



Transformation to a data-driven organization

Jan Spijkerman & Justin Lambeck





Jan Spijkerman

Manager
Manufacturing IT

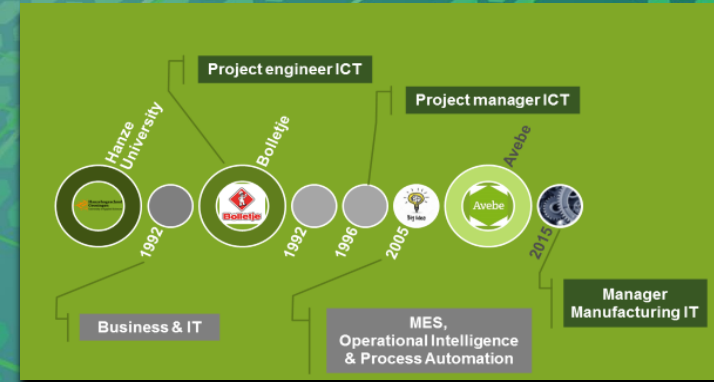
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Justin Lambeck

Engineer
Manufacturing IT

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- Chemical Engineering Background
- Since August 2018 @ MIT
- Application contact / Admin for the PI System & TrendMiner





Avebe

100
YEARS

Innovation by nature
since 1919



www.avebe.com

Short introduction movie



About us

- Established in 1919
- An international cooperative of starch potato growers
- Approximately 2300 members
- HQ in Veendam, the Netherlands
- Production facilities in Northwest Europe
- Global sales organisation
- Approximately 1326 employees worldwide



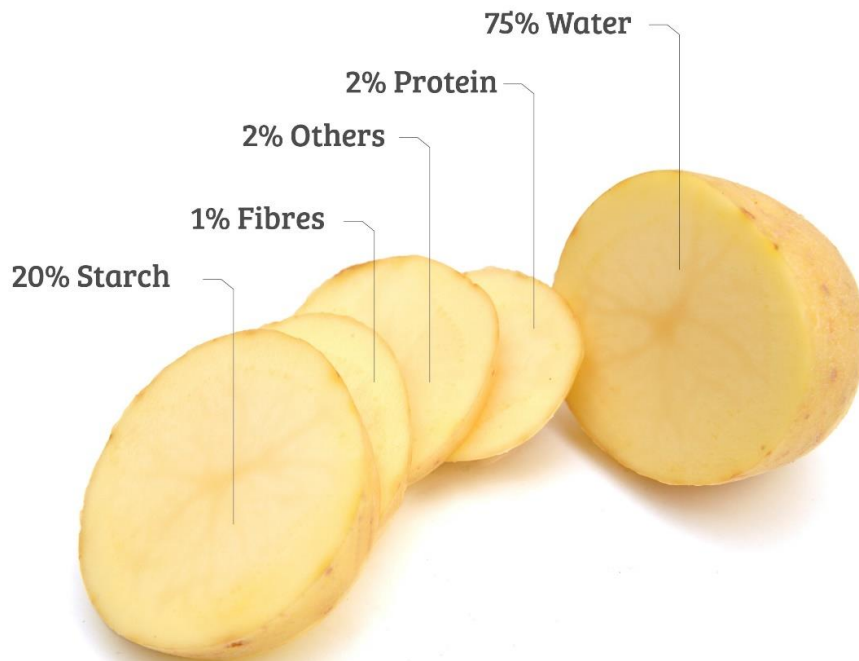
82%



18%



We extract everything to be had





Key figures

Year	2017/2018	2016/2017	2015/2016
Net turnover (in millions of euros)*	576.6	551.3	548.6
Performance price (EUR/ton)*	85.81	82.16	77.10
Solvency	43.6%	49.0%	48.8%



