



# Past, Present and Future Insights for a Journey to Operational Intelligence

Presented by Martin Otterson, OSIsoft



## Martin Otterson

Journey to  
Operational  
Intelligence

## Joseph Sirosh

Connected Cow  
to Connected  
Datacenter,  
Advanced  
Analytics in the  
21<sup>st</sup> Century

## Nils Herzberg

IoT & Big Data for  
the Industrial  
Space

## Norton Green

OSIsoft's  
Journey to  
Operational  
Intelligence



We believe **People** with **Data** can **Transform** their world

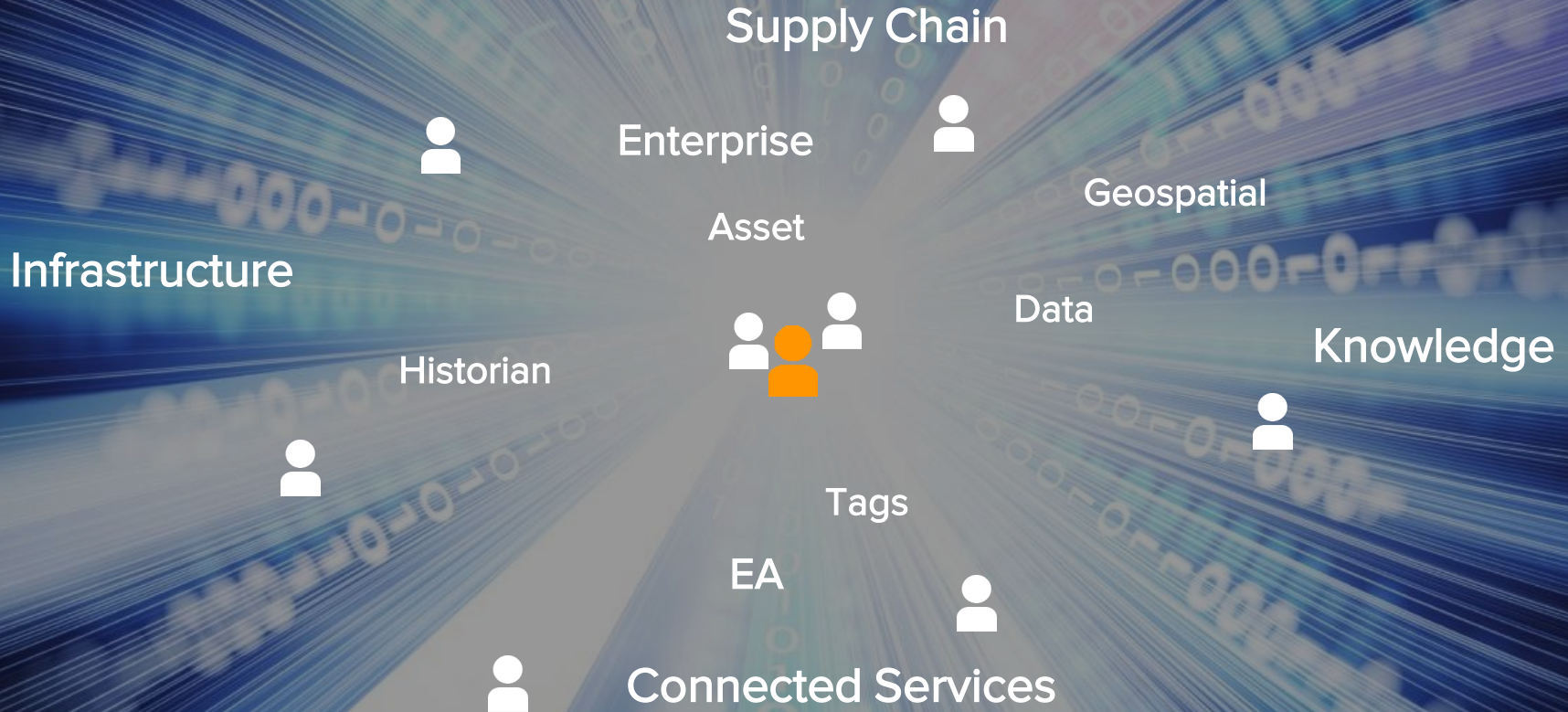


OSIsoft.

USERS CONFERENCE 2015

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# A Transformational Journey





# Game Plan for Your Journey

## 5. Socializing the business case

- Build internal awareness

## 6. Buy-in

- Business impact workshop to assess areas of transformation

## 4. Mapping your organization

- Identify key stakeholders, what they value, and a plan for success

## 3. Imagine the possible

- What else could you do?

## 2. Document your success

- Showcase what you have been able to achieve with the PI System

## 1. Aligning our vision

- Understanding your strategic focus
- How does OSIsoft align with your goals

# Infrastructure For Transformative Insights

Historical



Real-Time

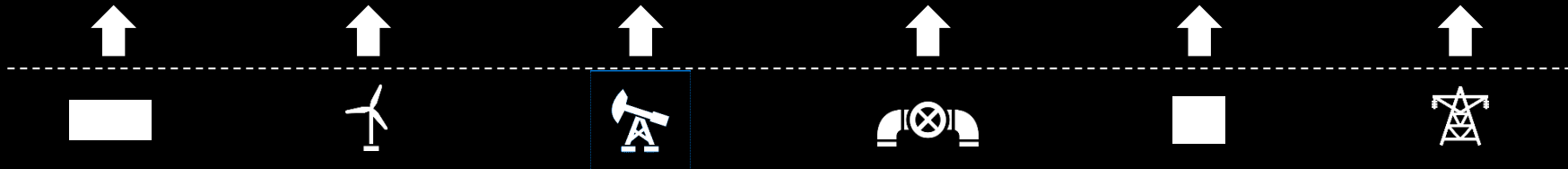


Future Data



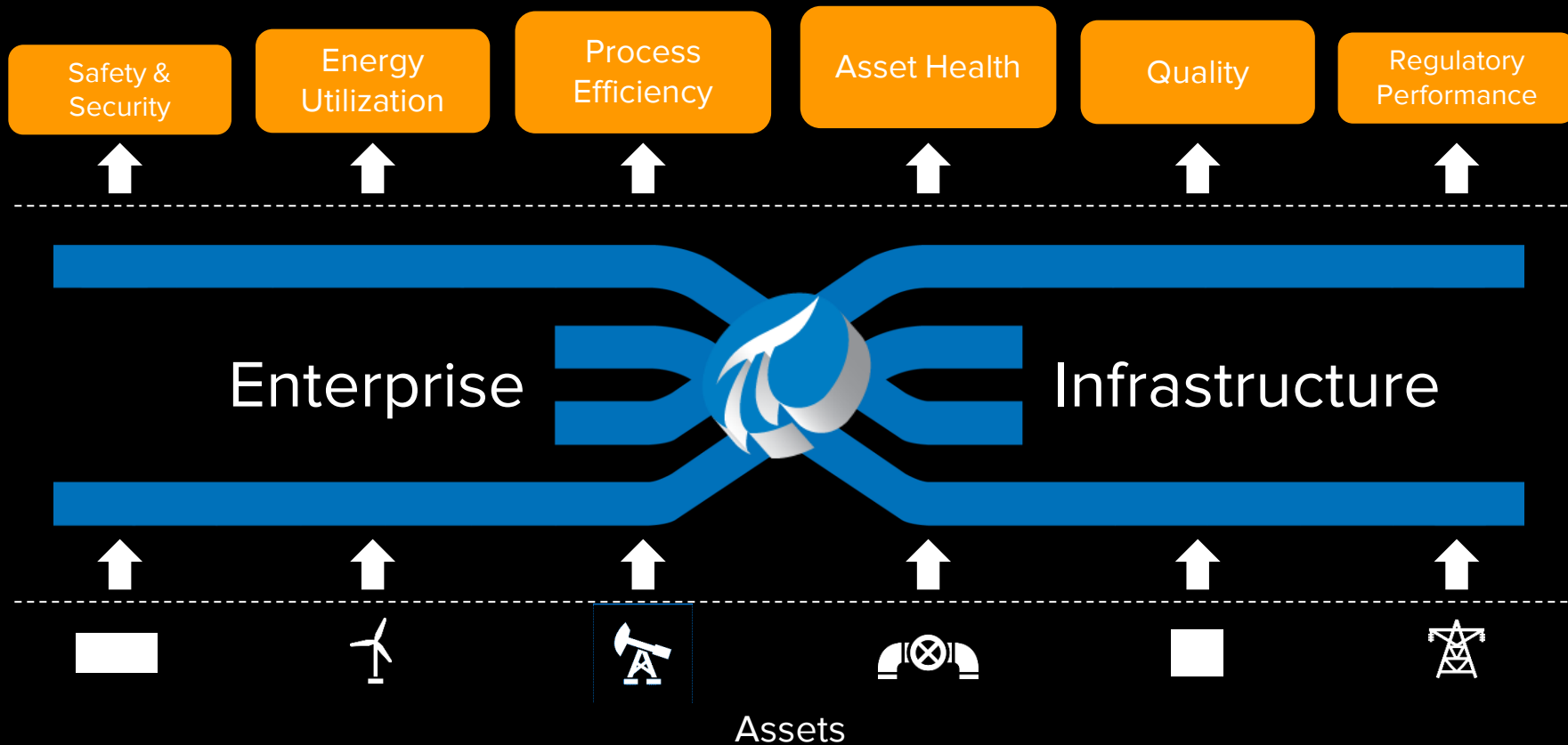
Enterprise

Infrastructure



Assets

# Insights For Enterprise Impacts







# Sensor Data Trends and New Insight Opportunities

Enterprise Insights

IT / OT  
Convergence

**BIG DATA**  
ANALYTICS  
STORAGE  
COMPLEX  
DATABASES  
RESEARCH  
CAPTURE  
MANAGEMENT  
SOCIAL  
LARGE  
EVERY  
CASE  
LARGER  
EXAMPLES  
APPLIED  
DETAILED  
SENSORS  
ARCHIVES  
DIFFICULTY  
TARGET  
ABILITY  
SETS  
TRANSLATED  
RECORDS  
INCLUDE  
SYSTEMS  
NETWORKS  
TIME  
DISK  
HUNDREDS  
GARTNER  
BIOMEDICAL  
LAST  
TOOLS  
WITHIN  
PROCESS  
SEARCH  
INFORMATION

Novel Insights

**Internet of Things**  
**Embedded IoT**  
**Connected IoT**  
**Distributed Data Sensors**  
Complexity  
Smart  
Everywhere  
Time  
Interface  
Privacy  
Integration  
Interconnected  
Applications  
Communication  
Operations  
Manufacturing  
Mining  
Automation  
Innovation  
Analyze  
Development  
Intelligence  
Future  
Space  
Risk  
Information  
Digital  
Autonomous

