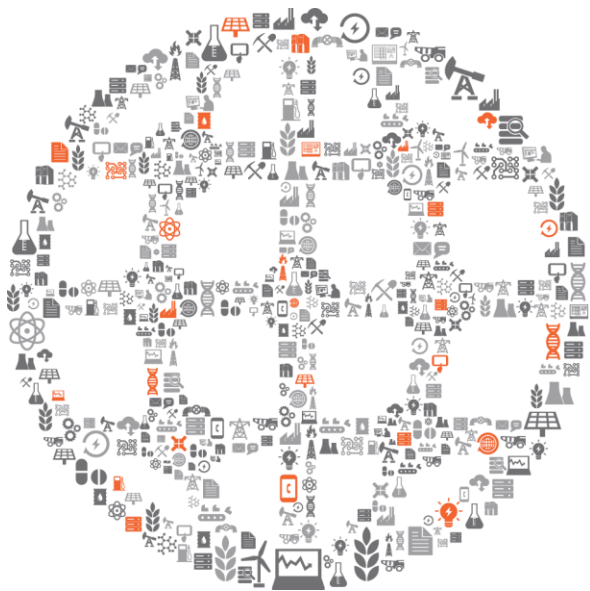




OSIsoft®

# REGIONAL SEMINAR

The Power of Data

THRIVING  
IN A  
WORLD OF  
CHANGE



# Connect your Supply Chain with PI Cloud Services

Presented by **Brian McMorro**, Product Marketing Manager

# Agenda

- Opportunities
- Product/Service
- Demonstration
- Roadmap





# Using the PI System to Connect your Supply Chain

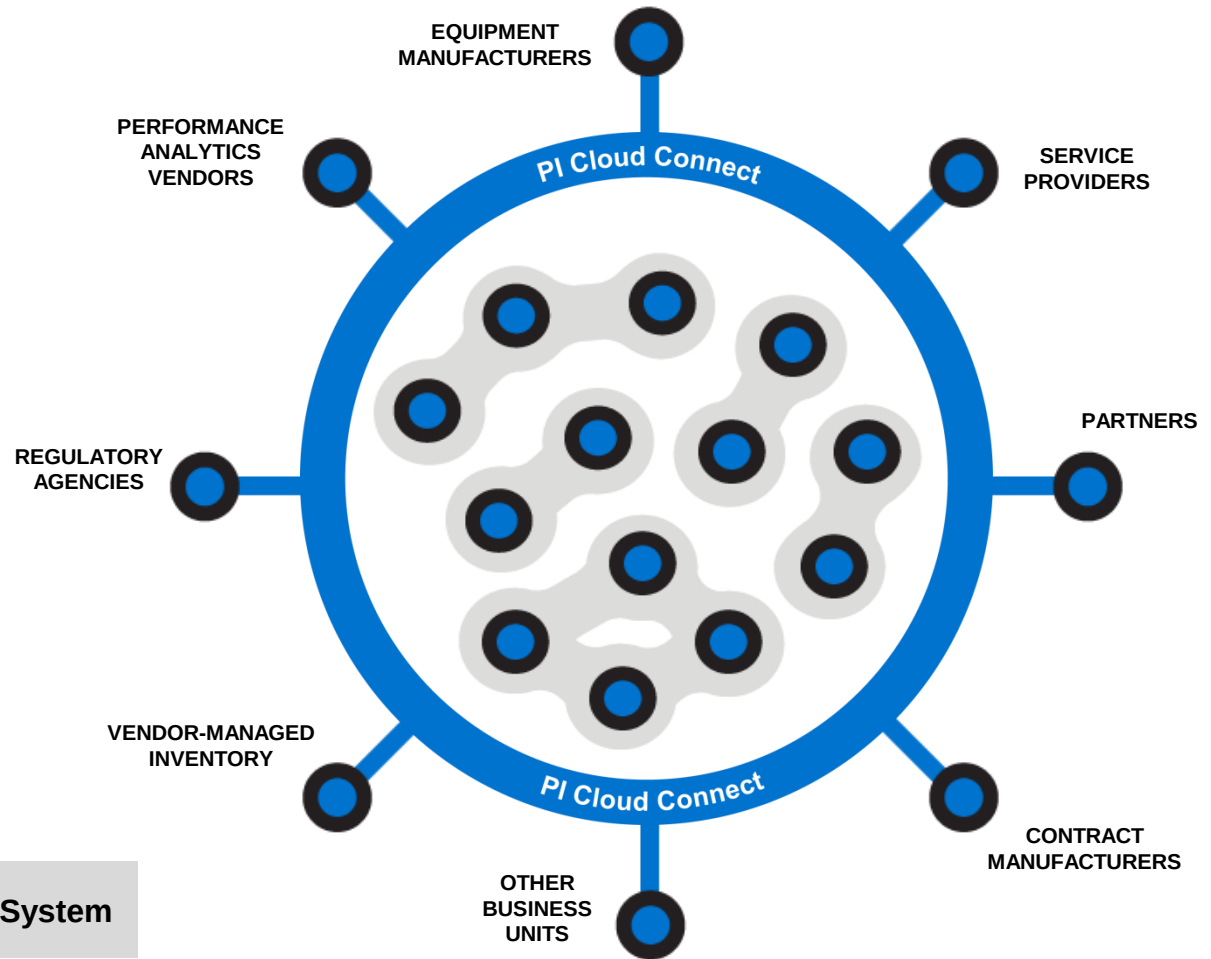
- Deliver more value to our end customers

“Allow customers to furnish data from a system they own so they can be better served by their vendors”

