

Real Time Information — Currency of the New Decade

Hilton San Francisco Union Square | San Francisco, CA April 26-28, 2010

OSIsoft® UC2010

PI Notifications Making a Difference

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APPLETON

- Founded in 1907 in Appleton, Wisconsin
- Focused on production of Technical Papers, Performance Packaging and Encapsulation
- 7 manufacturing sites
- 2,100 employees
- Customers in over 70 countries
- \$862 million annual sales (2009)
- 100% employee owned company



Technical Papers Segments



Carbonless – The world's largest producer

- Over 285,000 tons of carbonless paper
- Application examples business forms and receipts,



Direct Thermal - Largest North American producer

- Over 120,000 tons of thermal paper
- Application examples POS receipts, baggage tags, lottery and airline tickets, ATM receipts



Security - Innovative Solutions

- Ensure the authenticity of documents, packages and products
- Everything you'd see in government currency, plus more
 - Watermarks, taggants, threads, chemically reactive products, to fully integrated solutions
 - · Overt and covert features



Manufacturing and Distribution Center Sites



Performance Packaging Segments



Total Film Sales

Third largest supplier of converter films in North America



Mono Film Sales

- General purpose sealants
- · Wide variety of applications
- Printed and laminated by converter customers



Coex and Barrier Film Sales

- Three to nine layer structures engineered for the most demanding requirements
- Oxygen and moisture barrier, peel-ability, toughness, processability



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Encapsys_®

We collaborate with companies to create commercial solutions tailored to fit customer needs

- Control release through microencapsulation
- Improve yield, productivity and throughput
- Enhances products with new benefits

Collaborative Approach to Smart Chemistry Solutions





BUSINESS CHALLENGE

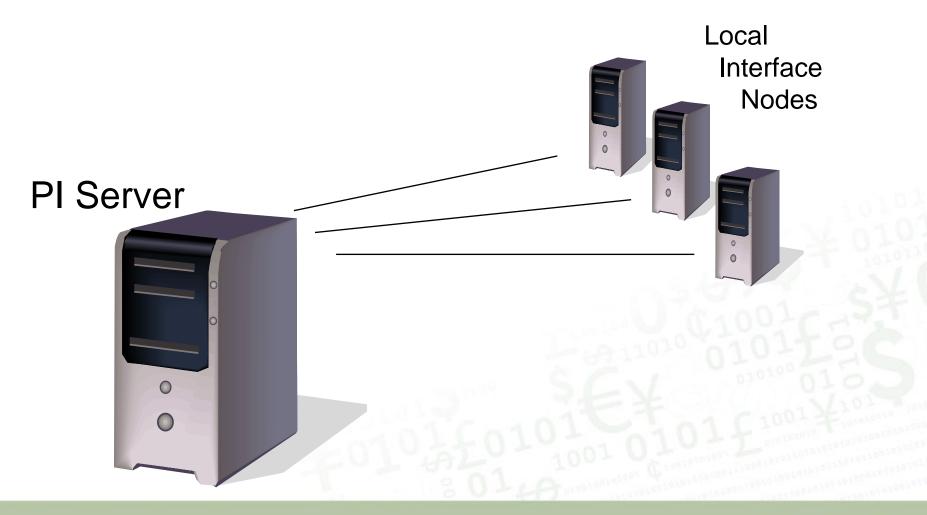
- Implement PI AF, Notifications and ACE within Appleton.
- Develop PI Power User Groups.

Own our systems, Increase Value.

PI @ APPLETON

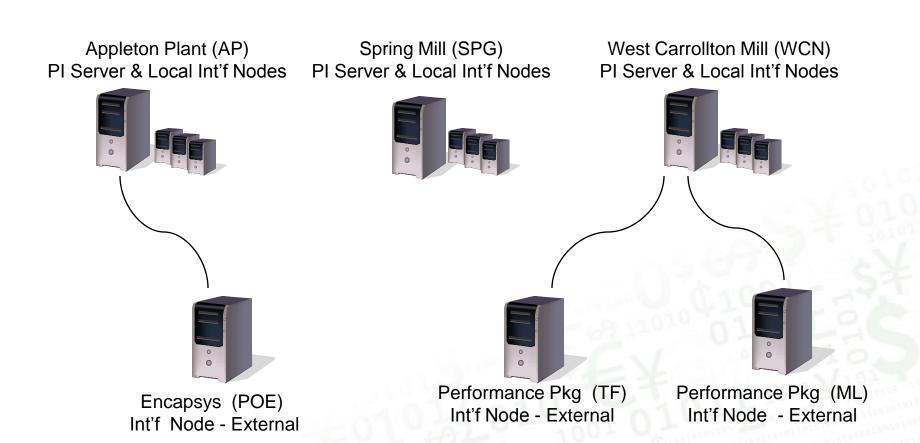
- 3 PI systems
 - Appleton Plant, Appleton, WI
 - West Carrollton Mill, West Carrollton, OH
 - Spring Mill, Roaring Spring, PA
 - Serving all Technical Papers, Performance Packaging and Encapsys business

