OSIsoft®

REGIONAL SEMINARS 2012

The Power of Data

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Find Opportunities, Gain Insights, Generate Value –

what you can do with access to PI System data

Presented by **OSIsoft**

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“Data is your only weapon for improved performance.”

Dr. Don Paul, Vice President CTO, Chevron

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Who Uses the PI System?

- Renewable Energy Dispatch Operator
- Control Room Operator
- Operations Supervisor
- Operations Lead
- Transmission Dispatcher
- System Dispatch
- Pipeline Controller
- Planning/Reliability Engineer
- SCADA Engineer
- Power Operations Engineer
- Automation Engineer
- Project Engineer
- Control Systems Engineer
- Process Engineer
- Process Control Engineer
- Commercial Engineer
- MES/PIMS Engineer
- Technical Service Engineer
- PI System Engineer
- Real Time Systems Engineer
- Instrument and Control Engineer
- Gas Engineer
- Performance Engineer
- Operations Engineer
- Systems Engineer
- Electrical Engineer
- Utility Engineer
- Power Systems Engineer
- Reconciliation Engineer
- Reservoir Engineer
- Reliability Engineer
- Generation Engineer
- Plant Engineer
- Bioprocess Equipment Engineer
- Mechanical Engineer
- Domain Expert Engineering
- EMS Engineer
- Automation MES Engineer
- Process Development Engineer

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More PI System Users

- PI Application Engineer
- Sr. Manager, O&M IT Applications
- IT Manager - Mill Applications
- Refining I.T. Manager
- Data Systems Administrator
- Application Support Analyst
- Manufacturing IT Architect
- Data Systems Analyst
- Director of Application Development
- Tech Support for Operations
- IT Director, Consumer Packaging
- Global PI - Business Solutions Architect
- Process Systems Application Engineer
- IT Business Partner
- Applications Support Lead
- Director, Sustainable IT
- Information Security Engineer
- Product Line Manager
- Control System Supervisor
- System performance manager
- DCS Supervisor
- IT Applications Manager
- Plant Manager
- Maintenance Manager
- Global Production Volumes Manager
- PI System Manager
- Development Manager
- Maintenance Team Leader
- Product Engineering Mgr
- IT Operations Manager
- Managing Director
- Operations Manager
- Business Development Manager
- Central Heating & Cooling Plant Manager
- Global Production Services Manager
- Director, Midstream Operations North
- Director, Smart Network Operations
- IT - Director
- Hydro Generation Supervisor
- Manager, Data Analytics
- Infrastructure Manager
- Manufacturing Process Information Manager
- Program Manager

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And the list goes on…

- Market sales Manager Utilities
- EMS Supervisor
- Asset Management Program
- Mine Superintendent
- Division Manager
- Business Development Manager
- Supply Operations Supt.
- Program Manager, Pipeline & Power Industrial Control & Operating Environment
- Supervisor, EMS SCADA Systems
- Mgr, Plant I.T.
- Manager, Process Control & EIT Program, XPS
- Plant Optimization & NERC CIP Compliance Manager
- Process Controls Software Manager
- Director of Platform Product Management
- Electrical & Control Systems Manager
- Business Relationship Manager
- Control Syst. Suprv.
- Technical Services Supervisor
- Scada & Process Control Supervisor
- Maintenance Supervisor Process control/IT
- Financial Systems Analyst
- Reliability Analyst
- Principal Operations Systems Analyst
- Business Systems Analyst
- Senior Sustainability Advisor
- Business Analyst
- Energy Systems Analyst
- Performance Analysis
- Real-Time Analyst
- Senior Sourcing Analyst
- Analyst Industrial IT
- IT Analyst
- Energy Analyst
- Engineering Analyst
- Wind Resource Data Analyst
- Hydro Analyst
- Quality Analyst
- EMS Analyst
- Process Systems Analyst
- Mill Application Analyst
- Process Computing Analyst
- Operations Analyst

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Typical Users of the PI System

- Operators
- Supervisors
- Process Engineers
- Maintenance

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How Does PI System Data Help?

- Provide current status outside of control room
- Allow Situational Awareness for quick decision-making
- Support troubleshooting operations problems
- Measure effectiveness over time
- Compare performance
- Monitor equipment health
- Measure quality

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RockTenn

- Needed to bring Users together
  - Interesting use cases emerging from mills
  - Corporate provided some ideas but Mills were interested in developing their own
- PI System Power User Group
  - Build cross Mill relationships
  - Promote idea sharing
  - Friendly competition promotes learning and initiative

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"Operators are afraid of full blown PC Applications, PI Coresight will give them easy to use Ad hoc capabilities" – Matt Corcoran

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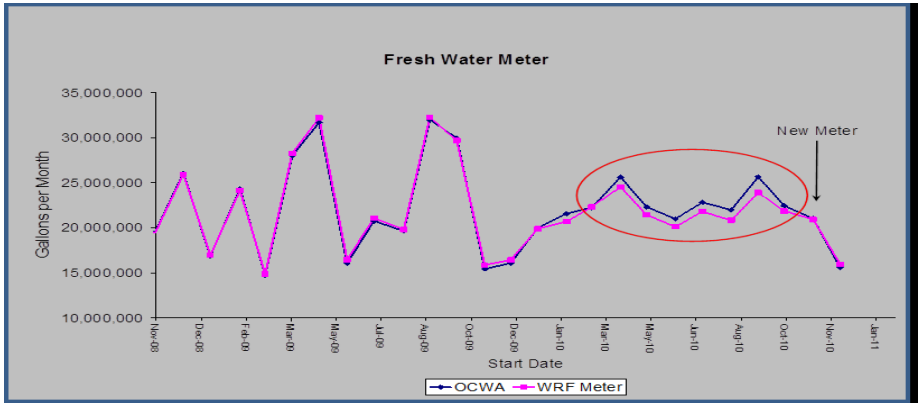
RockTenn Water Bill in Excel



- Real time water usage stored in the PI System and analyzed in Excel using PI DataLink
- Found a faulty water meter installed by Utility company
- Overcharging for Effluent treatment due to a build up on the Effluent meter

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RockTenn Waste Control

- Slab calculator helps operators calculate what they trim to reduce waste
- Operators assign reason codes and comments

	A	B	C	D	E	F	G
1	PIServer	NT327002	3270				Ready
2	PaperMachine	PM1					
3	StartTime	3/12/2012 7:00	Get Data				
4	EndTime	3/19/2012 7:00					
6		Loss (Feet)	161,099			4.45%	% Total Loss
7	Total	AS400 Lineal Feet	3,457,307			2.07%	% Unaccounted for Loss
8	Total	PI Reel Lineal Feet	3,618,406	193	86,194	74,905	Unaccounted for Loss
9							
10	ID	Start Time	Reel #	Min	Slab	Cause	Comments
11		13-Mar-12 16:35	RT512C1304	14.9	7,576	Grade Change	.020unc - .018 mill
12		13-Mar-12 21:07	RT512C1312	4.4	2,309	Other	cut 1.5" clayoff / cut 5" off e roll c.s.
13		13-Mar-12 21:44	RT512C1313	5.4	2,832	Coating AK	clayoff c.s.
14		14-Mar-12 00:14	RT512C1317	1.8	952	Hole	holes
15		14-Mar-12 02:02	RT512C1320	0.0	0	Coating AK	set 1 b.r. clayoff c.s.
16		14-Mar-12 02:52	RT512C1321	7.0	3,683	Coating AK	clayoff c.s.
17		14-Mar-12 03:45	RT512C1322	7.3	3,843	Other	cleaning backing roll and scraping oven roll
18		14-Mar-12 04:28	RT512C1323	7.5	3,931	Caliper Change	.018-.016
19		14-Mar-12 05:03	RT512C1324	0.0	0	Caliper Change	no set

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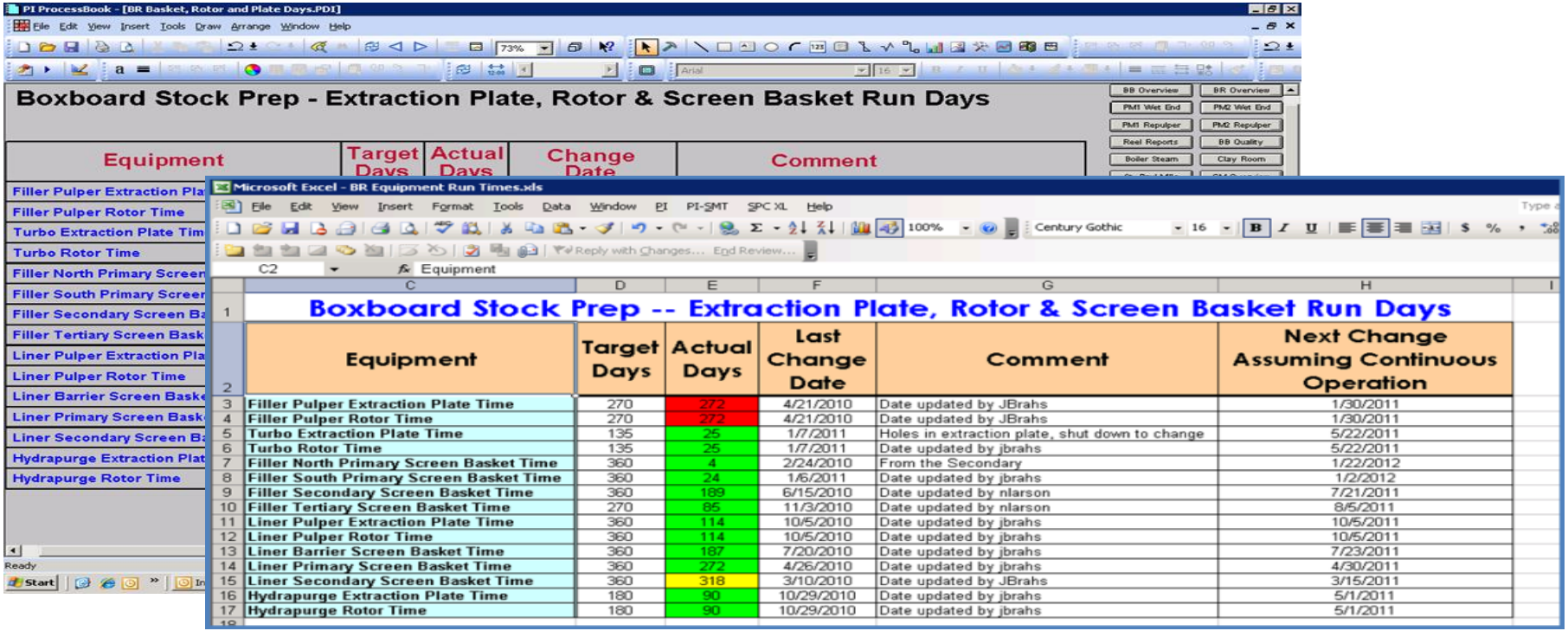
RockTenn Equipment Run Time



