

Improving Operational Performance - Tank Level Management System

Presented by Chad Roach – Production Foreman

Jorge Wong – Lead System Analysts



About Devon Energy

- A leading independent oil and gas exploration and production company. Operations are focused onshore in the United States and Canada
- The company's portfolio of oil and gas properties provides stable, environmentally responsible production and a platform for future growth
- Headquartered in Oklahoma City, Devon is a Fortune 500 company

Devon's Core & Emerging Assets

Devon Today

- Proved reserves: 2.6 billion BOE
- Q1 2014 net production: 563 MBOED
 - Oil & NGLs >50% of production mix
 - Expect multi-year oil growth >20%
- Deep inventory of oil opportunities
 - Top-tier Eagle Ford development
 - Strong Permian Basin position
 - World-class SAGD oil projects
 - Upside potential in emerging plays
- Midstream business valued at >\$7.5 billion
- Enterprise Value: ≈\$40 billion



Devon Lloydminster

- Produce both Heavy Oil and Conventional Gas
 - 90% of our production mix comes from Heavy Oil
 - 300 oil wells, 10 SWD, 40 boosters
 - 100 gas wells, 11 Gas Facilities
 - All production is trucked (~200 loads/d)
 - Oil shipped to 3rd Party Facilities
- Decision Support Center Operating Philosophy
 - Implemented in Oct 2012
 - Implemented PI System tools in Feb 2013



What is Heavy Oil?

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Material
                                    Viscosity (centipoises)
                   Water @ 70° F
                                    1 - 5
                Blood or Kerosene
                                    10
   Anti - Freeze or Ethylene Glycol
                                    15
   Motor Oil SAE 10 or Corn Syrup
                                    50 - 100
  Motor Oil SAE 30 or Maple Syrup
                                    150 - 200
    Motor Oil SAE 40 or Castor Oil
                                    250 - 500
      Motor Oil SAE 60 or Glycerin
                                    1,000 - 2,000
                                    2,000 - 3,000
        Karo Corn Syrup or Honey
                                    5,000 - 10,000
              Blackstrap Molasses
                                                         Lloydminster District
         Hershey Chocolate Syrup
                                    10,000 - 25,000
                                                         Heavy Oil Range
Heinz Ketchup or French's Mustard
                                    50,000 - 70,000
    Tomato Paste or Peanut Butter
                                    150,000 - 200,000
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DECISION SUPPORT CENTER (DSC)

BRINGING THE INFORMATION TO OUR EXPERTS



Environment, Health and Safety

Detect issues faster and avoid dangerous situations



Production

Increase production through predictive analysis and faster response









Give people information to make better, faster decisions



Production Analysts



Operating Costs

Reduce operating expenses through managing by exception and collaboration

Business Opportunities

- Managing by Exception
- Decrease Operating Costs
- Increase Production Uplift
- Improve Environment, Health and Safety

Business Challenges

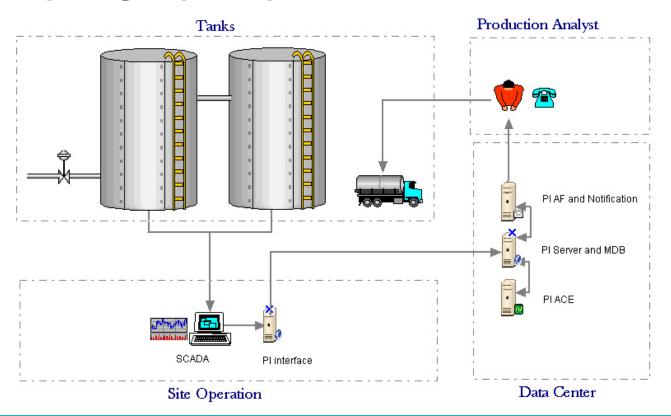
- Difficulty in managing fluid inventory inside tanks
- Inconsistent prioritization of trucking schedules
- Improvement in Tank Foam Overs and Spill Volumes
- Improvement in identifying Production Exceptions

Solution

- Required extra resources (Industrial Evolution)
- Enhanced our flow rate calculations in the PI System
- Real-time calculations to monitor the inventory fluctuations at the various wells
- Utilizes PI System tools to acquire, analyze and forecast tank volumes
- Proactively alerting operations when predefined events are detected
- System automatically generates and distributes reports



