



SIO.Perform Stream@Air Liquide How OSIsoft PI with analytics improve ROI From

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Conference Theme & Keywords

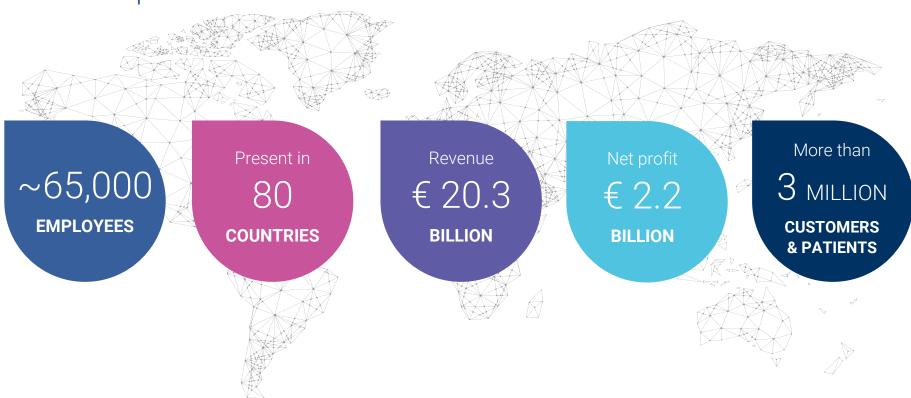




Air Liquide Industries **Smart Innovative Operations Initiative**



Air Liquide





Large Industries perimeter

365

Large Air Separation Units **Oxygen, Nitrogen , Argon**

50

Steam Methane Reformer Units **Hydrogen, CO, Syngas**

18
Cogeneration Units
Steam & Power



- Best in class performance in safety and availability.
- We improve the efficiency of our customer processes and help them preserve the environment.

Air Liquide Large Industries business challenge

Leading Approach

proactive handling of operational drifts ("detect incidents before they happen")

Industrial Sustainability

make sure what we work on will improve and continue 2020

Zero unplanned shutdowns

Double the efficiency gain

Connecting

Industrial expertise socialization

Fleet and data socialization

Digitalization

digitalization is key to enable all 3 above initiatives



Air Liquide Large Industries business challenge

DRIVE = PREDICT = OPTIM = PERFORM

Evolution of OCC

Automation and infrastructure for high level and safe remote operation

Predictive Analytics Monitoring

Early detection of potential failure

Business Analytics Monitoring

Operation decisions based on real time margin

Best Economical Performance

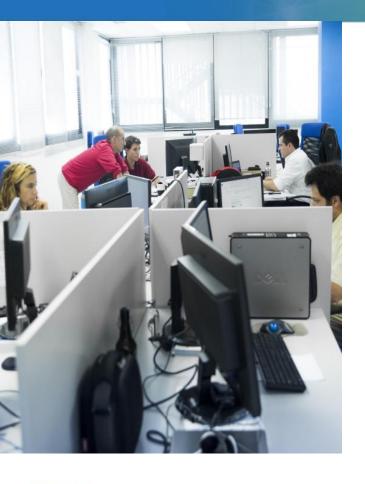
How to use data to improve economic performance of our assets





a Key Partner





Alizent purpose

Alizent is a fully owned subsidiary of Air Liquide, dedicated to **Industrial Internet of Things.** We **design** and **operate** solutions that **connect assets** to provide data and enhance performance to:

- deliver Air Liquide Digital Transformation for asset management and production & logistics optimization
- serve non competing 3rd party clients facing similar challenges as AL in their Digital transformation. Ex: LPG Industry - Beer Industry - Aluminum Industry -Health & Wellbeing Industry - Food Industry

Alizent - local presence and global reach



- 7 Offices to serve clients from
- 3 Networked Technology Centers (Paris - Madrid - Montreal)
 - 250+ employees
 - 20+ years of experience
 - ISO 9001
 - Digital Studio Facilities in Paris





Alizent augments industrial & medical assets with data

Returnable Assets: 22M assets tracked today



Remote Assets: 205K connected assets today







Production Assets: 200+ plants supervised today







Alizent Value Proposition

Accelerate rotation
Anticipate demand
Inventory & working capital optimization
Avoid losses / detect theft
Attach info to the asset
Enable new distribution & business model

Optimize service costs (refill, maintenance...)
Collect & share information with client / users / patients
Enable new distribution & business model

Improve plant performance
Traceability of production / regulation compliance
Pool operation teams across several assets
Enable new distribution & business model



SIO Program and Alizent

People

- 3 continents
- Data Scientists
- IT Architects
- PI Experts

Processes

- Agile
- Iterative
- Collaborative
- CustomerExperience

Phases

- Proof of Concept
- Pilot
- Industrialization
- Operation



SIO.Perform



legacy - The base



2 Zonal PI Infrastructures aggregating / replicating all the local data from ~170 sites in almost 40 countries (More than 500 000 Tags)

- 1 in Paris for EMEAI (Data for 16 years)
- 1 in Singapore for APAC (Data for 9 years)

