



Introducing OSIsoft

Presented by **Zsolt Oros**, *Regional Manager DACH & EE*

Who we are?



OSIsoft is a company with a focus



OSIsoft®

One System. Singular focus.

1980

↳ Founded

20%

↳ Revenue invested in R&D

65%

Of Global Fortune 500 ←

16,000

of Sites ←



OSIsoft.

Empowering Business in Real-time.

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From Founder Pat Kennedy

What Makes OSIsoft Unique....



History:

- PI System was created in the early 80's by engineers with plant and software experience. We believed its high fidelity allowed customer to take actions rather than just report failures.



Customers:

- Too many companies make their customers obsolete, we focus on continually modernizing our software, helping build trust and confidence that they are at the center of our focus.



Passion:

- Our annual users conference is distinctly upbeat, collaboration rather than complaining is the norm. We feed off of this customer attitude, it drives us to be passionate about what we create.

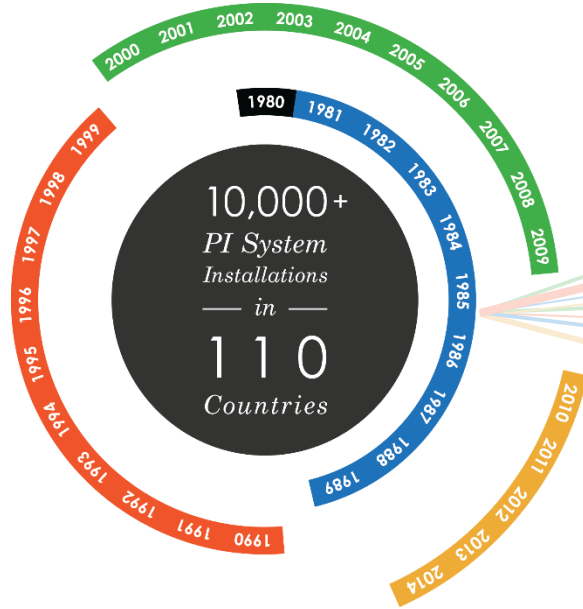


Pathfinder:

- Our commitment to our customers means as we gently push the edges of innovation, we ensure they can handle that change and find the right path to empower their business



