



OSIsoft®

UC2010

Real Time Information — Currency of the New Decade

Hilton San Francisco Union Square | San Francisco, CA

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Mining PI Data to Improve Profit

Tom Fairhurst
IT Superintendent
Boise Inc

John Antanies
Principal
Envoy Development, LLC

AGENDA

- Boise Inc. background
- Overview of the PI System
- Business challenges faced by our industry
- Overview of our data mining application
- Data mining considerations
- Case Studies
 - Chemical cost savings
 - Production debottlenecking
 - Paper machine maintenance/runnability
 - Vendor analysis

Boise Inc.

- We manufacture packaging products and papers including corrugated containers, containerboard, label and release and flexible packaging papers, imaging papers for the office and home, printing and converting papers, newsprint, and market pulp
- We operate five paper mills, five corrugated products plants, a corrugated sheet feeder, a corrugated sheet plant, two distribution facilities, and a transportation business
- We are the third-largest manufacturer of office paper; you may have seen our distinctive Boise® X9® papers in your workplace



International Falls has a 100-year history of making paper



Boise Inc. International Falls mill

- Located on the Canadian border in Minnesota, town of 6500 people



Overview of the PI System

- Boise Inc. is a long-time PI user, dating back to the mid 1990s
- All of our mills have PI systems and use ProcessBook extensively
- PI DataLink is used principally by engineers for analysis as well as for daily reports
- Boise International Falls employs 850 people, and produces 1500 tons/day of predominately cut-size paper
- Windows Active Directory network, 60 servers, 500 client workstations
- Our PI server currently has 55K tags and is fed from 12 interfaces
- Like many of you, our tag naming convention is based on control loop tags

Business challenges faced by our industry

- Producing paper is capital intensive
- Constant pressure to reduce variable costs
 - Vendor-supplied chemicals
 - Process optimization
 - Undetected maintenance upsets
- Reducing fixed costs is also a focus
 - Do more with less
 - Increase asset utilization

Data Mining application overview

- PI contains millions of data points; it is easy to analyze a particular tag, but difficult to analyze all tags
- We use Envoy Development's Cluster Analysis Tool to analyze PI data
 - Envoy has a patented application that identifies when a Key Performance Indicator (KPI) changed and the PI tags that changed at the same time
 - Data collection is divided along process units
 - Runs on a scheduled basis, typically once per day. It takes about 10 minutes to collect data from 2000 tags
 - Can calculate the correlation between a KPI and 2000 tags in about two minutes
 - Analysis is done on a server and presented on a web page
 - We use ProcessBook to display our KPI web pages

Real-time cost data in PI

- To many senior executives, the only real repository of cost data is the ERP system. But there are tremendous advantages to storing them in PI.
- Calculating real-time costs in PI has advantages
 - Single number that characterizes cost allows us to determine holistically the “health” of a process
 - In our industry, hydrogen peroxide can substitute for chlorine dioxide; the amount of sodium hydroxide (caustic) used is to a large extent based on chemical load in the front end of our bleach plant. A number that sums all of these costs allows us to optimize cost more efficiently

There are also caveats

- Constantly updating raw material costs to reflect reality is counterproductive; operators and engineers don't know if changes in cost are due to process improvement or raw material cost improvement
- Some real-time costs are impacted by recycled fiber, chemicals, and additives. When this recycled product is added, virgin materials are automatically reduced, creating a lower real time cost. Obviously, recycled materials are recycled because of a quality issue.
- Optimizing costs on one shift can cause the next shift to have to make up for it.
- The point here is that chasing real time costs is often counterproductive; the value lies in identifying systemic change that impact those costs.

Case study: Reducing bleaching costs

- Bleaching costs increased substantially after our 2009 annual outage
- We weren't sure what caused the problem

Bleaching overview

Wash

Apply Chemical

Retain in Tower

DC Stage

Chlorine dioxide reacts with lignin to form chloro-lignin compounds

Wash

Apply Chemical

Retain in Tower

EO Stage

Caustic added to increase pH so chloro-lignin compounds become soluble; hydrogen peroxide added to increase brightness

