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AVEVA Enterprise SCADA Innovations and Roadmap

Doug Warren, VP Midstream Business



O&G Pipeline Industry Imperatives

Industry Drivers & AVEVA Differentiation

Public safety and environmental regulations

Most highly distributed, highly available solution with defense-in-depth security layers

Proven Control Room Management applications to enable regulatory compliance

Operations optimization

Proven Liquids & Gas applications for safety, efficiency, and optimization

Reduced Total Cost of Ownership

Multi-year program to attack TCO and simplify upgrades

Growing / New Imperatives

Security ++

Industry leading security to support the most stringent standards and regulations

Industrial Transformation

Intelligent Midstream: Unmatched portfolio to deliver integrated Edge to Enterprise solutions

Sustainability

Helping customers achieve sustainability goals is core to AVEVA's mission



Combining the world's most trusted pipeline management system with the world's leading information management solution

Enterprise Pipeline Management



OSIsoft's PI System

Global leader in Pipeline Management for 35+ years

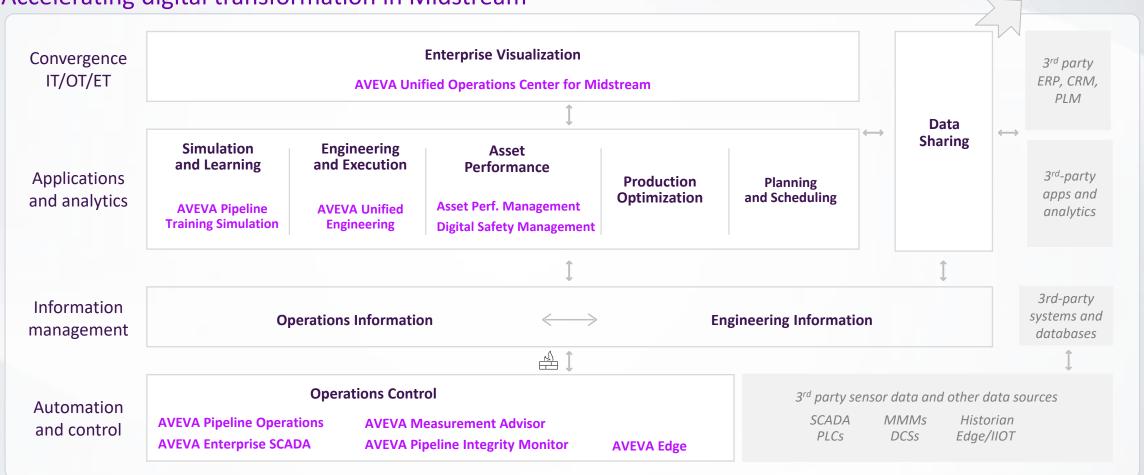
- Deep domain knowledge
- 35% global market share in Midstream SCADA software *
- 1 + miles of pipe
- 60% of U.S. Oil and Gas Pipeline Movement Supported
- 30 / 40 US Liquids Pipelines trust AVEVA

Industrial information management industry standard for 25+ years

- 15 of the top 20 global Midstream companies rely on PI System
- 70% of daily oil and gas production is facilitated by the PI System
- Foundational data strategy component for 85% of the largest integrated O&G companies



Accelerating digital transformation in Midstream



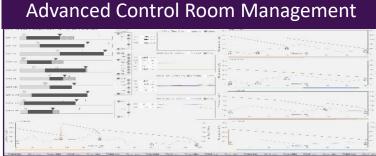


Connected industrial economy

Platformed and Modernized SCADA



- Re-architected for upgradability and simplified deployment
 - 60%+ deployment hour decrease
- World class quality and reliability
- Performance for the world's largest pipelines
- New comprehensive extensibility
- OPC UA and MQTT Sparkplug B



- Built over many years with industry
- Situational awareness, safety, & regulatory compliance
- Out of the box ASM / API-1165 compliant displays
- Industry leading alarm handling
- High performance trending



- "Baked In" from the beginning
- ISASecure SDLA and ISO 270001 certified
- Defense in-depth focus
- Hardened Reference Architecture
- U.S. TSA Security Directives compliance assistance



Trusted Advanced Pipeline Applications



- Productized 30+ years of functionality
- Expanded leak detection methods
- Pipeline Training Simulator
 - Comprehensive Unified Learning solution
 - · Options to meet every training need
- Comprehensive Measurement solutions
 - Measurement Analyst efficiency
 - Cloud (coming soon)



- Automatically detect and avoid unsafe operating conditions
- Predictive and Lookahead gas apps
- Enhanced leak detection analytics and visualization
- No code / low code automated operations
- AI & Simulation driven optimization



What's New: No Code / Low Code Automated Operations

Simplified & flexible automation

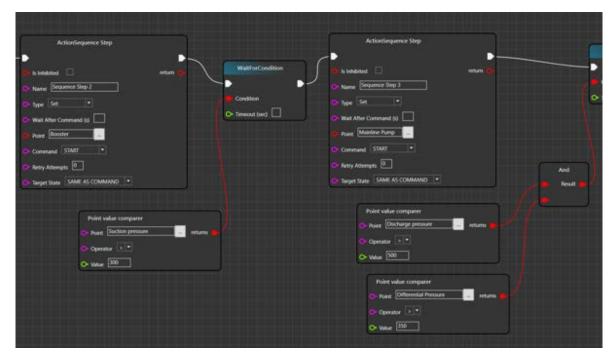
- Graphical coding environment
- Pipeline shutdown, pump startup, automated procedures...

