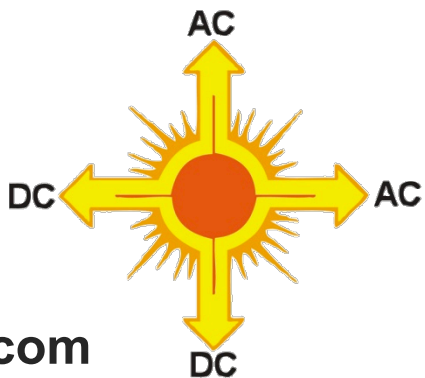




# An Evolutionary Solution for High-Density Solar Integration on the Distribution Grid



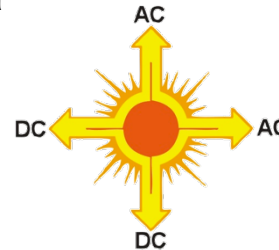
Presented by

**Heart Akerson**

**CEO Heart Transverter [www.transverter.com](http://www.transverter.com)**

# Redesigning the Bee rather than the Beehive

Often, we can perceive big problems and then envision big solutions but sometimes, if we just open our eyes a little wider, we can see that most of the elements of the big solution are already there, but in small pieces. We have designed the Transverter to connect all of those small pieces together so that we can have a realistic effective restructuring of the electrical energy sector that can be deployed immediately.



## Business Challenge

- High Integration Solar is forcing the Grid to implement Peaker Plants.
- Smart Grid data is overwhelming the communication structure and data processors.
- Most consumers want solar energy yet there is public resistance to the Smart Grid.
- No one wants to increase budgets.

## Solution

- Thousands of small smart autonomous systems integrating energy storage, solar & demand response.
- Aggregate data and control parameters into a hierarchy of larger, easy to perceive & control, blocks.
- Super fast response times enable new levels of stability.

## Results and Benefits

- Infinitely Scalable in small increments for comparable cost.
- Higher quality precision deep data with vastly less data burden.
- Autonomous operation enables microgrids which increases security.
- Practically eliminates transmission loss.

# PV Integration Issues

## Utility Issues

- Voltage Regulation
- PV Intermittency Mitigation
- Real and reactive power support
- Dynamic VAR injection
- Protection Coordination
- Phantom Generation Management
- Communications capability

## Consumer Issues

- Under-frequency trip out
- Low voltage ride through
- KWh Generation missed opportunities
- End of Feeder Voltage Regulation
- Use of Solar during Blackout

# THE CONSUMER DATA SHEET

1. Most consumers want green solar energy.
2. They are suspicious of privacy and control issues with the Smart Grid.
3. They value autonomous backup power.
4. Nobody wants to pay for anything.
5. Some consumers, like Cell Towers, are very sophisticated and will pay.

**The Utility Companies can easily be the Hero here if they play their technological cards right.**

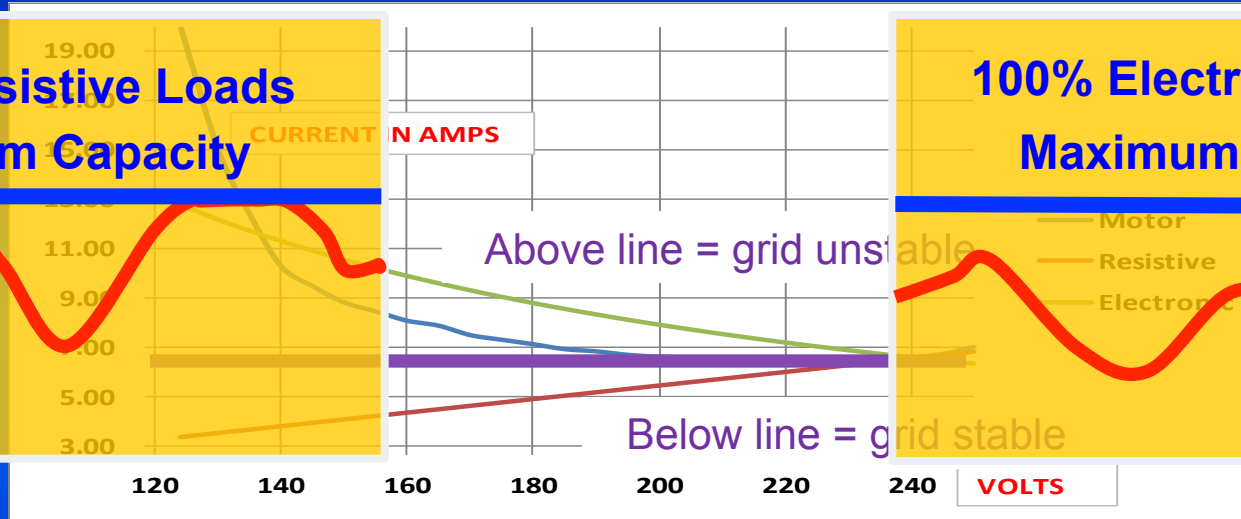
# Anatomy of Grid Stress

When grid capacity is reached the voltage drops.

Different types of loads respond differently.

