



Connect your Supply Chain with PI Cloud Services

Presented by **Ken Marsh**

OSIsoft Center of Excellence

Agenda

- Opportunities
- Solutions
- Demonstration
- Roadmap



Our Goals for your Connected Supply Chain

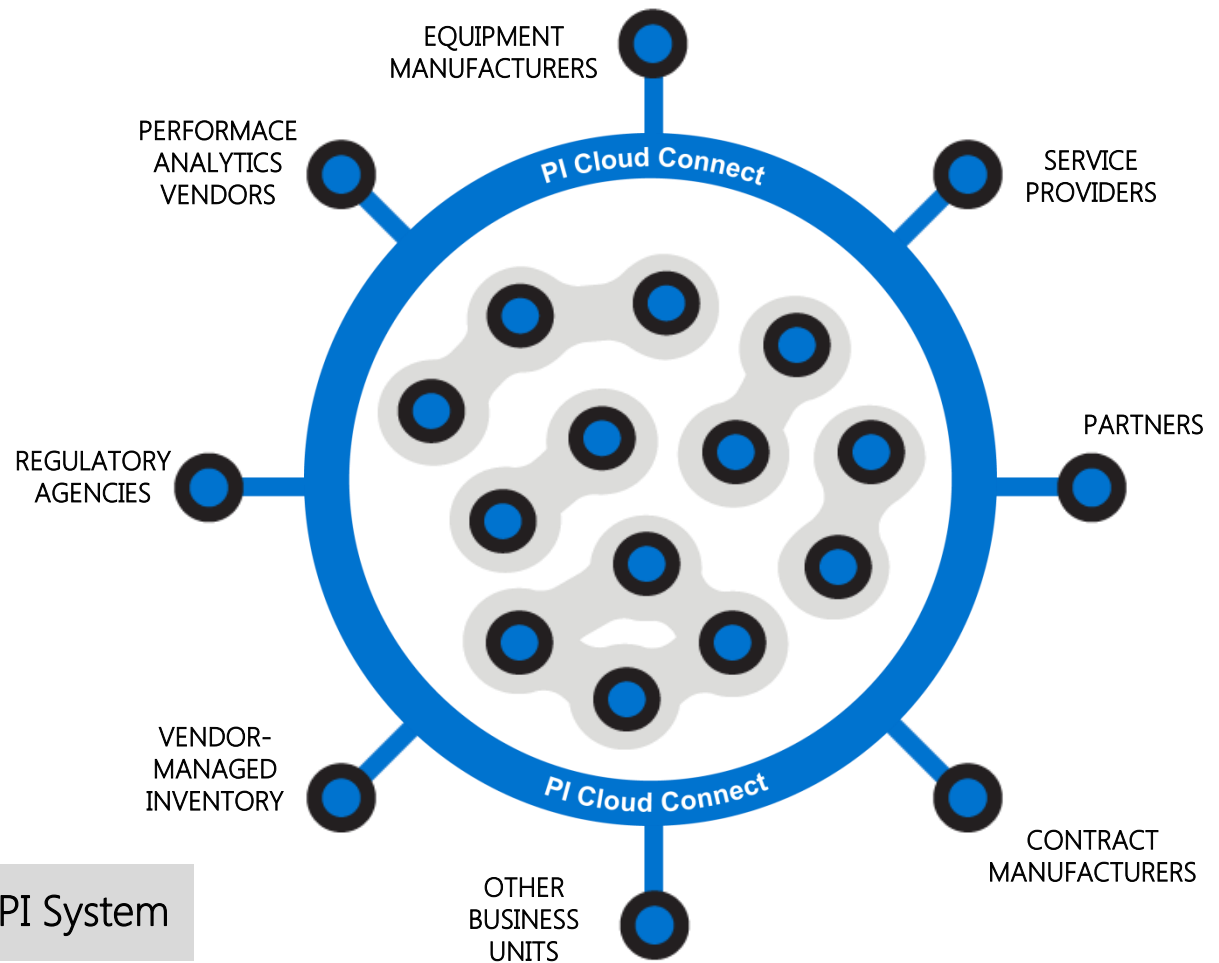
- Deliver more value to our end customers

“Allow customers to furnish data from a system they own so they can be better served by their vendors”

– Dr. J.P. Kennedy

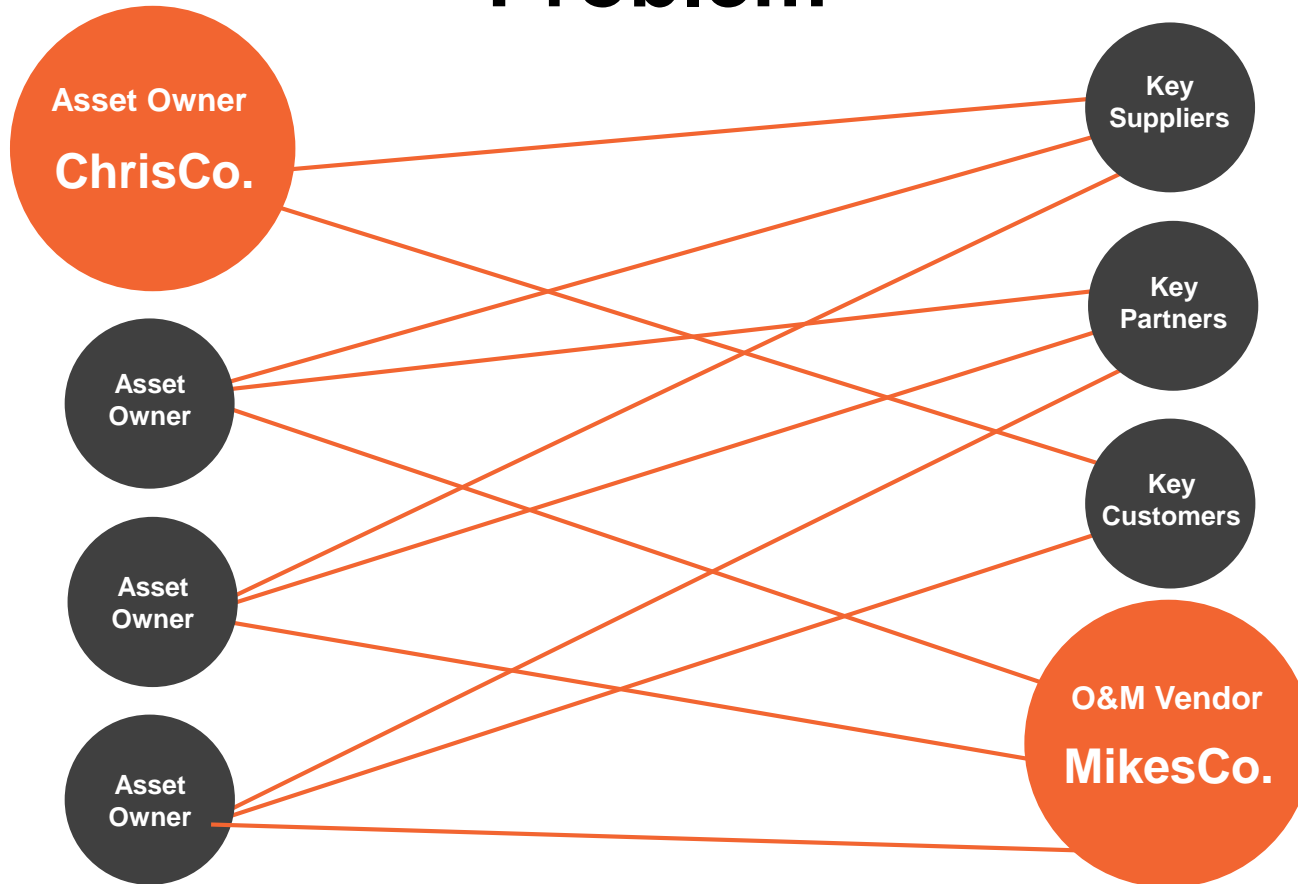
- Provide a simple, secure framework for key suppliers to obtain the machinery and system data they need to drive aftermarket service excellence.