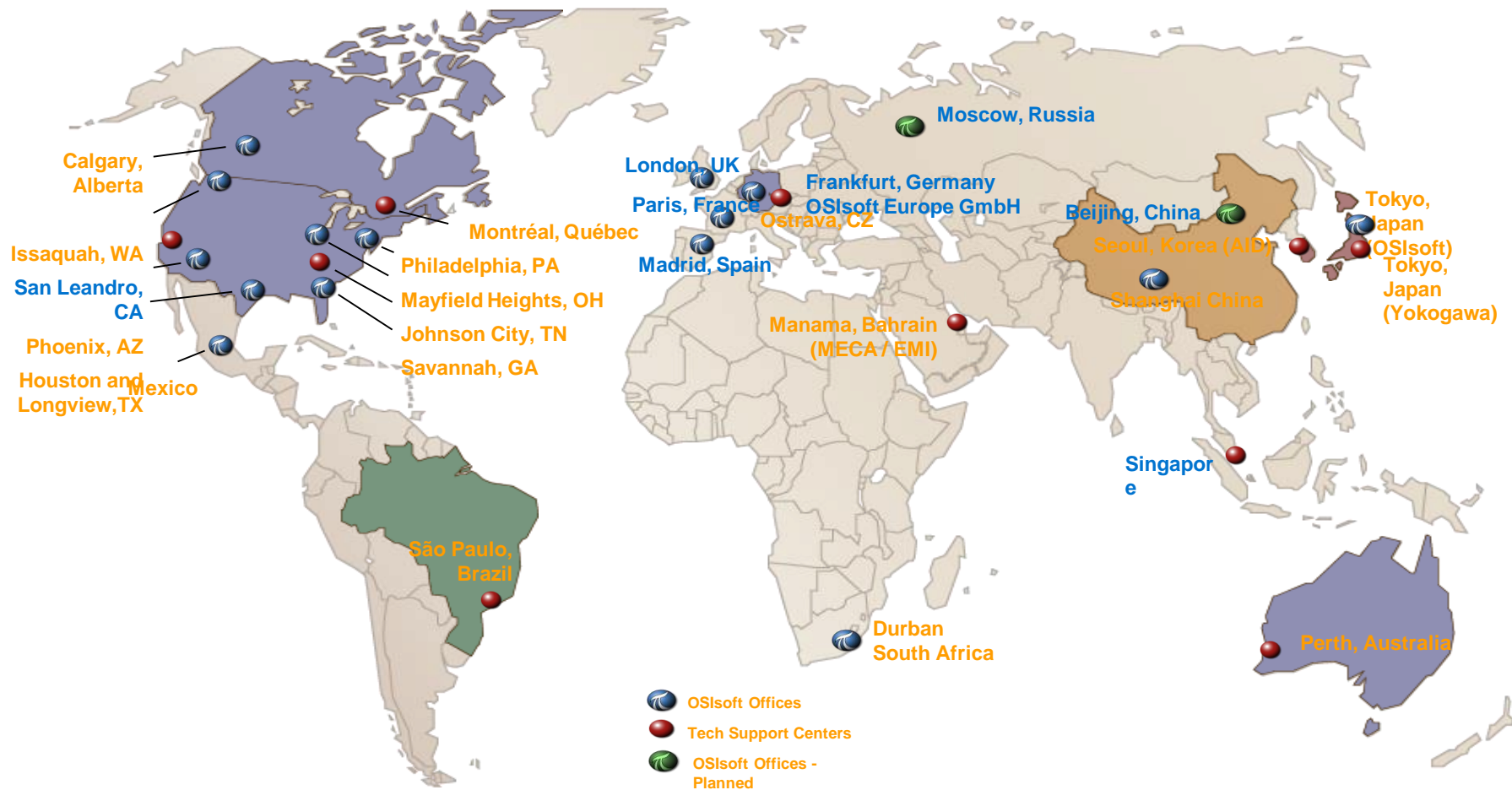
Why a Vision Matters



For over 30 years OSIssoft has:

- Focused on delivering a single system
- Proven the ability to anticipate changing industry dynamics
- Evolved so our customers are prepared for their business demands
- Worked tirelessly so our customers can turn information into knowledge





OSIsoft is trusted by the world's leading companies



Power & Utilities

OSIsoft is ranked **1st** in the power industry
10 of the Top 10 use PI



Oil & Gas

8 of the Top 10 of the global Top 10 producers



Chemicals & Petrochemicals

40 of top 50 Chemical Companies



Materials, Mines, Metals & Metallurgy

Installed in the world's **largest** mining companies



Pharmaceuticals, Food & Life Sciences

10 of the Top 10 pharmaceuticals



Pulp & Paper

400 sites from worldwide leaders



Critical Facilities, Data Centers & IT

Innovative uses to monitor complex IT environments



Developing Markets

CPG, Automotive, Semi Conductors



What we do?

Real-time Operations Data is being created everywhere

- Creating islands of systems
- Demanding we connect data, to systems, to people, to actions
- Availability and accessibility of this data is critical

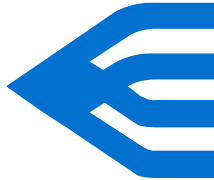


What is an Infrastructure?

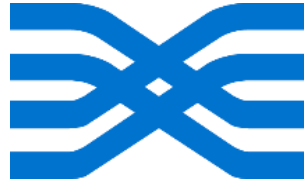
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“It can be generally defined as the set of **interconnected structural** elements that provide **framework supporting** an entire structure of development¹”