100% Resistive Loads  
Maximum Capacity

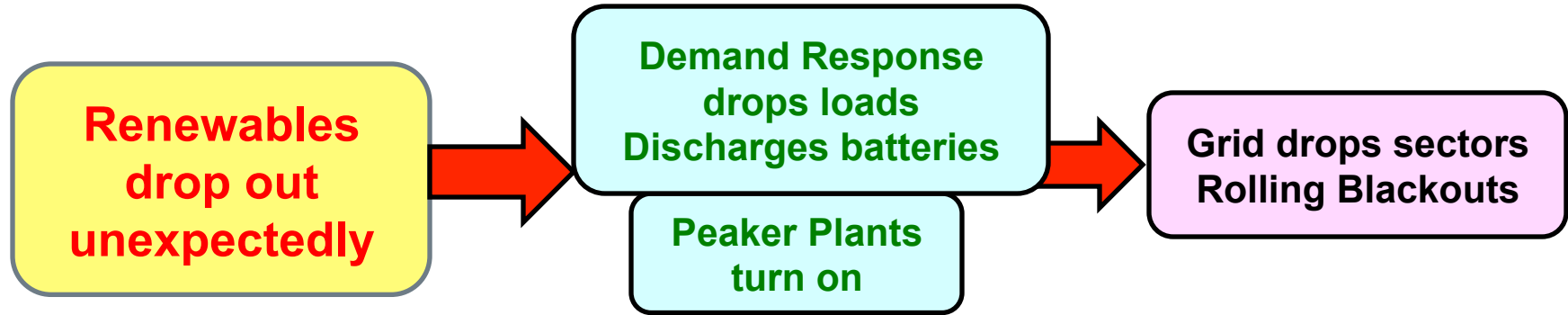
100% Electronic Loads  
Maximum Capacity



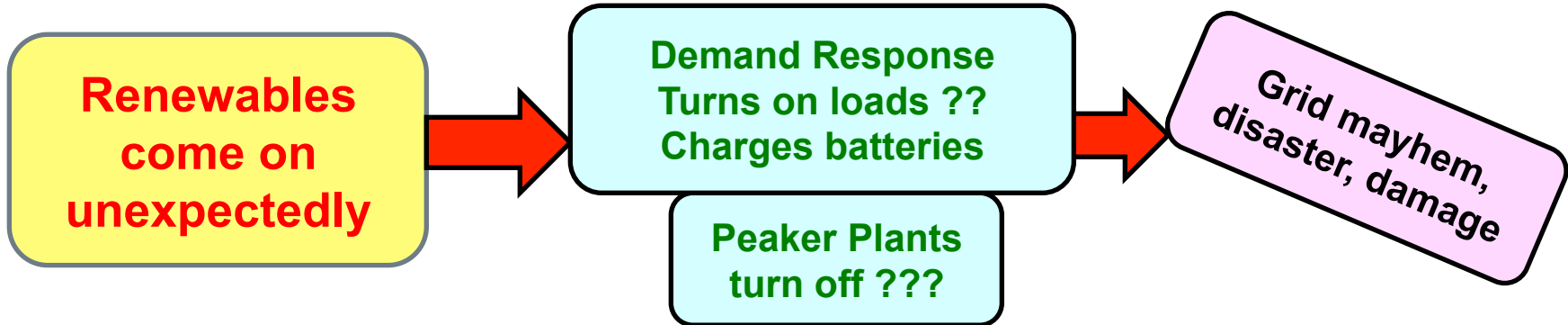
Resistive loads are the most stable because the current drops and relieves grid stress.

Electronic loads have internal regulation which keeps the power constant which increases the current and increases grid stress.