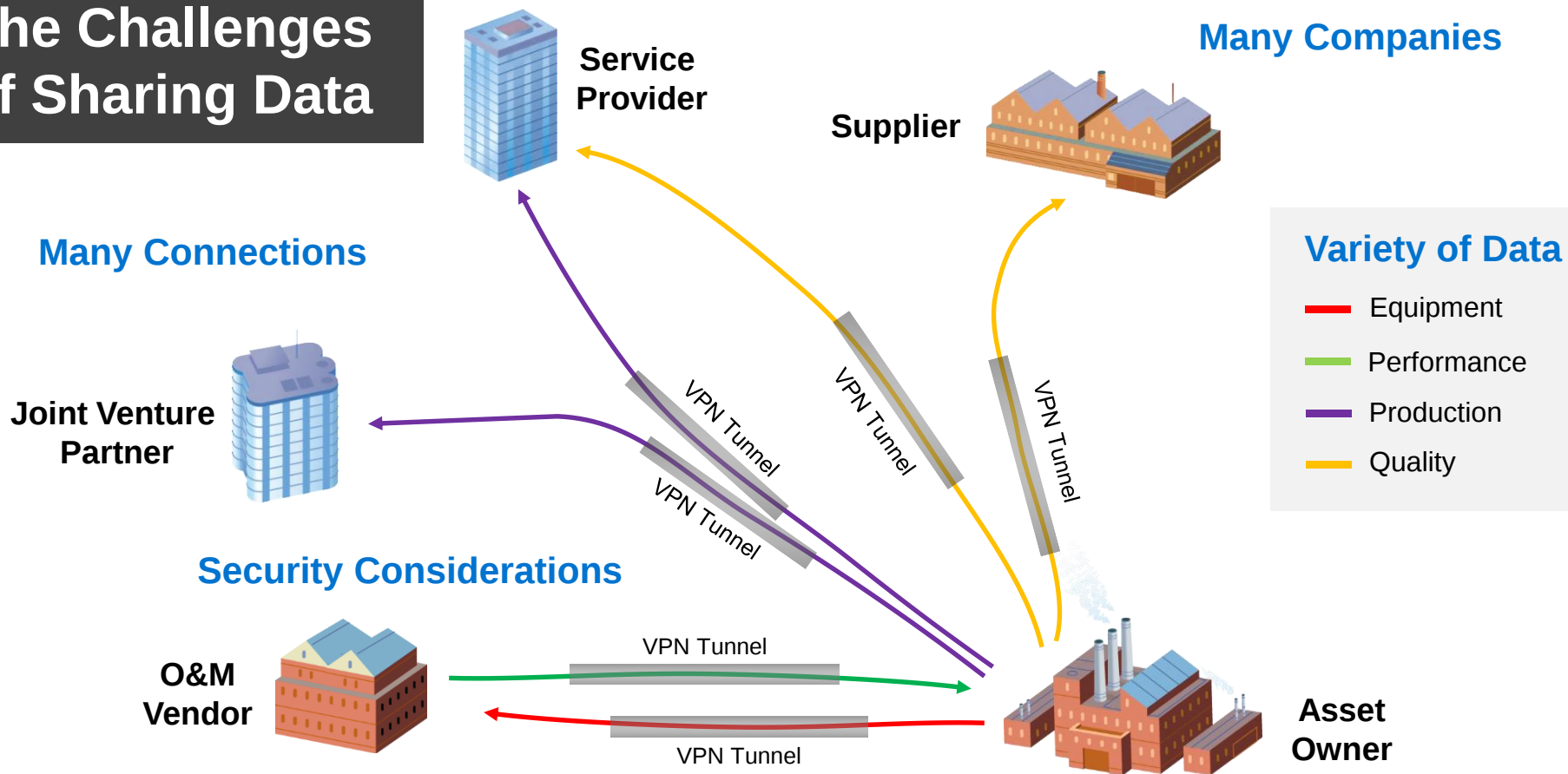
– Dr. J.P. Kennedy

- Provide a simple, secure framework for key suppliers to obtain the data they need to drive aftermarket service excellence.

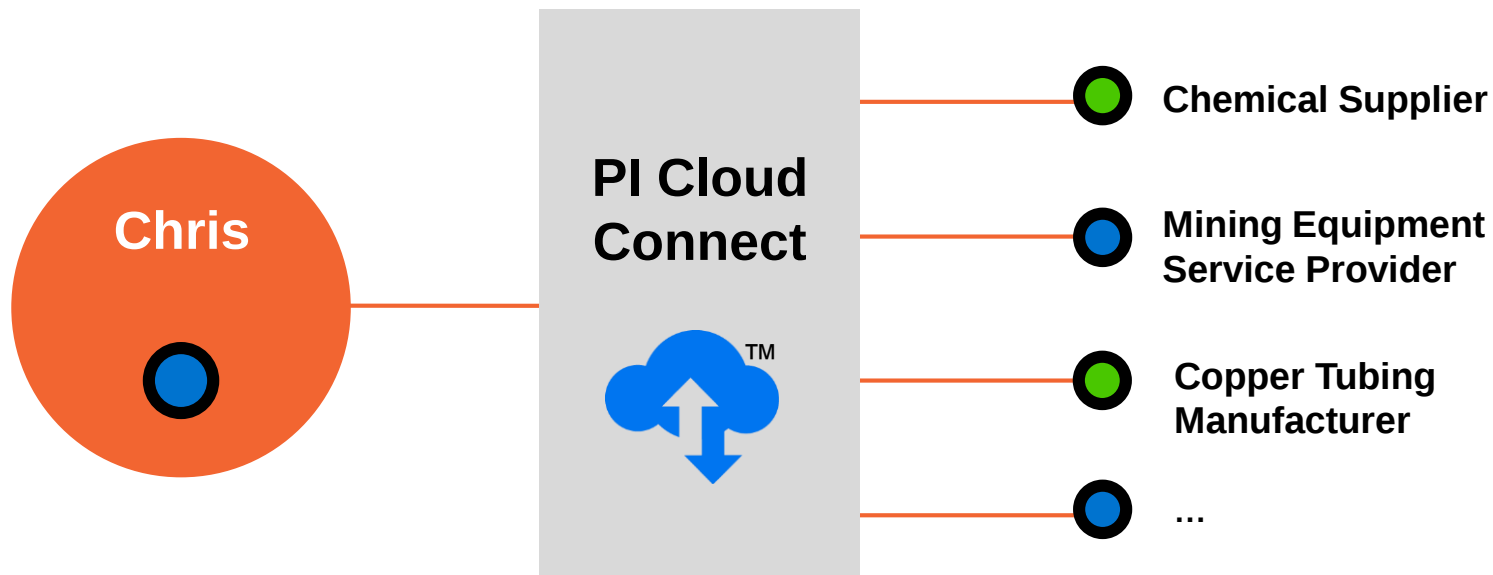
# Infrastructure for the Connected Supply Chain