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Glatfelter Paper Lab Technician

- Contest where multiple unique user-created projects were aimed at making the job easier, improving product quality, tracking costs and saving money
- Wants to see status of operations without leaving the lab
- Built his own display that checks additives and other key properties

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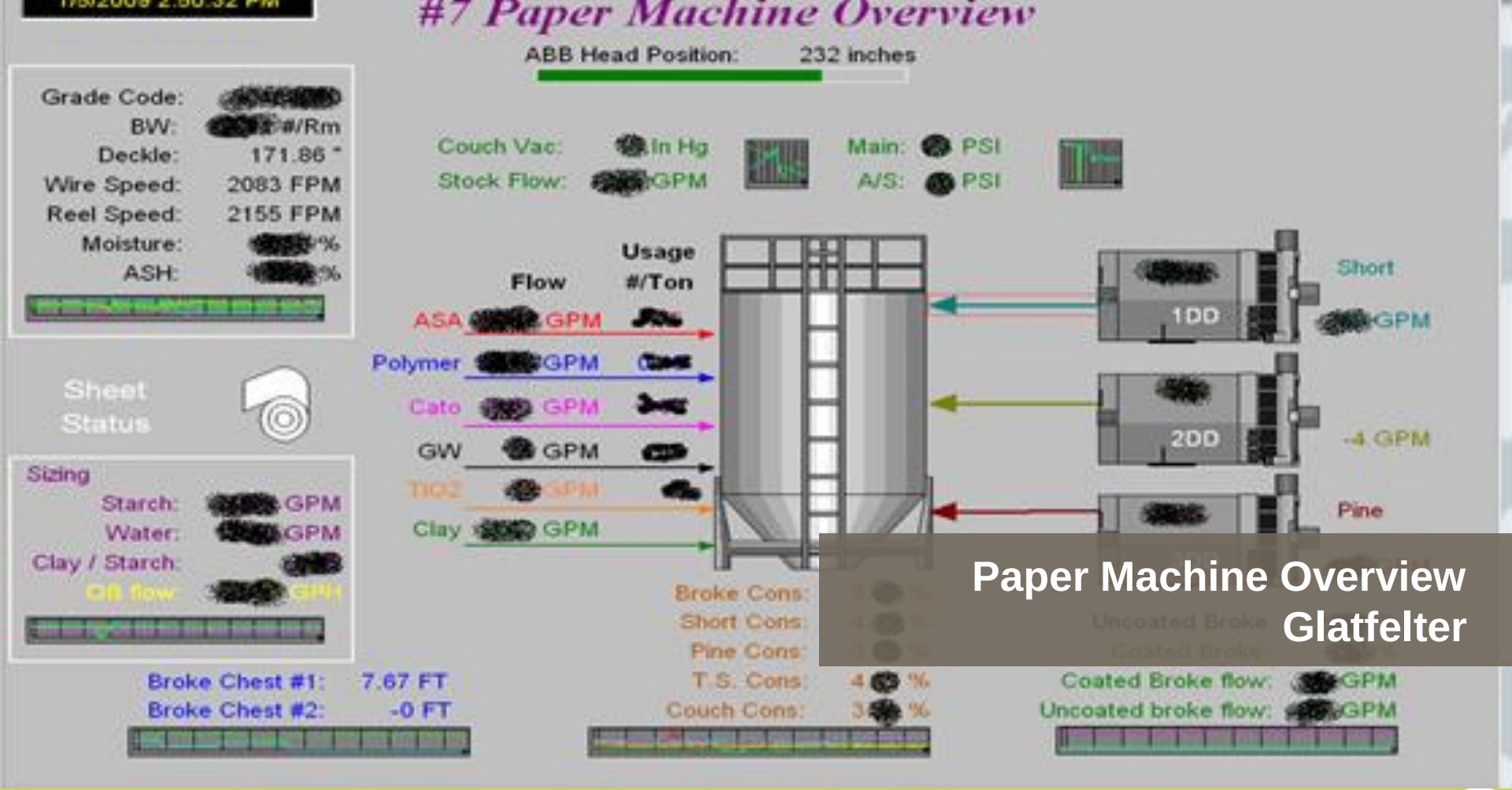

Paper Machine Overview Glatfelter

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Amonix Remote Asset Monitoring

- Needed to monitor performance of remote equipment, starting with nothing
- Wanted an easy, low cost data system
  - Low Cost of maintenance
  - Easy to maintain from Remote (unmanned) locations
  - Full end-to-end system

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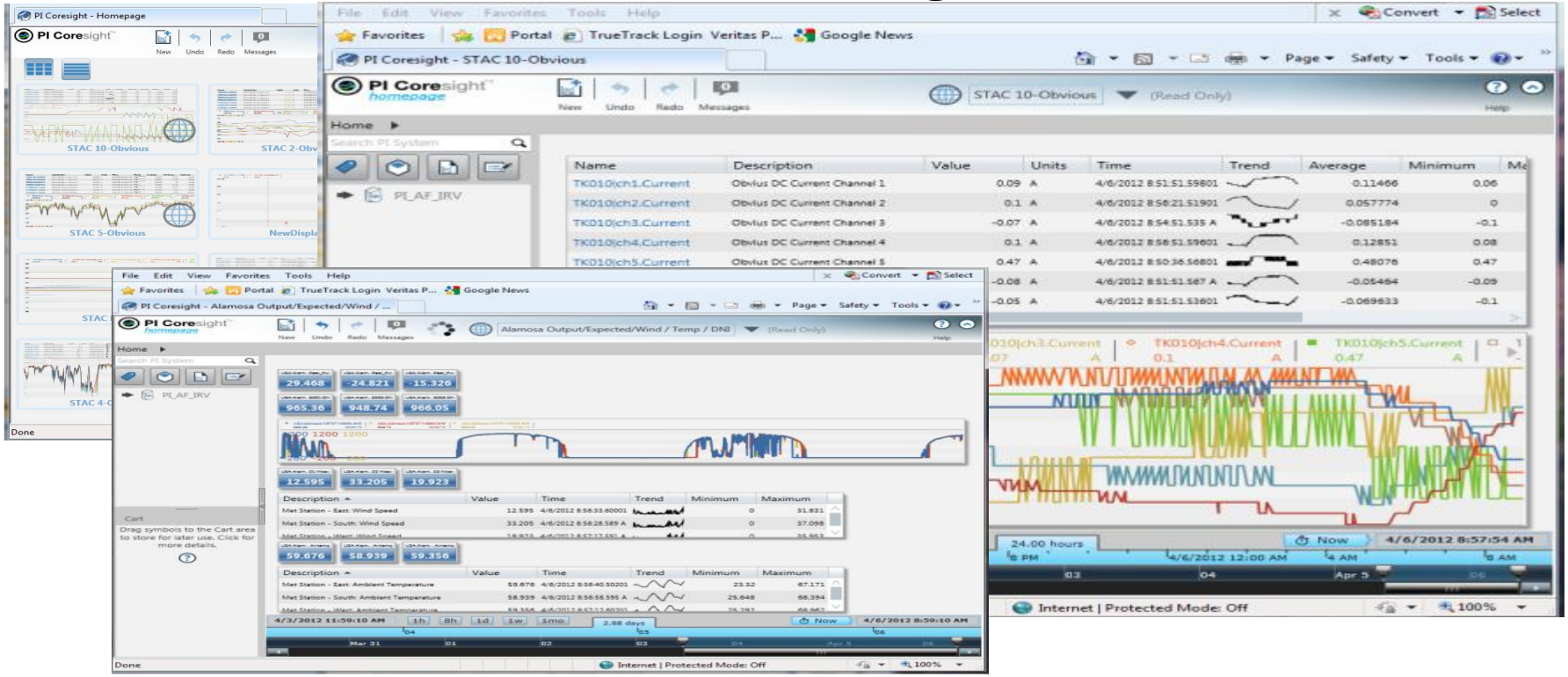
Amonix Field monitoring



