# **IoT Platforms and Optimisation**

Presented by: Thorsten Ulbricht, Roche Philipp Sutter, Octavesoft GmbH



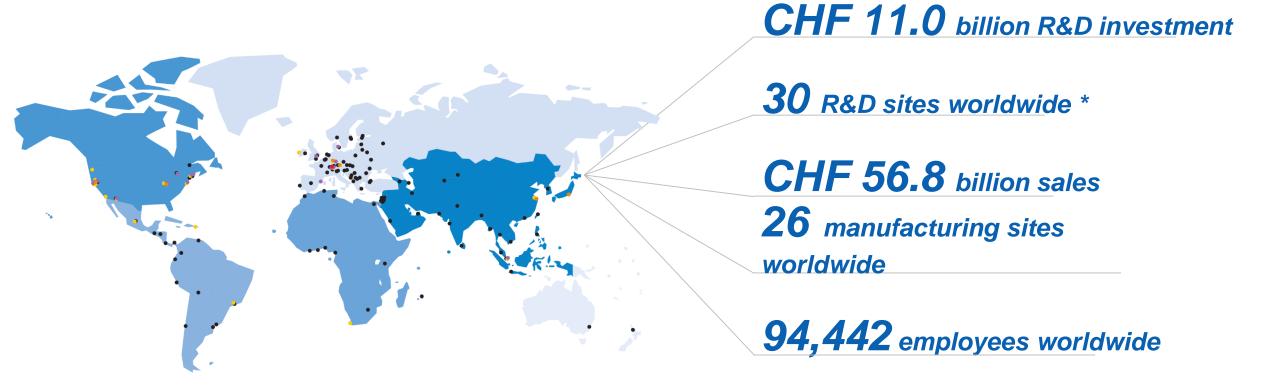
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# This is Roche 2019



# Roche is a global pioneer in personalised healthcare *Innovation: it's in our DNA*



**#1** R&D investor in healthcare\*\* Among **top 10** R&D investors across industries

\*Pharmaceuticals and Diagnostics \*\* Strategy & Global Innovation 1000, Winter 2017



Doing now what patients need next

We believe it's urgent to deliver medical solutions right now – even as we develop innovations for the future. We are passionate about transforming patients' lives. We are courageous in both decision and action. And we believe that good business means a better world.

That is why we come to work each day. We commit ourselves to scientific rigour, unassailable ethics, and access to medical innovations for all. We do this today to build a better tomorrow.

We are proud of who we are, what we do, and how we do it. We are many, working as one across functions, across companies, and across the world.

We are Roche.





### Creating sustainable value

#### Our impact on society



#### Innovating for patients

### Providing a great workplace

**127 million** patients treated with our medicines

**30% of key leadership positions** now held by women

**32 Roche medicines** on the WHO Model **22% of key leaders** with diverse work List of Essential Medicines experience

20 billion tests conducted with Roche 7 products

72%\* employee engagement rate

Being a trustworthy partner

23 new partnerships in Diagnostics

**107 new partnerships** in Pharmaceuticals

**100% of approximately 1,000 business-critical** suppliers riskassessed Protecting the environment & supporting communities 13% decrease in

