

OSIsoft。
REGIONAL 8

SEMINARS 5

The Power of Data



Find Opportunities, Gain Insights, **Generate Value** – what you can do with access to PI System data

Presented by **OSIsoft**

"Data is your only weapon for improved performance."

Dr. Don Paul, Vice President CTO, Chevron

Who Uses the PI System?

- Renewable Energy Dispatch Operator
- Control Room Operator
- Operations Supervisor
- Operations Lead
- Transmission Dispatcher
- System Dispatch
- Pipeline Controller
- Planning/Reliability Engineer
- SCADA Engineer
- Power Operations Engineer
- Automation Engineer
- Project Engineer
- Control Systems Engineer
- Process Engineer
- Process Control Engineer
- Commercial Engineer
- MES/PIMS Engineer
- Technical Service Engineer
- PI System Engineer
- Real Time Systems Engineer
- Instrument and Control Engineer

- Gas Engineer
- Performance Engineer
- Operations Engineer
- Systems Engineer
- Electrical Engineer
- Utility Engineer
- Power Systems Engineer
- Reconciliation Engineer
- Reservoir Engineer
- Reliability Engineer
- Generation Engineer
- Plant Engineer
- Bioprocess Equipment Engineer
- Mechanical Engineer
- Domain Expert Engineering
- EMS Engineer
- Automation MES Engineer
- Process Development Engineer

More PI System Users

- PI Application Engineer
- Sr. Manager, O&M IT Applications
- IT Manager Mill Applications
- Refining I.T. Manager
- Data Systems Administrator
- Application Support Analyst
- Manufacturing IT Architect
- Data Systems Analyst
- Director of Application Development
- Tech Support for Operations
- IT Director, Consumer Packaging
- Global PI Business Solutions Architect
- Process Systems Application Engineer
- IT Business Partner
- Applications Support Lead
- Director, Sustainable IT
- Information Security Engineer
- Product Line Manager
- Control System Supervisor
- System performance manager
- DCS Supervisor

- IT Applications Manager
- Plant Manager
- Maintenance Manager
- Global Production Volumes Manager
- PI System Manager
- Development Manager
- Maintenance Team Leader
- Product Engineering Mgr
- IT Operations Manager
- Managing Director
- Operations Manager
- Business Development Manager
- Central Heating & Cooling Plant Manager
- Global Production Services Manager
- Director, Midstream Operations North
- Director, Smart Network Operations
- IT Director
- Hydro Generation Supervisor
- Manager, Data Analytics
- Infrastructure Manager
- Manufacturing Process Information Manager
- Program Manager

And the list goes on...

- Market sales Manager Utilities
- EMS Supervisor
- Asset Management Program
- Mine Superintendent
- Division Manager
- Business Development Manager
- Supply Operations Supt.
- Program Manager, Pipeline & Power Industrial Control & Operating Environment
- Supervisor, EMS SCADA Systems
- Mgr, Plant I.T.
- Manager, Process Control & EIT Program, XPS
- Plant Optimization & NERC CIP Compliance Manager
- Process Controls Software Manager
- Director of Platform Product Management
- Electrical & Control Systems Manager
- Business Relationship Manager
- Control Syst. Suprv.
- Technical Services Supervisor
- Scada & Process Control Supervisor
- Maintenance Supervisor Process control/IT

- Financial Systems Analyst
- Reliability Analyst
- Principal Operations Systems Analyst
- Business Systems Analyst
- Senior Sustainability Advisor
- Business Analyst
- Energy Systems Analyst
- Performance Analysis
- Real-Time Analyst
- Senior Sourcing Analyst
- Analyst Industrial IT
- IT Analyst
- Energy Analyst
- Engineering Analyst
- Wind Resource Data Analyst
- Hydro Analyst
- Quality Analyst
- EMS Analyst
- Process Systems Analyst
- Mill Application Analyst
- Process Computing Analyst
- Operations Analyst

Typical Users of the PI System

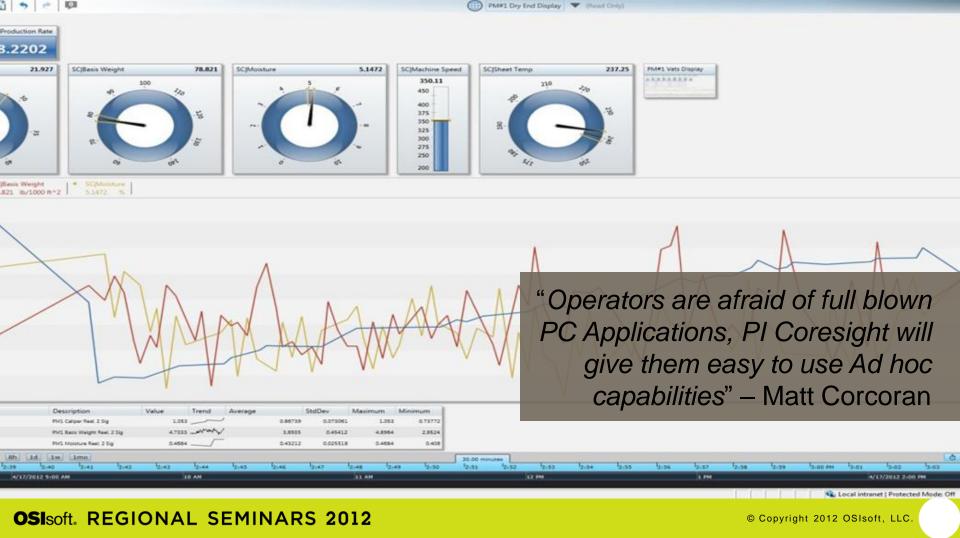
- Operators
- Supervisors
- Process Engineers
- Maintenance

How Does PI System Data Help?