"Nodes" specific to pipeline automation

- Specific SCADA commands
- Timed and condition-based wait options
- Conditional logic to control execution path

Designed for Mission Critical Systems

High Availability & Disaster Recovery features



Easy drag and drop interface



EXAMPLE USE CASES

Intelligent Midstream solutions that deliver results

Rapid return on investment scalable across your organization



Asset Health Process Optimization Regulatory Compliance Energy Efficiency Quality Tracking Carbon Emissions Energy Efficiency Safety & Security

Example Use Cases

- Energy optimization
- Carbon footprint tracking and minimization
- Gas Quality Tracking
- Compressor modeling and optimization
- Look-ahead and what-if simulation
- DRA optimization
- Pump efficiency
- Batch tracking / landing
- Swing operation optimization
- Product compatibility checking
- Pipeline startup and shutdown
- Hydraulic optimization
- Schedule optimization



EXAMPLE USE CASE

Energy optimization and decreased carbon footprint

Using reinforcement learning and AI



Energy Optimization and Lower Emissions

Lower costs and decreased carbon footprint

Challenge

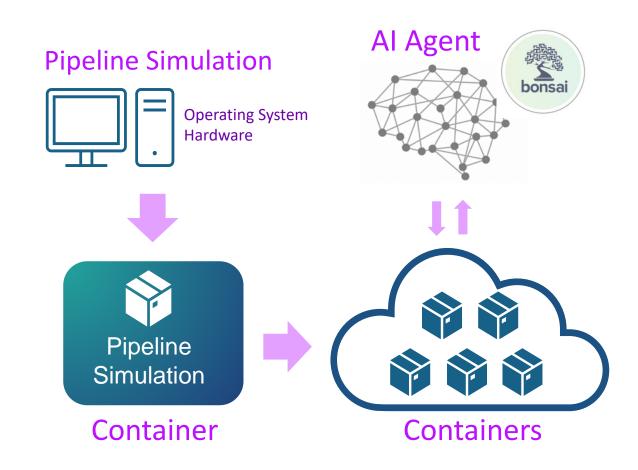
- Incorporate energy utilization and carbon emissions in daily operating decisions to decrease costs and carbon emissions
- Energy is the #1 cost of most pipelines; Rising year over year
- Ambitious greenhouse gas reduction targets to meet

Solution

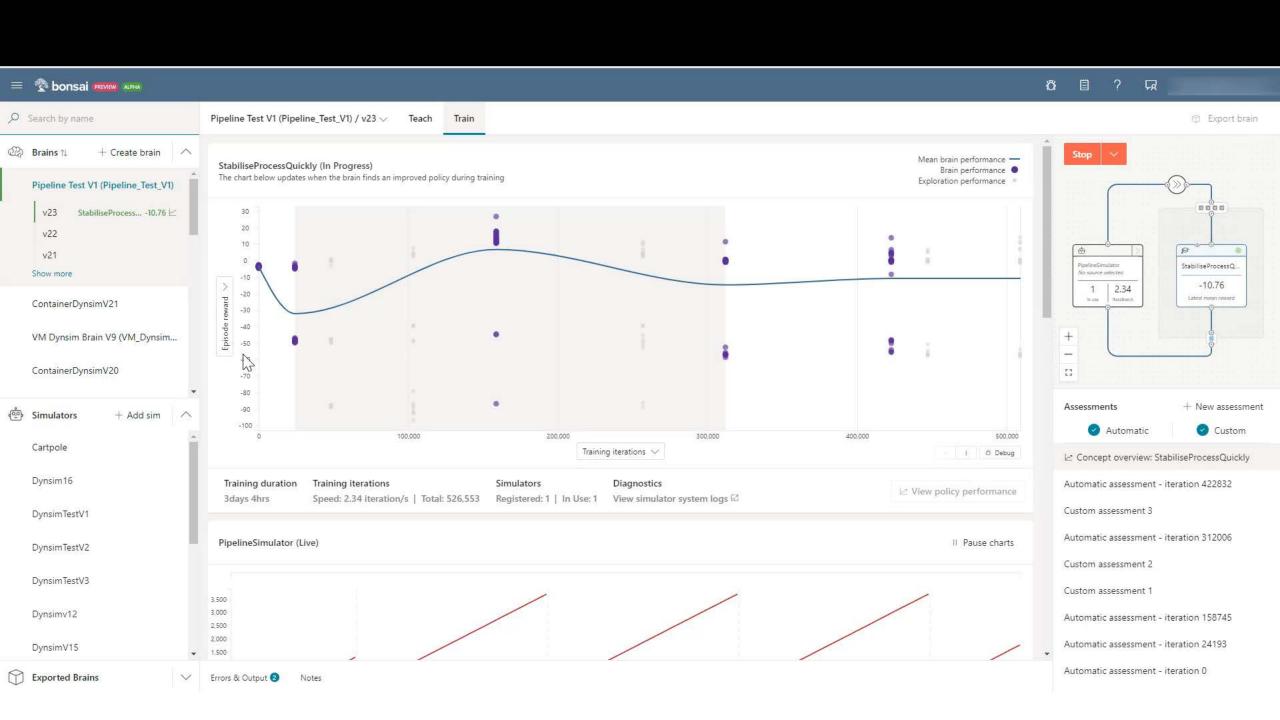
- AVEVA Pipeline Simulation, Microsoft Bonsai AI, AVEVA Connect, AVEVA Enterprise SCADA
- Machine Learning algorithm tuned with simulation and live data to accurately model and optimize power consumption and emissions
- Operator provided with optimal equipment line up and DRA injection rates for current operating conditions and objectives