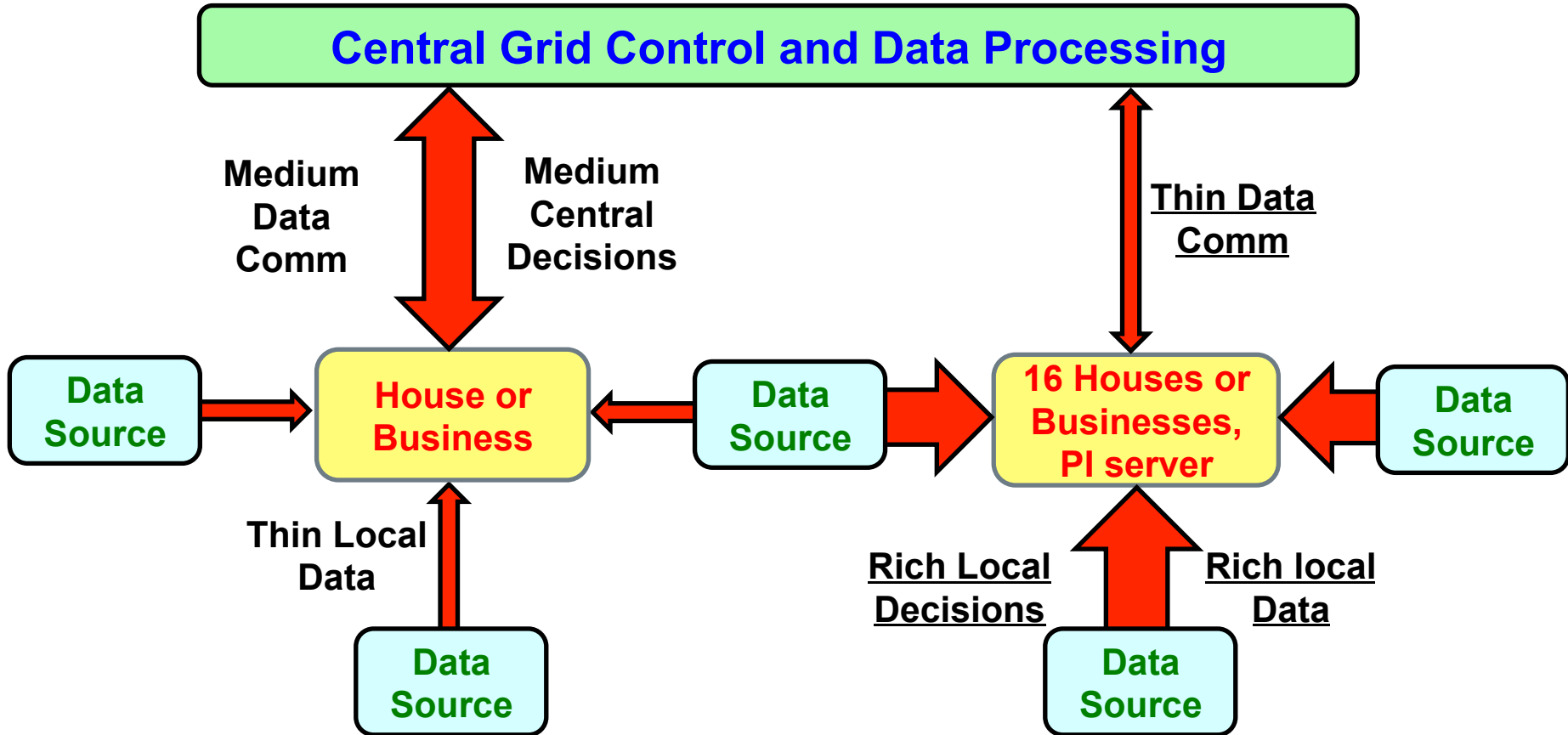
# Intermittent RE Based Grid Stress



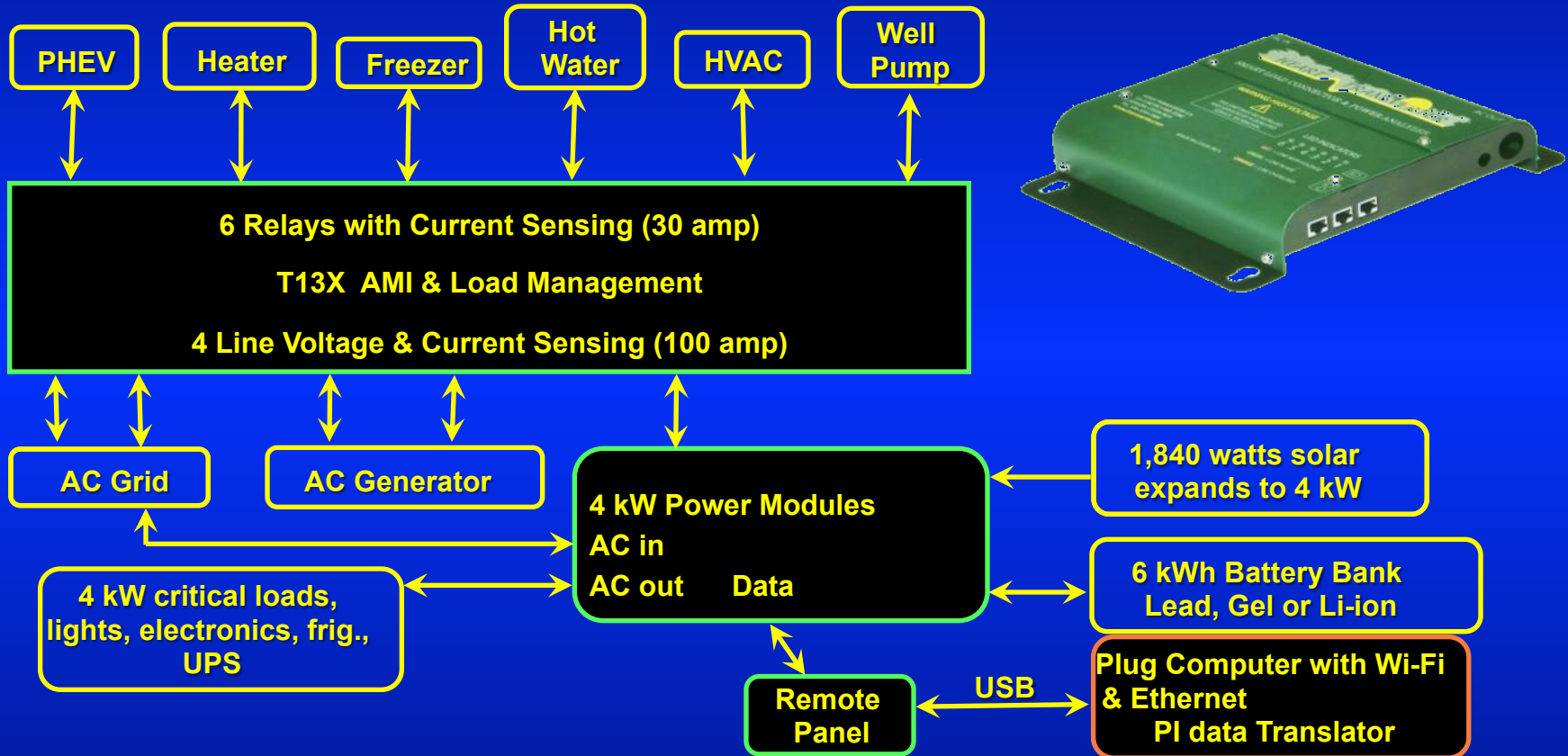
These things work in two directions.



