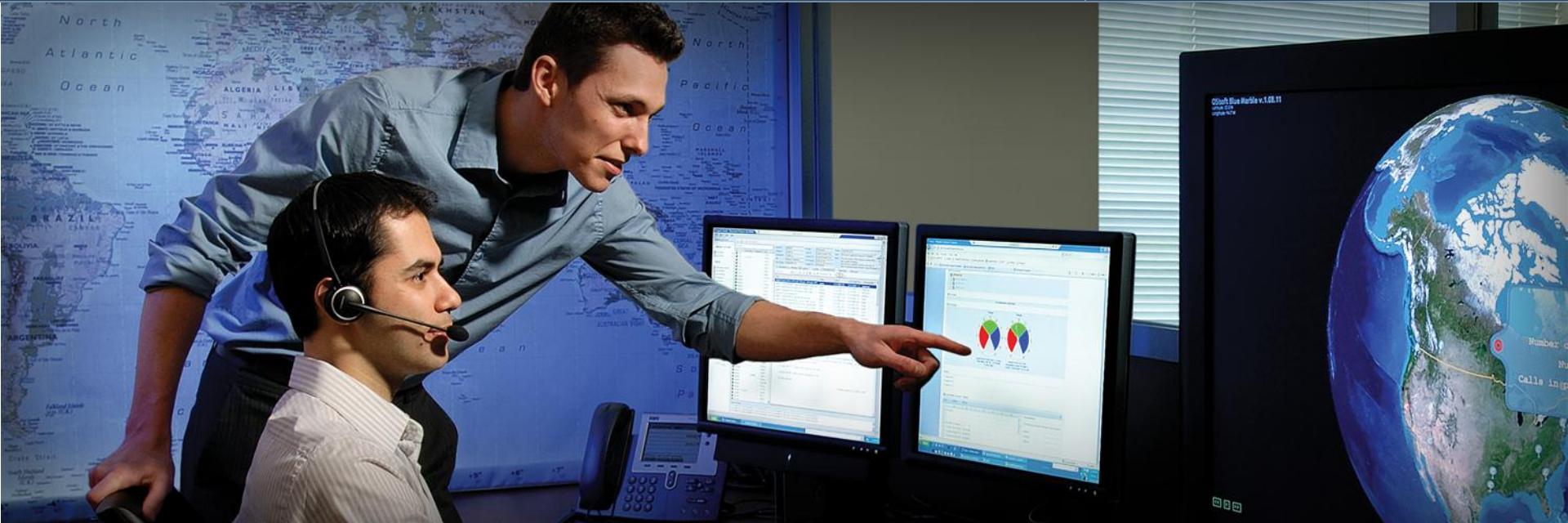




Regional Seminar Series Chevy Chase, MD



PHI's Decision for an Enterprise Agreement

Brian Chabot
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Pepco Holdings, Inc.

November 11, 2010

Empowering Business in Real-time.