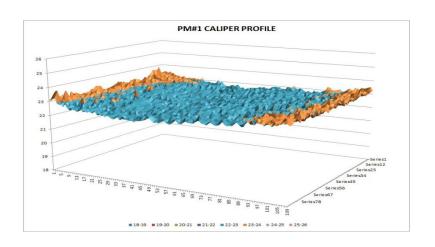
- Provide current status outside of control room
- Allow Situational Awareness for quick decisionmaking
- Support troubleshooting operations problems
- Measure effectiveness over time
- Compare performance
- Monitor equipment health
- Measure quality

RockTenn

- Needed to bring Users together
 - Interesting use cases emerging from mills
 - Corporate provided some ideas but Mills were interested in developing their own
- PI System Power User Group
 - Build cross Mill relationships
 - Promote idea sharing
 - Friendly competition promotes learning and initiative

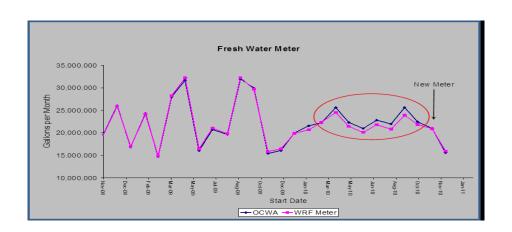


RockTenn Paper Profile in Excel



- Operator real time display to monitor quality
- 3-D chart shows caliper, basis weight and moisture

RockTenn Water Bill in Excel



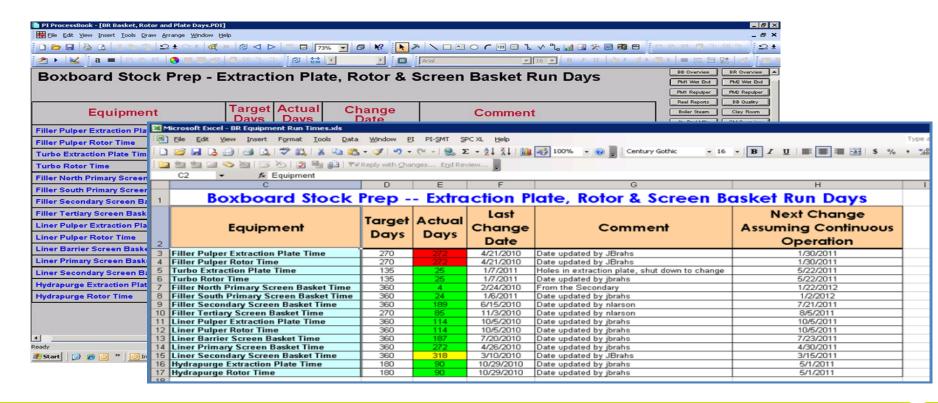
- Real time water usage stored in the PI System and analyzed in Excel using PI DataLink
- Found a faulty water meter installed by Utility company
- Overcharging for Effluent treatment due to a build up on the Effluent meter

RockTenn Waste Control

- Slab calculator helps operators calculate what they trim to reduce waste
- Operators assign reason codes and comments

d	Α	В	С	D	E	F	G
1	PIServer	NT327002	3270				Ready
2	PaperMachine	PM1					
3	StartTime	3/12/2012 7:00	Get Data				
4	EndTime	3/19/2012 7:00					
6		Loss (Feet)	161,099			4.45%	% Total Loss
7	Total	AS400 Lineal Feet	3,457,307			2.07%	% Unaccounted for Loss
8	Total	PI Reel Lineal Feet	3,618,406	193	86,194	74,905	Unaccounted for Loss
9							
10	ID	Start Time	Reel #	Min	Slab	Cause	Comments
11		13-Mar-12 16:35	RT512C1304	14.9	7,576	Grade Change	.020unc018 mill
12		13-Mar-12 21:07	RT512C1312	4.4	2,309	Other	cut 1.5" clayoff / cut 5" off e roll c.s.
13		13-Mar-12 21:44	RT512C1313	5.4	2,832	Coating AK	clayoff c.s.
14		14-Mar-12 00:14	RT512C1317	1.8	952	Hole	holes
15		14-Mar-12 02:02	RT512C1320	0.0	0	Coating AK	set 1 b.r. clayoff c.s.
16		14-Mar-12 02:52	RT512C1321	7.0	3,683	Coating AK	clayoff c.s.
17		14-Mar-12 03:45	RT512C1322	7.3	3,843	Other	cleaning backing roll and scraping oven roll
18		14-Mar-12 04:28	RT512C1323	7.5	3,931	Caliper Change	.018016
19		14-Mar-12 05:03	RT512C1324	0.0	0	Caliper Change	no set

RockTenn Equipment Run Time



AET Manufacturing Information Systems Project Leader

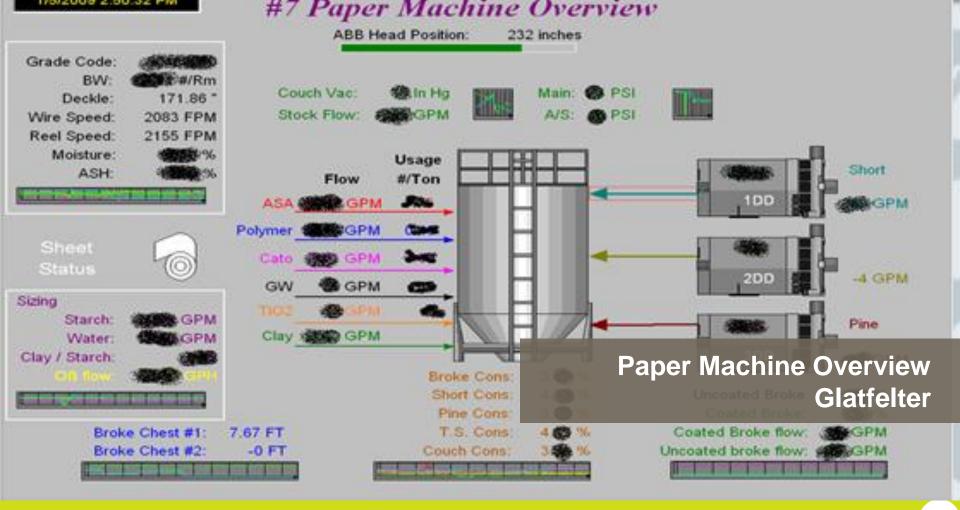
- Pareto Analysis of primary performance metrics identified Film Flatness as the greatest opportunity for manufacturing improvement and financial success
- Needed better control of quality against customer expectations
- Developed an algorithm to quantify customer film flatness fitness-for-use requirements

AET Plant Acceptance

- Operator participation key
- Field results began to verify the ability for the new algorithm to predict film performance at customers
- Manufacturing buy-in increased over time
- New spec limits were established based on field results