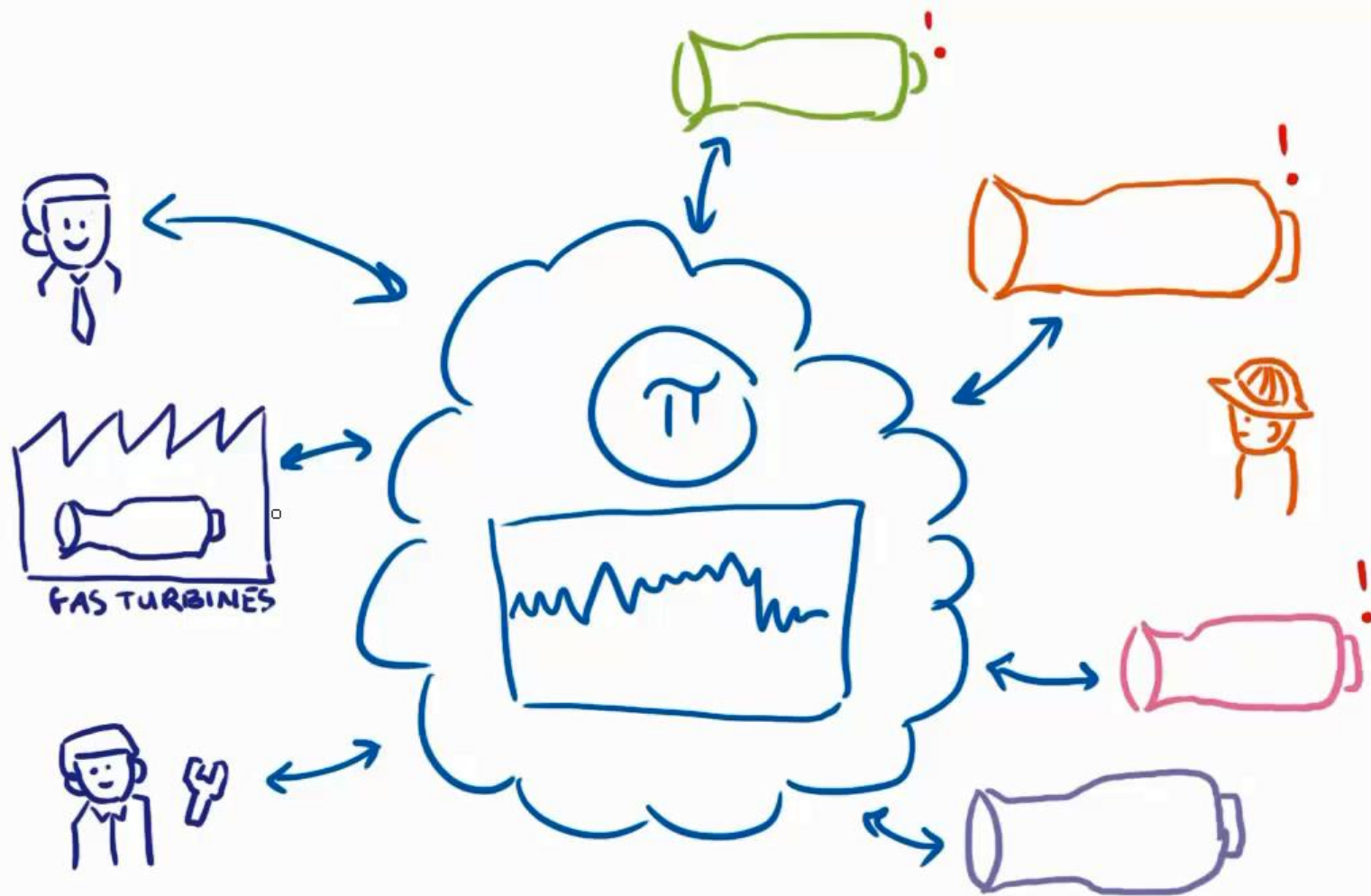
# The Challenges of Sharing Data



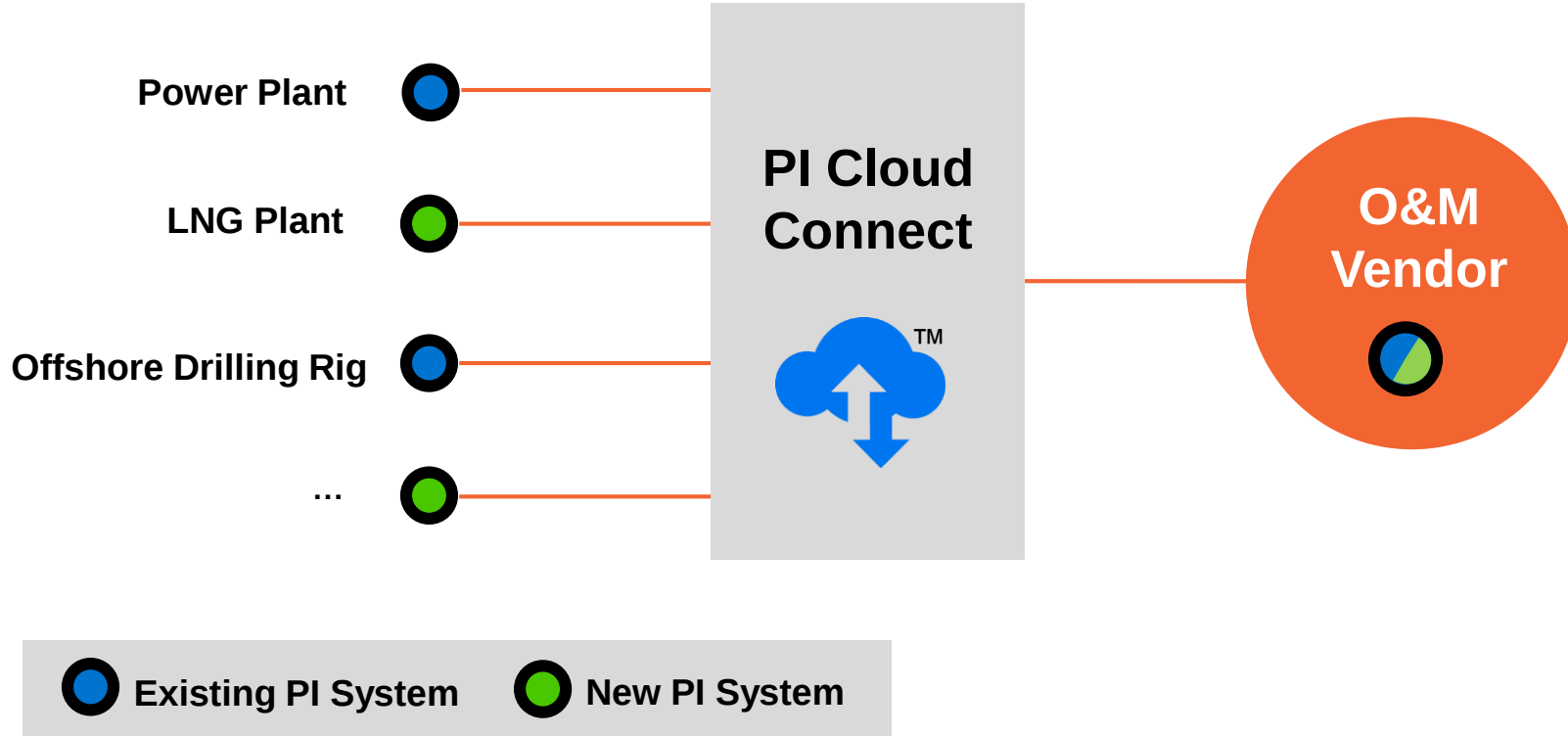
# Solution for Asset Owner



 Existing PI System     New PI System



# Solution for the O&M Vendors



# Value Added Service Providers



KONGSBERG