Wash

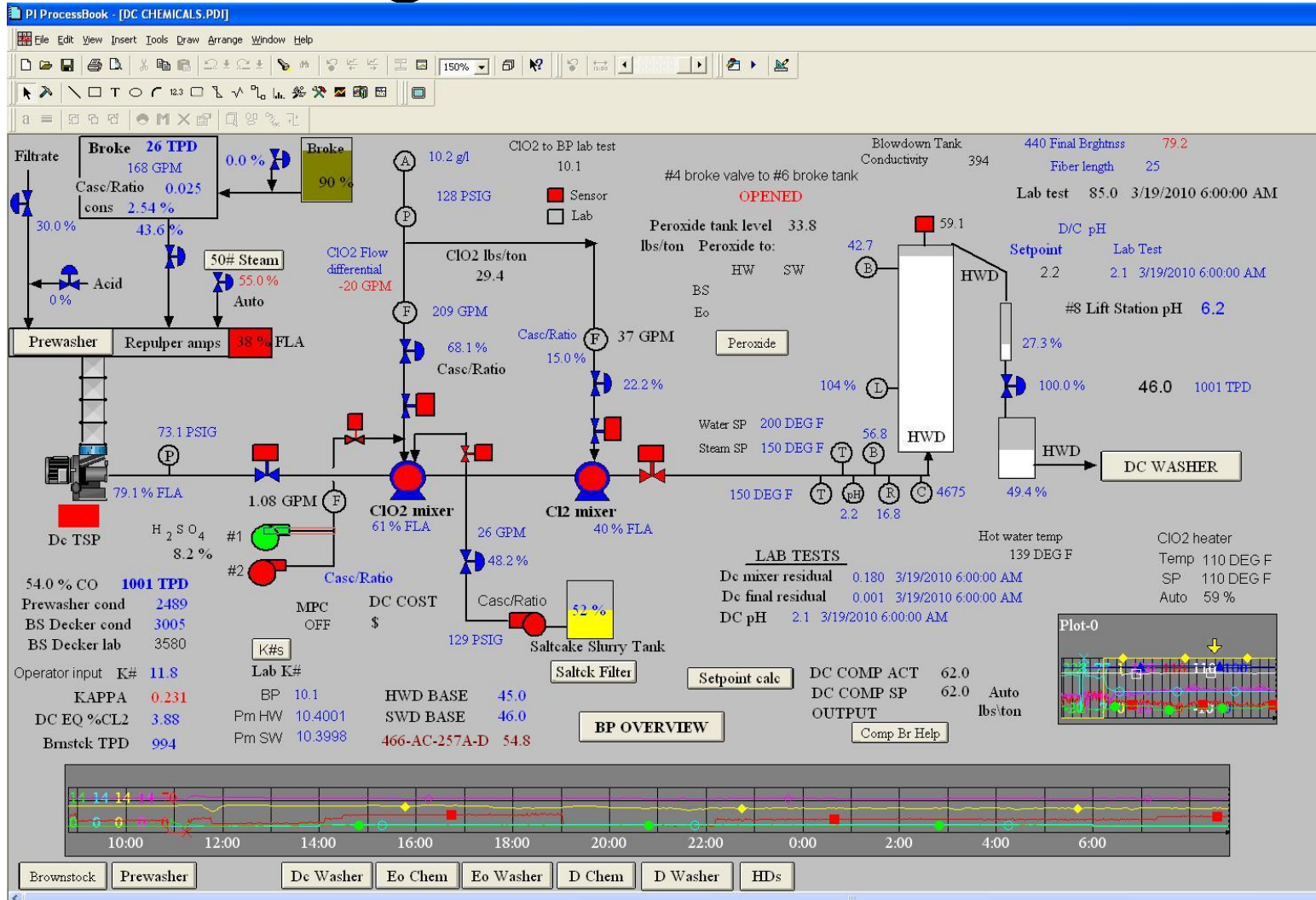
Apply Chemical

Retain in Tower

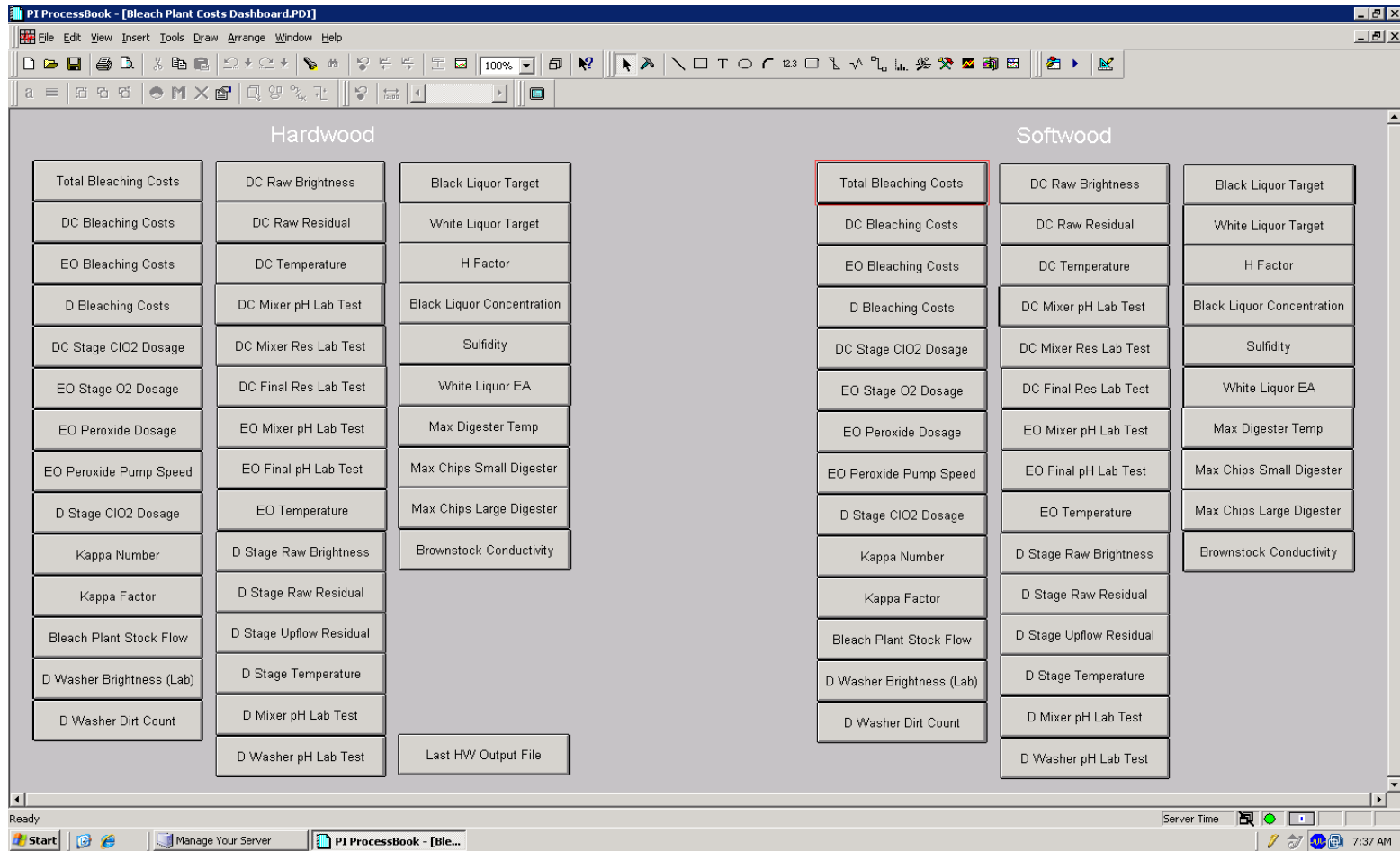
D Stage

Chlorine dioxide added to increase brightness

Real Time Information — Currency of the New Decade



Our KPI Dashboard in ProcessBook



Our KPI Dashboard in ProcessBook

PI ProcessBook - [Bleach Plant Costs Dashboard.PDI]

File Edit View Insert Tools Draw Arrange Window Help

100%

Hardwood

Softwood

Total Bleaching Costs

DC Bleaching Costs

EO Bleaching Costs

D Bleaching Costs

DC Stage ClO2 Dosage

EO Stage O2 Dosage

EO Peroxide Dosage

EO Peroxide Pump Speed

D Stage ClO2 Dosage

Kappa Number

Kappa Factor

Bleach Plant Stock Flow

D Washer Brightness (Lab)

D Washer Dirt Count

DC Raw Brightness

DC Raw Residual

DC Temperature

DC Mixer pH Lab Test

DC Mixer Res Lab Test

DC Final Res Lab Test

EO Mixer pH Lab Test

EO Final pH Lab Test

EO Temperature

D Stage Raw Brightness

D Stage Raw Residual

D Stage Upflow Residual

D Stage Temperature

D Mixer pH Lab Test

D Washer pH Lab Test

Black Liquor Target

White Liquor Target

H Factor

Black Liquor Concentration

White Liquor EA

Max Digester Temp

Max Chips Small Digester

Max Chips Large Digester

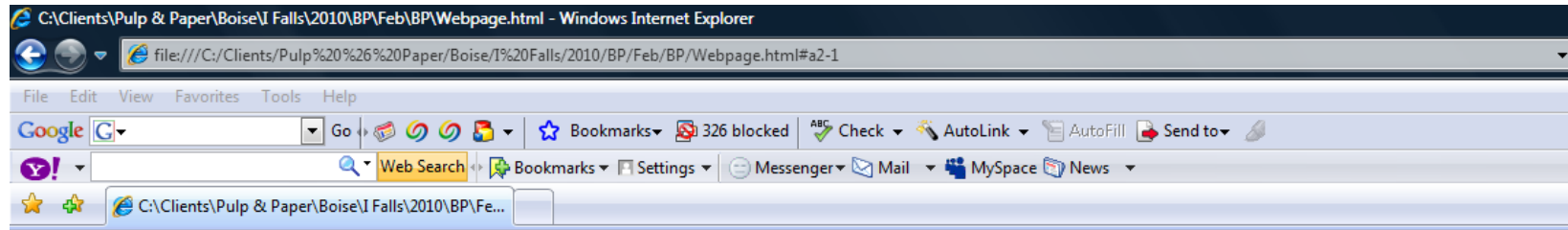
Brownstock Conductivity

Last HW Output File

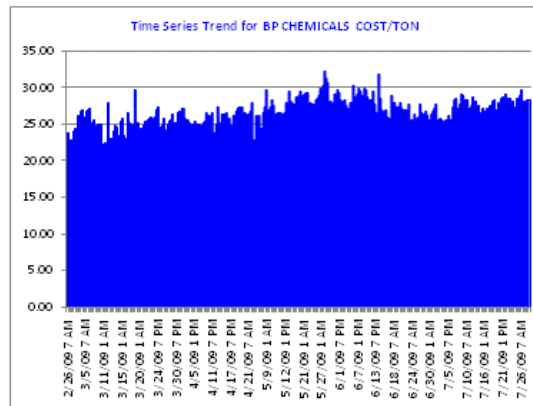
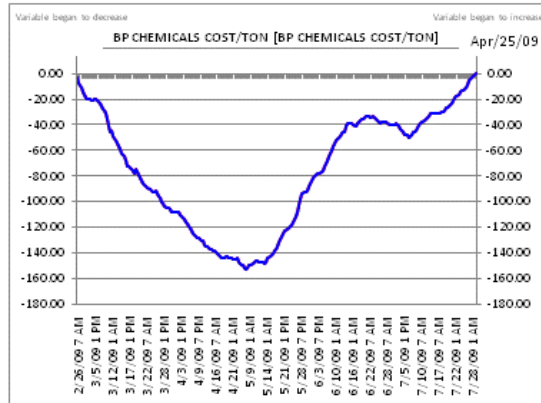
Clicking here reveals this...