Infrastructure for the Connected Supply Chain





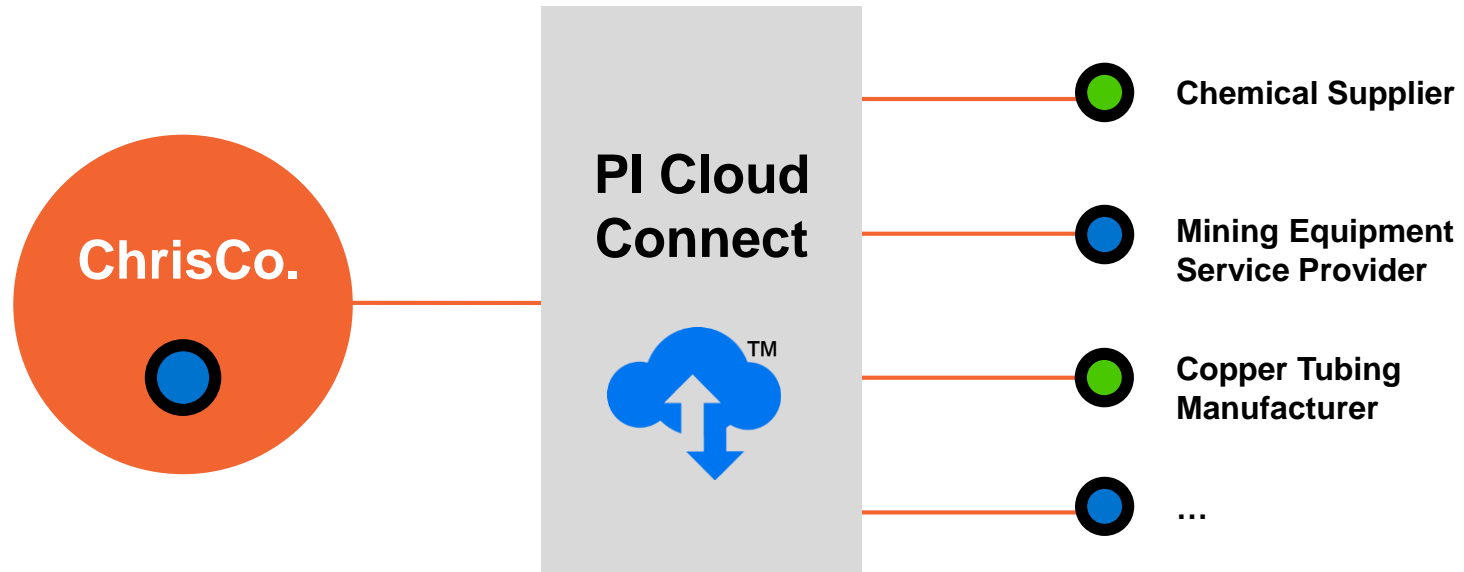
Problem





Asset Owner Problem



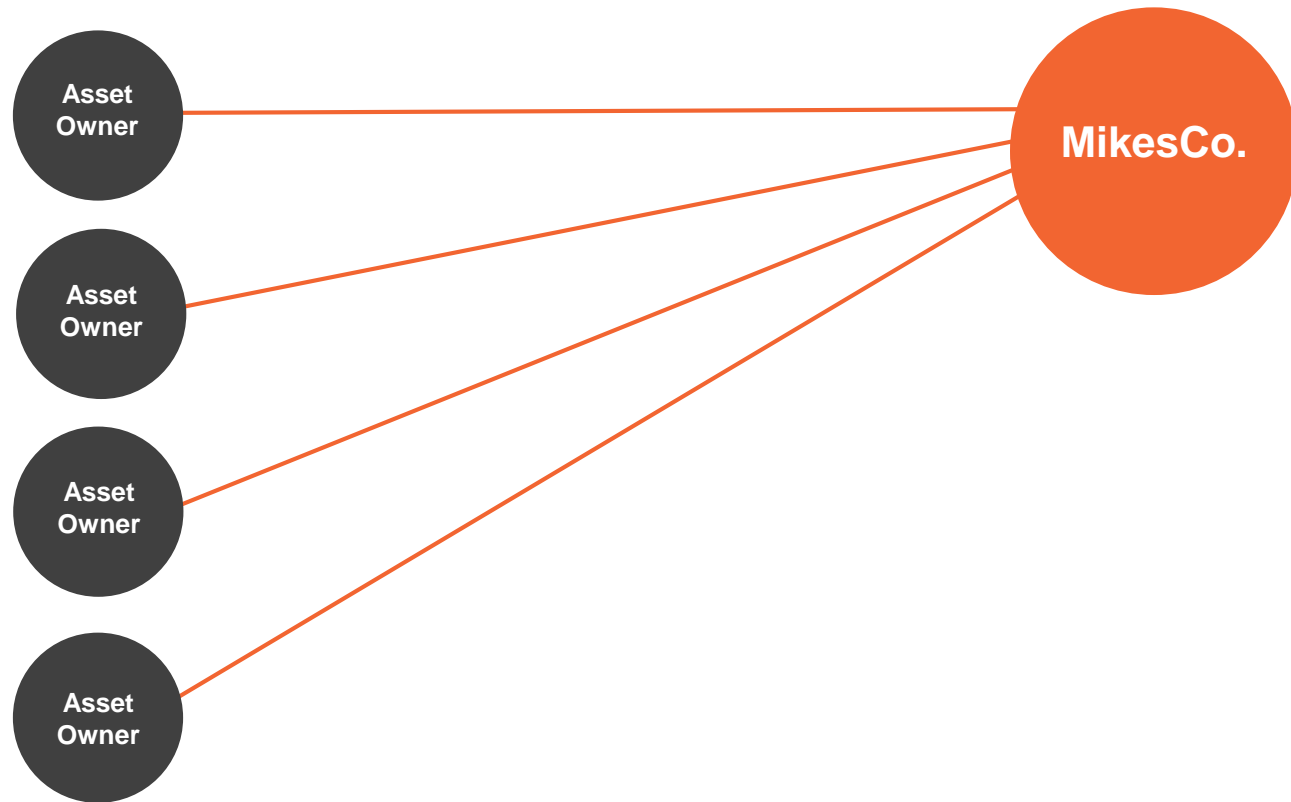