# The Real Cost of Central Processing



# T13X Smart Solar Peaker Plant





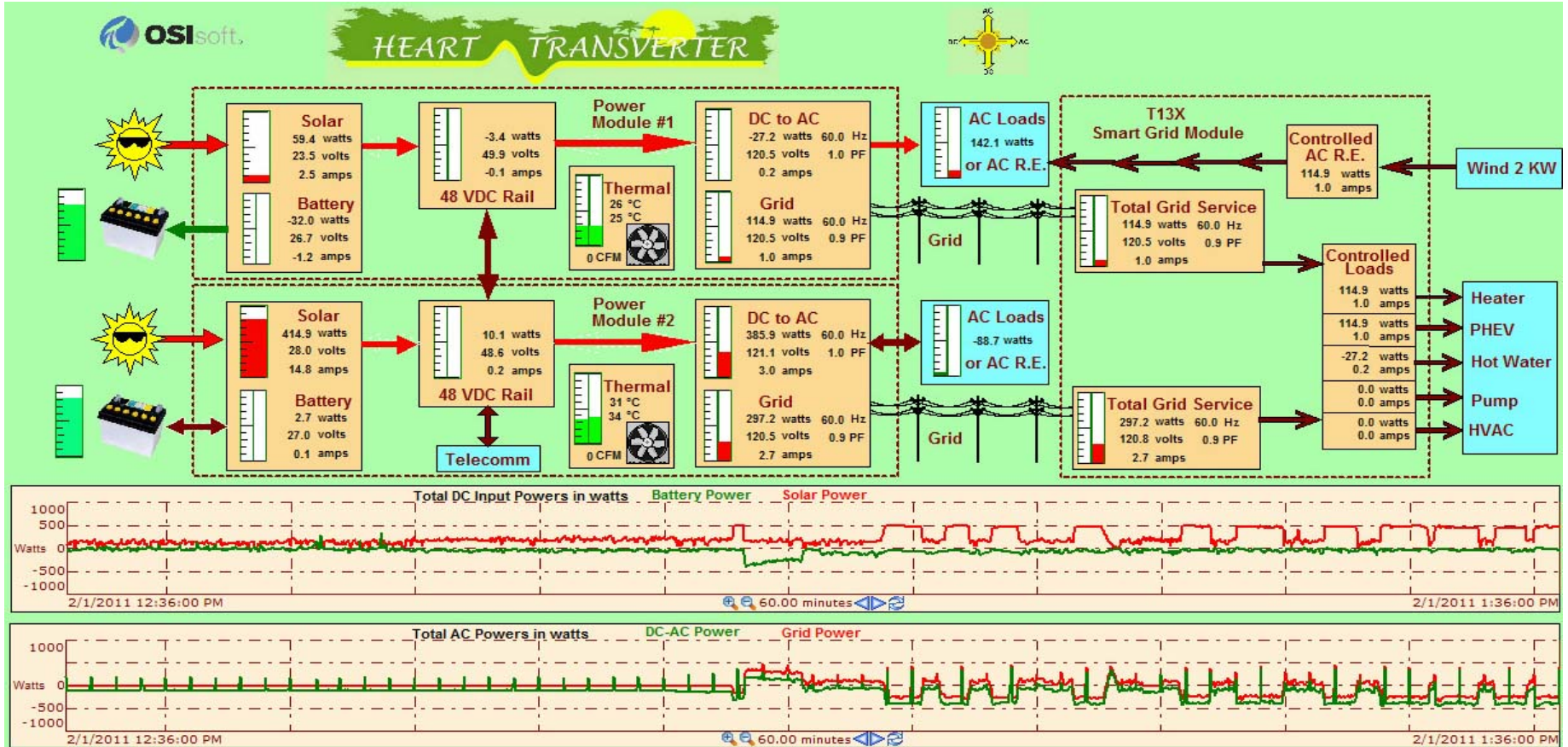
# TYPICAL HOUSE SYSTEM

Boulder 4 kW UPS, 1,840 w Solar, 276 kWh solar per month	QUANTITY	COST	EXTENDED
CS6P-230-P 230 Watt Solar Panel	8	\$ 464	\$ 3,712
TRANSVERTER POWER MODULE 2000W	2	\$ 2,000	\$ 4,000
TRANSVERTER REMOTE PANEL	1	\$ 200	\$ 200
TRANSVERTER T13X (Smart Grid in a Box)	1	\$ 600	\$ 600
MK S31-SLD-G 12 V 108AH BATTERIES GEL	6	\$ -	\$ 1,572
Hardware, wires and other B.O.S.			\$ 1,494
		<b>TOTAL</b>	<b>\$ 11,578</b>

