

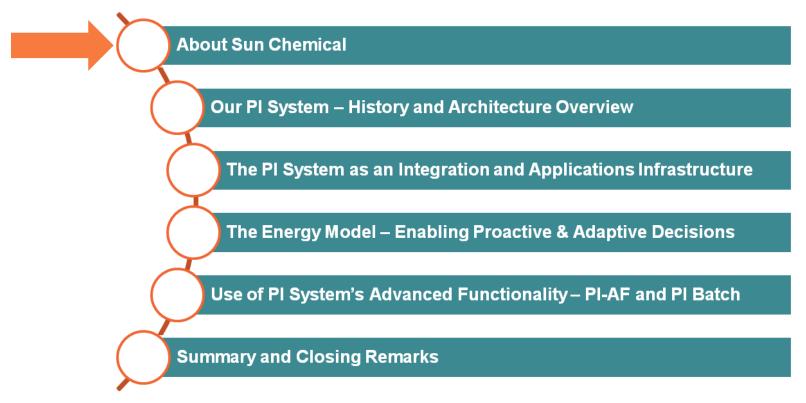
The Continuing **Evolution of the PI** System as Strategic **Element of Energy and Process Optimization at** Sun Chemical

Presented by Francis Lauryssens
PI Systems Specialist

Agenda

About Sun Chemical Our PI System – History and Architecture Overview The PI System as an Integration and Applications Infrastructure The Energy Model – Enabling Proactive & Adaptive Decisions Use of PI System's Advanced Functionality – PI-AF and PI Batch **Summary and Closing Remarks**

Agenda



About "Sun Chemical"

World's largest producer of printing inks and pigments.
 Leading provider of materials to packaging, publication, coatings, plastic, cosmetics etc...

- Annual sales over \$3.5 billion
- More than 8,000 employees
- 250+ locations in 56 countries
- Our Customer needs:
 - Improve performance and reliability
 - Increase On time delivery
 - Provide consistent product quality



"The Power of Data - Thriving in a World of Change"

"The PI System has evolved into a critical element of decision support processes by providing timely, quality, and actionable information in context. Without the PI System, our plant would not be running as well today."

Plant Manager, Scott Hendryx



Solution

- Evolved the PI System's use as a "historian" to a strategic provider of data and information
 - Focus on energy and process reliability and optimization



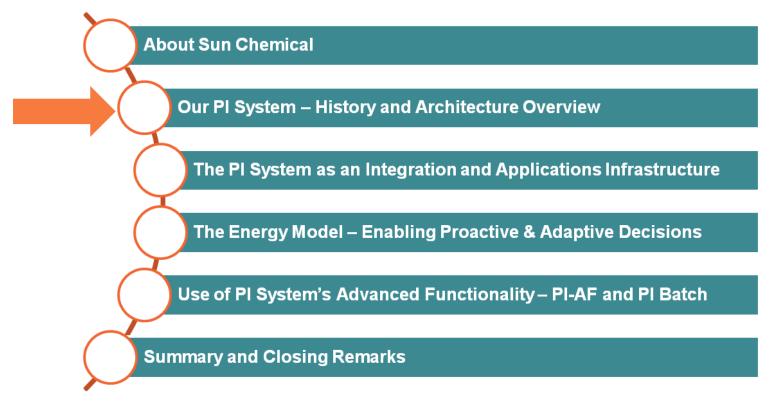
Business Challenge

- Challenging and Dynamic Business Environment
- Open capacity
- Energy and Power largest variable costs
- Asset reliability issues

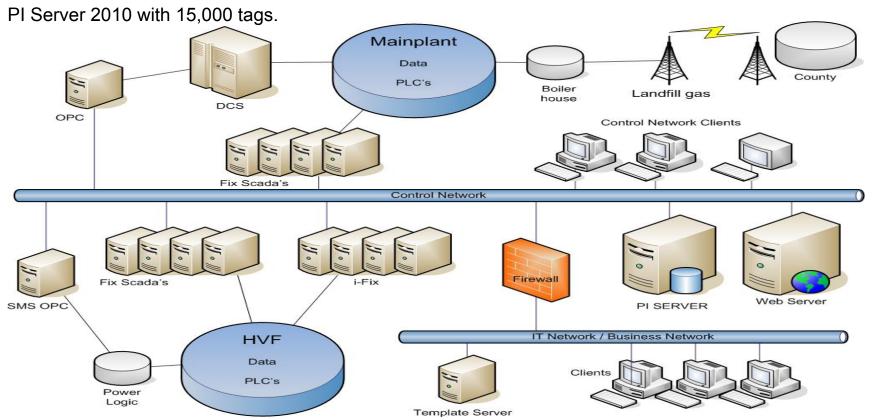
Results and Benefits

- Sustainability "the ability to endure" by innovating and adapting with information
- Improved Energy & Process Optimization & Reliability
- Continuous Improvement Culture