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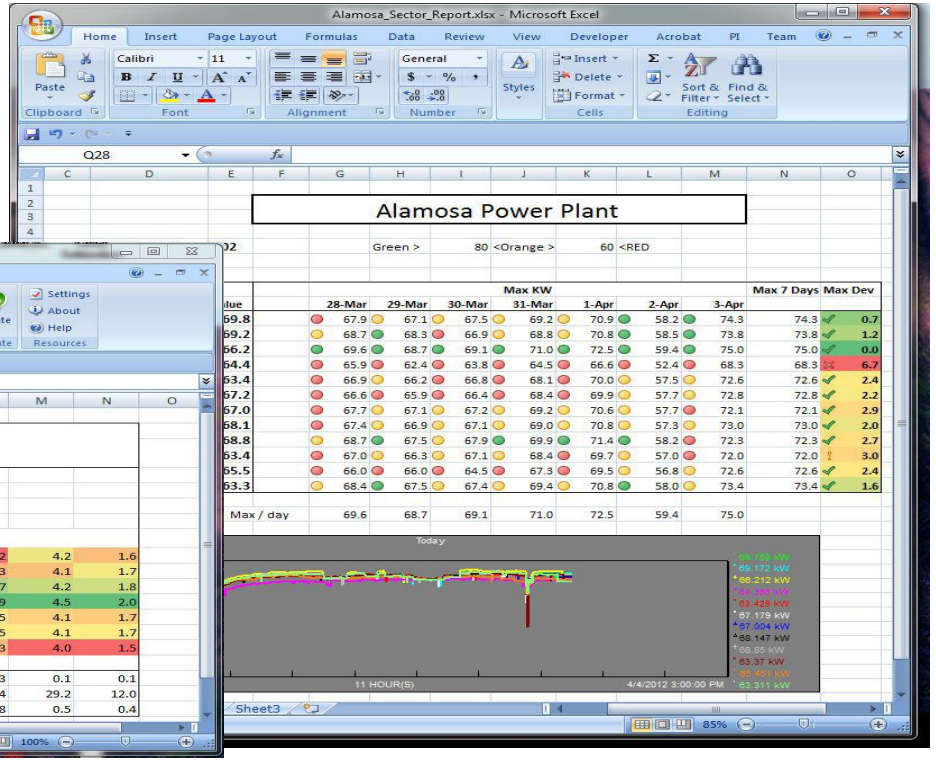
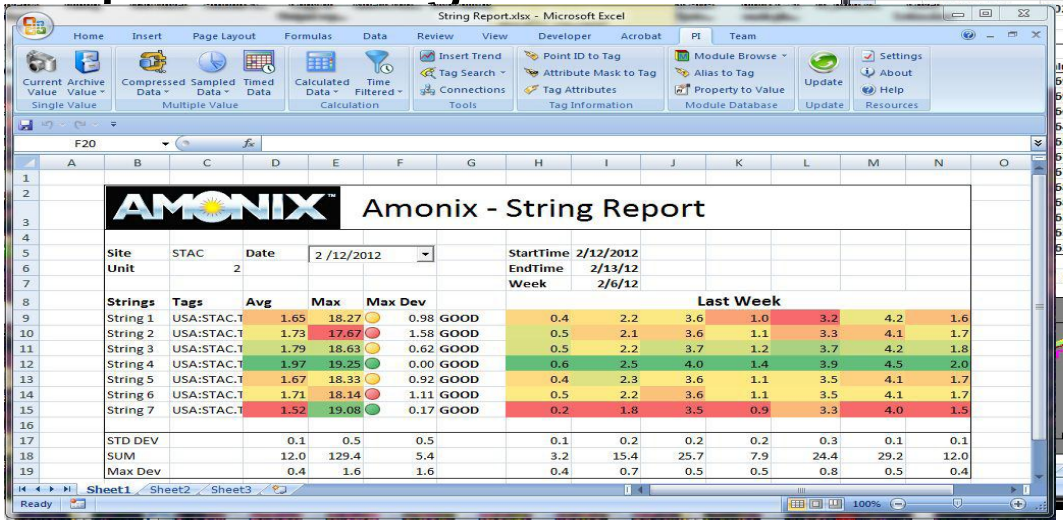
Amonix Standard Reporting

- Engineers
- Project Managers





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Amonix Expertise

- New to the PI System
- No formal training
- Made use of YouTube learning channel

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Other Audiences for PI Data

- Executives
  - CFO
  - CEO
  - President
  - Chief Sustainability Officer
  - Vice President
  - Director
  - Chief Technical Officer
  - VP Field Operations
  - VP, Marketing
  - CIO Manufacturing
  - Vice President Product Development
  - Vice President of Sales
  - Chairman
  - VP of Operations and COO
  - Board Member
  - Vice President of Technical Services
  - Vice President Global Sales and Marketing
  - Vice President of Engineering
  - Vice President, Marketing
  - Vice President Condition Monitoring
  - Vice President Corporate Communications
  - Vice President of Marketing & Business Dev.
  - Vice President Predictive Equipment Health Management
  - Vice President Program Management
  - Vice President - Global Strategies and Solutions
  - Vice President, Operations and Business Development
  - Executive in Information Management for Production Operation
- Business Analysts
- Customers
- Public
- Contractors
- Vendors

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Some Atypical Uses of the PI System

- Feeding into cost/profit - Alcoa Demand Response
- Sustainability initiatives – Seattle Mariners facility management
- Reducing energy use across businesses in Vermont – IBM
- Monitoring a computing infrastructure – Weill Cornell
- Managing Critical Facilities – Harvard Medical School
- Sharing Utility Data – Northeast Utilities

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Alcoa Power Markets Coordinator

- Wanted to balance plant power needs against ability to generate revenue from local ISO
- Must coordinate both demand and capability
- Needs real time data to work

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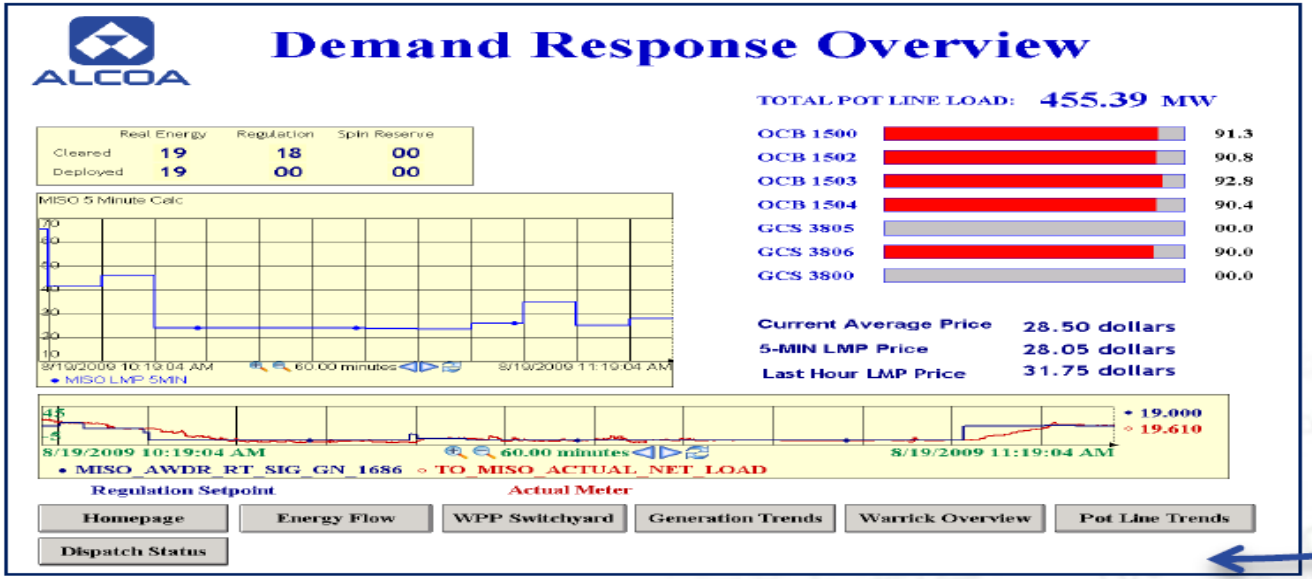
Alcoa Demand Response Data

Warrick Demand Response



Real Time Data

Customer Driven

Hyperlinks

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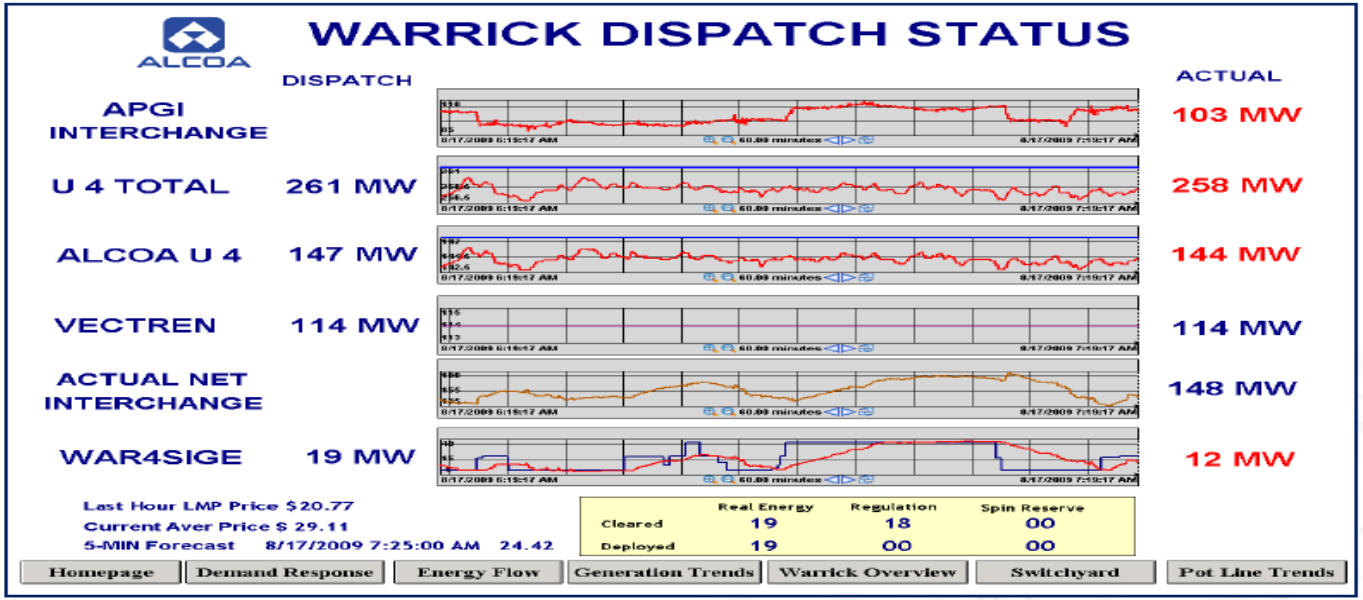
Communicating with Alcoa Operations

Power Plant Operating Tools



Functionality

Operator Buy-in

Ownership

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Facility Operations

- Vice President of Ballpark Operations
- Wanted to reduce the amount of waste (recycling) and utility use (power, water)
- Data and competition (with other similar facitlities) driving change
- PI System data shows him when the roof is opened, when there is a lot of kitchen exhaust, the difference made by changing parking garage lighting…

