

OSIsoft + Microsoft collaborate to rapidly operationalize IoT Analytics initiatives

Presented by
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Rainer Muhm, Strategic Alliance Principal



Agenda

- Time to start Digital Transformation
- Digital Transformation and IoT Analytics
- Microsoft and OSIsoft introduce RCIP

Digital Disruption and the 4th Industrial Revolution

Mechanized
production



1780s

Mass
production



1870s

Automated
production



1970s

Digitized
production



2015+



30% simultaneous revenue increase and cost reduction for Industry 4.0 first movers by 2020, compared to only 2.9% p.a. and 3.6% p.a. respectively for the average company.³

95% of business leaders expect their company to use the **IIoT** within the next three years."⁸

“Consumers will ultimately choose the winners and losers among the companies and brands vying to deliver convenient, low-cost and customized mobility solutions.”⁴



Within 3 to 5 years, hundreds of millions of things will be represented by digital twins.¹



40% of operational processes will be self-healing and self-learning by 2022.²

85% of manufacturing executives expect human-machine-centric environments to be commonplace by 2020.⁵



\$500b potential in savings for manufacturers and equipment makers from virtualization, real-time communication, and cobot technology.⁷



Companies start the Digital Transformation now

Companies that are adapting to a digital world are 26% more profitable than their industry peers ¹

What is the problem?

- People / Culture / Collaboration
- Adoption of a proper technology
- Identify and address relevant use cases quickly
- Manage the risk

¹ MIT Sloan research <http://www.leadingdigitalbook.com/>

Digital Transformation and IoT Analytics

1 | Data

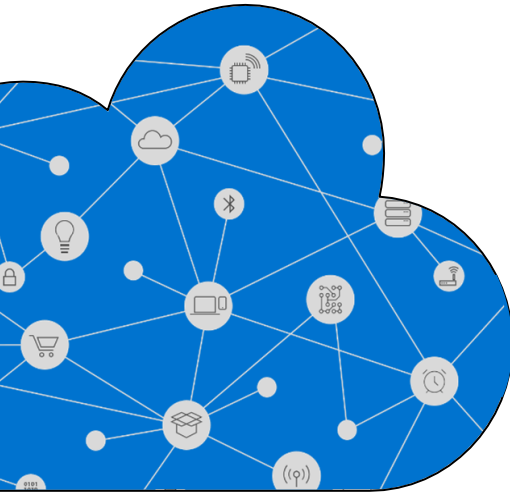
Basic Analytics

2 | Information

Descriptive &
Diagnostic Analytics

3 | Intelligence

Predictive &
Prescriptive Analytics



Descriptive
[Reports]

Diagnostic
[Interactive
Dashboards]

Predictive
[Machine Learning]

Prescriptive
[Recommendations &
Automation]

What
happened?

Why did it
happen?

What will
happen?

What should
I do?



Insight

Adoption of proper technology

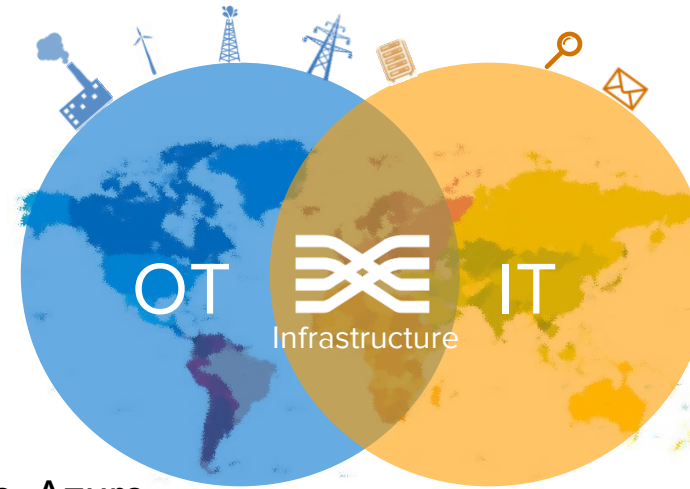
OSIsoft and Microsoft created RCIP to address IoT Analytics



delivers an **open enterprise infrastructure**, to connect **sensor-based data, systems and people** for operational real-time insights that empower companies to optimize and transform their business.