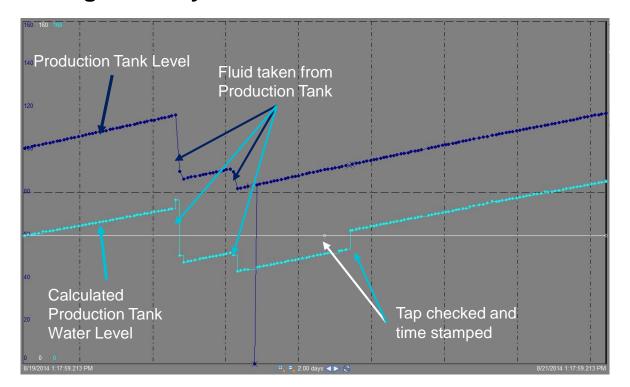
Solution Overview



Tank Level Management System - PI ProcessBook Display

Location: 103/05-16-048-05W4/00 Yesterday Production Hour: 24 hour 9/30/2014 12:00:00 AM Well Status: Running Pump Speed: 142 **Production Tank** Sales Tank Hydraulic Pressure: 8238 Tank Status: Normal Well and Tank Status: Estimate Flow Rate: Target Flow Rate: 42.6 m3/d 77.5 % BS&W: Cross Level: 132.5 m3 Tank Trends: A SERVICIO DE LA COMPANSIONI DEL COMPANSIONI DE LA COMPANSIONI DEL COMPANSIONI DE LA 131.0 m3 Tank Level: 73.6 **Burner Status:** Tank Level: 70.9 m3 Water Level: Latest oil haul: 9/28/2014 5:34:40.66101 PM 34.1 m3 Tap Level: 9/29/2014 1:12:04 PM 60.0 Next oil haul in: 76.4 Hours 9/29/2014 3:23:56.49101 PM 30.9 m3 latest water haul: Next water haul in: Hours 0.0

Tank Level Management System - PI ProcessBook Trend

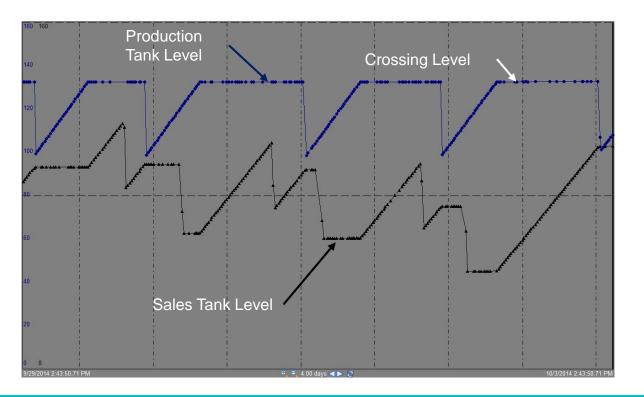


Tank Level Management System - Tank Foam Overs

Foam is a low density
 phase which gas is entrained
 within a thin layer



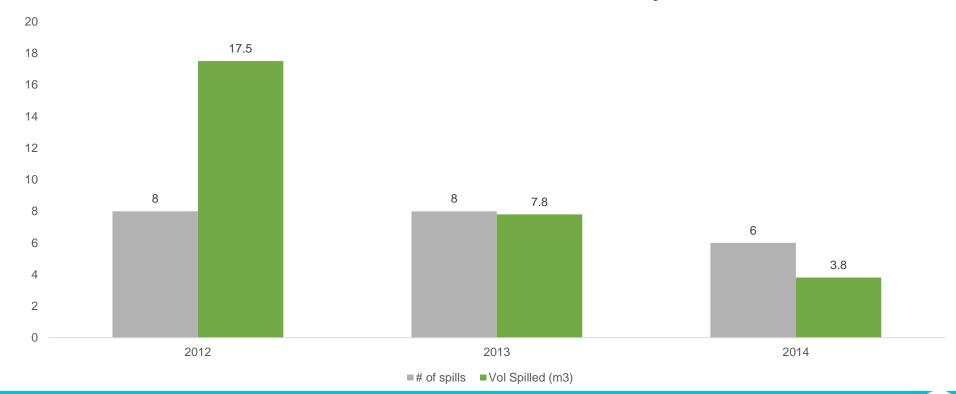
Tank Foam PI Notifications - PI ProcessBook Trend



