Welcome !

Bine ati venit!

dobre doshli !

Willkommen !

Bienvenue !

Není zač !

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Welcome and Introduction

Katja Kravetsky, Deputy Commercial Counselor
US Embassy Romania

Vlad Hristea, Account Manager – vhristea@osisoft.com
Romania, Bulgaria, Greece, Cyprus, Moldavia

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Attendees – Customers

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Attendees – Prospects

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Attendees – Alliances, Partners & Prospects

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Attendees – Special guests

ANRE

Ministerul Economiei

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The OSIsoft. Team

- **Zsolt** OROS — Regional Manager Central & Eastern Europe
- **Vlad** HRISTEA — Territory Acount Manager – RO,BG,GR,CY, MD
- **Joanna** CISOWSKA — Inside Sales Executive – Frankfurt office
- **Mariel** COEN — Marketing Manager – London office
- **Petr** SEBELA — Territory Acount Manager – CZ,SK
- **Frank** BATKE — Senior Systems Engineer – Frankfurt office
- **Hans** WEINHOLD — Senior Systems Engineer – Frankfurt office

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Morning Schedule

8:30 AM **Registration and Coffee**

9:25 AM **Welcome - OSIsoft & US Embassy Bucharest**

Vlad Hristea, Account Manager, OSIsoft

Katja Kravetsky, Deputy Commercial Counselor, US Embassy

9:40 AM **OSIsoft Overview**

Zsolt Oros,
Regional Sales Manager, OSIsoft

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Morning Schedule

10:00 AM **The Journey to Real-Time Operational Intelligence**

Vlad Hristea,
Account Manager, OSIsoft

10:25 AM **Overview of the PI System**

Frank Batke,
Senior Systems Engineer, OSIsoft

11:05 – 11.20 AM **Coffee Break and Product Pods**

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Morning Schedule

11:20 AM **Asset centric real-time situational awareness**

Hans-Otto Winhold,
Senior Systems Engineer, OSIsoft

11:50 AM **CEZ experience with OSIsoft and the PI System**

Petr Horeni – OT ENERGY SERVICES
on behalf of CEZ GROUP

12:20 - 13.50 PM **Lunch**

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Lunch Themes

Join OSIsoft employees & partners to discuss today's topics!

- PI Asset Framework (PI AF)
- PI Event Frames
- Unleash your Infrastructure
- Information on the Spot
- Power of Connection
- Partner Program
- Power Transmission
- Critical Facilities
- Power Generation
- Oil and Gas
- Water

Submit your quiz completed to Mariel when returning to the conference room !!!

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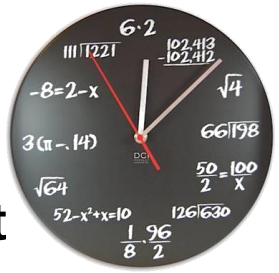
Afternoon Schedule



1:50 PM **Realizing the Power of Data using the PI System at Rompetrol**

Olimpia Manea, Rompetrol
Fernando Prajitura, Ludan Engineering

2:20 PM **Put yourself on the Map, The Fusion of the PI System and ESRI ArcGIS**

Bogdan Cheveresan- ESRI Romania,
Frank Batke – Osisoft

2:50 – 3.15 PM Coffee Break and Product Pods

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Afternoon Schedule

3:15 PM **Overview of OSIsoft in the Power and Utilities Industry**

Zsolt Oros,OSIsoft

3:45 PM **Information on the spot: PI Data on My Device**

Hans-Otto Winhold, OSIsoft

4:15 PM **PI System Roadmap**

Frank Batke, OSIsoft

4:45 PM **Closing**

iPAD prize will be drawn – sponsored by

ROMSYS
Member of New Frontier Group

handed by Razvan Olteanu

Romsys Executive Director

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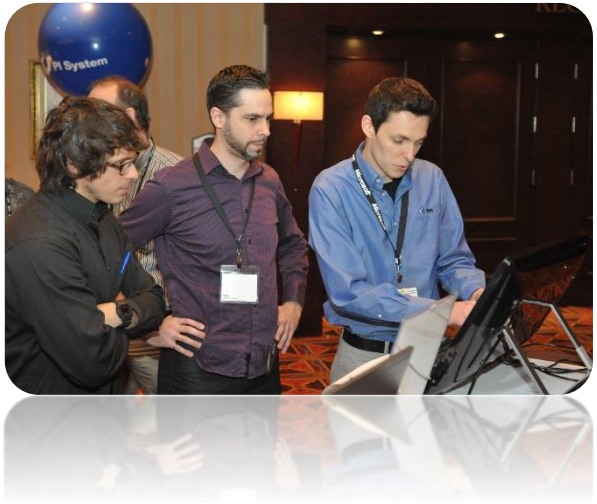
Networking Reception and Product Pods

Come have a good treat
while trying our software!