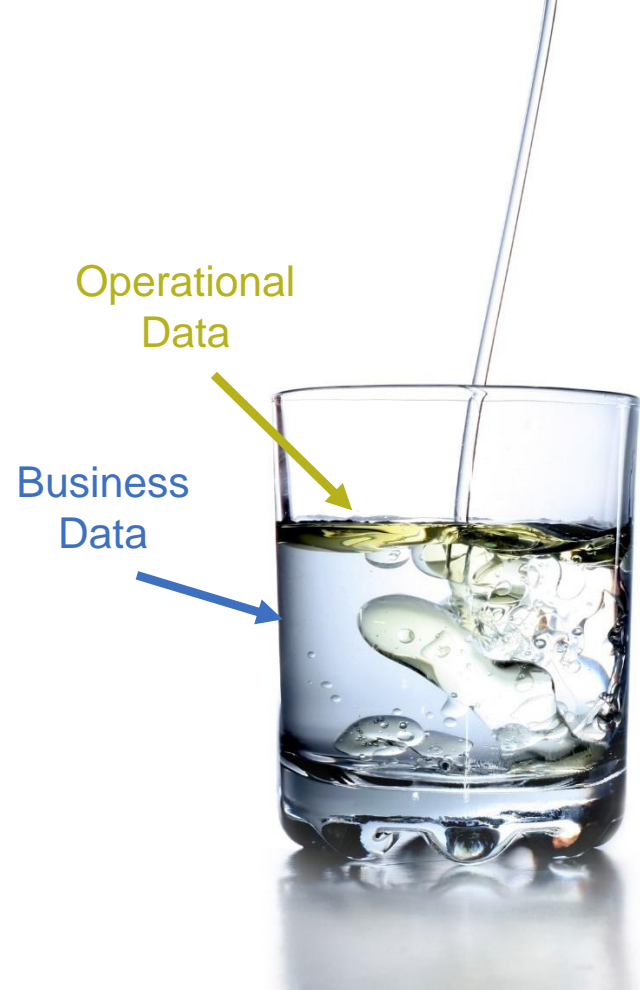


Microsoft's Cloud Platform, which includes Cortana Intelligence, Azure IoT, Power BI and the PI Integrator for Microsoft Azure, is a **recognized premier platform for Cloud AI and Big Data analytics**.



Red Carpet Incubation Program (RCIP)

The Red Carpet Incubation Program (RCIP) is a comprehensive collaboration between OSIsoft and Microsoft to accelerate operationalization of IoT analytics using a business-oriented agile incubation process.

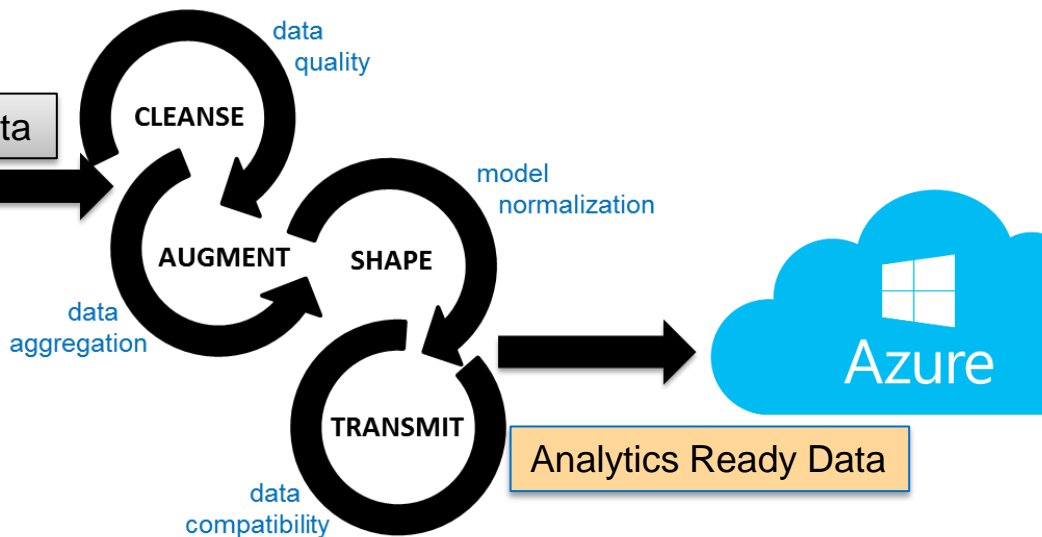


“Data scientists spend up to 80 percent of their time wrestling with the data rather than generating new business insights.”

