



Value from PI Batch Integration

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Regional Seminar Series



Business Value from PI Batch Integration

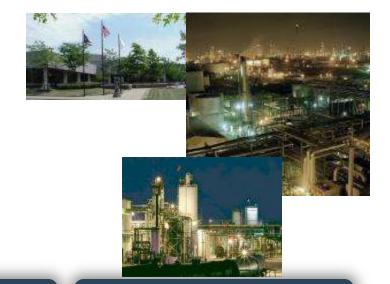
Robert Low

Systems Integrator



The Challenge: Mining data has become burdensome yet highly valuable. PI Batch must be leveraged throughout the organization to find value in the data.

"In the past 4 years, Lubrizol has grown thru acquisition and new construction. We have recently used the EA to leverage a single Historian corporate wide. We now leverage PI Batch at most all locations to deliver data in a consistent manner."



Customer Business Challenge

- Provide the corporation with a standard for all operations data.
- Reuse/cookie cutter implementation efforts to reduce cost or projects.
- Improve quality, usage and effectiveness of these systems.

Solution

- Implement PI and SAP at all facilities.
- Deliver Operations data on repeatable processes using PI Batch.
- Batch data sources vary so use SMART connectors where available
- PI ACE and BaGen are used in legacy systems

Customer Results / Benefits

- Single Historian and Accounting system reduces support cost.
- Delivery of data in single vehicle.
- Cookie Cutter approach for rollout of sites
- Support multiple requirements of Corporate versus Site Initiatives



- The Lubrizol Corporation is an innovative specialty chemical company focused on improving the quality and performance of our customers' products in the global transportation, industrial and consumer markets. While we serve many different markets, similar technologies drive their growth. Our focus is on surface active chemistries, rheology modifiers, and polymer and film technologies. Our customers know and value our ability at solving their problems and our ability to provide them with differentiable performance claims that they use in marketing their products.
 - · Chairman, President and Chief Executive Officer: James L. Hambrick
 - 2008 Revenues: \$5.0 billion
 - · Headquarters: Cleveland, Ohio USA
 - Number of Employees Worldwide: 6,800
- The Lubrizol Corporation is geographically diverse, with an extensive global manufacturing, supply chain, technical and commercial infrastructure. Lubrizol owns and operates manufacturing facilities in 18 countries, as well as sales and technical offices around the world.
- For additional information about The Lubrizol Corporation, visit our Web site at
 - www.lubrizol.com.



- Lubrizol Additives (LZA)
 - The Lubrizol legacy was built upon the unprecedented pioneering of lubricant additives designed to improve the performance of fuels and lubricants for transportation and industry. Our engine oil additives offer an expansive range of applications, from cars to construction equipment, motorcycles to marine vessels. We also have a full range of gasoline, diesel and biofuel additives that can improve the performance of our customers' fuels. As the only additive company with a product line for all on- and off-road driveline applications, Lubrizol provides advanced technologies for use in transmission fluids, gear oil and farm tractor fluids. In addition, we offer performance additive packages and components for a wide range of industrial lubrication applications.



- Lubrizol Advanced Materials (LZAM)
 - With an impressive history extending back to the 1870s (formerly BFGoodrich Performance Materials), Lubrizol Advanced Materials is a leading global producer of advanced specialty polymers, polymerbased additives and chemical additives.
 - Used in everyday consumer and industrial applications, our additives and ingredients can be found in everything you touch, from personal care products to pharmaceuticals, plastics technology to performance coatings. Businesses include: Estane® Engineered Polymers; Noveon® Consumer Specialties; Performance Coatings; and TempRite® Engineered Polymers



- Corporate Structure
 - ABB Mod300, System 6 and 800xA
 - Oracle Based Batch Records (800xA)
 - · OPC-DA
 - Chemflex Batch Tracking (System 6)
 - Text file interchange
 - RS Linx PLC Based sites
 - OPC-DA only
 - Legacy home grown DCS (DOW Mod)
 - Custom interfaces with no existing batch tracking