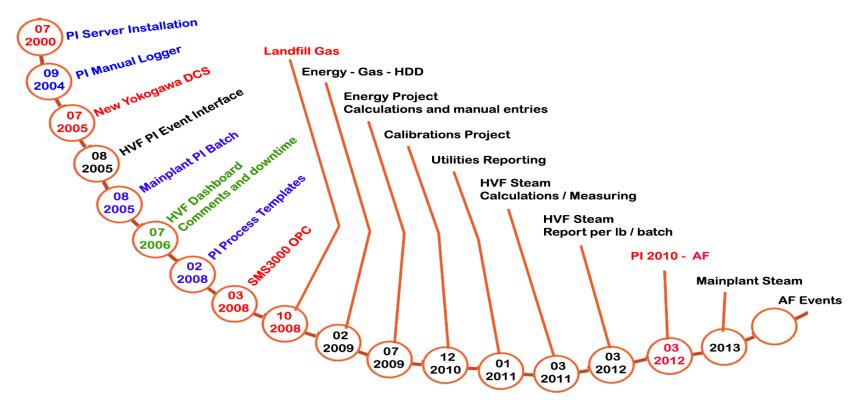
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Our PI System History and Architecture



The Evolution Continues......

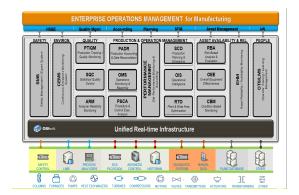


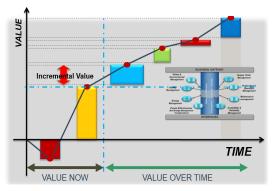
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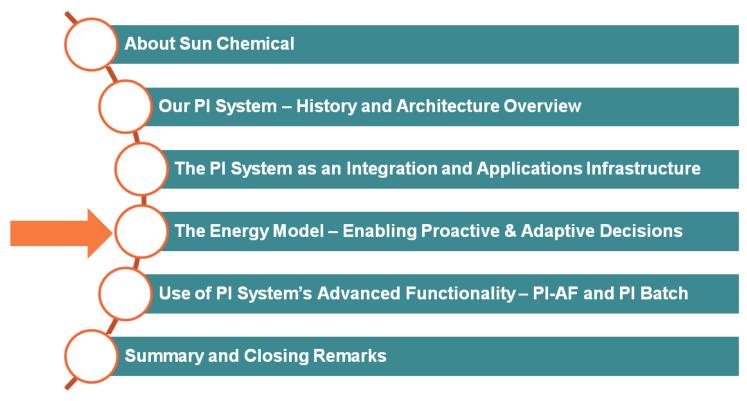
Integration and Applications Infrastructure

- Integration of Different Data Sources
 - DCS, SCADA, PLCs, LIMS
 - Power Logic System
 - Manual Data
 - And many more....
- Infrastructure for Applications:
 - Electrical Usage and Purchase Optimizations
 - Land Fill Gas
 - Batch First Pass Yield
 - Utilities Usage and Optimization (Electricity, steam, etc)
 - Process Optimization
 - Asset Reliability and Performance Management
 - And many more....





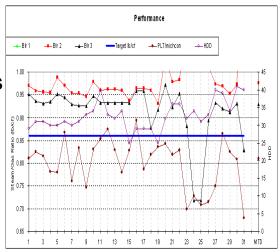
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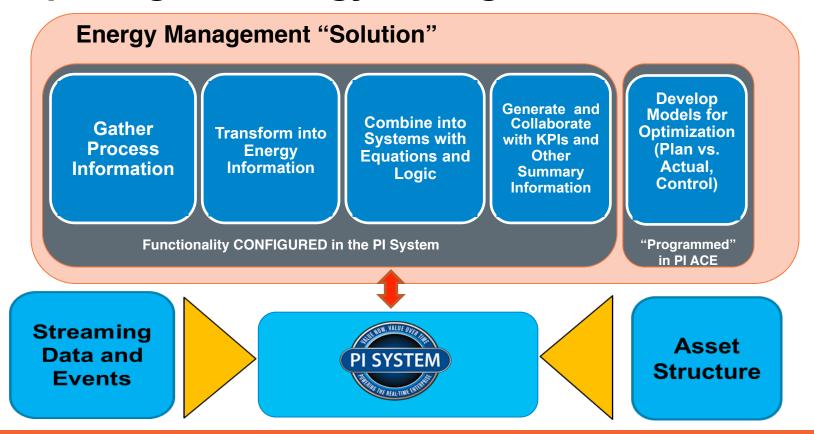
Recap of Prior UC2010 Presentation

Business Challenge: Create an energy model for the plant that can be used for budgets and set baselines.

