

KONGSBERG

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KONGSBERG



KONGSBERG

Industrial pioneer established in 1814



KONGSBERG was internationally known for its Krag-Jørgensen rifle, developed in the late 19th century, and adopted as the standard US army rifle in 1892.

KONGSBERG ha unique history and a strong culture

Today: International high-tech solutions, from deep sea to outer space



Advanced solutions and applications for the maritime, oil & gas, defence and space industry.

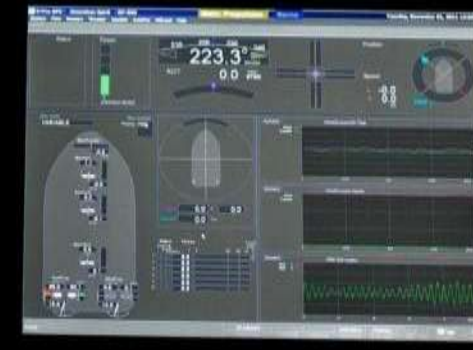
- Extreme Performance for Extreme Conditions -



KONGSBERG

Kongsberg Maritime

Efficient and safe operations at sea



Kongsberg Maritime

- Offshore – Merchant – Subsea
- 51 offices in 17 countries
- 4 163 employees (2012)
- Revenues MNOK 7 485 (2012)
- Installed on more than 16,000 vessels
- Dynamic positioning, navigation, automation, simulation, seabed surveying and fisheries



KONGSBERG

Global footprint



International sales organization – life cycle support – production hubs – global value chains – global sourcing



Market segments



- Exploration
- Field Development
- Production
- Supply & Support



Dynamic Positioning Maneuvering Integrated Bridge and Navigation

Global Customer Support Kongsberg Maritime Support Center



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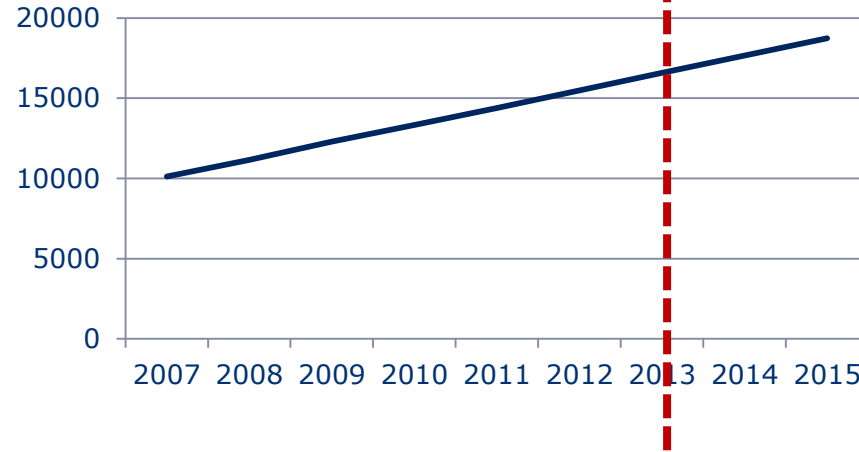
> 1 000 / day