Server Time 7:37 AM

Cost CUSUM and TimeSeries



View CUSUM and TimeSeries Charts

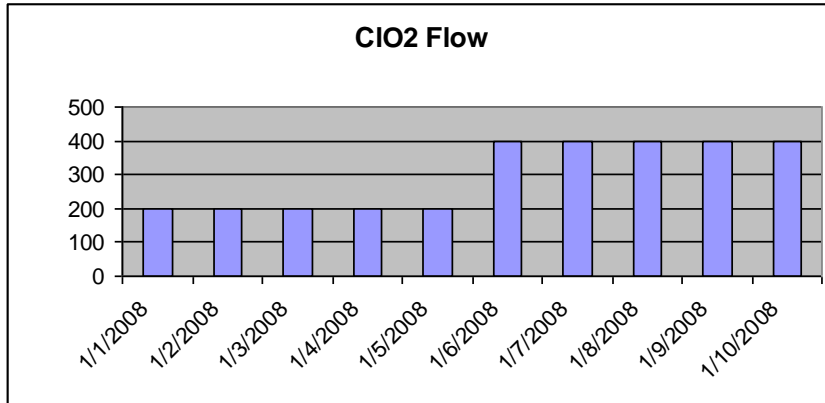


View Max/Min Correlations

View Significant Changes Since Last Run and Dead Tags

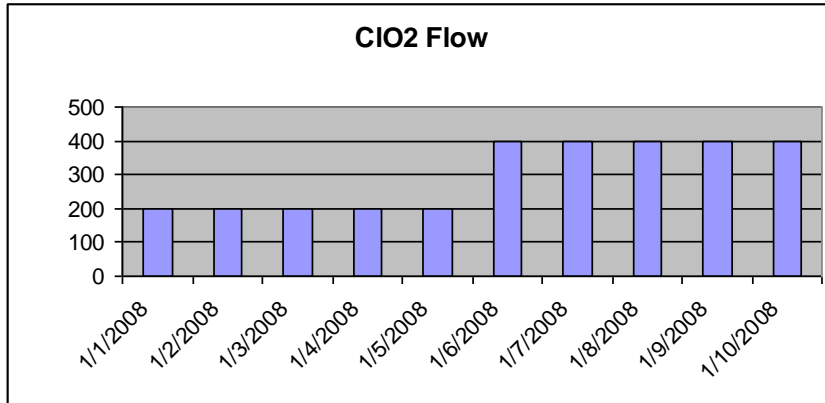
View top 25 R^2 Correlations

A Simple Time Series Chart...

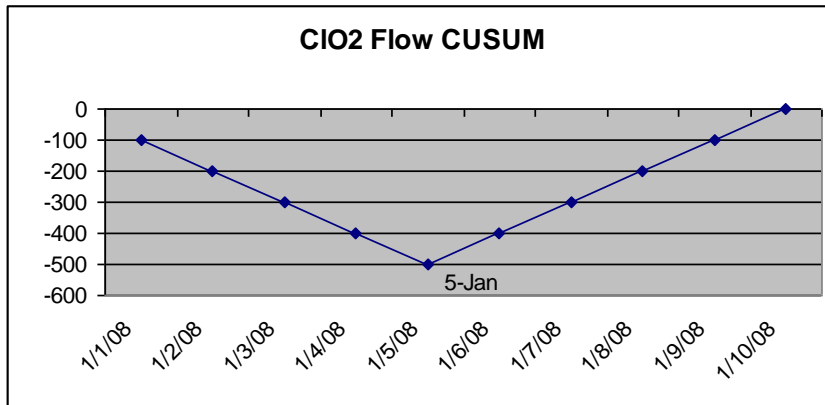


- Chart at left is a normal time series chart
- In this case, the date of change is obvious, but in reality, a time series chart is not the best way to identify changes

CUSUM Chart

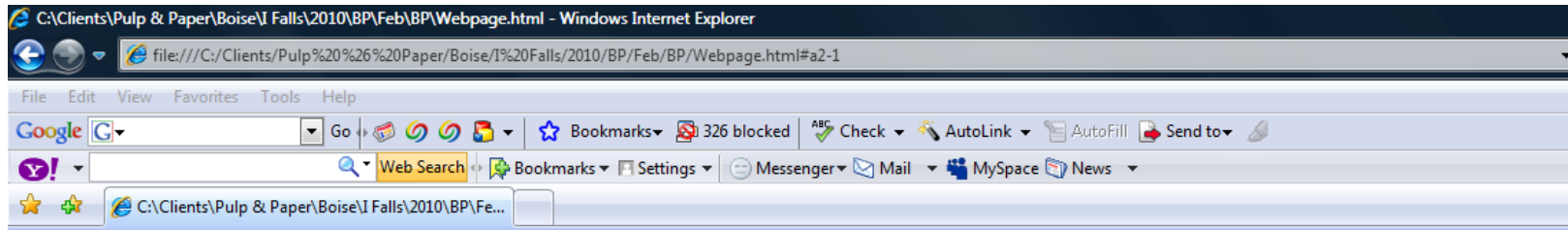


- Chart at left is the same normal time series chart

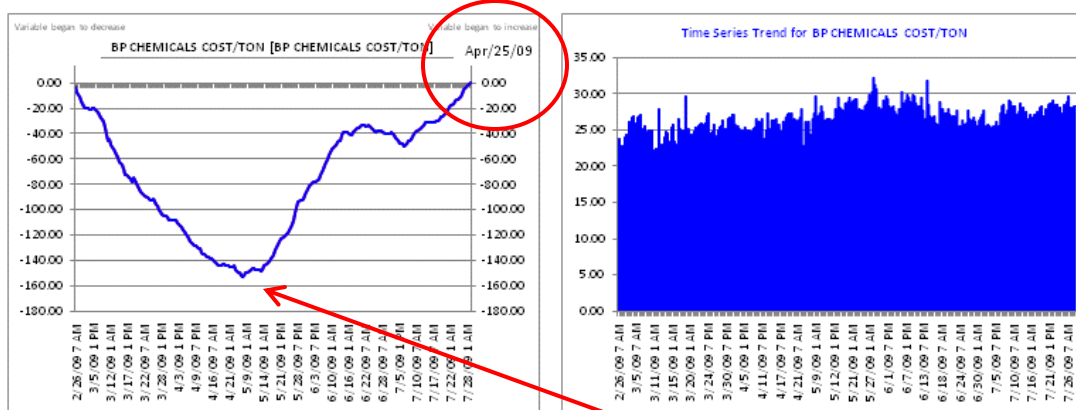


- The CUSUM chart shows us exactly when the change occurs, in this case, Jan 5

Cost CUSUM and TimeSeries



View CUSUM and TimeSeries Charts



The chart on the left is like the first derivative of cost – if the line is going down, costs are below average. An inflection point shows when costs changed.