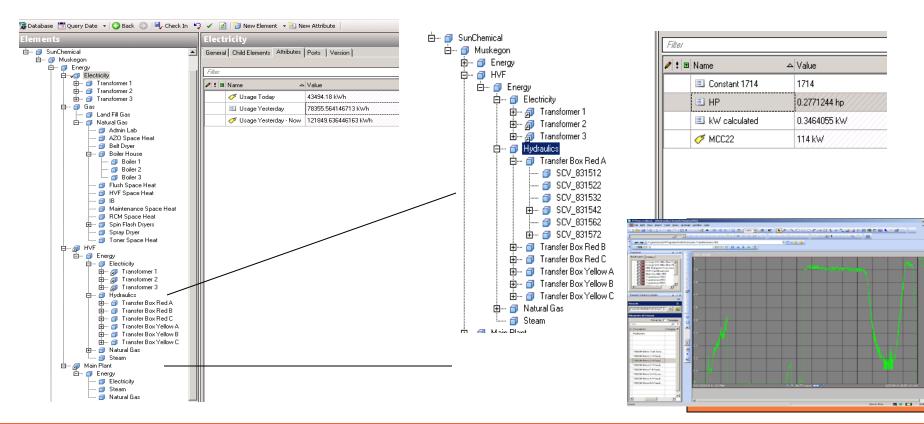
- Integration of energy data
 - Electricity data from Power Logic System
 - Gas data from flow meters in PI and manual readings
 - Boiler house steam production and flow meters
 - Water data from meters and manual entry
- Leverage of PI Systems Advanced Functionality
 - PI-Performance Equations and Totalizers
 - PI-AF
 - PI-ACE
 - PI-Batch



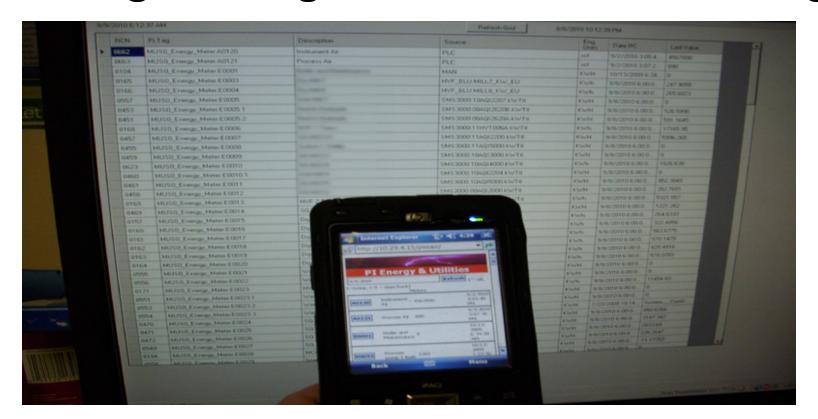
Decomposing the Energy Management "Solution"



It all Starts with PI-AF....