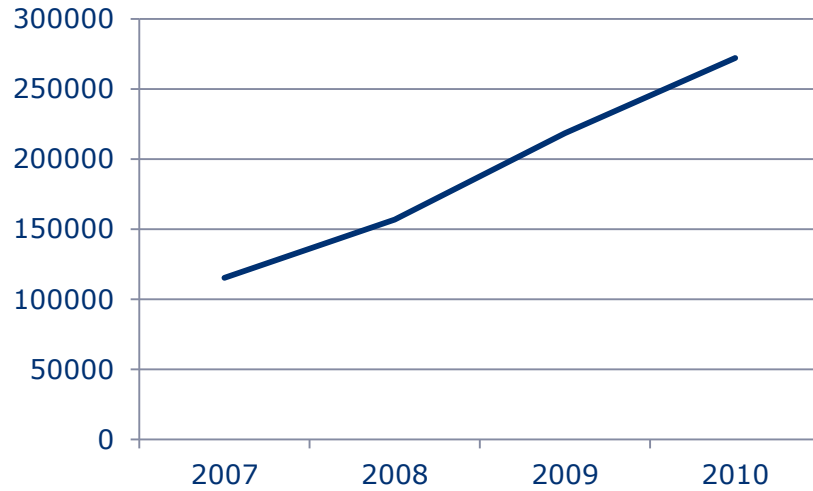
> 100 / day

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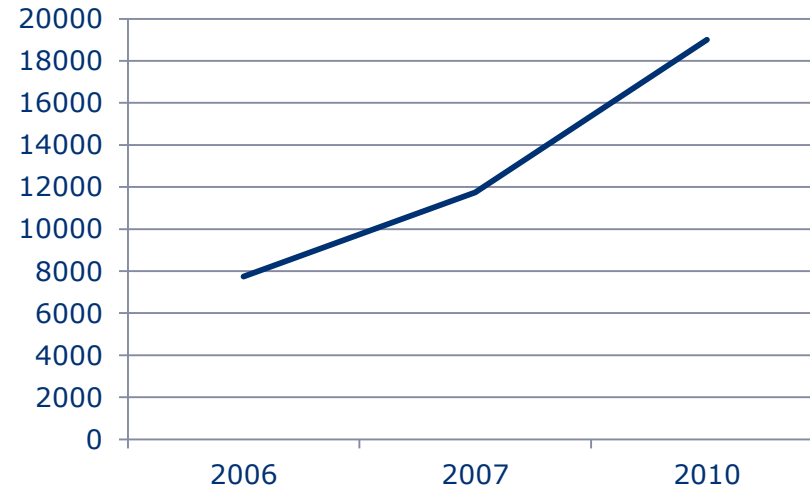
Servicable fleet Total