Emerson Delta V

- Batch Historian configured with SQL Server
- OSIsoft SMART connector provides interface
 - S88/S95 Support
 - Internationalization Support
 - » French
 - » German
 - » Chinese
 - Seamless Transfer of data
 - PI AF Structure filled in automatically
 - Real Time and historical recovery modes
- Some sites did not purchase Batch Historian
- OPC Alarm and Event Interface (OPCAE)



- Legacy sites had little or no documentation on batch tracking
- No SQL or embedded data
- No support for String data (Batch ID or SAP PO)
- OPC Alarm/Event data needed (usually not included)
- Little or no documentation on batch logic



- Challenges to Implementation
 - Why track "batches" or "Events"
 - Legacy project for non SMART connectors
 - Issues with logic batches
 - Transitions from PIBaGen based to SMART
 - Centralized support
 - Single Training Requirement
 - Yearly spend to remain unchanged (as much as possible)
 - Support site and corporate initiatives



Implementation

- Decision was made standardized on OSI PI Batch
- Worked with the COE and Product Manager to set the path forward using OSIsoft/Microsoft solutions
- Attempts were made to capture all Alarm and Event data and move to SQL Server in standard format
- For ABB and other legacy systems, we chose to develop ACE code to drive AP (Active Points) tags for all batch



- Identified interfaces required
 - OPC-HDA, DA and AE
 - SMART
 - Legacy and unsupported Interfaces/Operating Systems
 - Manual Entry Screens (Lab Data)
- Identified Corporate Resources
 - Project Mgr
 - Network Team
 - PI System Team
 - COE (OSIsoft)



- Signed EA in 2007
- Software implemented:
 - PI Server 2010
 - PI Batch
 - PI Clients
 - PI Process Book 3.2, PI Datalink 4.1, PI Batch View 3.x
 - PI WebParts
 - Interfaces
 - · OPC-DA, OPC-HDA, OPC-AE
 - Smart connectors
 - Emerson Delta V (SQL Server based)
 - ABB System 800xA (Oracle based)



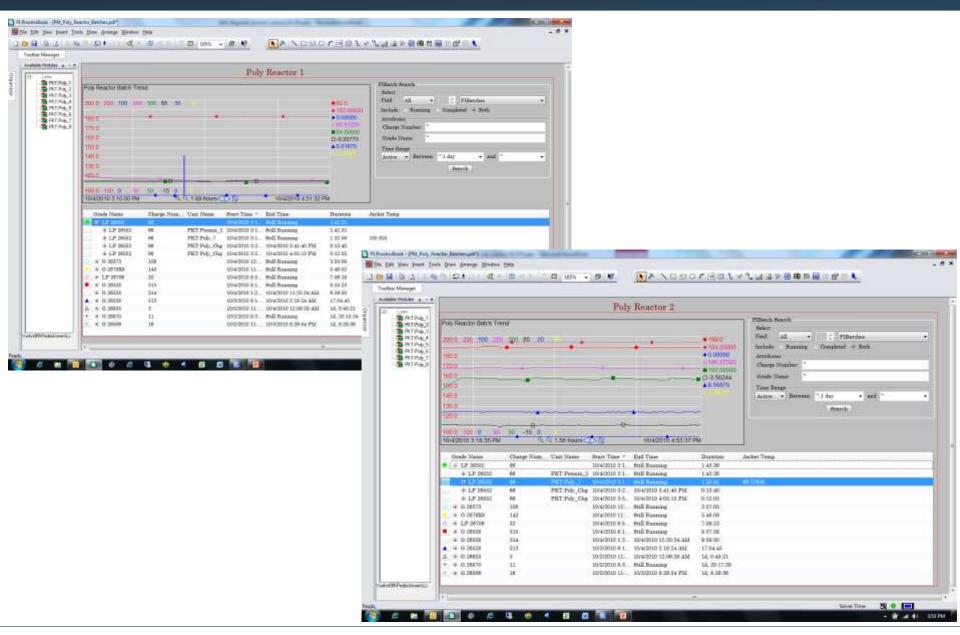
- Developed plan for duplicating existing batch tracking
 - PI ACE code to drive logic tags (AP tags for batch.ap, unit.ap sub.ap)
 - Developed Aliases for repeatable items like reactors/tanks
 - Pull historical batches from Chemflex sites using original interchange files
- Backfilled Historical batches from previous historian
- Turned on OSISoft SMART connector at sites with Delta V Batch Historian
- Installed OPC-AE interfaces to capture alarm and events
 - PI String tags
 - ACE triggers to exports string tags to SQL Server tables
- Developed multiple client side tools to view data (see examples)
- Trained engineers to use batch based Reporting Tools