Solution for Asset Owner



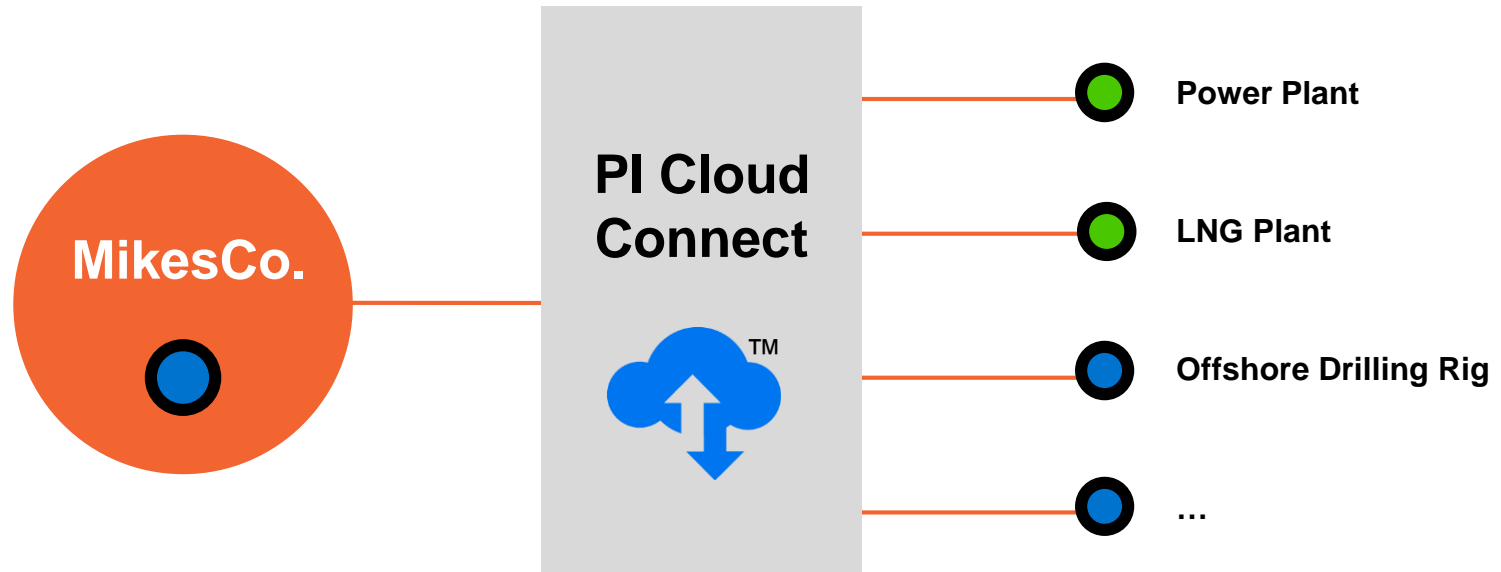
 Existing PI System  New PI System





O&M Vendor Problem



Solution for MikesCo.