New Insights

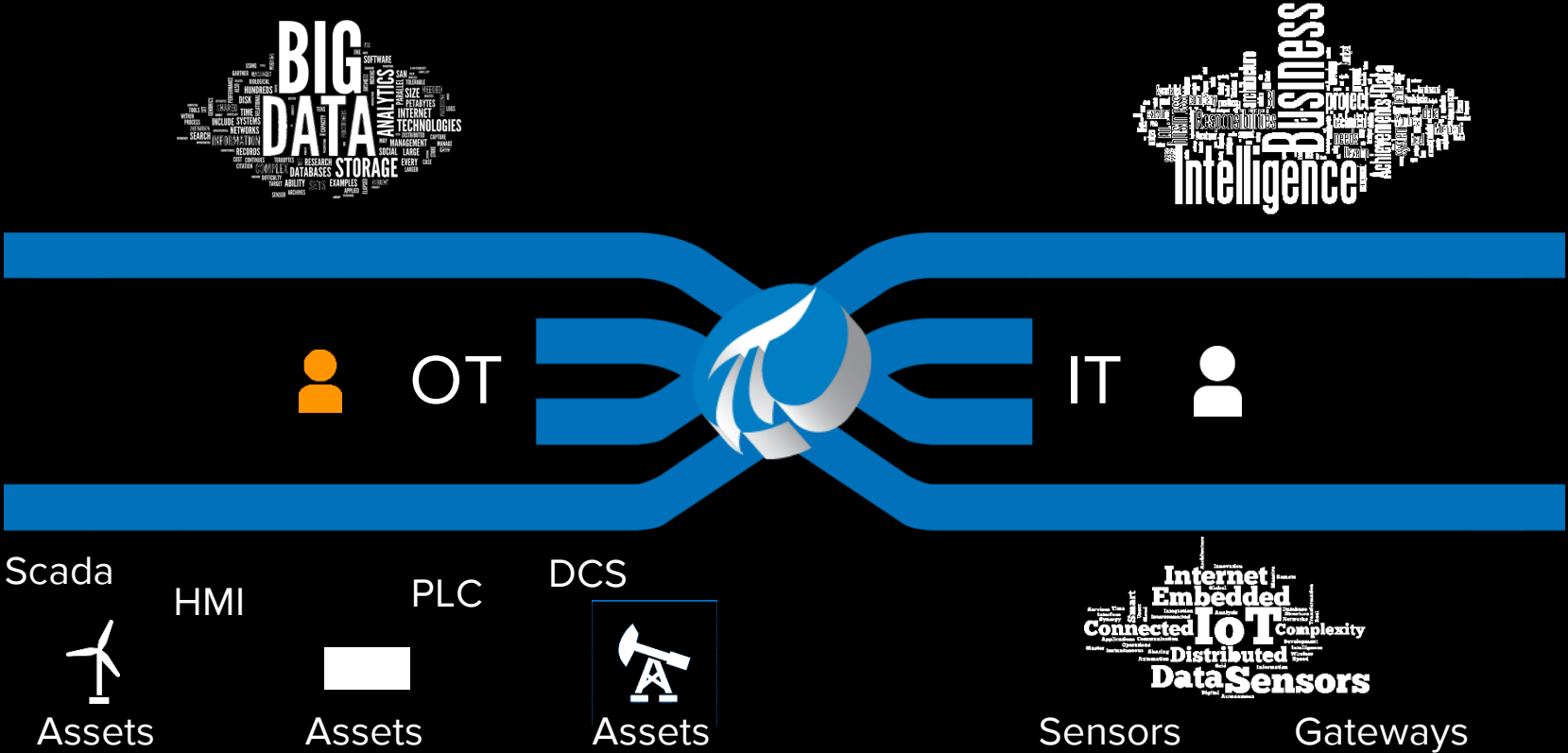


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# Infrastructure For **Today** and **Tomorrow's** Transformations