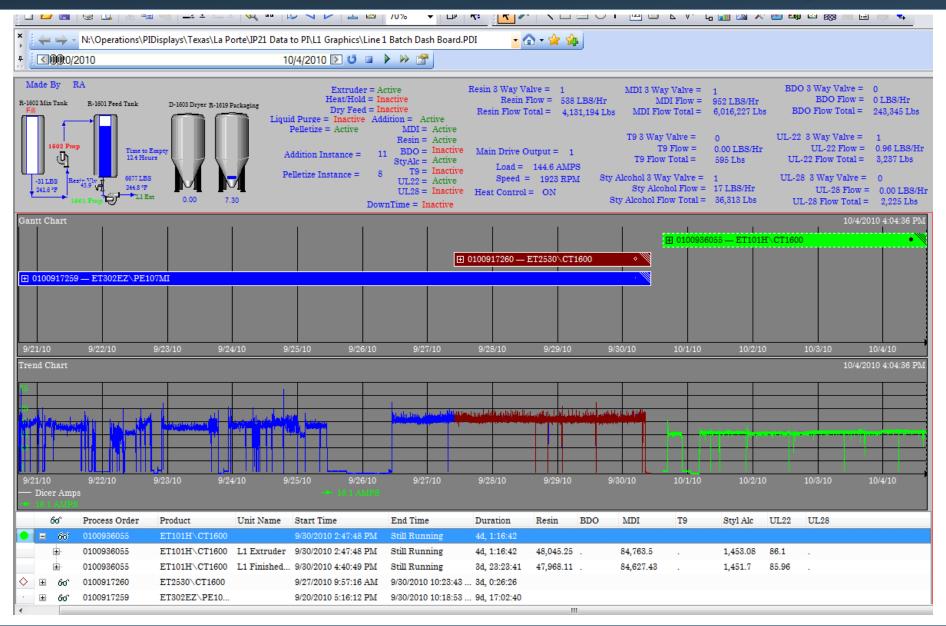
Examples

- PI ProcessBook displays
 - Unit status
 - Raw Material Consumption
- Excel Reports
 - Unit report
 - Alias data tied to Operation/Phase time stamps
- Down Time tracking (.Net program with Excel Reporting)
- Emissions Monitoring via Batch records

