



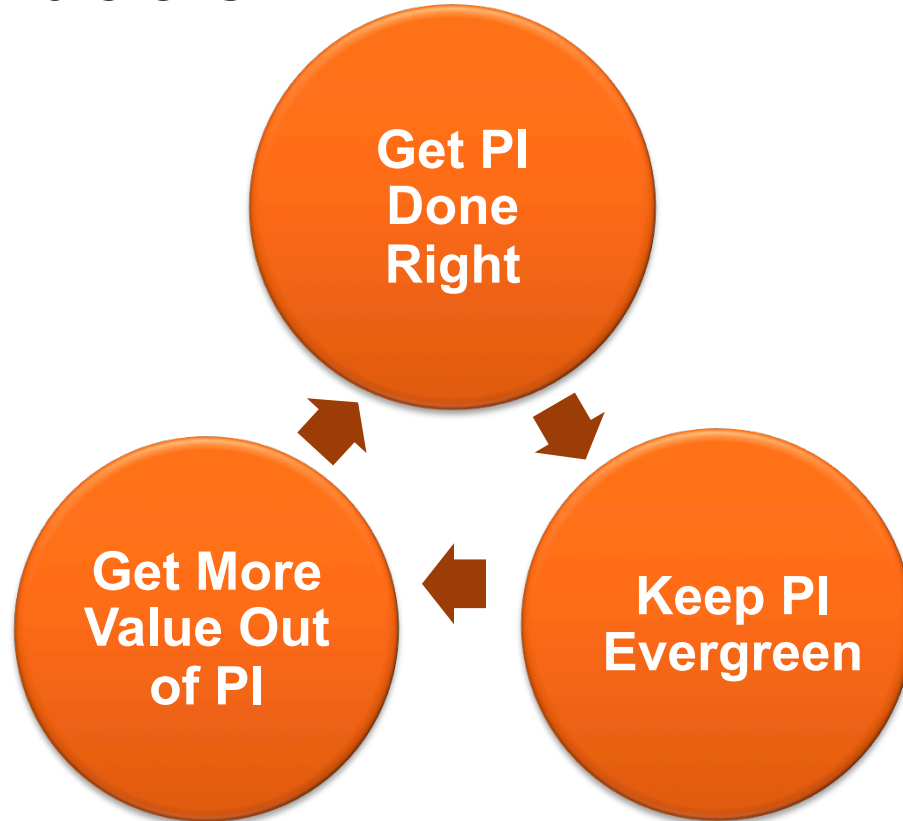
Enterprise Wide Adoption

Presented by **Diane Bricco & Carolyn Przybylski (sha-BILL-skee)**



Enterprise Agreement (EA)

EA Foundation



Value Now – EA Services

Planning

- Value Realization Plan
- Enterprise Architecture
- Training Plan
- Rollout Plan
- Site Installation Prep

Implementation

- Field Service Engineer
- Product Installation
- Install Status Communication
- Coordination with NOC

- Project Reviews
- Software Updates
- Roadmap Review
- Mini-User Conferences

Repeat the Cycle

- Ongoing EPM Support
- Ongoing CoE Advisory Role
- NOC Engineer Support
- System Intelligence via Extranet

Maintenance and Support





Panel Discussion – Enterprise Wide Adoption

Panelists



- Lance Fontaine
 - Manager, GPM Manufacturing Solutions
 - Alcoa



- Scott Larson
 - IT Systems Analyst
 - SunCoke Energy



- Michael Greenhalgh
 - Project Manager, Smart Grid Core Team
 - Sacramento Municipal Utility District (SMUD)

Diane Bricco & Carolyn Przybylski

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Team Lead

Enterprise Project Management

OSIsoft, LLC

carolynp@osisoft.com

Director

Center of Excellence

OSIsoft, LLC

- **OSIsoft Product Expo**
 - Golden Gate – Level 1
 - Today until 6:45 PM
 - Reception 5:45-6:45 PM
- **EA Hotspot**
 - Social Network Lounge – Yosemite Ballroom
 - Thursday 9 AM–12:30 PM

Get hands on knowledge of how to use and get value from the PI System



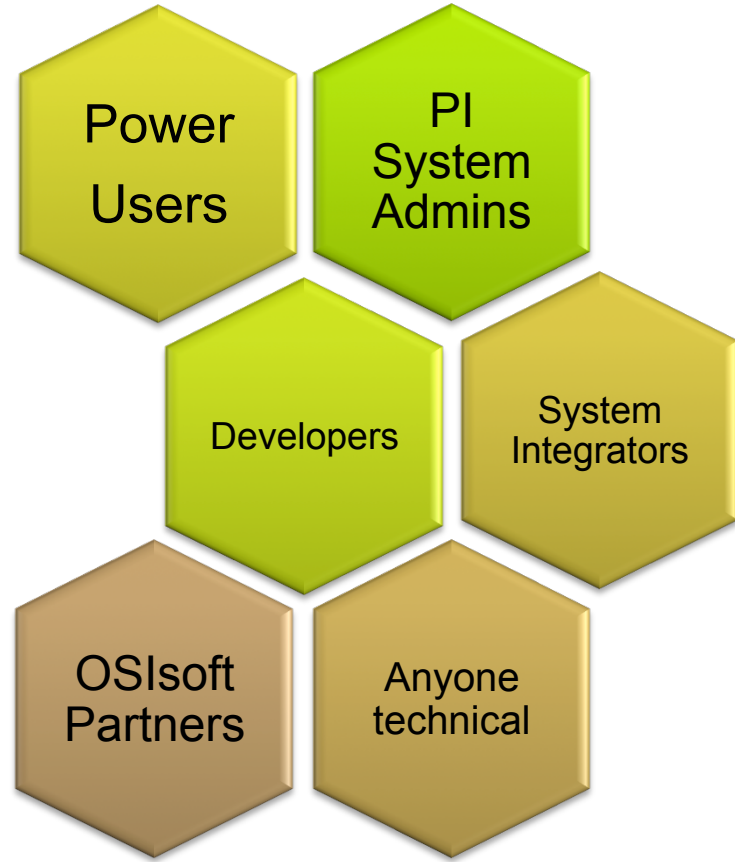
DECEMBER 3 - 6, GRAND HYATT SAN FRANCISCO

vCampus Live! 2013

WHERE PI GEEKS MEET



SAVE THE DATE





THANK

YOU

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