Customer Panel-Discussion on RtPM Applications, Benefits & Strategic Projects

Moderated by Peggy Smedley, President, Specialty Publications

Customer Panelists:
Dwight Stoffel, Atofina
Rick Smith, Jr., International Paper
John Baranowski, PJM Interconnections
Eric Sanders, Shell Exploration

OSISOFT USERS CONFERENCE 2004

DISCOVER YOUR PORTAL TO PERFORMANCE

Software evaluation criteria?

Integration and OSIsoft Support?

Is software a project or a process?

Software sold as a solution to a problem or as a journey?

Is user buy-in critical to justify software purchase?

Does your company benefit from access to Real-Time information?

You might not need all the data all the time, but it's nice to know it's available

What have you learned? Would you do anything differently if given the chance?

Pros and Cons of building custom applications on top of PI??

Examples of custom applications?

What did you learn from deploying RtPM? Words of wisdom for new customers?

Portals: Benefits and Pitfalls?

Fears about using the Portal?

How do you push data to users and handle user requests for data?

How has the changed economy affected how you approach technology investments in your company?

Individual experiences with RtPM?