Incoming mails pr. year

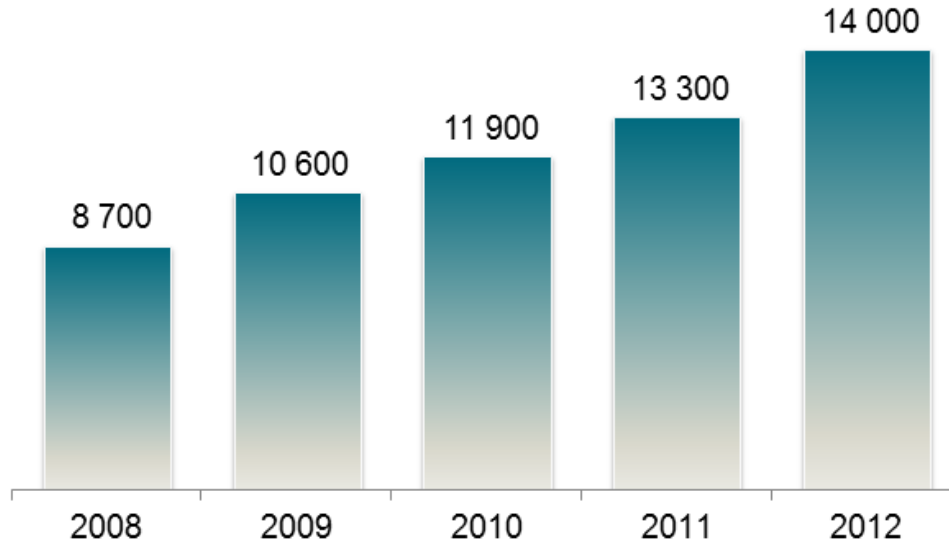


Calls pr. year

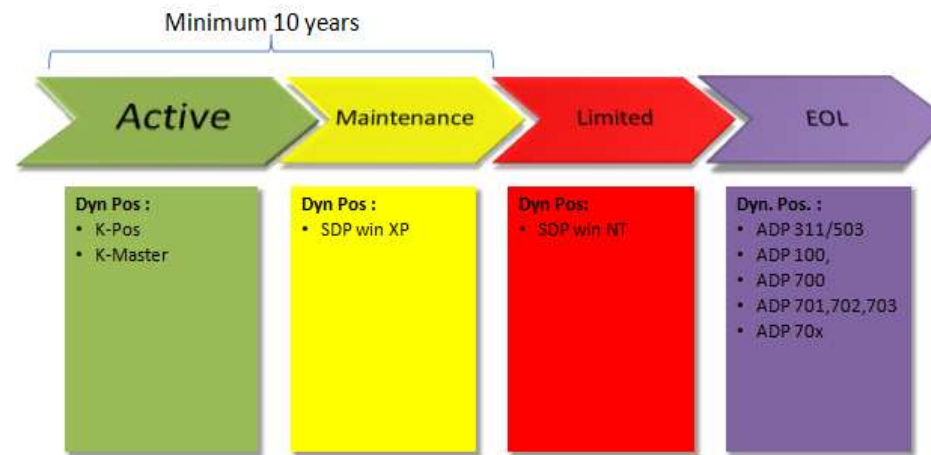


Global Customer Support

Support travels and life cycle management



- Modifications
- New functionality
- SLA-planned maintenance
- Repair defective equipment