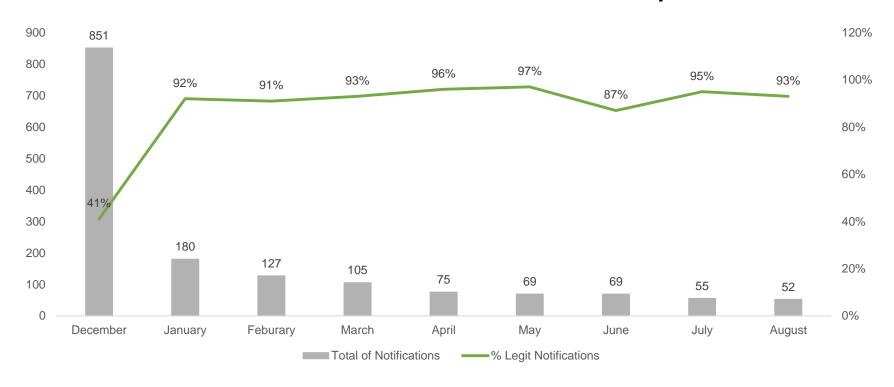
Tank Foam PI Notifications - PI ProcessBook Trend



Tank Foam PI Notifications – Tank Foam Over History



Tank Foam PI Notifications – Tank Foam Notification Improvement



Tank Level Management System - TLMS Summary Hauled Report

		Summary F	Report - Tanks' H	auled Volume		Create Repo	ert
Report Properties				Change			
Cour	ntry: Canada		PI Server:	CANADAPI			
Dist	•		Report End Time	14-Apr-14 15:36:00			
A	rea: Lloyd Heavy Oil		Report Time Range (hrs)	24			
Start Ti	me: 13-Apr-14 15:36:0	0	End Time	14-Apr-14 15:36:00			
100/09-06-049-01W4/00							
Production Tank	Time	Volume(m3)		Sales Tank	Time	Volume(m3)	
	13-Apr-14 16:13:				14-Apr-14 04		5.6
	13-Apr-14 23:23:				14-Apr-14 09		25.5
	14-Apr-14 00:48:				14-Apr-14 14	k:19:29	3.2
	14-Apr-14 04:43:				Total		34.4
	14-Apr-14 06:08:						
	14-Apr-14 07:53:						
	14-Apr-14 10:13:						
	14-Apr-14 14:18:						
	Total	179.7					
100/05-36-050-06W4/00							
Production Tank	Time	Volume(m3)		Sales Tank	Time	Volume(m3)	
	14-Apr-14 07:33:				Total		0.0
	14-Apr-14 14:18:						
	Total	51.5	i				
100/09-14-050-02W4/02							
Production Tank	Time	Volume(m3)		Sales Tank	Time	Volume(m3)	
	13-Apr-14 16:58:				Total		0.0
	14-Apr-14 05:13:						
	14-Apr-14 10:58:						
	14-Apr-14 14:13:						
	Total	115.6	i				

Tank Level Management System - TLMS Production Report

		Tank I	Hauling Predic	tion Report			Cr	eate Report
FALSE	Report Properties Change							
	Country: Canada District: Lloydminster		PI Server: Report Start Time:		cgymsapsc005d 4/14/2014 15:43			
	Area:	Operator 01	Report Time	Range (hrs):	42			
			Hours To Haul			Hours To H	aul	
100/05-12-049-02W4/00			Production Tank	lime .		Sales Tank	Time	
Flow Rate (m3/d)	140.1		2	4/14/2014 17:43			2	4/14/2014 17:43
Current Production Tank Level (m3)	82.5		6.4	4/14/2014 22:09				
Current Water Level (m3)	64.6		11.6	4/15/2014 3:17				
Current Sales Tank Level (m3)	94.6		16.7	4/15/2014 8:26				
			21.9	4/15/2014 13:39				
			27.9	4/15/2014 19:36				
			33.8	4/16/2014 1:34				
			39.8	4/16/2014 7:31				
			Hours To Haul			Hours To H		
100/08-11-049-02W4/00			Production Tank 1	lime .		Sales Tank	Time	
Flow Rate (m3/d)	23						20.9	4/15/2014 12:39
Current Production Tank Level (m3)	134.5							
Current Water Level (m3)	46.3							
Current Sales Tank Level (m3)	65.9							
			Hours To Haul			Hours To H		
102/12-18-049-01W4/00			Production Tank	Time		Sales Tank	Time	
Flow Rate (m3/d)	27.4						2	4/14/2014 17:43
Current Production Tank Level (m3)	109.8						21.6	4/15/2014 13:22
Current Water Level (m3)	22.7							
Current Sales Tank Level (m3)	109.7							

