Digitalization at Uniper

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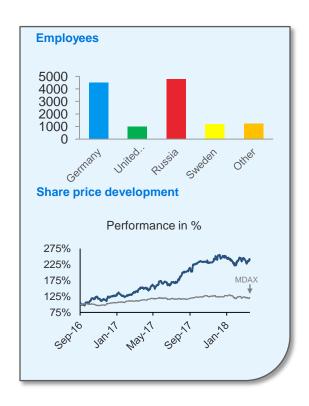




- Introduction to Uniper
- How Uniper successfully developed a digital transformation roadmap
- How Uniper approaches the implementation
- Technical elements for a successful digital transformation at Uniper
- What was essential for the success from a Uniper perspective?
- Early benefits
- Enerlytics: Equivalent Operating Hours

We are Uniper

- Uniper is an international energy company with approximately 12,000 employees and operations in more than 40 countries.
- Our portfolio comprises industrial-scale plants, trading activities and service provision.
 We provide a reliable supply of energy.
- Since September 2016, Uniper has been listed on the stock exchange and represented in the MDAX and MSCI-Germany.





Uniper at a glance

Our operations

Power Generation

Commodity Trading

Energy Storage

Energy Sales

Energy Services



We operate in 40+ countries around the world

€1.7bn EBITDA in 2017

100 years Experience

~36 GW Generation capacity

Main activities

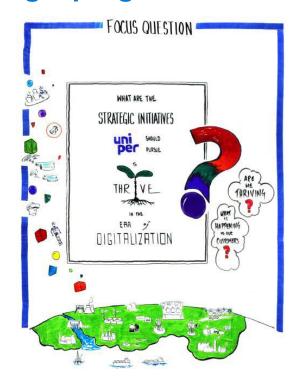


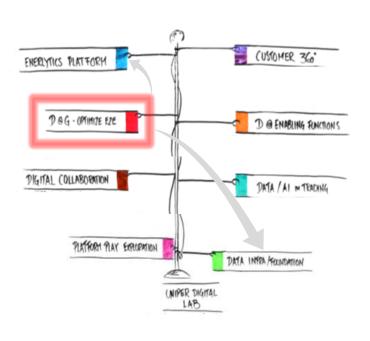




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In May 2017 we conducted an Envision Summit and agreed 9 strategic programs...

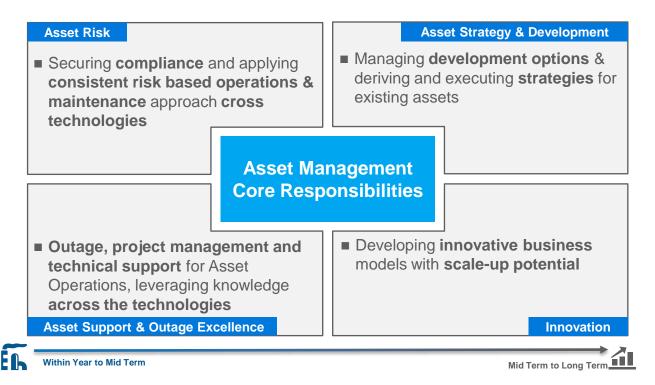






D@G Optimize F2E is a joined "Asset Management / Asset Operations" program...

Uniper's definition of Asset Management

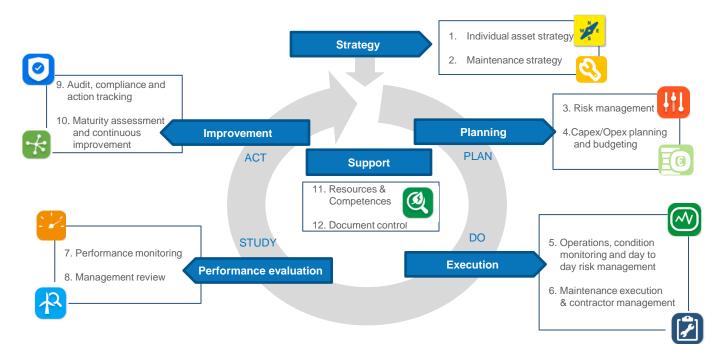




we maximise Uniper's asset portfolio and the asset life cycle value



Front-to-end digitalization of Asset Management processes





A truly data-driven, front-to-end digital management of our Generation portfolio



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Uniper's journey to it's digital transformation

...so we knew we wanted to approach this topic, but we had questions

99

We are already going through a major change, how do we approach the transformation in such challenging times?