# New Channel for Product Delivery

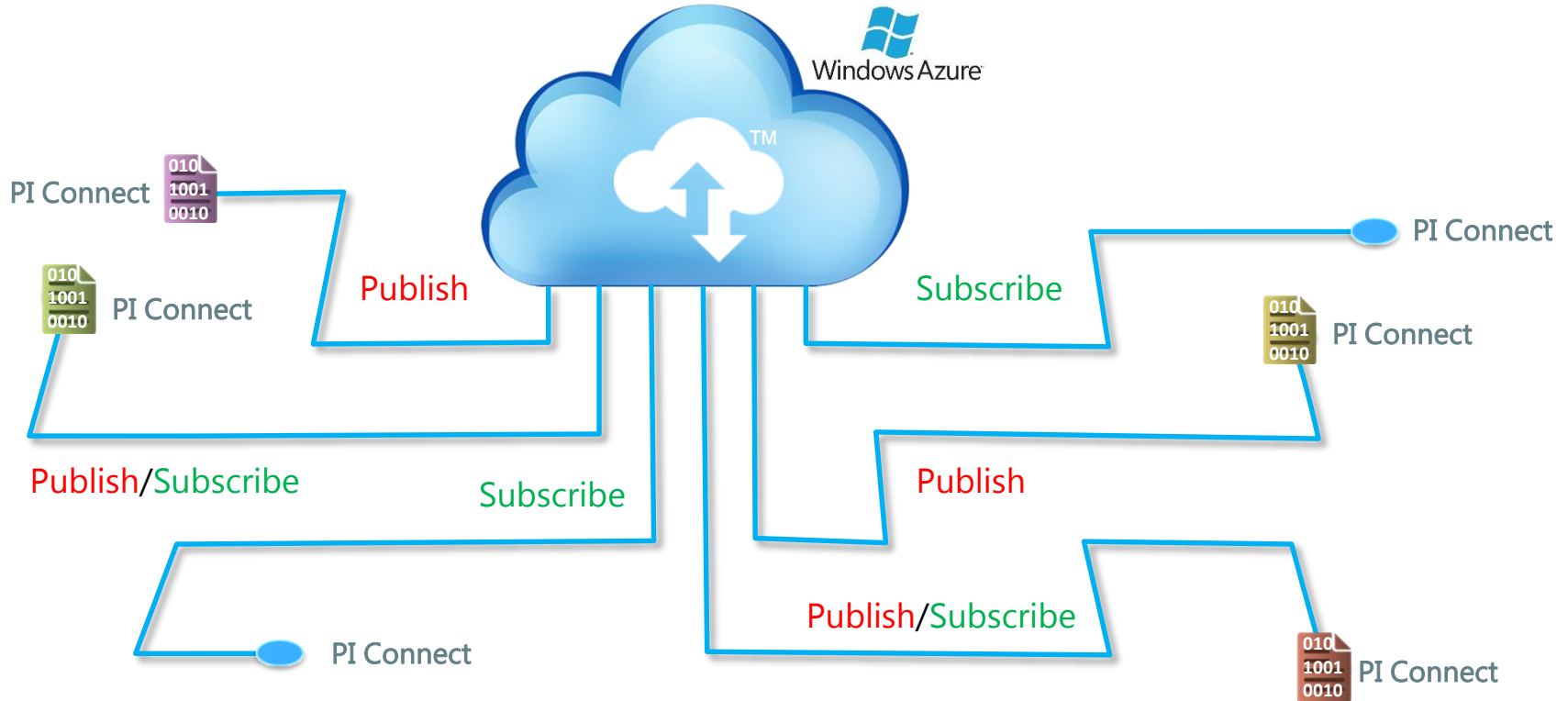


# Deliver SaaS Offerings

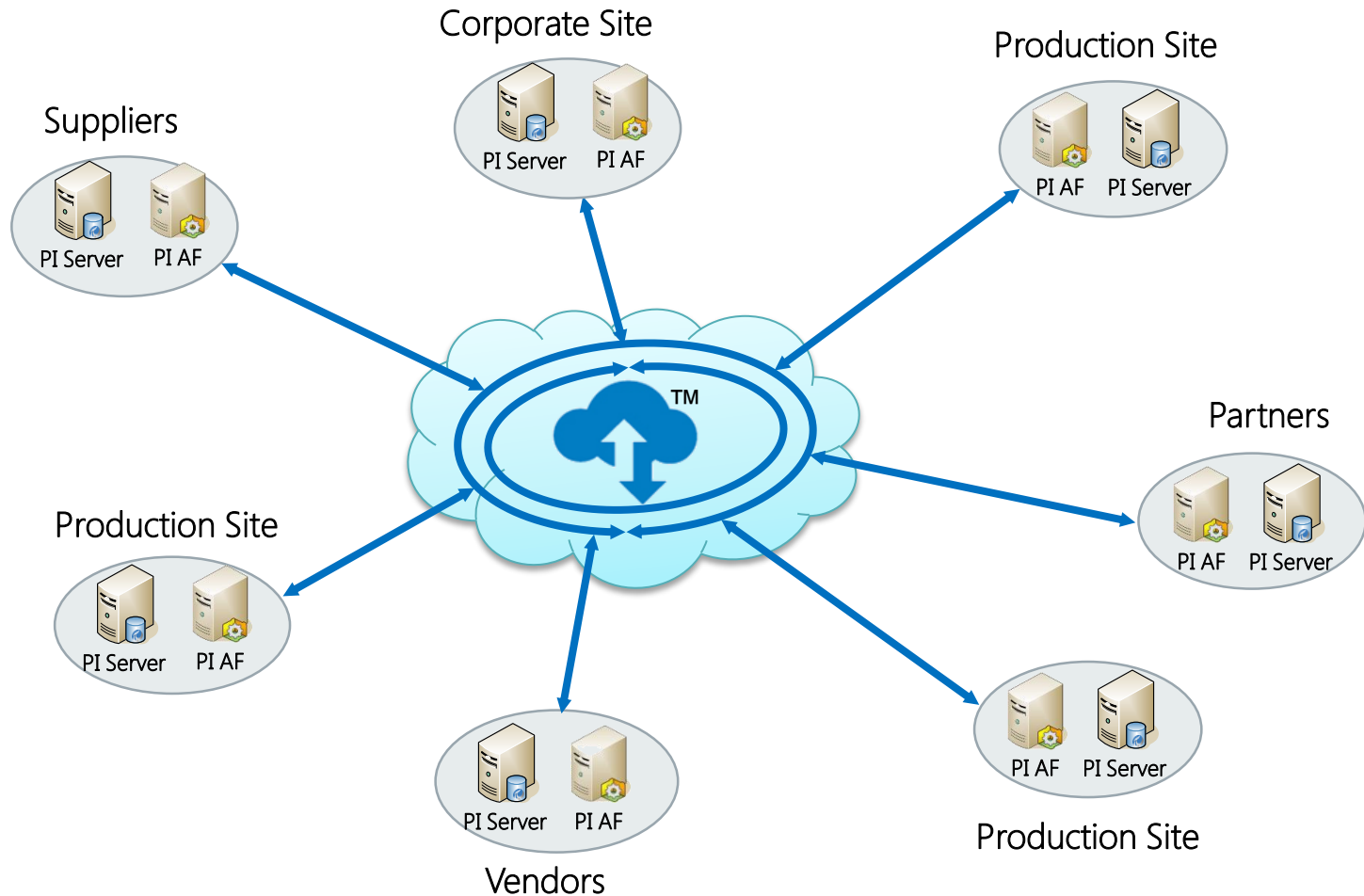
# Bridge On-Prem and Cloud



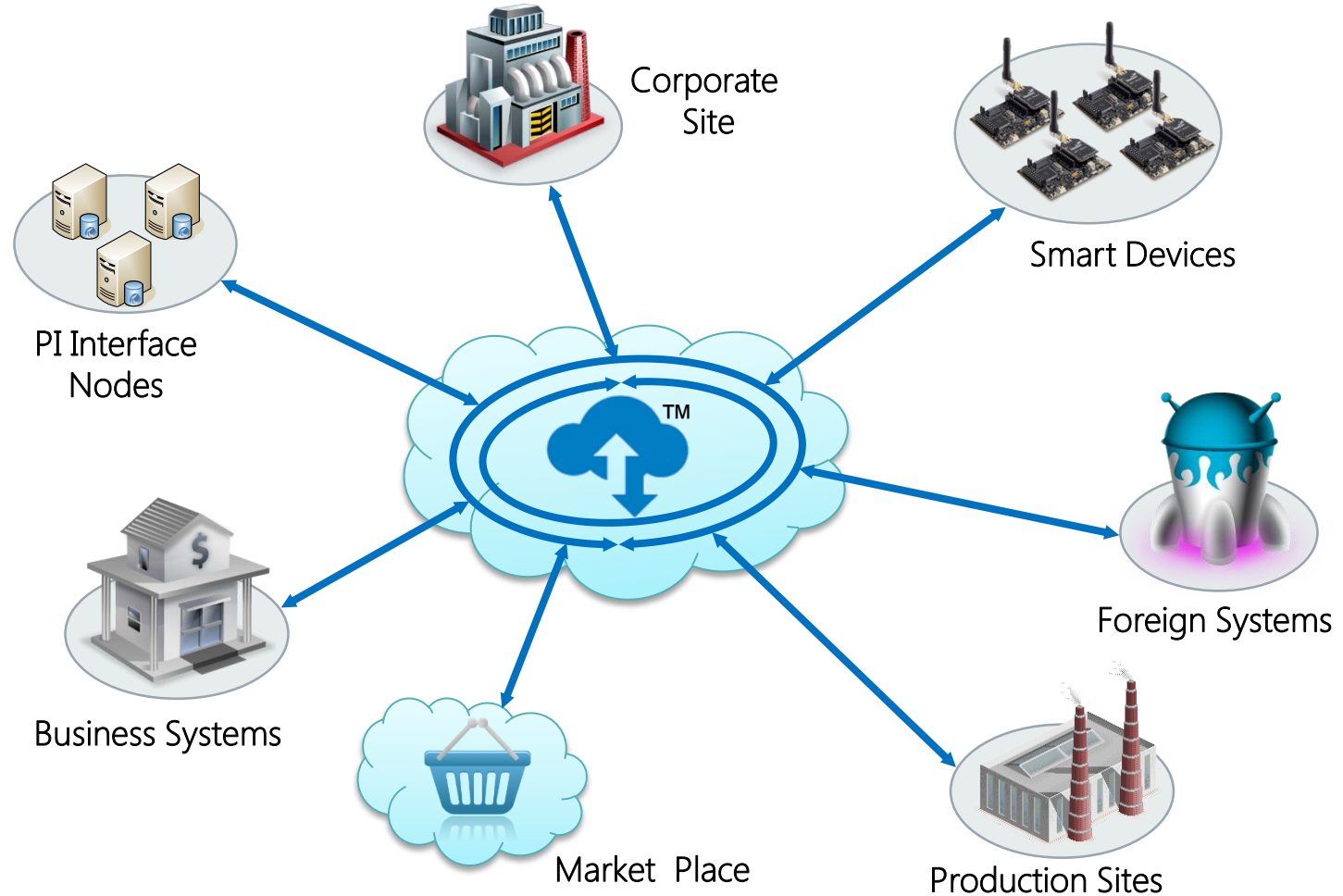
# PI Cloud Connect™



# With the first release...

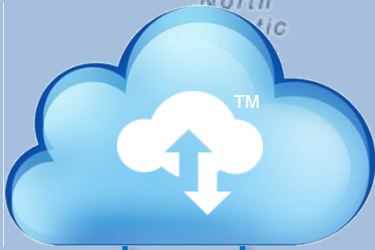