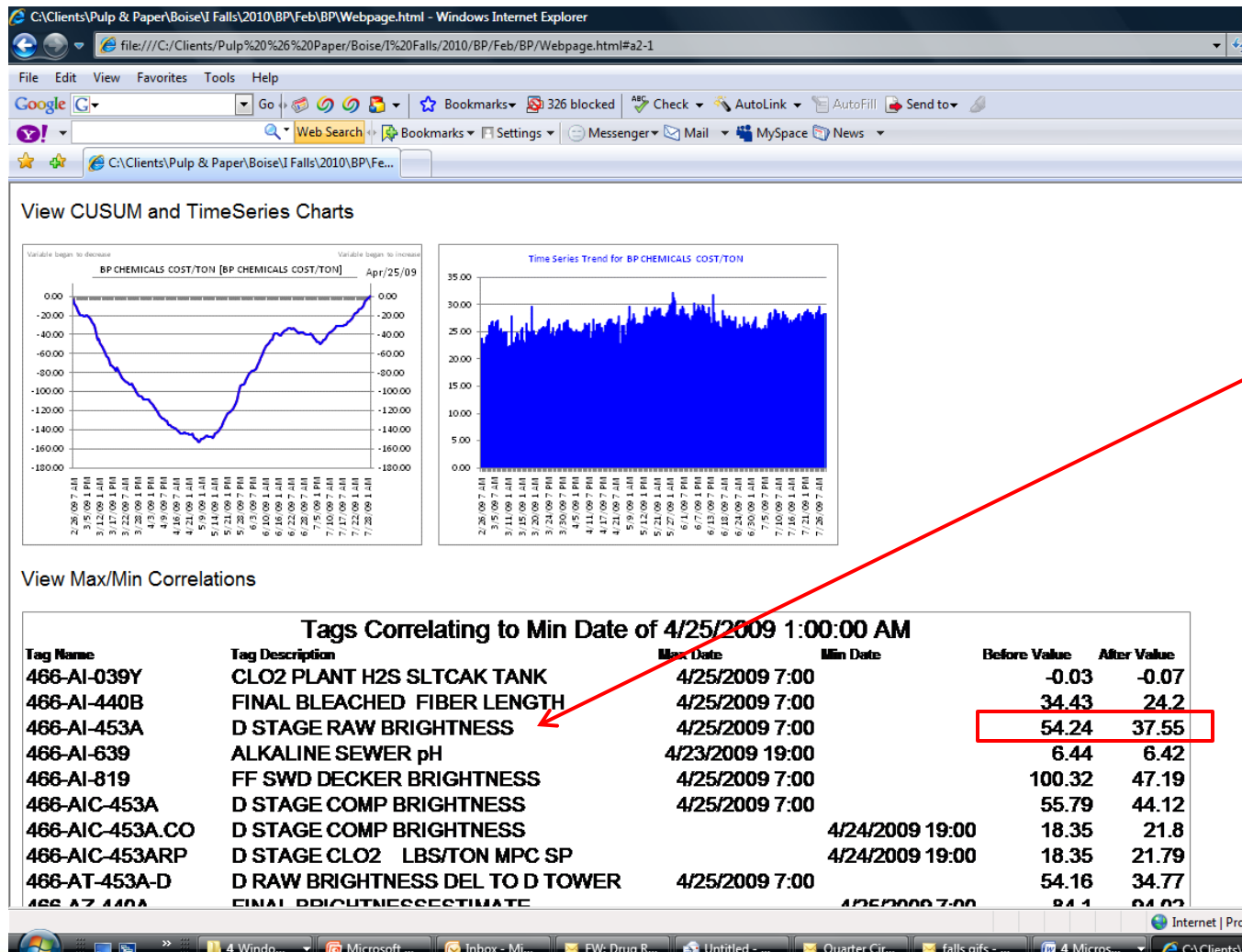
View Max/Min Correlations

View Significant Changes Since Last Run and Dead Tags

View top 25 R^2 Correlations

Costs increased on April 25, 2009

Tags that changed significantly are shown when a user clicks “View Max/Min Correlations”



This tag changed dramatically

Dead tags and changes since last run are identified

C:\Clients\Pulp & Paper\Boise\ Falls\2010\BP\Feb\BP\Webpage.html - Windows Internet Explorer
file:///C:/Clients/Pulp%20& Paper/Boise/Falls/2010/BP/Feb/BP/Webpage.html#a3-1

File Edit View Favorites Tools Help
Google Go 326 blocked Check AutoLink AutoFill Send to
Web Search Bookmarks Settings Messenger Mail MySpace News

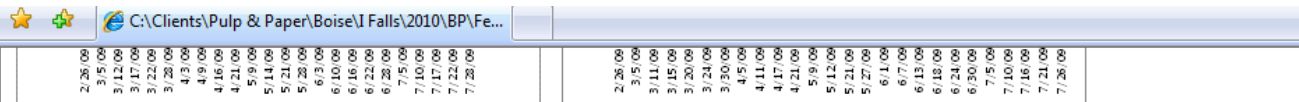
C:\Clients\Pulp & Paper\Boise\ Falls\2010\BP\Fe...

View Significant Changes Since Last Run and Dead Tags

Significant Changes Since Last Run					Dead Tags	
Tag Name	Tag Description	Date of Change	Before Value	After Value	Tag Name	Tag Description
466-CI-144	PRE-WASHER FILT CONDUCTIVITY	7/28/2009 07:00	2298.92	2972.37	466-AC-257A-3D	D/C STAG COMP BRIGHT DLYD
466-FQI-022	170# STEAM HEADR FLOW	7/28/2009 01:00	1640.73	406.33	466-AC-257A-DD	D/C STAG COMP BRIGHT DLYDx2
466-FQI-027	RAW HOT WATER HEADER FLOW	7/28/2009 01:00	2789.03	709.67	466-AI-039W	BP OUTSD BY #11 & #12 TNKS
466-FQI-138	STOCK FLOW TO PR-WASHER TNS	7/28/2009 01:00	661.17	202.13	466-AI-453CRP	D UPFLOW RAW RES REMOTE SP
466-FQI-138H	HWD STCK FLW T PR-WASHER TNS	7/28/2009 01:00	501.06	202.06	466-AIC-257A.SP	D/C STAGE COMP BRIGHTNESS
466-FQI-253	CLO2 TO D/C MIXERS FLOW	7/28/2009 01:00	25740.7	6309.51	466-AIC-257D.CO	D/C STAG LONG DLAY BRIGHTNS
466-FQI-253H	CLO2 TO D/C MIXERS FLW HWD	7/28/2009 01:00	15666.98	6304.52	466-AIC-257D.SP	D/C STAG LONG DLAY BRIGHTNS
466-FQI-400L	STOCK FLOW TO D WASHER TOTAL	7/28/2009 01:00	717.4	888.18	466-AIC-258A.SP	D/C TOWER pH (VSD CONTROL)
466-FQI-440	CLO2 TO D MIXER FLOW	7/28/2009 01:00	15298.5	4364.87	466-AIC-258B.CO	D/C TOWER pH (VALV CONTRL)
466-FQI-440H	CLO2 TO D MIXER FLOW HWD	7/28/2009 01:00	9655.95	4368.13	466-AIC-258B.SP	D/C TOWER pH (VALV CONTRL)
466-FQI-508B	#11 BLCH HWD TO PMS FLOW	7/28/2009 01:00	244.93	58.75	466-AIC-300.SP	E/O UPFLOW TUBE pH
466-FZQ-DCS001	CLO2 TO BLEACH PLANT	7/28/2009 01:00	444.41	115.66	466-AIC-440A.CO	HWD WET BRIGHTNESS
466-I-301	E/O WSHR FEED PUMP CURRENT	7/28/2009 01:00	96.64	97.76	466-AIC-440A.SP	HWD WET BRIGHTNESS
466-I-403	D WASHER BLOWER CURRENT	7/28/2009 01:00	76.7	80.77	466-AIC-440B.CO	SWD WET BRIGHTNESS
466-MQI-470	D STAGE CLO2 COST	7/28/2009 01:00	5978.04	1712.56	466-AIC-440B.SP	SWD WET BRIGHTNESS
466-PDC-517	#11 BLCH HWD TO #1PM HDR PRESS	7/28/2009 01:00	-13.86	-25.82	466-AIC-453A.SP	D STAGE COMP BRIGHTNESS
466-PI-553	WHITEWATER PRESSURE	7/28/2009 07:00	62.56	67.29	466-AIC-453B.CO	D STAGE LONG DELAY COMP
466-TC-021	35# STEAM HEADR TEMPERATURE	7/28/2009 07:00	295.23	299.3	466-AIC-453B.SP	D STAGE LONG DELAY COMP
466-YI-257U	D/C SW ALGORITHM FILT COND FACTOR	7/28/2009 01:00	-5.51	-6.97	466-AIC-454.SP	D TOWER pH
425-FQI-010	KNOTTER FEED FLOW TONS	7/28/2009 01:00	666.25	203.89	466-AT-257B-D	D/C STAGE RAW RESIDUAL DLYD
425-I-059	KNOTTER DRIVE CURRENT	7/28/2009 07:00	58.51	60.49	466-CALC-204-3D	KAPPA FACTOR (CALC) DLYDx3
425-I-063	KNOT DRAINR CONVYOR CURRENT	7/28/2009 07:00	8.94	9.11	466-CALC-281	D/C STAGE CL2 LBS/TON
415-SYS-019	BLACK LIQUOR TARGET	7/28/2009 07:00	7879.62	7036.28	466-CALC-283	CALCULATED KAPPA #
BPCL022BP.L	CLO2 to Bleach Plant Str	7/28/2009 01:00	9.82	10.51	466-CALC-285	CALCULATED CL2 MULTIPLE
BPQDFDRTL	D Washer Diet Count	7/28/2009 07:00	2.23	1.41	466-FFIC-139.RI	BROKE FLOW TO D/C REPULPER
					466-FFIC-548.CO	#13 BLCH TRANS T PMS FLOW
					466-FFIC-548.SP	#13 BLCH TRANS T PMS FLOW
					466-FFIC-606.SP	CLO2 SOLUTION TO STRG FLOW
					466-FI-248	CHLORIN TO MIXER FLOW (RAW)
					466-FI-548A	#13 BLCH TRANS TO PMS FLW
					466-FIC-035	HEAT EXCHANGR OPTIMIZR FLOW
					466-FIC-035.CO	HEAT EXCHANGR OPTIMIZR FLOW
					466-FIC-035.SP	HEAT EXCHANGR OPTIMIZR FLOW
					466-FIC-138.SP	STOCK FLOW TO PRE-WASHER
					466-FIC-192.SP	RECOVERED ALKALI FIBER FLW