 Existing PI System  New PI System

Current O&M Vendor Customers



KONGSBERG





Solution

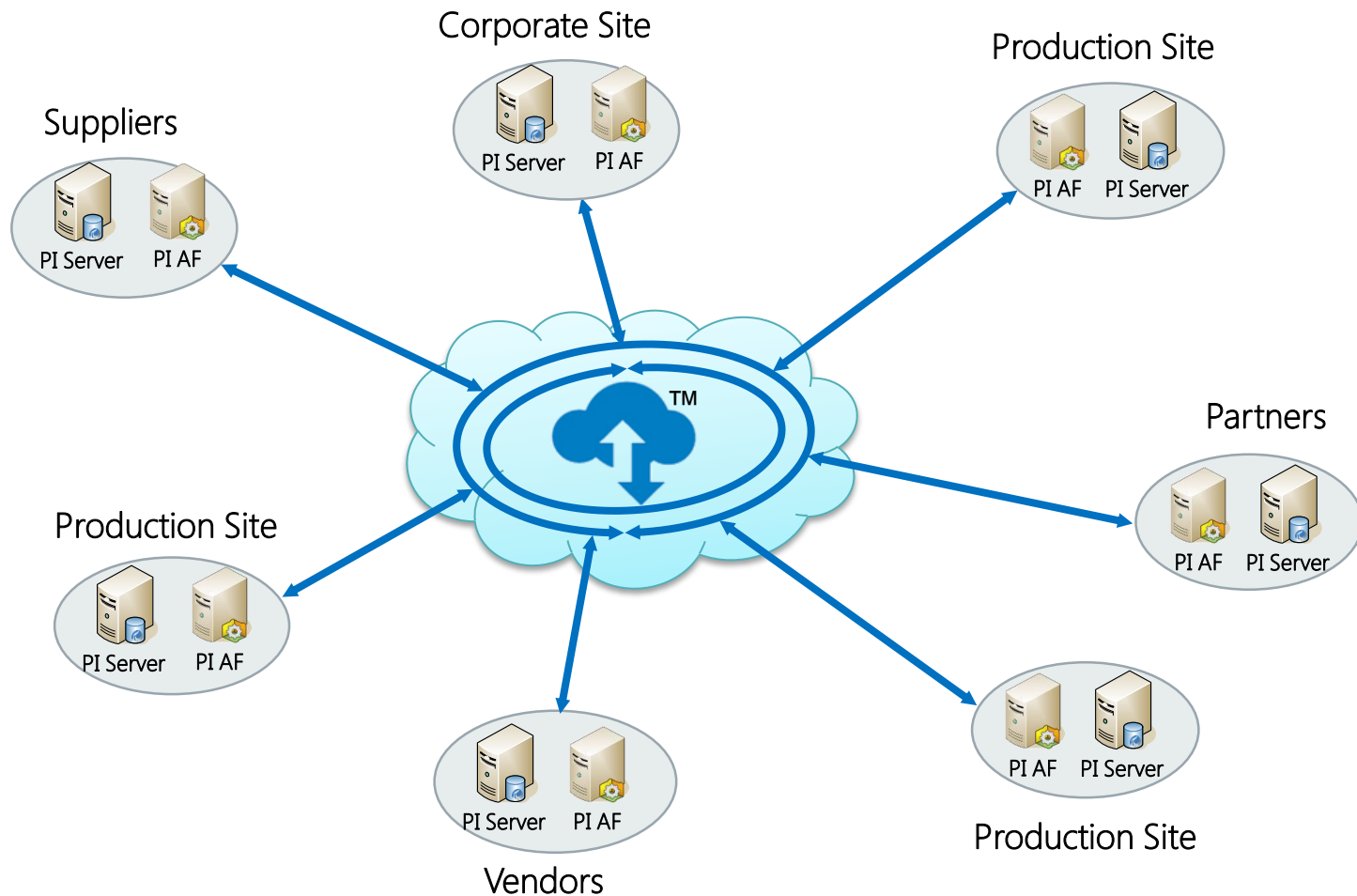


Deliver SaaS Offerings