DSC Exception Report - Morning Exception Report

Morning Exception Report

Area: Lloyd Heavy Oil
Start Time: 4/14/2014 6:00
End Time: 4/13/2014 6:00

Active Notifications:

UWI Tank Status Start Time

Well list of flow rate droped more than 25% of targe	Well list of
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		24 hour				Casing
	Oil	averge	Target	Percent	Casing	Pressure
	Production	flow rate	flow rate	age	Pressure	(kPa) - 24
UWI	(m3)	(m3/d)	(m3/d)	drop	(kPa)	hourago
100/01-02-051-05W4/00	4	11.01	17.37	36.62%	9.72	10.92
100/02-02-051-05W4/00	3.19	4.17	5.76	27.57%	348.21	350.32
100/09-10-046-01W4/00	2.06	19.48	26.01	25.10%	-3.93	-3.02
100/11-02-051-05W4/00	1.94	3.54	7.58	53.24%	-1.28	-0.51
100/15-04-048-06W4/02	4.05	6.64	9.89	32.84%	-0.91	4.89
102/16-30-046-05W4/00	1.06	5.9	8.2	28.02%	3.15	4.03
104/04-30-048-04W4/00	1.83	2.81	5.64	50.13%	30.74	20.61

Results and Benefits

- The PI System allows our operations to manage by exception and allows us to focus on higher value tasks
- Improved decision making on Fluid Management
- Reduction in tank foam over volumes >50% year over year
- PI Client tools supporting our DSC Operating Philosophy resulted in 3% production increase and resulted in \$2MM increased revenue
- Increased our Clean Oil KPI by 18% and an annual savings of \$250,000

TLMS Project Summary

"Being able to assist operations by giving them the required data to influence better decisions making in our fluid management which is a crucial part in achieving our Clean Oil KPI. We seen a 18% increase which resulted in an annual savings of \$250,000."





Business Challenges

- Difficulty managing fluid inventory inside tanks
- Managing by exception
- Inconsistent prioritization of trucking schedules

Solution

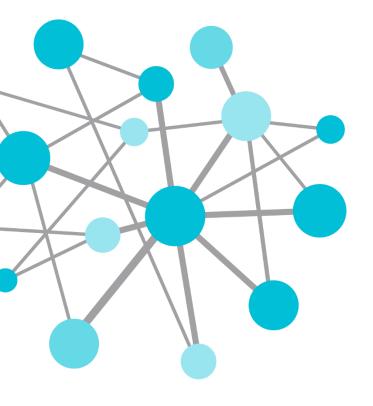
- Seek Industrial Evolution to support
- Utilize PI System tools to manage fluid inventory
- Reports to support Fluid Management Best Practices

Results and Benefits

- Real time alerts
- Proactive instead of reactive
- Spill volume reduction by >50% annually

Future Plans and Next Steps

- Take advantage of new PI AF version with analytic capabilities
- Apply the same concept to other districts
- Expanding the use of PI Notifications to support our operations in improving Managing by Exception
- Integrating with Trucking Logistics Work Flow

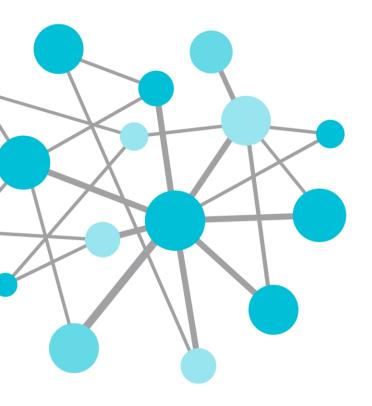


Questions

Please wait for the microphone before asking your question



Please state your name and your company



THANK YOU



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