Avebe

100
YEARS

Number of members

Germany (Weser-Ems) 256

The Netherlands 1367

Germany (KPW) 645



Our production sites

Ter Apelkanaal

Foxhol

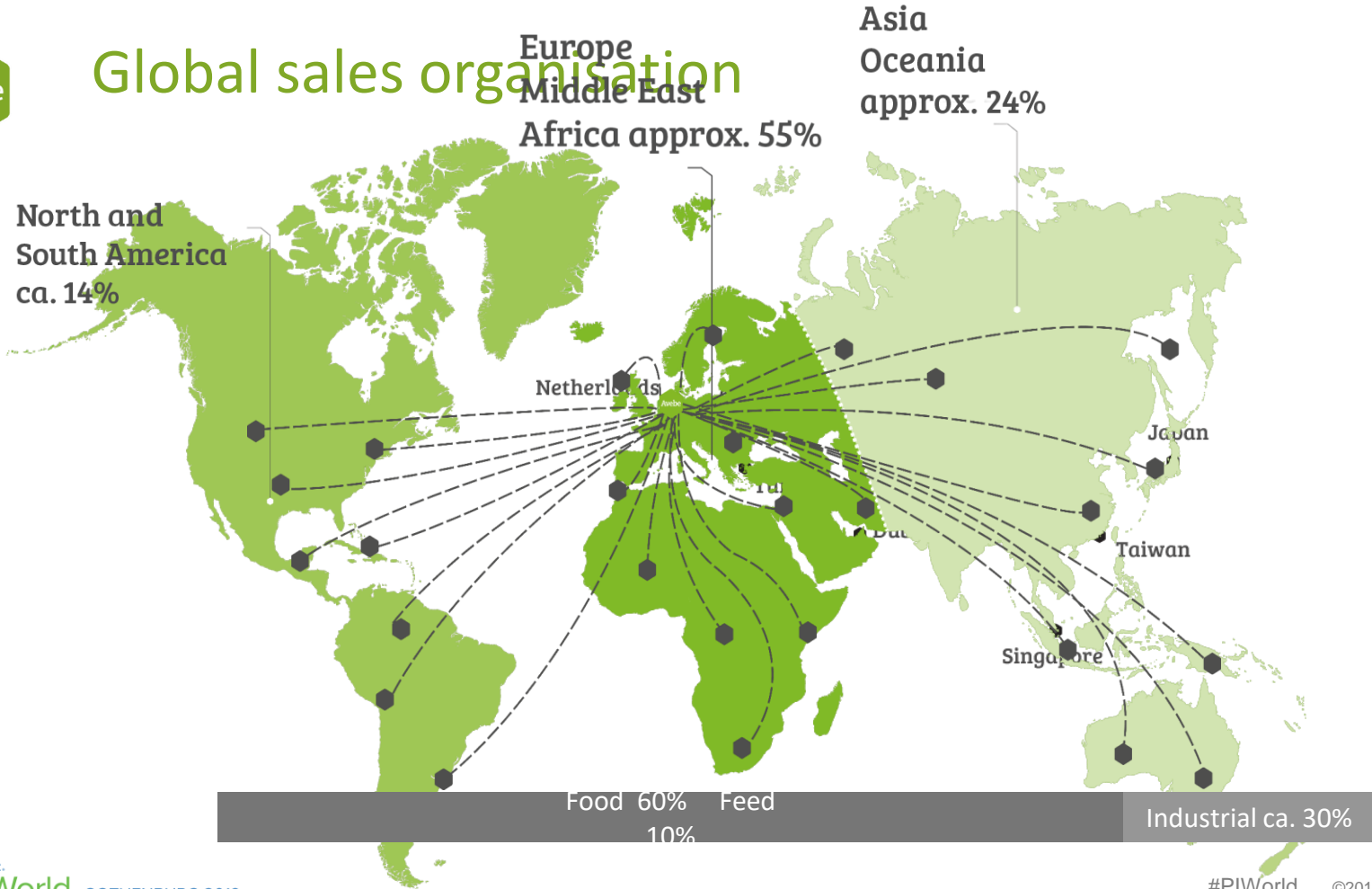
Gasselternijveen

Malmö

Dallmin

Lüchow

Global sales organisation



The Avebe logo consists of a green hexagon with the word "Avebe" in white text inside it.

Avebe

A small black hexagon with the text "100 YEARS" in white.

100
YEARS

Our markets

A white hexagon with a green border, containing the word "Food" in green text.

Food

A white hexagon with a green border, containing the word "Feed" in green text.

Feed

A white hexagon with a green border, containing the word "Industrial" in green text.

Industrial

Over two-thirds of our ingredients are sold worldwide in the food industry



Market - Food Ingredient Solanic

- Potato protein
- Vegetable proteins
- Non-allergenic, free of GM materials, clean label, gluten-free
- Very high nutritional value
- Vegetarian, vegan, kosher & halal, sustainable





Manufacturing IT



Manufacturing IT

Mission & Vision

CEO / CFO

Operations

Group

IDP
Projectportfolio

ICT

- Business application
- Infrastructure & security

Manufacturing IT

- Manufacturing operations management
- Industrial Process Automation
- Focus on Operations
- Focus on Operational Technology & Real Time data

Mission

*“Be a reliable & high valued **business partner** for Operations as well as being the **competence center** for Manufacturing IT within Avebe”*

Vision

*“To run a high value adding operation to **raise the maturity level of process automation and operational intelligence** within Avebe Operations with consistent high quality in which people, innovation and internal & external partnerships can **flourish**”*



Manufacturing IT

Mission & Vision

Responsibilities

- Responsible for reducing the risk for production failure due to IA.
- Responsible to support Operations to increase OEE and lower costs.
- Responsible for co-developing a long term 'Factory 4.0' vision. Focussed on Industrial Automation, but meaning more than just IA alone.
- Responsible for support & improvement on current IA, Tools & production processes.
- Responsible for quality of IA which will be an essential part of current & future strategic projects.

Competences

1. Strategy / Architecture	2. Compliancy / Security	3. Innovation
<ul style="list-style-type: none"> • Vision & strategy • Standardization • Organisation (recruitment) • Training / Education • Advise • Implementation 	<ul style="list-style-type: none"> • Cyber Security • Validation • Auditing • Standards • Advise • Implementation 	<ul style="list-style-type: none"> • New trends • New applications • New technics • Knowledge / Partnerships • Implementation
4. Management / support	5. Projects / Modifications	
<ul style="list-style-type: none"> • Service Desk • Application management • Contract management • Licence management • Patch Management • Advise • Implementation 	<ul style="list-style-type: none"> • User requirements (PVE, URS, ...) • Basic / detail engineering (FDS, SDS, ...) • Review • Quality audits (FAT, SAT, ...) • Implementation/Go Live 	