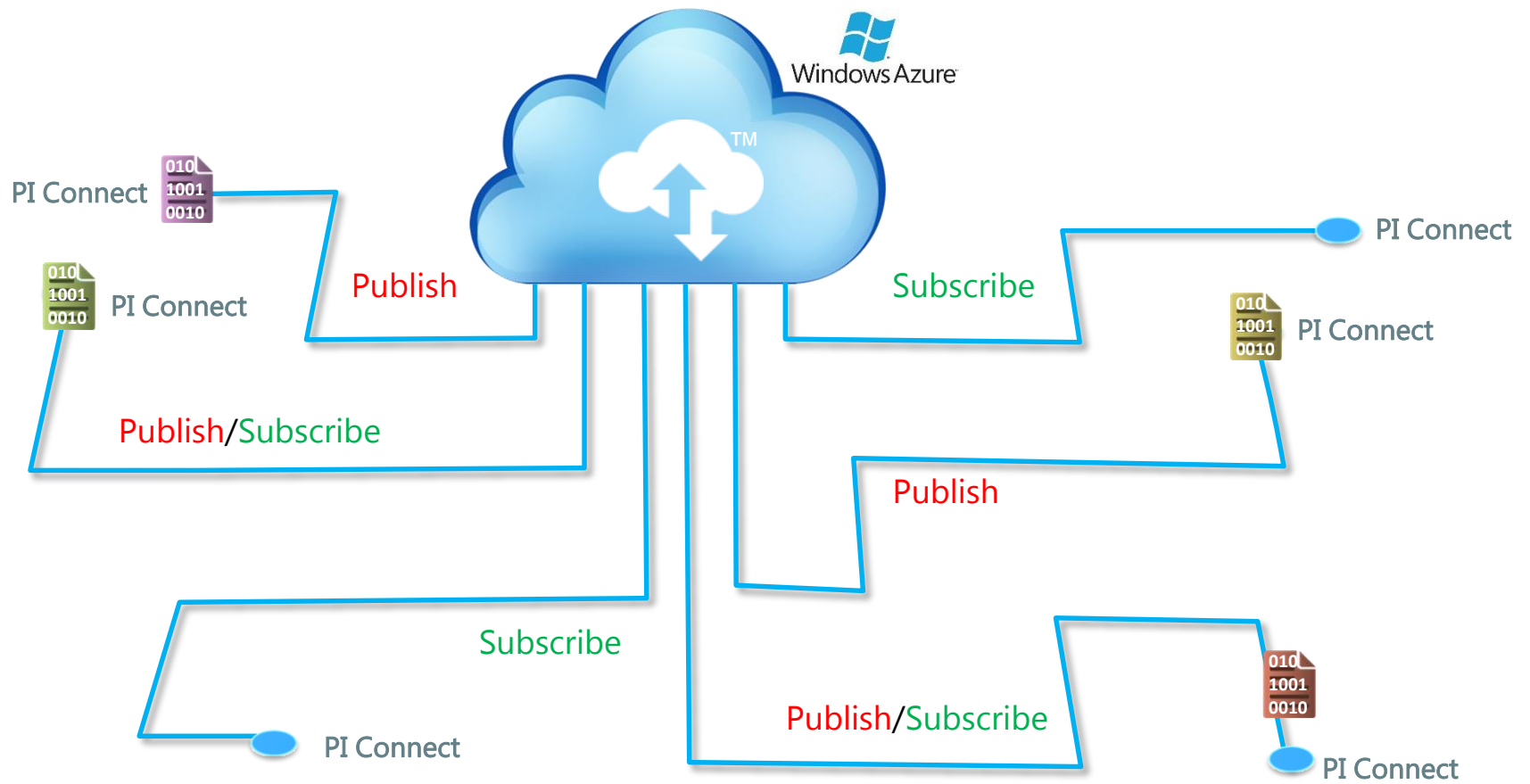
Bridge On-Prem and Cloud



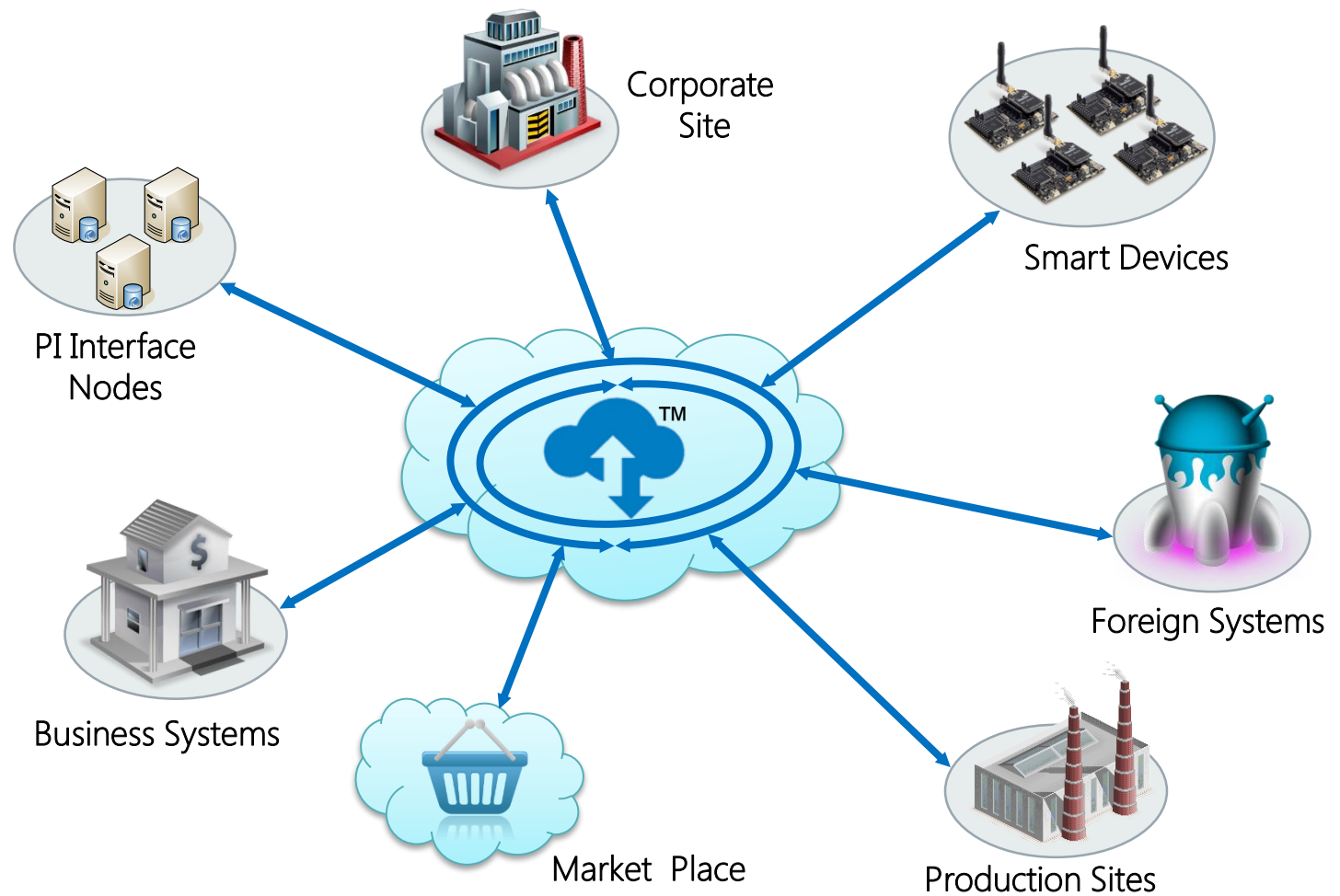
With the
first
release...