A controller that is maxed out or completely shut off will show up on the dead tags list

Tags that correlate to cost are automatically ranked in order of importance



View Max/Min Correlations

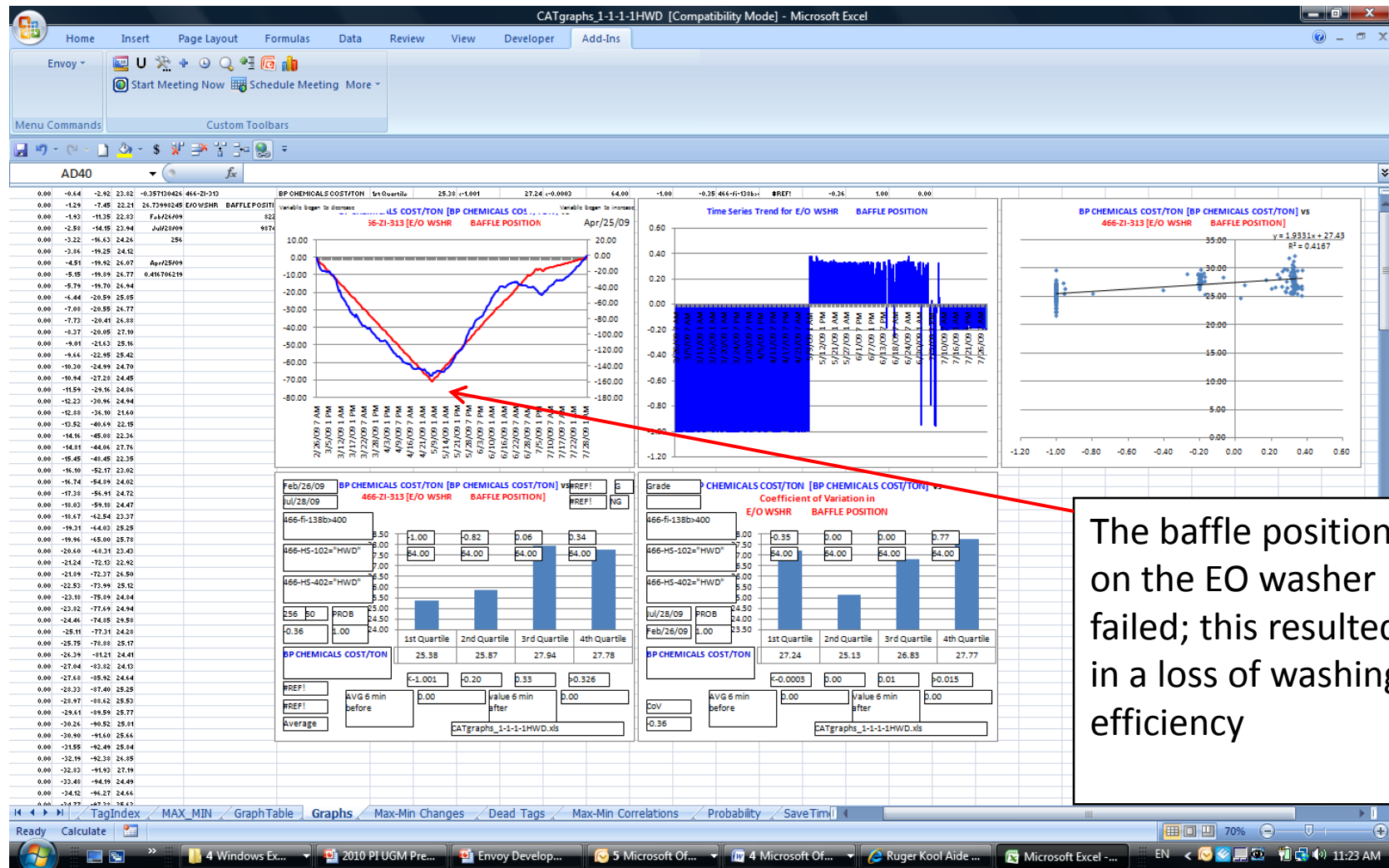
View Significant Changes Since Last Run and Dead Tags

View top 25 R² Correlations

R2 Correlation Table for BP CHEMICALS COST/TON				
Tag 1	Tag 1 Description	Tag 2	Tag 2 Description	r2
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-MONY-472	BP CHEMICALS COST/TON	1
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-YI-279C	TOTAL EQ %CL2	0.713695008
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-HIC-453C.SP	D LBS/TON SETPOINT	0.555514583
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-AIC-453A.CO	D STAGE COMP BRIGHTNESS	0.555412564
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-CALC-286	D STAGE CLO2 LBS/TON	0.555061712
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-MONY-468	D STAGE CLO2 COST/TON	0.554800685
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-MONY-470	D STAGE CHEMICAL COST/TON	0.554689841
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-YI-453G	D SWD ALGRTHM CL2 FLW FCTR	0.554429823
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-YI-453C	D HMD ALGRTHM CL2 FLW FCTR	0.554400312
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-HIC-453C	D LBS/TON SETPOINT	0.554296658
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-AIC-453ARP	D STAGE CLO2 LBS/TON MPC SP	0.546284454
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-MONY-368	E/O STAGE COST/TON	0.522898877
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-AT-453A-D	D RAW BRIGHTNESS DEL TO D TOWER	0.500857007
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-AI-453A	D STAGE RAW BRIGHTNESS	0.499582506
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-YI-453E	D SWD ALGORITHM RW BR FACTR	0.498924782
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-YI-453A	D HMD ALGORITHM RW BR FACTR	0.49789707
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-LIC-311.CO	E/O WSHR POND LEVEL	0.47278444
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-I-324	E/O WSHR H UNIT PUMP CURRNT	0.461368512
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-YI-279B	D STAGE EQ %CL2	0.449817187
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-SI-312	E/O WSHR DRUM SPEED	0.449232928
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-AI-819	FF SWD DECKER BRIGHTNESS	0.442746987
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-TIC-375.SP	GLYCOL HEATER DSCH TEMP	0.442738084
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-PIC-207.CO	D/C WSHR HOOD PRESSURE	0.428718051
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-ZI-313	E/O WSHR BAFFLE POSITION	0.416706219
BP CHEMICALS COST/TON	BP CHEMICALS COST/TON	466-LI-380	GLYCOL EXPAN TANK LEVEL	0.415586459

Note how D and EO chemicals correlates to cost – more so than D/C, which doesn't even show up