V-model

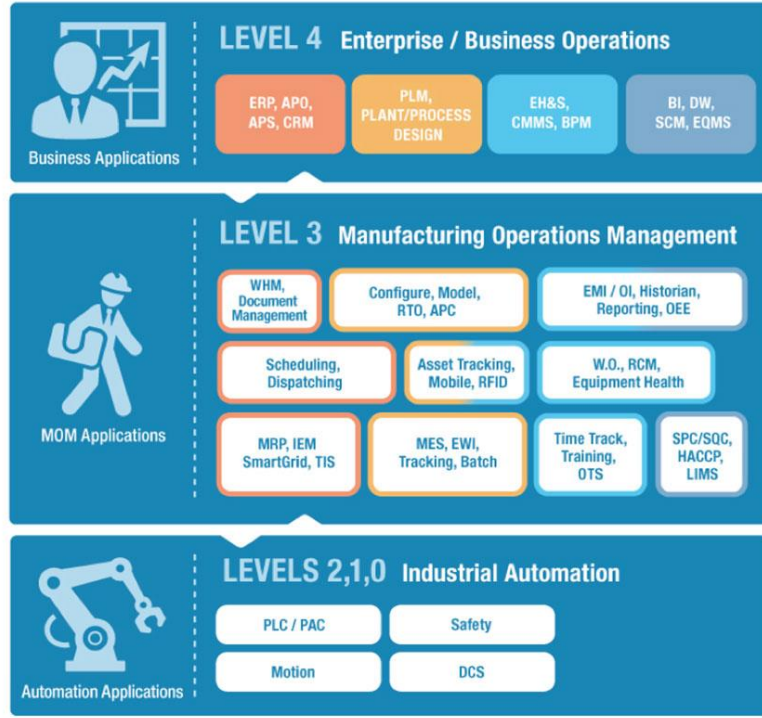




Manufacturing IT department

MANUFACTURING OPERATIONS MANAGEMENT

Software / Application View



ICT



OSIsoft®



TrendMiner
A SOFTWARE AG COMPANY

Manufacturing IT



PIWorld

GOTHENBURG 2019

#PIWorld

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Strategic
Journey

Factory4.0 - a data-driven organization



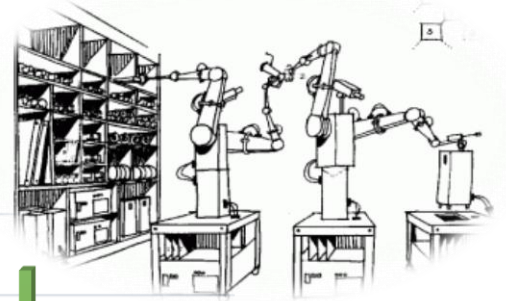
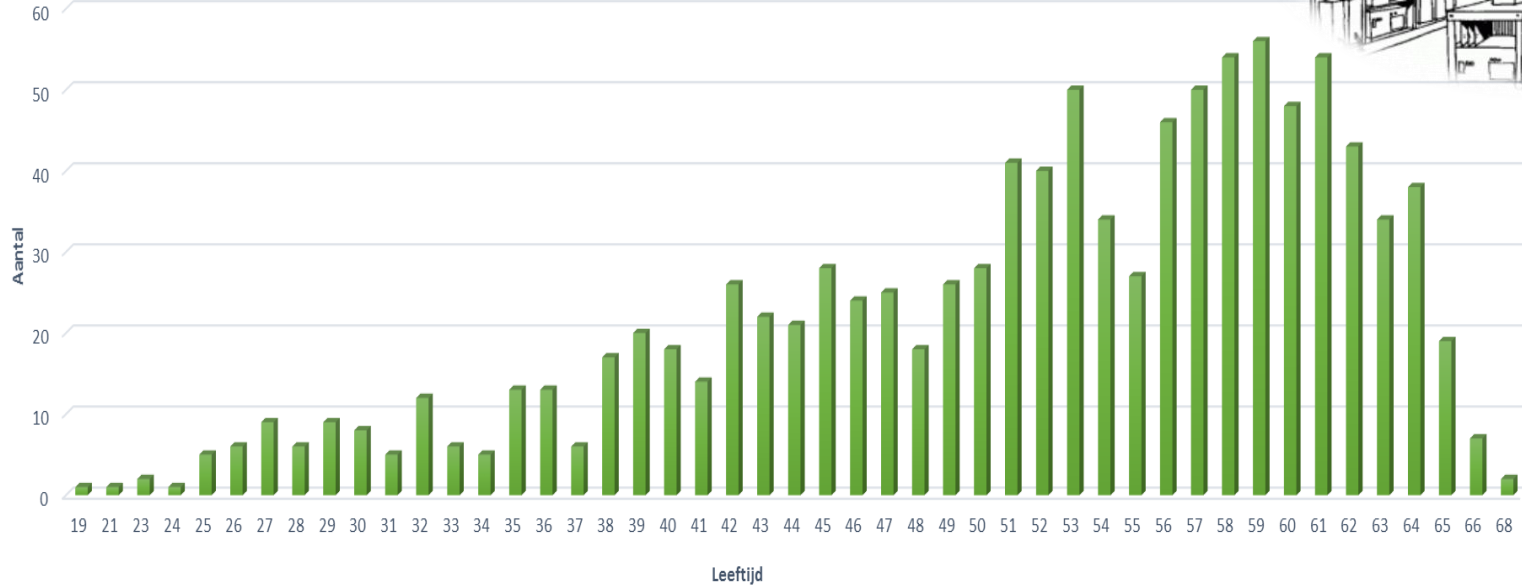
The technology storm is developing