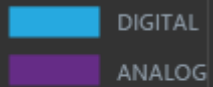


# Connected Cow to Connected Datacenter - Advanced Analytics for the 21<sup>st</sup> Century

Joseph Sirosh  
Corporate Vice President



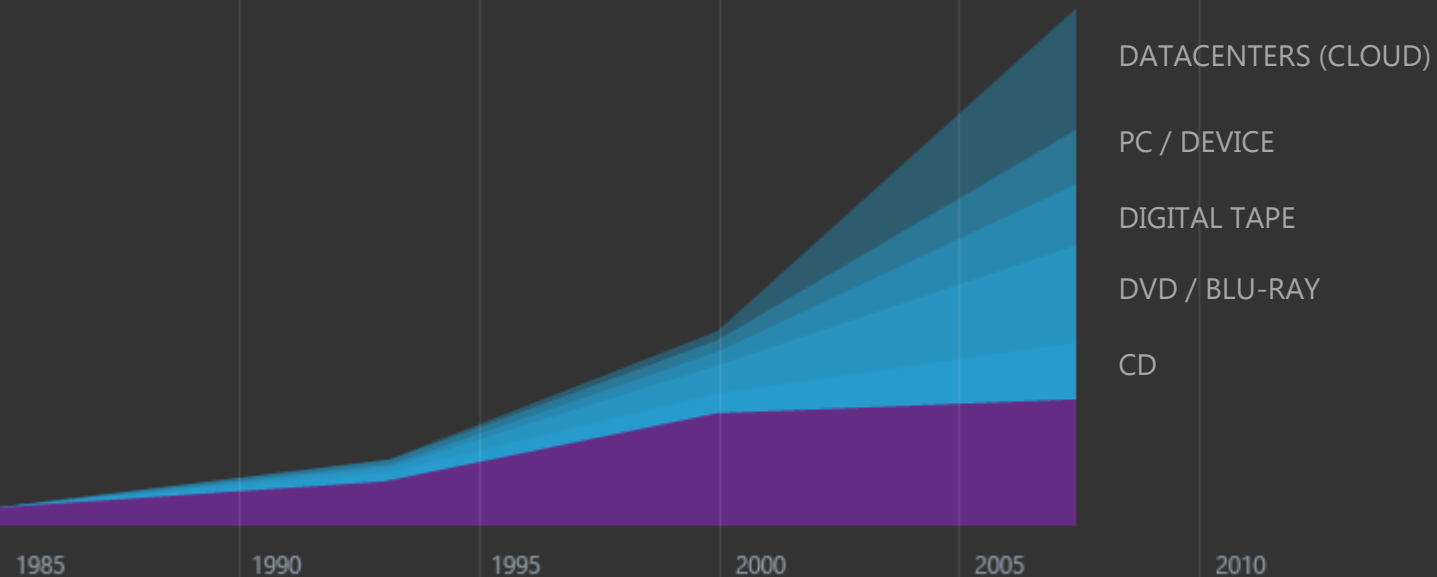
# The world's data



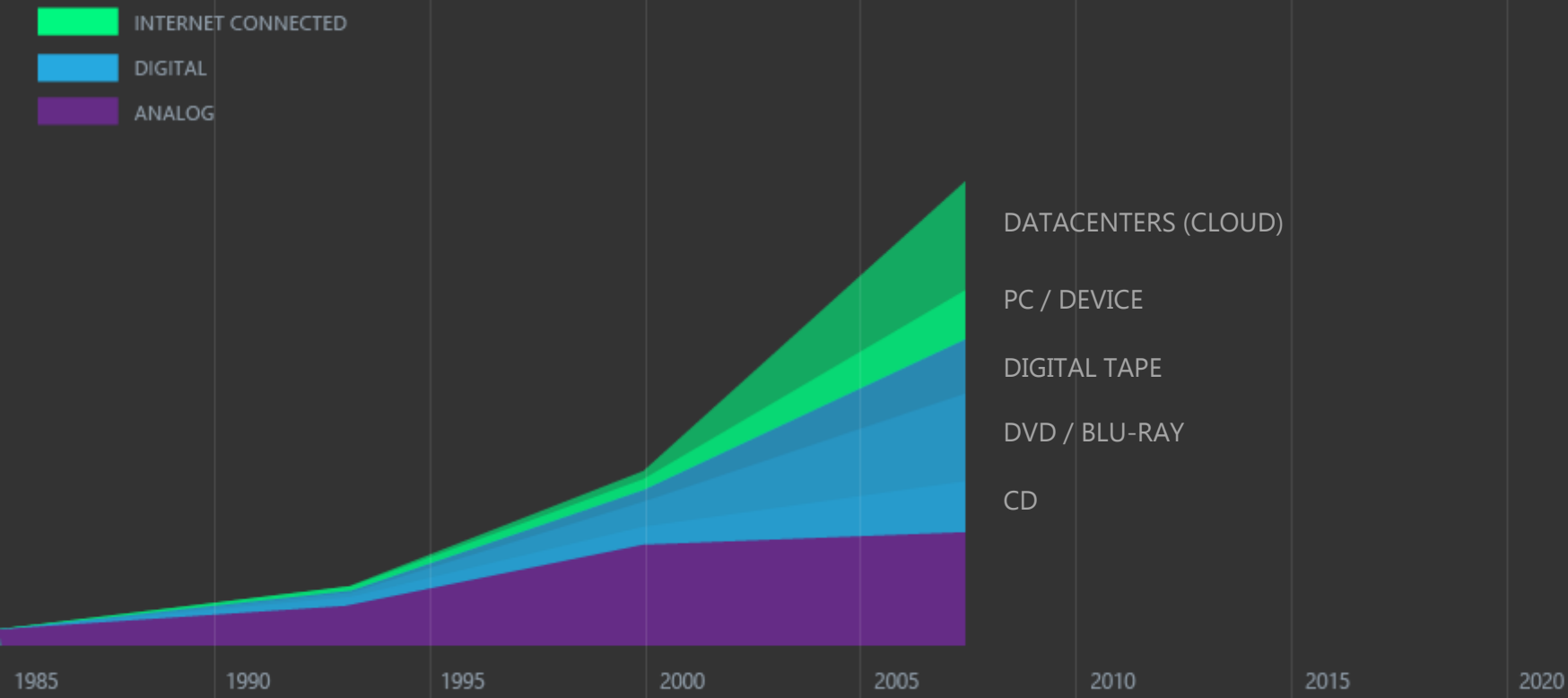


# The world's data

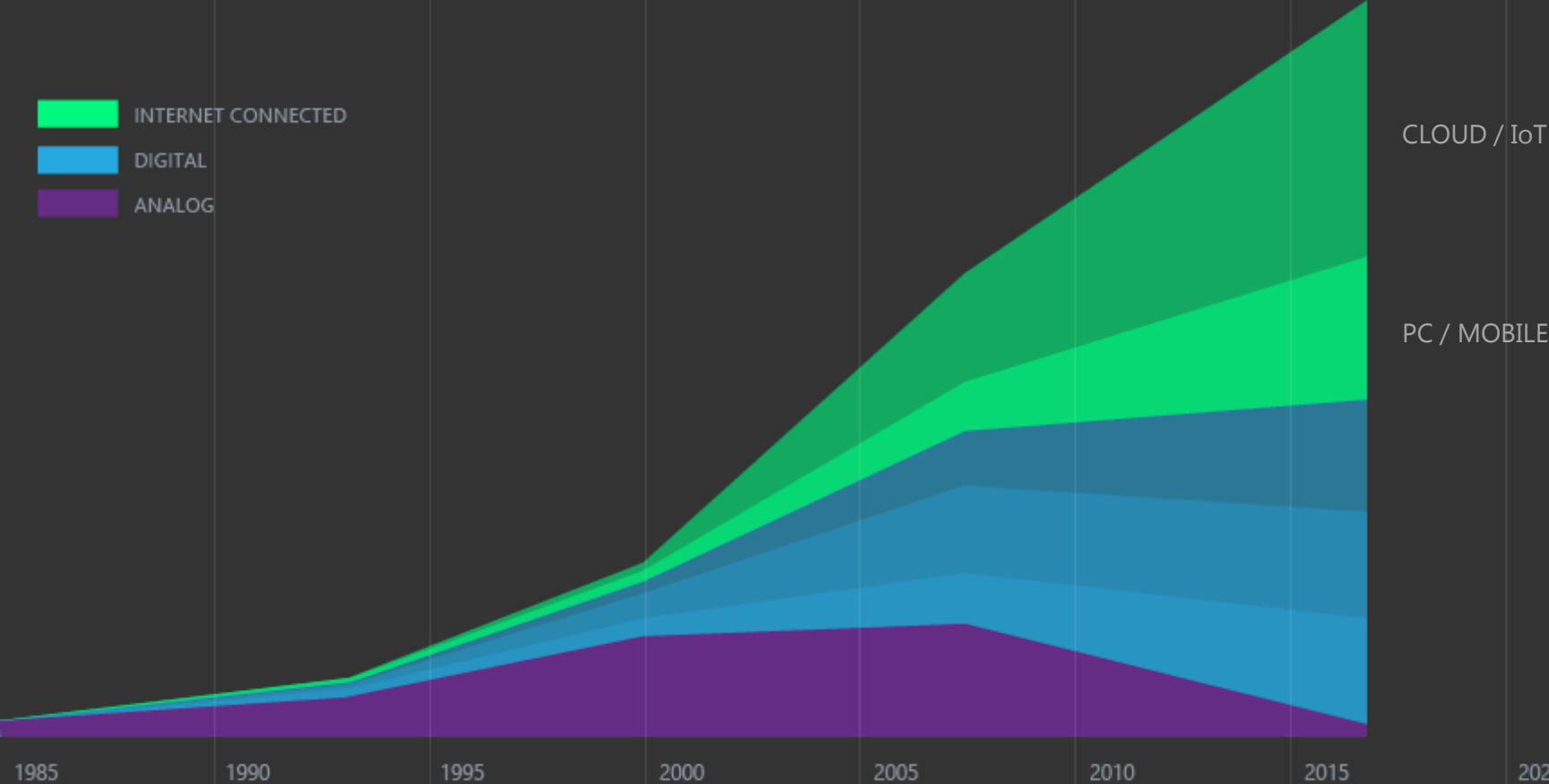
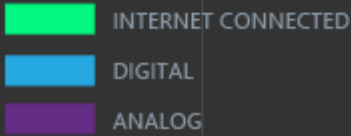
DIGITAL  
ANALOG



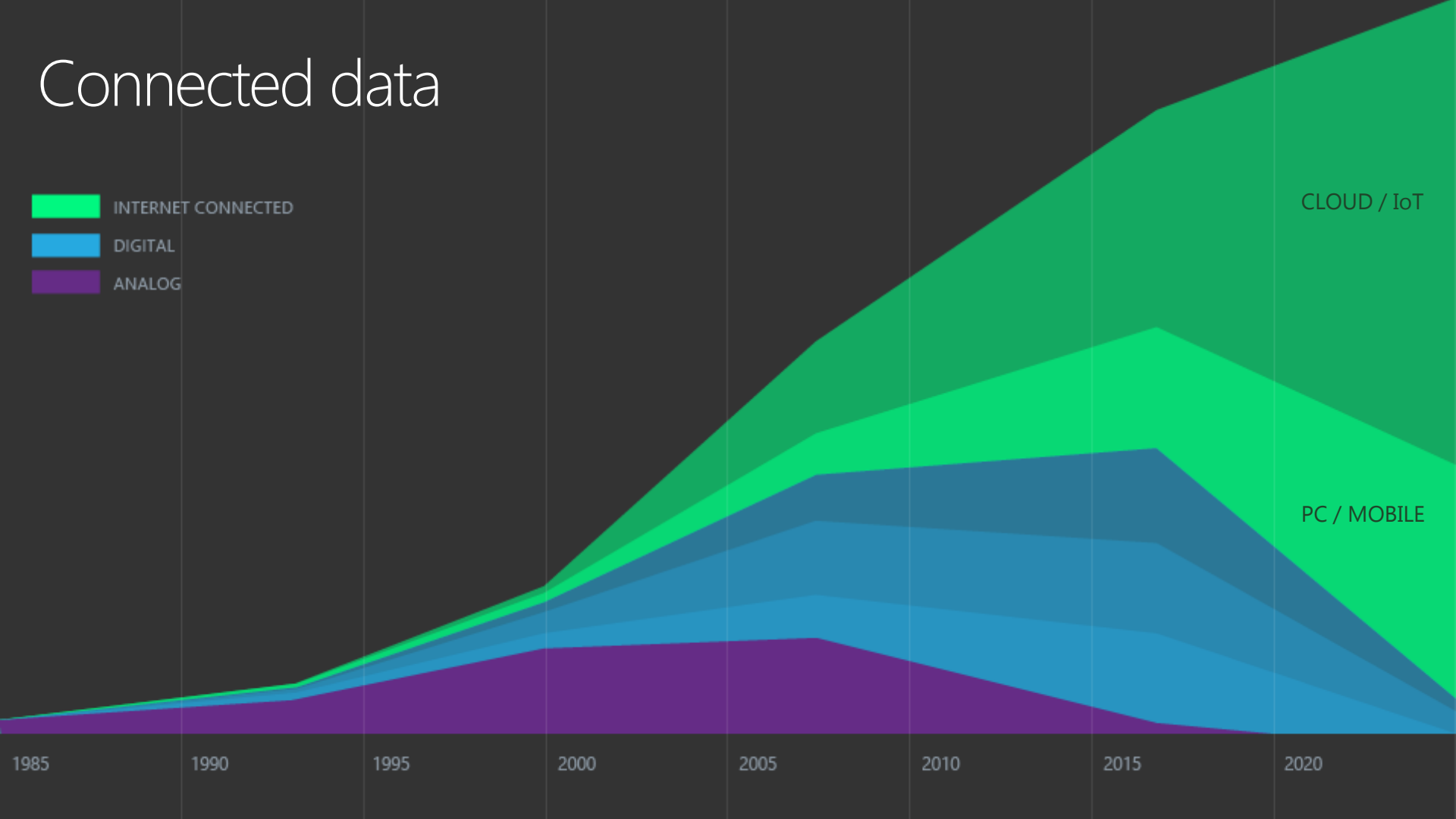
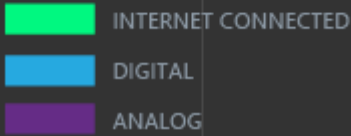
# Connected data



# Connected data



# Connected data



CLOUD / IoT

PC / MOBILE



# Connected Cow





Do cows need to take  
10,000 steps a day?

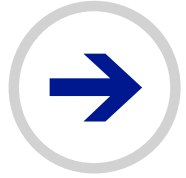


Every company is  
a data company...

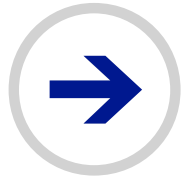




What a dairy  
farmer can do..

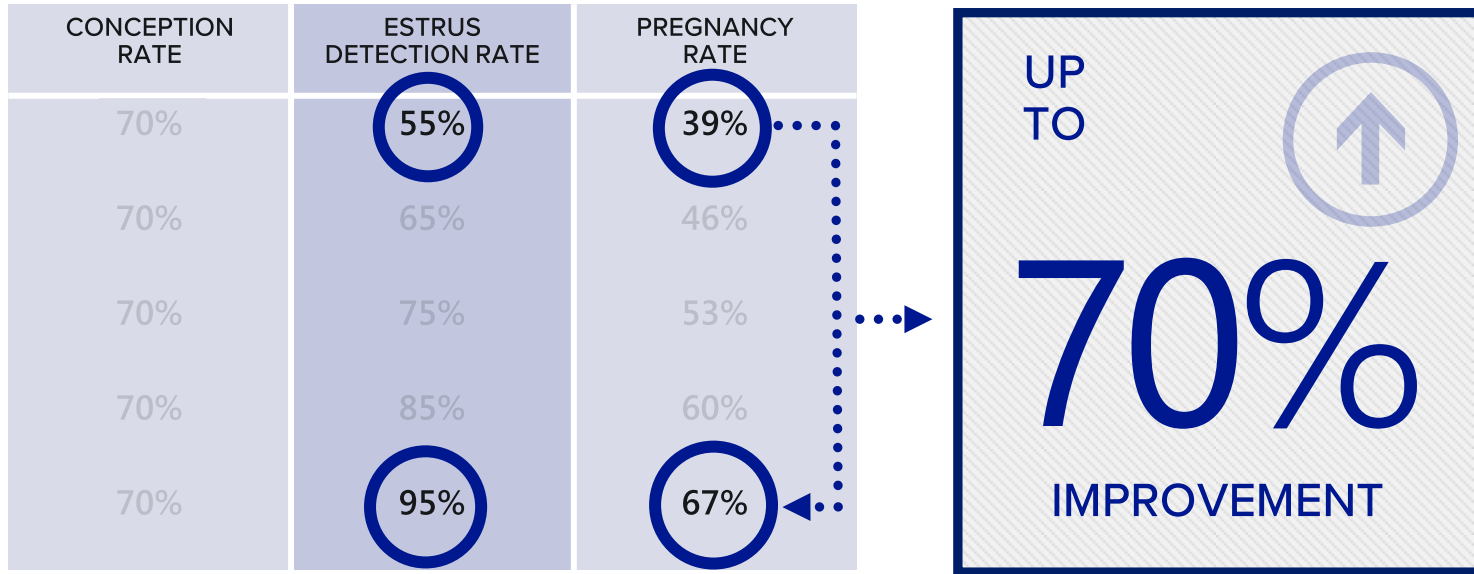


Detect health issues  
early and prevent loss



Improve cattle production by  
accurate detection of estrus

# Effect of estrus detection rate on increasing pregnancy rate



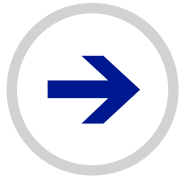
Source: "Detection of Standing Estrus in Cattle"

FS921B – George Perry, Beef Reproduction and Management Specialist Animal and Range Sciences Department

But this is hard...



