



DIVERSE REQUIREMENTS ONE PLATFORM

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Senior Business Analyst/Architect





Agenda

- About PetroSA
- Business Requirements
- Applications and Use Case / How our PI System was Applied
- How Individual Product Capabilities Solved the Business Challenge
- Results Obtained and Business Impact
- Conclusion

PetroSA Overview







- Established in 2002, PetroSA owns one of the world's largest GTL refinery.
- Multiple years of experience in developing and operating gas infrastructure.
- Business spans petroleum value chain
- Produces diesel, gasoline, kerosene and specialty products
- Has produced ~70 MMbbl crude oil & 1 Tcf of natural gas to date.
- Has upstream presence in South Africa, Equatorial Guinea and Ghana.

Business Requirements

- Simplify
- Automate
- Notify
- Visualise
- Consistently
- Securely
- Centrally

Business Requirements (Upstream)

Upstream Business Model

Planning Exploration Appraisal Development Operate & Maintain

Operating Model

- Asset Health Monitoring
- Performance Monitoring
- ...

Key **Performance** Indicators

- Process to deliver as defined
- Competencies

Information gathering method (PI UDS / Historian)

- Extract information from PI DataLink (PI DL)
- Tags are referenced
- Analysis is static embedded in Excel
- Visualization in Excel or PI ProcessBook (PI PB)
- Diverse & Local

Information gathering method (PI System Context Model AF)

- Asset Model defined in Asset Framework (AF)
- Dynamic & Real-time Analysis
- Analytic Rich Visualization

Business Requirements

Rethink the way we utilize the PI System

Change the conversation with business

- No longer a historian storing process information only
 - A platform that answers questions to your problems
- No more Excel sheets representing Assets and direct tag references
 - A modelling environment representing a logical asset infrastructure
- No more **static** rules/analysis/algorithms with **localised** awareness
 - A dynamic, real-time, always-online, operational intelligence repository
- It a business conversation not a technical one
- Changing the business's view of the PI System requires standing in business's shoes
- It's a conversation
 - from I want the PI Tag for that flow,
 - to "Can the Pl System do that?"
 - and then I need my information from AF.

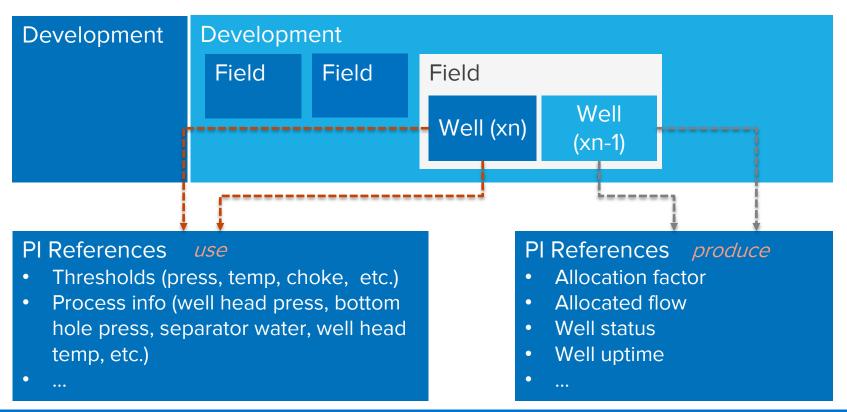


Business Requirements

- Simplify PI System (AF)
- Automate PI System (AF)
- Notify PI System, Microsoft (AF, Exchange, Lync)
- Visualise PI System, Microsoft (PI DL, PI PB, SP)
- Consistently PI System (AF)
- Securely PI System, Microsoft (AF, PI Data Archive, AD)
- Centrally Pl System (AF, Pl Data Archive)