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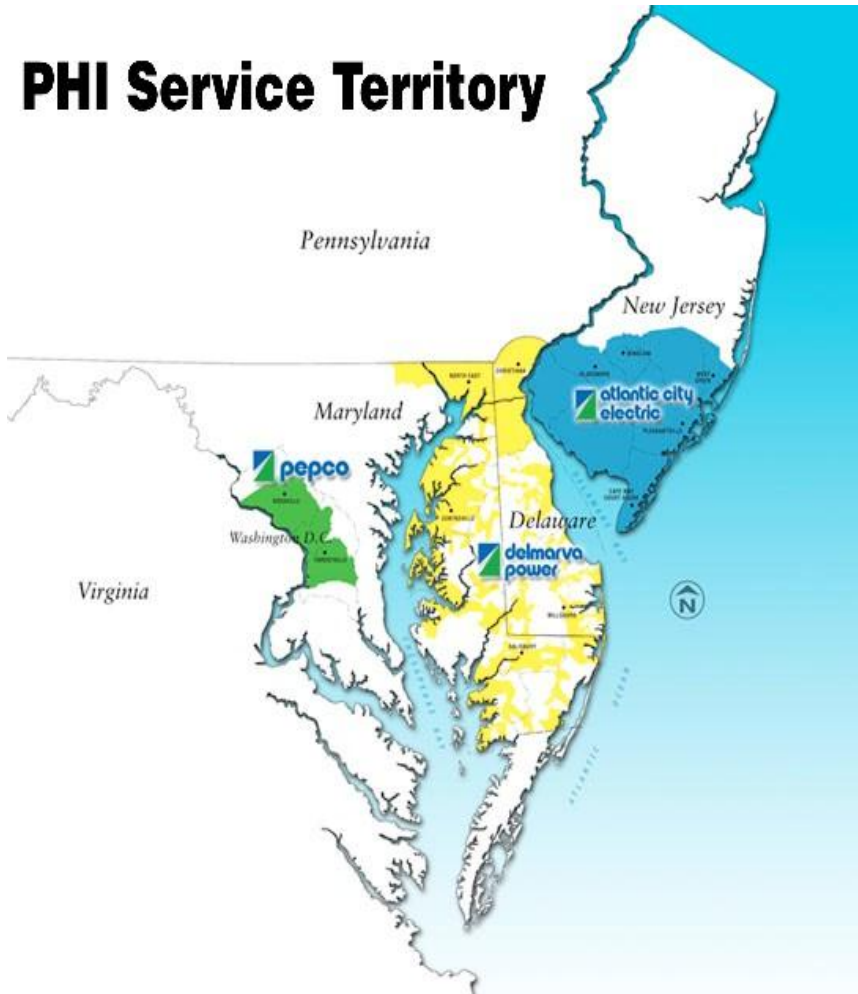
- About PEPCO Holdings Inc.
- Business Challenge / Problems Addressed
- Solution
- Results
- Future Plans / Next Steps

About Pepco Holdings, Inc.



Pepco Holdings, Inc. is one of the largest energy delivery companies in the Mid-Atlantic region, serving approx. 1.9 million customers in Delaware, the District of Columbia, Maryland and New Jersey

PHI Service Territory



[Pepco](#) is a regulated electric utility delivering electricity to 778,000 customers in Washington, D.C., and its Maryland suburbs.

[Delmarva Power](#) is a regulated utility to 498,000 electric delivery customers in Delaware and the Delmarva Peninsula and 123,000 natural gas delivery customers in northern Delaware.

[Atlantic City Electric](#) is a regulated electric utility to 547,000 customers in southern New Jersey.

(Delmarva Power and Atlantic City Electric previously operated under the brand name Conectiv Power Delivery.)

[Pepco Energy Services](#) is a leading provider of energy-related services for residential, small business and large commercial customers.



Pepco is a regulated electric utility that provides transmission and distribution services and is a wholly owned subsidiary of Pepco Holdings, Inc. (PHI). We deliver electricity to 778,000 homes and businesses in the District of Columbia and its Maryland suburbs.

Pepco
Your life. Plugged in. TM

Business Challenge / Problems Addressed



- Electric & Gas Utility
- New Jersey, Delaware, metro DC
- Atlantic City Electric, Delmarva Power, Pepco