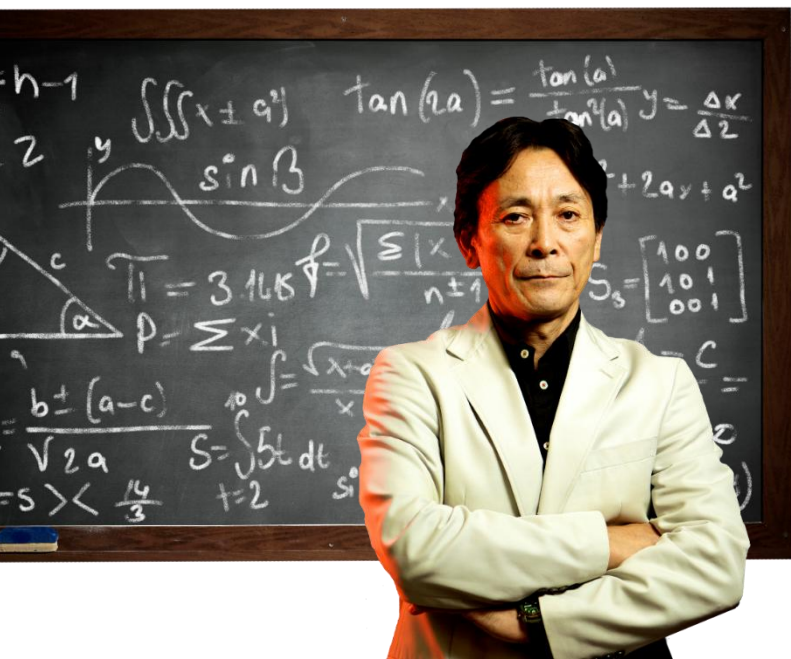
Estrus lasts only for 12-18 hours every 21 days



Occurs mostly between 10pm and 8am

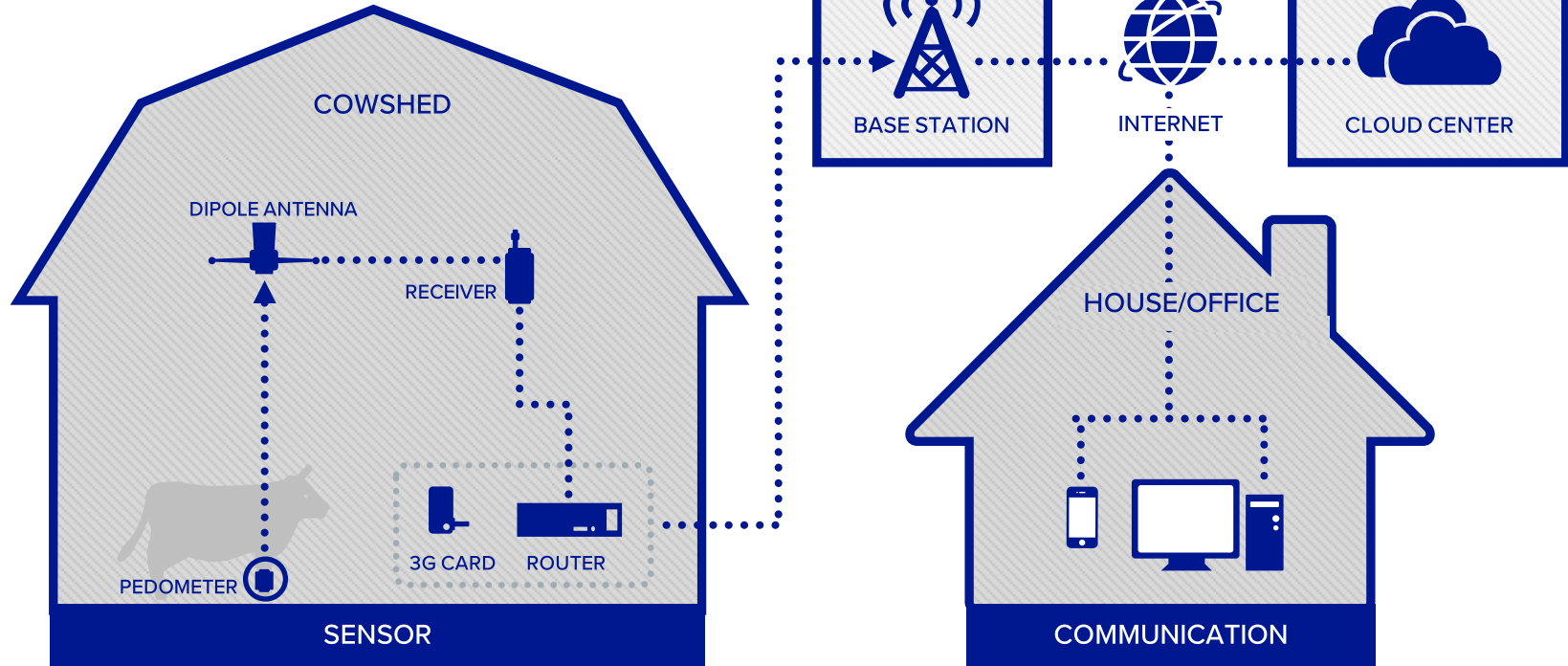


How can farmers tell  
when the time is right  
for hundreds of cows?

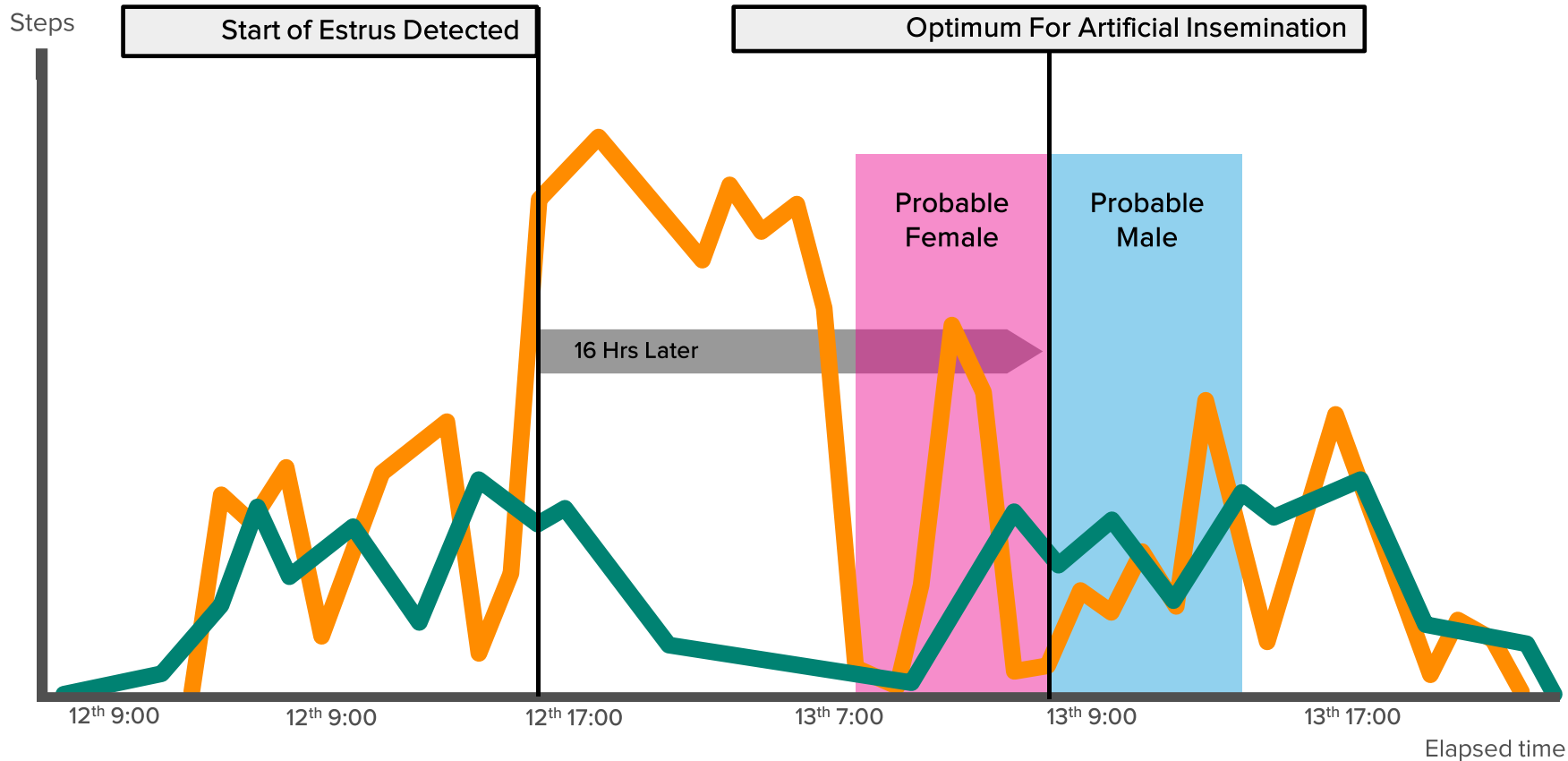


# Fujitsu Kyushu Systems

## GYUHO "Cow Step" Service







“In God I trust, but all  
others bring data”

W. Edwards Deming

# Economic effects before and after utilizing Fujitsu GYUHO system on 11 dairy farms

STOCK FARMER NAME	BREEDING NUMBERS	BEFORE GYUHO INTRODUCTION		AFTER GYUHO INTRODUCTION		SHORTENED DAYS	ANNUAL PRODUCTION INCREASED HEADS	ANNUAL INCREASE IN %	INCOME INCREASE BY PRODUCTION INCREASE JPY350,000/ CATTLE (♂・♀ AVERAGE)
		DAYS-OPEN	INTRAPARTUM INTERVAL	DAYS-OPEN	INTRAPARTUM INTERVAL				
1 A STOCK FARMER	180	78	363	63	348	15	8	4%	2,800,000
2 B STOCK FARMER	262	74	359	59	344	15	12	5%	4,200,000
3 C STOCK FARMER	110	96	377	66	351	26	8	7%	2,800,000
4 D STOCK FARMER	202	54	339	40	330	9	6	3%	2,100,000
5 E STOCK FARMER	498	78	363	51	336	27	40	8%	14,000,000
6 F STOCK FARMER	201	154	439	74	359	80	37	18%	12,950,000
7 G STOCK FARMER	537	115	400	62	347	53	75	14%	26,250,000
8 H STOCK FARMER	273	217	502	66	351	151	85	31%	29,750,000
9 I STOCK FARMER	173	137	422	67	352	70	29	17%	10,150,000
10 J STOCK FARMER	248	83	368	50	335	33	24	10%	8,400,000
11 K STOCK FARMER	151	102	387	69	354	33	13	9%	4,550,000
AVERAGE	258	108	393	61	346	47	31	12%	10,722,727

The background is a collage of server racks in a data center. The racks are filled with server units, and many have indicator lights glowing in blue, green, and yellow. A large, semi-transparent blue rectangle is overlaid on the left side of the image, containing the text "Connected Datacenter".