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We are very cost sensitive, how much will it cost and when do we see tangible benefits?



changing, what do we include in the transformation and what do we leave out?

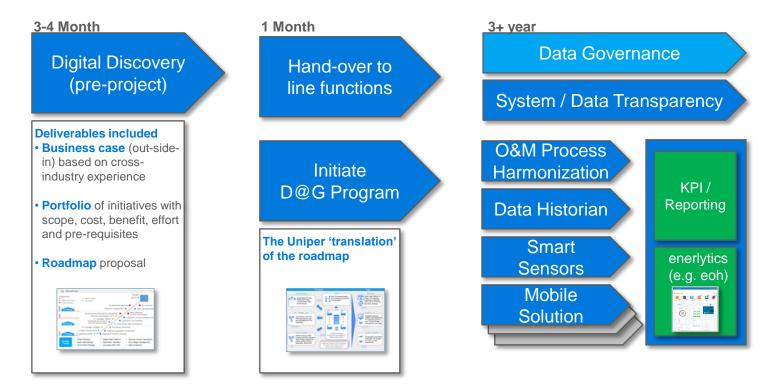
The market is continuously



...and how do we actually do this???



Uniper's journey to it's digital transformation



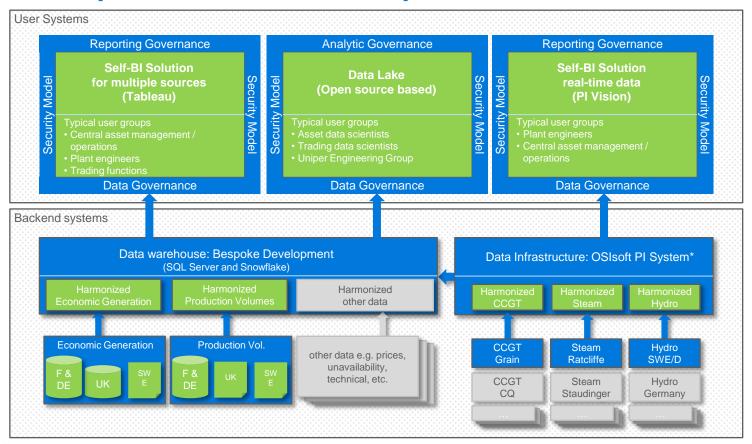


Goal: Become a data-driven company



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Abstract representation of the Uniper Architecture





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What was essential for the success from a Uniper perspective?

Senior Management is fully committed

Sponsored by the EVP Asset Operations, EVP Asset Management and the CIO.

Uncertainty is accepted

Pre-conditions at sites differ and it hasn't been done before, be agile.



A Business Program

The projects are lead by managers with business line function responsibility.

People Change is the challenge

To achieve a sustainable digital transformation we need to coach our people through the change.





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Significant benefits have been captured

Benefits have been captured within the first year of the program which is crucial for a successful people-change process

Digitalization

Resources freed up

A significant amount of manual data collection/ processing has been automated and therefore approx. ½ FTE have been "freed" at the first pilot site.



Digital Transformation

CAPEX spend reduced

With the introduction of the automated eoh based CAPEX planning, a sustainable approx. four m€ saving has been achieved.



Early benefits realized in the **first year** of the program assures buy-in

Paper-based process digitized

The "geographically scattered" hydro business now uses mobile devices for their daily maintenance operations which is directly linked into our SAP PM.



