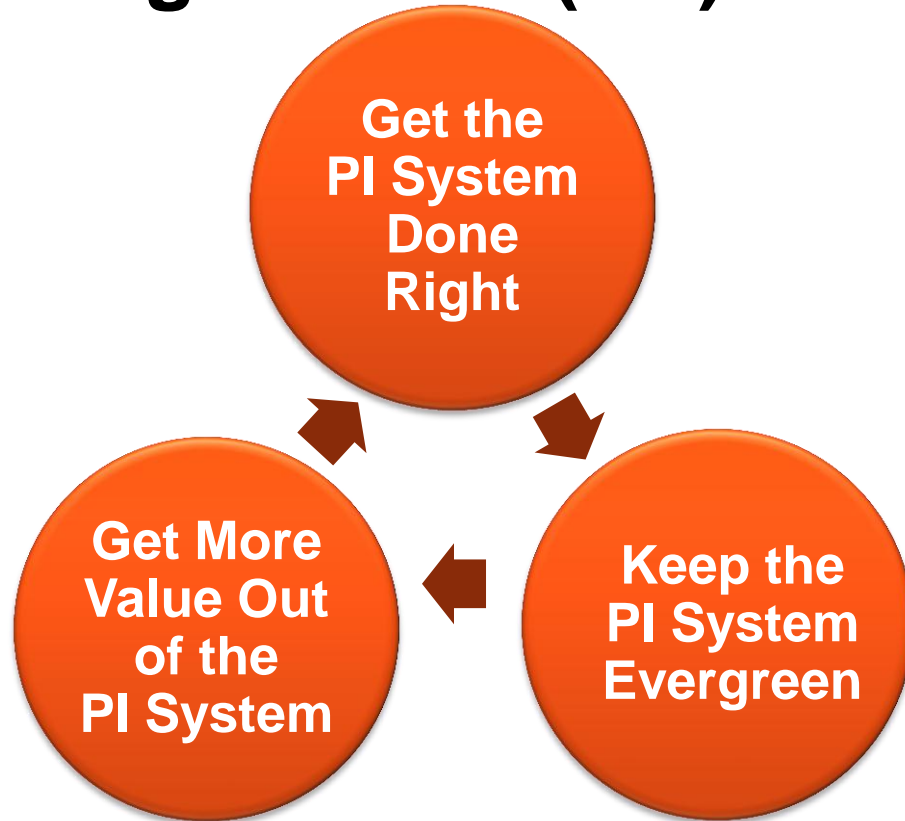# Enterprise Wide Adoption

Presented by **Michael Jakob**

Enterprise Agreement (EA)

Enterprise Agreement (EA) Foundation

Value Now:
Enterprise Agreement (EA) Services

Planning

- Value Realization Plan
- Enterprise Architecture
- Training Plan
- Rollout Plan
- Site Installation Prep

Implementation

- Field Service Engineer
- Product Installation
- Install Status Communication
- Coordination with NOC

- Project Reviews
- Software Updates
- Roadmap Review
- Mini-User Conferences

- Ongoing EPM Support
- Ongoing CoE Advisory Role
- NOC Engineer Support
- System Intelligence via Extranet

Repeat the Cycle

Maintenance and Support

Interview – Enterprise Wide Adoption

Interview Guest

- Iain Boba
  - Smart Metering Applications Development Team Lead
  - Centrica (British Gas Residential)

Michael Jakob

Michael.Jakob@osisoft.com

Director

Customer Advisory Services (CAS),

EMEA

OSIsoft Europe GmbH

- **Partner & Product EXPO**
- **Enterprise Agreement Services**

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SAVE THE DATE

Power Users

PI System Admins

Developers

System Integrators

OSIsoft Partners

Anyone technical

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