# Connected Datacenter

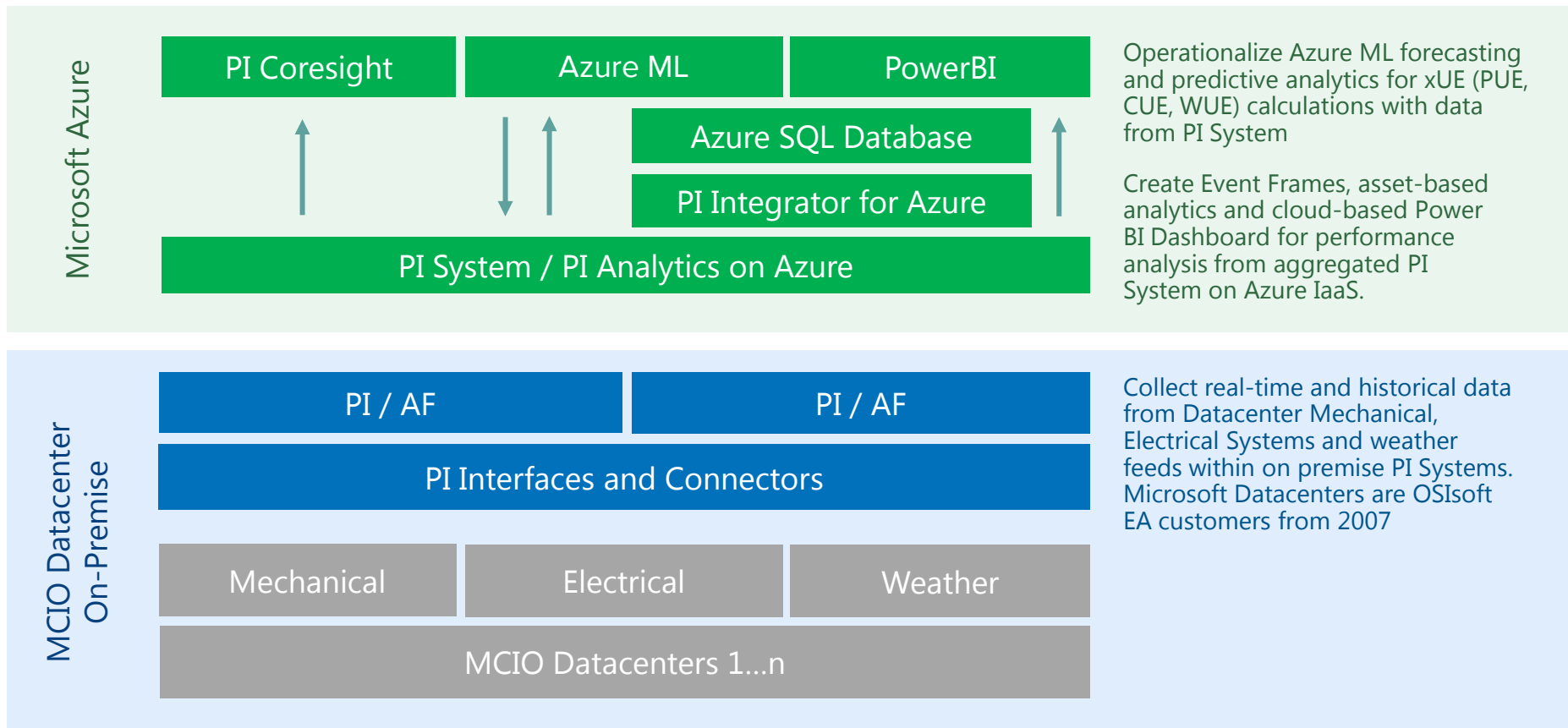


# Microsoft Critical Infrastructure Operations (MCIO)



Azure Region	Location
Central US	Iowa
East US	Virginia
East US 2	Virginia
US Gov Iowa	Iowa
US Gov Virginia	Virginia
North Central US	Illinois
South Central US	Texas
West US	California
North Europe	Ireland
West Europe	Netherlands
East Asia	Hong Kong
Southeast Asia	Singapore
Japan East	Saitama Prefecture
Japan West	Osaka Prefecture
Brazil South	Sao Paulo State
Australia East	New South Wales
Australia Southeast	Victoria

# OSIsoft PI and MCIO Datacenters







Discover. Learn. Share.

[Learn more](#) 

EXPERIMENT

## Oil Price Forecasting with STL+ETS model

This experiment is a demonstration on how user apply STL decomposition and ETS model on time series data in AzureML.

[Forecasting](#) [ETS](#) [STL](#)

695 583 3 months ago



Yijing Chen

## Trending experiments

[VIEW ALL](#)

EXPERIMENT

### Sample 1: Download dataset from UCI: Adult...



This sample demonstrates how to download a dataset from a http location, add column names to th...

[reader](#) [http reader input](#)

EXPERIMENT

### Tutorial: Building a classification model in ...



This experiment serves as a tutorial on building a classification model using Azure ML. We will be using...

[Two-Class Decision Forest](#)[tutorial](#) [classification](#)

EXPERIMENT

### Telco Customer Churn



Customer churn can take different forms, such as switching to a competitor's service, reducing th...

[Two-Class Decision Forest](#)[Customer Churn](#) [Decision Tree](#)

EXPERIMENT

### Predict Wine Quality - Classification



Prediction of wine quality using Multiclass Classification analysis

[Multiclass Decision Forest, Multiclass Decision Jungle, Multiclass Neural ...](#)[Multiclass Classification](#)

EXPERIMENT

### Predictive Maintenance Model

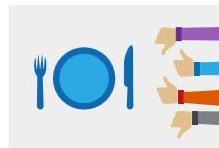


This is a predictive maintenance model that predicts yield failure in a semiconductor manufacturing ...

[Two-Class Boosted Decision Tree, Two-Class Logistic Regression, Two...](#)[Predictive maintenance model](#)

EXPERIMENT

### Recommender: Restaurant ratings

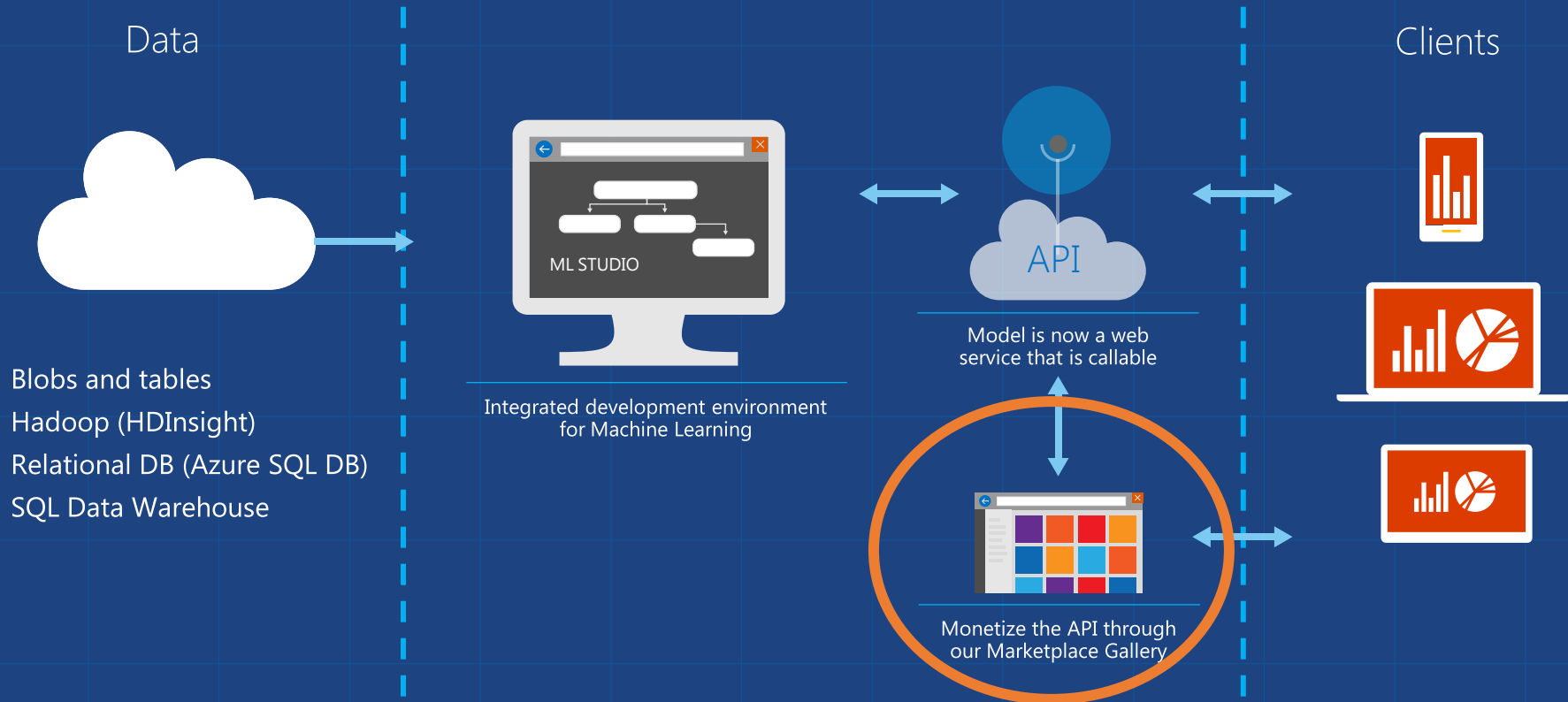


This experiment demonstrates the use of the Matchbox recommender modules to train a restaurant rec...