PI Cloud Connect™

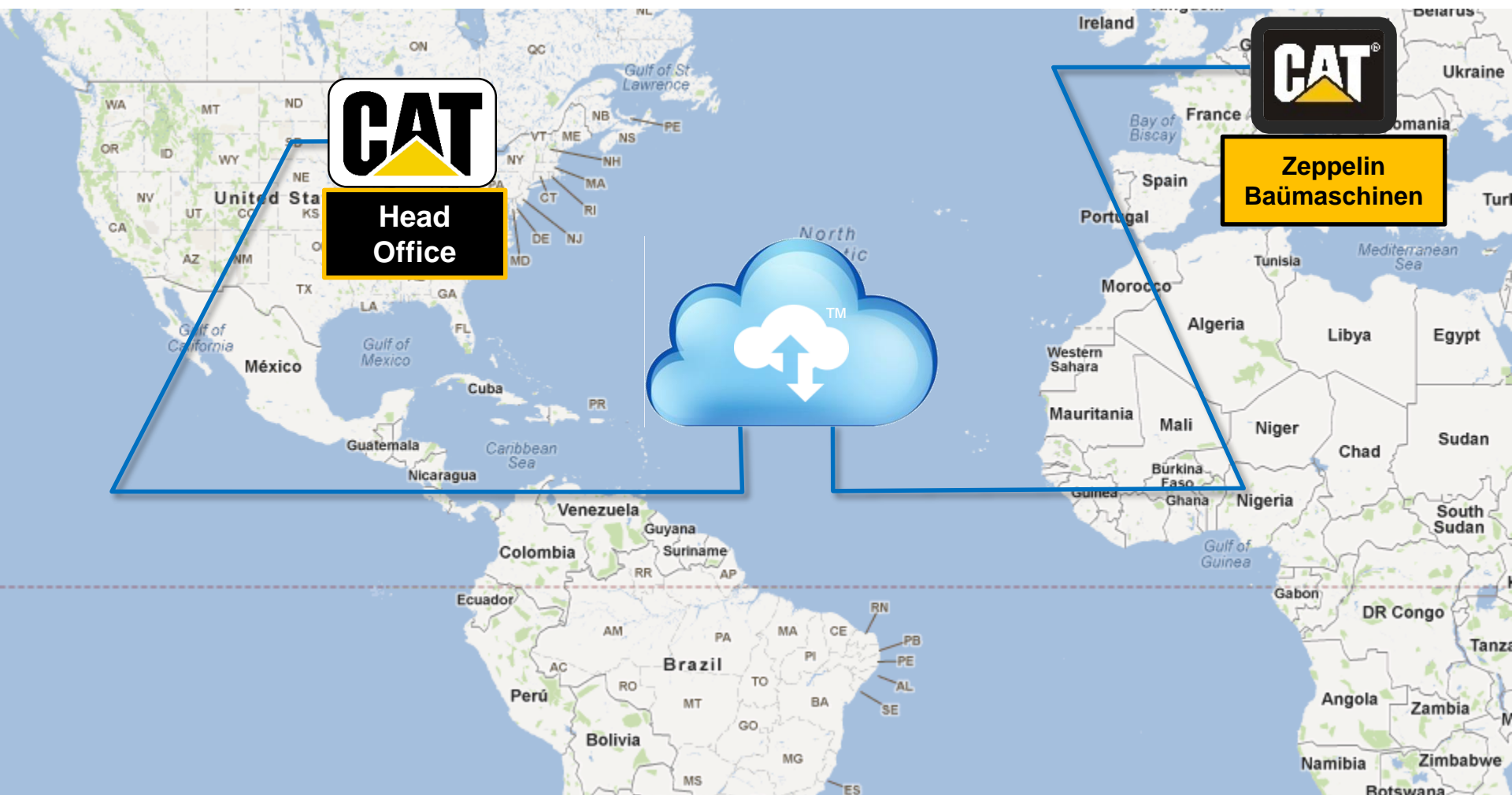


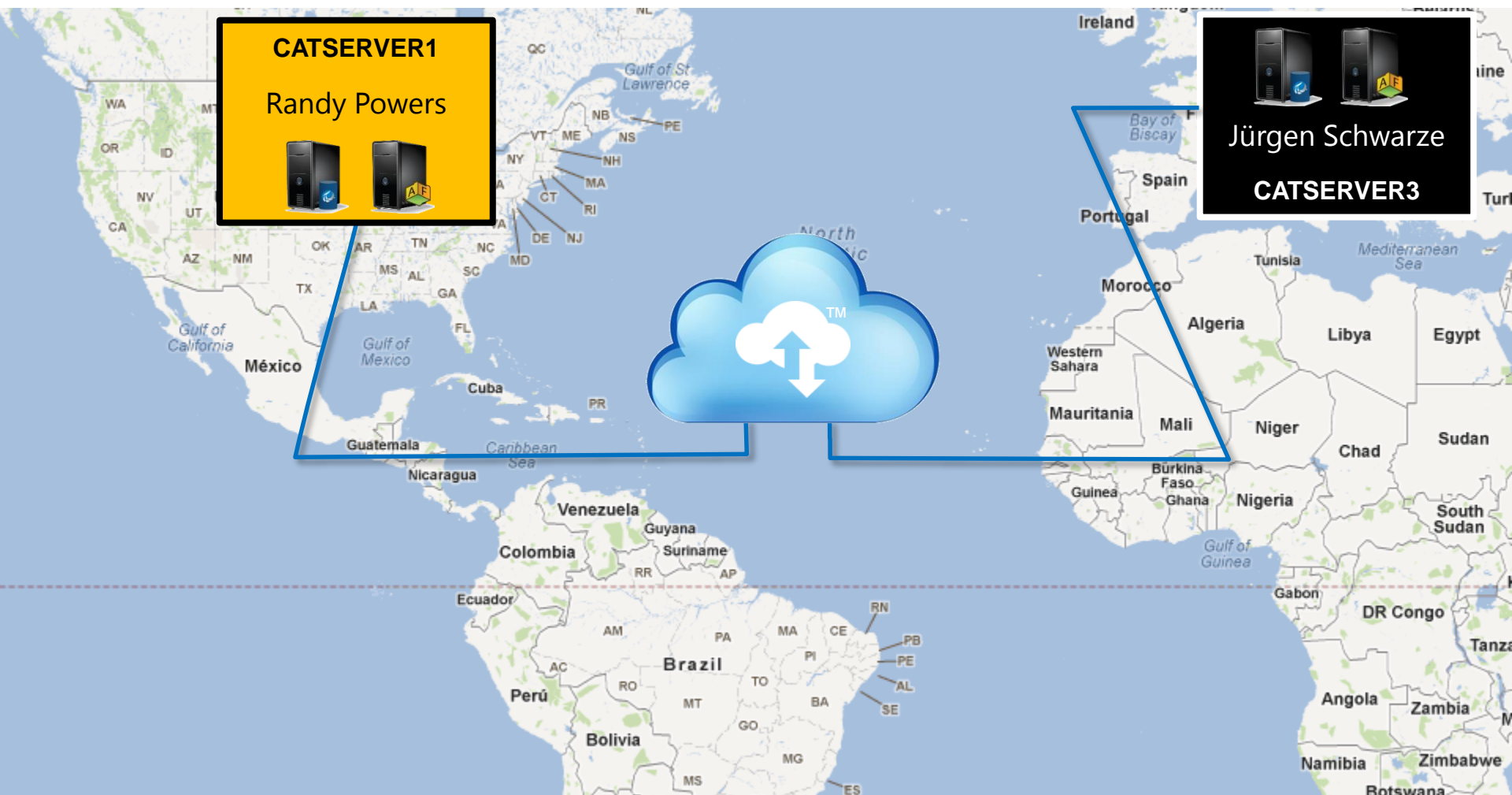
In the Future...





DEMO





CATSERVER1

Randy Powers



Jürgen Schwarze

CATSERVER3



Randy creates a new user for Jürgen



Jürgen deploys a new PI Connect Node



Jürgen creates a publication



Jürgen grants Randy access



Randy subscribes

Windows taskbar area containing icons for Internet Explorer, Recycle Bin, and other applications. The language is set to ENG, and the time is 1:55 PM on 6/17/2013.