Glatfelter Paper Lab Technician

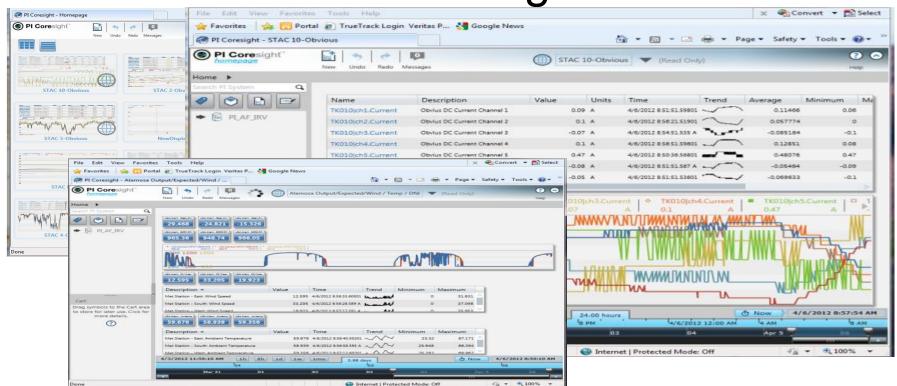
- Contest where multiple unique user-created projects were aimed at making the job easier, improving product quality, tracking costs and saving money
- Wants to see status of operations without leaving the lab
- Built his own display that checks additives and other key properties



Amonix Remote Asset Monitoring

- Needed to monitor performance of remote equipment, starting with nothing
- Wanted an easy, low cost data system
 - Low Cost of maintenance
 - Easy to maintain from Remote (unmanned) locations
 - Full end-to-end system

Amonix Field monitoring



Amonix Standard Reporting



Amonix Expertise

- New to the PI System
- No formal training
- Made use of YouTube learning channel

Other Audiences for PI Data

Executives

- CFO
- CEO
- President
- Chief Sustainability Officer
- Vice President
- Director
- Chief Technical Officer
- VP Field Operations
- VP, Marketing
- CIO Manufacturing
- Vice President Product Development
- Vice President of Sales
- Chairman
- VP of Operations and COO
- Board Member
- Vice President of Technical Services
- Vice President Global Sales and Marketing
- Vice President of Engineering
- Vice President, Marketing
- Vice President Condition Monitoring
- Vice President Corporate Communications
- Vice President of Marketing & Business Dev.
- Vice President Predictive Equipment Health Management
- Vice President Program Management
- Vice President Global Strategies and Solutions
- Vice President, Operations and Business Development
- Executive in Information Management for Production Operation

- Business Analysts
- Customers
- Public
- Contractors
- Vendors

Some Atypical Uses of the PI System

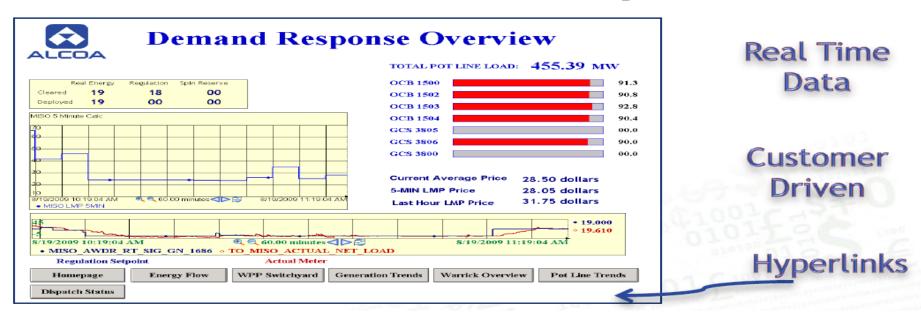
- Feeding into cost/profit Alcoa Demand Response
- Sustainability initiatives Seattle Mariners facility management
- Reducing energy use across businesses in Vermont
 IBM
- Monitoring a computing infrastructure Weill Cornell
- Managing Critical Facilities Harvard Medical School
- Sharing Utility Data Northeast Utilities

Alcoa Power Markets Coordinator

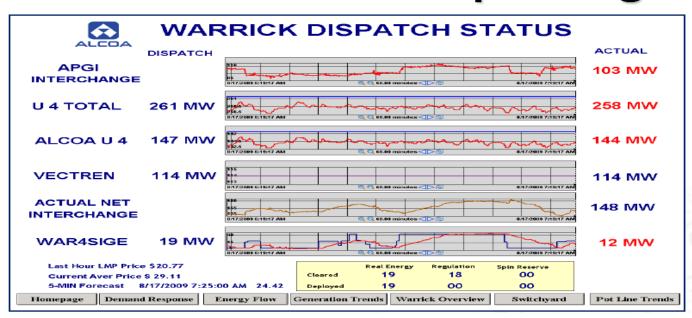
- Wanted to balance plant power needs against ability to generate revenue from local ISO
- Must coordinate both demand and capability
- Needs real time data to work

Alcoa Demand Response Data

Warrick Demand Response



Communicating with Alcoa Operations Power Plant Operating Tools



Functionality

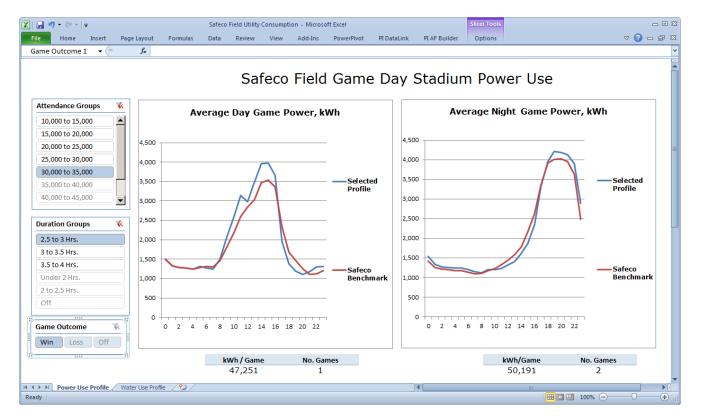
Operator Buy-in

Ownership

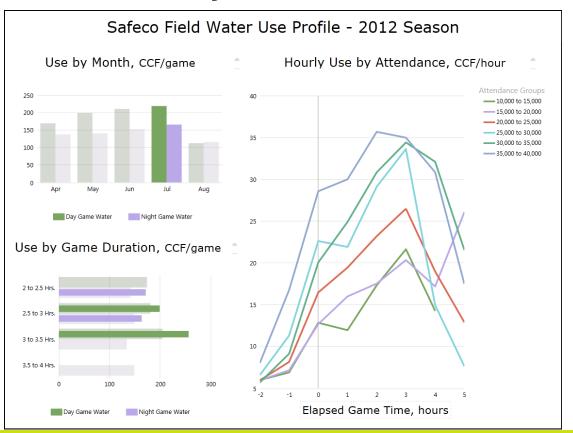
Facility Operations

- Vice President of Ballpark Operations
- Wanted to reduce the amount of waste (recycling) and utility use (power, water)
- Data and competition (with other similar facitlities) driving change
- PI System data shows him when the roof is opened, when there is a lot of kitchen exhaust, the difference made by changing parking garage lighting...