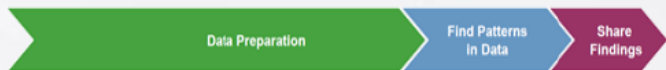
—NEW YORK TIMES

PI Integrator for MS Azure provides Analytics-Ready Data | Context | Events via C-A-S-T

Asset Data



80% WASTED TIME



Analysts spend vast majority of time preparing data, not analyzing data.

Identify relevant use cases

Leveraging the PI System and Cortana Intelligence to Increase Process Efficiency



COMPANY and GOAL

Deschutes Brewery is the 7th largest craft brewery in US, and wanted to maximize production with its existing infrastructure to fund construction of a third brewery in Roanoke, VA

CHALLENGE

Batch's phase transition happens between manual density measurements occurring every 8-10h

- Impact: Losing up to 72H in production time

SOLUTION

Use data science to achieve accurate predictive analytics for determining a batch's density measurements

- PI System
- PI Integrator for Microsoft Azure
- SQL Data Warehouse
- Azure Machine Learning
- Azure Data Factory

RESULTS

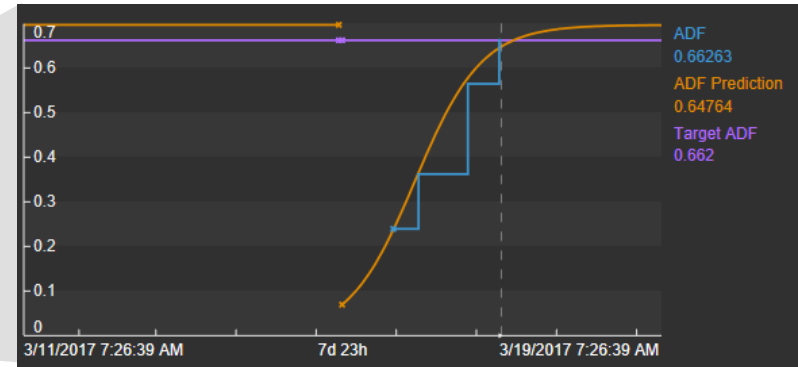
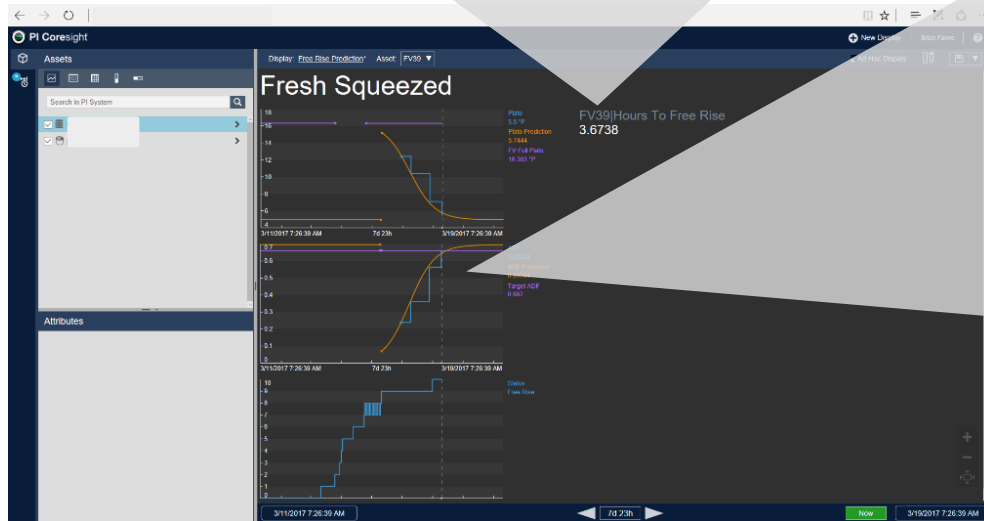
Ability to eliminate production time losses and increase production capacity

