

Managed Inventory

OSI Users Conference 2002

Overview

- VMI as a Business Decision
- Business over the internet and MS.Net
- ProTRAQ as OSI's Product Offering for VMI

Vendor Managed Inventory

- Business Decision
- Benefits for Vendor vs Consumer
- Nature of VMI is multi company
- Security
- MS .Net
- ProTRAQ

Nature of VMI

- Multi company Application
- Collaboration of Data
- Real time data to make decisions
- Automated transfer of Data (EDI)
- Security

Single Vendor/multiple Users

- Large companies
- Corporate standards

Single User/Multiple vendors

- More distributed
- Added value to service

ASP model

- Independent third party to collect and transfer data
- Holds ProTRAQ as a hosted application
- Negotiates agreements between companies
- Industrial Evolution is OSI Partner offering VMI and ProTRAQ

VMI for Consumer

Illusion of VMI:

The only benefit to the consumer is Reduced Cash Flow

Other benefits include:

Compare Vendors, easy reporting, familiar data presentation.

Summary reports via email.

Make it easy for vendors to provide consignment by offering a uniformed tracking tool.

VMI for Vendors

- Determine new low levels without risking production interruptions
- Optimize safety stock levels
- Optimize reorder cycles
- Lower total bulk inventory

The Bottom Line

- Bottom Line for User:
 - NOT TIED TO ONE COMPUTER
 - Move to any computer to look at your data to help make decisions <u>Flexibility</u>
- Bottom line for Technology:
 - Do less work in the browser <u>Flexibility</u>

MS .Net, ICE, and Application Framework

- Web Services
 - Facilitate data transfer over the internet
 - Enforce database security through firewalls
- Applications sharing framework
 - Define a tank (or vessel) once
 - Templates

Data Retrieval

- Web servers
 - Process data requests
 - Connect to Data Sources
 - Query the Data Source
 - Return Results to the Browser
- Request Connections
 - VBScript / JavaScript
 - Java (can bypass server)
 - SOAP

Web Browser

Java JDBC Web Server

VBScript JavaScript SOAP Simple Object Access Protocol

Types of Connections

Standard Database Connections

Connection Methods

- Open Database
 Connectivity (ODBC)
- Java DatabaseConnectivity (JDBC)
- Database Object
 Linking and
 Embedding
 (OLE DB)
- XML

– VBScript / JavaScript

– Java / JavaScript

- VBScript

── Visual Basic

— Web Services

Note: VBScript, JavaScript, and Java applications can use XML, but the actual data gathering doesn't lower overhead or costs.

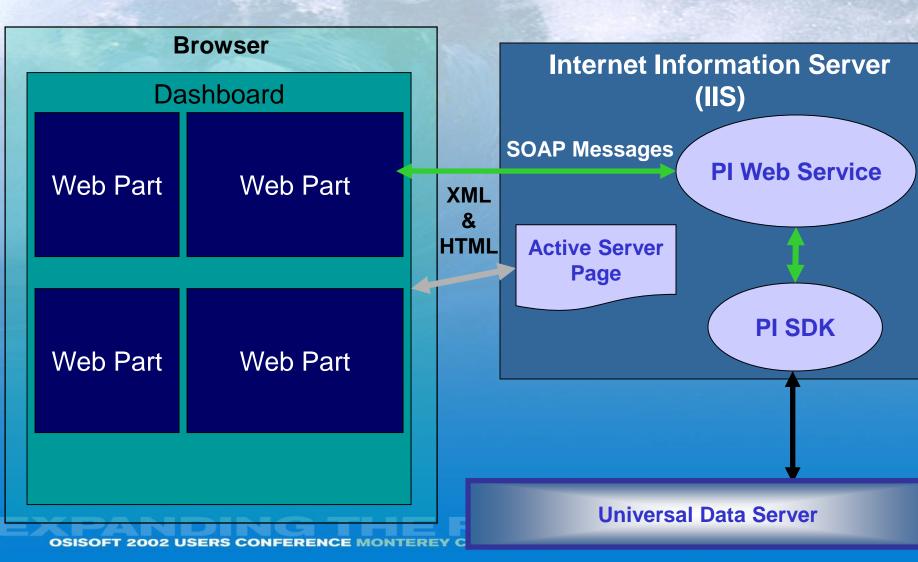
Web Services are the Future

- Web Services are
 - Modular programs that help perform complex tasks
 - Located and invoked over the Web
- Simple Object Access Protocol (SOAP)
 - How to connect to a Web Service
 - A platform neutral Remote Procedure Call (RPC)
 - Like an XML version of COM and DCOM

OSIsoft Thin Client

- The Interactive Configurable Environment (PI ICE)
 - Product includes developers toolkit
- Uses W3C Standard technology
- Extends your Decision Infrastructure
- Parts interact with one another
- Leverages your investment
 - Re-use PI ProcessBook Displays
 - Low overhead and training costs
 - Maintainable

ICE Dataflow



More Internet Standards...