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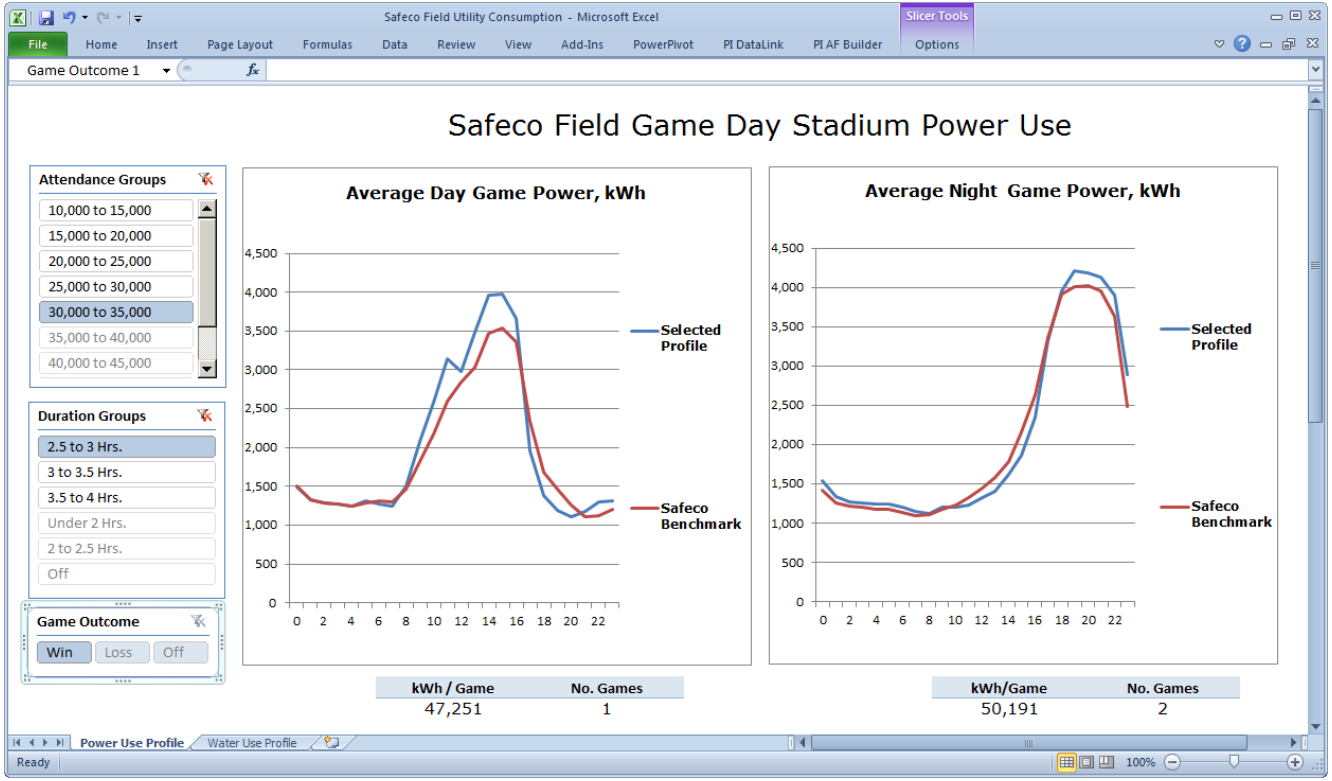
Stadium Sustainability



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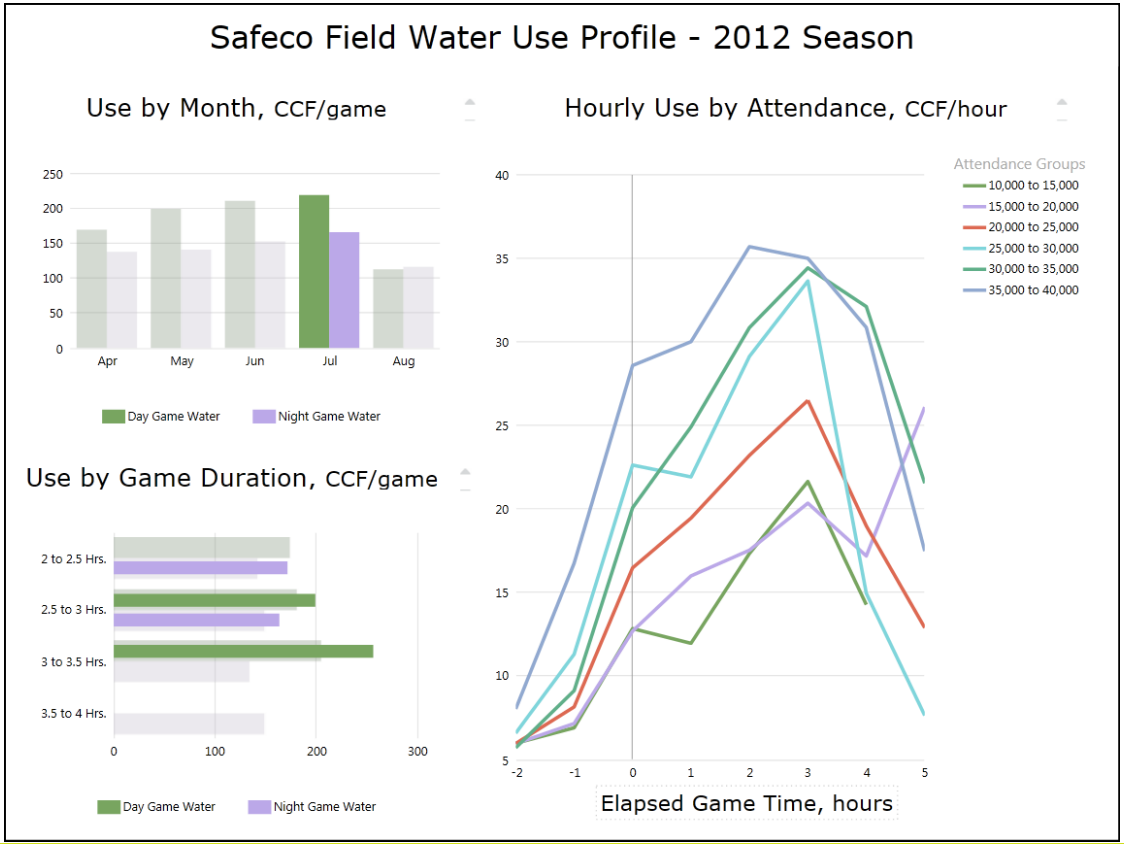
Stadium Sustainability



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Ballpark Operations

- Making data available to Engineers, Security, and Control Room Operators allows them to gauge current performance
- Seeing results drives process improvement
- Must be easy to get to
- Seeing performance data allows them to adjust operations to improve over time

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Facility Monitoring

Utility Dashboard

- Real time information
- Automated event reports
- Share and compare with MLB

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Vermont Businesses

- Collaboration among businesses in Vermont to reduce power use
- Part of smart grid initiative
- Sharing data across business entities
- Data viewed by business analysts, facility operators and administrators to affect usage patterns by reducing system demands, improving efficiency and providing a financial return
- Sharing best practices within a community

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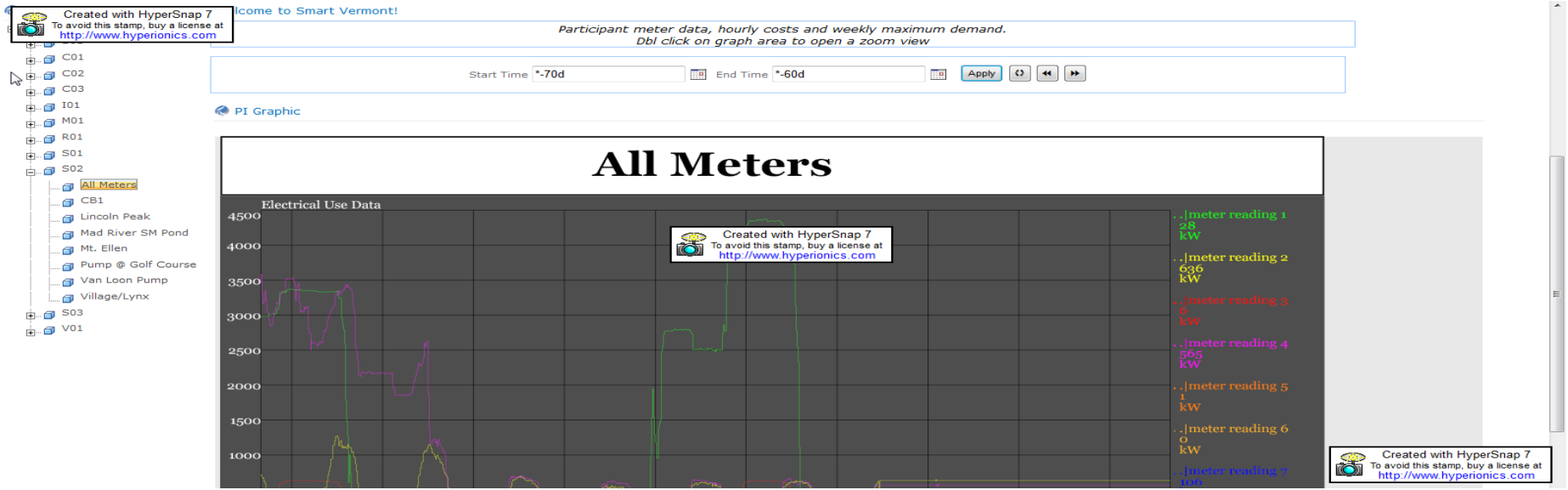
Business Collaboration



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Weill Cornell Medical College

- High power computers used for research
- Needed to monitor and publish availability
- Wanted to conserve power used by compute clusters

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Public kiosk showing computing status