water consumption since 2015

**23% improvement** in the eco-balance since 2014

**10% decrease** in energy consumption since 2015

\*measured by Global Employee Opinion Survey 2017

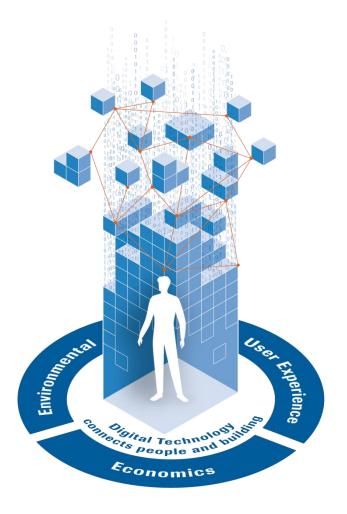


#### **Smart Building IoT Platform and Optimisation**

#### Philipp Sutter OctaveSoft GmbH, Thorsten Ulbricht Roche



#### **Smart Building** *Vision of a Smart Building @ Roche*



#### Our Smart Building ...

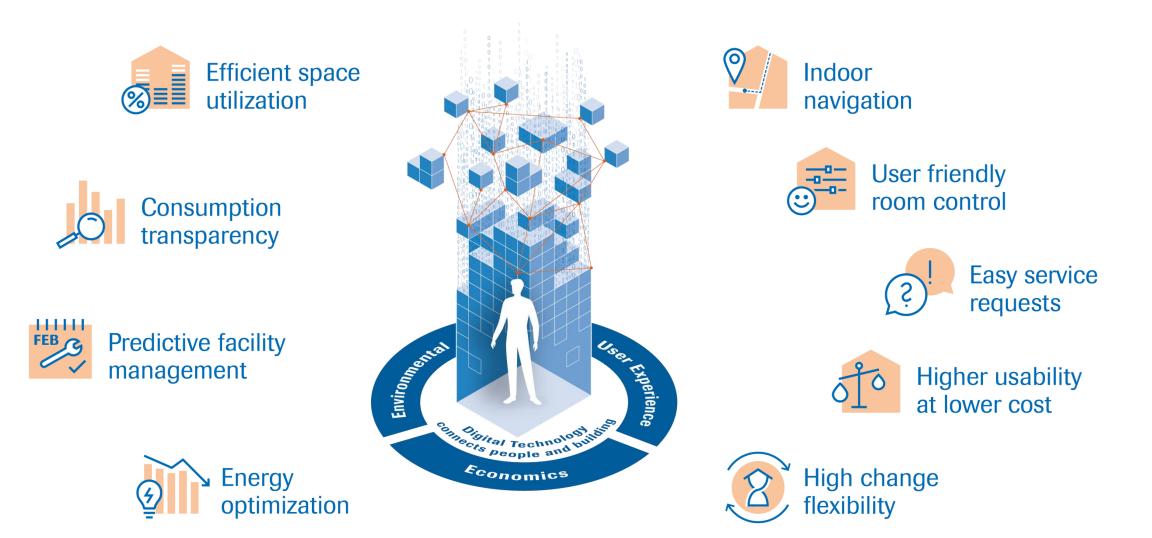
is interconnected with its environment,

is easily changeable in its capabilities, provides a high user satisfaction and displays sustainable values .



#### **Smart Building**

Requirements to a Smart Building







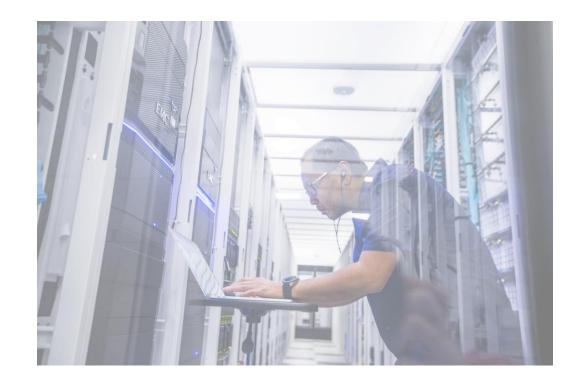
#### Everyone knows...

....Data is the new gold

But no one can tell where to dig.

Just putting together data in an interdisciplinary approach can help to find new targets.

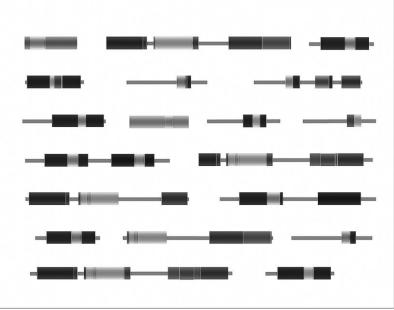




#### A few assumptions

#### to find valuable claims

- Everything we put in Energy, all kinds of Energy
- Things we do very often, all kinds of multiplicators
- Unknown incidents, abnormalities in general
- Unknown relationships between processes
- Or to make things easier, a mix of everything mentioned above!



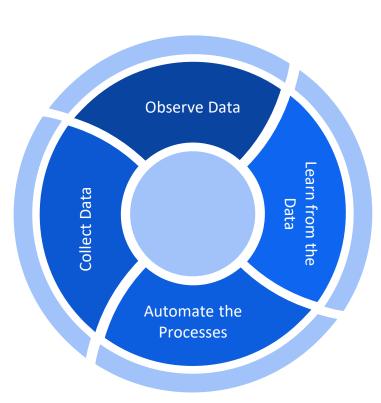




#### Why we need an IoT Plattform

And what is it for...

An IoT platform is a multi-layer technology that enables straightforward provisioning, management, and automation of connected devices within the Internet of Things universe. Thus, an IoT platform can be wearing different hats depending on how you look at it.



Establishing an IOT Platform is a journey. The data created from processes needs to get visible. First if the meaning of the data is revealed and a continuous flow is established, processes can be automated.