Results

- 14% reduction in power consumption
- Reduced DRA costs
- Opportunity to decrease \$52MM/year -> \$45MM/year







Additional reinforcement learning and AI use cases





Trained to optimize energy use, emissions, throughput, or cost

Operate



Trained to automate pipeline operations such as startup, shutdown, and batched operations

Advise



Provide real time alerts and recommendations to the Operator

Train



Used for Operator training and qualification scenarios



EXAMPLE USE CASE

Agile decision making to seize a revenue opportunity



Capacity Optimization to Deliver Additional Volume

Challenge

- Spot opportunity to deliver 30 Mbbls additional volume
- Evaluate capacity across multiple pipeline systems
- Quickly analyze power, DRA, and re-allocation options to deliver more volume

Solution

- AVEVA Unified Operations Center, PI System, Pipeline Simulation,
 3rd-party power optimization
- Increase capacity through DRA, re-allocate volumes across systems, and manage storage to deliver the additional 30 Mbbls

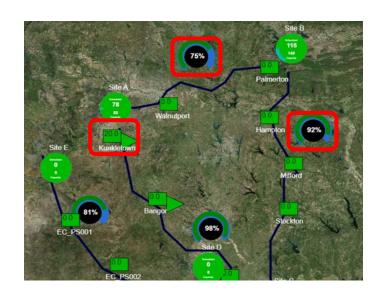
Results

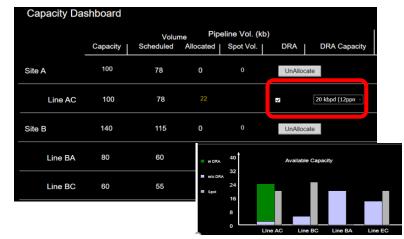
- Incremental revenue
- Improved service levels
- Increased asset utilization





Capacity Optimization to Deliver Additional Volume





Site E

100%

Site E

1100%

Site E

1100%

Site C

Site C

- Easily see capacity, storage, and DRA utilization across systems
- Drill down for increasing detail
- Pinpoint bottlenecks and opportunities across systems

- Check and lock in DRA scenario on A-C
 - In AVEVA Pipeline Simulation or 3rd-party tool
- Quickly evaluate Re-allocation options across systems
- Target can be achieved
 - Increase A-C capacity with DRA
 - Split incremental volumes between B-A and B-C

- Submit new nominations across systems
- Lock in new DRA and re-allocation plan
- Decision made in hours vs. days
 - Eliminate manual data gathering and difficult cross group communication challenges





Doug Warren

Vice President, Midstream Business

- AVEVA
- doug.warren@AVEVA.com



謝謝

DZIĘKUJĘ CI TERIMA KASIH KÖSZÖNÖM E MATUR NUWUN XBAJA BAM MULŢUMESC TAS TIBI 済 OBRIGA TAKK SKALDUHA 炭 MERCI ざいました ロロロ MÈSI DERIT ĎAKUJEM HATUR NUHUN PAXMAT CAFA SIPAS JI WERE ТИ БЛАГОДАРАМ

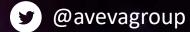


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ABOUT AVEVA

AVEVA is a global leader in industrial software, driving digital transformation and sustainability. By connecting the power of information and artificial intelligence with human insight, AVEVA enables teams to use their data to unlock new value. We call this Performance Intelligence. AVEVA's comprehensive portfolio enables more than 20,000 industrial enterprises to engineer smarter, operate better and drive sustainable efficiency. AVEVA supports customers through a trusted ecosystem that includes 5,500 partners and 5,700 certified developers around the world. The company is headquartered in Cambridge, UK, with over 6,500 employees and 90 offices in over 40 countries.

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