CORPORATE OFFICE



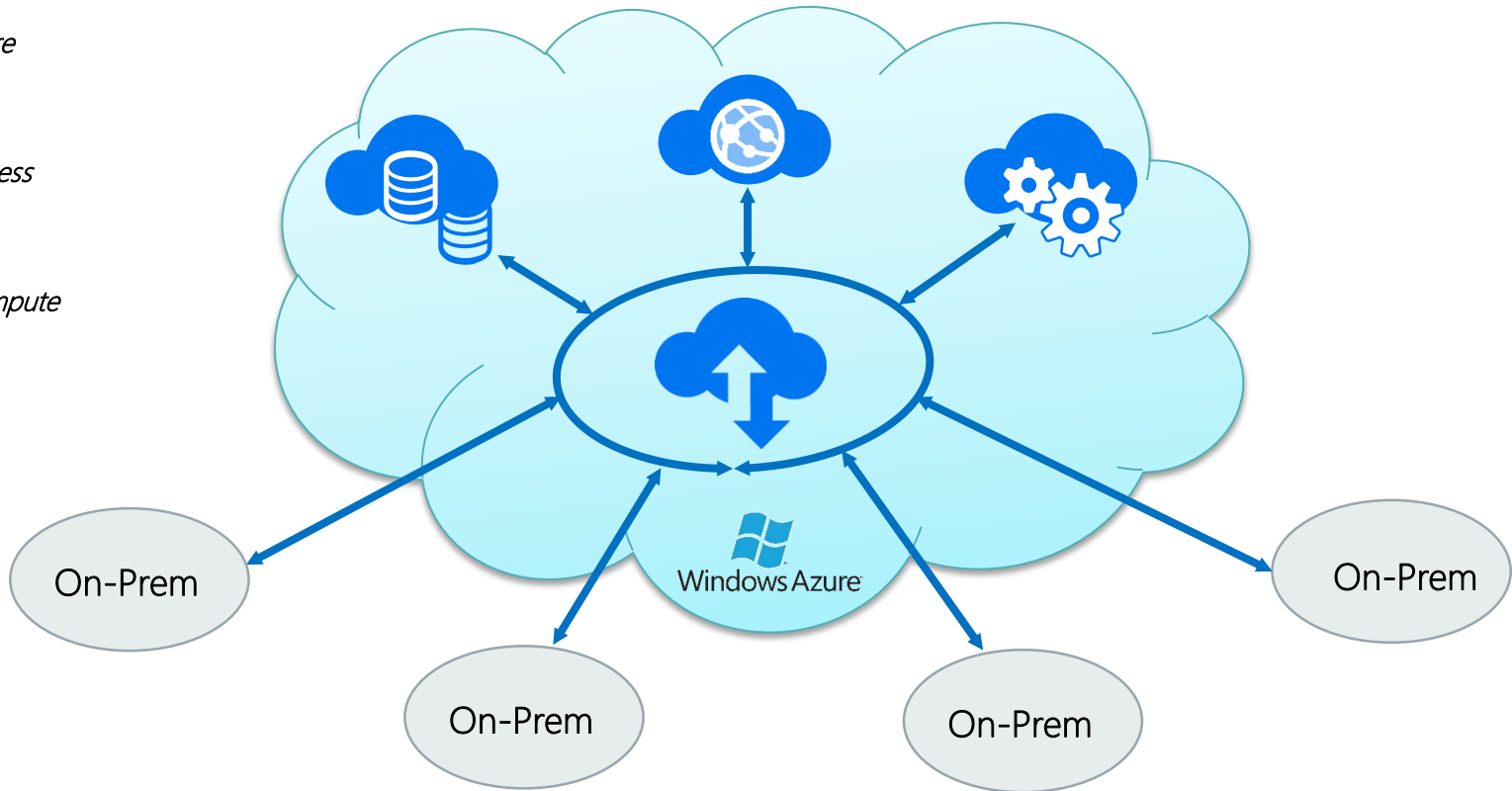
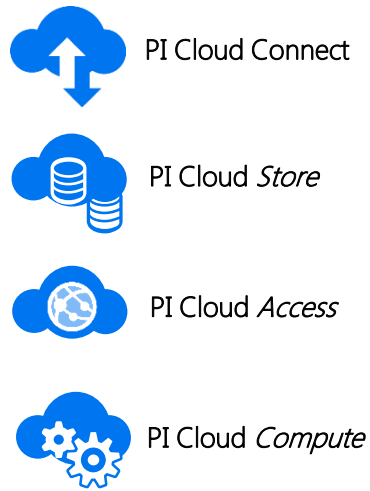
Randy Powers

randypowers@outlook

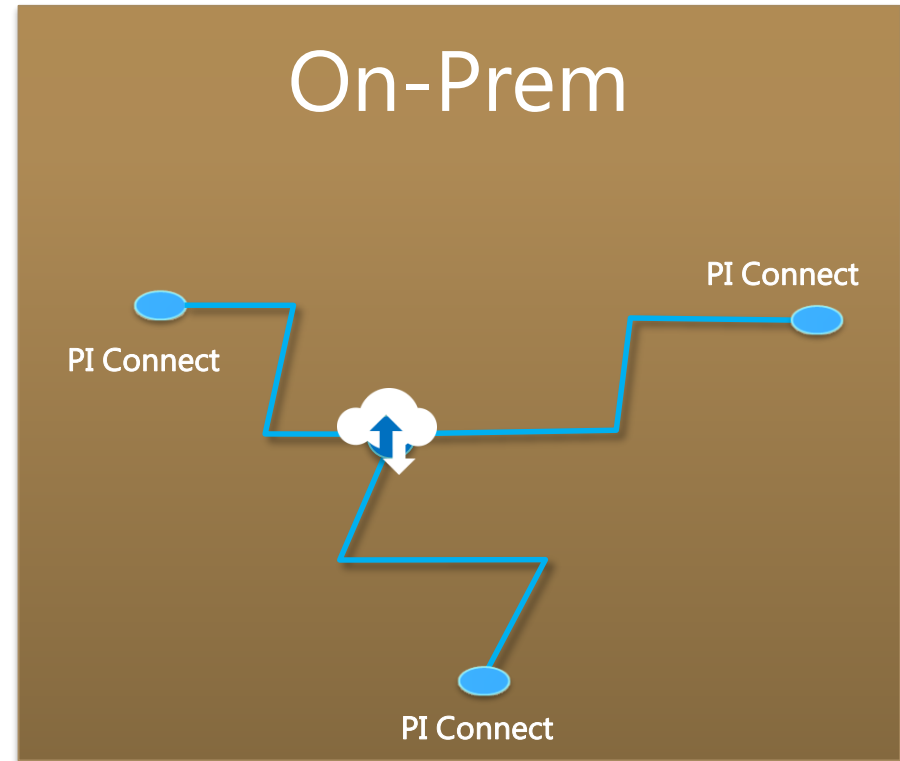
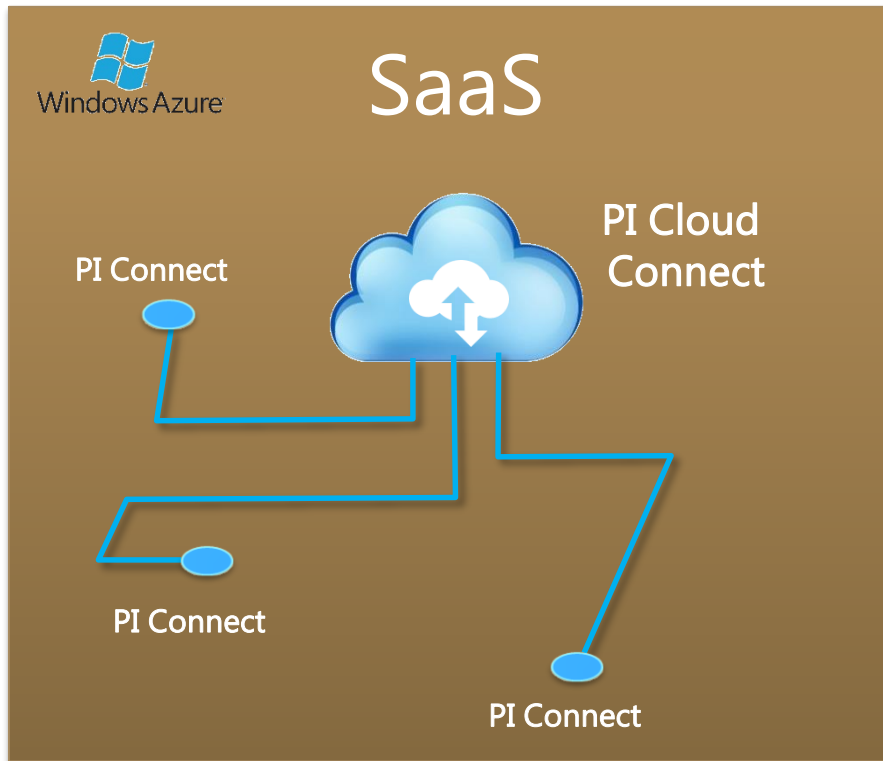