- Scalable Vector Graphics (SVG)
 - New standard for creating vector graphics on the web
 - Look for SVG in AutoCAD, ProcessBook, or Visio
 - Allows scripting, events, and more to be handled on the image
 - Placing in ICE is as simple as "Save As SVG" in PI ProcessBook!
- ProcessBook SVG displays
 - Use Web Services
 - Preserve most elements (except ActiveX Controls and VBA code)
 - Are dynamic

More Infrastructure...

- PI ICE uses Windows Authentication
- PI ICE is user configurable
 - Each user can trend different data
 - Each user can choose
 - Layout
 - Color scheme
 - Which process graphics they would like to see
 - Or not...
 - All parts of ICE can be restricted based on user login rights

Application Framework

- Applications share framework on plant data
- Define tank once, Sigmafine and ProTRAQ share model.
- Model is exposed to other applications as well.
- ProTRAQ is a plug in to AF

Why the Application Framework

- The Application Framework provides a structured environment for application development:
 - Provides support for reusable applications
 - Supports model structures
 - Provides the development for applications that are easily maintainable
 - Integrates with ProcessBook

Applying the Application Framework

- Steps in developing a Plug-in
 - Define the model
 - Define the element templates
 - Define the attributes for the type of element (level and volume for a tank)
 - Define categories for grouping and querying capability
 - Define the elements
 - Define the data references (PI tag for volume)
 - Define the analysis plug-in

Defining Element Templates

- From the process overview the element templates are defined and created based on the vessel type
 - The element templates are used to define the equipment
 - Vertical conical bottom tank, vertical flat bottom, horizontal with flat ends, horizontal with 2 end caps, rectangular
 - Define template for new vessel
 - Strapping tables
 - The element templates include attributes
 - PI input tags
 - PI output tags
 - Process limit values
 - Other data sources
 - Supports categories
 - Adds structure and defines grouping