Visualization: PI Tools (Datalink, ProcessBook and PI Vision) and Web Applications



But not leveraging 100% of the raw Data before **Smart Innovative Operations**



What is SIO.Perform

Issue: Model in the past was not accurate. Not actionable results



Idea #1

Empirical algorithm



Idea #2
Prescriptive algorithm



Idea #3 **Web platform**

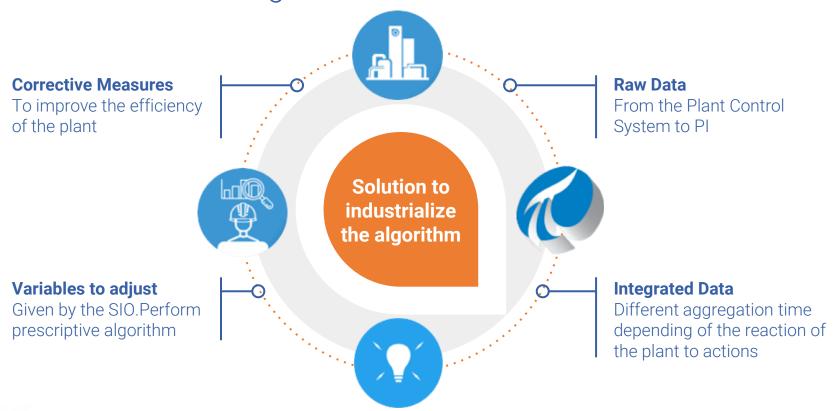


A specific algo?



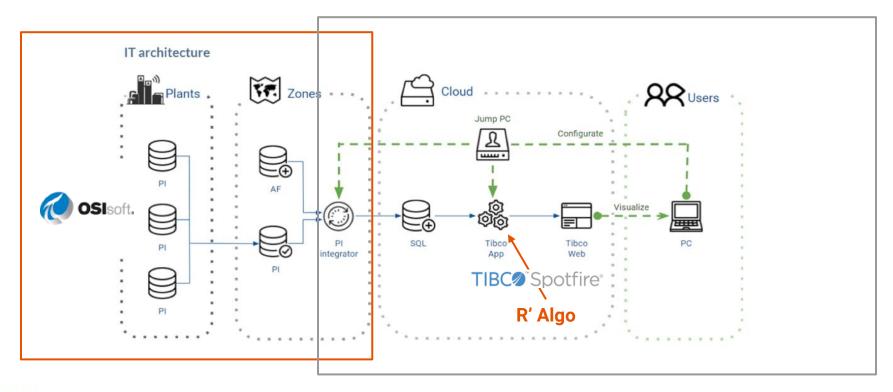


Industrialize the algorithm





SIO.Perform: a hybrid platform





Results & Schedule



SIO: A reality



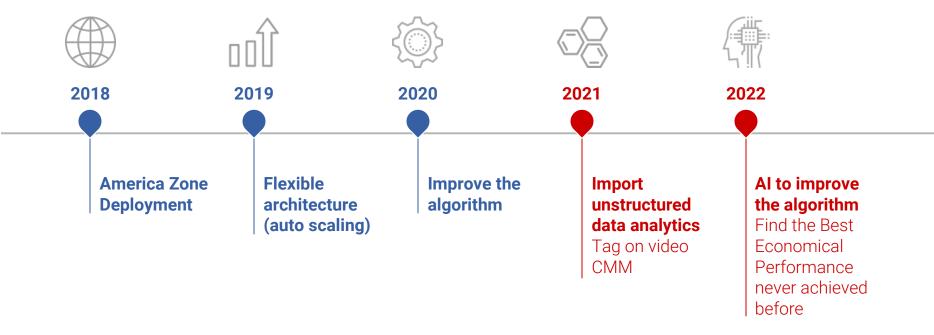


SIO.Perform in numbers: 3 months payback





Whats next?





Conclusion > How OSIsoft PI with analytics improve ROI



SIO.Perform is one of the digital transformation programs of Air Liquide Large Industries to leverage data in order to improve the economic performance of our assets

CHALLENGE

- ✓ Air Liquide LI 2020 objective: **Double the efficiency gain**
- Leverage value from available data

SOLUTION

- ✓ Alizent partnership
- ✓ Air Liquide 'R' algorithm
- ✓ Hybrid infrastructure:
 - On site OSISoft PI Server
 - Zone PI-AF and PI-Integrator
 - AWS Cloud server for Tibco

RESULTS

- Every Hydrogen plant equipped
 Europe, Middle East, Asia-Pacific
- ✓ Payback of the project in 3 months
- ✓ Saving 10 times of the project cost after 8 months
- ✓ Benefits in term of human resources, visibility, Air Liquide's customers, image, ...





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Questions

Please wait for the **microphone** before asking your questions

State your name & company

Please remember to...

Complete the Online Survey for this sessions





Merci

Спасибо

Danke

谢谢

Gracias

감사합니다

Thank you

ありがとう

Grazie

Obrigado