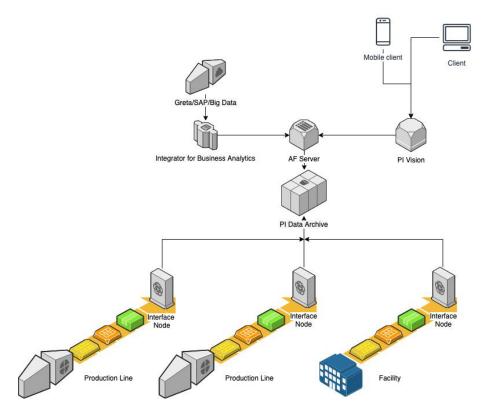


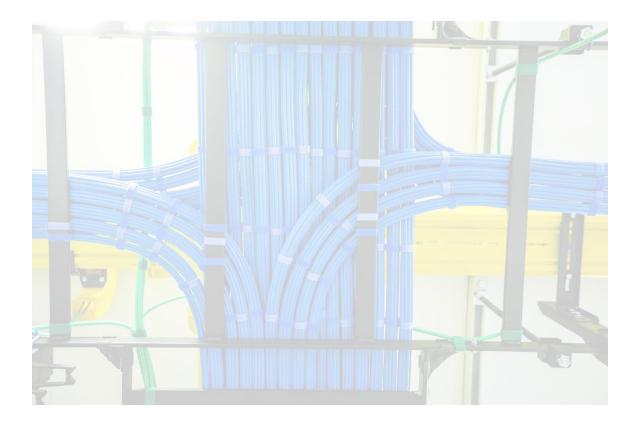
#### Analyzing



#### to get an overview things need to be looked at

To get a further insight on collected data, especially when it is cross platform, interdisciplinary data, best is to have this data fast accessed. Multi interfacing systems prefered.





#### Controlling



#### gaining control over the systems that create the data

After knowing what is going on, it is now time to find triggers and functions from a process point of view.

- Interfaces for external controls
- Latency or other restrictions
- Network connectivity

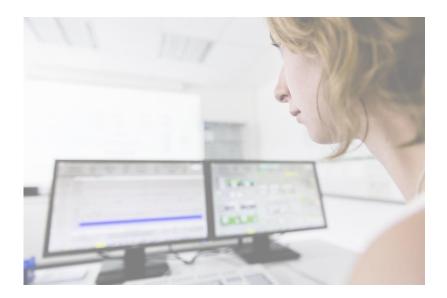


#### **Establish new control circuits**



With integrated real time data and established controls over processes it is now possible to create cross platform control circuits.

- Intelligent systems directly react on new circumstances.
- Values from measured values can trigger actions fort actors over multiple systems





#### Use Case 1 Building 098 Basel B098 IVR (2023)

We would call this a extrinsic use case. Knowledge about what is going on inside a facility helps us to find potential savings within another system.

**B098 IVR** 



Building B098 Basel

• Inside Building 098, Roche is operating 120 static Tablet PC devices. These devices serve as Doorplate, but also as a remote control for all building functions assigned to a room.





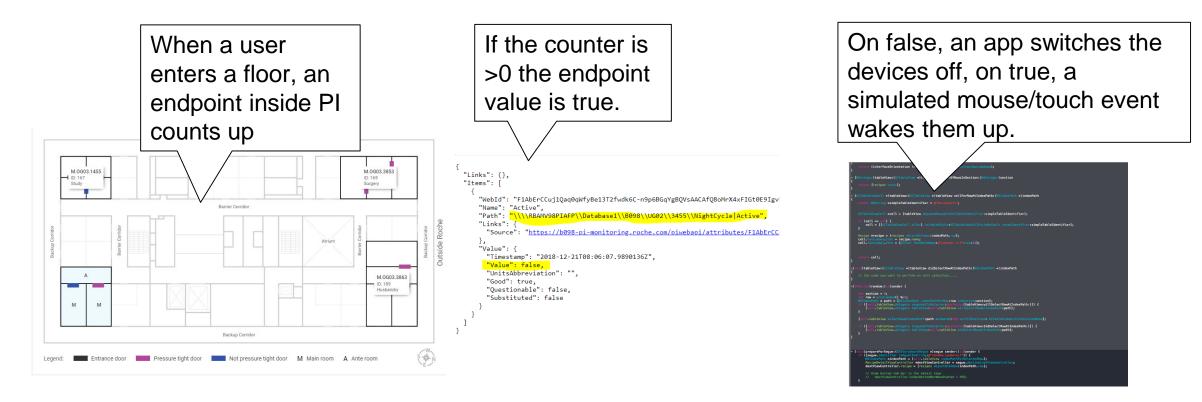
Building B098 Basel

#### Situation at the site Bldg 098



In Building B098 Basel

 In order to extend the lifetime of this devices and reduce the energy consumption of the building, we developed the following.