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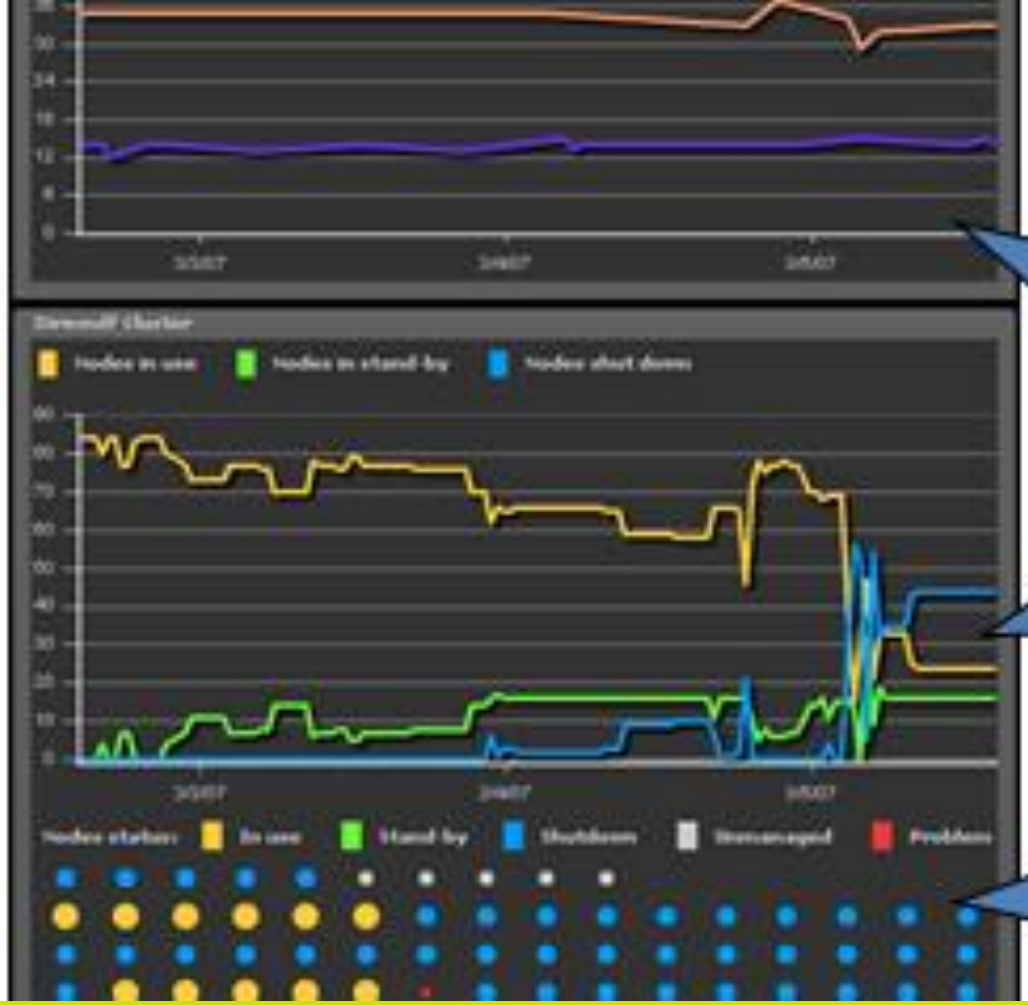

Note correlation between temperature and cluster usage

Cluster Power Mgmt

Powered down

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Many more stories on the OSIsoft web site

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Providing Data for Your Users

- Some users need data they can work with to investigate
- Some users need to see previous data
- Some users just need to see current data

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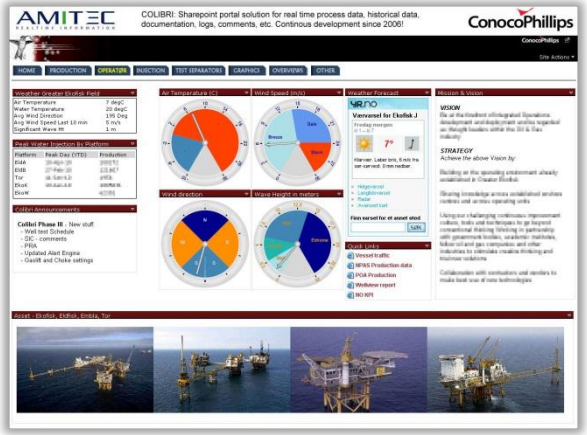
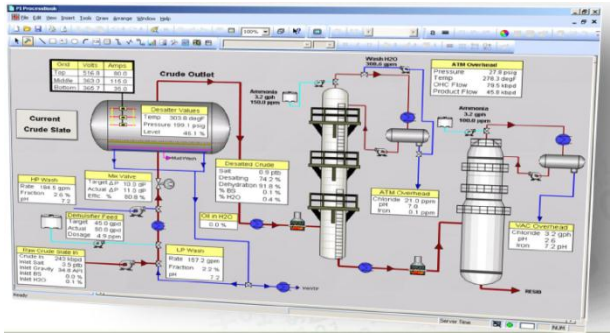
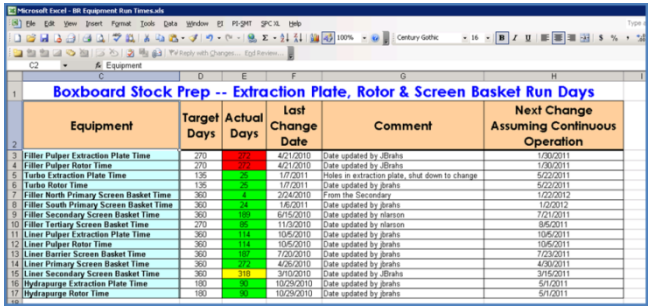
Pick the Tool that Best Suits







Boxboard Stock Prep -- Extraction Plate, Rotor & Screen Basket Run Days

Equipment	Target Days	Actual Days	Last Change Date	Comment	Next Change Assuming Continuous Operation
Filler Pulper Extraction Plate Time	270	272	4/21/2010	Date updated by JBrahs	1/30/2011
Filler Pulper Rotor Time	270	272	4/21/2010	Date updated by JBrahs	1/30/2011
Turbo Extraction Plate Time	135	25	1/7/2011	Holes in extraction plate, shut down to change	5/22/2011
Turbo Rotor Time	135	25	1/7/2011	Date updated by jbrahs	5/22/2011
Filler North Primary Screen Basket Time	360	4	2/24/2010	From the Secondary	1/22/2012
Filler South Primary Screen Basket Time	360	24	1/6/2011	Date updated by jbrahs	1/2/2012
Filler Secondary Screen Basket Time	360	189	6/15/2010	Date updated by nlarson	7/21/2011
Filler Tertiary Screen Basket Time	270	86	11/3/2010	Date updated by nlarson	8/6/2011
Liner Pulper Extraction Plate Time	360	114	10/5/2010	Date updated by jbrahs	10/5/2011
Liner Pulper Rotor Time	360	114	10/5/2010	Date updated by jbrahs	10/5/2011
Liner Barrier Screen Basket Time	360	187	7/20/2010	Date updated by jbrahs	7/23/2011
Liner Primary Screen Basket Time	360	272	4/30/2010	Date updated by jbrahs	4/30/2011
Liner Secondary Screen Basket Time	360	318	3/10/2010	Date updated by JBrahs	3/16/2011
Hydrapurge Extraction Plate Time	180	90	10/29/2010	Date updated by jbrahs	5/1/2011
Hydrapurge Rotor Time	180	90	10/29/2010	Date updated by jbrahs	5/1/2011

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PI WebParts

- You have a SharePoint environment and want to make use of its support by IT
- Your users need to see a collection of information from different sources, including the PI System
- Your users don’t want to build new displays
- You want to provide navigation that guides different audiences to the content they need

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Windtopia | Corporate | Operations | Engineering | Marketing

Report Type

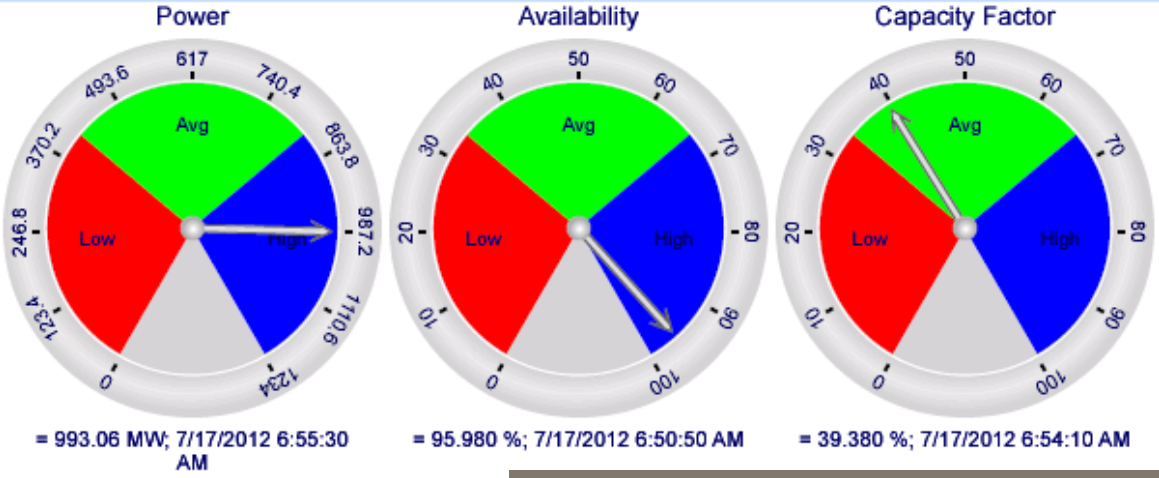
Region

- Country View
  - Brazil
  - China
  - Europe
  - USA

PI TimeRange

Start Time *-2h End Time * Apply

Real Time KPis



PI WebParts dashboard

Economical Data

Dataset	Time	Value	EngineeringUnits
Energy Price per MWh	7/17/2012 6:58:00 AM	769	USD
Daily Revenue	7/17/2012 6:50:10 AM	0.15746	MUSD
Running Turbines	7/17/2012 6:51:00 AM	789	Unit(s)
Yearly Revenue	7/17/2012 6:50:20 AM	396.16	MUSD

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PI Coresight

- Your users need to explore data quickly or look at quick displays built by others
- Your users don’t want to install anything
- You have no SharePoint environment

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PLEASE **PAUSE** FOR **DEMO**

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PI DataLink

- Your users expect to work with numbers
- Your users want to build their own reports
- Your users are comfortable with Excel
- Your users want Excel charts

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File Home Insert Page Layout Formulas Data Review View PI DataLink PI AF Builder

A1 'Grand Ridge Wind Farm

Grand Ridge Wind Farm

Black Wolf Wind Farm
Deep Valley Wind Farm
Eldorado Wind Farm
Grand Ridge Wind Farm
White Bear Wind Farm
Wild River Wind Farm
Windy Valley Wind Farm
Yellow Creek Wind Farm