Source Deloitte

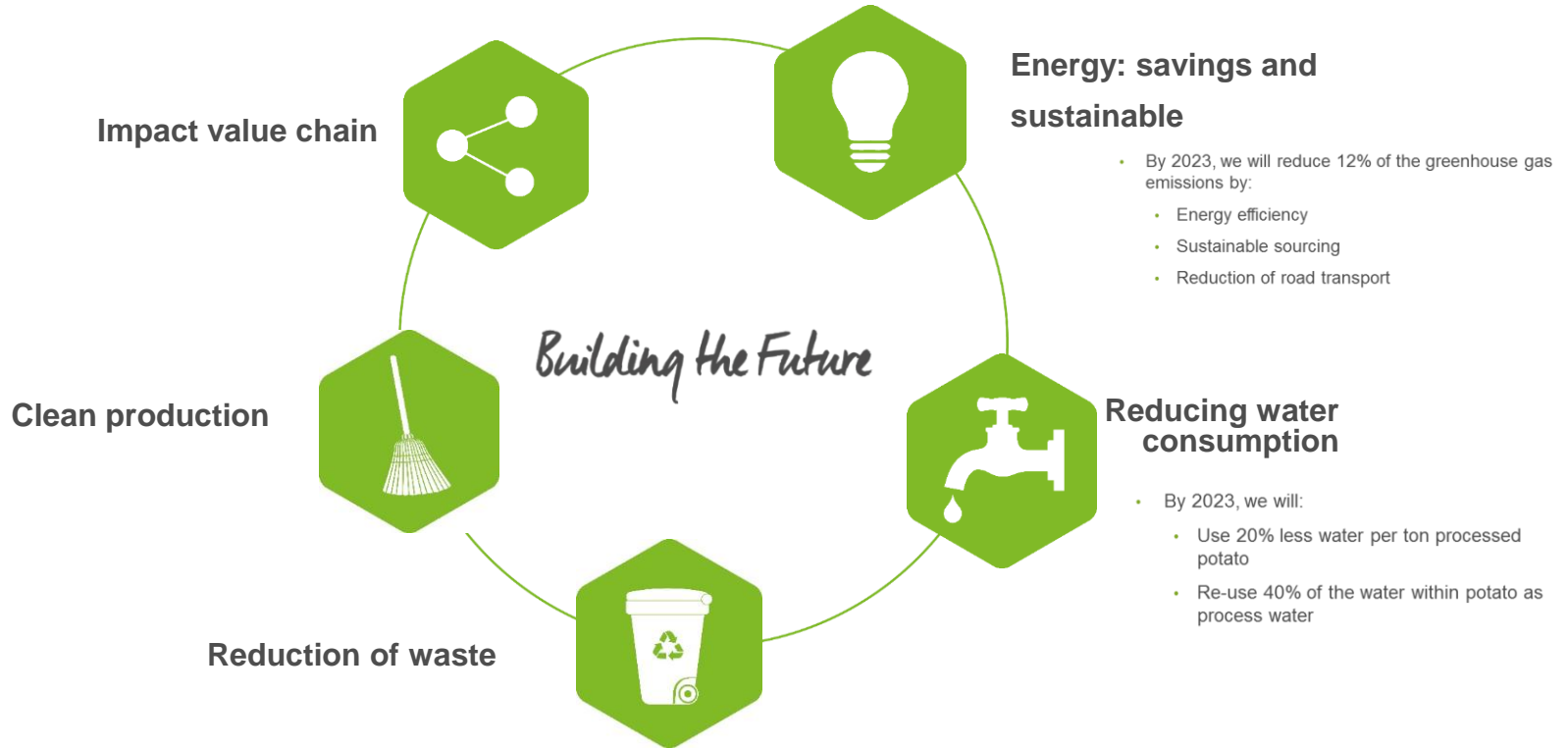


Ageing of Avebe employees





Sustainability themes





The Operations strategy 2023 is founded on 5 main strategic pillars

Vision

“To run a sustainable, value adding operation with consistent high quality in which people and innovation can flourish”

Enforce the basics

- QESH standards & focus
- Continuous process development
- Maintenance systems
- Project management capabilities

Innovate product & processes

- Implementation capability for product & technology innovations
- Strengthen license to operate (in food)

•Build strategic partnerships

Operational excellence

- World Class Operations program
- Value Driven Maintenance program
- Enforce KPI structure
- Activate insights from MES and data collectors

Sustainability

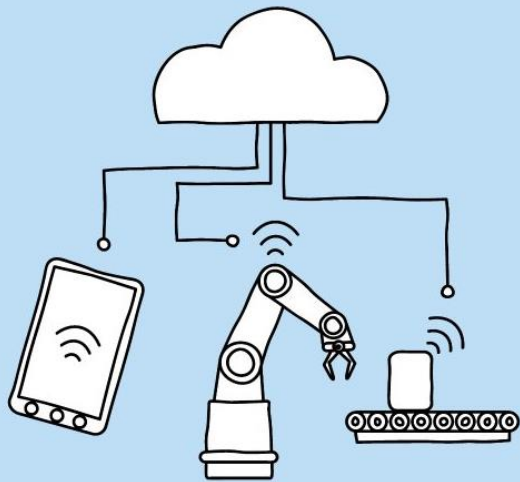
- Strive for minimal water usage & CO₂ footprint
- Establish clean label processes

Build proactive Organisation

- Create an active and venturous culture among employees
- Strive to be one-step ahead of regulations
- Strive to become best and safest place to work
- Define changes for future job positions



Factory4.0 a data-driven organization



Industry 4.0

The 'Smart Factory'. Autonomous decision making of cyber physical systems using machine learning and Big Data analysis. Interoperability through IoT and cloud technology.

DATA



Factory4.0 a data-driven organization

Vision

Operational Intelligence

Building a data-driven organization to increase overall productivity & quality

Process Automation

Building reliable systems and highly automated production-lines to increase overall productivity & quality

People

Trained and skilled people who are able to work with highly automated production-lines and to use new technologies to increase overall productivity & quality

Pilots4.0

Discover and learn new technologies



Factory4.0 a data-driven organization



From average performance to **World Class Operations Management**

Business Drivers

- Reduce operating costs
- Reduce utilities usage
- Reduce quality costs
- Increase capacity
- Increase throughput and yields
- Reduce business risk