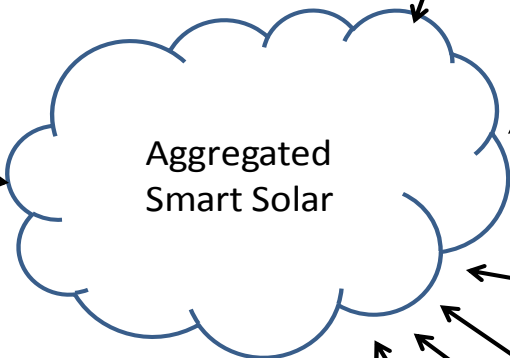
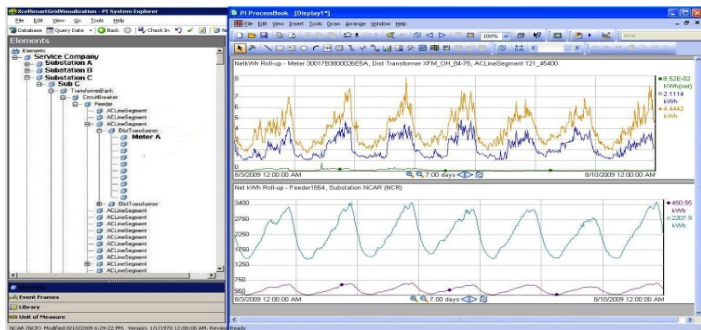
## IMPACT OF 1,000 HOUSE PROJECT

- INSTALLED COST \$11.3M, RAW MATERIALS \$7.8M, LOCAL INSTALLERS \$3.5M
- REDUCED ENERGY CONSUMPTION, FROM SMART AUTO-DR, BY 20% SAVING OVER 230 MWH / MONTH
- PRODUCING 276 MWH SOLAR / MONTH AND REDUCING GRID BT 506 MWH/MONTH
- SOLAR CAN BE EXPANDED UP TO 600 MWH / MONTH AT CUSTOMERS OPTION
- AUTOMATIC SURGE ASSIST TO GRID OF 4 MW
- AUTOMATIC POWER FACTOR COMPENSATION TO GRID OF 4 MW
- DISTRIBUTED DEEP DATALOGGING, AUTONOMOUS REAL TIME OPERATION, AGGREGATED DATA & CONTROL
- 100 AMP SERVICE → 50 AMP SERVICE BY AUTOMATIC LOAD SEQUENCING - CUTS THE COST OF THE ELECTRICAL INFRASTRUCTURE IN HALF
- COMMUNITY ENERGY STORAGE CAPABILITY IN PLACE (SET THE RULES)

# ProcessBook, WebPart & CoreSight Displays



# Secure Backhaul to the Utility, Detail Privacy Stays in the Home



- PI System-based views
- Situational Awareness
- Integrated Data Sources
- Distributed Control
- Centralized Monitoring