[Recommender](#) [Restaurants](#)

# Azure Machine Learning

Data -> Predictive model -> Operational web API in minutes





Search experiment items

- ▶ Saved Datasets
- ▶ Data Format Conversions
- ▶ Data Input and Output
- ▶ Data Transformation
- ▶ Feature Selection
- ▶ Machine Learning
- ▶ OpenCV Library Modules
- ▶ Python Language Modules
- ▶ R Language Modules
- ▶ Statistical Functions
- ▶ Text Analytics
- ▶ Web Service
- ▶ Deprecated

## Microsoft Datacenter - Short Term Forecasting (PUE, Colo Power Usage, and Total Utility Usage)

Finished running ✓

Properties

## Experiment Properties

START TIME 4/24/2015...  
END TIME 4/24/2015...  
STATUS CODE Finished  
STATUS DETAILS None

☐ Disable upgrades

## Prior Run

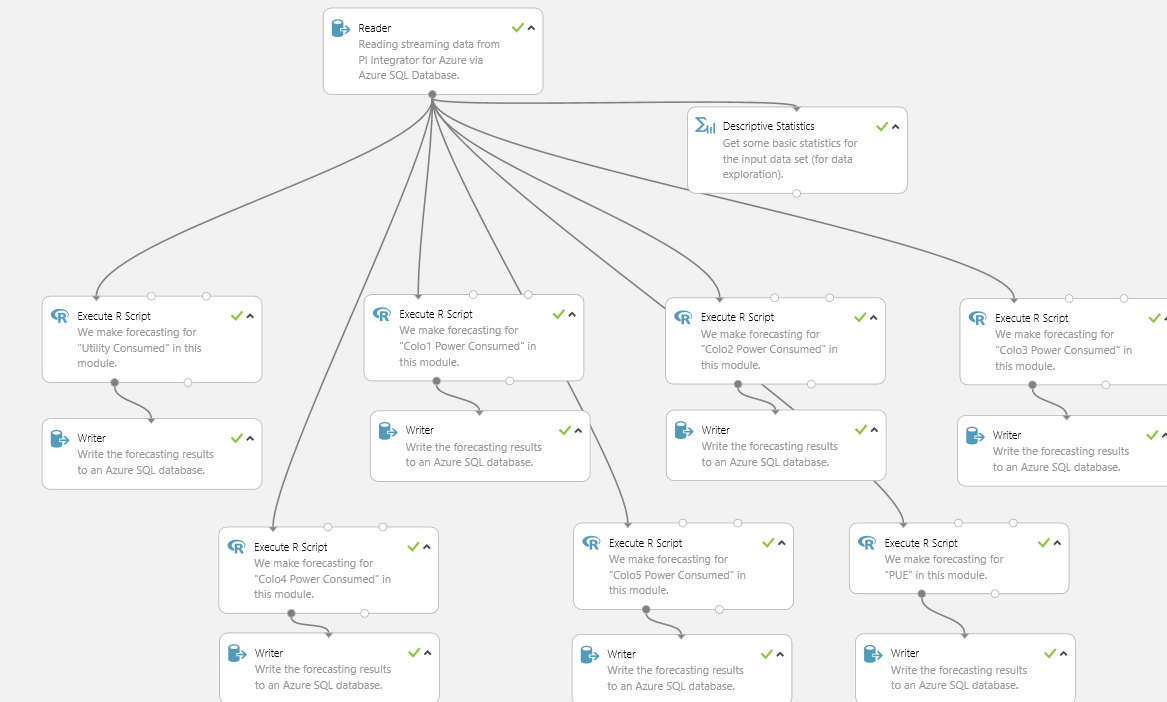
## Summary

Enter a few sentences describing your experiment (up to 140 characters).

## Description

Enter the detailed description for your experiment.

Quick Help



## Microsoft Datacenter - Short Term Forecasting - R Script

In draft

Draft saved at 2:12:33 PM

## Properties

## Execute R Script

## R Script

```
1 # In this module, we read the historical data and make the forecasting
2 # using the ARIMA method.
3
4 #=====
5 # Part 1. Read and filter the input data as a data frame in R
6 D <- mam1.mapInputPort(1)
7
8 colnames(D)[8] <- 'PUE'
9 D$GMTTimePoxit <- as.POSIXct(D$GMTTime, format='%Y-%m-%d %H:%M:%S', tz='UTC')
10 D = D[D$GMTTimePoxit<as.POSIXct('2015-03-01 0:00:00', format='%Y-%m-%d %H:%M:%S'),]
11
12
13 #=====
14 # Part 2. Parameter setting
15 # Please set the following parameters:
16 # 1. The index of the item to be forecasted. Please set F_col_idx to the corresponding value.
17 # 2. The number of future time points we are going to forecast. By default, we are making
18 # hourly prediction in the next 3 days, so the parameter horizon is 24 * 3.
19 # 3. The length of forecasting time period by setting parameters forecasting_time_begin and
20 # forecasting_time_end.
21 F_col_idx <- 2
22 horizon <- 24 * 3
23
24 # Here we set the forecasting time period from 2015-01-01 0:00:00 to 2015-02-25 23:00:00 UTC
25 forecasting_time_begin <- as.POSIXct('2015-01-01 01:00:00', tz='UTC')
26 forecasting_time_end <- as.POSIXct('2015-02-25 23:00:00', tz='UTC')
27 forecasting_time_list <- seq(from=forecasting_time_begin, to=forecasting_time_end, by='hour')
28
29
30 #=====
31 # Part 3. Forecasting Part
32 library(forecast)
33 F_length <- length(forecasting_time_list)
34 for (i in 1:F_length) {
35   # F_time is the forecastCreatedTime
36   F_time <- forecasting_time_list[i]
37
38   # Extract the most recent 7 days
39   # for each signal, we are building a time series model and make the forecast
40   time_range <- c(F_time-3600*(24*7-1), F_time)
41 }
```

## Quick Help

Execute the given R script using R 3.1.0  
(more help..)



Reader

Reading streaming data from  
PI Integrator for Azure via  
Azure SQL Database.



Execute R Script

We make forecasting for  
"Utility Consumed" in this  
module.



Writer

Write the forecasting results  
to an Azure SQL database.



NEW



VIEW RUN HISTORY



SAVE



SAVE AS



DISCARD CHANGES



REFRESH



CANCEL



RUN



PUBLISH TO GALLERY



PUBLISH TO GALLERY



PUBLISH TO GALLERY



PUBLISH TO GALLERY



## Bring your data to life

Insights are hiding in your company's data - see the impact of bringing them into focus with Power BI.

[Use it Free](#)

By clicking Use it Free, you agree to the [Power BI Preview Terms of Service](#). Learn more about [Power BI for Office 365](#).





**Get Data**

Filter content

**Dashboards**

- ADF Wireless Sample
- How Old Dashboard: ho...
- Microsoft datacenter cri...
- New Technology Adopti...
- Retail Analysis Sample

**Reports**

- New Technology Adopti...

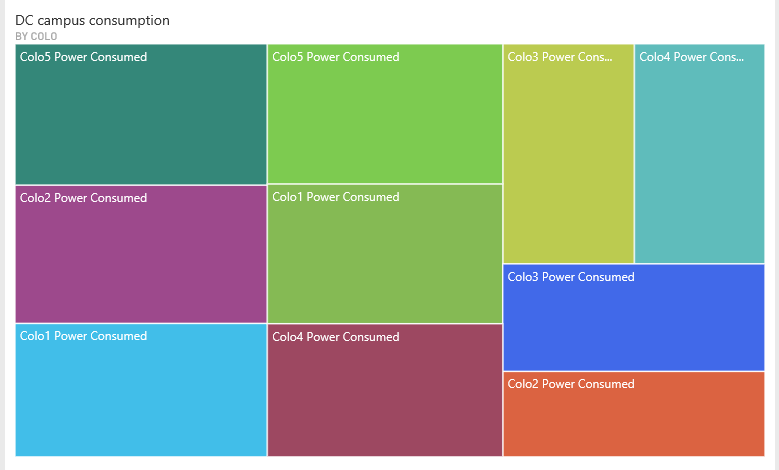
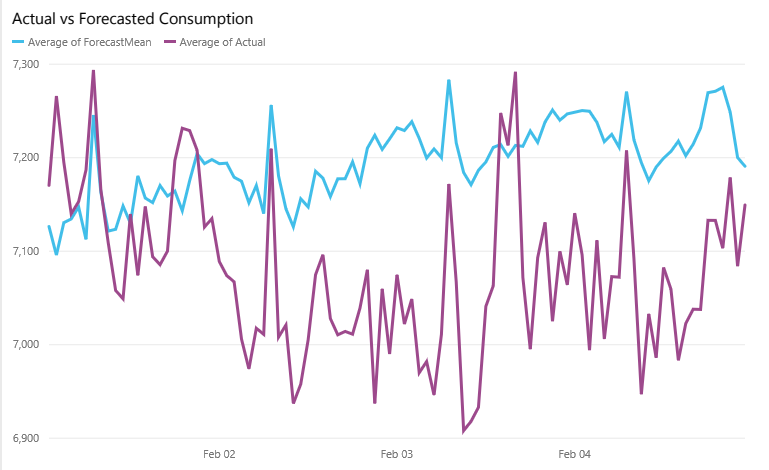
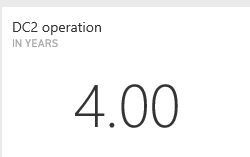
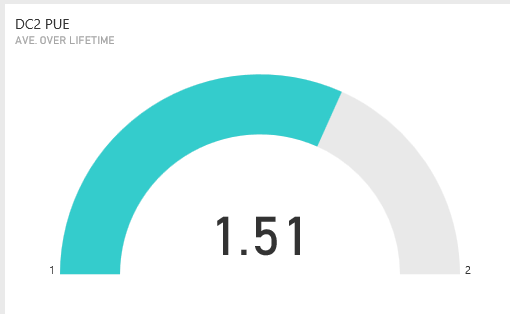
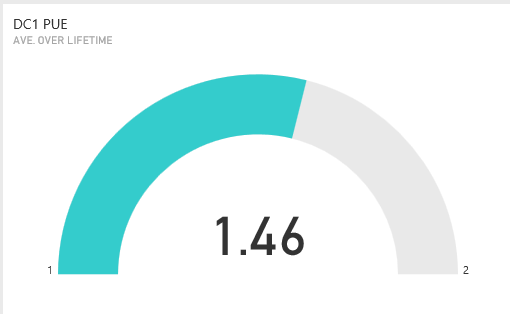
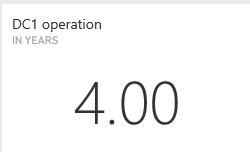
**Datasets**

- New Technology Adopti...