We Have You Covered Business

High Level Model

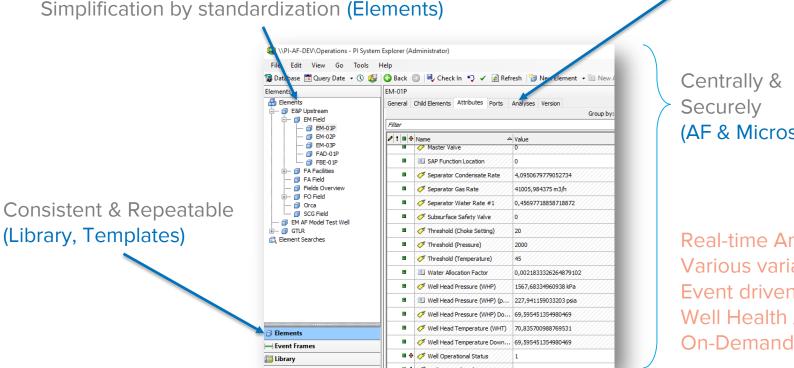






Presented by

Automated business rules (Analyses)



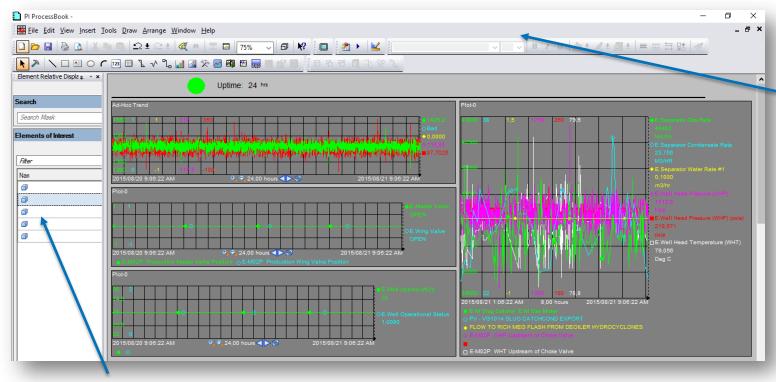
(AF & Microsoft AD)

Real-time Analytics Various variables Event driven Well Health / Performance

Well performance overview, contextualized at a glance PI AF Working Document - Excel Visualization (PI DataLink Forward - Backward - Pane - : × \ fx SharePoint) PetroSA Production Allocation Spreadsheet 2015/02/02 50.96 1602.78 68.14 9.28 21,00 21.00 24.00 22.00 9.27 9.71 21.00 2015/02/03 1558.40 51.61 1.45 20,00 22.00 2015/02/04 2854.83 1.42 9.34 20.00 22.00 22.00 21.00 42 62 2,03 9 28 20,00 21,00 20,00 20,00 2015/02/05 42 49 1796 63 64.58 1.54 23,00 2015/02/06 63.89 2265.92 2015/02/07 1.29 23.00 2015/02/08 720.06 21.75 2.58 9.32 9.76 23.00 23,00 21.00 23.00 2015/02/09 34,23 2185,03 0,96 9.38 21,00 22,00 2015/02/10 3702,50 1.40 2015/02/11 2213.70 1.99 20.00 23.00 24.00 22,00 24,00 24,00 22,00 2015/02/12 51 47 1817.05 65 47 1.41 24,00 22,00 24,00 58,68 36,08 1,40 2015/02/14 2198.11 1.36 21.00 22.00 23 00 22,00 24.00 2015/02/15 3259.68 1.51 9.46 20,00 24.00 22.00 9.59 9.82 22.00 21.00 2015/02/16 3473.71 101.04 1.49 1,07 23,00 23,00 23,00 24,00 2015/02/17 2164,24 89,53 2015/02/18 2887 42 71.21 1 44 9 47 9 80 22 00 21 00 93.65 1.07 23,00 23,00 2015/02/19 40.88 24,00 2015/02/20 1.18 22.00 20.00 2015/02/21 82 78 4676,38 78,52 1 26 20,00 23,00 20,00 20,00 1,22 21,00 23,00 20,00 2015/02/22 81,62 4194,61 23,00 23,00 2015/02/23 87.36 5095.82 1,23 22,00 23.00 23.00 2015/02/24 4331.92 88.05 1.24 23.00 20,00 2015/02/25 44 87 3224 09 34 69 1,52 20,00 20,00 21,00 24,00 57,84 1,10 1.48 23.00 21.00 1 25 22,00