#### **Doing the Math** *Smart Device Energy Savings*

Example B098 Roompanel Devices

#### Energy

- 120 Devices\*45 Watt\*16 Hours Standby Time\*365 Days = 31536 KWh
- Price Roche per KWh = 11Rp
- 31536\*11/100 = 3468.96 CHF / Year



#### **Doing the Math** *Smart Device Lifecycle Extension*

Example B098 Roompanel Devices

#### Lifecycle

- Usual Device End of Life Timespan 3 Years
- Enhanced End of Life Timespan 5 Years
- Price Per Device 1'000 CHF = 200 CHF/Y enhanced
- Price per Device Deploy and install 2 M/h a 120 CHF = 240 CHF

```
Savings 120*200 +120*240 = 52'800 CHF (5 Years) = 10'560 CHF/Y
```

#### **Possible savings**



Example Smart Device Lifecycle & Energy

Example B098 Roompanel Devices

#### **Overall per Year**

- Energy 3'468.96 CHF
- Lifecycle 10'560.00 CHF
- \_\_\_\_\_
- Total 14'028.96 CHF



#### **Time Machine**



Why is the data put together like written with a typewriter in the 70's?

Cause:

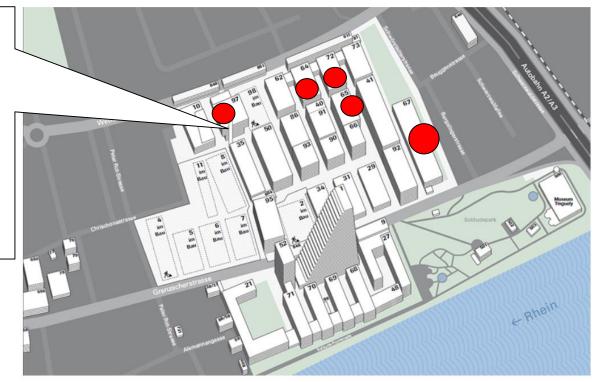
If you have your data in place and you know what is going on, all you need is a notepad and a calculator to find potential savings!

«Crawling the Campus»

We would call this an intrinsic use case. Knowledge about what is going on inside a system directly helps us to find potential savings within the consumed power of the facility directly.

Asking around, we found complete Data of HVAC Systems for the Buildings 67,72,64,97 on the Roche Basel Campus. With the advanced analysis Tool Seeq, we started analysing possible savings on the data of the last 18 Month of building 67.

The potential findings were abstracted, and after harmonising the building data, the more comfortable search for cost savings began with Seeq....







### **Integration of Data into PI**

#### There is more data available...

- Building 098 is the most advanced "smart building" on the campus right now, so it was already fully connected, and all data were available in PI in real-time.
- But there are a lot more buildings on the campus, some of them rather old, but all of them with some form of HVAC Systems.
- Building managers say they could provide data in the form of
  - CSV files
  - EXCEL files

Ask, and it shall be given to you

IDEA: use the PI UFL Connector to get this data into PI as well

👃 data Properties 🗙								
General	Sharing	Security	Previou	s Versions	Customize			
data								
Type:	Fil	File folder						
Location:	potation: F:\							
Size:	70	70.8 GB (76,089,712,940 bytes)						
Size on di	sk: 71.0 GB (76,248,317,952 bytes)							
Contains:	Contains: 39,993 Files, 326 Folders							
Created:	Fri	Friday, February 8, 2019, 4:19:43 PM						
Attributes	:	<ul> <li>Read-only (Only applies to files in folder)</li> </ul>						
		Hidden			Advanced			
			14					
		0	ĸ	Cance	Ap	oply		



#### Format of the Raw data

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Data in the files typically was quite nicely structured, and could be used to

• automatically create PI tags

TAG · Description · Date · Time · Value

- automatically create AF elements
- import the data into PI

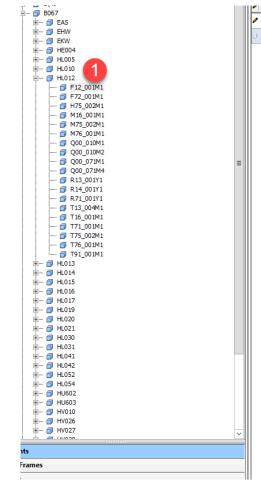
±	TAG, Description; Date; Time; Value									
2	;;	;								
3	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:04;514.67					
4	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:09;531.38					
5	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:14;509.85					
6	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:19;514.38					
7	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:24;534.21					
8	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:29;488.04					
9	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:34;488.32					
10	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:39;539.31					
11	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:44;502.20					
12	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:49;551.49					
13	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:54;509.29					
14	067HL012F12_001M1;HL012	Nebenraeume UG - 1.20	G ZUL-Volumenstrom	(0-160000 m3/h)	;2017/02/23;00:59;483.51					