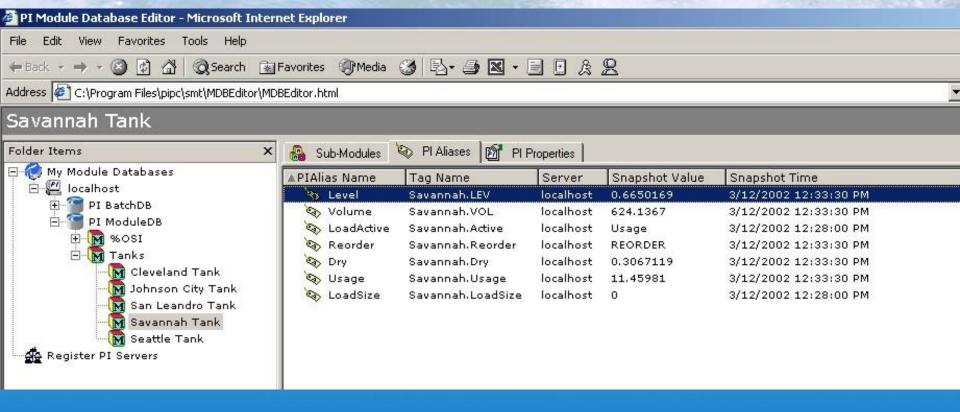
Analysis Plug-In

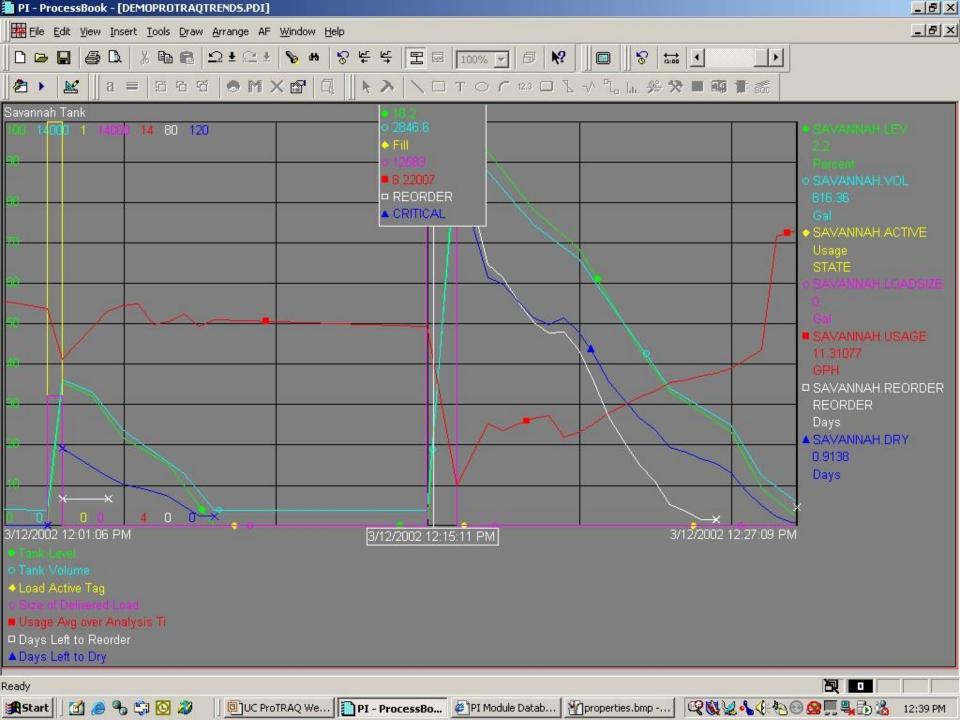
- The code that executes the logic or rules and writes the results back to PI that can be viewed through the client applications
- ProTRAQ VMI Application monitors the level inputs from each tank and calculates volume
- From Volume
 - usage, time until reorder or critical volume, etc