Challenge / Problem Details



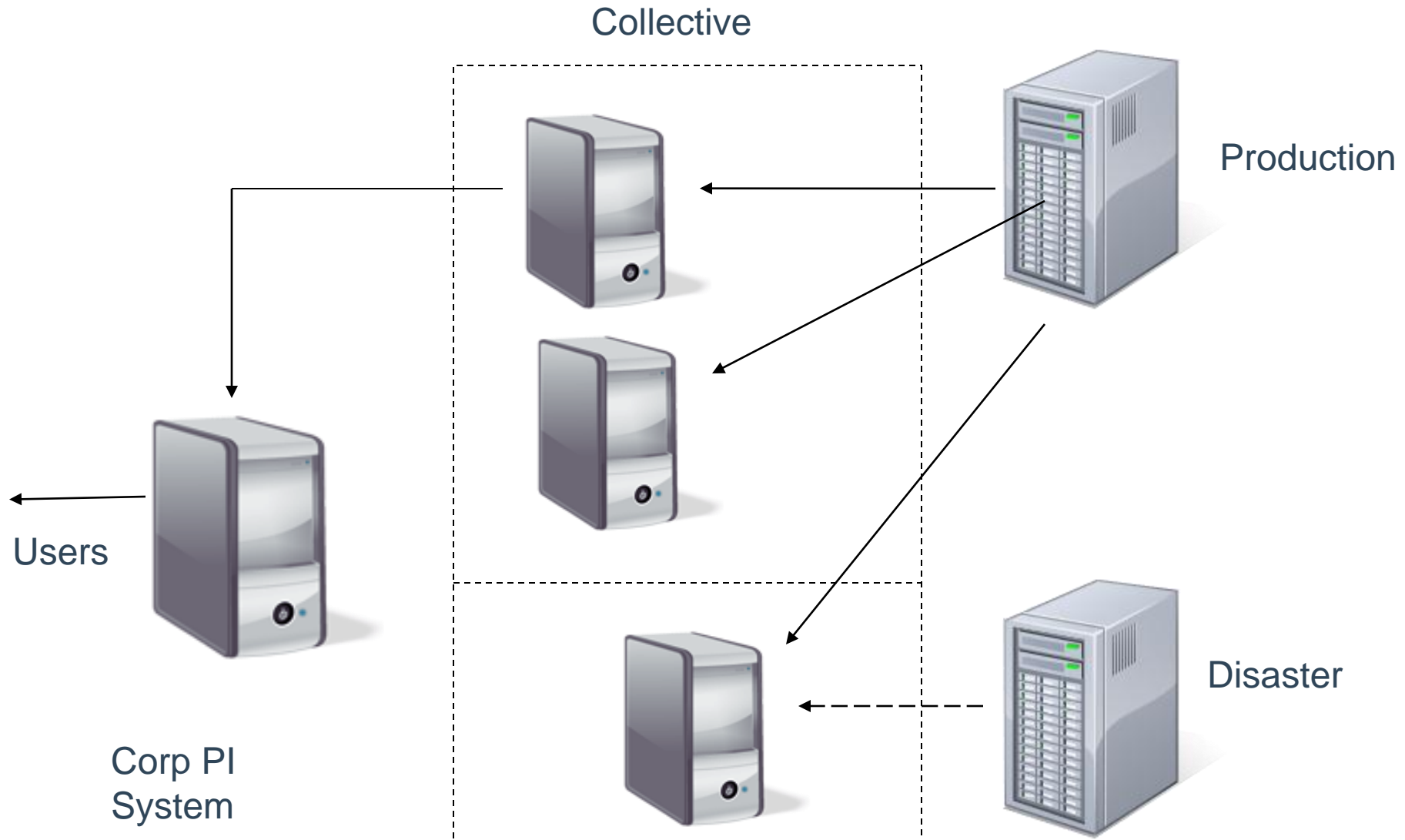
Solution



- **ENTERPRISE AGREEMENT:**
 - Unlimited Tags
 - Single contract/agreement – ease of administration
 - New Configuration – HA, disaster site
 - New Functionality – PI WebParts, PI AF, PI ACE, PI Notifications
 - Incorporated Test Periods for new initiatives
 - Expandable Agreement as Pepco Holdings grows

- Immediate benefits of EA:
 - Multi-server configuration, basic PI System
 - High Availability
 - PI-to-PI
 - PI DataLink


PI System Architecture



Results



115 kV  230 kV
13.8 kV
500 kV 138 kV

Open
Closed  Enabled
Disabled
Normal
HighTemp

Administration/Counting

High Availability

Disaster Switching

Expanded User Base

Experimentation

Future Plans / Next Steps



PI WebParts and Sharepoint

PI AF / PI ACE

Possible Corporate PI System consolidation

PI Notifications

System Reporting



Thank you

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