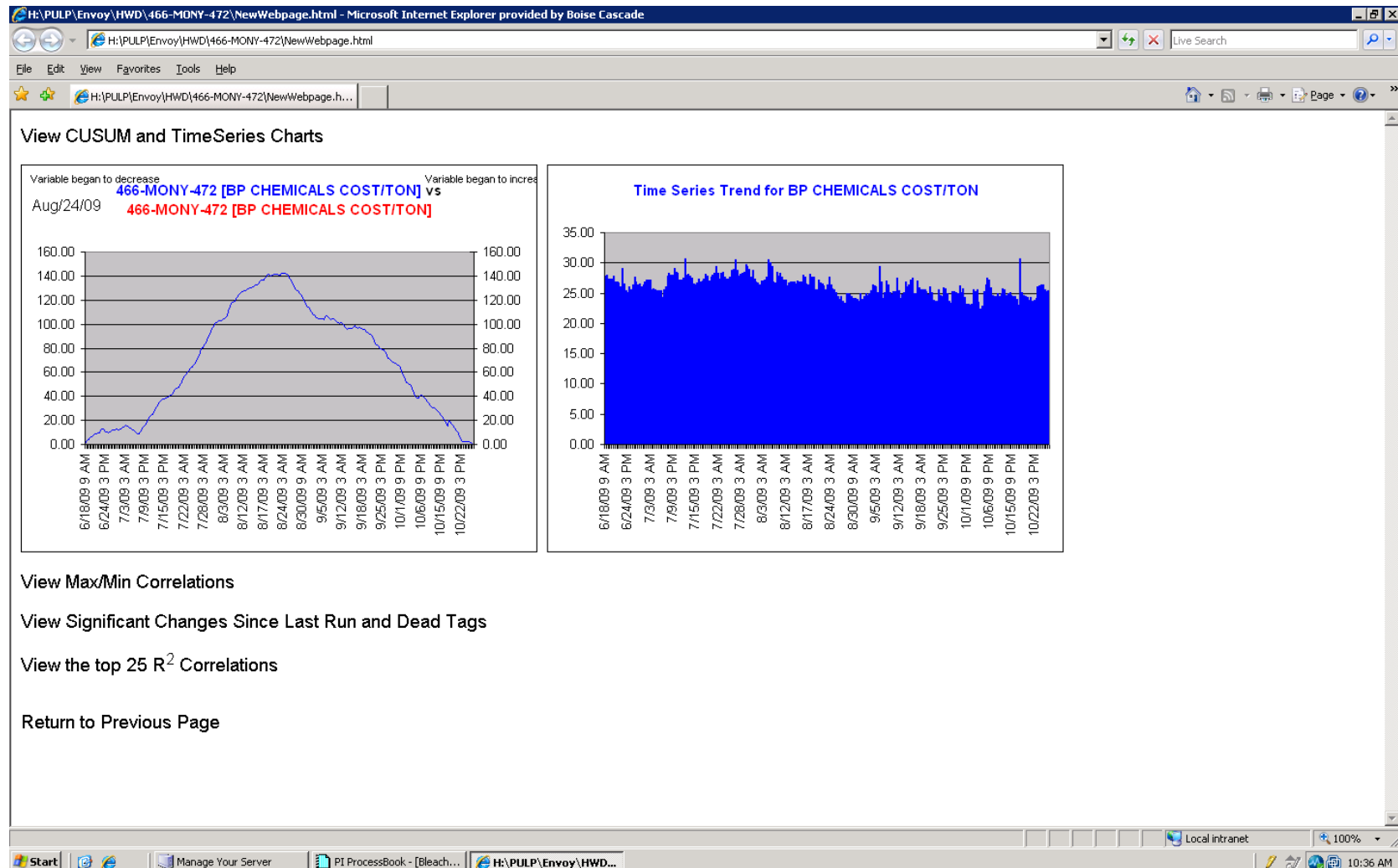
What happened? We used the Envoy add-in to find out



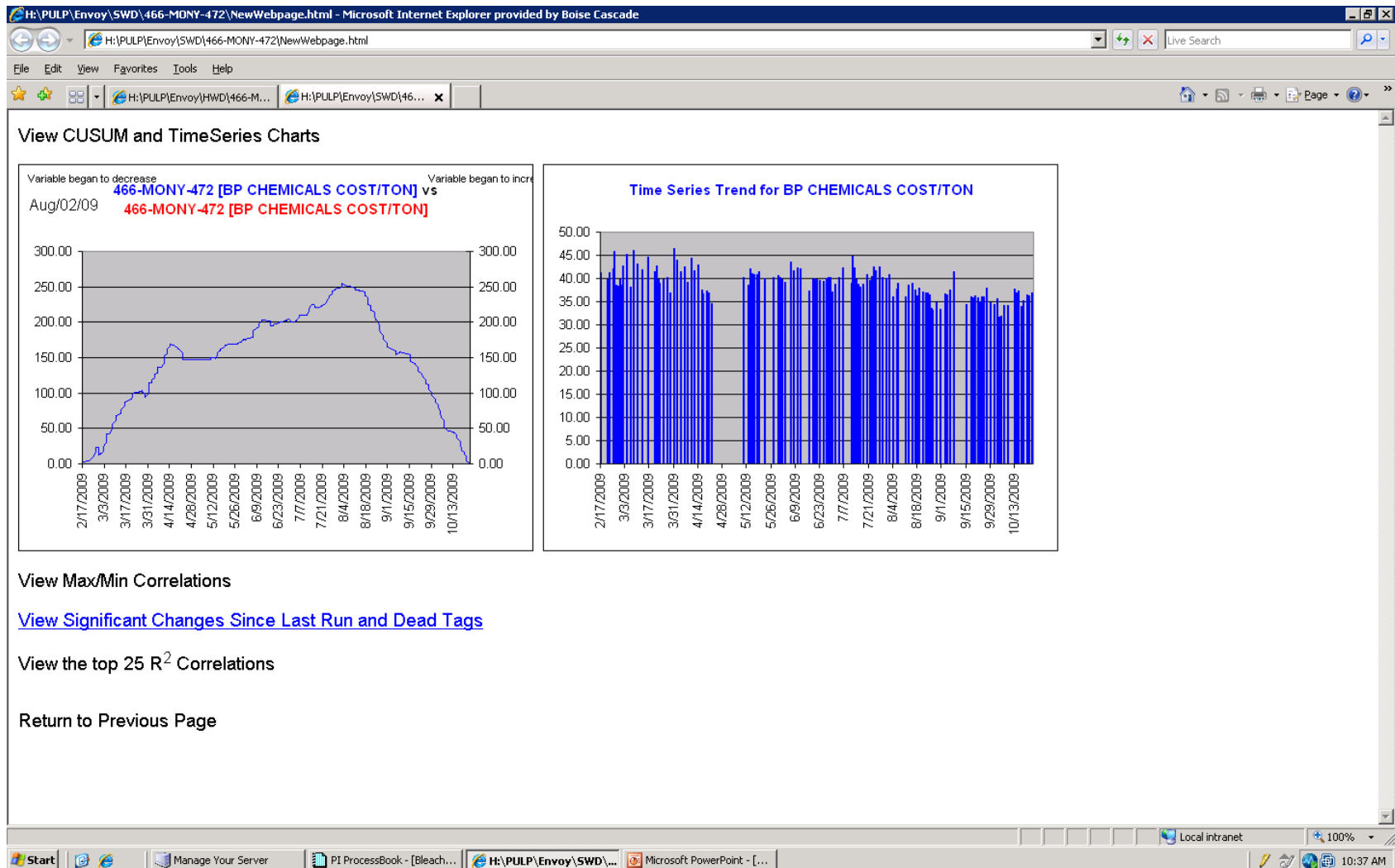
Summary

- When the EO washer baffle failed, washing efficiency dropped
- D raw brightness dropped dramatically
- Operators added peroxide in the EO stage
- Peroxide, when not washed out, acts as an anti-chlor, meaning even more D stage ClO₂ was added
- The corrective measure was to cut peroxide and of course, repair the baffle actuator
- This move saved between \$3,000 and \$4,000 per day, depending on whether we bleach hardwood or softwood

Dashboard view a few months later for hardwood



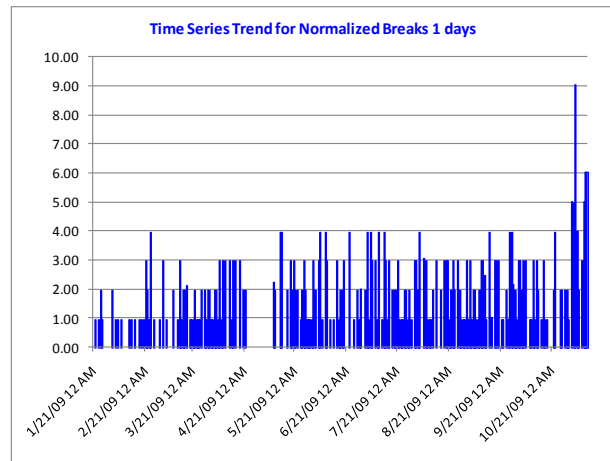
Same view for softwood, which is not produced as often as hardwood