Stadium Sustainability



Stadium Sustainability



Ballpark Operations

- Making data available to Engineers, Security, and Control Room Operators allows them to gauge current performance
- Seeing results drives process improvement
- Must be easy to get to
- Seeing performance data allows them to adjust operations to improve over time

Facility Monitoring

Utility Dashboard

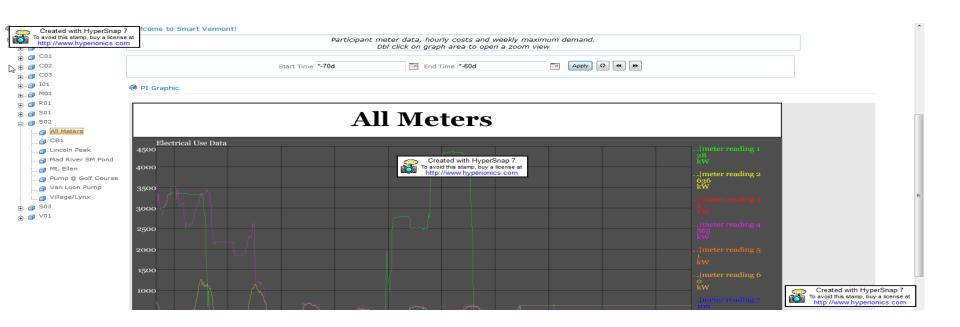
- Real time information
- Automated event reports
- Share and compare with MLB



Vermont Businesses

- Collaboration among businesses in Vermont to reduce power use
- Part of smart grid initiative
- Sharing data across business entities
- Data viewed by business analysts, facility operators and administrators to affect usage patterns by reducing system demands, improving efficiency and providing a financial return

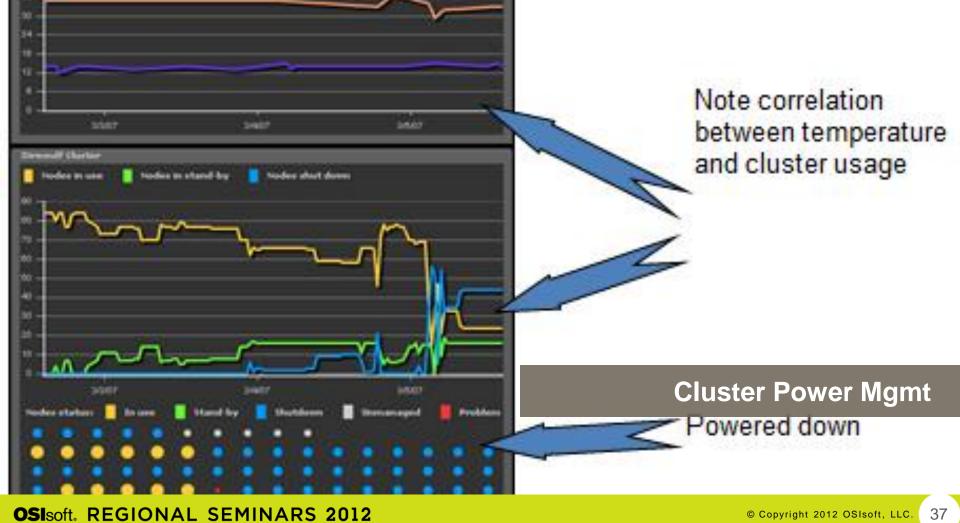
Business Collaboration



Weill Cornell Medical College

- High power computers used for research
- Needed to monitor and publish availability
- Wanted to conserve power used by compute clusters



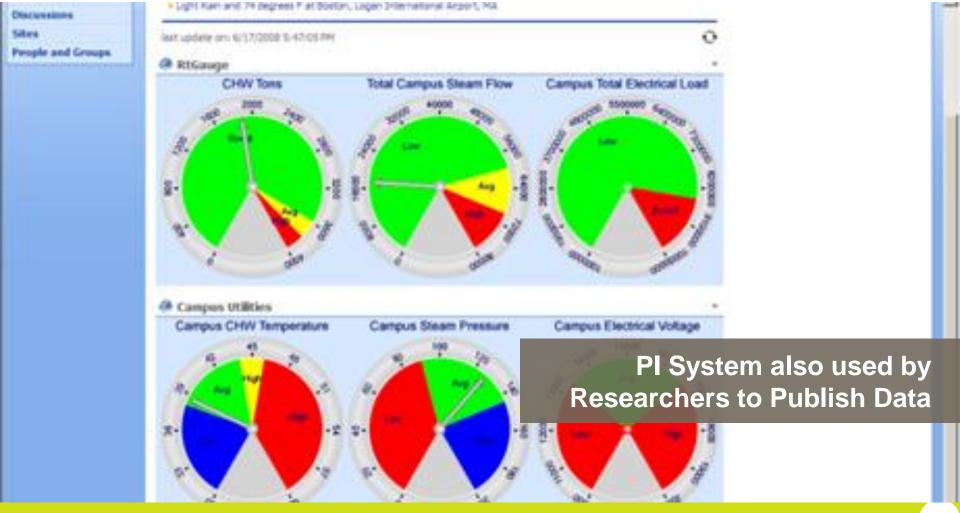


Critical Facilities at Harvard Medical School

- Facilities Engineer needed to reduce greenhouse gas (GHG) production – required to save 30%
- Collected data on energy usage (about half his budget)
- Implemented load shedding to reduce consumption
- Published results to public web to increase awareness