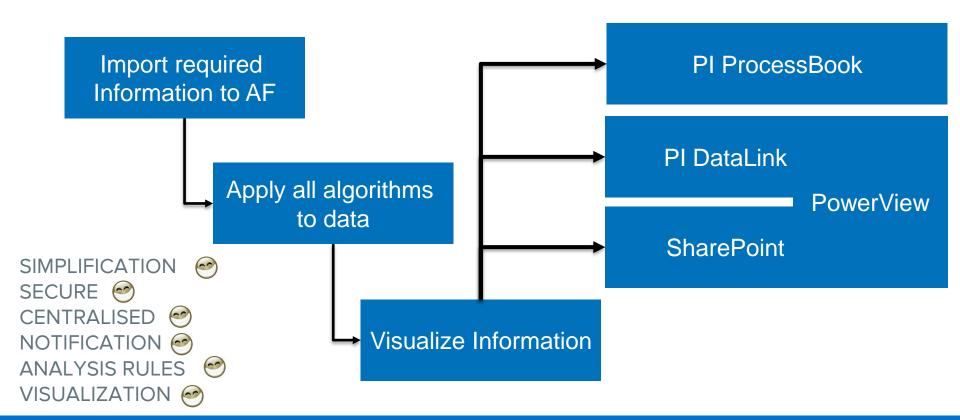


PI Def Performance curves PI AF Sheet

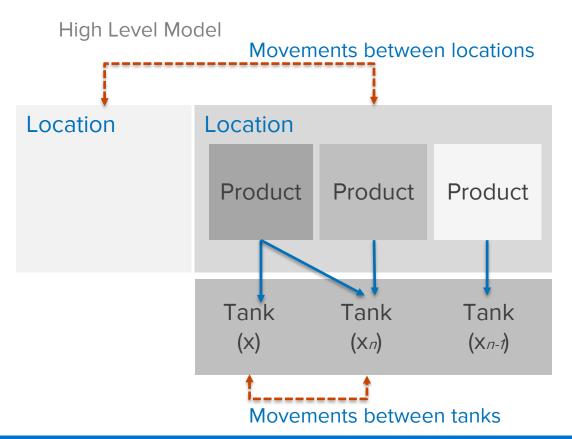


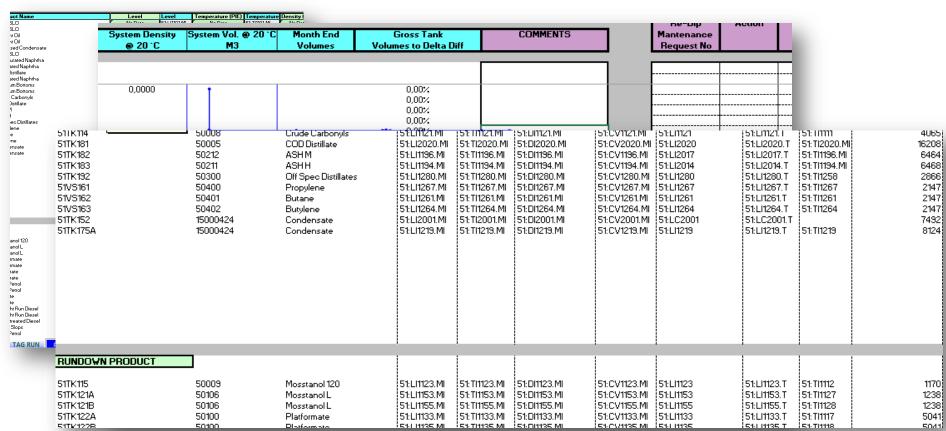
Visualization (PI PB)

Consistent & Repeatable (Element Relative)



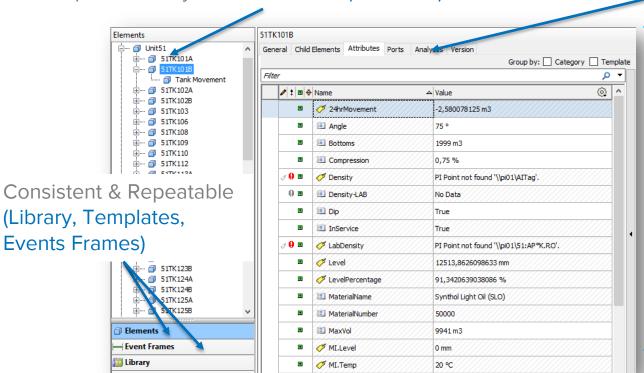






Simplification by standardization (Elements)