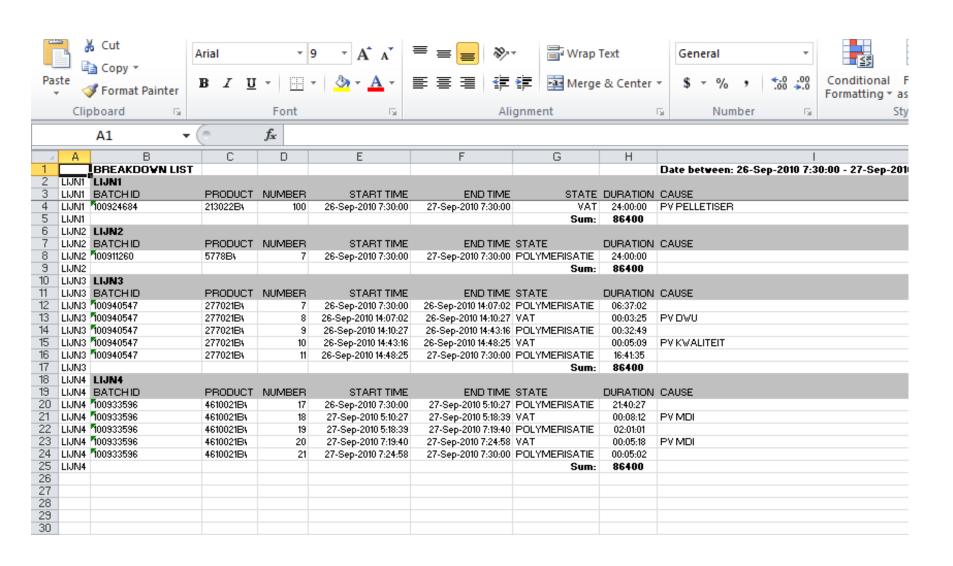




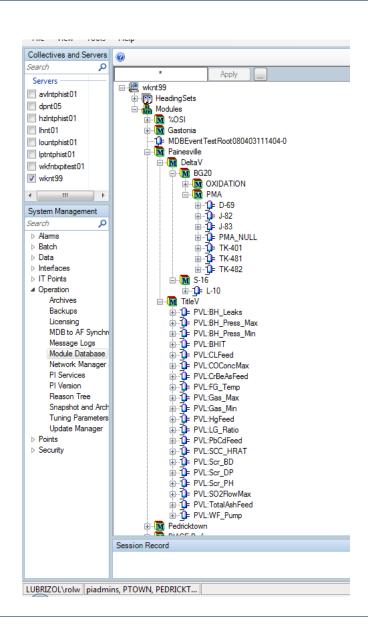


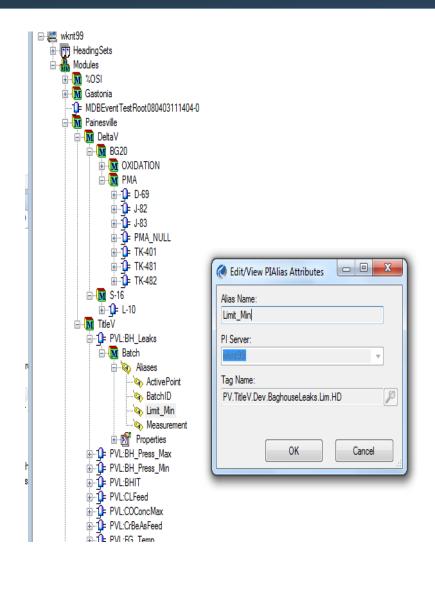




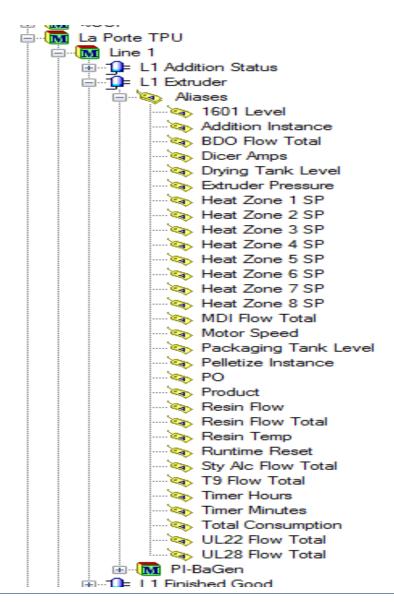














New Ideas for PI Batch

- Moving to Event Frames when released
- Tracking more items with PI Batch records
- Show data when units running instead of showing all data
- Mining data via OLEDB Queries and PowerPivot with Excel 2010
- Single Excel File pulling data from PI, SAP Biz Wharehouse, other data (Weatherstation, Maintenance)



Wrap Up

- Metrics for Success
 - Did we save any money or reduce cost?
 - Are we showing ROI?
 - Did we meet corporate and site objectives?
 - Can we determine the value of the EA?
 - Can we continue to meet/exceed or exceed requirements of the business?



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