Fully integrated F2E process

The fully integrated f2e process will enable Uniper to align its maintenance and the commodity trading activities in an optimal way in order to benefit best from the volatile global energy market.





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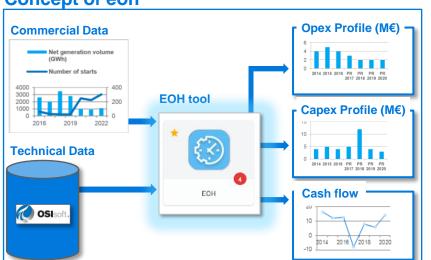
The Equivalent Operating Hours in a nutshell

Why adopt the Equivalent Operating Hours (eoh) concept?

The market situation has changed dramatically in the last years. The goal is to collect all maintenance strategy for the main equipment and implement an automated tool which **deliver the latest maintenance planning** with **live site data** (**OSIsoft PI System**) and the **latest forecast from the trading** division (operating hours & starts).

This will allow Flexible Maintenance and Unique and clear Maintenance Strategy view per Plant .

Concept of eoh





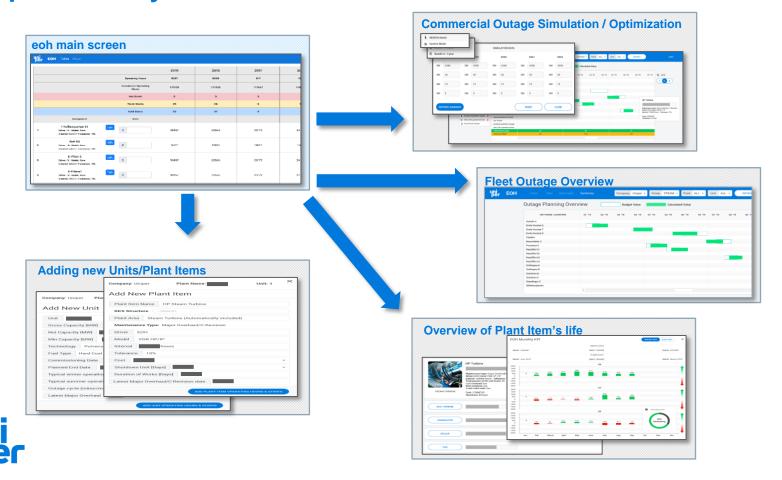




Do you want to find out more about eoh and Enerlytics?

Visit www.uniper.energy/enerlytics

Uniper's enerlytics – OSIsoft PI based Module eoh



Digitalization at Uniper



Uniper is a **global energy company** that generates, trades, and markets power on a large scale. We also procure, store, transport, and supply commodities such as natural gas, LNG, and coal as well as energy-related products.

What is special about our capabilities is that we can provide both technical and commercial expertise at the same time.

We are looking for innovative solutions and **believe in the advantages offered by digitalization**.



CHALLENGE

Become truly data-driven with a front-to-end digital management of our Generation portfolio and thereby increase profitability

Each plant site is unique, therefore

- plant systems installed,
- · protocols in use and
- scope, granularity, availability and quality of data

differs from site to site

SOLUTION

Made heterogenous operational plant data available as "clean" information for planning, doing and studying

- Asset Framework
- Event Frames, Notifications
- PI Vision
- PI Data Link

RESULTS

Significantly reduced CAPEX spend via Uniper's enerlytics based and publicly available Asset Management Planning tool and reduced waste

- Reduced CAPEX by >4mio€
- Removed waste and thereby freed-up engineer's time approx. 1000h/year per site



Digitalization at Uniper



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- Uniper SE

Questions

Please wait for the microphone before asking your questions

State your name & company

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Merci

谢谢

Спасибо

Danke

Gracias

Thank You

감사합니다

ありがとう

Grazie

Obrigado

Learn more about **Enerlytics** visit us at

www.uniper.energy/services