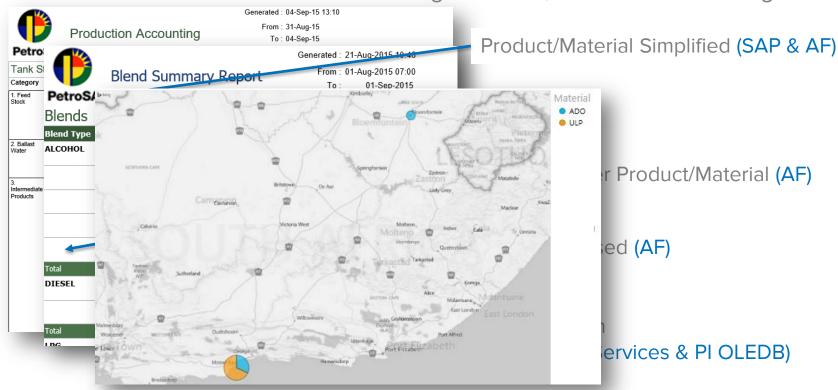
Automated business rules (Analyses)

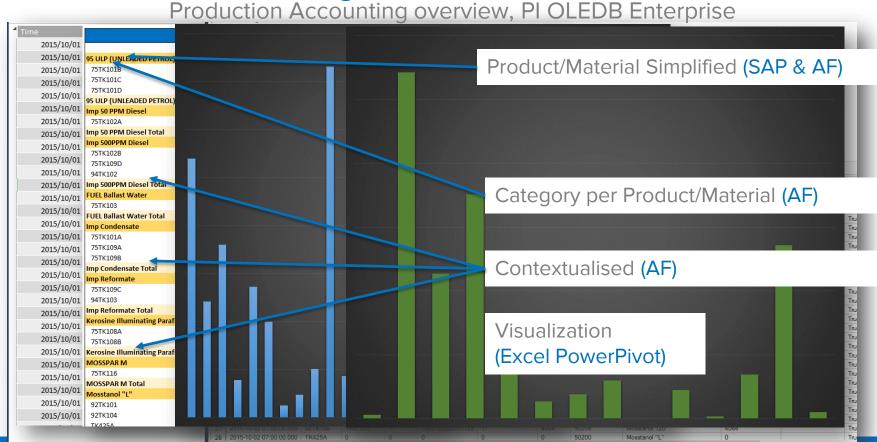


Centrally &
Securely
(AF & Microsoft AD)

Real-time Analytics
Various variables
Event driven
Movements
On-Demand

Production Accounting overview, contextualized at a glance





Summary

The time saved utilizing the technology set, varied from days to seconds which is significant. The reality of having analysis in real-time as opposed to activated by Excel or PI ProcessBook has opened the door to many other projects, some very challenging and including huge saving opportunities to the business.



BUSINESS CHALLENGES

- A. Rework and margin of error was excessive within the Production Accounting Area
- B. Inconsistency in the presentation of information (multiple values for same information)
- Tedious and expensive replication of services
- D. Knowledge area of new tools all the time was becoming exhaustive

SOLUTION

- A. Provide solutions on a principled reusable, scalable manner
- B. Reuse what was already in place, economics of scale, etc
- C. Understand the process, model it, agree to it, deliver it
- D. PI System, Microsoft, SAP

RESULTS AND BENEFITS

- Production Accounting month-end process (720% improvement in time)
- Real-time analysis of well performance (200% improvement in time)
- Consistent information across various managerial levels
- Open the understanding of the system much more and buy-in for much more opportunistic projects



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Questions

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감사합니다

Merci

谢谢

Danke

Gracias

Thank You

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Спасибо

Obrigado