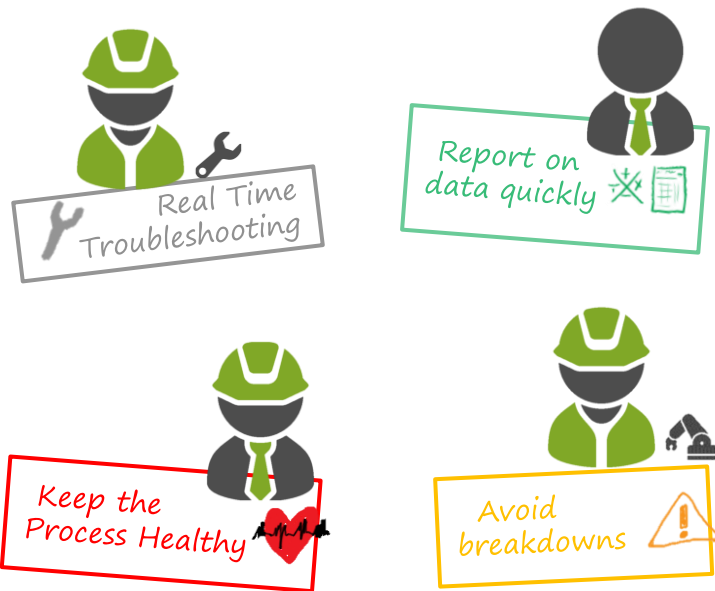




Factory4.0 a data-driven organization



Operational Intelligence

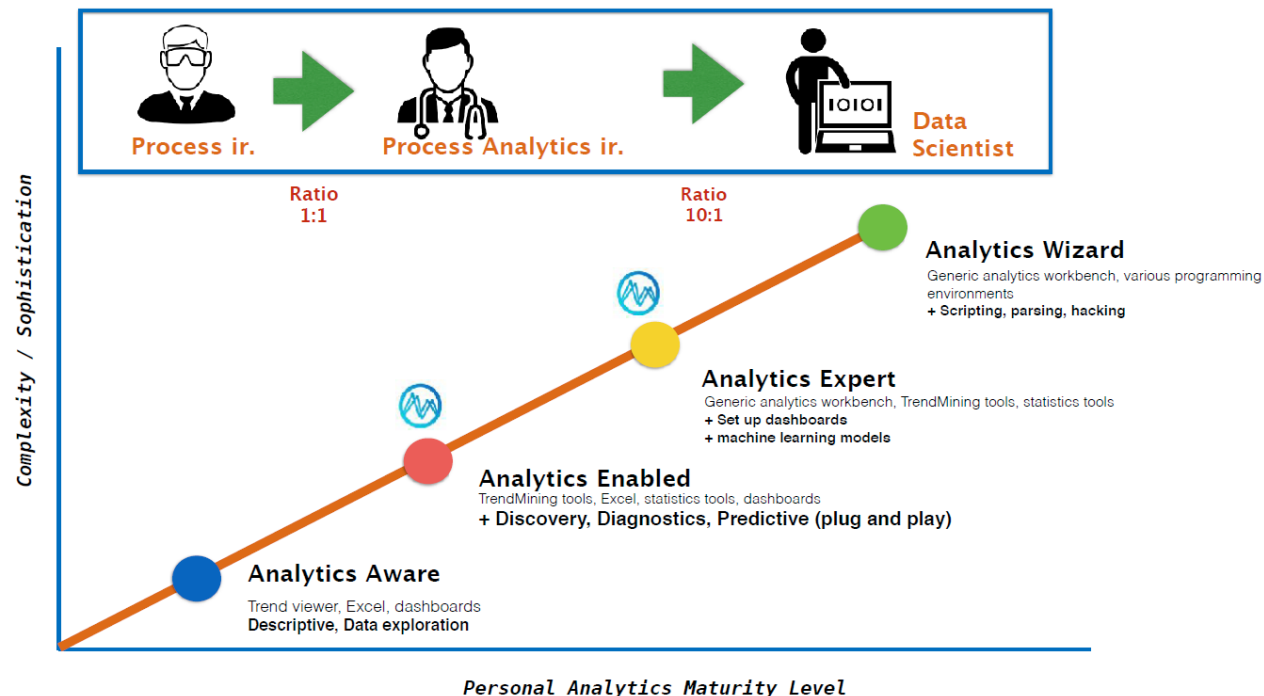


The **accessibility** of data is paramount for
informed decision making
at all levels of **business**



Factory4.0 a data-driven organization

Operational Intelligence



Step 1

We have to develop the **next generation** process engineers

Step 2

We have to develop the **next generation** maintenance engineers

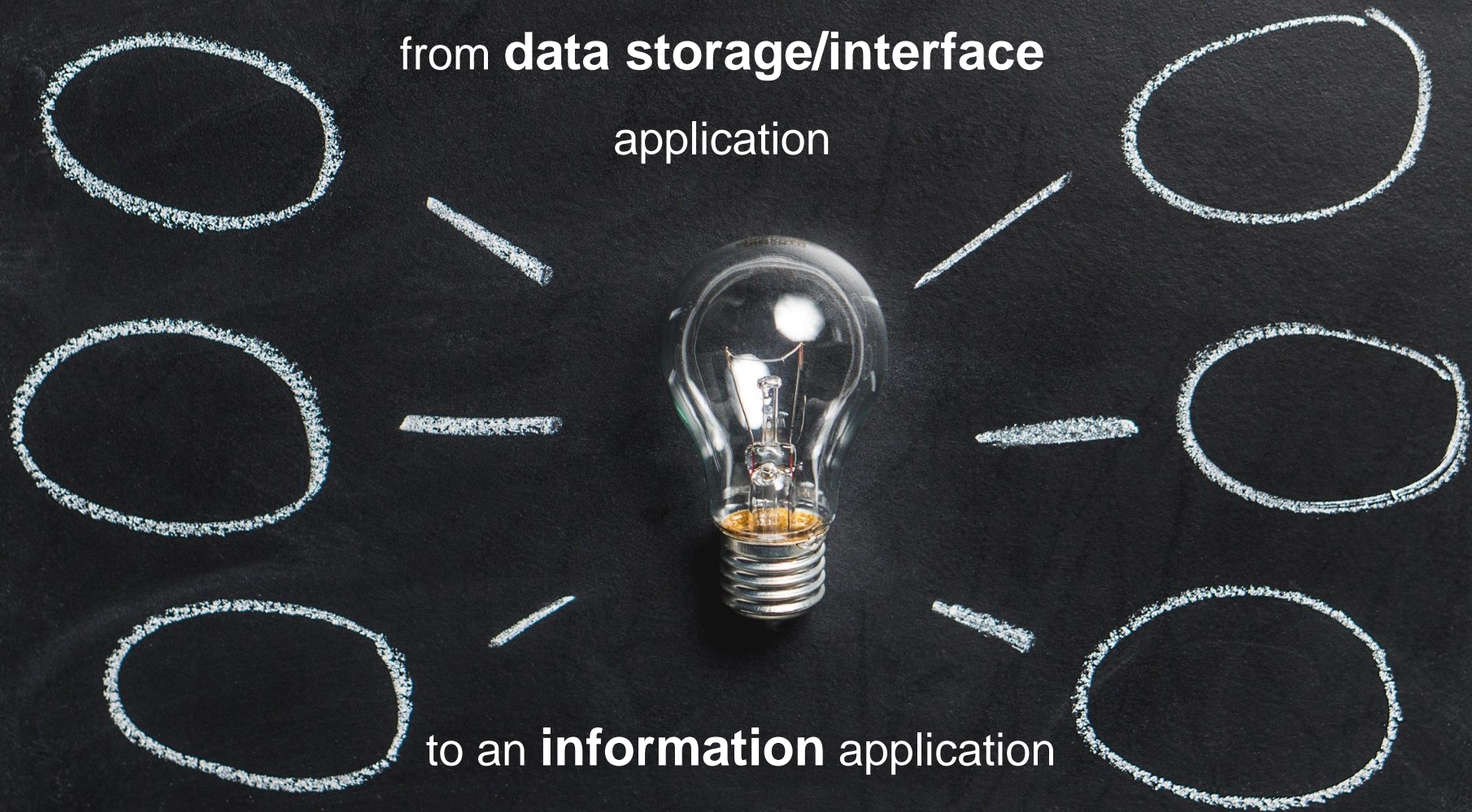
Step 3

We have to develop the **next generation** Operators

Step 4

the **next generation** ... or **new** ... 27

from **data storage/interface**
application



to an **information** application



Factory4.0 a data-driven organization

Operational Intelligence

Build Strategic Partnerships





Factory4.0 a data-driven organization



Exploring the Enterprise Agreement



Digital Transformation in Production: Site Survey Review

*Justin Lambeck, Jan Spijkerman
Tjeerd Zwijnenberg, David Hoven, OSIsoft*

April, May 2019



Opportunities for Avebe



Loss Prevention & Asset Health

- Increase asset uptime
- Reduce give-away (more water and less protein & starch in product)
- Reduce starch, protein & fiber content in waste water
- Reduce re-work



Process Productivity

- Optimize usage of chemicals
- Strengthen operational optimization capabilities
- Improve data capturing & data visibility across departments



Energy Efficiency & Water Usage

- Improve situational awareness regarding energy, CO2 & water consumption across departments
- Expand energy mgmt. capabilities



Quality Mgmt.