# In the Future...





# Context for the Demo



Randy Powers



Chad Irving





Randy signs in PI Cloud Connect



Randy deploys a new PI Connect Node



Chad signs in creates a publication



Chad grants access to Randy



Randy subscribes and gets data



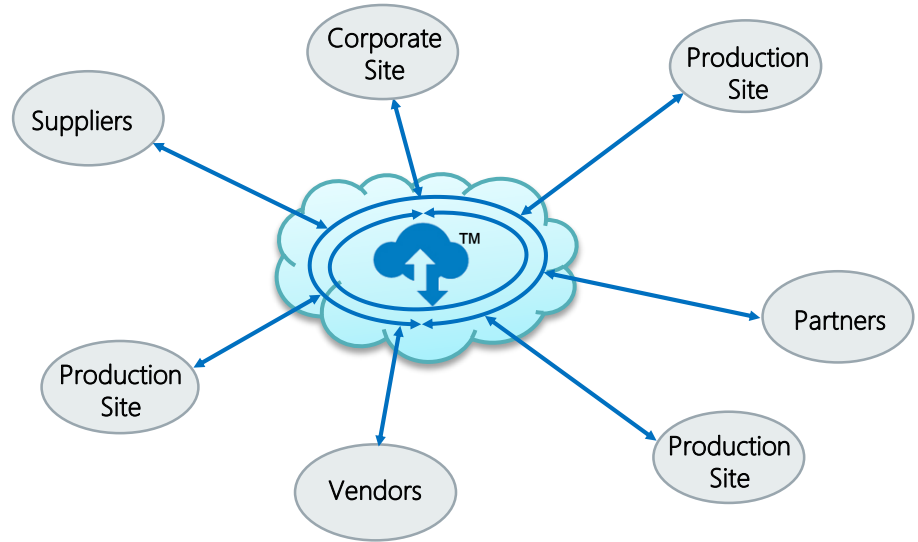
# PI Cloud Connect Security Benefits

Minimizes connections

No open public endpoints

Enables intrusion detection

Enable frequent updates





# Software Delivery

# Delivering SaaS Solutions

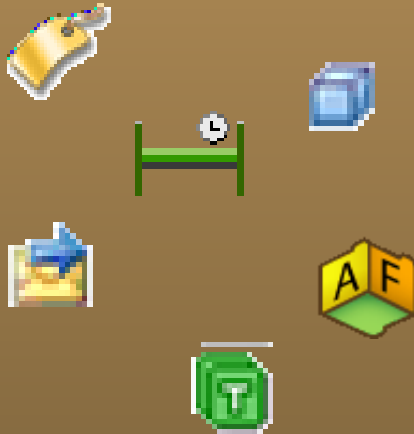
- Frequent Releases
- Automatic Feature Updates
- 24/7 Support by OSIsoft NOC