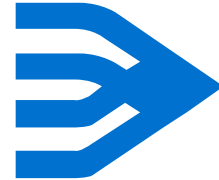
Traits of an Infrastructure



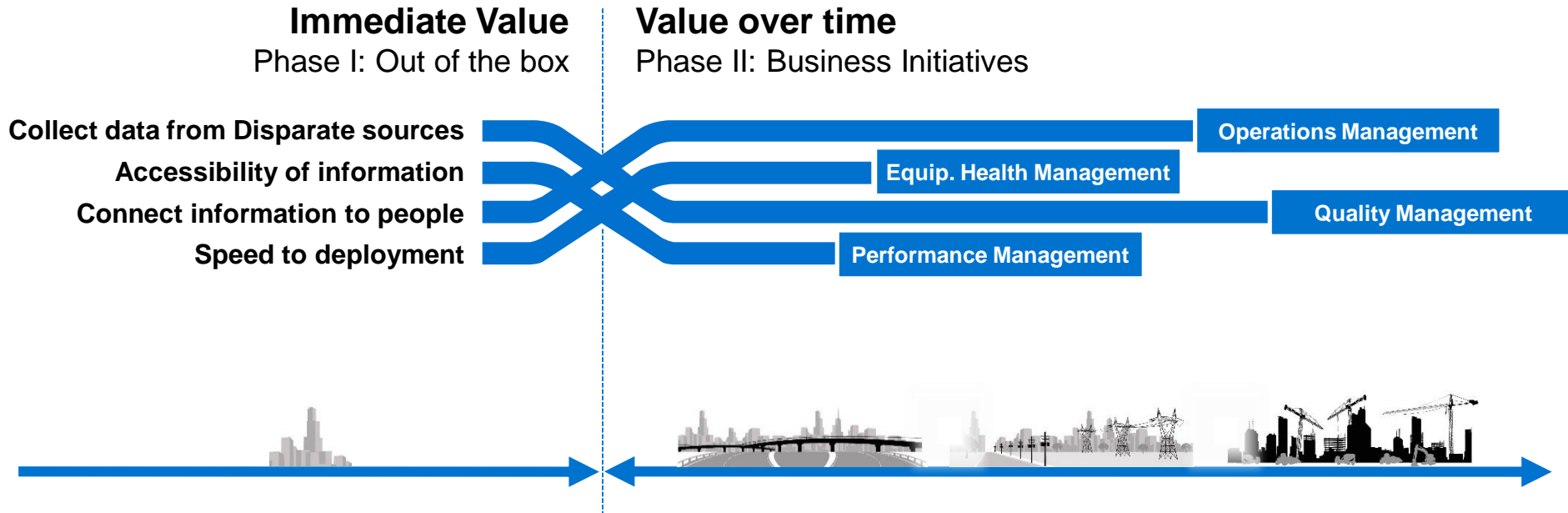
Reliable
Secure
Extensible
Agile



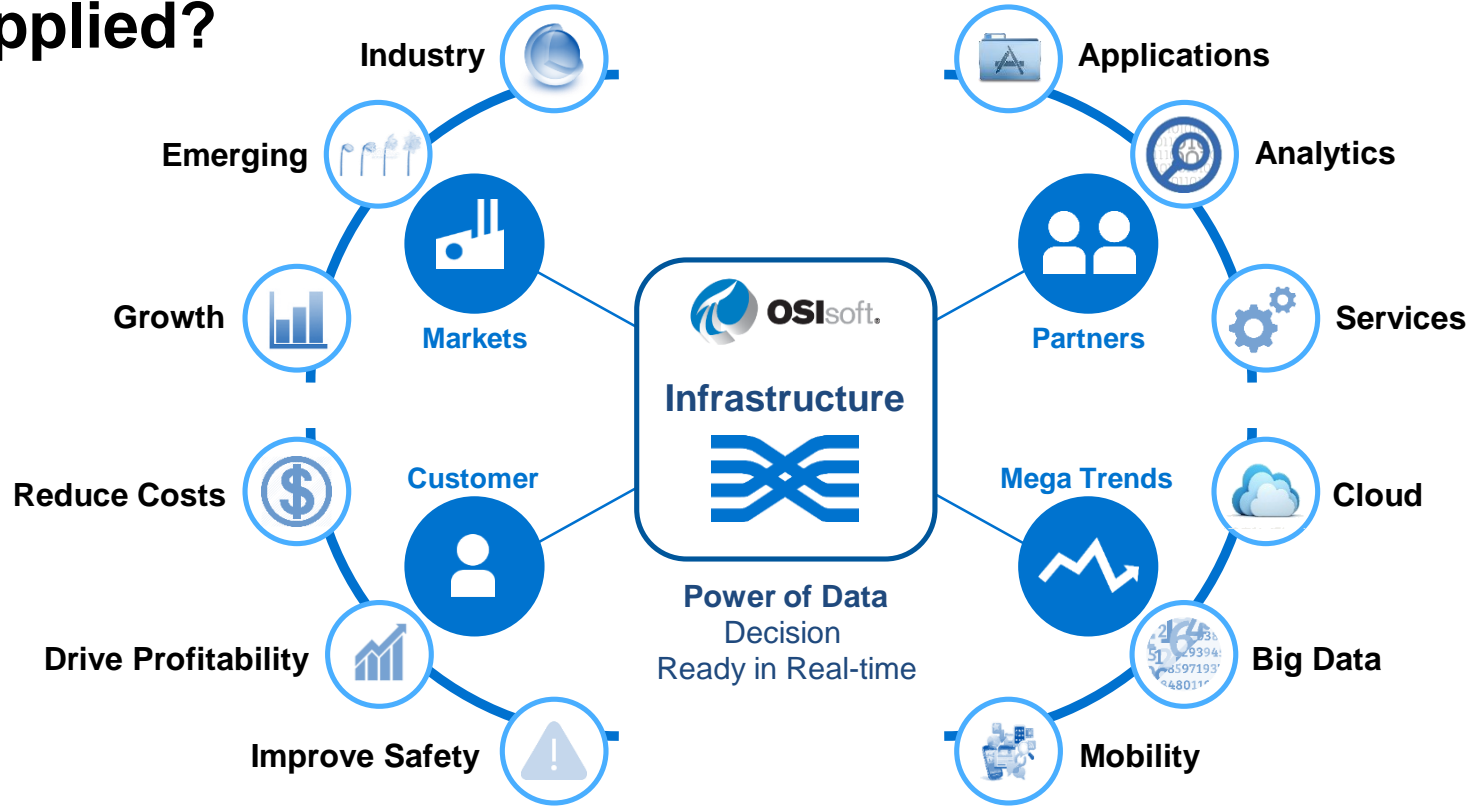
Scalable
Available
Connected
Simplified



OSIsoft delivers an infrastructure that has immediate value and enables the creation of value over time



Infrastructure is at the core of our story...How is it applied?

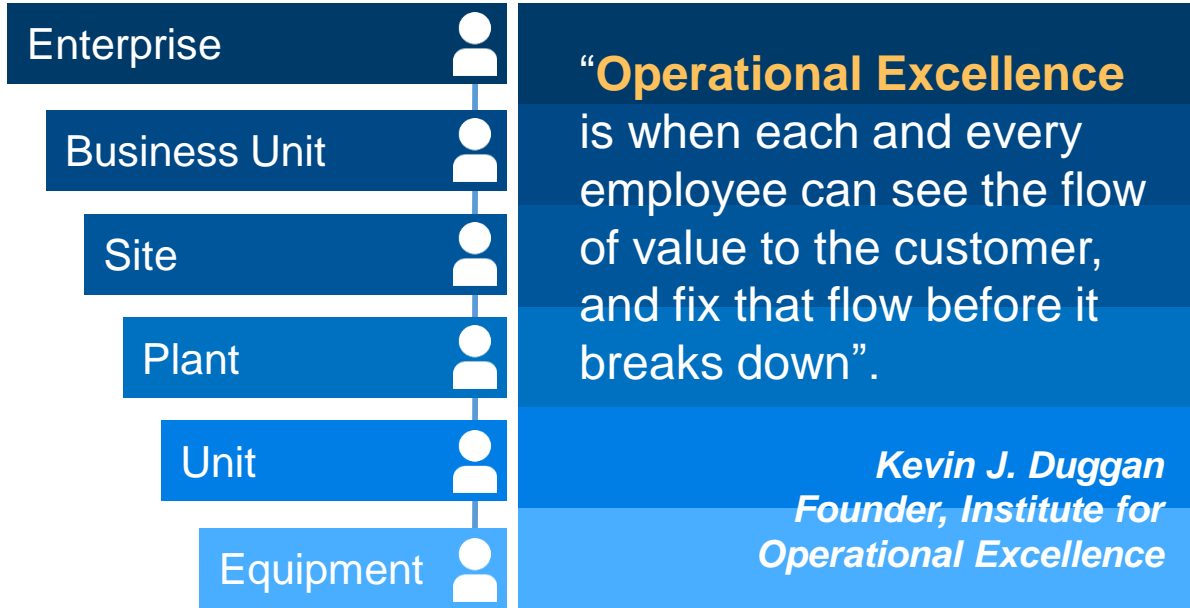




Thank you

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OSIsoft focuses on driving operational excellence to create value



Tools:

Information **Accessibility** and **Visibility** to provide **Understanding**

Analytics:

Capabilities for turning **Information** into **Knowledge**

Data Collection and Management:

Putting Data into **Context** to create **Information**

Connectivity:

To all sorts of Data **Sources**. No matter which type