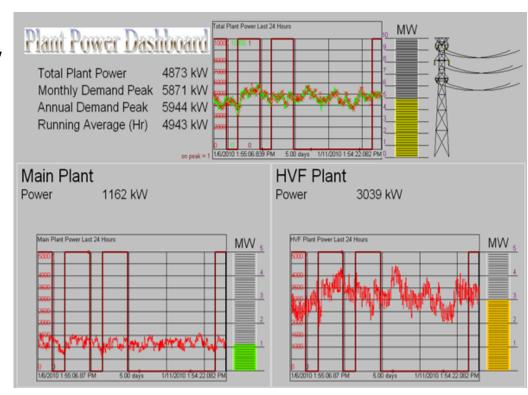


Obtaining Missing Data With PI Manual Logger

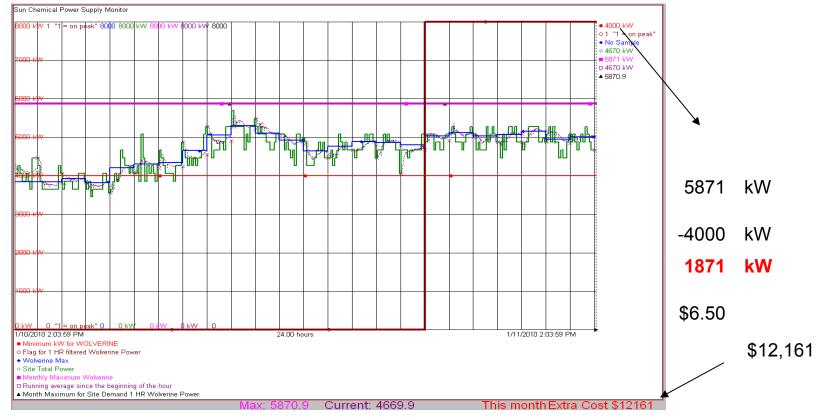


Real-Time Power Dashboard

- A dashboard that reflects how electricity is billed.
- A contracted usage for the site: 4 Mega Watts peak demand.
- Peak hours from 7 am to 11 pm on weekdays.
- A monthly and annual demand peak based upon 15 minutes and hourly averages and calculations.



Real- Time Monitoring of Power Supply

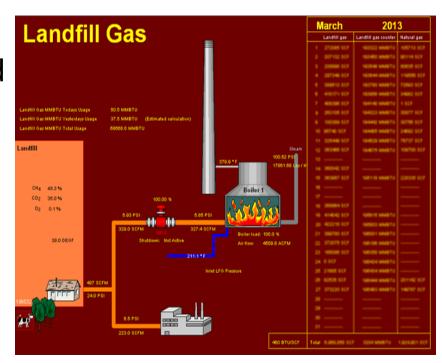


Continuous Improvement in Action

5/23/12							-			or site o	demano t	d vs. th	e	•			
	-	Marco 2	-	-	-	-	Marco 7	-	-	-	-	Marco 12	Monthly	Site	50m 5	58-2	50m-2
]	kW	kW	kW	kW	kW	kW	kW	kW	kW	kW	kW	kW	Demand	kW	Weight	Weight	Weight
5/23/12 6:00	57	1	58	61	59	60	63	64	46	57	68	60	5244	4467	4958	4990	4623
5/23/12 6:30	56	42	57	61	59	60	43	66	47	58	69	61	5244	4873	5149	4989	4624
5/23/12 7:00	55	61	58	62	60	60	58	66	33	58	59	62	5244	4873	5669	4989	4624
5/23/12 7:30	54	60	37	62	50	60	59	39	40	46	51	62	5244	5279	6063	5462	4623
5/23/12 8:00	44	60	35	49	20	54	60	61	43	38	65	20	5244	4873	6691	6097	4624
5/23/12 8:30	59	61	58	17	50	18	61	63	44	59	66	60	5244	5076	6986	6692	4624
5/23/12 9:00	58	61	57	59	61	63	62	64	44	58	66	60	5244	5076	6872	6752	4624
5/23/12 9:30	56	36	56	63	61	61	39	65	45	58	67	60	5244	5279	4340	7208	4624
5/23/12 10:00	56	59	57	62	61	60	42	65	34	59	62	61	5244	5076	2537	6834	4623
5/23/12 10:30	56	60	57	63	62	61	61	6	0	57	18	62	5244	4873	2972	4258	4624
5/23/12 11:00	15	60	42	63	55	62	62	16	0	13	0	31	5244	5279	3366	3135	4624
5/23/12 11:30	0	61	25	63	1	20	63	7	0	0	0	38	5244	4467	3872	4038	4624
5/23/12 12:00	0	61	0	10	0	0	64	64	0	0	0	61	5244	4264	3919	4472	4624
5/23/12 12:30	0	18	0	0	0	0	63	5	0	0	0	5	5244	4264	3971	4806	4624
5/23/12 13:00	0	0	0	0	0	0	4	0	0	0	0	0	5244	4264	4253	4831	4624
5/23/12 13:30	0	0	0	0	0	0	0	0	0	0	0	0	5244	3858	4251	4829	4624
5/23/12 14:00	0	0	0	0	0	0	0	0	0	0	0	0	5244	4061	4251	4828	4625
5/23/12 14:30	0	0	0	0	0	0	0	0	0	0	0	0	5244	4061	4250	4825	4624
5/23/12 15:00	0	0	0	0	0	0	0	0	0	0	0	0	5244	3858	4246	4826	4623
5/23/12 15:30	0	0	0	0	0	0	0	0	0	0	0	0	5244	3249	4246	4825	4623
5/23/12 16:00	0	0	0	0	0	0	0	0	0	0	0	0	5244	3452	4246	4823	4623
5/23/12 16:30	0	0	0	0	0	0	0	0	0	0	0	0	5244	3046	4246	4821	4622
5/23/12 17:00	0	0	0	0	0	0	0	0	0	0	0	0	5244	3452	4247	4820	4622
5/23/12 17:30	0	0	0	0	0	0	0	0	0	0	0	0	5244	3046	4247	4821	4622
5/23/12 18:00	0	0	0	0	0	0	0	0	0	0	0	0	5244	3452	4246	4821	4623
5/23/12 18:30	0	0	0	0	0	0	0	0	0	0	0	0	5244	3046	4247	4821	4624
5/23/12 19:00	37	2	17	0	15	0	42	18	16	0	15	16	5244	3655	4248	4823	4625
5/23/12 19:30	61	29	62	3	49	6	64	67	45	27	57	64	5244	3858	4245	4825	4625
5/23/12 20:00	60	63	58	47	63	62	64	67	46	62	69	63	5244	4264	4245	4825	4625
5/23/12 20:30	59	62	58	65	63	62	64	67	47	59	69	64	5244	4467	4243	4821	4625
5/23/12 21:00	59	62	58	63	63	61	65	67	46	59	69	62	5244	4264	4245	4869	4625
5/23/12 21:30	54	63	59	64	63	61	65	45	47	59	70	45	5244	4467	4269	5430	4625
5/23/12 22:00	41	63	48	64	40	62	43	63	19	60	46	63	5244	4467	4757	5492	4624
5/23/12 22:30	51	33	0	64	25	32	62	64	18	38	9	62	5244	4670	5348	5961	4625
5/23/12 23:00	59	57	0	44	42	9	62	65	25	60	37	62	5244	4873	5565	6731	4625
5/23/12 23:30	58	60	0	67	60	59	62	66	43	59	68	63	5244	4873	2765	6822	4625
5/24/12 0:00	57	60	40	62	60	61	63	66	44	58	67	50	5244	5279	1940	5510	4626
5/24/12 0:30	57	61	58	63	60	60	62	8	44	59	67	0	5244	5482	2041	2802	4628
5/24/12 1:00	56	61	57	63	61	60	42	17	45	60	68	26	5244	5482	2400	2082	4627
5/24/12 1:30	42	51	57	63	61	61	59	52	46	41	69	61	5244	5482	2702	2800	4625