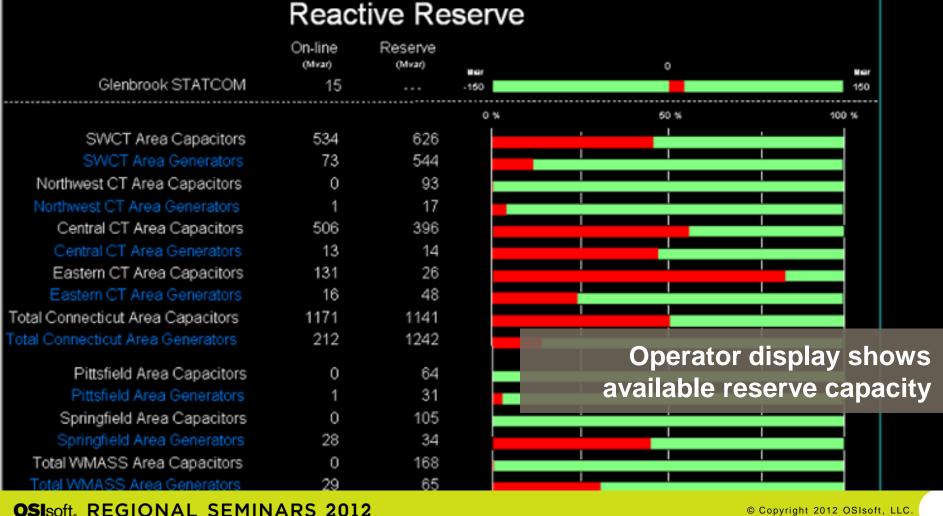


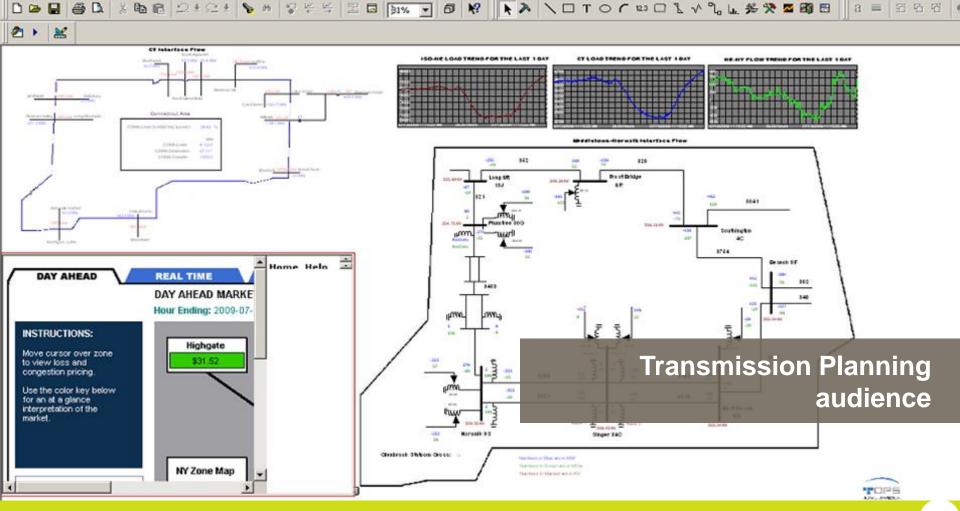


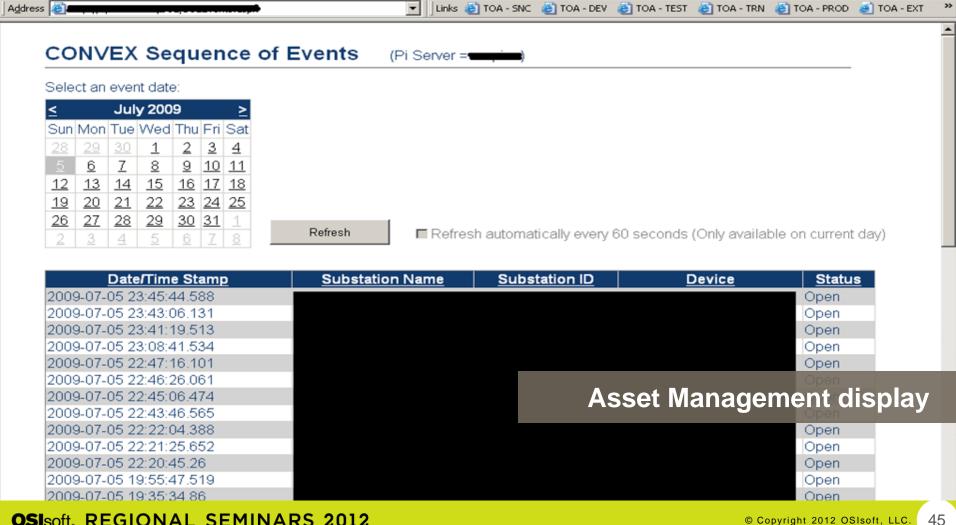


Share Data in a Compliant Environment

- A Business Application Systems Developer is tasked with providing critical secure data to nonoperations support groups
- Providing a focused view of data using multiple portals
- Direct access to EMS system not a secure option









* Please note that all data is preliminary and is subject to change.

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Today's CONVEX Loads



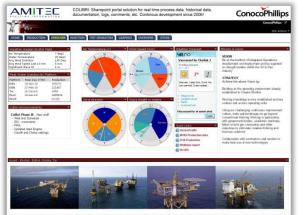
Your browser will automatically update the graph every 5 minutes.

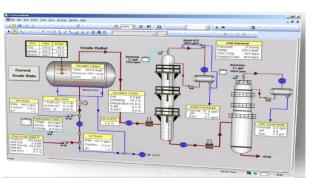
Each curve is a plot of the integrated load for the hour ending indicated on the horizontal axis. The right-hand cross-hair is the

Providing Data for Your Users

- Some users need data they can work with to investigate
- Some users need to see previous data
- Some users just need to see current data