- Integrated system for production-, quality- & release-related data
- Quality aspects in OEE
- In-process quality prediction



Talent Acquisition & Retention

- Capability & knowledge sharing
- Enable resources by leveraging modern tools appropriately

See how others did: Improve energy efficiency

A larger paper milling customer:

Saved roughly **6M\$** by analyzing energy and steam consumption at sites



North American Mining company:

Reduced energy spent across all sites **by 1%**





Value



Cost

Decision



In
Practice



Architecture

Process Automation – Up to date automation systems & standardization at plant level

SIEMENS

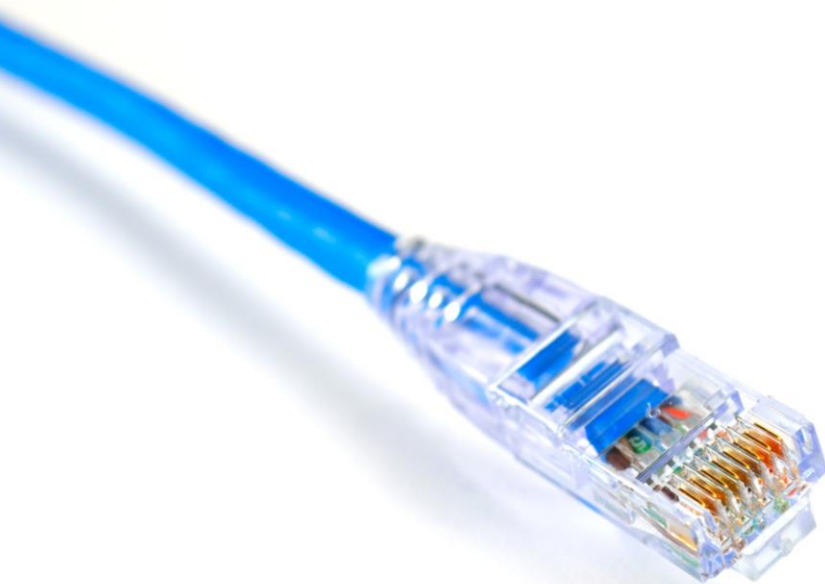


HMI / Batch



PLC / DCS





The PI System as

- an interface between process automation
- an historian server for data collecting
- main platform for Operational Intelligence



TrendMiner

- an important additional tool

for self service (visual) analytics



Current status PI system

~200 users



3 client applications



~65.000 tags



18 interfaces



DAL
0%



LUC
0%



MMO
75%
3K tags



FOX
75%
7K tags



TAK
75%
39K tags



GNV
30%
7K tags



INNO
0%

A large industrial machine, likely a rice mill, with multiple horizontal rollers and a large curved metal housing. A hopper at the bottom is filled with white rice grains. The machine is set in a factory environment with various pipes, cables, and structural elements visible.

Knowledge Sharing
In-house training sessions for users
&
Avebe/OSIsoft PI User conferences



Modelling of the Asset Framework
in scope for new plants/projects

A background image of a spiral-bound notebook. In the center, a small ball of crumpled blue paper sits on a page with faint pencil sketches. The sketches include a circle, an arrow, and the handwritten text "What?!". The notebook's metal spiral binding is visible on the left side.

Development PI server

Controlled production environment
while maintaining creative freedom
for (key)users

Elements

- DE-DAL
- DE-LUC
- NL-FOX
- NL-GNV
 - Solanic
 - 200/300
 - 300L
 - 000 Shift data
 - 73100 Pre-treatment
 - 73200 AFORT
 - 73300 Eluaat
 - 73400 concentraat verwerking
 - 73600 Concentraat
 - 73800 utilities
 - Solanic 200/300 niet meer gebruiken
 - Solanic 300L niet gebruiken
 - Solanic Rapportage Tags
 - NL-Silostanden
 - NL-TAK
 - AMF
 - Dextak
 - Milp
 - VMF
 - Grondstof
 - GUM
 - Lijn A
 - Lijn B/C
 - Lijn V
 - Logistiek
 - PN1
 - 600 Reactoren

601 Reactor R60100

General Child Elements Attributes Ports Analyses Notification Rules Version

	Name	Backfilling
✓	f(x) Afwijking pH meters	✓
✓	f(x) AZADos	✓
✓	f(x) AZADos-Running	✓
✓	f(x) BatchActive	✓
✓	H Batch-info	✓
✓	f(x) BatchName	✓
✓	f(x) BisulfietDos	✓
✓	f(x) BisulfietDos-Runni...	✓
✓	f(x) CBLDos	✓
✓	f(x) CBLDos-Running	✓
✓	f(x) CircularenActie...	✓

Name: Afwijking pH meters

Description:

Categories:

Analysis Type: ☒ Expression ☐ R

Utilizing the PI Asset Framework
Calculations within PI AF
Use of Event Frames

Add a new variable

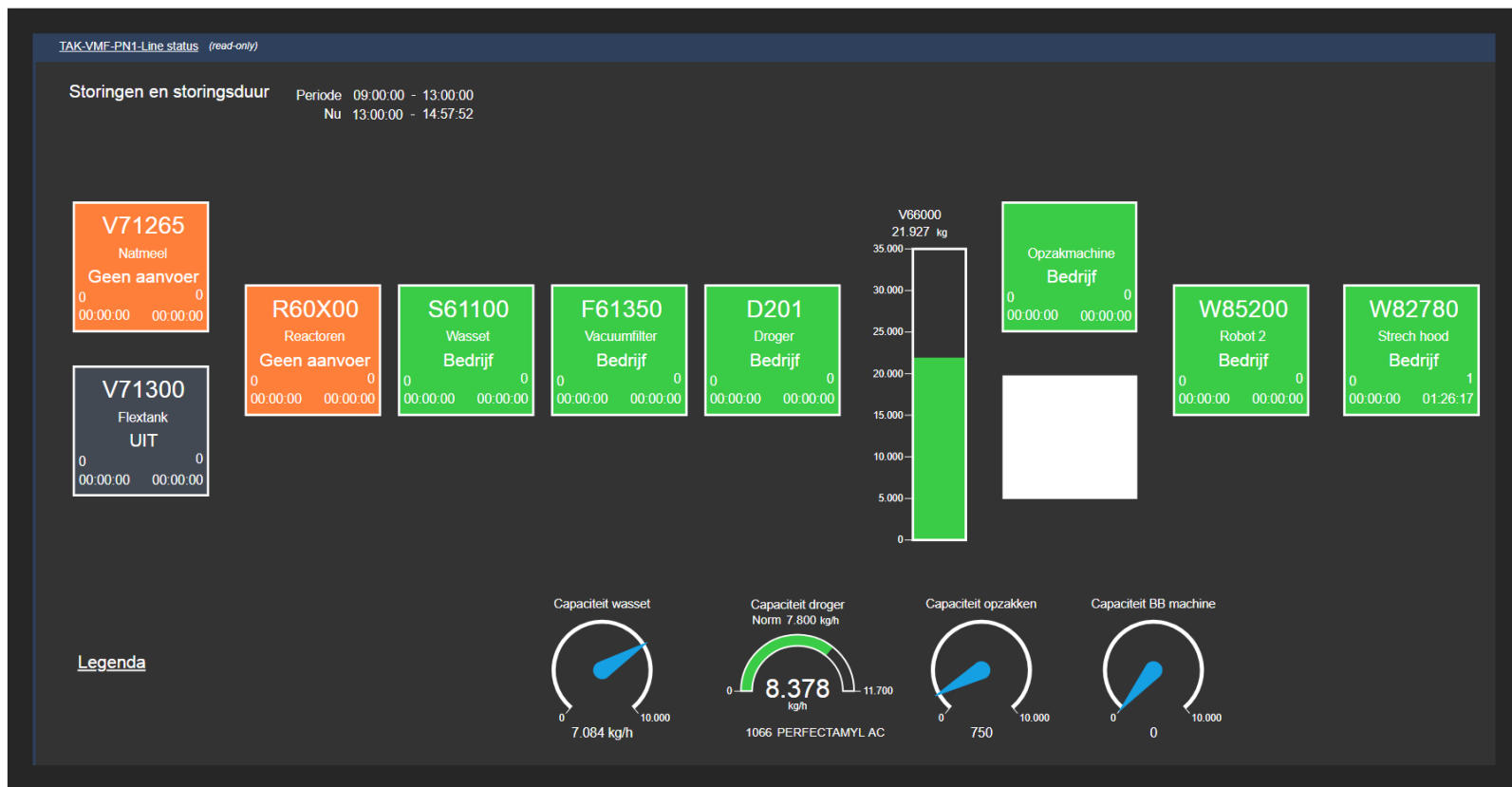
Name	Expression
Meetcircuit	'MeetCircuit Stap'=4
Circularenlossen	'CircularenLossen Stap'=4
Afwijking	If Meetcircuit and Circularenlossen then TagVal('pH','*-1m')-TagVal('pH meting circulatieleiding','*-1m') else NoOutput()

Data Visualization Guide – Best Practices

- 1 - Choose the right chart type
- 2 - Format style
- 3 - Add clarity
- 4 - Direct attention
- 5 - Share