Natural Gas and Landfill Gas - Example of the Power of Data

- The PI System was used to calculate how much gas we used and how much we could replace with landfill gas.
 - Landfill gas that was not used by others would be available to Sun Chemical.
 - Savings in cheaper gas and no transportation costs.
 - 1 boiler was converted to consume landfill gas.



Optimizing Boiler House Operations

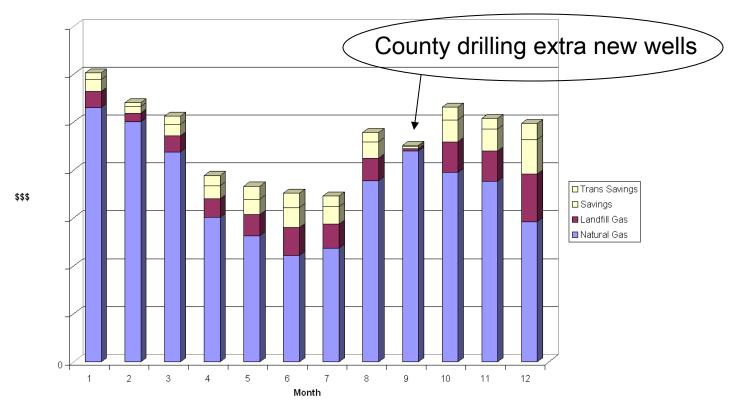
Major steam leaks were identified and repaired.

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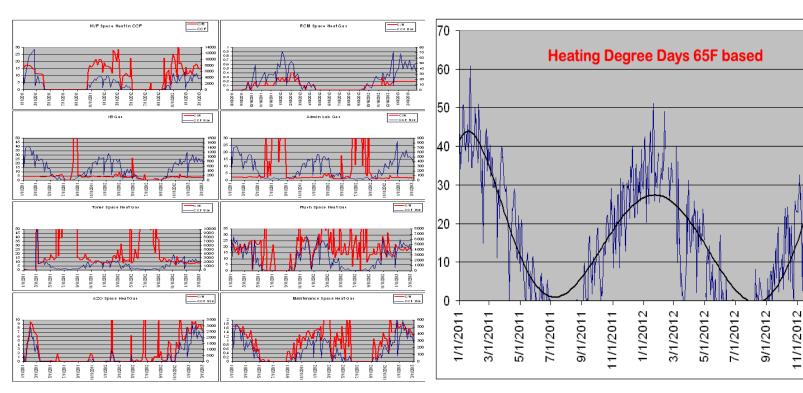
- Boiler 2 was shutdown.
- Reduced pressure on boiler 3 to minimize natural gas usage.
- Increased the allowable steam header pressure on boiler 1 to maximize landfill gas.
- Requested a 2 psi pressure increase from the county.
- Increased allowable load on the landfill gas boiler from 60% to 80% to maximize usage of landfill gas.
- Adjusted controls on boiler 1 to keep boiler running during low landfill gas conditions.