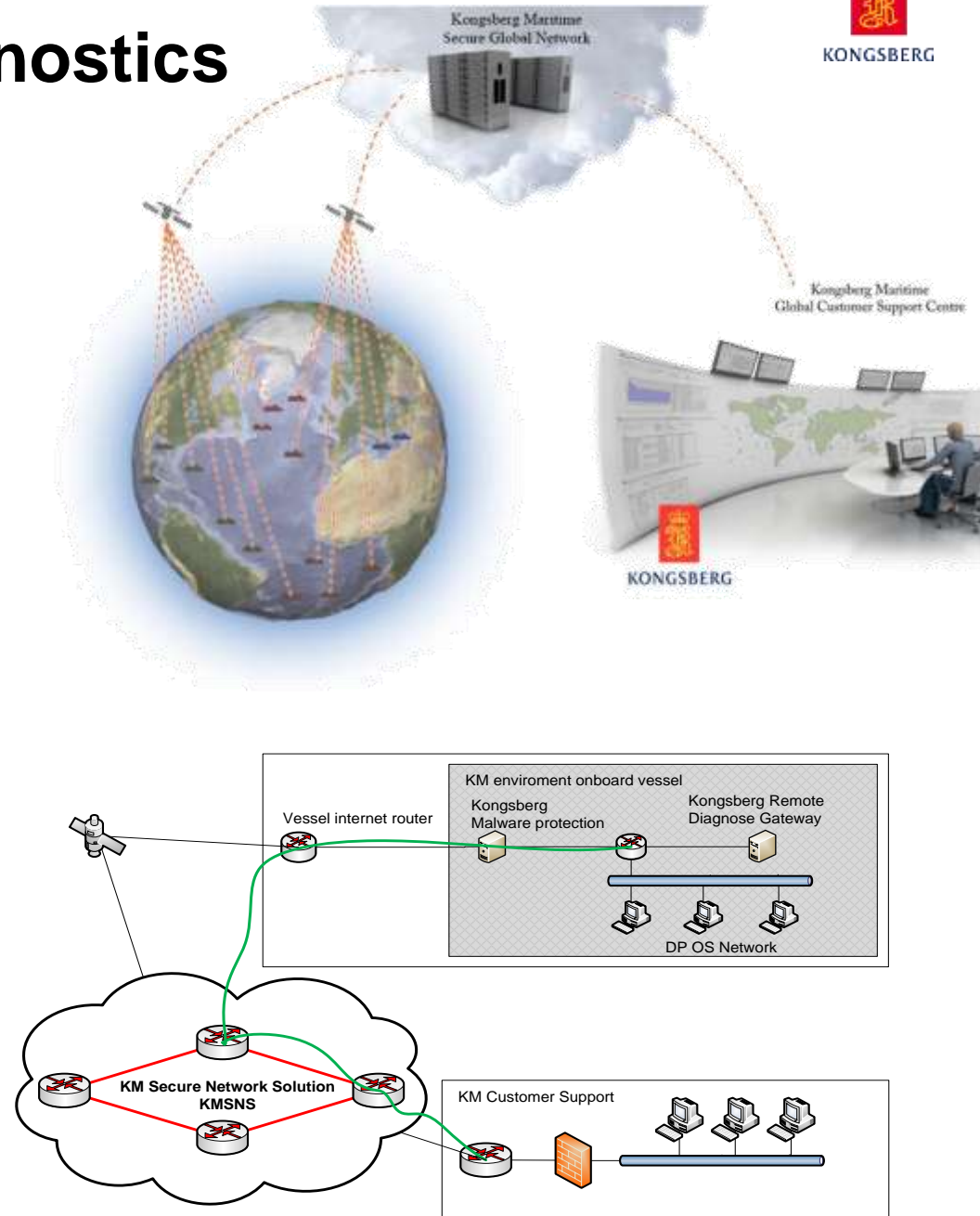
K-IMS Remote Diagnostics

Proactive Customer Support Ambition

- Services
 - Planned maintenance support
 - Spares logistics optimized to vessel route
 - Expert support tailored to critical operational mode
- Improved Predictability
 - Prolong system lifetime
 - Quick and efficient overview of hardware status
 - Prevent loss of historical data because of hardware malfunction
 - Improved maintenance and logistics planning
 - Improved safety
- Reduced downtime and cost
 - Effectively reduce operational cost
 - Reduce service cost
 - Reduced downtime due to improved maintenance planning

23-Sep-13

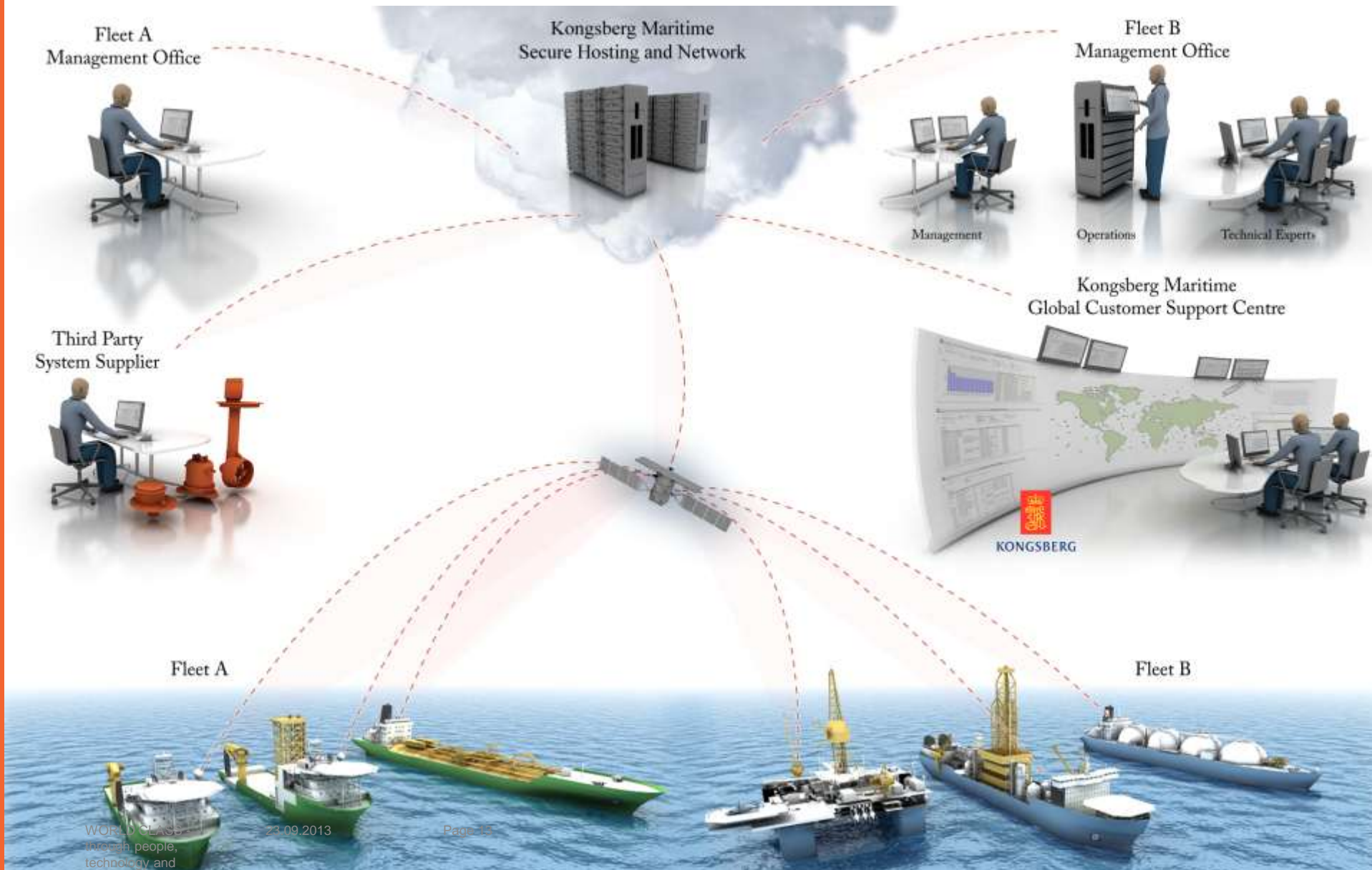
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K-IMS Information Management System