56.7 %

2488.19 $
212696.12 $

Installed Capacity: 9000 kW
Instant Power: 858 kW

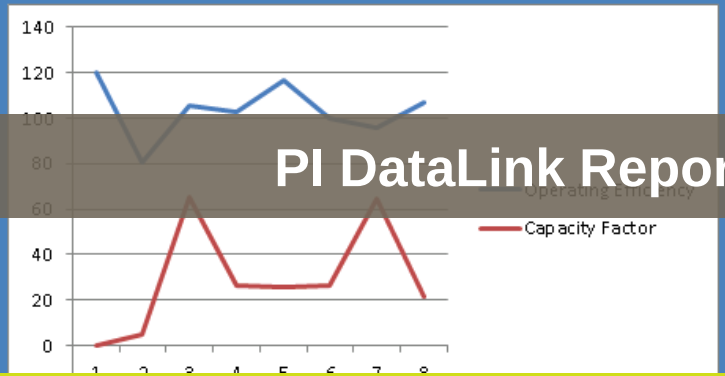
Exp.Capacity Factor: 38 kW
Actual Factor: 9.53 kW

MTD Generation: 399804.73 kWh
Daily Generation: 4677.04 kWh

Unit Summary

Turbines In Production	Faulted	Average
6	0	56.7

	Current	Previous Month	YTD	Plan
Average Capacity Factor (%)	9.1	34.0	240.0	38.0
Average Generation (MWh)	399804.7	2.2	9.2	29.4
Operating Efficiency (%)	114.2	102.8	105.1	98.0
Number of Employees	4	5	N/A	7
Regulation Non-Compliance	1	1	2	2



PI DataLink Report

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PI ProcessBook

- Your users want to build their own graphical displays

  Or

  – You have a group that builds displays for others
- Your users need to monitor how the process is progressing
- Your users need customized behavior or layout

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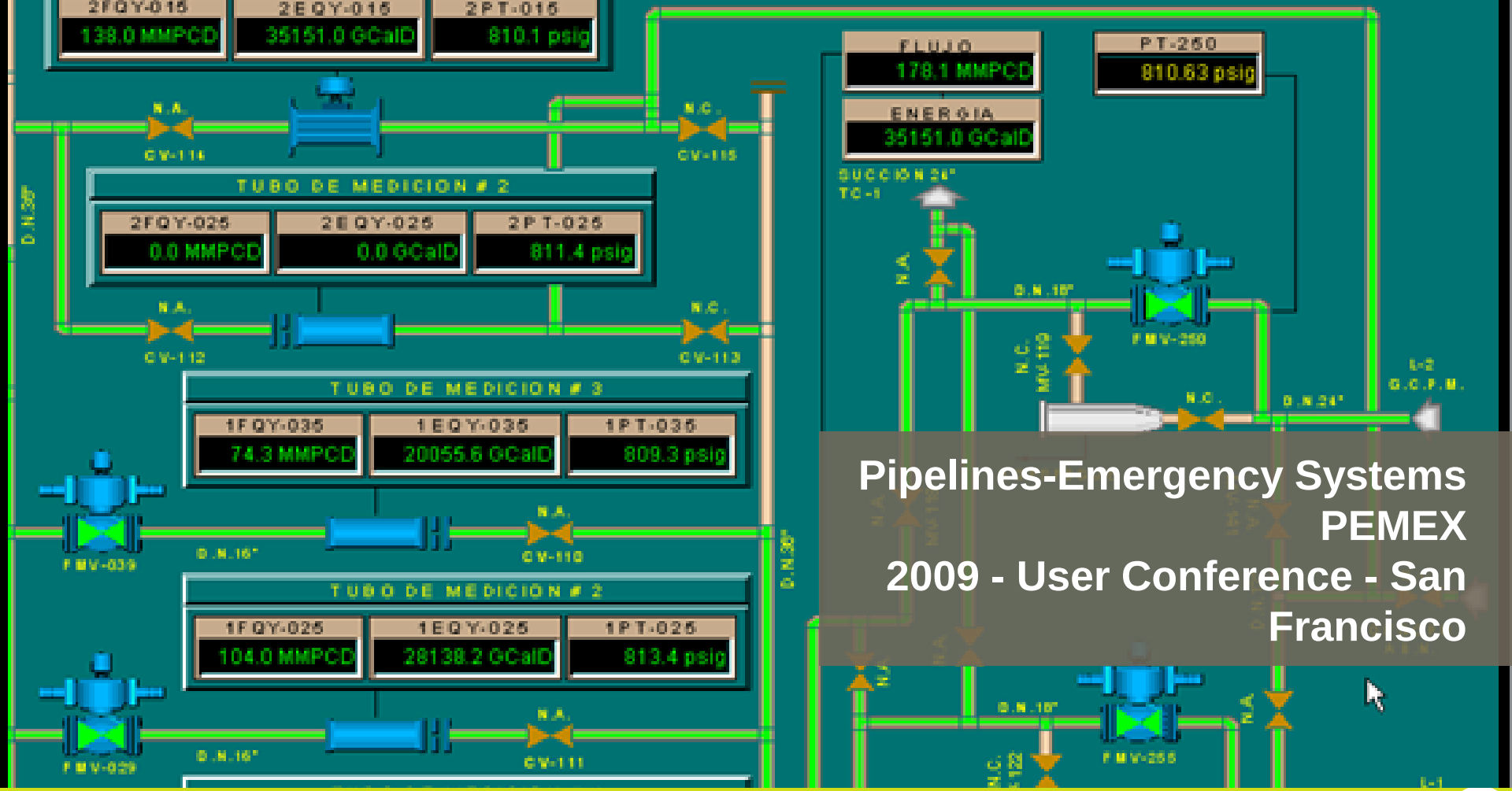

Pipelines-Emergency Systems PEMEX

2009 - User Conference - San Francisco

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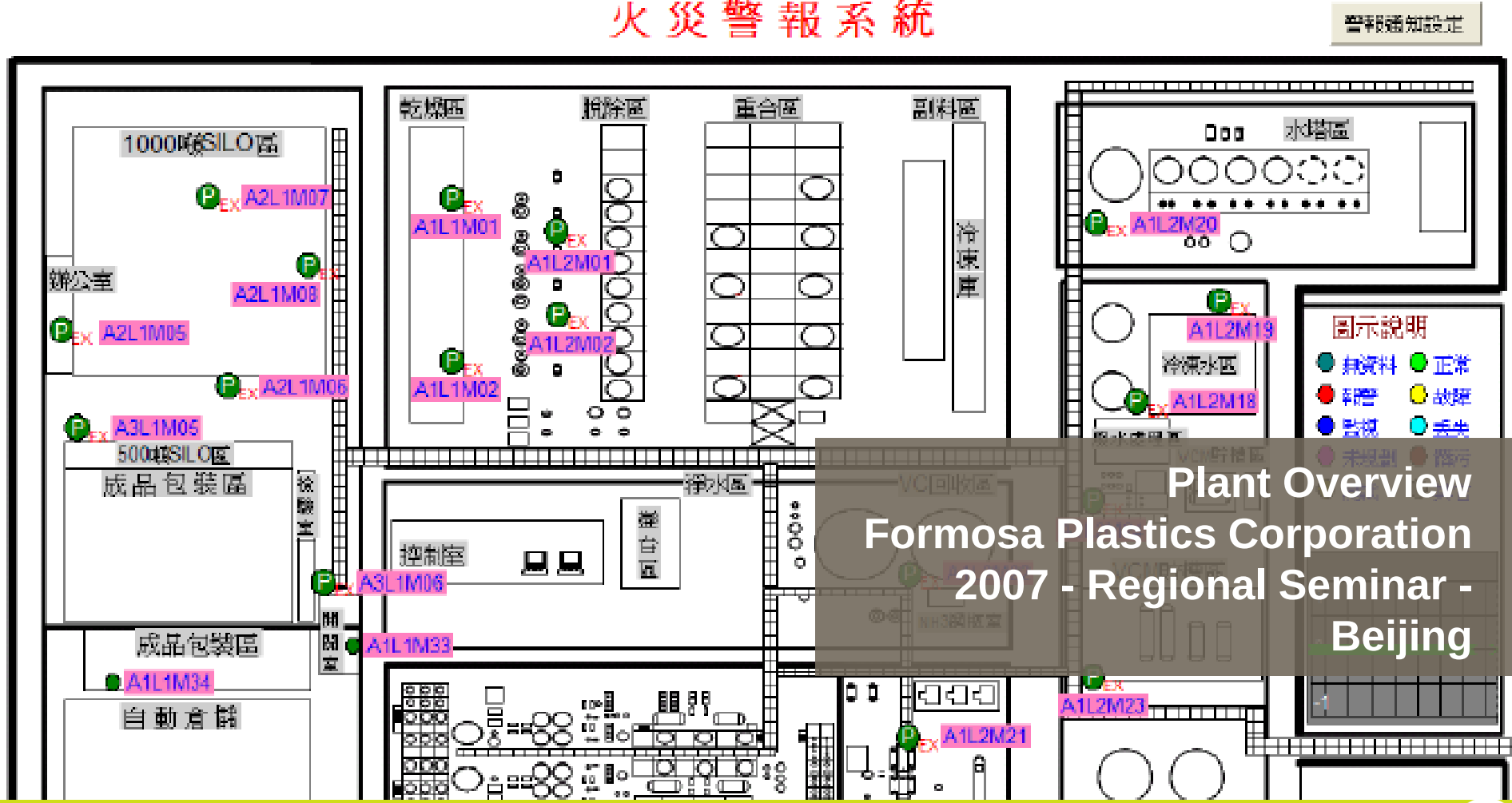