# Microsoft datacenter critical electrical system dash...

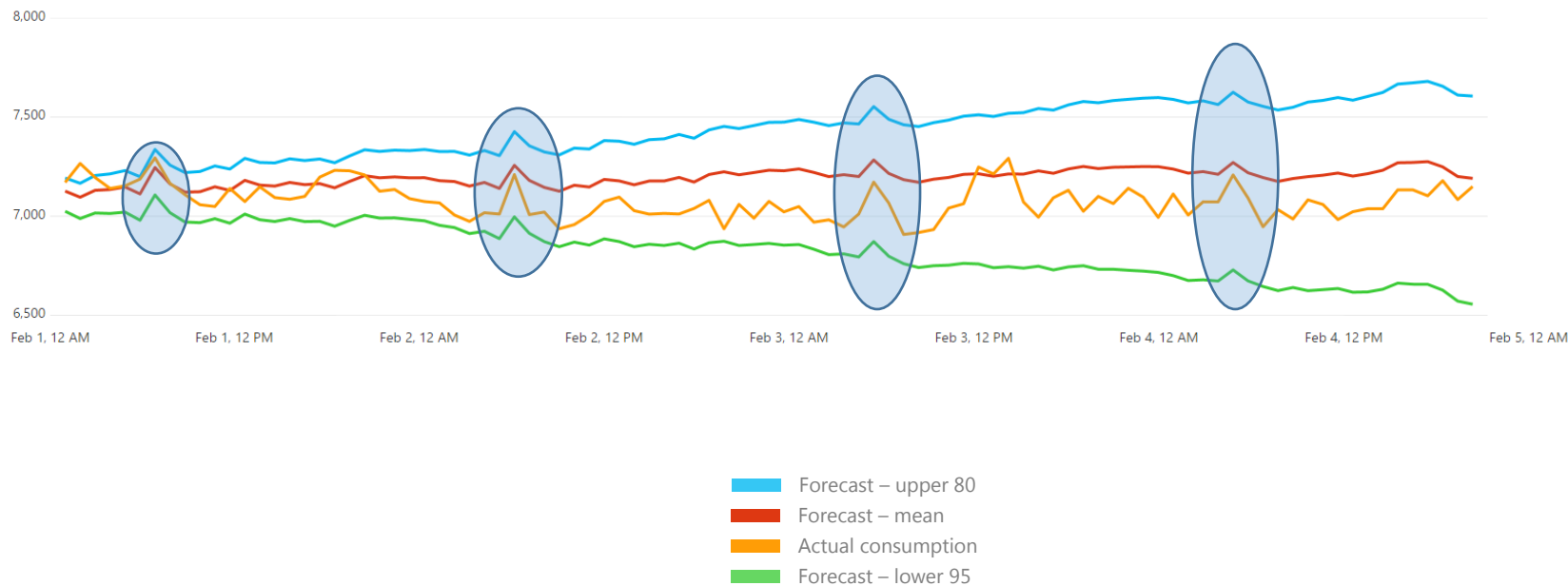
Share Dashboard

Ask a question about the data on this dashboard





## Actual vs Forecasted Consumption







MCIO xUE Alert  
Load Transferred In (Verify)

DC Name: DCxx1, low CUE  
Reason: Renewable load increase





## PI Server 2015

Allows to store and analyze past /  
present / future/predicted data



## Azure Machine Learning

Allows to operationalize R  
code as a web-service



Predicts possible spikes (highs and lows)  
for xUE (PUE, CUE, WUE) metrics  
Makes just-in-time changes to the operation  
Reduces Energy Usage, and improves xUE







# THANK YOU



# IoT & Big Data for the Industrial Space

Presented by Nils Herzberg, SAP



There is no BI without PI

*Josh Greenbaum*

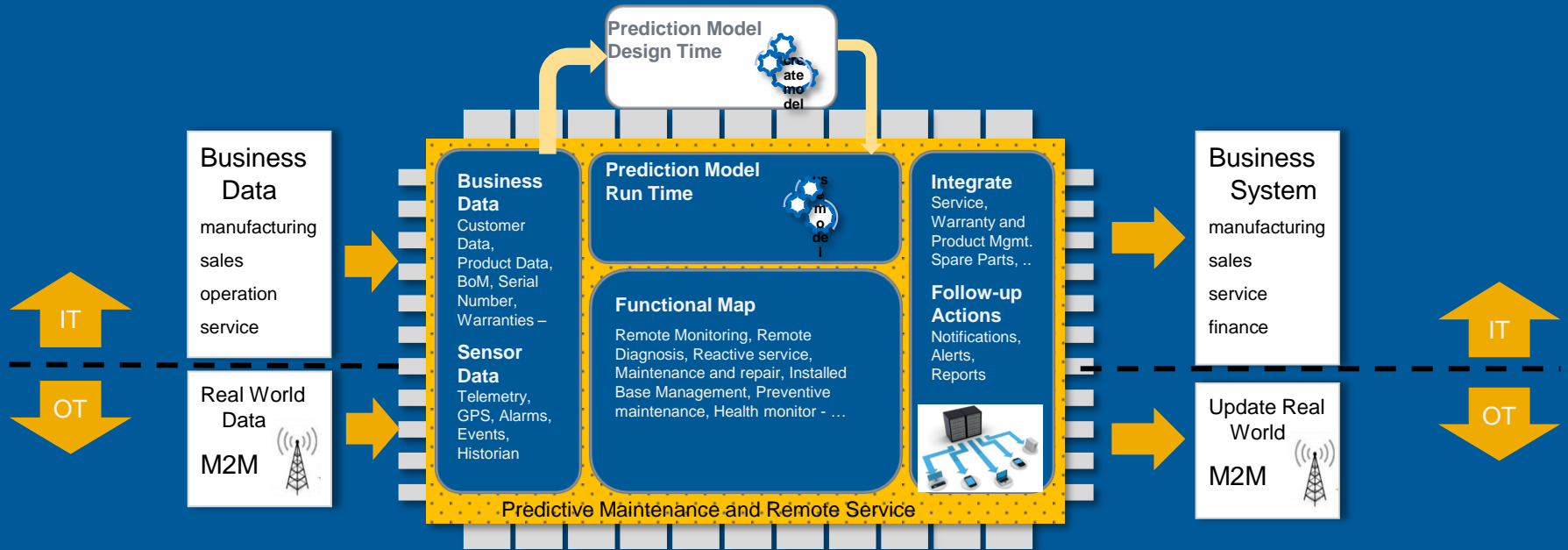
*2006*

There is no convergence of OT and IT without OSIsoft and SAP

*Martin Otterson & Nils Herzberg*

*April 28<sup>th</sup> 2015*









## PI System

***Processing & analyzing of data*** in the **same time period and rate...**

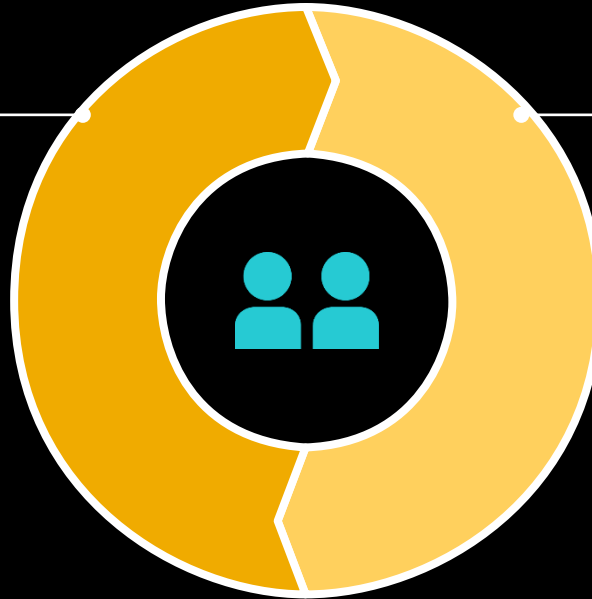
as the dynamic fluctuations in data and events actually occur.