# Steering the Grid

**Quick Response  
Light Weight  
Low Inertia**



**Home  
Small Office  
Cell Tower**

**How fast do you  
respond when you  
drive?**

**4 minutes  
4 seconds  
17 ms**

**The faster the  
response, the smaller  
the size of the  
response.**

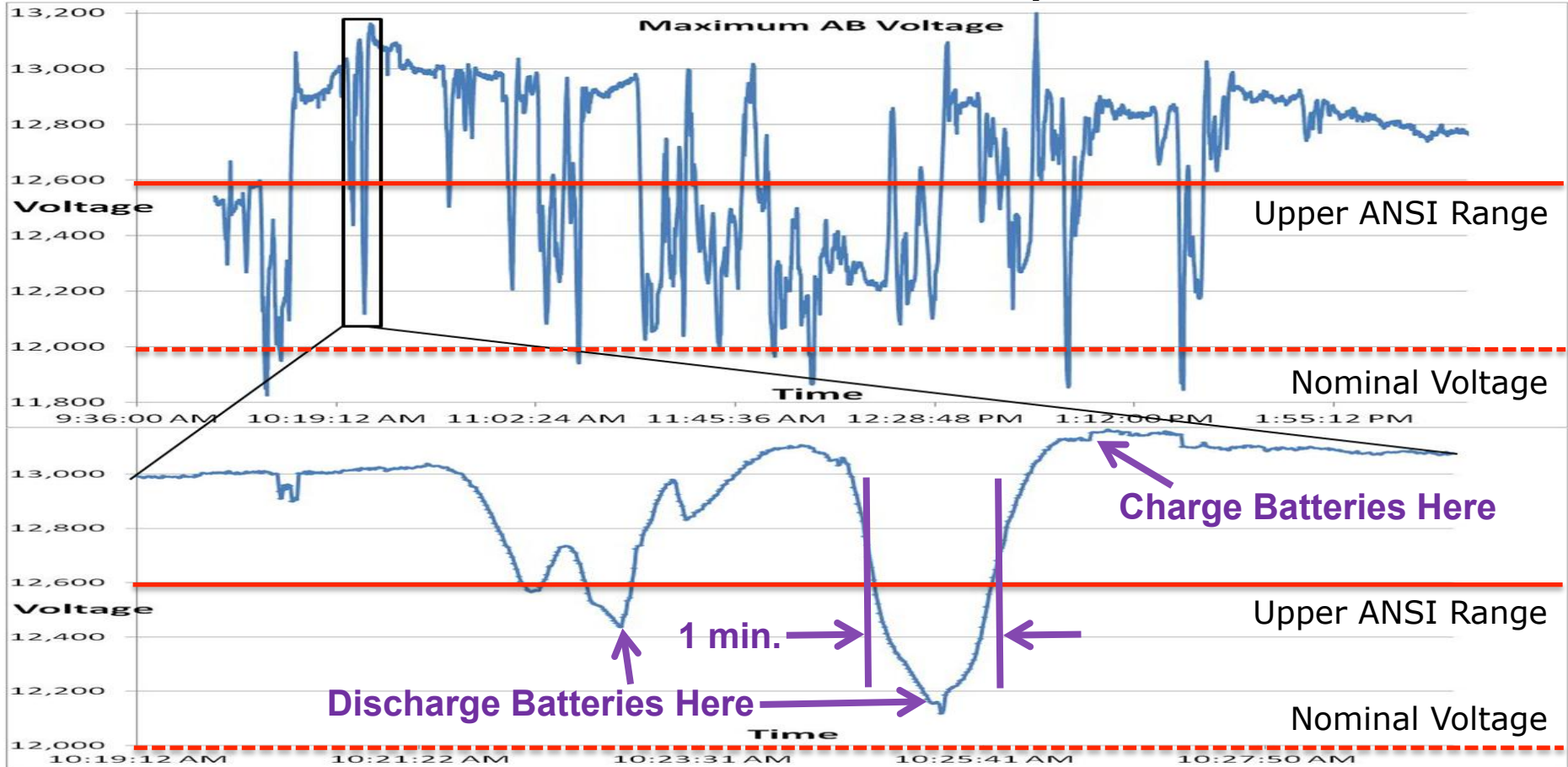
**The size of the  
response (battery bank)  
is where the money is.**

**Slow Response  
Heavy Weight  
High Inertia**



**Large Industrial Facility  
Sub Station  
Peaker Plant  
Large Energy Storage Facility**

# How Fast Do We Have to Respond?



# Making Renewable Energy Real (One House at a Time)

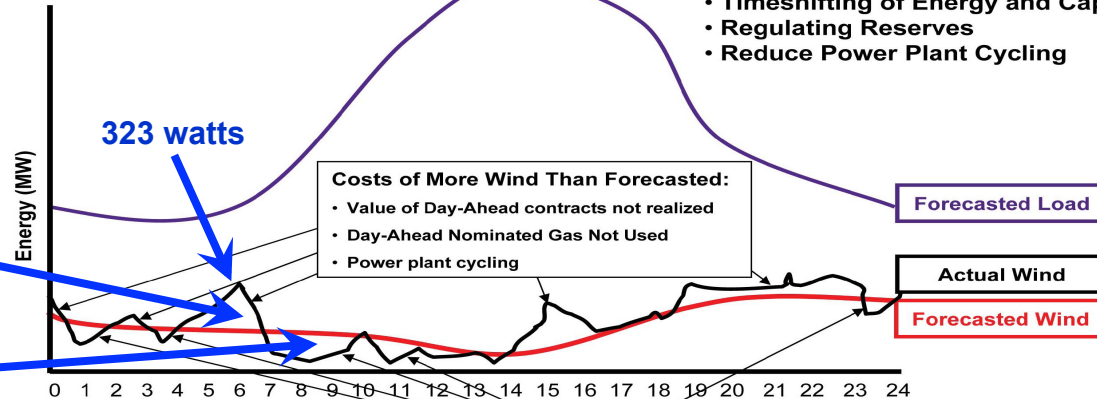
## Energy Storage to Address RE Generation



- Scaled to 1 House 2.7 kW

### Major value of storage

- Timeshifting of Energy and Capacity
- Regulating Reserves
- Reduce Power Plant Cycling



#### Costs of More Wind Than Forecasted:

- Value of Day-Ahead contracts not realized
- Day-Ahead Nominated Gas Not Used
- Power plant cycling

#### Costs of Less Wind Than Forecasted:

- Spot market electric purchases
- Greater peaker "wear & tear" costs due to more starts/stops than assumed in Retail rate design
- Potential depletion of gas system pressure due to higher than expected peaker starts/usage
- Power Plant Cycling



