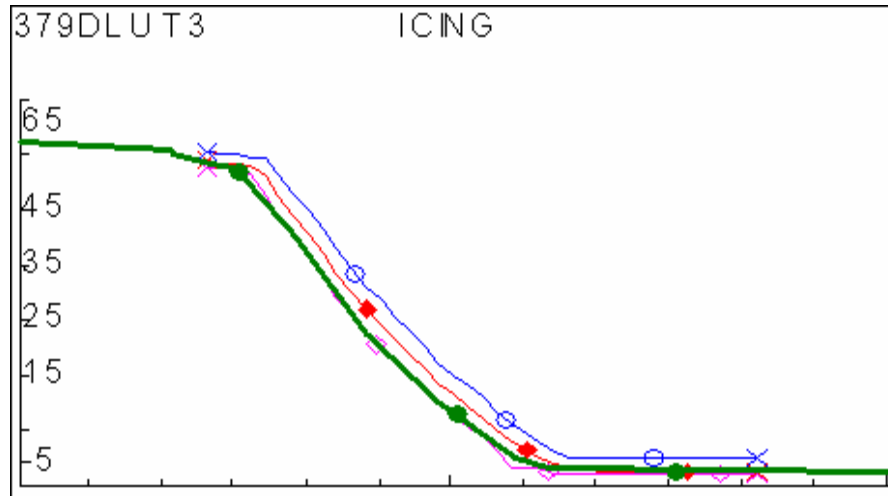
pH ALARM	Inactive	8.24
TEMP ALARM	Inactive	35.3
RUNDOWN RATE ALARM	Inactive	25532
A RUNDOWN RATE ALARM	Inactive	15.738

371 Coupling Template for 3412



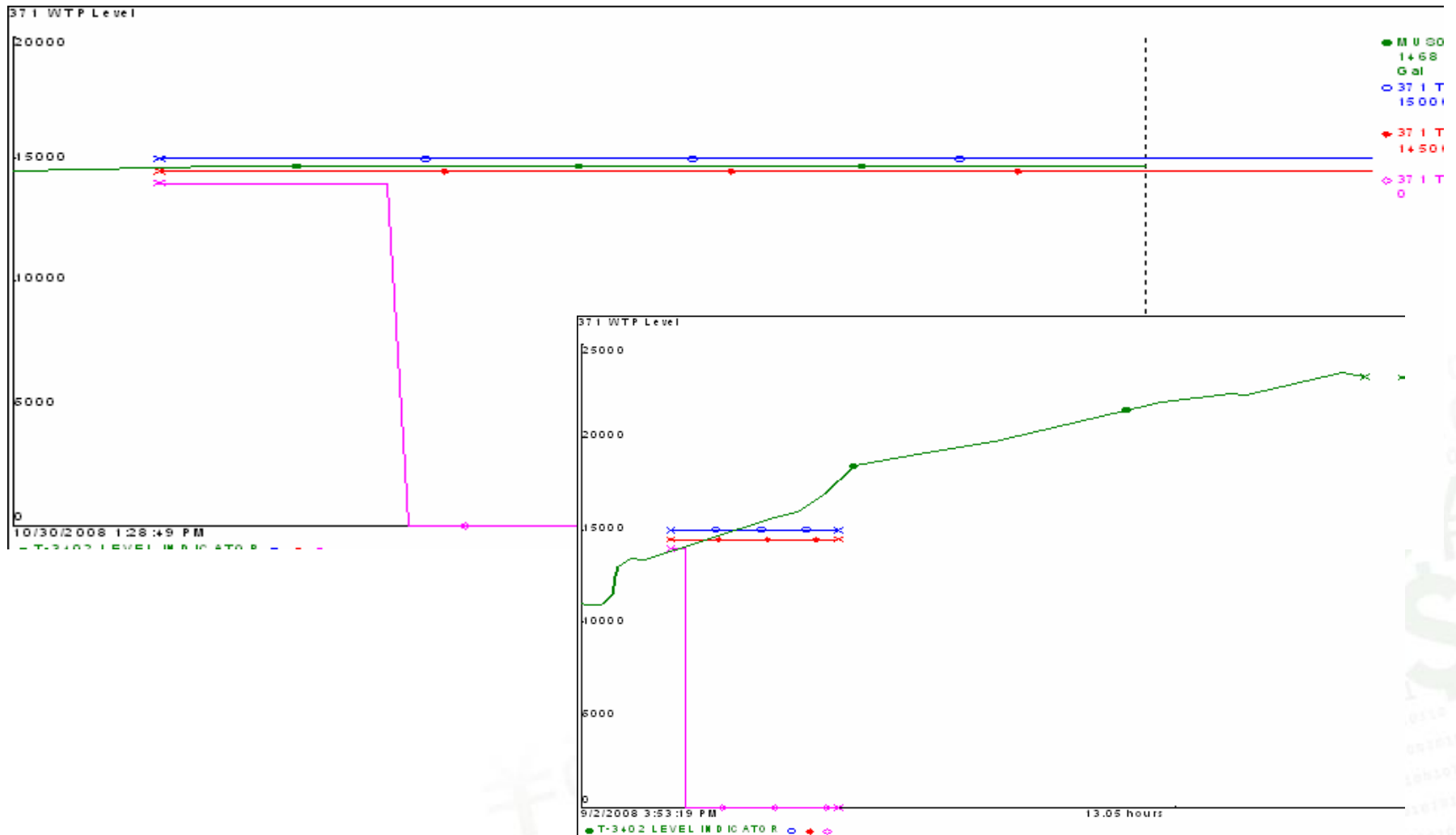
Waiting to Pump#2 Y371 TL CHCJ0250 RUNNING