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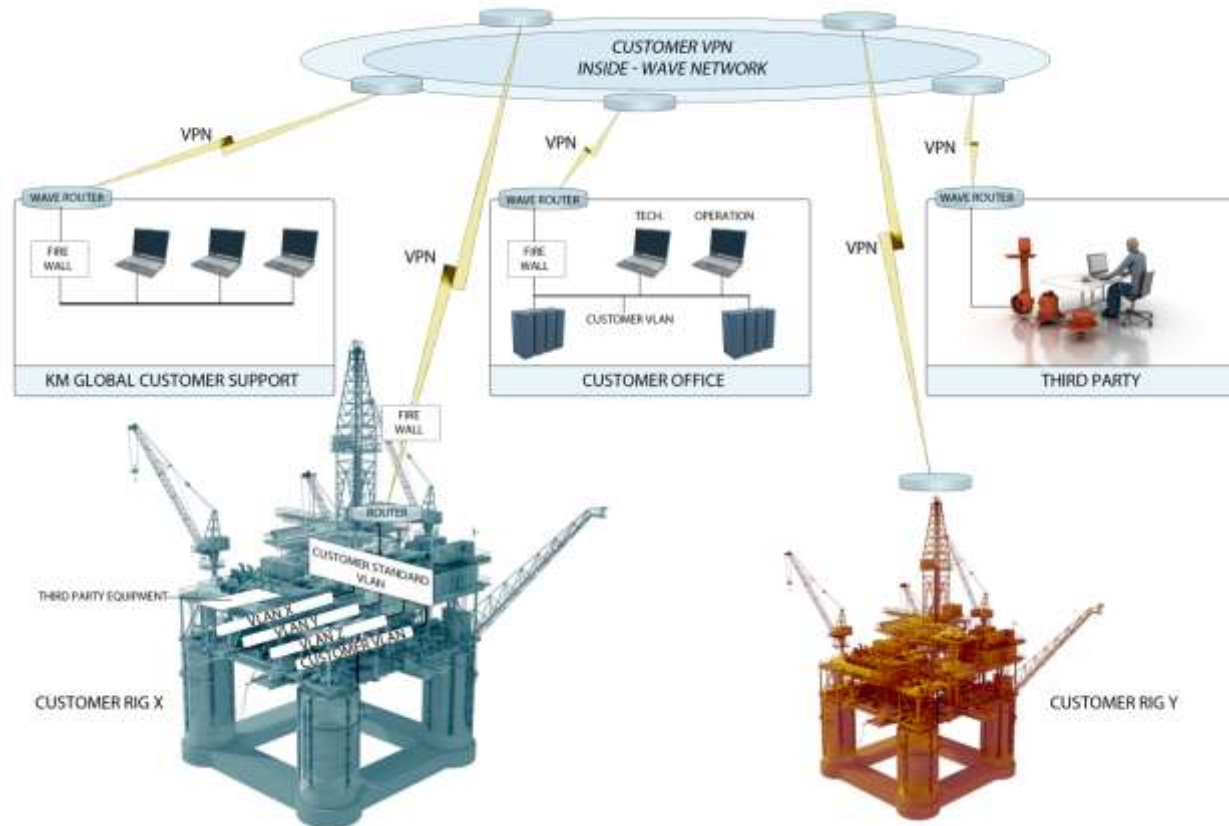
K-IMS Infrastructure, Secure Global Network