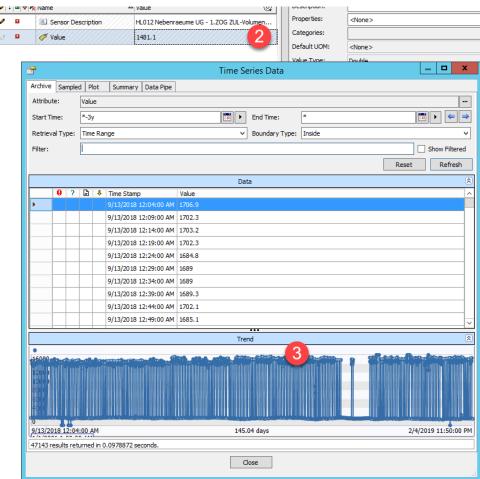
#### **PI UFL Connector results**



UFL connector automatically created

- 1. AF hierarchy and elements
- 2. PI tags including references to attributes
- 3. imported data



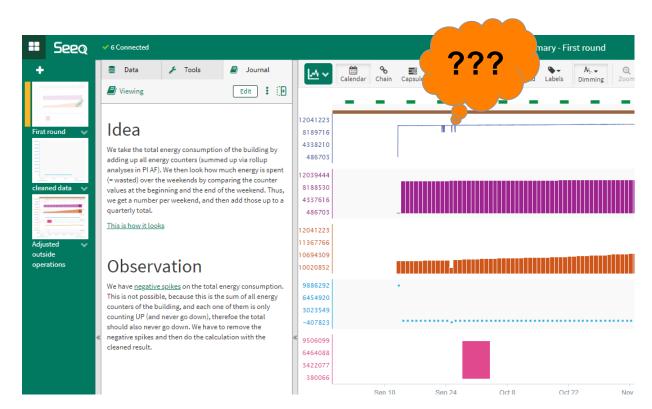


#### Analysis of the imported data using Seeq



Seeq experiences:

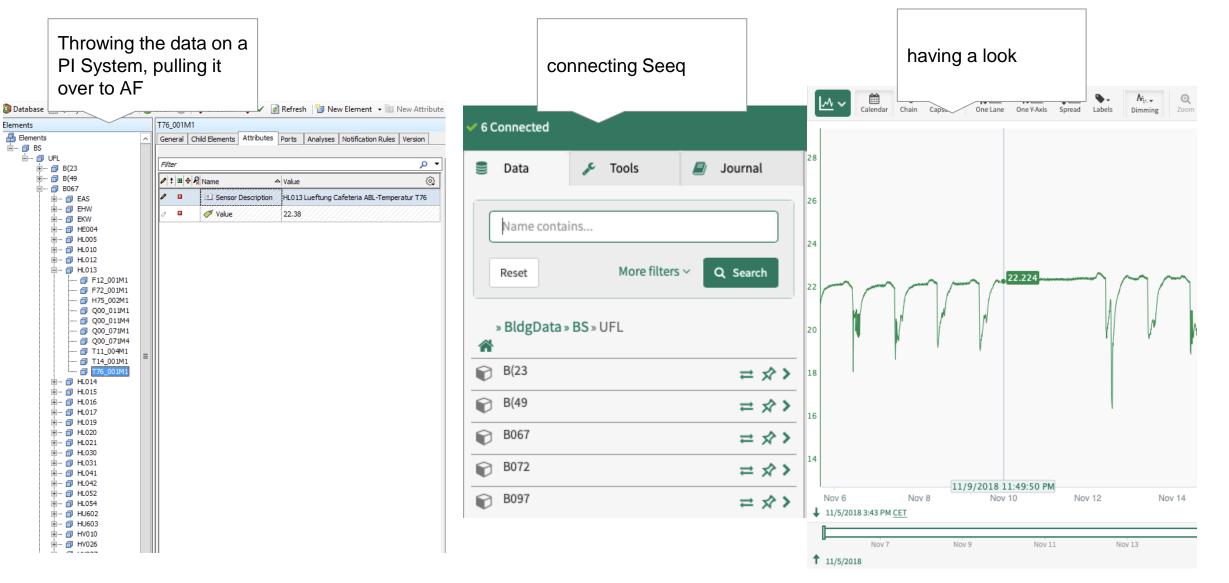
- very easy installation and connection to PI and AF
- graphical data exploration
- ideal tool to "play" with the data and easily find anomalies etc.
- run experiments and document the experiment results in the builtin Journal