Real time Monitoring

Gas Usage 2012



Heating Natural Gas - CCF per HDD



/1/2013

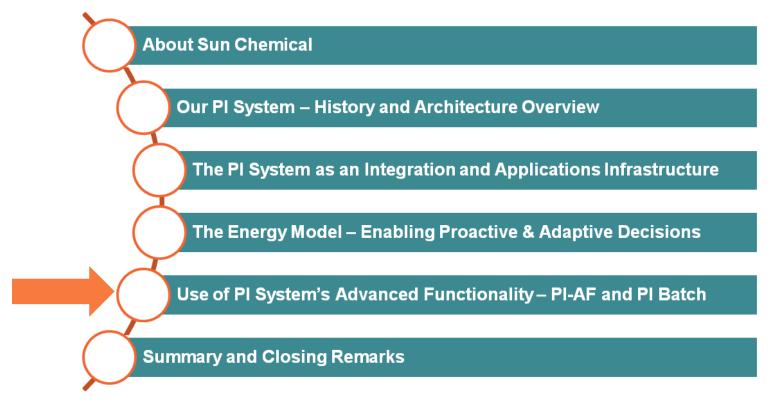
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Warehouse Heating Improvement

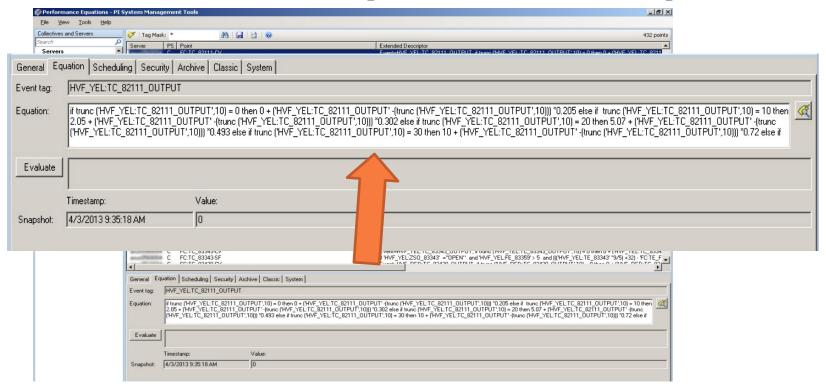
- Sealed and repaired all doors for air leaks.
- Installed fans to distribute the heat better.
- Lowered the thermostat five degrees Celcius.
- Data from the PI System enabled and Operator buy in.
- Tracking gas usage per HDD (reviewing every other week)



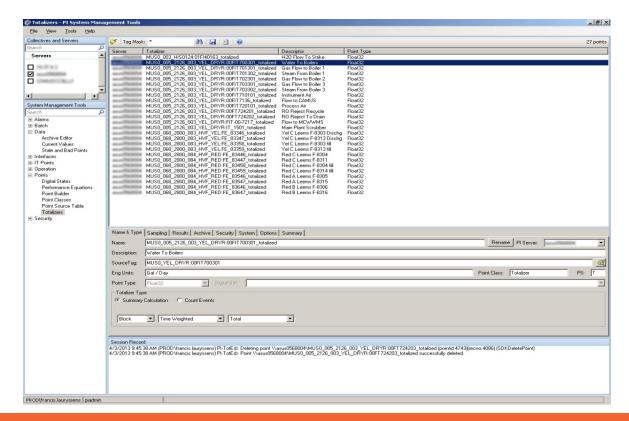
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PI Performance Equation Example



