OSIsoft and the PI System

Steve Sarnecki ssarnecki@osisoft.com VP, Federal Sales

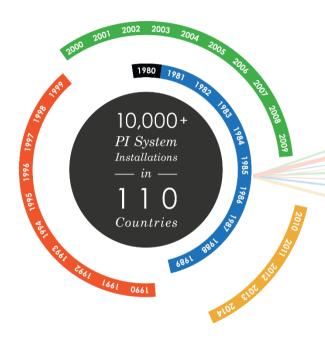
April 16th, 2015



OSIsoft is Truly a Global Company



A Unique and Proven Vision



For over 30 years OSIsoft has:

- Infrastructure for consolidation and centralization of sensor based data
- Open infrastructure to support best of breed ecosystems
- Scalability from small deployments to enterprise deployments
- Infrastructure for change
- Infrastructure for empowering people

OSIsoft is trusted by the world's leading companies



Over

1,000

of the world's leading Power & Utilities

companies



95%

of the Global Fortune Top 40 Oil & Gas companies



400+

Pulp &
Paper
sites deployed
worldwide



100%

of the Global

Fortune Top 10

Metals &

Mining

companies



37 of 50

of the World's
Largest
Chemical &

Petro-Chemical companies



9/10

of the Global Fortune Top 10 **Pharma**

companies



OSIsoft - Customer Base





We believe People with Data can Transform their world



Our Customers Gain Value

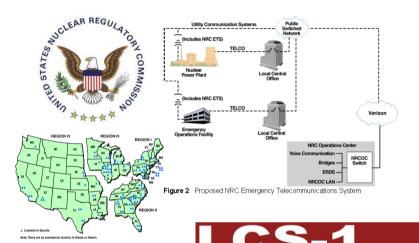


Supporting Asset & Incident Investigations





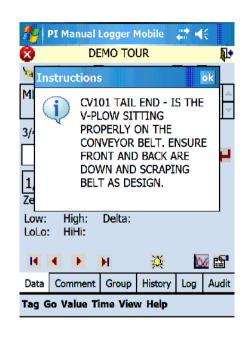




Supporting Operator & Maintenance Rounds









Evaluating & Capturing Equipment Inspection Status

Providing Situational Awareness



GLOBAL INFRASTRUCTURES / CRITICAL INFORMATION







OSIsoft and the PI System

Mark McCoy mmccoy@osisoft.com Federal Solutions Architect

April 16th, 2015





Experts Usually Possess More Data Than Judgment

Colin Powell

Journey to Operational Intelligence

Data Driven Insights

Predictive Insights

Infrastructure

Data Aggregation & Analytics

Visualization/Reporting



Sensor Data Capture

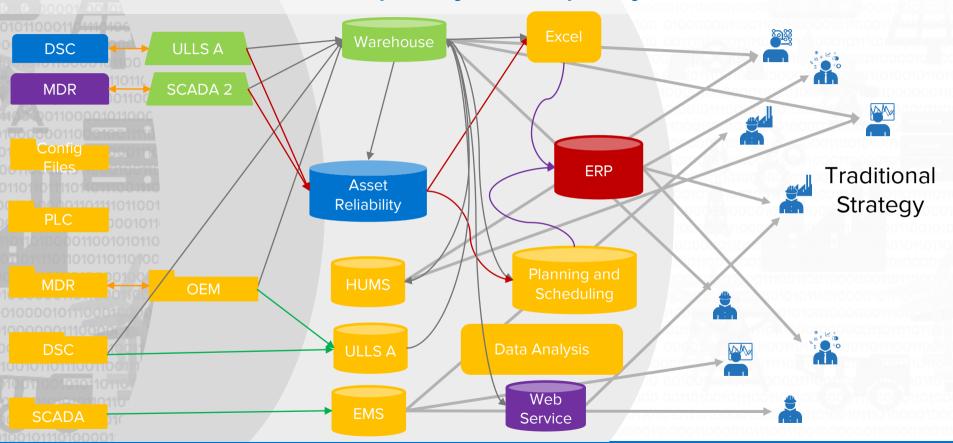
Analysis

in-fra-struc-ture [in-fruh-struhk-cher]

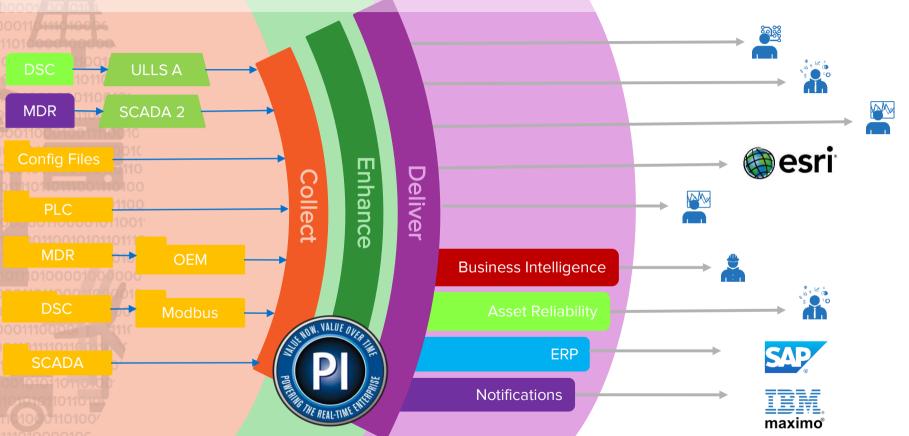
Asset-equipment/device

"It can be generally defined as the set of interconnected structural elements that SFANDAPSS/PLC/HMI supporting an entire structure of development¹"