# Roadmap

# PI Cloud Connect – One experience

any data



any browser



any platform



# PI Cloud Connect – One licensing model



Subscription based

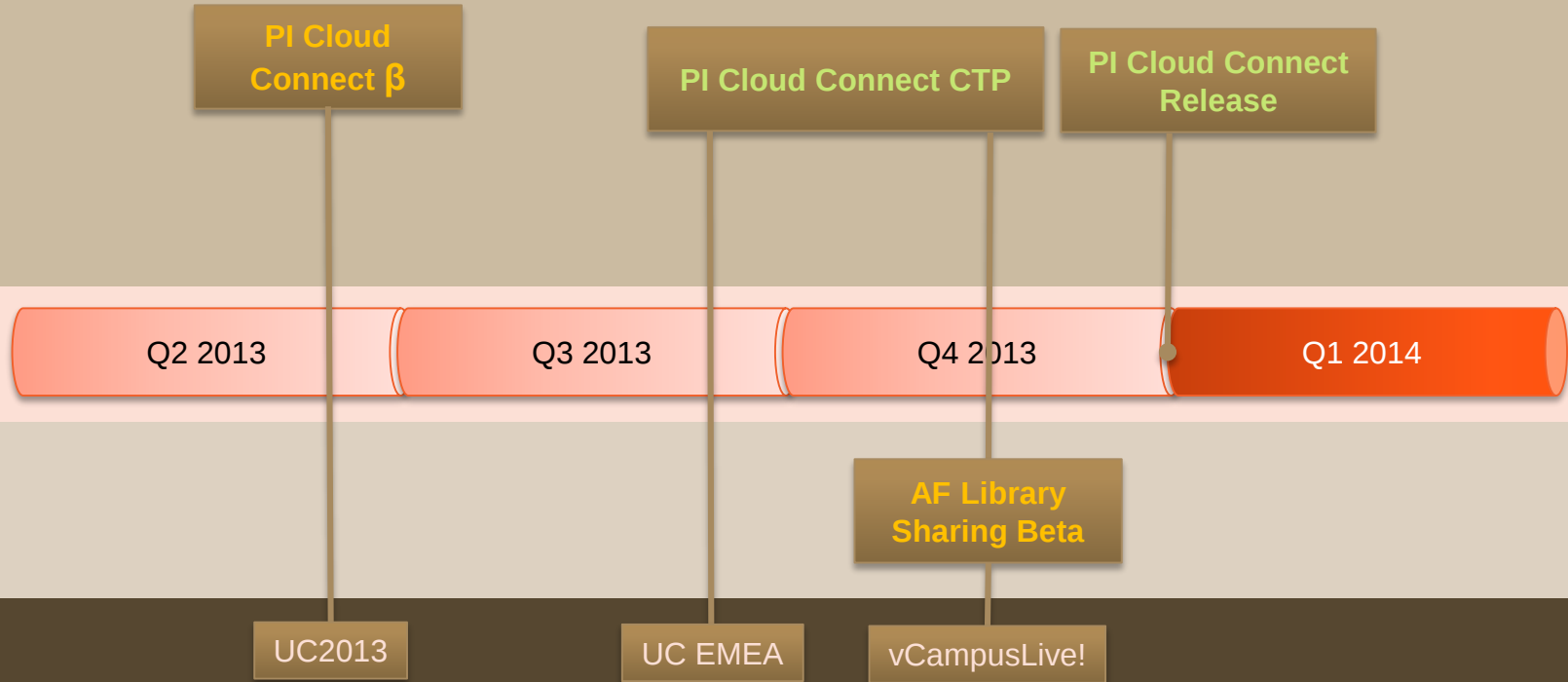


Usage based



Publish data for free

# PI Cloud Connect Timeline



# PI Cloud Services



PI Cloud Connect



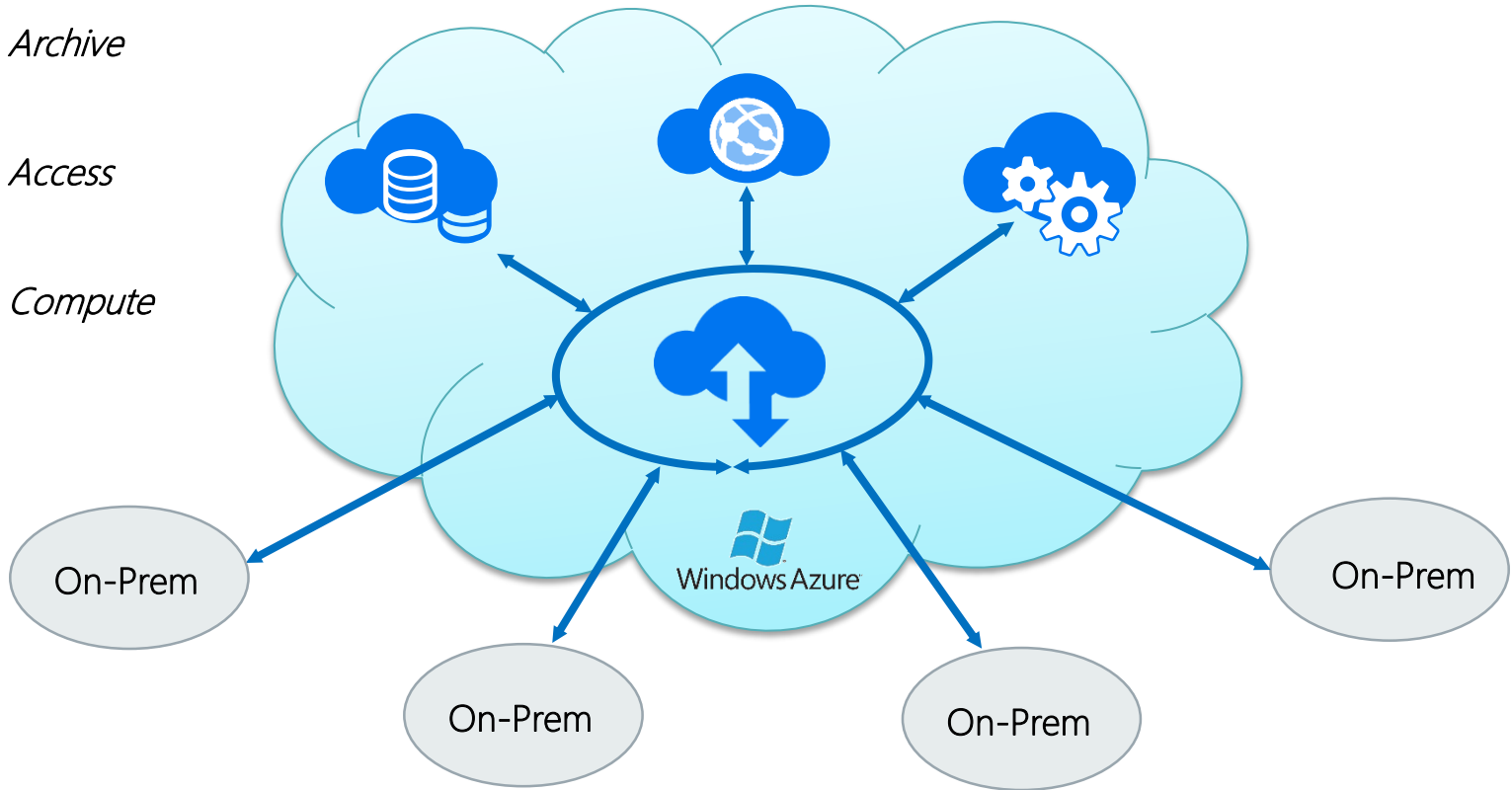
PI Cloud *Archive*



PI Cloud *Access*



PI Cloud *Compute*

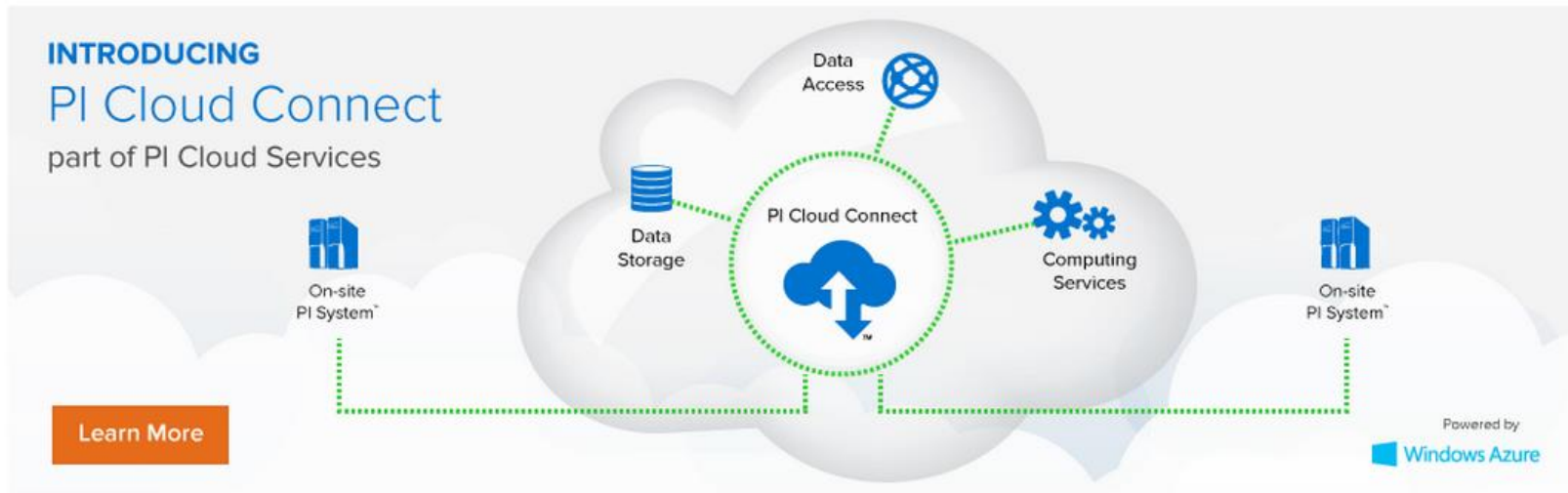




# Community Technology Preview

<https://www.picloudservices.com>

Sign Up →



## Welcome to Cloud Services

PI Cloud Services are a suite of Software as a Services (SaaS) offerings managed by OSIsoft. Layered on top of Windows Azure, Microsoft's public Cloud infrastructure, these