- Accurate predictions of when a batch's phase transitions from fermentation to free rise

Predicting the transition is a low-cost, accurate option

FV39|Hours To Free Rise
3.6738

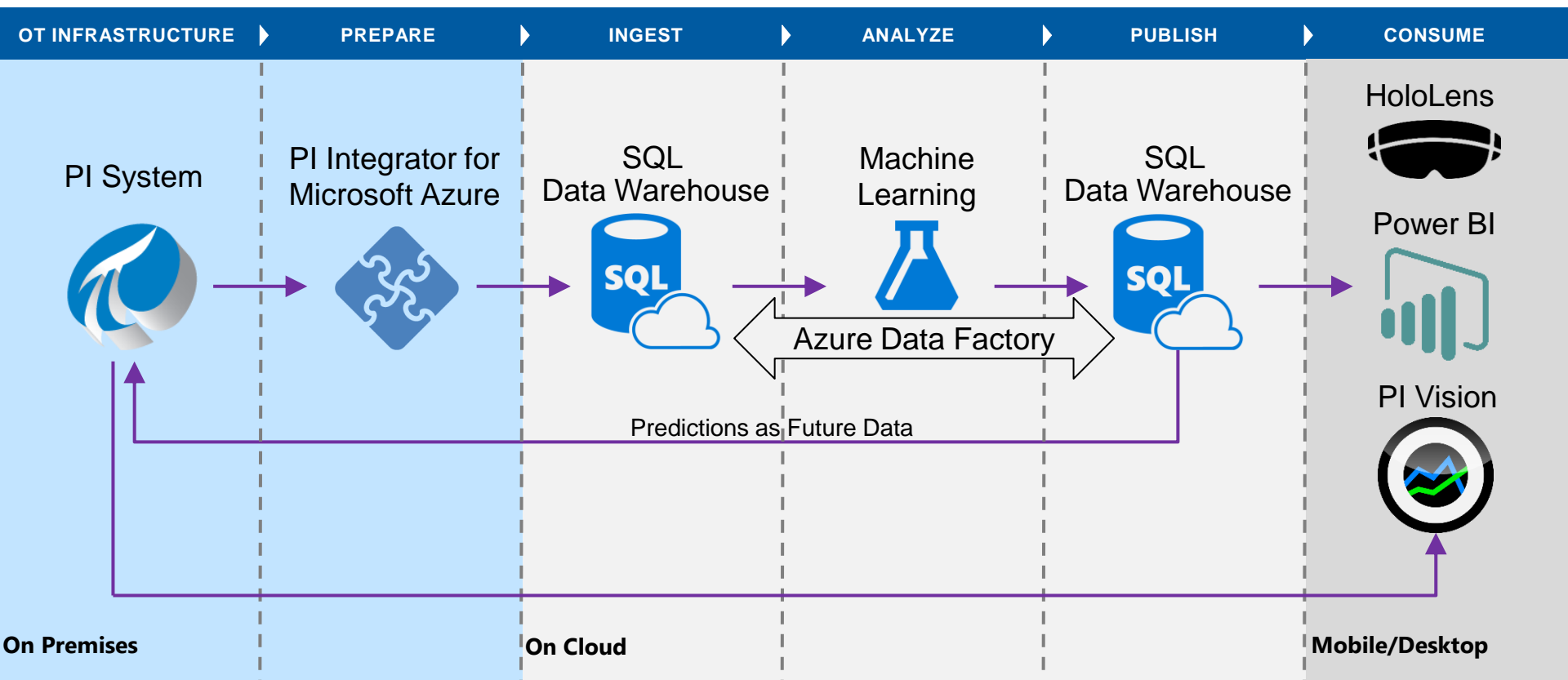
Indicate when transition happens



Use experience & predictions to ensure high quality beer

<https://enterprise.microsoft.com/en-us/customer-story/industries/hospitality-and-transportation/osisoft-deschutes-brewery-used-project-springfield/>

OSIsoft PI System and Microsoft Azure Integration



Mining Fleet Predictive Maintenance

Barrick Gold

RCIP engagement provided the site with access to vehicle data like never before. Site was totally dependent on the vendor information, but now has access to data in a useful, meaningful manner. The site is now in the cutting edge of maintenance with Predictive models that detect engine failures before they occur.