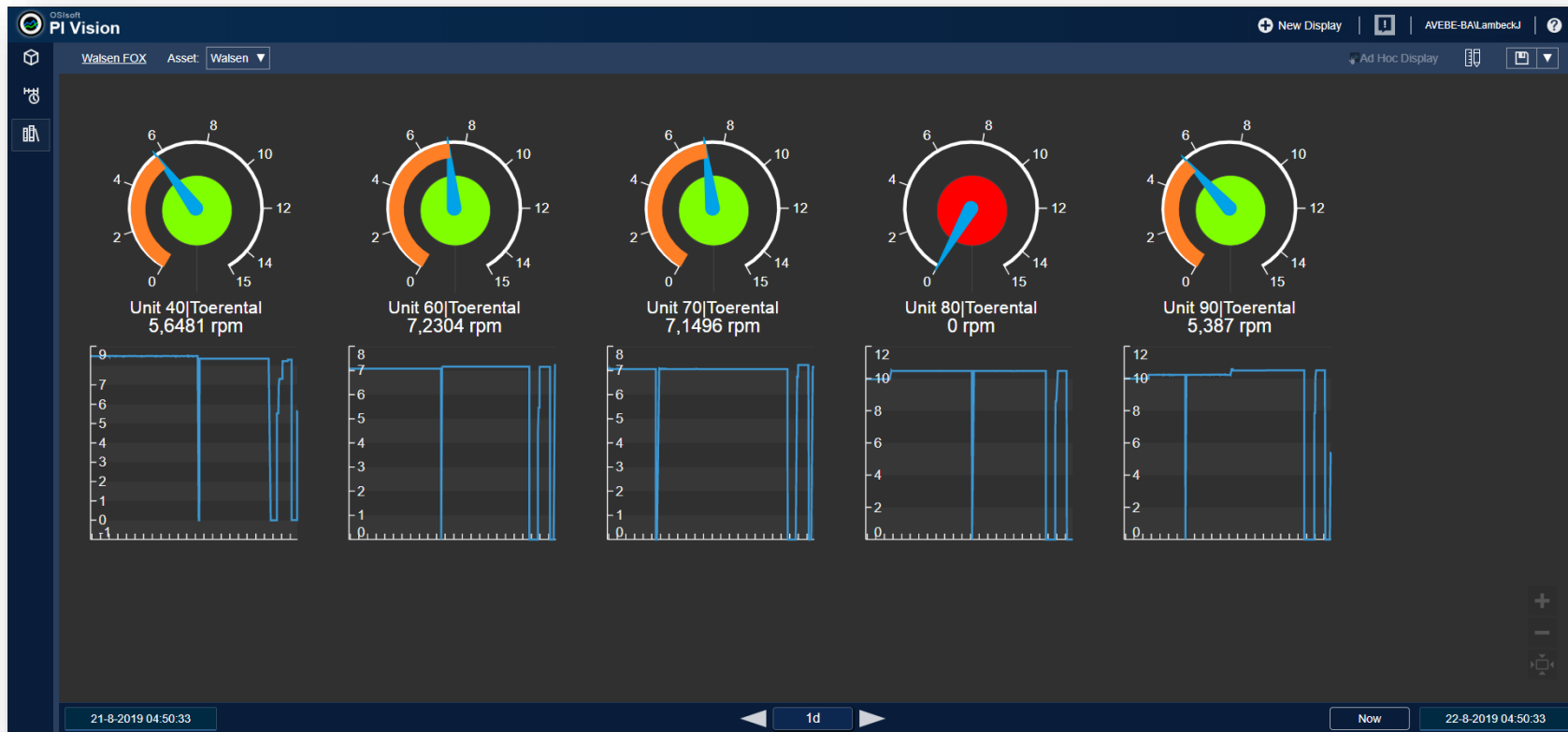


OEE - production line status dashboard





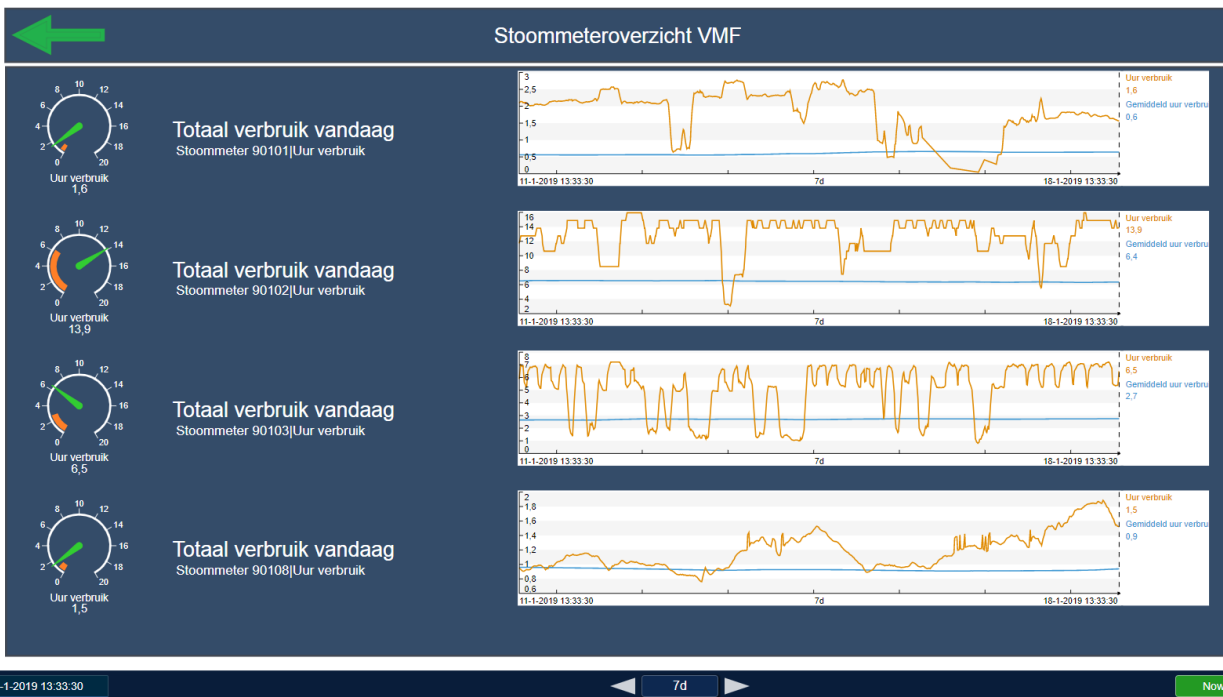
Production status – drum dryers





PI Vision – Energy Monitoring

“Data available anywhere and anytime”



Real-time silo dashboard





TrendMiner in practice: Coagulation



Problem Statement

Reactor shuts down once or twice for every CIP (Cleaning In Place)
→ 30 times per year restart

Approach

Use TrendMiner to look for stable and unstable start-ups
& Compare these periods



TrendMiner in practice: Coagulation



Issue:

Valve opened to
fast

Solution:

changing ramping in
process automation



TrendMiner in practice: Coagulation

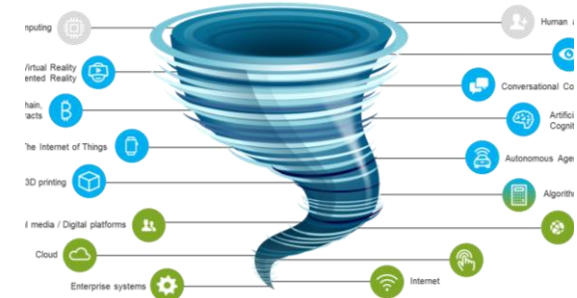
Business impact

Reduction of 30 downtime periods per year.



Avebe

Transformation to a data-driven organization



CHALLENGE

The technology storm is developing

- More and more technologies coming available on the market
- Additional challenges with an ageing workforce: ~20% will retire within 5 years

SOLUTION

Avebe developed an operations strategy “Avebe Factory4.0”

- Main goal Factory4.0: Transforming Avebe with data
- *OSIsoft Enterprise Agreement*

RESULTS

Strategic focus on getting value out of data

- PI System as strategic platform
- TrendMiner Corporate Explorer Program
- WCOM program
- Value Driven Maintenance program



The Power of Visualisation

How many S are in this picture?

[illegible]

Questions?

Please wait for
the **microphone**

State your
name & company



Please remember to...

Complete the Survey!

Navigate to this session in
the mobile app for survey