TYPICAL PI SYSTEM ARCHITECTURE (pre-project)



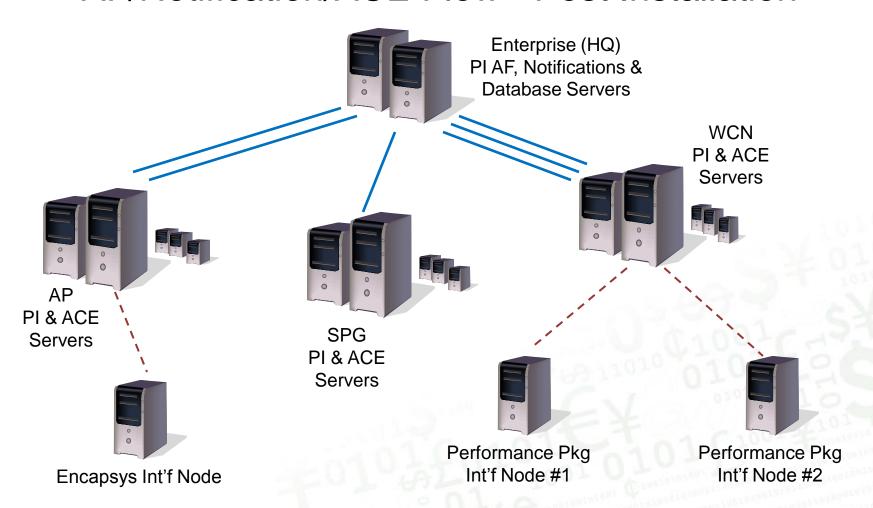
PI SYSTEM ARCHITECTURE

(pre-project architecture and data flow)

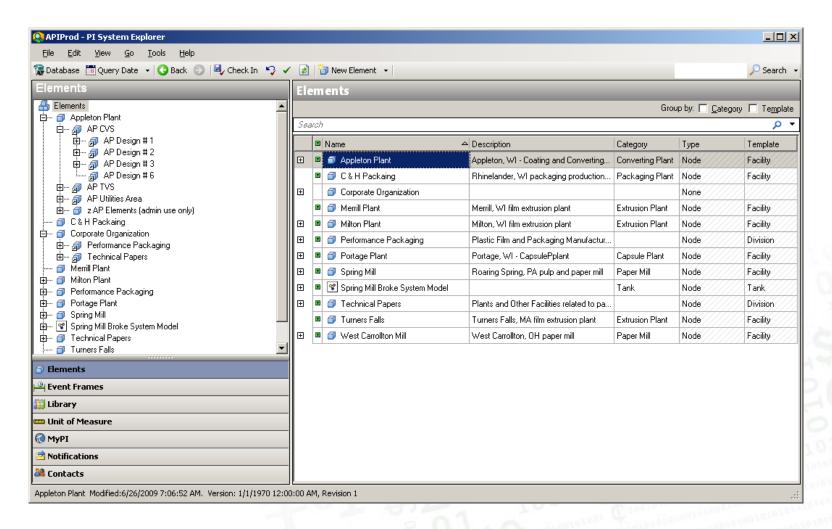


PI SYSTEM ARCHITECTURE

AF/Notification/ACE Flow - Post Installation



Central AF Notification Server



Project Goals & Team

- Common enterprise approach and structure
- Reusability Share and Replicate successes…
- Leverage business knowledge
- Expand PI system knowledge & develop experts
- Maximize current investments Drive Value
- Reach the Next Level → Make a Difference!

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PI Notifications

Question

- Operational Excellence
- Lean Manufacturing
- Kaizen Events
- Six Sigma

How do these relate to

- PI Notifications?

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Answer

Opportunities!

to make a difference.