David Luque, Control Engineer



CHALLENGES

Maintain large fleet of mining trucks with limited access to data

Site dependent on vendor to provide truck information

SOLUTION

RCIP team provided PI System connectivity to ingest VIMS data, develop PI AF models, and create analytics to detect over 60 different type of events

PII4MA published Asset and EF views, which are integrated with ERP, Dispatch, and maintenance data

Barrick and McKinsey developed PowerBI reports and Predictive models for inclusion in Barrick's newly-developed asset health software application

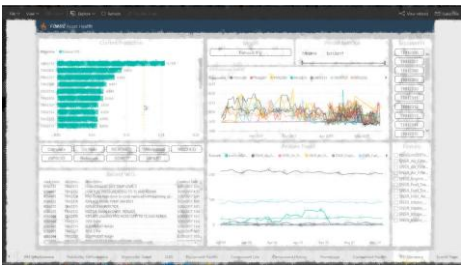
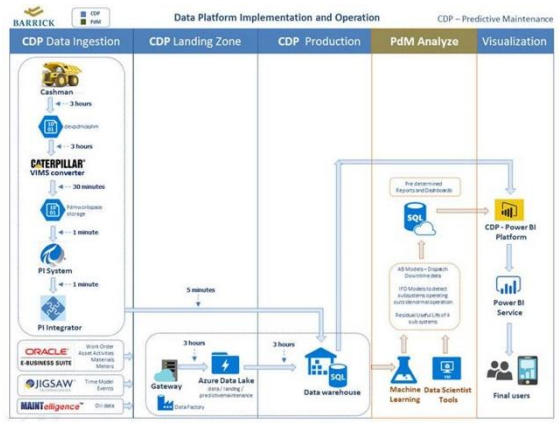
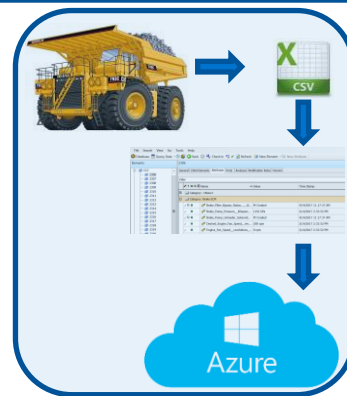
RESULTS

PowerBI reports providing detailed information on fleet performance, maintenance, and reliability

Predictive models to detect probability of engine component failure in the next 5 days

System	Description	Condition	Expected Values	Trigger Action 1	Trigger Action 2
Engine	Delta (RT-LT) Exhaust Temperature	Engine Load >95%			
	Trend Engine Coolant Temperature	Engine RPM > 700			
	After Cooler Temperature	Engine RPM > 700			
	Trend Engine Oil Temperature	Engine RPM > 700			
	Crank Case Pressure	Engine RPM > 700			
Trend Engine Oil Pressure	Engine at High Idle (1750 RPM)				
Trend Engine Oil Pressure	Engine at Low Idle (1700 RPM)				
Trend Boost Pressure	Engine Load >95%				