Plant Overview
Formosa Plastics Corporation
2007 - Regional Seminar - Beijing

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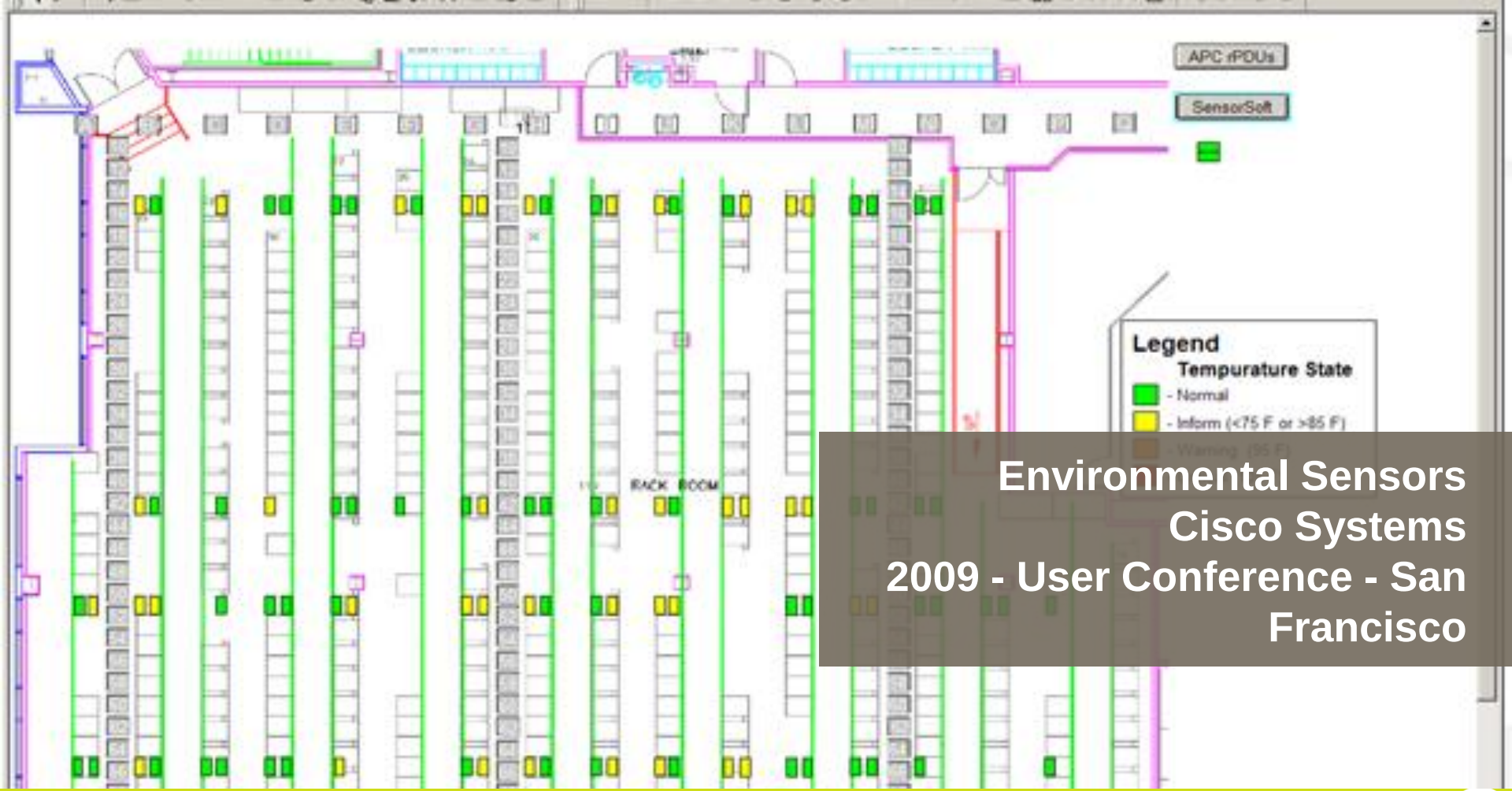

Environmental Sensors Cisco Systems 2009 - User Conference - San Francisco

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Who Should Be Using PI System Data?

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- Data Systems Analyst
- Director of Application Development
- Tech Support for Operations
- IT Director, Consumer Packaging
- Global PI - Business Solutions Architect
- Process Systems Application Engineer
- IT Business Partner
- Applications Support Lead
- Director, Sustainable IT
- Information Security Engineer
- Product Line Manager
- Control System Supervisor
- System performance manager
- DCS Supervisor

- IT Applications Manager
- Plant Manager
- Maintenance Manager
- Global Production Volumes Manager
- PI System Manager
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- Managing Director
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- Program Manager

- Market sales Manager Utilities
- EMS Supervisor
- Asset Management Program
- Mine Superintendent
- Division Manager
- Business Development Manager
- Supply Operations Supt.
- Program Manager, Pipeline & Power Industrial Control & Operating Environment
- Supervisor, EMS SCADA Systems
- Mgr, Plant I.T.
- Manager, Process Control & EIT Program, XPS
- Plant Optimization & NERC CIP Compliance Manager
- Process Controls Software Manager
- Director of Platform Product Management
- Electrical & Control Systems Manager
- Business Relationship Manager
- Control Syst. Suprv.
- Technical Services Supervisor
- Scada & Process Control Supervisor
- Maintenance Supervisor Process control/IT

- Financial Systems Analyst
- Reliability Analyst
- Principal Operations Systems Analyst
- Business Systems Analyst
- Senior Sustainability Advisor
- Business Analyst
- Energy Systems Analyst
- Performance Analysis
- Real-Time Analyst
- Senior Sourcing Analyst
- Analyst Industrial IT
- IT Analyst
- Energy Analyst
- Engineering Analyst
- Wind Resource Data Analyst
- Hydro Analyst
- Quality Analyst
- EMS Analyst
- Process Systems Analyst
- MIII Application Analyst
- Process Computing Analyst
- Operations Analyst

- Executives
  - CFO
  - CEO
  - President
  - Chief Sustainability Officer
  - Vice President
  - Director
  - Chief Technical Officer
  - VP Field Operations
  - VP Marketing
  - CIO Manufacturing
  - Vice President Product Development
  - Vice President of Sales
  - Chairman
  - VP of Operations and COO
  - Board Member
  - Vice President of Technical Services
  - Vice President Global Sales and Marketing
  - Vice President of Engineering
  - Vice President, Marketing
  - Vice President Canadian Marketing
  - Vice President Corporate Communications
  - Vice President of Marketing & Business Dev.
  - Vice President Predictive Equipment Health Management
  - Vice President Program Management
  - Vice President -Global Strategies and Solutions
  - Vice President, Operations and Business Development
  - Executive in Information Management for Production Operation

- Business Analysts
- Customers
- Public
- Contractors
- Vendors

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What's Next?

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PI System Data Everywhere

- Cloud options for sharing data
- Support for PI System displays on a variety of devices

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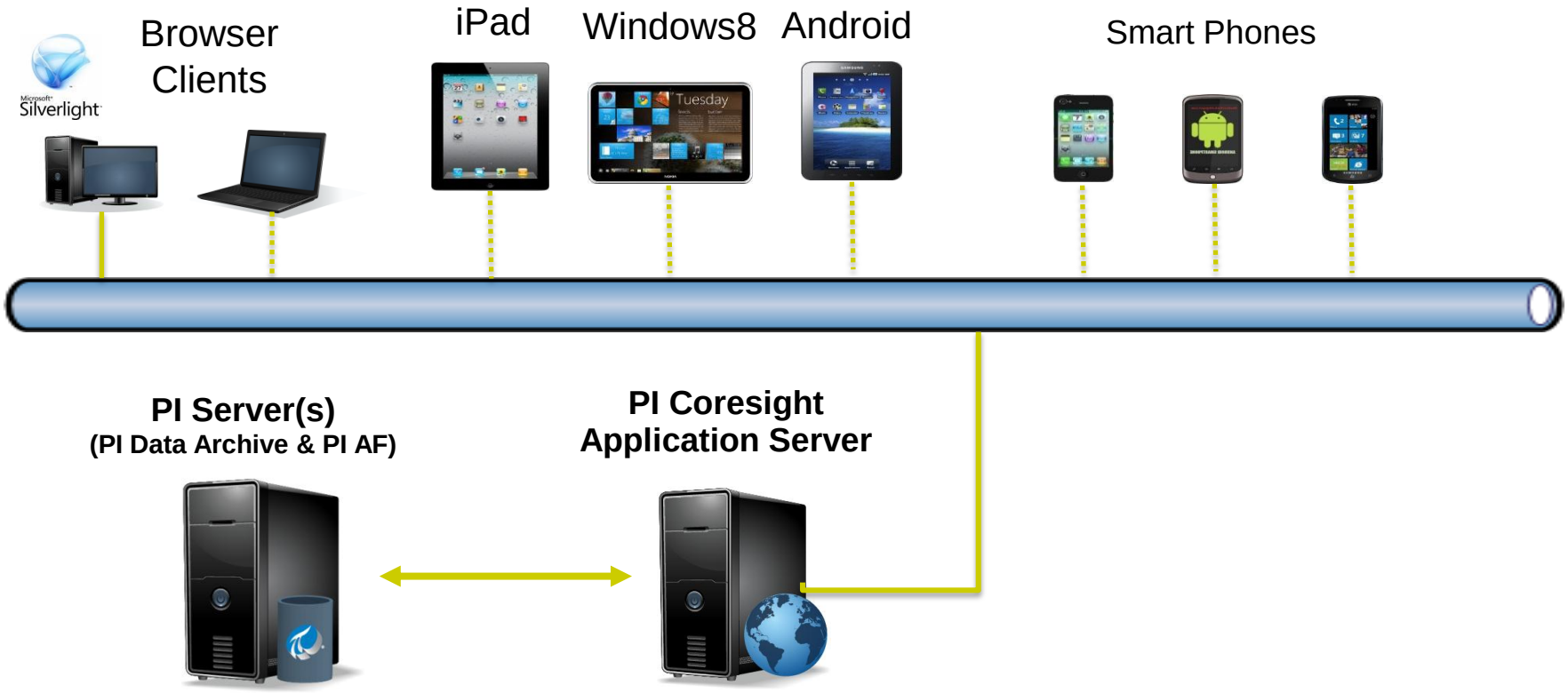
PI Coresight with Mobile Clients