Pick the Tool that Best Suits





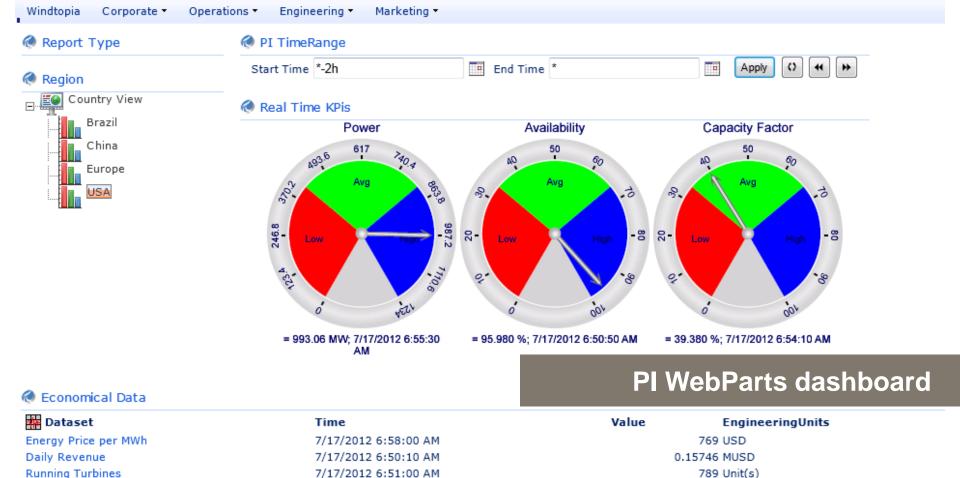




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1	Boxboard Stock Prep Extraction Plate, Rotor & Screen Basket Run Days					
2	Equipment	Target Days	Actual Days	Last Change Date	Comment	Next Change Assuming Continuous Operation
3	Filler Pulper Extraction Plate Time	270	272	4/21/2010	Date updated by JBrahs	1/30/2011
	Filler Pulper Rotor Time	270		4/21/2010	Date updated by JBrahs	1/30/2011
5	Turbo Extraction Plate Time	135	25	1/7/2011	Holes in extraction plate, shut down to change	5/22/2011
6	Turbo Rotor Time	135	25	1/7/2011	Date updated by ibrahs	5/22/2011
7	Filler North Primary Screen Basket Time	360	4	2/24/2010	From the Secondary	1/22/2012
8	Filler South Primary Screen Basket Time	360	24	1/6/2011	Date updated by ibrahs	1/2/2012
9	Filler Secondary Screen Basket Time	360	189	6/15/2010	Date updated by nlarson	7/21/2011
10	Filler Tertiary Screen Basket Time	270	85	11/3/2010	Date updated by nlarson	8/5/2011
11	Liner Pulper Extraction Plate Time	360	114	10/5/2010	Date updated by jbrahs	10/5/2011
	Liner Pulper Rotor Time	360	114	10/5/2010	Date updated by jbrahs	10/5/2011
	Liner Barrier Screen Basket Time	360	187	7/20/2010	Date updated by jbrahs	7/23/2011
	Liner Primary Screen Basket Time	360		4/26/2010	Date updated by jbrahs	4/30/2011
	Liner Secondary Screen Basket Time	360	318	3/10/2010	Date updated by JBrahs	3/15/2011
	Hydrapurge Extraction Plate Time	180	90	10/29/2010	Date updated by jbrahs	5/1/2011
17	Hydrapurge Rotor Time	180	90	10/29/2010	Date updated by jbrahs	5/1/2011

PI WebParts

- You have a SharePoint environment
- Your users need to see a collection of information from different sources, including the PI System
- Your users don't want to build new displays
- You want to provide navigation that guides different audiences to the content they need



7/17/2012 6:50:20 AM

Yearly Revenue

396.16 MUSD

PI Coresight

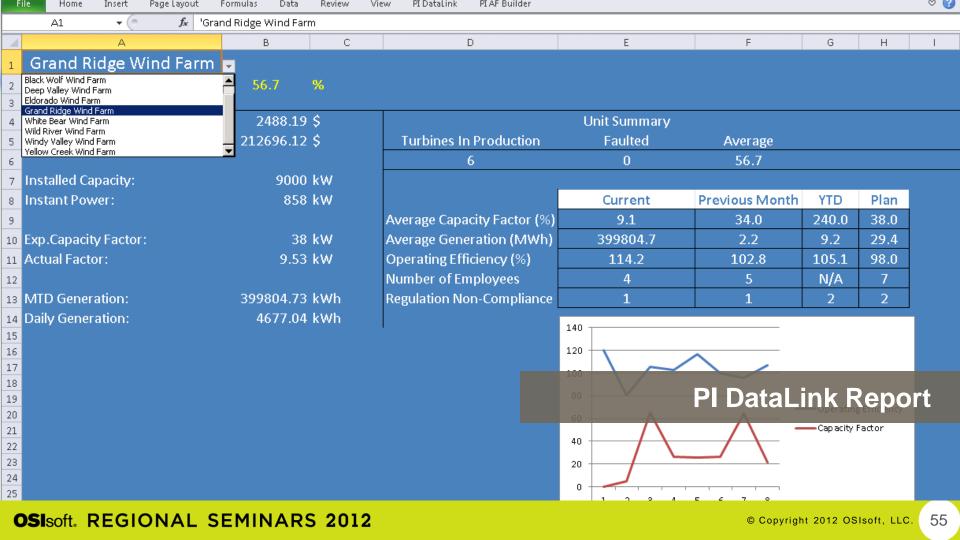
- Your users need to explore data quickly or look at quick displays built by others
- Your users don't want to install anything
- You have no SharePoint environment



PLEASE PAUSE FOR DEMO

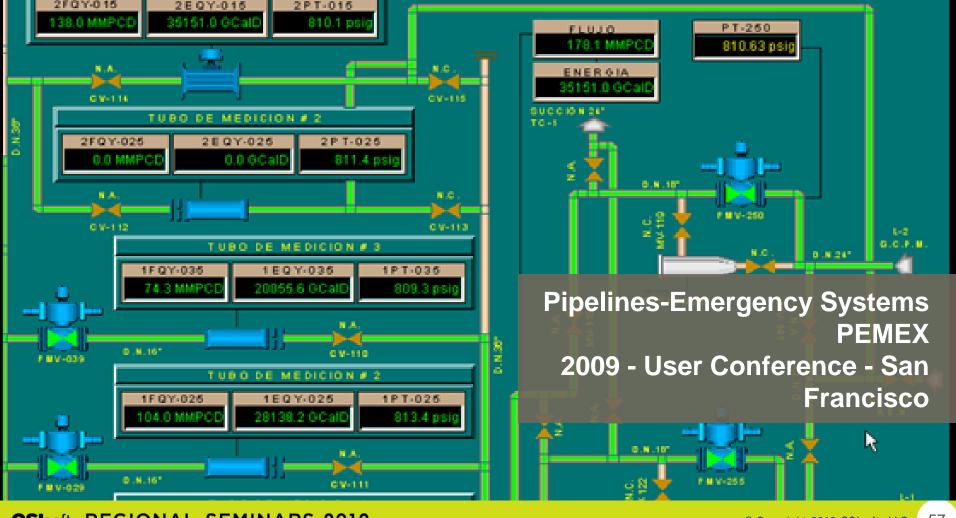
PI DataLink

- Your users expect to work with numbers
- Your users want to build their own reports
- Your users are comfortable with Excel