Roadmap

PI Cloud Services

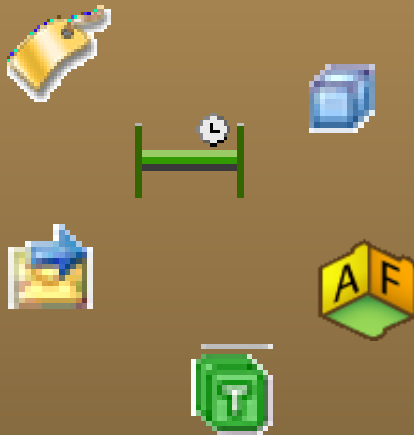


PI Cloud Connect – Two versions



PI Cloud Connect – One experience

any data



any browser



any platform



PI Cloud Connect – One licensing model



Subscription based

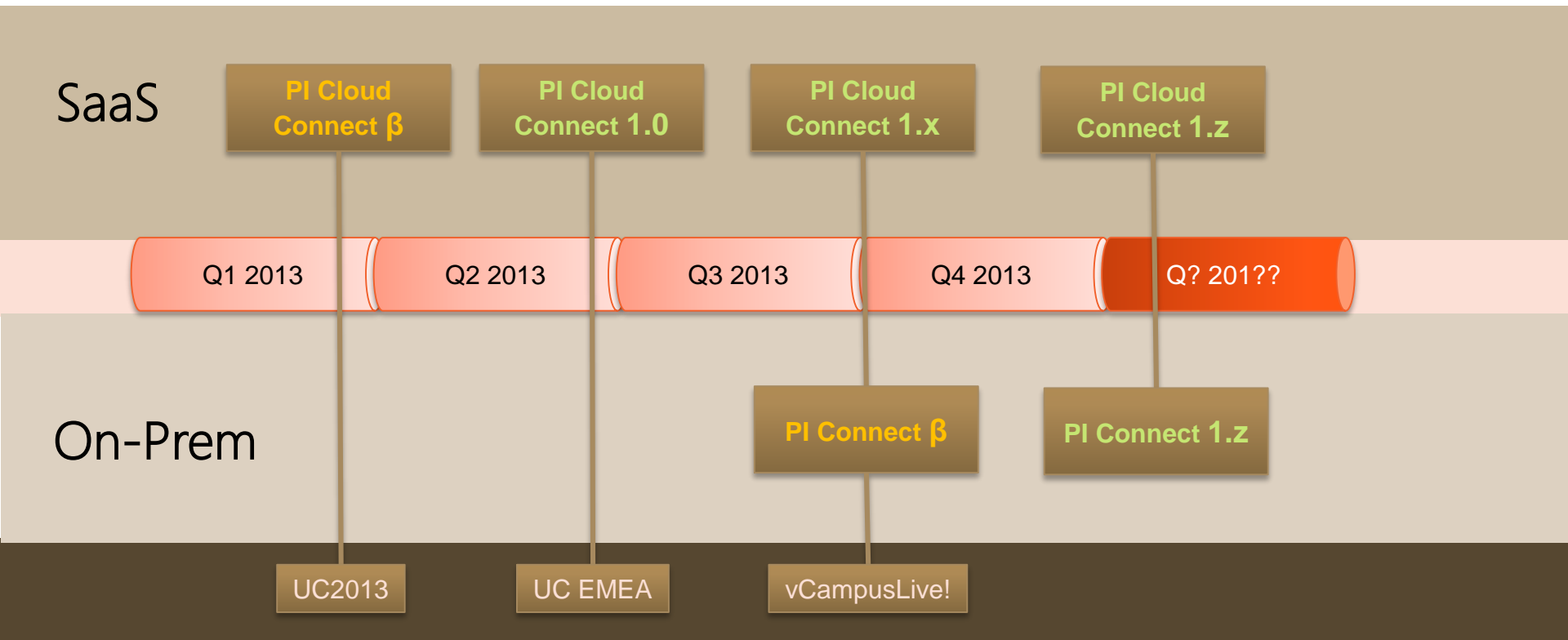


Usage based



Free publications

PI Cloud Connect Timeline



YOU