Charging .485 kWh 8% battery capacity @ C/19

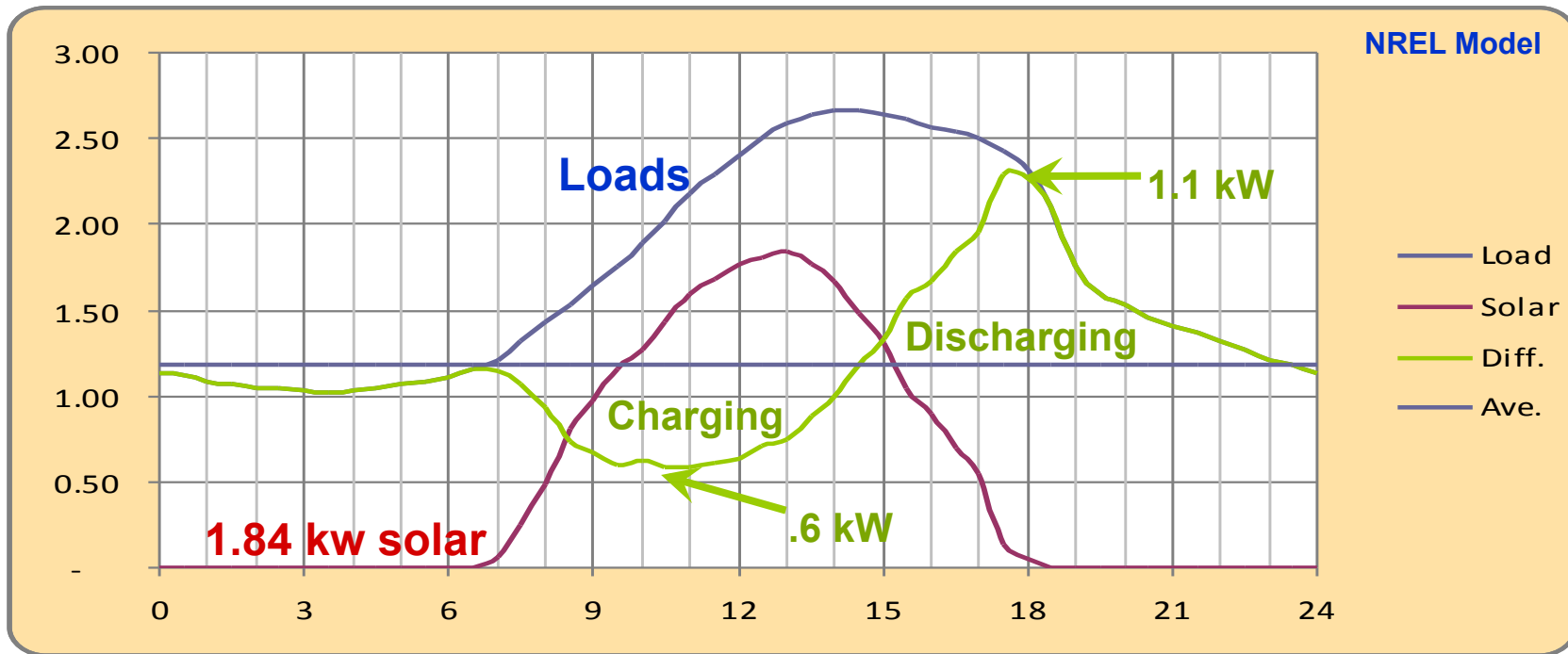
Discharging .474 kWh 8% battery capacity @ C/28

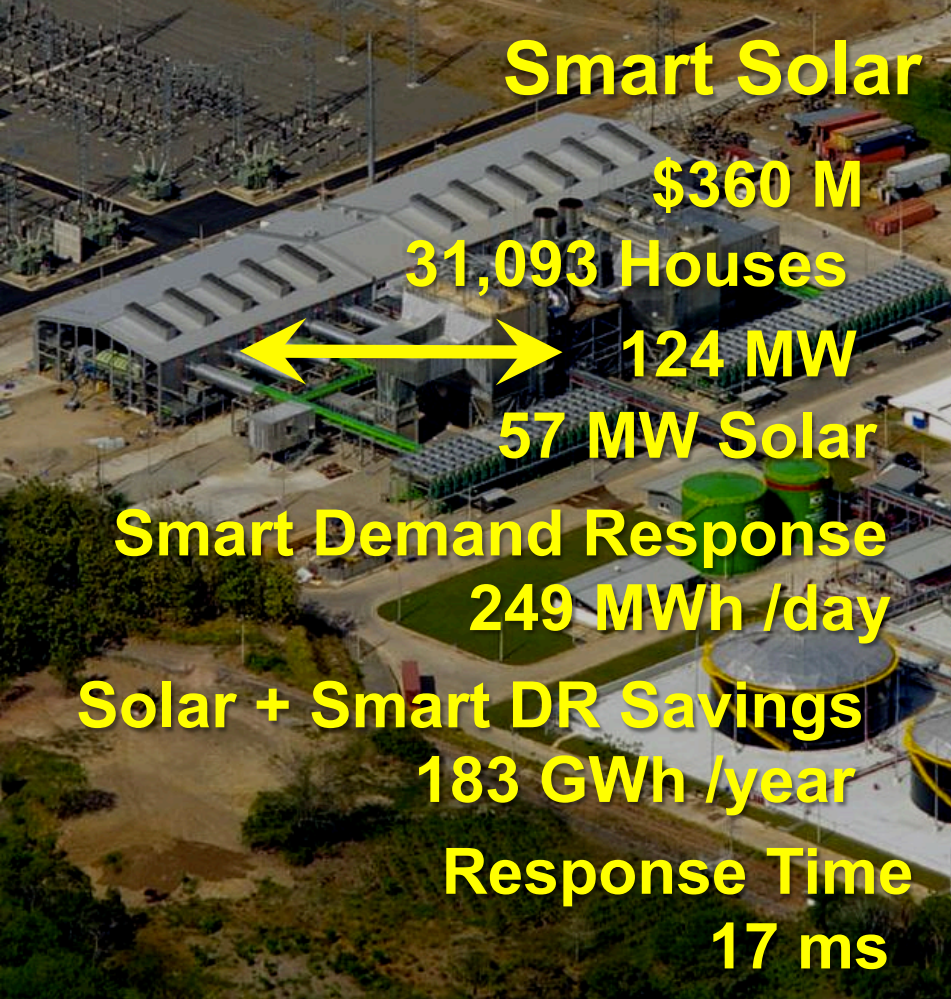
**Note:** At the utility scale, energy storage only needs to cover relatively small fluctuations