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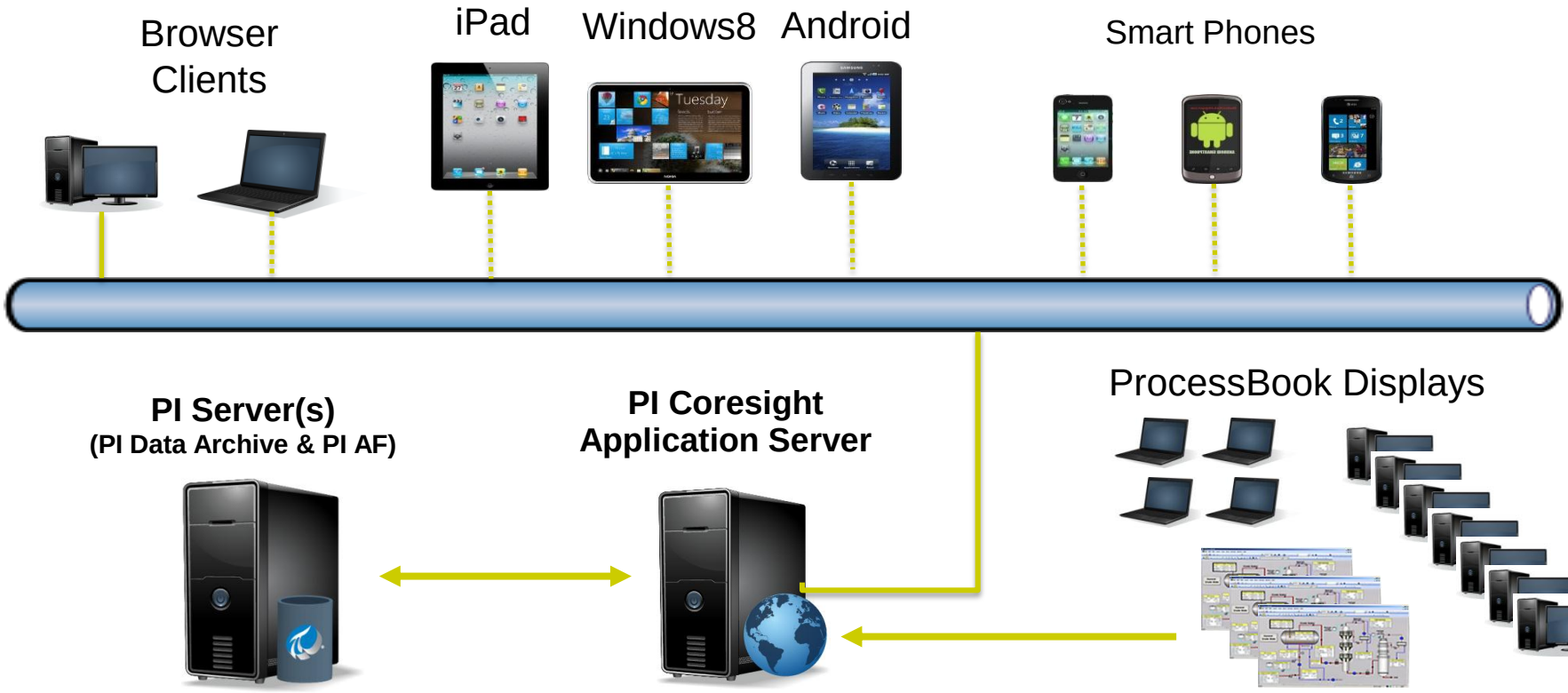
PI Coresight – ProcessBook Display Viewer



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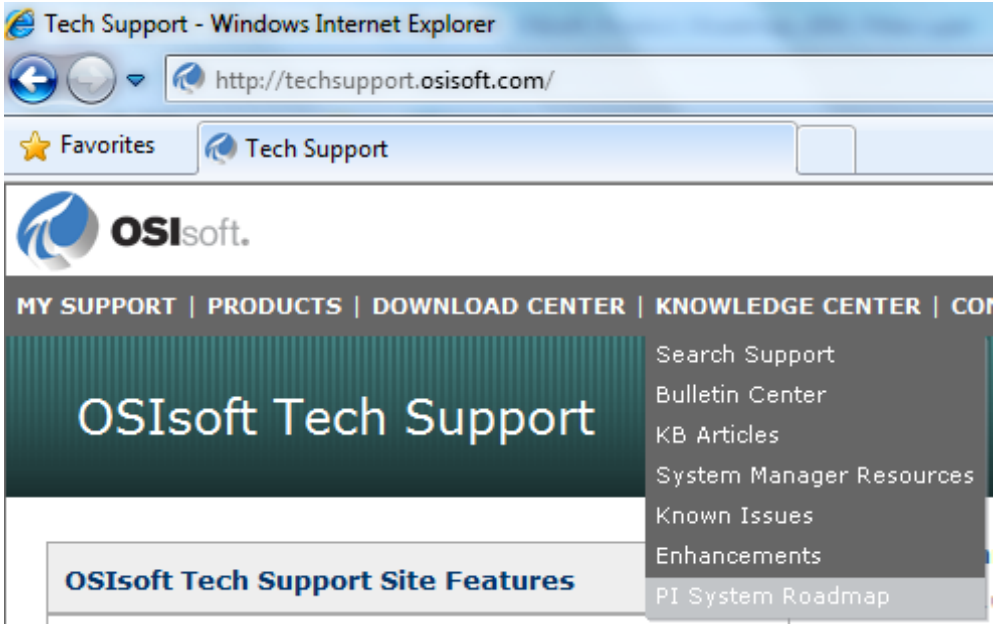
Stay Up-To-Date on the Web

- PI System Roadmap on OSIsoft Technical Support Site

http://techsupport.osisoft.com/techsupport/NonTemplates/roadmap.aspx



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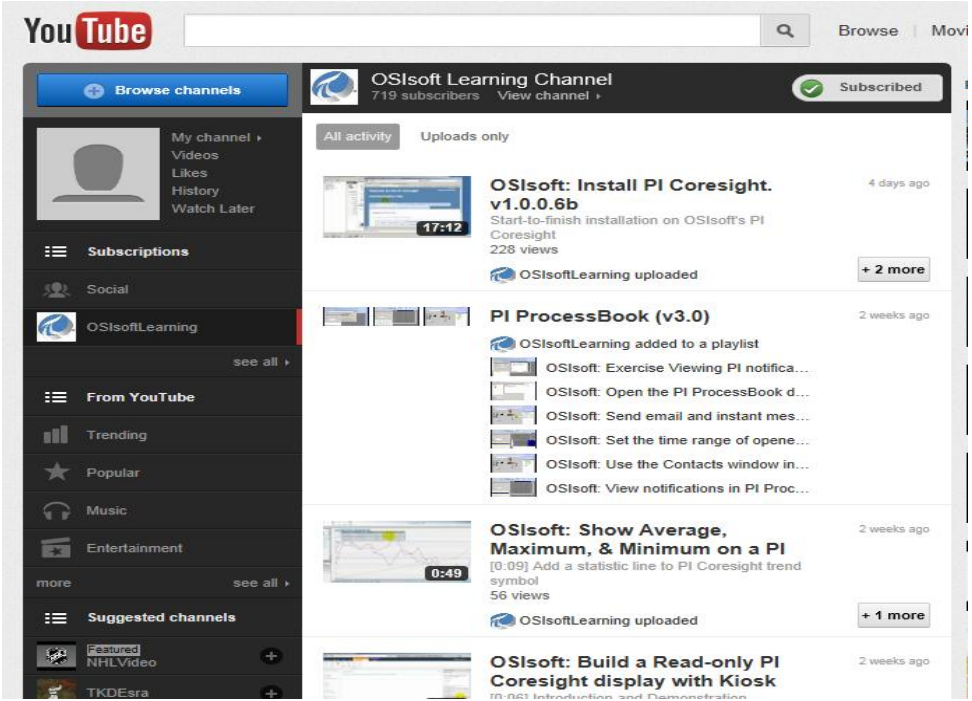
OSIsoft Learning Channel on YouTube



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Who Should Be Using PI System Data?

- Renewable Energy Dispatch Operator
- Control Room Operator
- Operations Supervisor
- Operations Lead
- Transmission Dispatcher
- System Dispatch
- Pipeline Controller
- Planning/Reliability Engineer
- SCADA Engineer
- Power Operations Engineer
- Automation Engineer
- Project Engineer
- Control Systems Engineer
- Process Engineer
- Process Control Engineer
- Commercial Engineer
- MES/PIMS Engineer
- Technical Service Engineer
- PI System Engineer
- Real Time Systems Engineer
- Instrument and Control Engineer

- Gas Engineer
- Performance Engineer
- Operations Engineer
- Systems Engineer
- Electrical Engineer
- Utility Engineer
- Power Systems Engineer
- Reconciliation Engineer
- Reservoir Engineer
- Reliability Engineer
- Generation Engineer
- Plant Engineer
- Bioprocess Equipment Engineer
- Mechanical Engineer
- Domain Expert Engineering
- EMS Engineer
- Automation MES Engineer
- Process Development Engineer

- PI Application Engineer
- Sr. Manager, O&M IT Applications
- IT Manager - MIII Applications
- Refining I.T. Manager
- Data Systems Administrator
- Application Support Analyst
- Manufacturing IT Architect
- Data Systems Analyst
- Director of Application Development
- Tech Support for Operations
- IT Director, Consumer Packaging
- Global PI - Business Solutions Architect
- Process Systems Application Engineer
- IT Business Partner
- Applications Support Lead
- Director, Sustainable IT
- Information Security Engineer
- Product Line Manager
- Control System Supervisor
- System performance manager
- DCS Supervisor

- IT Applications Manager
- Plant Manager
- Maintenance Manager
- Global Production Volumes Manager
- PI System Manager
- Development Manager
- Maintenance Team Leader
- Product Engineering Mgr
- IT Operations Manager
- Managing Director
- Operations Manager
- Business Development Manager
- Central Heating & Cooling Plant Manager
- Global Production Services Manager
- Director, Midstream Operations North
- Director, Smart Network Operations
- IT - Director
- Hydro Generation Supervisor
- Manager, Data Analytics
- Infrastructure Manager
- Manufacturing Process Information Manager
- Program Manager

- Market sales Manager Utilities
- EMS Supervisor
- Asset Management Program
- Mine Superintendent
- Division Manager
- Business Development Manager
- Supply Operations Supt.
- Program Manager, Pipeline & Power Industrial Control & Operating Environment
- Supervisor, EMS SCADA Systems
- Mgr, Plant I.T.
- Manager, Process Control & EIT Program, XPS
- Plant Optimization & NERC CIP Compliance Manager
- Process Controls Software Manager
- Director of Platform Product Management
- Electrical & Control Systems Manager
- Business Relationship Manager
- Control Syst. Suprv.
- Technical Services Supervisor
- Scada & Process Control Supervisor
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