Secure, standardized offshore/onshore communications for fleet wide data sharing



KONGSBERG

- Redundant global network without any single point of failure
- Rig owner is in complete control of the firewall protecting the Rig owner networks offshore and onshore
- Router onboard a vessel will always connect to the nearest available communication HUB
- Equipment vendors can be given access to one or more vessels via the wave network



Onshore portal and 3rd party integration



K-IMS Portal

Integrating Dynamic Positioning, Automation, Safety and Navigation

Third party interface to Drilling Control System

K-IMS Hosting Services – Onshore data storage

K-IMS Fleet Portal and Dashboards

Remote Diagnostics

Kongsberg Malware Protection





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Dashboards

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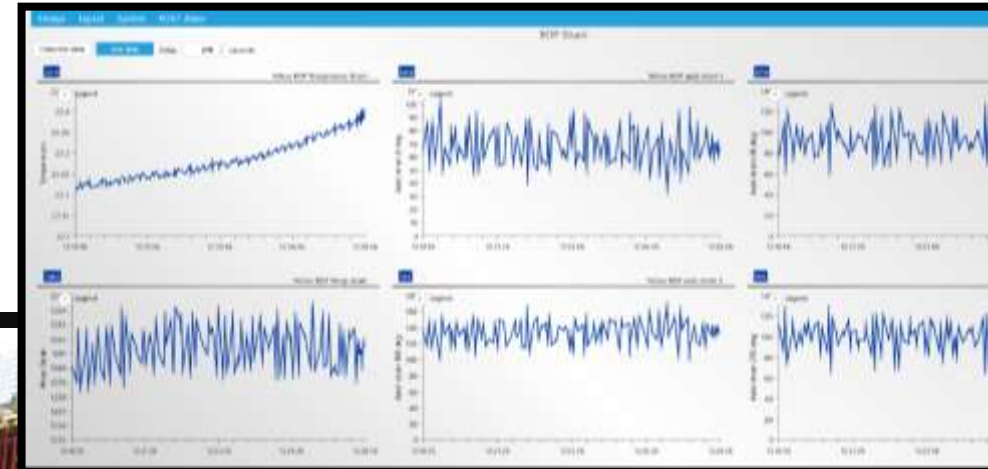


IMS BOP / Riser Monitoring – Wellhead Fatigue



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- Instrumentation of BOP and Riser
- Onshore installation for Norwegian Oil Company
- K-IMS Portal and Riser Management System
- Utilizing OSIsoft PI ACE for advanced riser and wellhead calculations