Continuous Improvement Examples

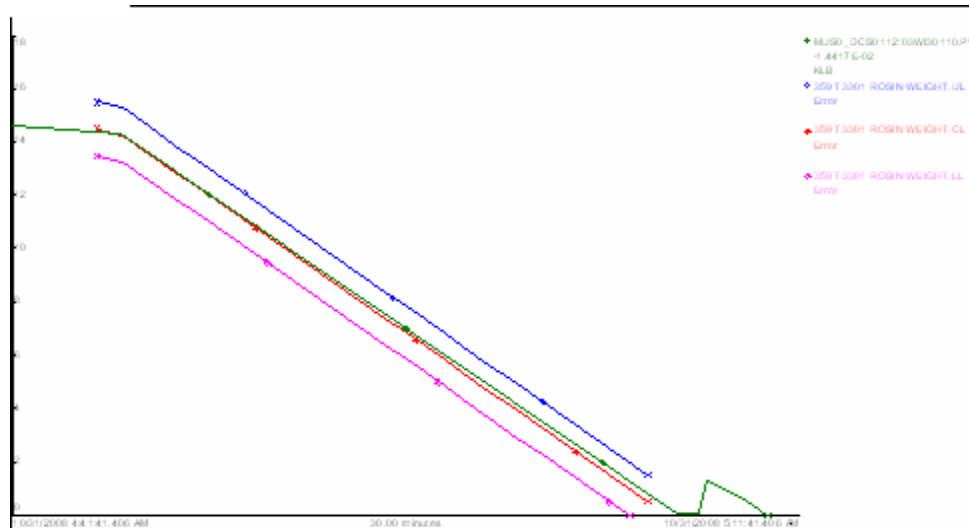


Continuous Improvement Examples

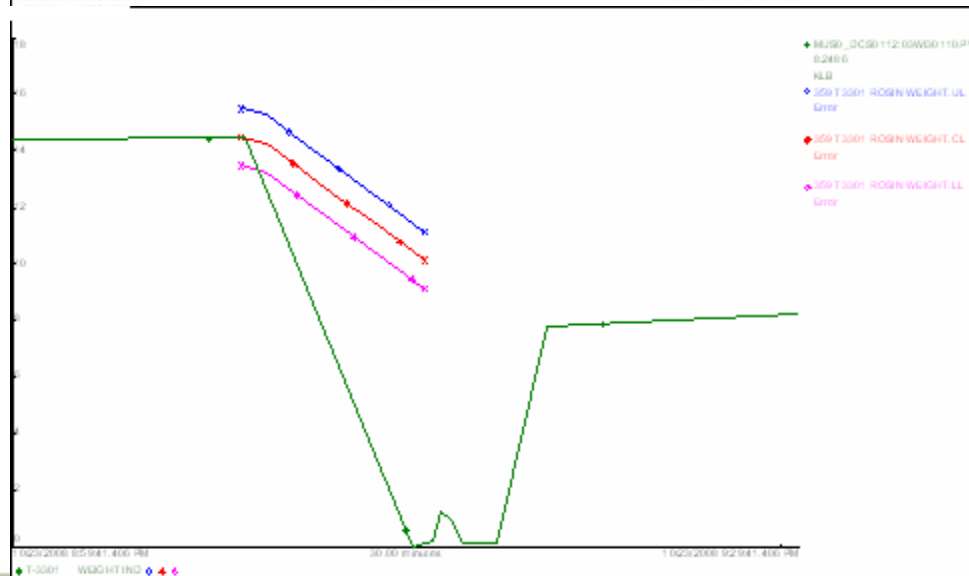
Volume control at the end of a batch



Continuous Improvement Examples



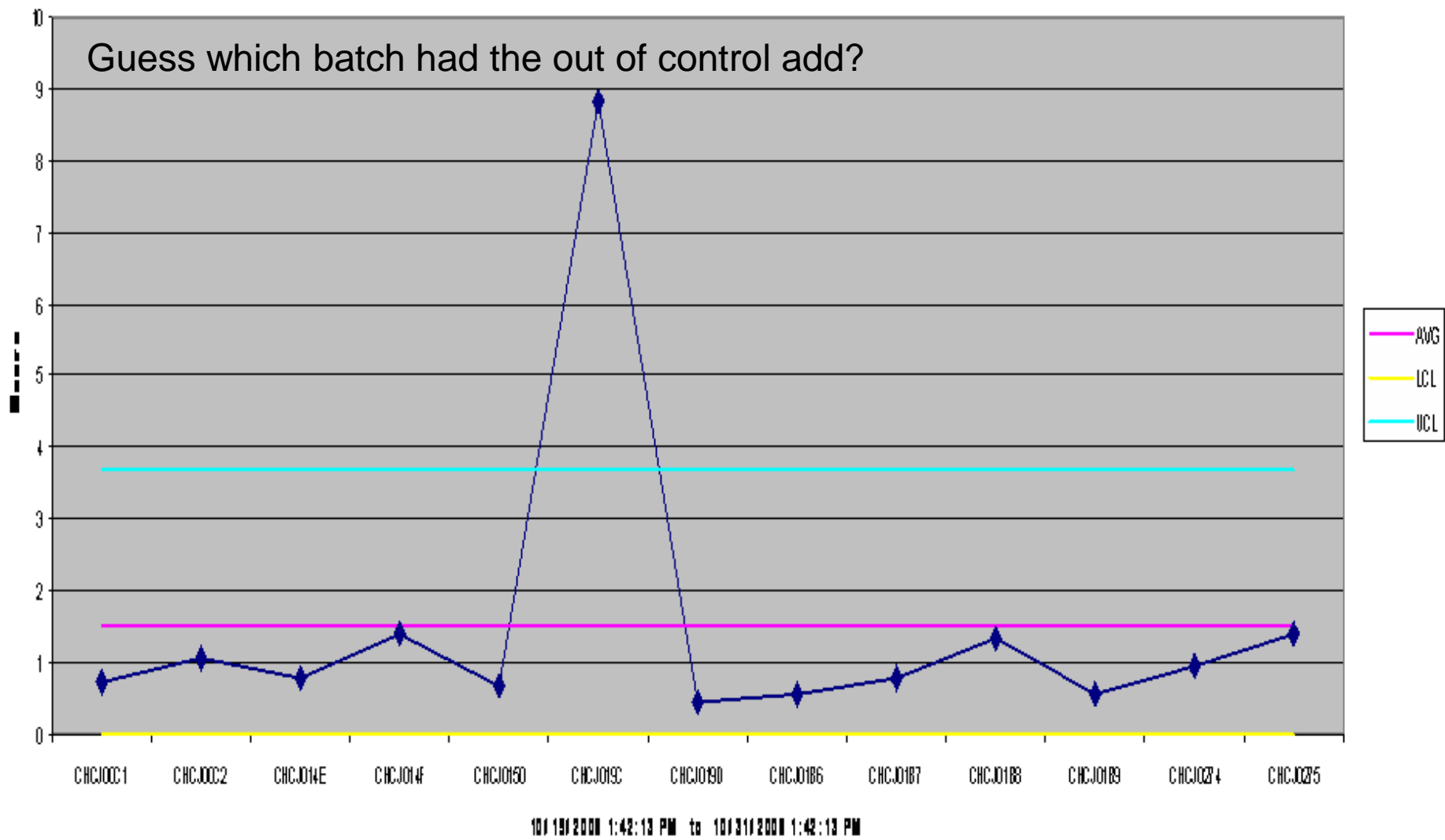
needs to be added
over 20 minutes



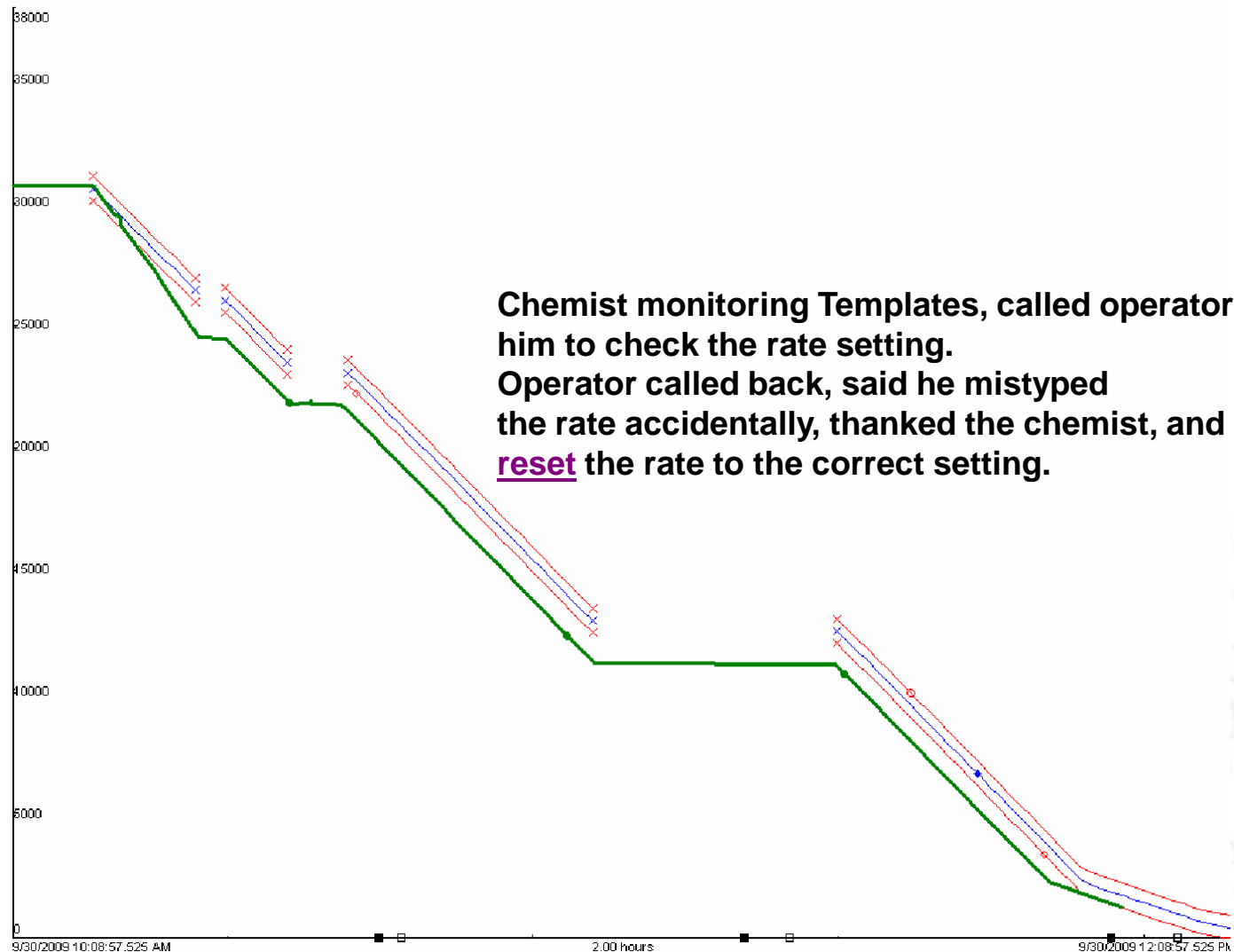
was added over 5
minutes

Does this affect anything?

Continuous Improvement Examples



Continuous Improvement Examples



Template Storage and Retrieval

Templates are primarily static data

Challenge: configuration retrieval times

- Over 1200 Monitors
- Over 1400 Templates (Changes Daily)
- Real-time monitoring:
 - Startup time (reading templates) monitor
 - Check for configuration changes
- Clients (ProcessBook):
 - Startup: load of configuration information into DataSets