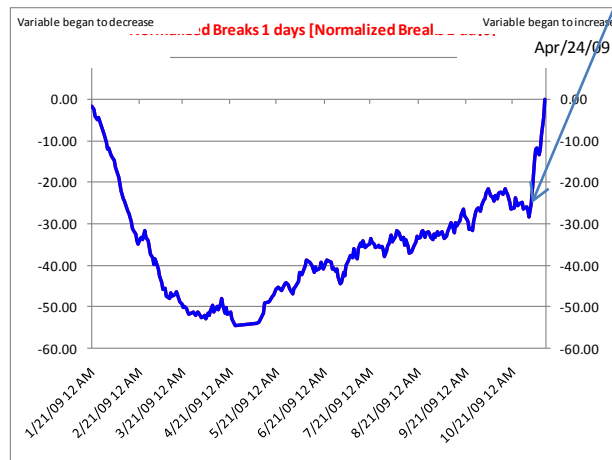
Another success story

- Our largest paper machine produces 335,000 tons of paper yearly
- Sheet breaks are a Key Performance Indicator. They require the entire machine to be rethreaded for production to resume, causing a loss of efficiency
- Nov. 2: Detected that sheet breaks increased dramatically

Normalized breaks 1 days

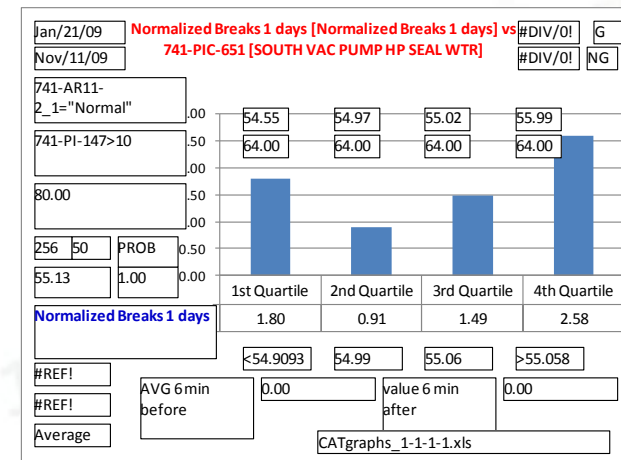
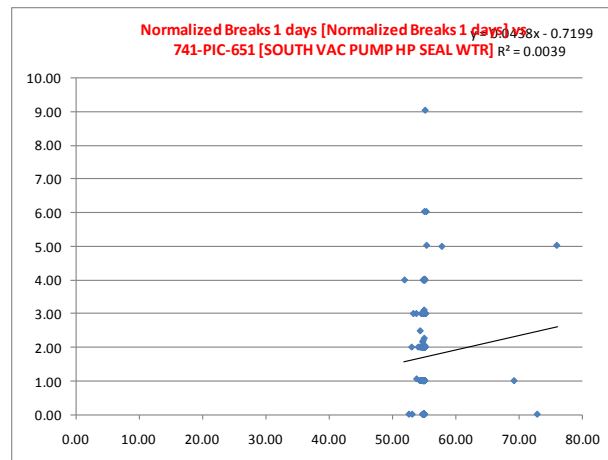
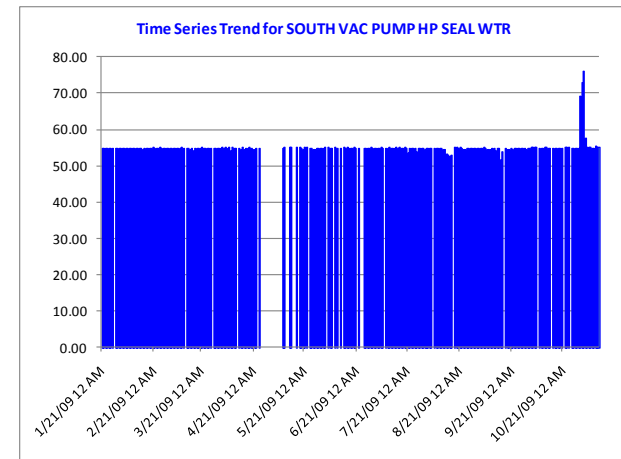
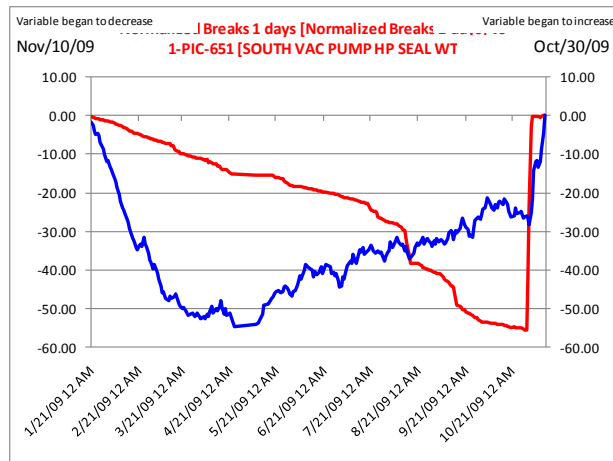


- Nov. 2: Breaks increase dramatically
- Absolutely a mechanical-E&I-Process Control issue, not a pulp change, etc.

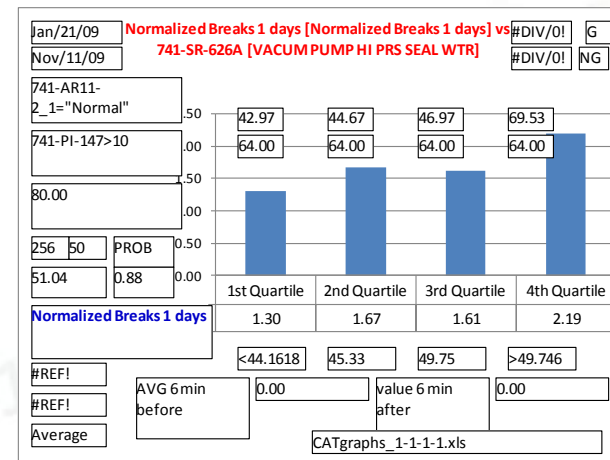
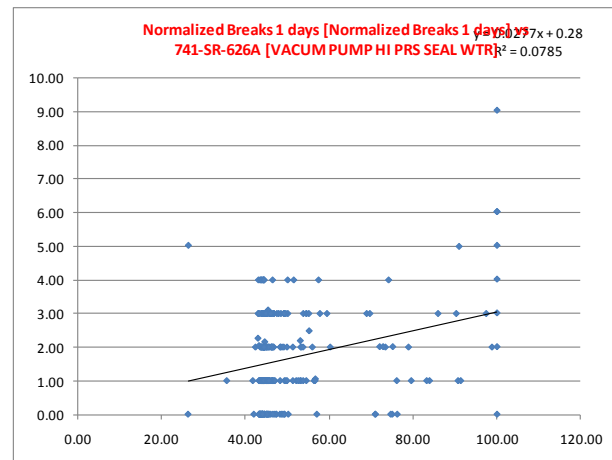
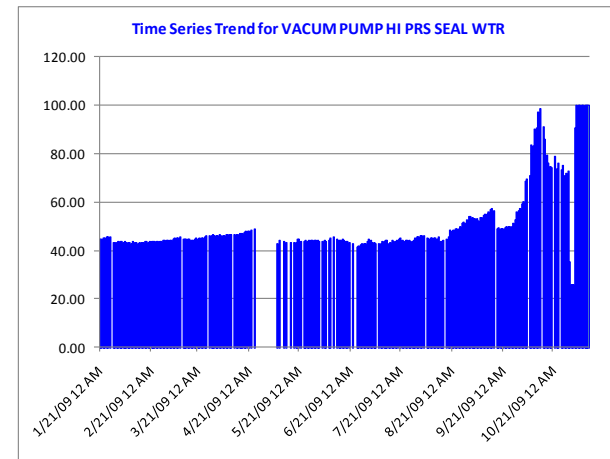
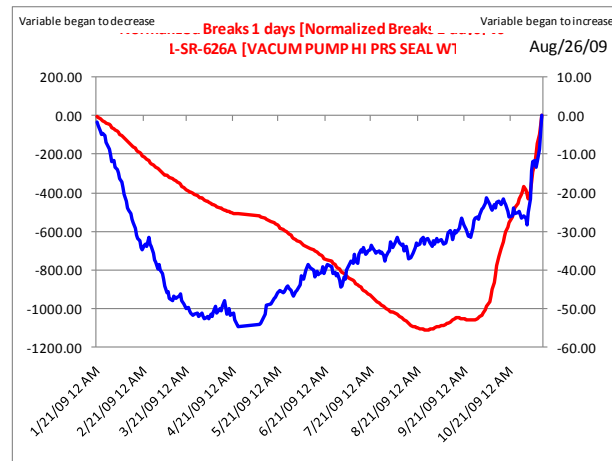


