NOVEMBER 2022

Aggregating engineering content, data and documents and real-time data into a common user experience

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Introduction – the Business Challenge AVEVA Asset Information Management AVEVA Insight



Digital Transformation

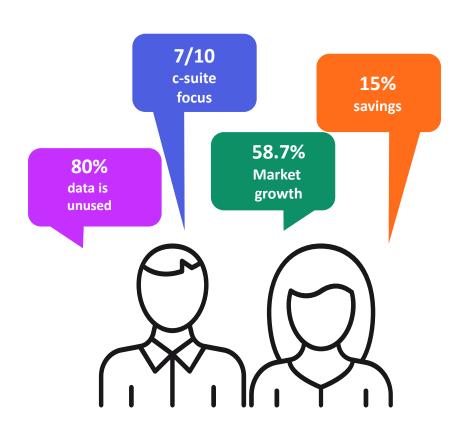


Business Challenge



Market Landscape:

Digital Twins are gaining momentum



80% of data is unused

"The majority of today's data is unstructured, making it difficult for organizations to create understanding and value from what they collect. Data is also increasingly distributed, stored across private data centers and public clouds. Landlocked, it provides no enrichment or meaning." 1

7/10 of c-suite execs are adopting

"70 percent of C-suite technology executives at large enterprises are exploring and investing in digital twins." ²

They unlock 15% OPEX Savings

"...digital twins reduce the time needed to deploy new Al-driven capabilities by up to 60 percent and capital expenditures and operating expenditures by up to 15 percent." 2

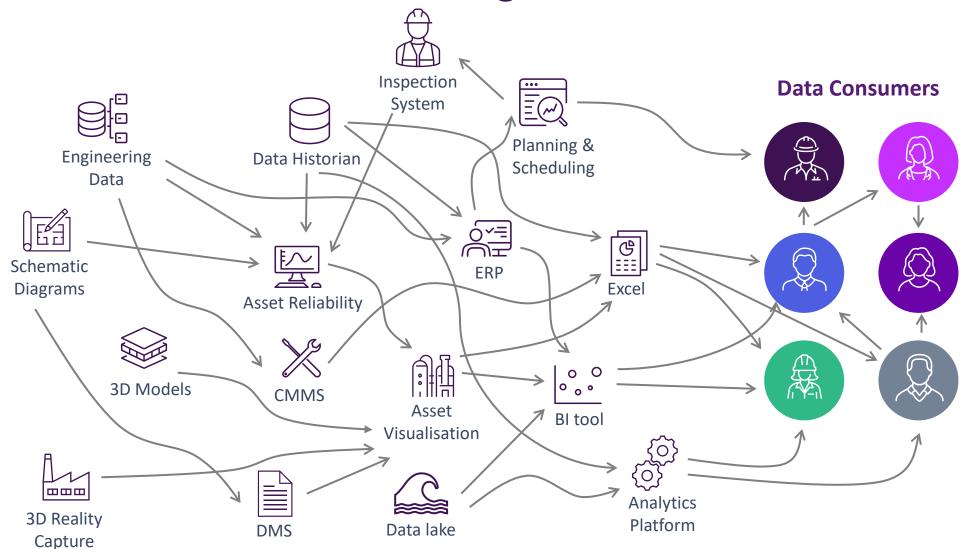
Digital Twin Market Growth: 58.7%

"Market estimates for digital-twin investments of more than \$48 billion by 2026—a 58 percent compound annual growth rate." ²

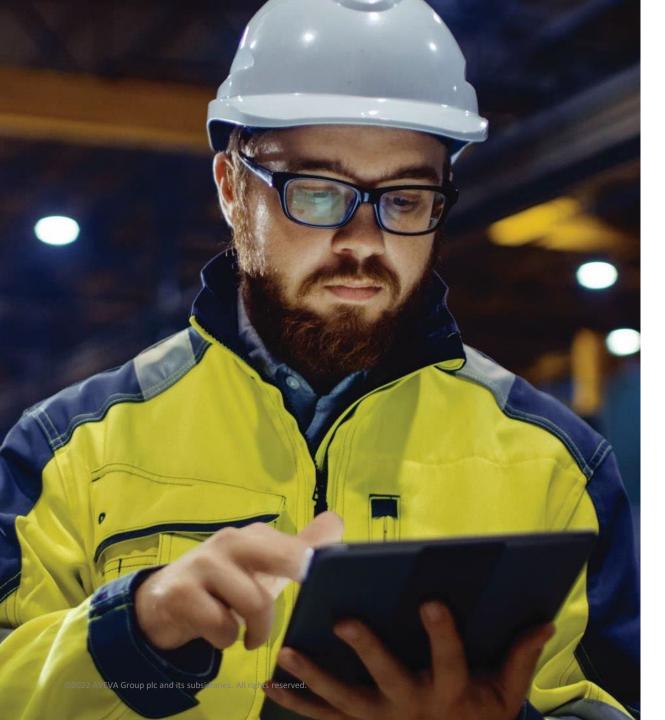
Sources: (1) Forbes (2) McKinsey



Digital Twin - The Data Challenge







Trusted information matters

Accurate decision making relies on being able to find the correct information, at the right time

 Businesses with poor asset information management processes are found have total business expenditures up to 5% higher.

Ref. IAM Institute

Asset Information, Strategy, Standards and Data Management SCG, 2018

"Only 2/3 of required asset information is in the EAM system"

ARC Advisory Group survey 2010/SAP-Centric EAM 2011

 "The cost of poor asset information equates to 1.5% of sales revenue p.a."