System	Description	Condition	Expected Values	Trigger Action 1	Trigger Action 2
Suspension System	Left Front Suspension Cylinder Pressure	Traveling Empty, Pay/load < 30 Tn; & Ground Speed > 15 km/h	2820 < Pressure < 3100 kPa	Pressure Trending at ± 20% of limits for more than 7 days	
	Right Front Suspension Cylinder Pressure	Traveling Empty, Pay/load < 30 Tn; & Ground Speed > 15 km/h	2820 < Pressure < 3100 kPa	Pressure Trending at ± 20% of limits for more than 7 days	
	Front Suspension Cylinder Delta (RT - LT)	Traveling Empty, Pay/load < 30 Tn; & Ground Speed > 15 km/h	ΔP stays within ± 375 kPa	ΔP > ± 375 kPa in the last 14 days	
	Left Rear Suspension Cylinder Pressure	Traveling Empty, Pay/load < 30 Tn; & Ground Speed > 15 km/h	1710 < Pressure < 1990 kPa	Pressure Trending at ± 20% of limits for more than 7 days	
	Right Rear Suspension Cylinder Pressure	Traveling Empty, Pay/load < 30 Tn; & Ground Speed > 15 km/h	1710 < Pressure < 1990 kPa	Pressure Trending at ± 20% of limits for more than 7 days	
	Rear Suspension Cylinder Delta (RT - LT)	Traveling Empty, Pay/load < 30 Tn; & Ground Speed > 15 km/h	ΔP stays within ± 375 kPa	ΔP > ± 375 kPa in the last 14 days	



- AF Workshop focused on Exhaust and Suspension Systems
- Project grew to include all truck Systems
- integration with CMMS for automated WO generation
- Integration with ESRI
- Presented at SF UC 2017

- Worked with large Barrick-sponsored team involving Microsoft, McKinsey, OSISOFT
- RCIP participation to create ML models based on VIMS data
- Event and time-series data fed to DW via PII4MA
- Focused on detecting probability of major component failures

Use case determines the type of engagement

Microsoft Azure is the cloud technology of choice

RCIP-IoT

- PI System on premise – historical data available
- Utilizing PI Vision and PowerBI for use-cases like Remote Monitoring, Asset Performance Management,...

RCIP-IoT SaaS

- New customer or new site without PI System on premise
- Don't want to manage / maintain PI System

RCIP-AI

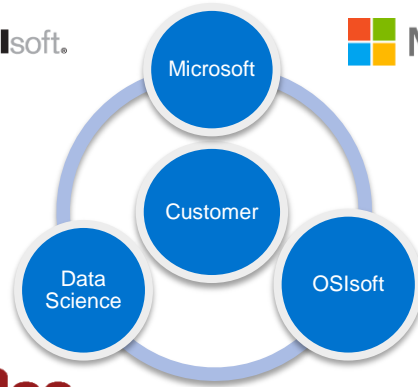
- PI System on premise – 2 years of historical data, with detailed resolution and context available to address e.g. predictive or prescriptive analytics for pump failure predictions

Manage the risk

Red Carpet Incubation Program (RCIP)

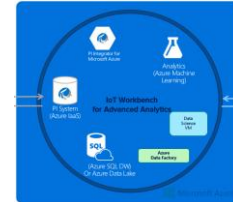
"We like the *agile approach* of **OSIsoft** and **Microsoft's Red Carpet Incubation Program** for rapid operationalization of advanced analytics, *helping us to harness the potential of digital technology and unlock value across Barrick's business,*"

*said Ed Humphries,
Barrick's Head of Digital
Transformation.*



PI Integrator for
Microsoft Azure (PII4MA)

Red Carpet Incubation Program



IoT Workbench for
Advanced Analytics (Azure-based)

Red Carpet Incubation Program Early Adopter Customers



Craft Brewery (USA)



Chemicals
(Germany)



TOYOTA
Automotive OEM



MITSUBISHI HITACHI
POWER SYSTEMS
Power & Utilities
(Japan)



Water Utilities (Public
Sector) - Poland



Metals & Mining
(Canada, USA)

Key take aways and call to action

RCIP is available today!

OSIsoft and Microsoft together can accelerate your IoT Analytics initiative

Talk to your OSIsoft Account Manager about your digital strategy and IoT Analytics use case

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OSIsoft



Questions

Please wait for the **microphone** before asking your questions

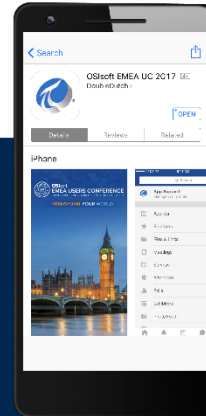


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