offerings work in concert with our traditional PI products to deliver flexible, scalable and secure solutions.

Sign up for PI Cloud Services →

Learn more about PI Cloud Connect →

<https://www.picloudservices.com>

- Overview Information
- Videos, FAQ
- Forum on the Community portal
- Terms of Use, Privacy Statement

Sign Up!

# Get hands on knowledge of how to use and get value from the PI System



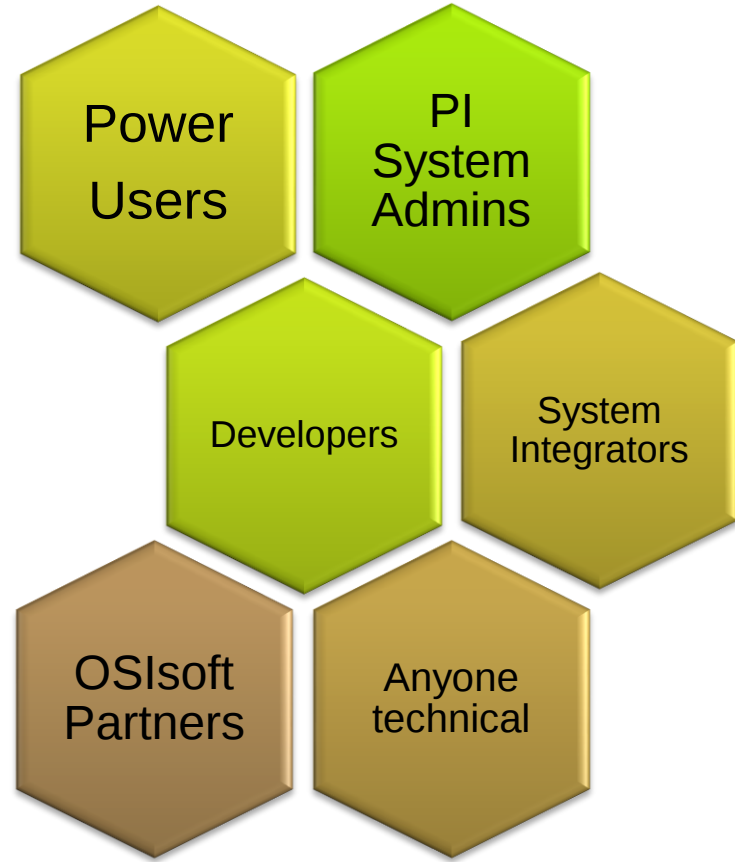
DECEMBER 3 - 6, GRAND HYATT SAN FRANCISCO

## vCampus Live! 2013

WHERE PI GEEKS MEET



# SAVE THE DATE



# Brian McMorrow

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Product Marketing Manager  
OSIsoft, LLC



# THANK YOU

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