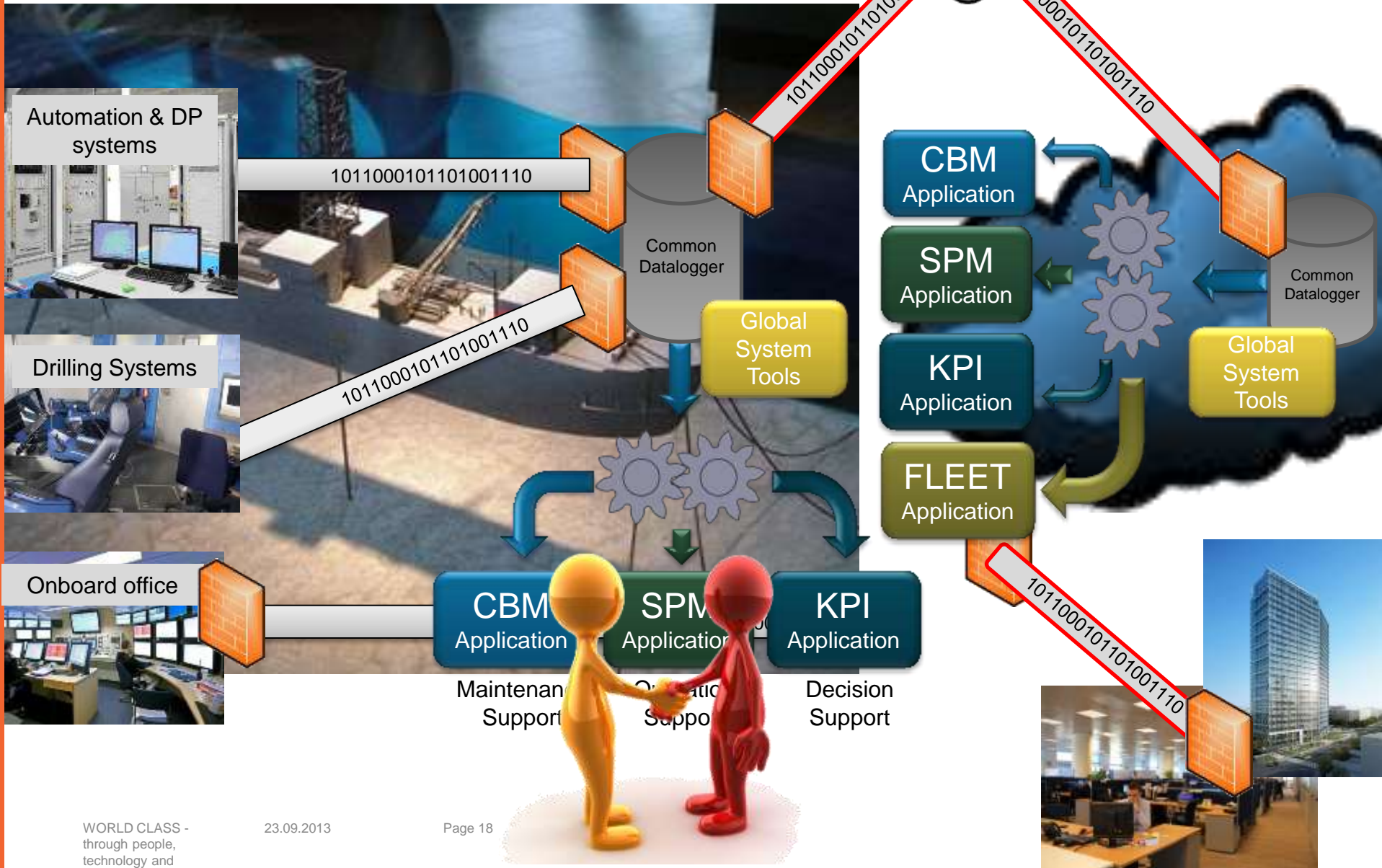
K-IMS

Big Data for the Offshore market



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