South Vac Pump HP Seal Wtr

This pressure spiked on Oct. 31

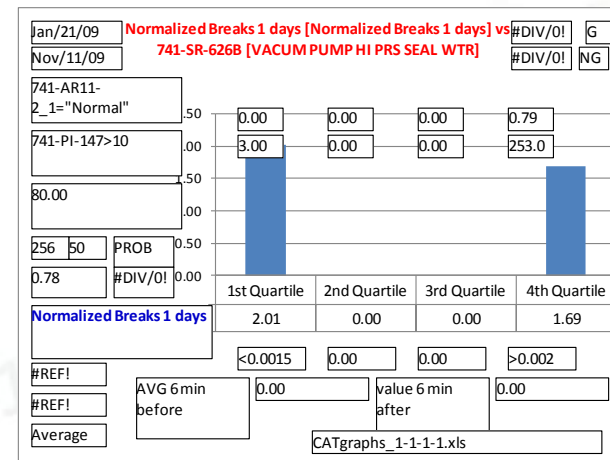
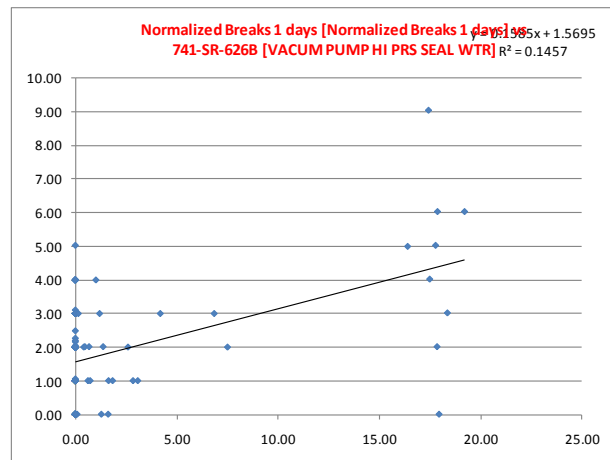
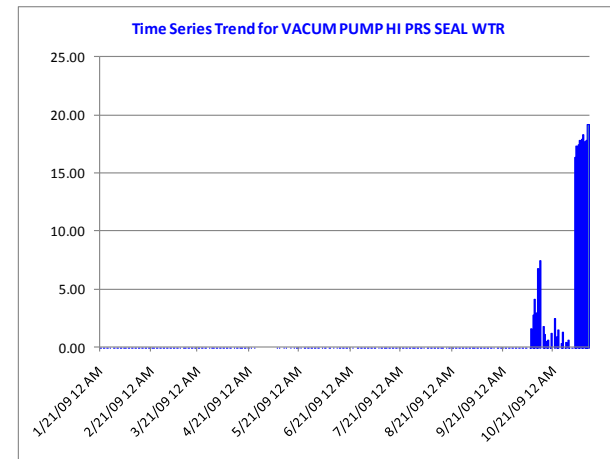
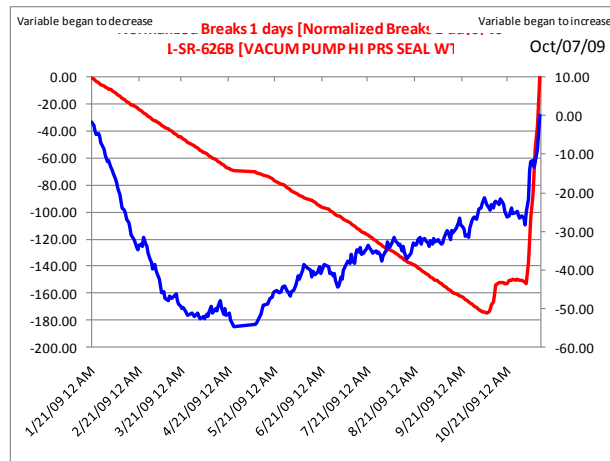


Significance unknown, but apparent not running normally



Vacum Pump HI PRS Seal Wtr

Controller shut off for months came on suddenly. Again, we didn't know what it meant, so we shut down the pump to inspect it



Results

- Pump full of scale
- Surmise it broke loose when we shut pump down a few days prior
- Seal water tags did not indicate what was wrong, only that things were operating way outside of normal specs

Evaluation of a trial

- Chemical vendors often promise to reduce costs, improve quality, or increase production
- Vendors today all use PI to “prove” their case
- We use PI as well, only we use automated data mining techniques from Envoy

Summary of data

Vendor insisted their trial reduced costs – but it wasn't even close

				BP CHEMICALS COST/TON	STOCK FLOW TO PR-WASHR TPD	D/C STAGE CL02 LBS/TON	D STAGE CL02 LBS/TON	LBS/TON OXYGEN	MEASURED VALUS	D/C STAGE COST/TON	E/D STAGE COST/TON	D STAGE CHEMICAL COST/TON	BP CHEMICALS COST/TON	CALCULATED KAPPA FACTOR	CALCULATED KAPPA #	415-S YS-002 \$ SULPHIDITY	415-S YS-009 RECIPE EDITOR	MAX CK TEMP H-FACTOR	100 \$ P 415-S YS-019 BLACK LIQUOR	TARGET
		All Trials	Average All Times	25.281	1086.066			9.766		11.473	6.019	7.788		0.245	15.722	29.318	338.194	802.412	7600.480	
			Std Dev All	1.297	87.079	2.134	1.714	0.859	0.839	0.597	0.672	1.297	0.017	0.861	1.347	2.090	343.525	473.121		
			Count	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	182.000	
		Chelant trial	Average for Chelant trial	25.264	1059.864			9.737		11.750	5.975	7.538		0.248	15.938	30.102	338.265	836.356	7515.774	
			Std Dev for Chelant trial	1.477	97.642	2.332	1.639	0.887	0.919	0.617	0.642	1.477	0.015	1.290	0.933	2.142	364.104	454.619		
			Count for Chelant trial	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	68.000	
		No Chelant	Average for No Chelant	25.215	1100.506			9.821		11.284	6.001	7.930		0.243	15.591	28.797	338.126	788.686	7671.822	
			Std Dev for No Chelant	1.132	77.796	1.912	1.682	0.797	0.750	0.526	0.661	1.132	0.018	0.403	1.337	2.047	336.731	467.773		
			Count for No Chelant	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	109.000	
Statistical Analysis assuming normal distributions Z-test																				
			Difference of means	0.049	40.642	1.177	0.995	0.084	0.466	0.026	0.391	0.049	0.005	0.347	1.305	0.139	47.671	156.047		
			Percentage of means	0.19%	3.69%	4.08%	4.92%	0.85%	4.13%	0.43%	4.94%	0.19%	1.95%	2.23%	4.53%	0.04%	6.04%	2.03%		
			Standard error difference	0.209	13.990	0.337	0.256	0.132	0.133	0.090	0.100	0.209	0.003	0.161	0.171	0.325	54.679	71.041		
			z score null hypothesis	0.232	2.905	3.493	3.890	0.635	3.512	0.287	3.903	0.232	1.892	2.154	7.639	0.426	0.872	2.197		
			critical z, alpha = 0.05	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	1.645	
For Chelant trial vs No Chelant			significant 95 %	no	yes	yes	yes	no	yes	no	yes	no	yes	yes	yes	no	no	yes		

Analysis done in a matter of minutes using Envoy software

One More Caveat...

- Historical data is corrupted by human and control policies
 - Correlation does not mean causation
 - Manipulated variable and controlled variable: a big difference
 - Data analysis on manipulated variables often shows relationships that are the opposite of what you would expect
 - This means the “lever” is overvalued

Example

- Most people expect chemical costs in a bleach plant to correlate with the brightness of the pulp, but in reality, the correlation is often negative: lower brightness pulp has a higher cost. The human or control policy is to cut chemical when brightness is above target. When brightness is below target, the operators add chemical. If something else such as pH is wrong, adding chemical will not fix the problem – it will only increase costs.

Key findings

- All historians are not created equally
 - PI allows us to collect data in an automated fashion with lightning speed
 - The ability to filter on the server is critical; not all historians can do this
- Every night we analyze thousands of tags to identify what drives our KPIs
 - PI never “hiccups”
 - The amount of historical on line allows us to look at long term statistical relationships

Questions?



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Thank you

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