PI Totalizers Are Used Extensively



PI-AF is the Foundation



PI-ACE Further Extends the PI System's Analytical Capabilities

```
Monitor
                                                                     ▼ MEnergyCalculation
                                          ^{\circ} 3 Calculations Wash + 2 Calculations TB + 1 Calculation Composite
                                          'Calc 1 waStr waEnd
                                          miSteamAdd = 0 : Dim miType As String = "ST"
                                          niSteanAdd = MyIpIVal(waStr, waEnd, ppW8301 STl, niType)
                                          niSteanTot += miSteanAdd
                                          'Calc 2 waStr waEnd
                                         niSteanAdd = 0 : niType = "ST"
                                         niSteanAdd = MyIpIVal(waStr, waEnd, ppW8301 ST2, niType)
                                         niSteanTot += niSteanAdd
                                          'Calc 3 waStr waEnd
                                         niSteanAdd = 0 : niType = "ST"
                                          miSteamAdd = MyIpIVal(waStr, waEnd, ppW8301_ST3, miType)
                                          niSteanTot += miSteanAdd
                                         Try
                                             b.PIProperties("Energy").PIProperties("Steam").PIProperties.Add("Wash Tank", miSteamTot)
                                             b. PIProperties ("Energy"). PIProperties ("Steam"). PIProperties ("Wash Tank"). Value = miSteamTot
                                          'Calc4 waStr waEnd
                                          niSteanAdd = 0 : niType = "ST"
                                          niSteanAdd = MyIpIVal(waStr, waEnd, ppW8301 ST4, niType)
                                         niSteanTot += niSteanAdd
                                         miTBTot += miSteamAdd
                                          'Calc5 waStr waEnd
                                          niSteanAdd = 0 : niType = "ST"
                                         niSteanAdd = MyIpIVal(waStr, waEnd, ppW8301 ST5, niType)
                                         niSteanTot += niSteanAdd
                                         miTBTot += miSteamAdd
                                             b.PIProperties("Energy").PIProperties("Steam").PIProperties.Add("Transfer Box", miTBTot)
                                             b. PIProperties ("Energy"). PIProperties ("Steam"). PIProperties ("Transfer Box"). Value = miTBTot
                                         End Try
                                          'now find the composite tank and all unitbatches related to this batch.
                                          'The unit is T 820x where x = LoopM where if LoopM <4 it is yellow otherwise it is red
                                          miSteamAdd = 0 : miComTot = 0
                                         Dim miModule As String = "\AREA1\YELLOW\T 820" & LoopM
                                         Dim m2 As PISDK.PIModule = s.PIModuleDB.PIModules(miModule)
                                         Dim miBatNum = Mid(b.BatchID, 1, 1) + "?" + Mid(b.BatchID, 3, 4)
                                         Dim miSearchStart = waStr - TimeSpan.FromDays(7)
                                         Dim miUbList As PISDK.PIUnitBatchList = n2.PIUnitBatchSearch(miSearchStart, waEnd, miBatNum)
                                          'Calc 6 Composite
                                         If miUbList.Count O Then '
```

Use of PI-Batch and PI Process Templates

Business Driver-Improve the First Pass Yield.

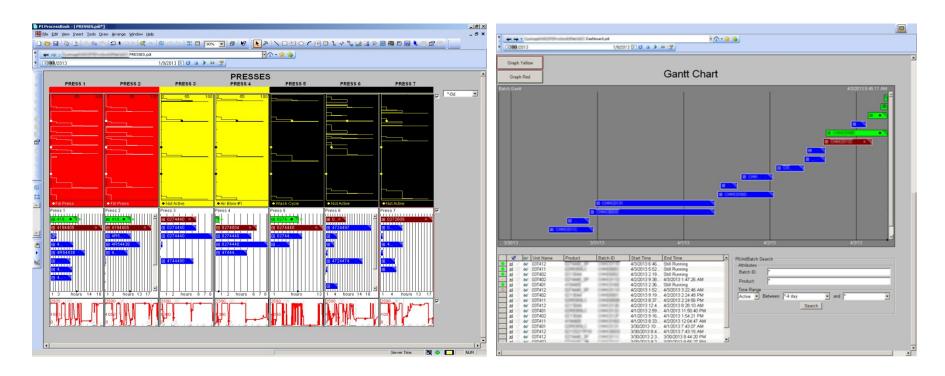
- Exele PI Process Templates Project
- Building on our event history (PI Batch)

- Builds a "visual roadmap" of a process by displaying upper and lower control limits from historical data.
- Shows where the process is versus where the process is supposed to be.
- Critical to Quality parameters such as pH, temperature, transfer rates, etc...