PI Notifications

Six Sigma

"Types of Waste"

- Transportation
- Inventory
- Motion
- Human Potential
- Waiting
- Over Production
- Over Processing
- Defects

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PI Notifications

Practical Business Approach

- Process Awareness
- Diagnostic Notifications
- Intelligent Manufacturing
- Manage Operational Demands

Process Awareness

- -Startup Management
- Key run conditions
- Safety
- -Environmental
- -Energy Usage Management

Process Awareness

Energy Usage Management



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Diagnostic Notifications

- Quality Alerts
- SQC Monitor (unattended rule based process monitor based on Statistical standards)
- -Process and Instrumentation Monitoring

Intelligent Manufacturing

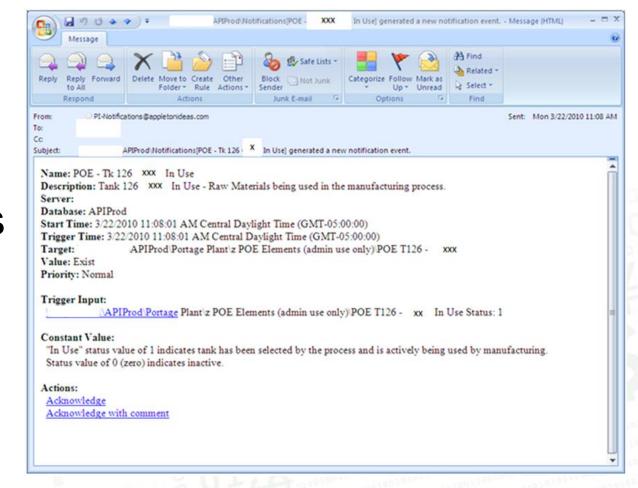
- The PI system monitors the process, notifying operations when key events occur then communicates results.
 - Employees focus attention in key areas resulting in efficiencies in time management and resources.
 - Information flows to the correct people when it is needed.
- Based on user defined business rules, the PI system calculates and notifies user on key measures or events.

Intelligent Manufacturing

- Optimization Opportunities
- Material Usage
- Significant Operational Changes
- Multi Process Aware
- "Real time, exception based process management."

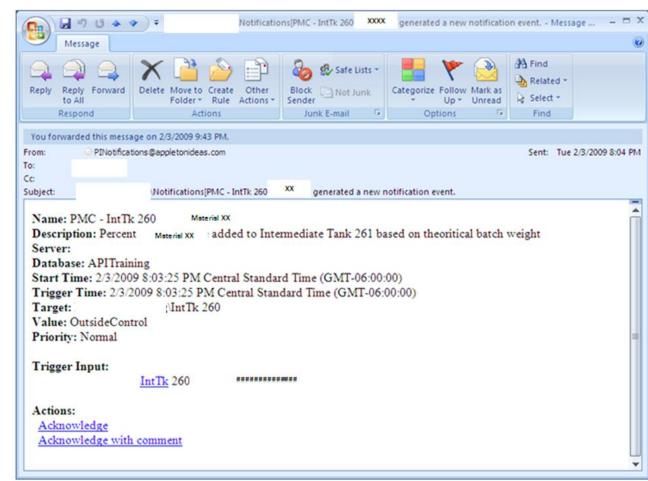
Intelligent Manufacturing

 PI Monitors raw material tank inventories, Then notifies operations upon raw material switch.



Intelligent Manufacturing

- PI Monitors complex, staggered manufacturing operations Notifies upon key events.
- PI Notifies operations when process can be optimized without sacrificing quality.



Manage Operational Demands

- The PI Notification system oversees the operation permitting staff to focus on strategic and value added.
 Not so much on the tactical.
- Time or event rules; based on user driven logic. Simple to complex based on business opportunity.
- Campus Aware

Manage Operational Demands

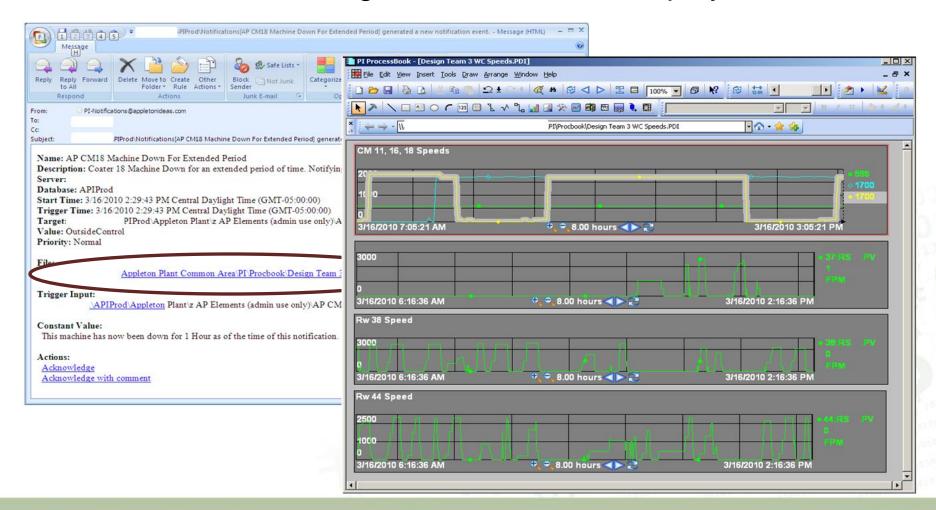
Scheduling Awareness, Responsiveness, Flexibility, Communication, Optimization, Service