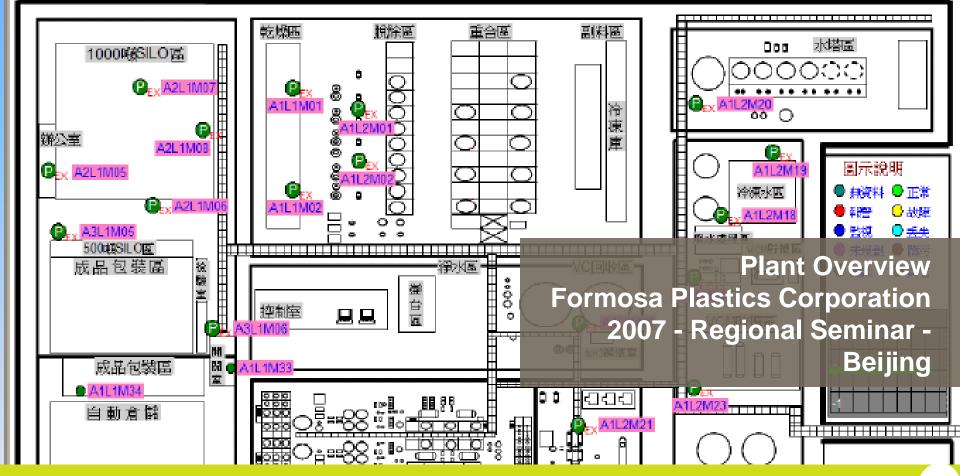


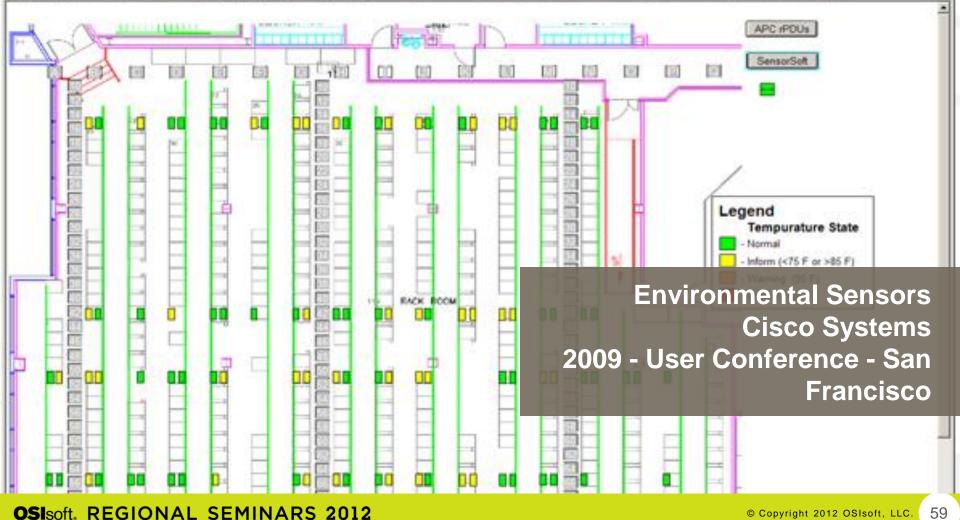
PI ProcessBook

- Your users want to build their own graphical displays
 - Or
 - You have a group that builds displays for others
- Your users need to monitor how the process is progressing
- Your users need customized behavior or layout



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Who Should Be Using PI System Data?

- Renewable Energy Dispatch Operator
- Control Room Operator
- Operations Supervisor
- Operations Lead
- Transmission Dispatcher
- System Dispatch
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- Planning/Reliability Engineer
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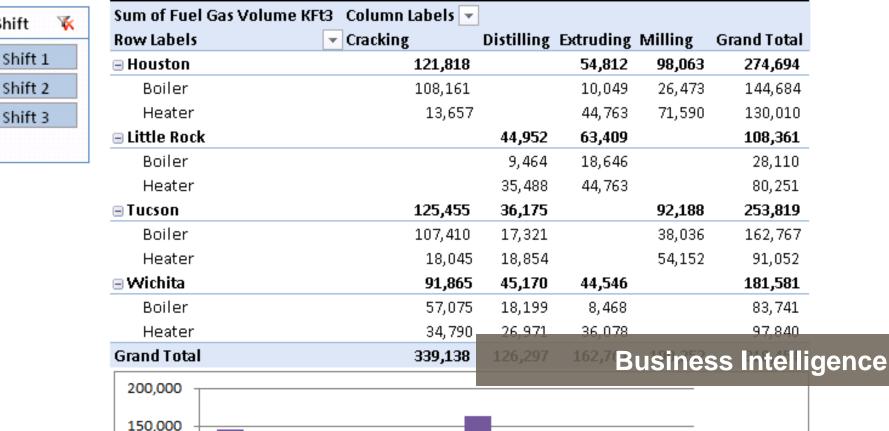
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- IT Applications Manager
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Corporate Fuel Gas Consumption

