



# OSIsoft Super Regional

**Transform Your World**

**August 2018**

# Heard on the Street

## Partner Perspectives on Digital Transformation

# A Market Measured in Trillions

- IDC: \$1 Trillion in Enterprise IoT by 2025
- UC Berkeley: Seven Trillion Sensors by 2025
- Gartner: \$1 Trillion Saved by 2022 through IoT
- 61% of POCs Going Better than Expected
- And there are 40,000+ of these things out there



# Panelists

**David Winks**, Managing Director, AcquSight

**Walter Mitchell**, Maritime Director, SparkCognition

**Sheena Badani**, Head of Commercial Operations, Element Analytics

**Vincent Mihalik**, Director of Strategy for Jacobs Connected Enterprise

**Matt McDonald**, VP, Information Management Solution  
Data Systems Analysts (DSA)



# Thank You



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