- Kaizen Event "Scheduling Harmony" Dec 2009
 - Manual System & Control Measures
- January 20 Follow-up & Challenges Identified
- Process Engineer (Kirk Lesser)
 - Suggests PI Notification solution to PIC Coordinator (Bob Schemm)
 - Discussions with Scheduling and PI Admin (details finalized 1/28)
- February 3 PI Notification Solution Implemented
- February 8 Success communicated by user to plant staff

"Quick! Nimble! Adaptive! Successful and User Driven

Manage Operational Demands

Scheduling Notification & PI Display

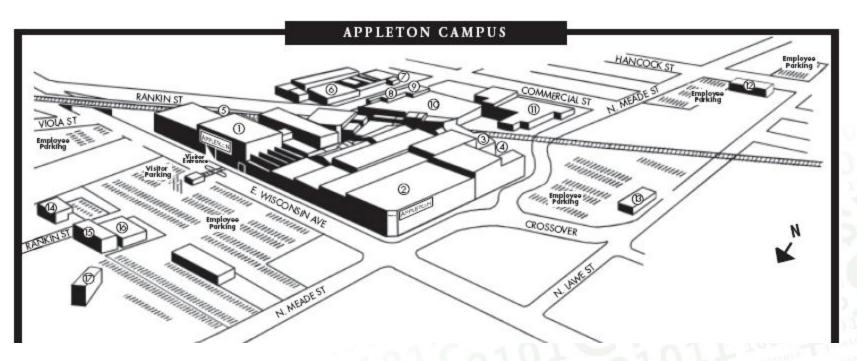


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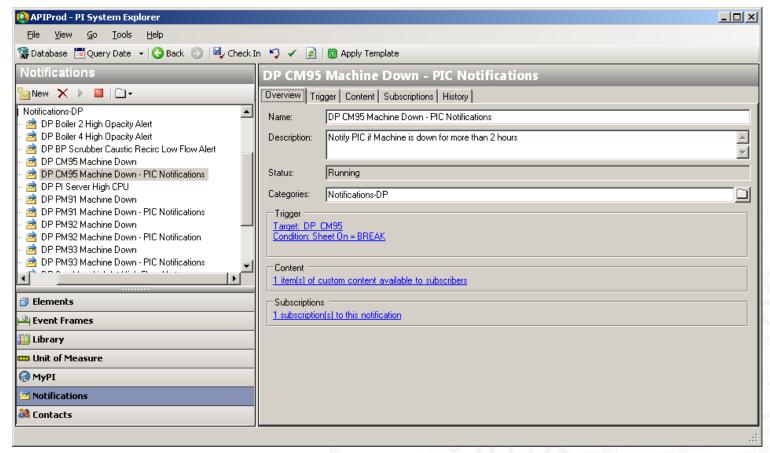
Manage Operational Demands

Campus Aware



Manage Operational Demands

Reusability – Share and Replicate successes…



"Manage the Tactical" so you can "Focus on the Strategic"

FUTURE PLANS / NEXT STEPS

- Continue with the development of local power users group
 develop our experts, leverage their business knowledge
- Cross location power user group quarterly meetings
 share and replicate successes
- Upgrade to AF 2.1.1 & PI Notifications 1.1
- Conditional Based Maintenance Notifications
- Incorporate Quality and MES SQL Attributes into AF
 - add value, grow, integrate systems, information synergy
 AF The whole becomes greater than the sum of its parts.
- Expand the Value of PI Batch (Event Framing)
- Implement PI WebParts

Results

- PI Notifications enabled employees to be in the position of greatest potential to:
 - Optimize Startup and Operations
 - Improve Scheduling, Inventory, Service
 - Reduce Waste
 - Operational Creativeness
 - Process Visibility and Management
 - Apply Their Knowledge

Results

- WE Interruptible Program
 Benefits of PI Notifications
- "Allows for immediate plant wide notification to prepare for pending outage. This gives production, engineering and maintenance personnel additional time to coordinate production and prepare machines shut-downs to avoid: equipment failures, loss of coating, and loss of saleable product."
 - Bill Haag, Appleton Plant Associate Electrical Engineer

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Summary

- Improvement
- Ownership
- Creativeness
- Value
- Sharing
- Operation Awareness
- Communication

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Questions

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Thank you

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