Information on the Spot

PI CORESIGHT

From 5:00 PM to 7:00 PM

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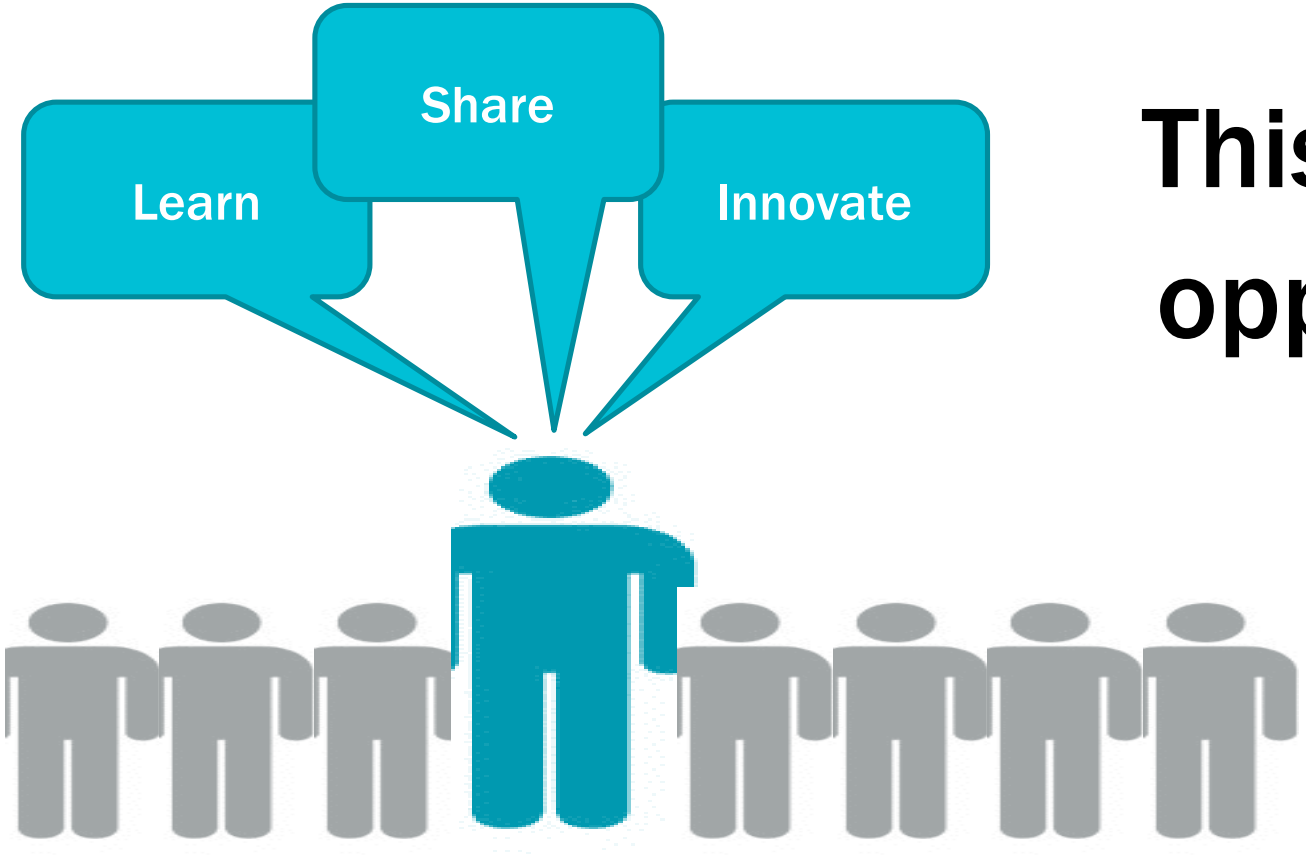

This is your opportunity!

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Please turn off your cellphone or put it in vibration mode!

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Questions

Please wait for the **microphone** before asking your questions

State your **name & company**

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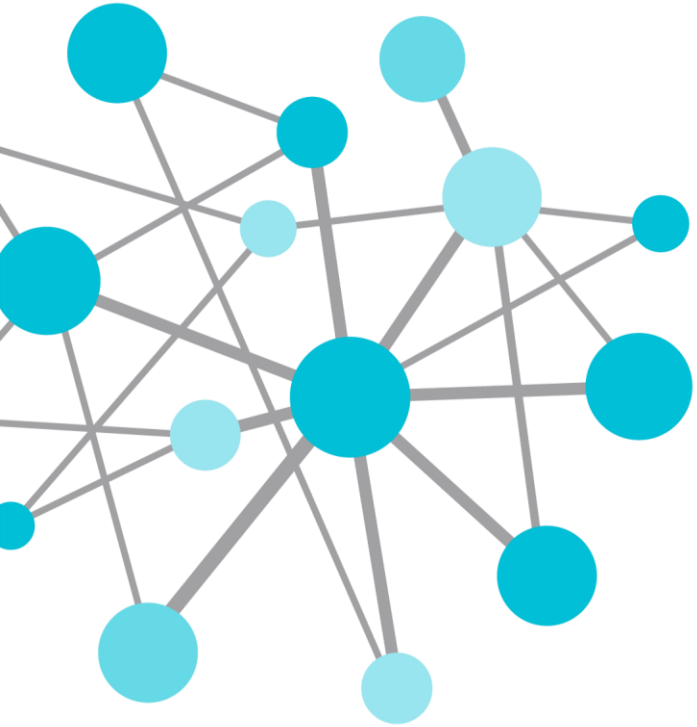

THANK YOU

Brought to you by OSIsoft.

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