#### *Collect the Data*

Elements

🗐 ---- 🗇 BS







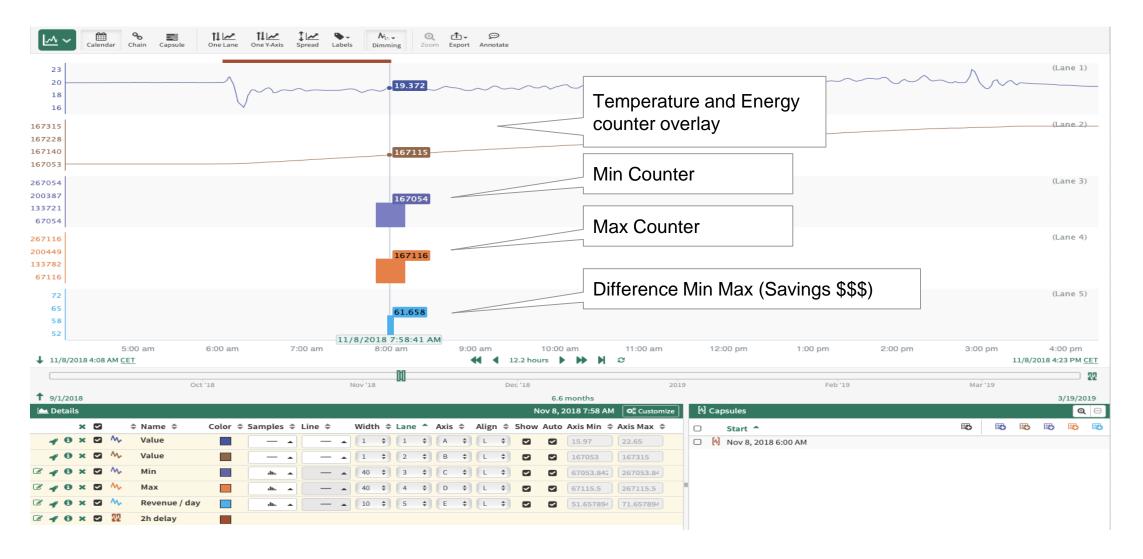
#### Observe the Data



#### Roche

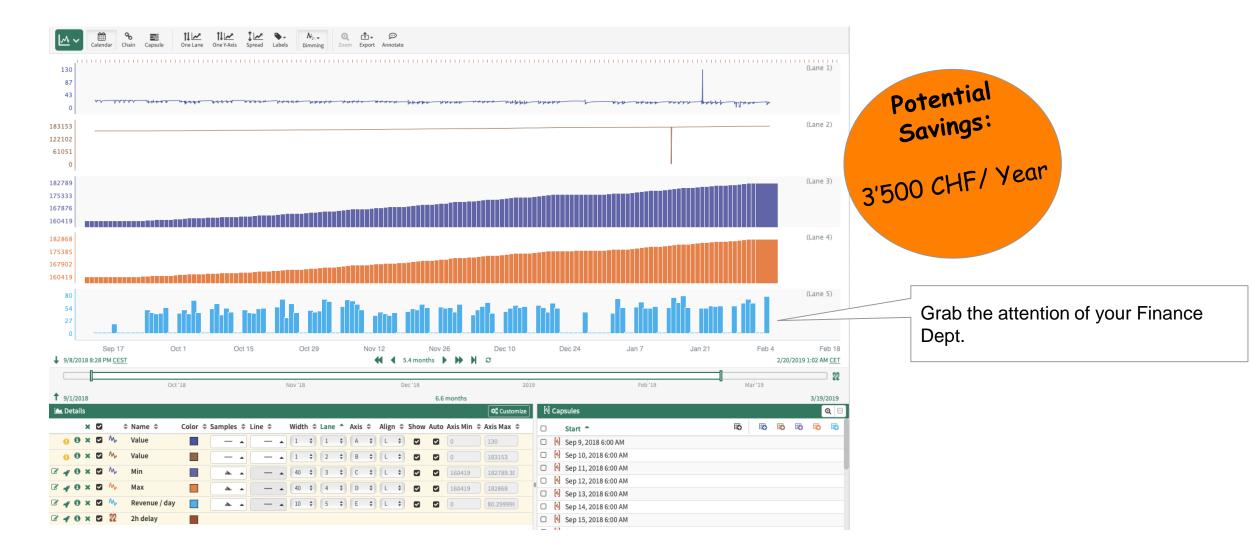
#### **Business Case 2**

#### Learning from the Data

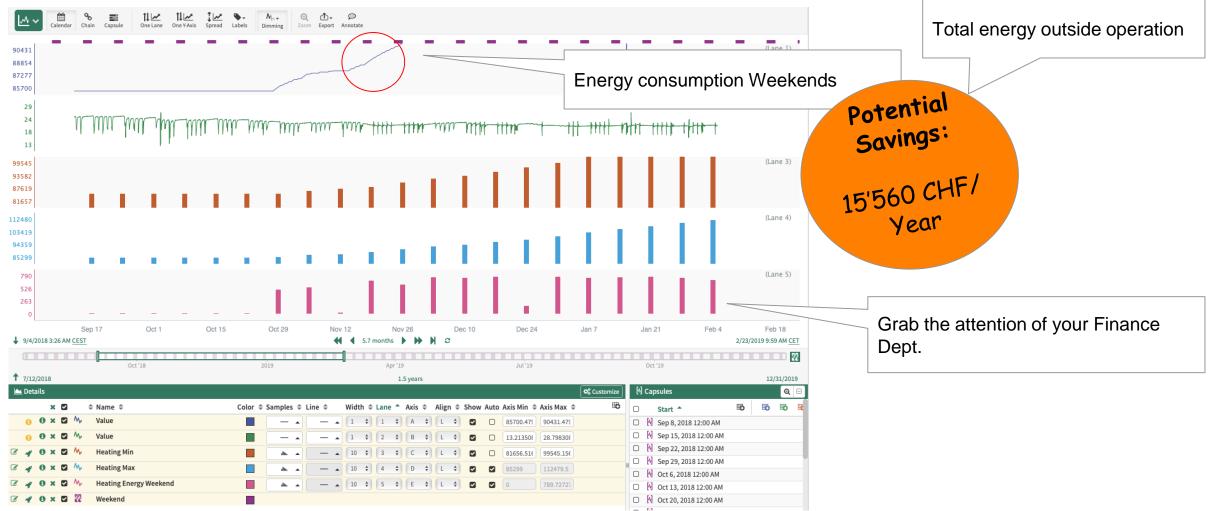




#### Learning from the Data



#### Learning from the next Data



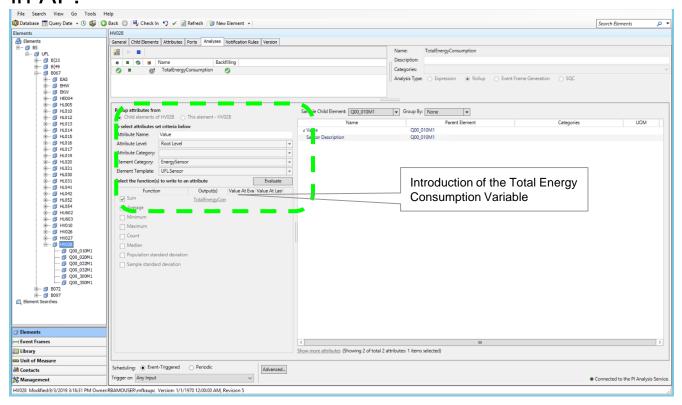