 - ProcessBook display open: retrieval of template limits into displays

Template Storage and Retrieval

Results

- Real-time monitoring:
 - Reduced startup time
 - Check for configuration changes (sub-second)
- Clients (ProcessBook):
 - Startup: load of configuration information into DataSets (3X improvement)
 - ProcessBook display open: retrieval of template limits into displays (15X improvement)

What's next?

- Continued improvements in strike department
 - Detailed custom templates for specific codes
 - Process Capability improvements
- Next process?
 - More departments are waiting.
 - Our High Volume Plant
- Other uses
 - Mechanical Integrity / Calibration Analysis
 - Energy consumption
 - HSE alarming

OSIsoft Software and Services

- PI System with 15000 tags
- Using PI Processbook, Batch Generator and BatchView, DataLink, PI Manual Logger, SQC, PISDK, PIOLEDB, PIODBC

Partner Software and Services

Exele PI-Process Templates

EXELE Information Systems, Inc.

Cost effective solutions for the process industries

585 • 385 • 9740 (USA)



PI System Architecture

- Two separate control networks:

Mainplant controls:

- DCS communicating = OPC to PI
- Fix32 SCADA nodes

High Volume controls:

- Fix32 SCADA nodes
- SMS3000 OPC = Power Logic

Tangible Benefits

- FPY improvement
 - Goal for 2009 was to improve 20% on FPY
 - 2008 FPY was 96.27%
 - Goal for 2009 was 97.02%
 - Result was 97.25% or improvement of 26.14% !

Tangible/Intangible Benefits

What does this mean?

- 0.98% higher FPY
- Example: If 20 million pounds are made this is 196,000 pounds more FPY
- Example: If the cost would be for example \$1 per pound this would be \$196K (considering non FPY is waste) or \$0.3 rework cost per pound would be \$58.8K

Future plans at Sun Chemical

- Muskegon site
 - Expand PI templates usage from the strike department to all processes.
 - Generate process optimization projects by identifying process capability opportunities
 - Lay the ground work of Standard Work by displaying desired batch profiles.
- Conclusion:
 - PI Process Templates implements SPC on a batch process.
 - We make consistent quality each and every time.
 - Impact on product quality
 - Impact on the growth of our people and process knowledge for years to come.



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Thank you

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