# Balancing Loads with Solar, One House at a Time

Daily Charge-Discharge 3.9 kWh = 65% of 6 kWh battery Charge @ C/10 Discharge @ C/5





# Smart Solar

\$360 M

31,093 Houses

124 MW

57 MW Solar

Smart Demand Response

249 MWh /day

Solar + Smart DR Savings

183 GWh /year

Response Time

17 ms



# Peaker Plant

\$360 M

Garabito Peaker Plant

200 MW

none

none

none

4 min.



# GAS PEAKER PLANT v.s. SMART SOLAR DISTRIBUTED PEAKER

GAS FIRED PEAKER PLANT		SMART SOLAR 12,500 HOUSES OR BUSINESSES	
PEAK POWER	50 MW	50 MW	PEAK POWER
		23 MW	SOLAR POWER
		98 MWh	ENERGY STORAGE
		50 MW	DEMAND RESPONSE
PRODUCTION @ 5%	22 GWh/year	74 GWh/year	SOLAR + SMART AUTO-DR SAVINGS
		61%	BATTERY DISCHARGE @ 5% ONCE/DAY
DIRECTION	SOURCE ONLY	SOURCE & SINK	DIRECTION
RESPONSE TIME	4 min.	17 ms	BIDIRECTIONAL RESPONSE TIME
		YES	ELECTRONIC PFC
INSTALLATION COST	\$75M	\$145M	INSTALLATION COST
FUEL COST	(\$1.00M/year)	\$3.78M/year	SOLAR REVENUE
OPERATING COST	(\$1.25M/year)	\$3.65M/year	SMART AUTO-DR REVENUE
TOTAL RUNNING COST	(\$2.25M/year)	\$7.43M/year	TOTAL ENERGY REVENUE
		9 YEARS	SIMPLE DELTA R.O.I.

# PEAKER PLANT v.s. SMART SOLAR with = INSTALLATION COST

GAS FIRED PEAKER PLANT		SMART SOLAR 6,478 HOUSES OR BUSINESSES	
PEAK POWER	50 MW	26 MW	PEAK POWER
		12 MW	SOLAR POWER
		51 MWh	ENERGY STORAGE
		26 MW	DEMAND RESPONSE
PRODUCTION @ 5%	22 GWh/year	38 GWh/year	SOLAR + SMART AUTO-DR SAVINGS
		61%	BATTERY DISCHARGE @ 5% ONCE/DAY
DIRECTION	SOURCE ONLY	SOURCE & SINK	DIRECTION
RESPONSE TIME	4 min.	17 ms	BIDIRECTIONAL RESPONSE TIME
		YES	ELECTRONIC PFC
INSTALLATION COST	\$75M	\$75M	INSTALLATION COST
FUEL COST	(\$1.00M/year)	\$1.96M/year	SOLAR REVENUE
OPERATING COST	(\$1.25M/year)	\$1.89M/year	SMART AUTO-DR REVENUE
TOTAL RUNNING COST	(\$2.25M/year)	\$3.85M/year	TOTAL ENERGY REVENUE
		1 DAY	SIMPLE DELTA R.O.I.

# HEART TRANSVERTER

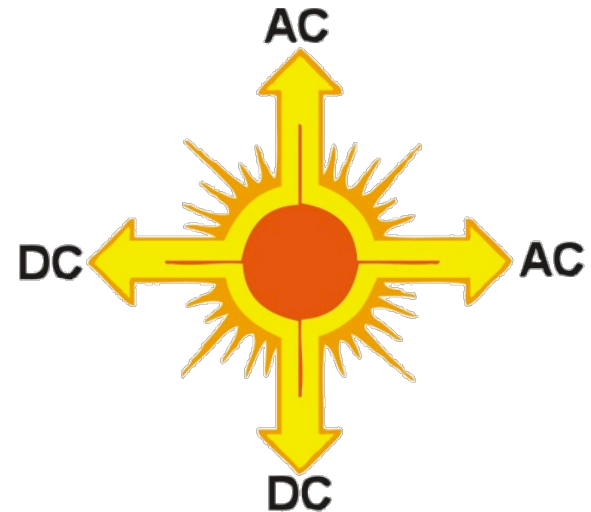
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