#### Scaling up from Sensor to building - Data Consolidation in AF



The magic at the core

In order to have the Hypothesis running over all energy tags of the building we consolidate the data in AF:

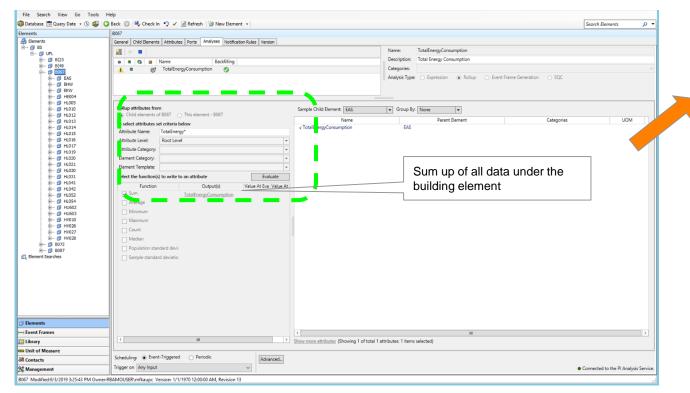


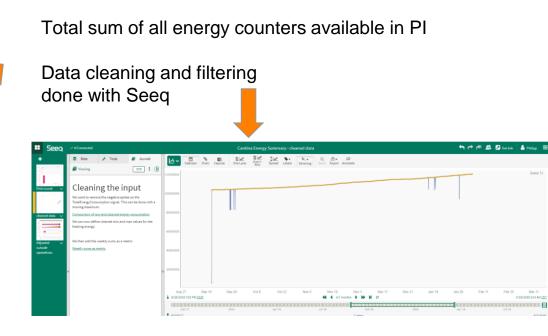
#### Data Consolidation in AF



The magic at the core

After introducing the new variable we can sum it up to reflect the energy consumption of the complete building:





End result: Total Energy Consumption (cleaned) per building



#### What's next?

#### The «automated» search for revenue

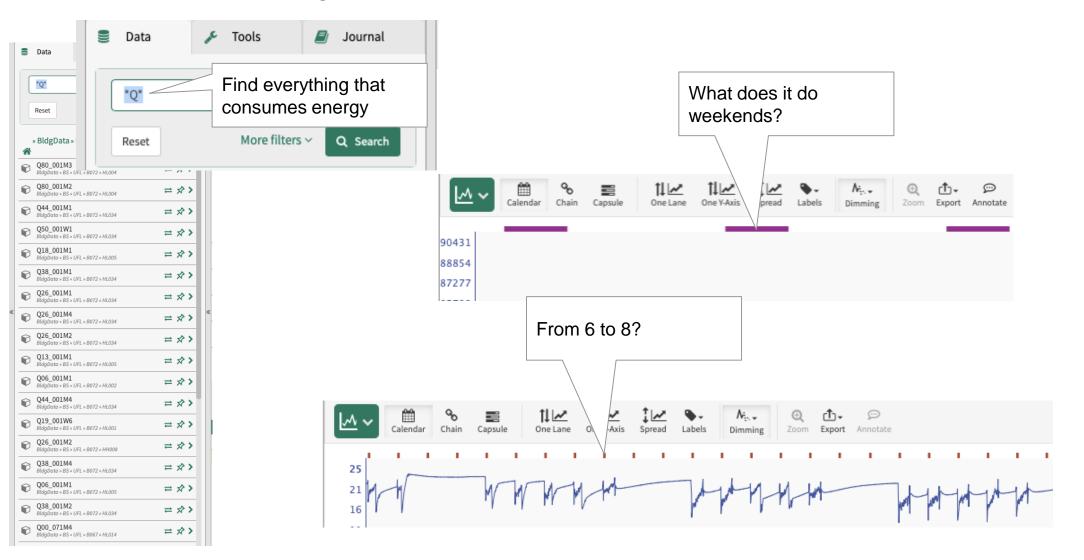
- Automation of further areas of revenue through advanced analytics /machine learning
- Realisation of enhanced control-circuits throughout various source systems
- Long run data storage
- Exchange with future systems
- Connecting the Facility live

# DENDO Life Demo Seeq





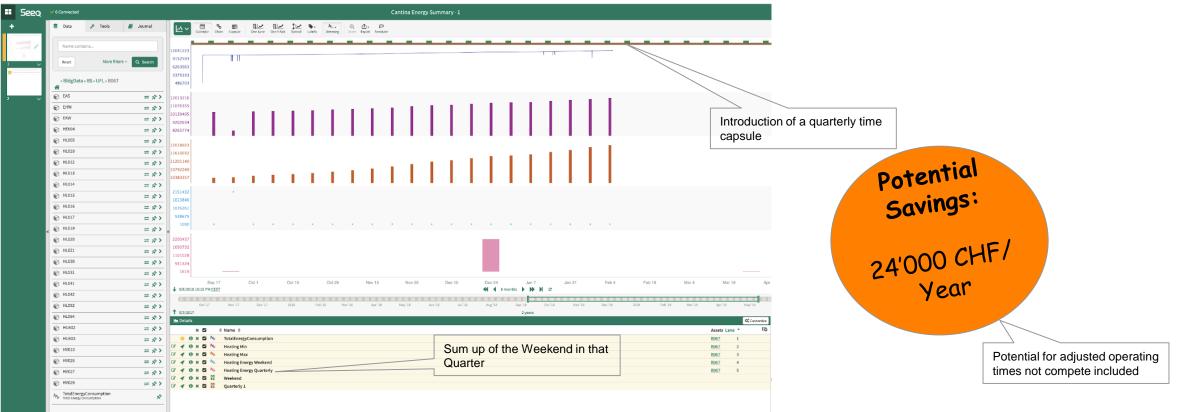
#### Automate the search for Revenue



#### Getting it together in Seeq



After we consolidated the energy data of the complete building, let's view it in a time capsule:



Automate the processes

With the new insight to data it is now time to create dynamic circuits:

- Do a when b etc. (and this over multiple independent systems)
- Forecast outside temperature
- Forecast usage
- Check calendars for usage

As mentioned before, to learn from your data, you can use raw data or any visualisation of your choice. All starts with a simple hypothesis. If the proof of this hypothesis was successful, feel free to scale up and go big!



#### **Challenges for an IoT Plattform**

Assumed hurdles

- Data collection from isolated systems
- Data Integrity / Data Ownership
- IT Operations / IT Ownership of a IoT Platform
- Organisational barriers between contributing departments
- Change in sovereignty of business expertise
- Loss of control over systems due to automated controls
- The investing department may not be benefiting from the savings directly



# Doing now what patients need next

## **Speakers Contact information**





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### **Questions?**

# Please wait for the **microphone**

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