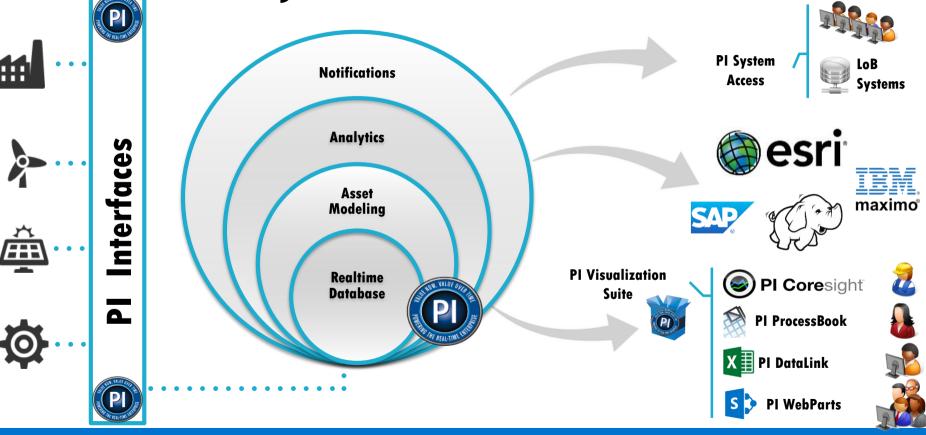
Silos to Standards / Complexity to Simplicity



Silos to Standards / Complexity to Simplicity

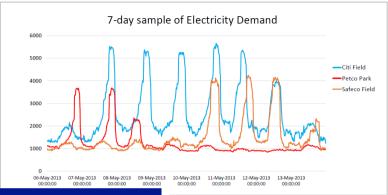


PI System Infrastructure



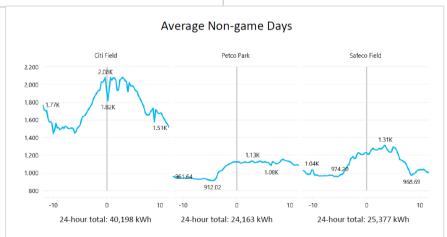


MLB: Self Service Intelligence

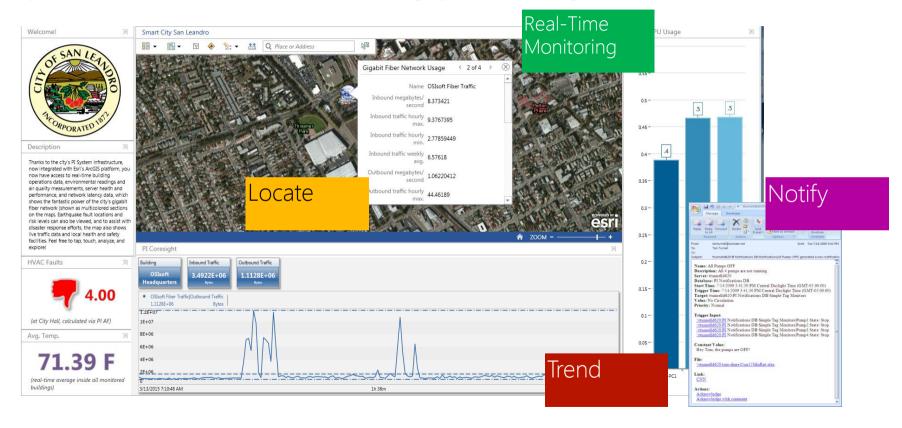




Insight into the simple things; like how much does it cost to open the roof?



City of San Leandro: Bring your Maps to Life



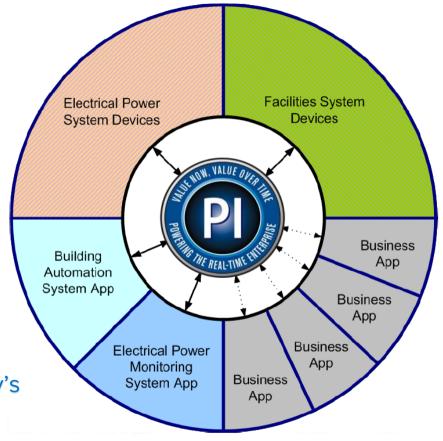
eBay Data Centers

PI System as the data infrastructure



- IT data
- Electrical data
- Building Management
 System data
- All the applications connect to the PI System

Reporting against eBay's key business metrics



Applications are Like Fish, and Data is like Wine.

James Governor's Monkchips

An industry analyst blog looking at software ecosystems and convergence

Why Applications Are Like Fish and Data is Like Wine





Thank You

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