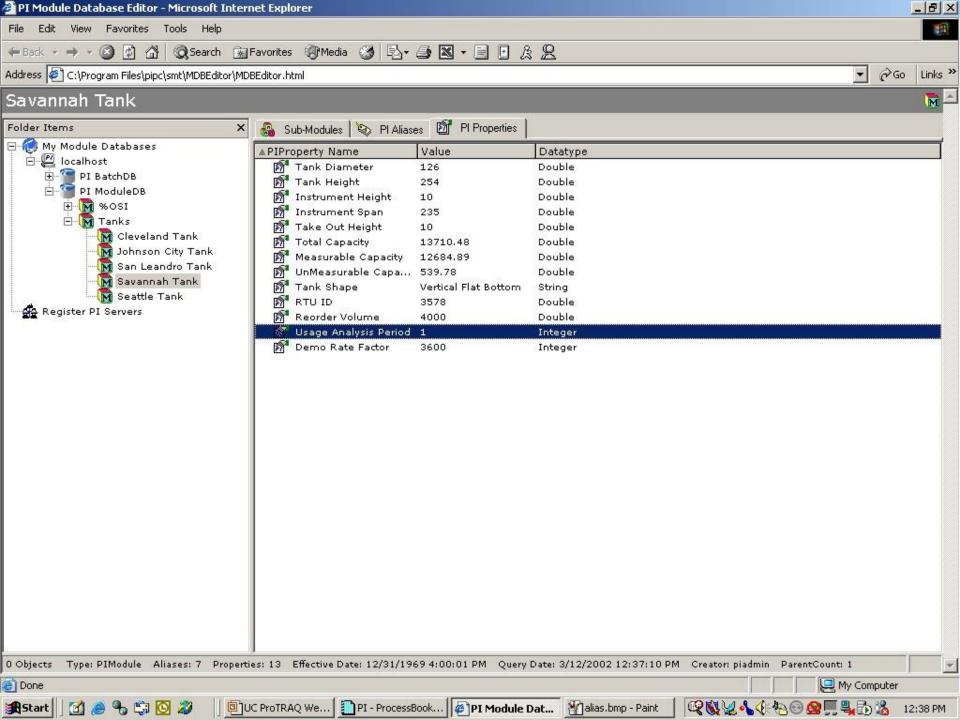
ProTRAQ then and now

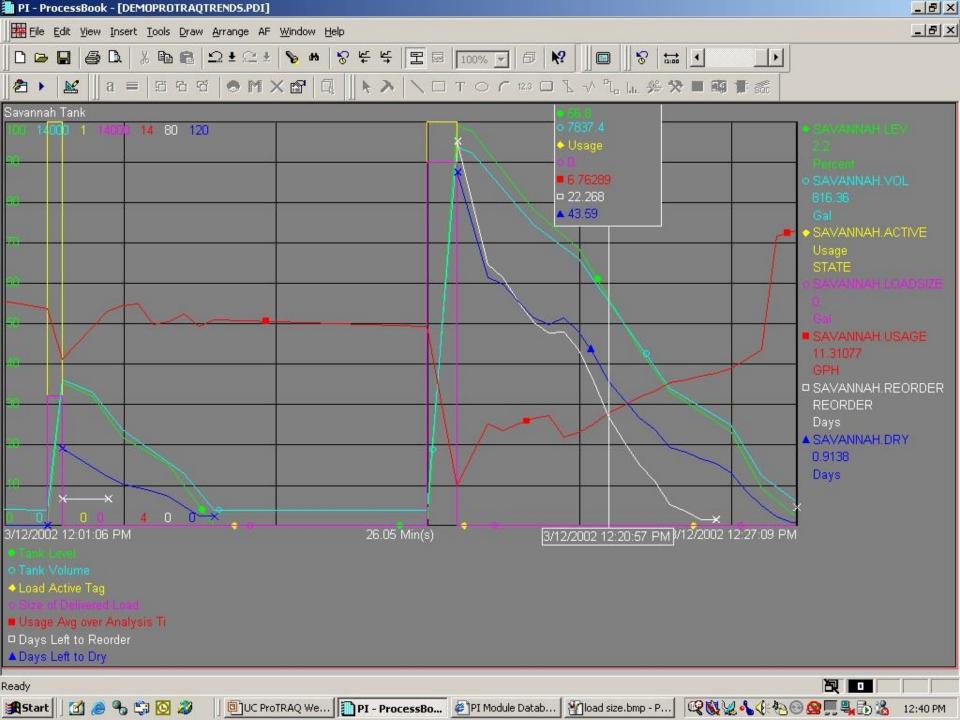
- Acquired with QCS
- Based on PI2 technology
- 10 years in business
- Migrate to this generation with new releases

Aliased Tags









ERP Integration

- ProTRAQ is a data source for Rlink to SAP
- Vendor installed Rlink
- Consumer installed Rlink
- ASP model

SELLER

SAP

Generates Delivery Docs

RLINK for VMI

Customer

GetList

GetDetail

Sales Order

CreatefromDat2

ChangefromData

GetList

GetStatus

Material Movements

CreateFromData

Cancel

GetItems

DetDetail

Code 03 Goods Issue

Code 04 Transfer Posting

Code 06 Reversal

PI

PI-ACE

Total actual by customer, location, product

Total shipped by customer, location, product

Total used by customer, location, product

Project reorder times by customer, location, product

Total actual by customer, product

Total shipped by customer

Total used by customer

Total in transit my mean, customer, location, product

Strapping Tables

Temperature and Pressure Corrections Rence MONTEREY C

Web Front End for VMI

Status screen

Shows tanks logical and actual by customer, location, product

Sales Orders

Shows list of order and allows confirmation of arrival and reversal or change

Shipment Status

Shows status of shipments

Configuration

Tanks, Alarm Levels etc

Reconciliation

Accounting Inventory vs Actual

Status Updates

Ships

Truck

Rail

Pipeline

ProTRAQ

Projects Inventory Requirements

Tank Inventory

Web Front End for VMI

Status screen

Shows tanks logical and actual by customer, location, product

Purchase Orders

Shows list of order and allows confirmation of arrival and reversal or change

Shipment Status

Shows status of shipments

Configuration

Tanks, Alarm Levels etc

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ProTRAQ

Projects Inventory Requirements

Tank Inventory

Status
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SAP

CUSTOMER

RLINK for VMI

Purchase Order

CreateFromData1

Change GetList GetDetail

Release GetReleaseInfo

ResetRelease

GetItemsForRelease

GetItems

Functional Location

Tank Details

Material Movements

CreateFromData

Cancel
GetItems
DetDetail

Code 01 Receipt for PO

Code 04 Transfer Posting
Code 05 Other Goods Receipt

Code 06 Reversal

PI

PI-ACE

Total actual by customer, location, product

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Strapping Tables

Temperature and Pressure Corrections

RLINK has the following components compatible with SAP

- Customers
- Sales Orders
- Material List and Alias
- Purchase Orders
- Mapping to PI
- Movements
- Functional Location Details
- Accounting Inventories (Location in SAP needs clarification as well as where the updates would be posted)

In Conclusion

- ProTRAQ is plug-in to AF
- Data stored in PI, Lan and Wan available through Process Book and ICE
- Multi company application lends itself to ASP model application
- Look for Beta and Released with AF later this year