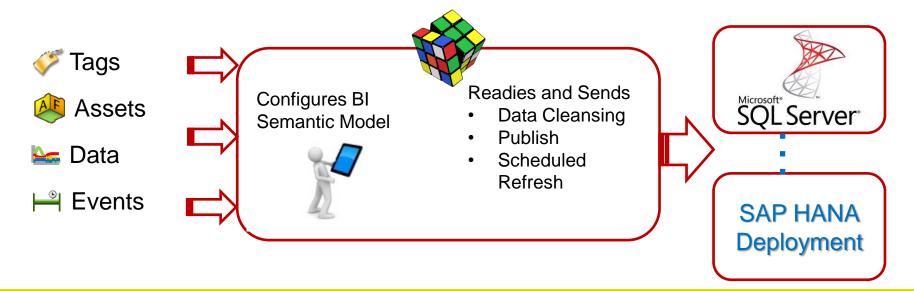


Shift

■Milling

Project Rubik

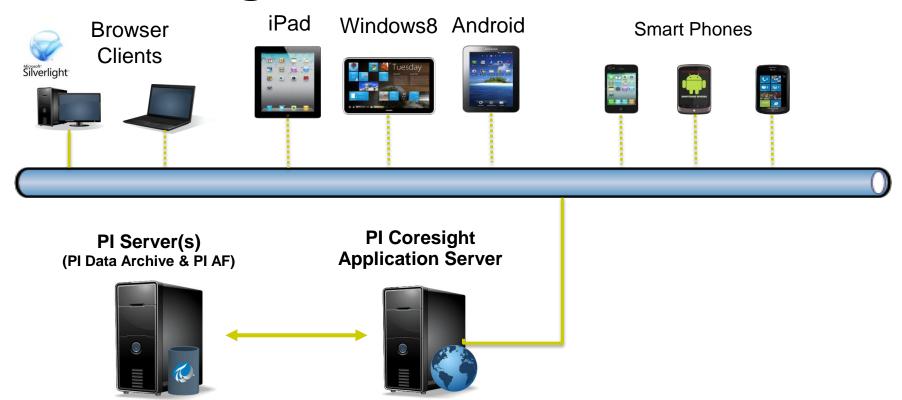
- Bridge the gap between PI System experts and BI Users
- Allow PI System expert to select the data
- Leverage BI Visualization Tools from Microsoft, SAP (and others)



PI System Data Everywhere

- Cloud options for sharing data
- Support for PI System displays on a variety of devices

PI Coresight with Mobile Clients



PI Coresight Tablet Edition – Target Audience

- Plant / Operations Management
 - Most likely to have iPad or similar device
 - Overview of how the plant/utility is running
 - Failures, Efficiency, KPIs, Actual vs Forecast
- Process Engineers / Corporate Planners
 - Identifying problems
 - Optimize processes plant to plant
 - Create Content / Displays for management
- Maintenance
 - Manual Data Entry / Problem Recording
 - Troubleshooting documents and real-time
 - Calibration





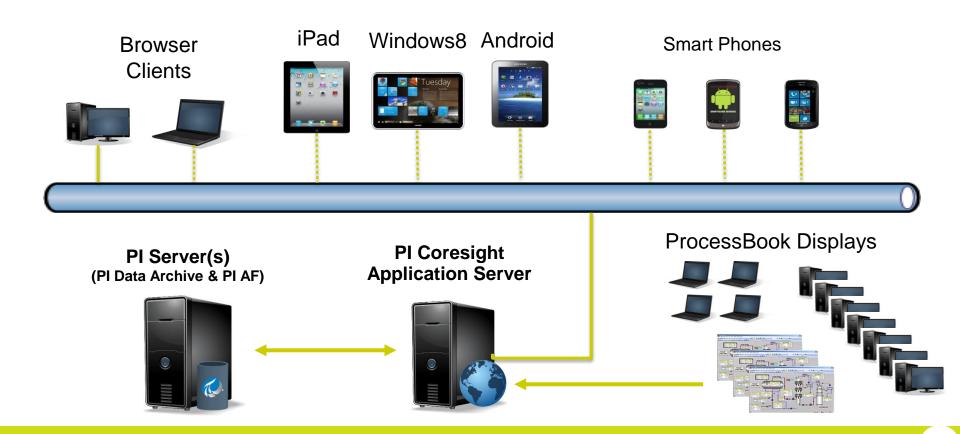


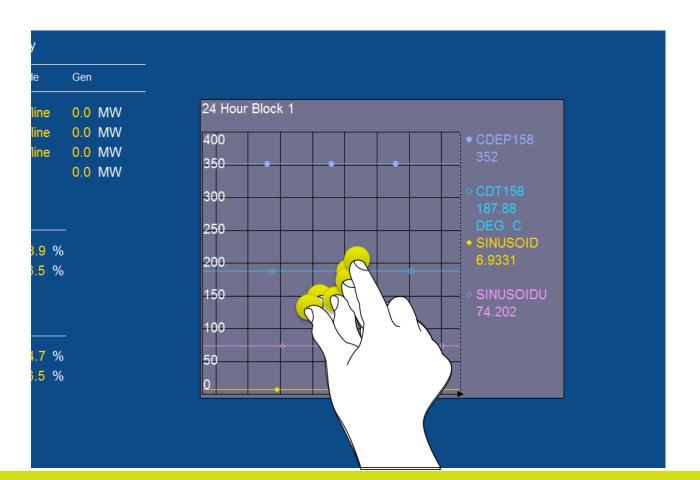


PI Coresight Phone Edition – Target Audience

- Check in with Plant from Home / Road
- Tell me if something is wrong!
- Focus on Notifications, Acknowledge, Dispatch, and Escalation
- Give me some basic data related to notification
- Outside of plant 3G, 4G, or public WiFi
- Personalization

PI Coresight – ProcessBook Display Viewer





ProcessBook Display Viewer– Target Audience

- Plant / Operations Management
 - See overview of how plant/utility is running
 - Failures, Efficiency, KPIs, Actual vs Forecast
- Process Engineers / Corporate Planners
 - View operator screens away from plant
 - Use troubleshooting displays you already have
- Maintenance
 - Troubleshooting
 - Calibration
- Anyone who needs to see existing displays!







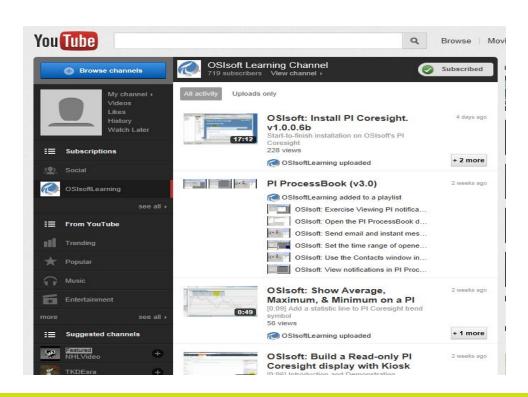
Stay Up-To-Date on the Web

PI System Roadmap on OSIsoft Technical Support Site

http://techsupport.osisoft.com/techsupport/NonTemplates/roadmap.aspx



OSIsoft Learning Channel on YouTube







THANK