## SAP HANA & S4HANA

***Analyzing and processing*** of already stored data...

within **seconds to minutes** of processing time

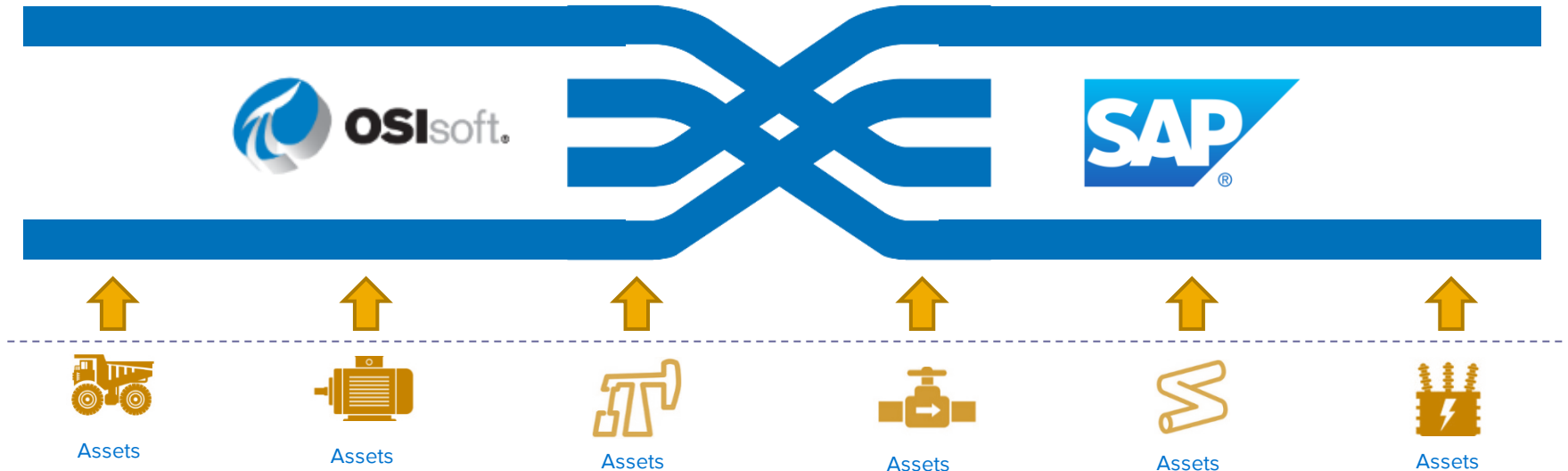


Thing to Insight

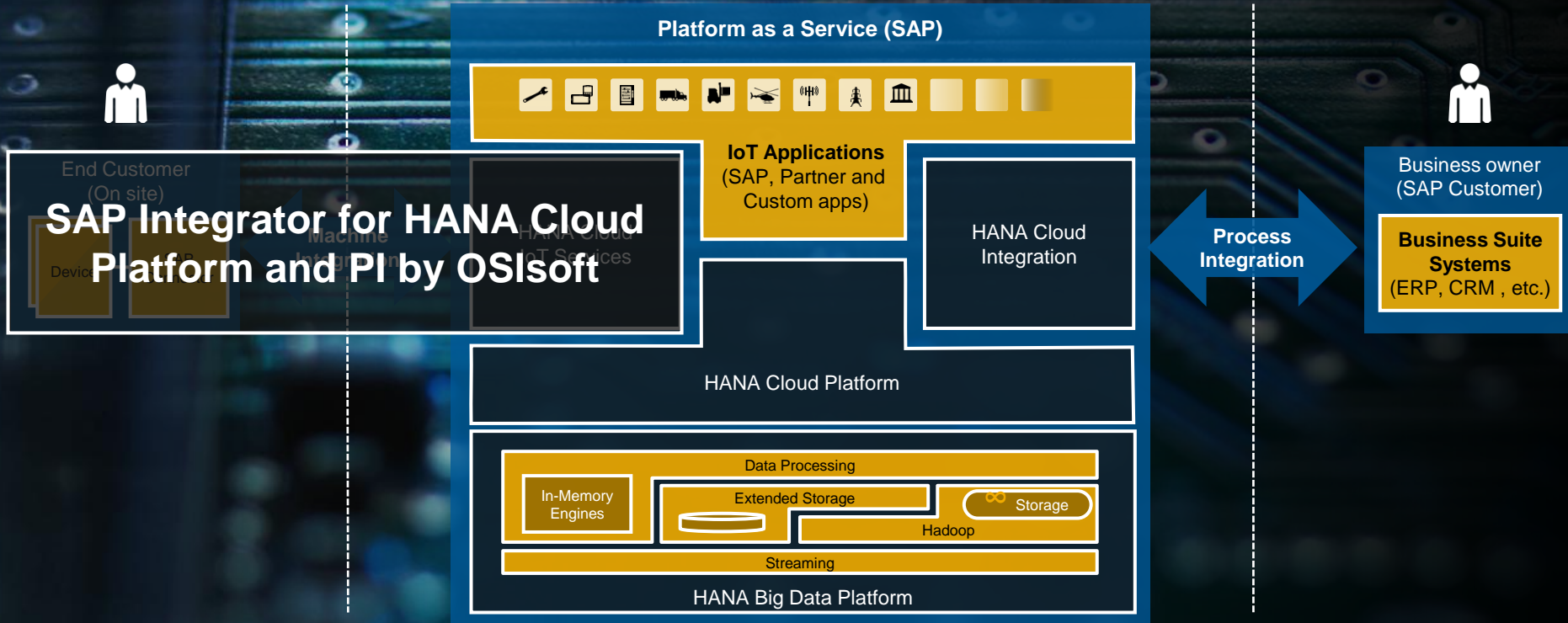
Insight to Action

## SAP Integrator for HANA and the PI System by OSIsoft

## SAP Integrator for HANA Cloud Platform and the PI System by OSIsoft



# SAP HANA Cloud Platform – a central element as your In-Memory ‘Platform as a Service’



# Making your life simpler in UTILITIES

Real-time grid  
analytics

Outage  
prevention and  
management

Asset health  
management  
and predictive  
maintenance

Leakage and  
fraud  
management

Consumption  
and load  
analytics

Demand  
response  
management

Commercial  
load planning  
and virtual  
power plants

Management  
of wind farms



# Making your life simpler in OIL & GAS

Drilling  
Optimization

Geospatial  
Integration

Asset health  
management  
and predictive  
maintenance

Leakage  
Detection

Fuel  
Management

Feedstock  
supply  
optimization

Transmission  
Line-Pack  
Management

Regulatory  
Compliance



# Get onto the inside track on IT/OT convergence

- **Talk to OSIsoft during this UC**
- **Talk to SAP during this UC**
- **Register for the upcoming Webinar Series**
- **Be a beta-customer!**







**RUN SIMPLE**

**Thank YOU!**

# Thing to Action – OSIsoft & SAP Partnership for Customer Value

Nils Herzberg – Co-Lead for IoT Go to Market  
April 2015

Public

# Thing to Action – OSIsoft & SAP Partnership for Customer Value

Nils Herzberg – Co-Lead for IoT Go to Market  
April 2015

Public

# Thing to Action – OSIsoft & SAP Partnership for Customer Value

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April 2015

Public





# OSIsoft's Journey to Operational Intelligence

Presented by Norton Green, OSIsoft

# Our Story



TREMENDOUS  
GROWTH



# Our Story



COMPLEX  
IT ARCHITECTURE

TREMENDOUS  
GROWTH



By the way... our Datacenter  
doesn't **REALLY** look like this!  
- OSIssoft IT Department



# Our Story

NO VISIBILITY

COMPLEX  
IT ARCHITECTURE

TREMENDOUS  
GROWTH







Stage 1: Monitor and alert

Stage 2: Extend data collection and utilize data to understand why

Stage 3: Service level monitoring, prediction

**Mission: Improve employee productivity**

Welcome!

Dashboard Description

Feel free to use the map toolbar to add or remove different live map layers to the dashboard map, and swipe left on this side panel to see additional live widgets based on live data from the PI System!

Below is the map legend, which expands with new information as new layers are added to the map. Use the "Map Contents" button:

to add a new layer to the map.

Map Legend

OSIsoft Live Office Data - All

OSIsoft Live Azure Data

OSIsoft World Wide Office Locations

OSIsoft Offices and Azure Assets

Place or Address

POWERED BY

esri

Average Ping Time

0

141.84

200

Threshold: 150

of all offices (in ms)

Gauge Description

To the left is the average of all ping times across all offices, and to the right is the average of only the selected offices. You can select a single office by clicking on it; to select a group of offices, use the selection tool on the map toolbar:

PI Coresight Description

Below is a PI ProcessBook display, hosted in PI Coresight 2014, showing the live CPU load at each office. You can click the "Pop-out" arrow button in the top right corner of the widget to expand it, and you can use the time control toolbar at the bottom of the display to change the display time range. You can also click on a map feature in order to see a pop-up that contains a link to open a new PI Coresight display in a separate browser window!

PI Coresight Widget

Office CPU Load

4/23/2015 5:29:37 PM

2d

4/25/2015 5:29:37 PM

Now

- OSIsoft\_BahrainCPULoad
- OSIsoft\_BeijingCPULoad
- OSIsoft\_ClevelandCPULoad
- OSIsoft\_FrankfurtCPULoad
- OSIsoft\_FresnoCPULoad
- OSIsoft\_HoustonCPULoad
- OSIsoft\_LondonCPULoad
- OSIsoft\_MoscowCPULoad
- OSIsoft\_OaklandCPULoad
- OSIsoft\_ParisCPULoad
- OSIsoft\_PepperCPULoad
- OSIsoft\_PhoenixCPULoad
- OSIsoft\_Sao\_PauloCPULoad
- OSIsoft\_SingaporeCPULoad
- OSIsoft\_South\_AfricaCPULoad
- OSIsoft\_TokyoCPULoad

Average Ping Time

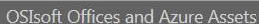
No Data

Top 5 Office Ping Times

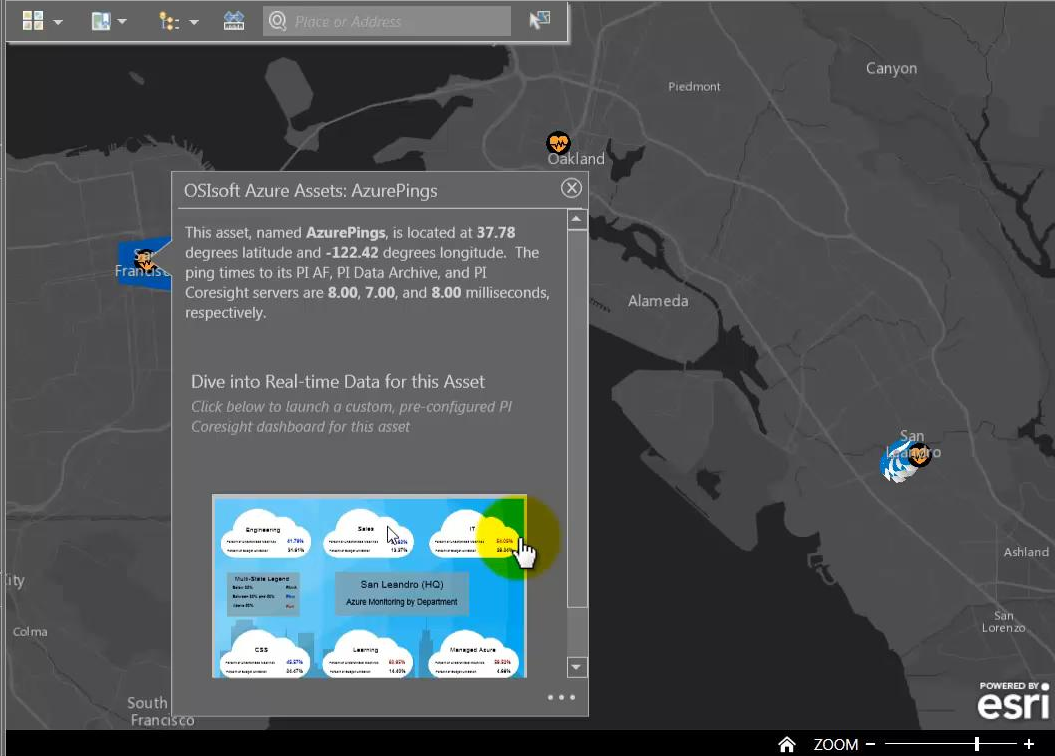
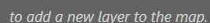
OSIsoft_Beijing	251
OSIsoft_Tokyo	252
OSIsoft_Sydney	264
OSIsoft_Bahrain	318
OSIsoft_South_Africa	375







Below is the map legend, which expands with new information as new layers are added to the map. Use the "Map Contents" button:



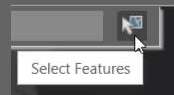
This asset, named **AzurePings**, is located at **37.78** degrees latitude and **-122.42** degrees longitude. The ping times to its PI AF, PI Data Archive, and PI Coresight servers are **8.00**, **7.00**, and **8.00** milliseconds, respectively.



## Gauge Description

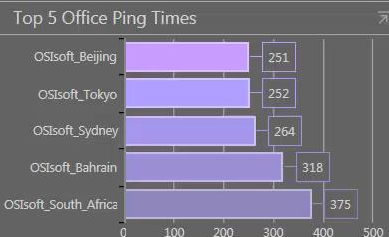


To the left is the average of all ping times across all offices, and to the right is the average of only the selected offices. You can select a single office by clicking on it; to select a group of offices, use the selection tool on the map toolbar:



### Top 5 Office Ping Times

Below is a PI ProcessBook display, hosted in PI Coresight 2014, showing the live CPU load at each office. You can click the "Pop-out" arrow button in the top right corner of the widget to expand it, and you can use the time control toolbar at the bottom of the display to change the display time range. You can also click on a map feature in order to see a pop-up that contains a link to open a new PI Coresight display in a separate browser window!





### Engineering

Percent of Underutilized Machines **40.30%**

Percent of Budget Utilization **31.61%**

### Sales

Percent of Underutilized Machines **53.15%**

Percent of Budget Utilization **13.37%**

### IT

Percent of Underutilized Machines **36.62%**

Percent of Budget Utilization **28.24%**

#### Multi-State Legend

Below 30% **Black**

Between 30% and 50% **Blue**

Above 50% **Red**

## San Leandro (HQ)

### Azure Monitoring by Department

### CSS

Percent of Underutilized Machines **45.57%**

Percent of Budget Utilization **24.47%**

### Learning

Percent of Underutilized Machines **42.01%**

Percent of Budget Utilization **14.40%**

### Managed Azure

Percent of Underutilized Machines

Percent of Budget Utilization **4.68%**



## Sales Department Azure Subscriptions

Japan Seminars

PISGDemo

Ford POC

DC1

DC2

PI1

See more Subscriptions

Number of Subscriptions	12
Number of Machines	111
Number of Underutilized Machines	59

Back to Department Home



# Infrastructure For Today and Tomorrow's Transformations



# Assets

HMI



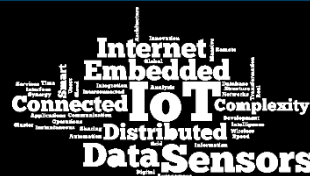
# Assets

# PLC

DCS



# Assets



# Sensors

# Gateways

# OSIsoft: Supporting Your Journey to Operational Excellence

PI Infrastructure

PI Business Integration

PI Cloud Services

PI Advanced Services

PI Market Place





# THANK YOU

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