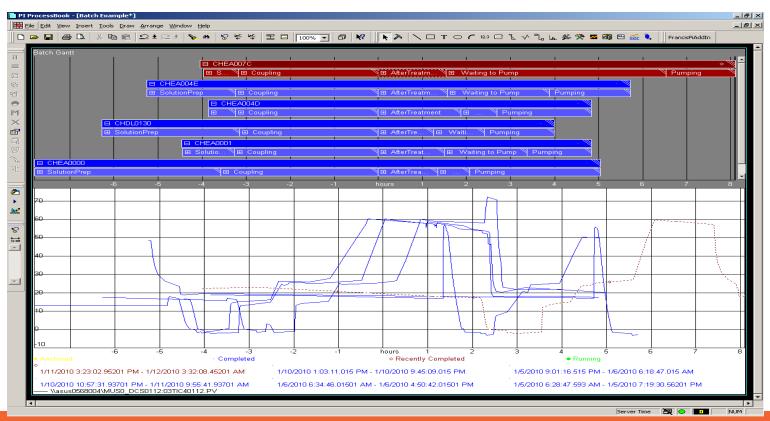
Benefits of PI Process Templates

- 6 to 9 Critical-To-Quality parameters for each of over 75 codes made in the department were "templated".
- A visual roadmap of the expected process makes analysis timely and easy.
- Batches are reviewed with operators upon completion. This interaction is critical to learning everyday what does and what doesn't make our processes work.
- Potential process upsets are alarmed in real time; therefore decisions can be made in real time. (Pro-Active)

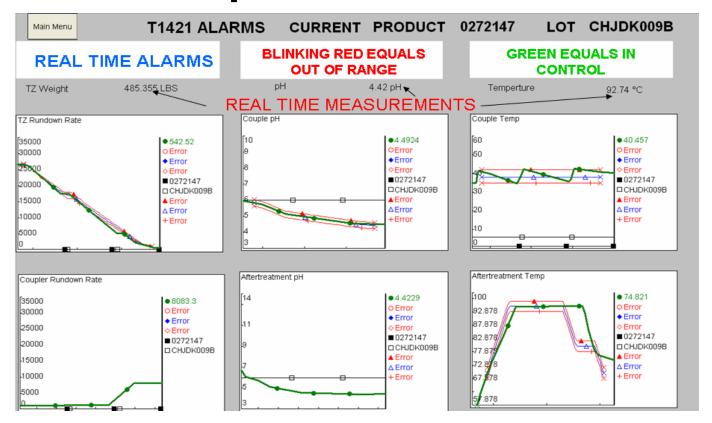
Example Screen Shots for PI Batch



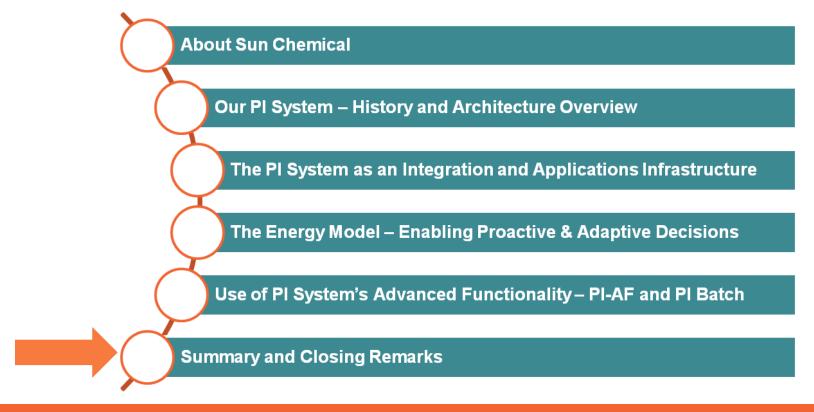
Example Screen Shots for PI Batch



Real-Time Templates in ProcessBook



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How the PI System was Leveraged

- Integration, analytics, visualization, and reporting
- The use of advanced functionality:
 - PI-AF
 - PLACE
 - PI Batch and
 - PI Process Templates
- Migration of Applications
- Foundation for real-time collaboration and continuous improvement.



Tangible/Intangible Benefits

•	FPY	Year	Goal	%
		2008		96.27
		2009	97.02	97.25
		2010		98.28
		2011		97.76
		2012		97.09



- 2010 and later: new product lines adversely affected the FPY.
- "Millions of Dollars saved" Still operating...still alive

In the Spirit of Continuous Improvement - Future plans at Sun Chemical

- Expand PI templates usage to more processes.
- Generate process optimization projects by identifying process capability opportunities.
- Continue to Expand the PI AF asset model and expand use.
- Migrate PI-Batch Generator to PI Event Frames in AF.



Summary



- The PI System has evolved significantly and now is capable of doing over 90% of traditional "solutions"..."From Historian to a *Infrastructure*"
- Continuous improvement is about a 1000 projects to drive cultural change from leveraging real time information and collaboration – "The Power of Real-Time Data"... and making data based decisions
- "Evolutionary" applications like energy management are more cost effective and lasting vs. the "Big Bang" propriety solutions
- The PI System has enabled Sun Chemical to realize and monetize their most important asset real-time information- to survive (hopefully Thrive)

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