Ref. NIST Study / SAP-Centric EAM 2011



The Cost of Untrusted/Unavailable Information

@\$50\hr ~ \$8m

Department	No. of People	Average Manhours per week\Person					
		Search (A)	Verify (B)	Unavailable (C)	Correct\Compile (D)	Total A+B+C+D	Manh\Year (40 wk work yr)
Operations - OPEX							
Offshore – Maintenance and Facility Integrity	238	5	3	2	3	13	123,760
Offshore – Operations Engineer	12	1	10	8		19	9,120
Onshore – Maintenance and Facility Integrity	3	5	5	2	3	15	1,800
DCS – Document Support	30			10	10	20	24,000
Modification - CAPEX							158,680
Engineering Team	~30	5	8	2		15	18,000
Offshore – Support to Engineering	~30	4	4	17		25	30,000
DCS – Project Document Controller	~4	10	15			25	4,000
Extract from "Digital M	aturity Asses	ssment" – Custom	er Operating Region				52,000



AVEVA Asset Information Management

Key building block of the Digital Twin

Standardise

Capture

Interpret

Consolidate

Explore

| AVEVA Information | Standards Manager

AVEVA Gateways & Orchestration

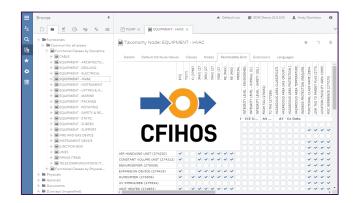
AVEVA Asset Information Management



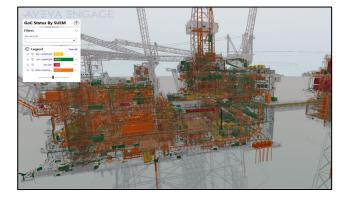


Capabilities during CAPEX

Improve visibility, trust and control to meet budget and schedule while enabling a smooth handover and a quick start-up



Information standard aligned with international standards to guide adoption of a consistent approach to information.



Collaborative, graphical reviews of constructability and commissioning status



Accurately measure data quality Verify consistency, compliance and completeness of data from EPC.

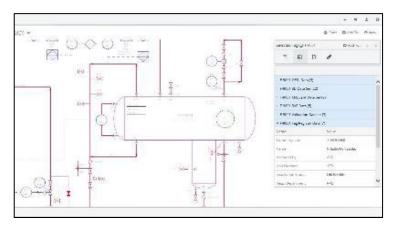


Use the 3D model for conducting e-reviews and apply mark-up remotely.



Capabilities during OPEX

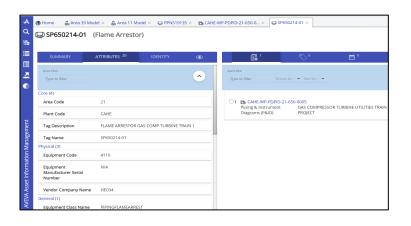
Use of As-Operated Engineering Data to support analysis for Performance, Safety, Process Issues...



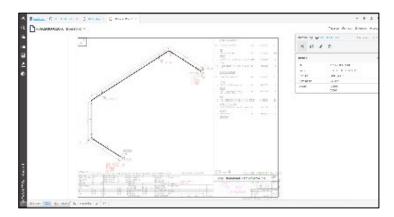
Intelligent,
Hotspotted
2D Diagram
(PEFS, Instruments &
Electrical drawings



Interactive Streamed 3D Model



Functional Location Summary Page



Intelligent,
Hotspotted
Isometric,
Corrosion Loop Iso
etc



Get to the Cloud

A truly scalable solution



Legacy Technology

Rigid legacy systems
Sequential tasks
Server access issues
Scaling asset by asset
Data doubles each 18m
Batch processing
Dated legacy IT systems
Disparate project teams

People & Process Impact

Security & asset risk

Data trapped in silos

Data hard to access

Everything is bespoke

Choking on 4G/5G data

Slow decision cycle (Monthly/weekly)

Training, cost, recruitment challenge

Stagnated collaboration



Tomorrow with AVEVA opportunities realized

AVEVA SaaS

Continuous upgrades
Single data platform
Available & secure
Proven repeatable processes
AI, ML
Alert and notification driven

Business led user experience

Up-to-date, transparent data

People & Process Impact

No legacy issues/costs
People & machine collaborating
Anywhere, anytime access with an internet connection (any device)
Scale at speed (hrs not months)
Magnitude of insight
Realtime decision cycle
Fingertip insight for everyone
Improve sustainability performance



A Unique Cloud Solution

Addressing the broadest challenges in engineering

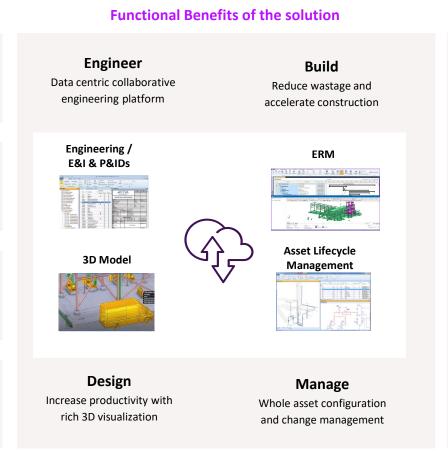
Functional Need

FEED (Engineer)

Detailed Design (Design)

Execution Support (Build)

Digital Delivery (Manage & Contextualize)





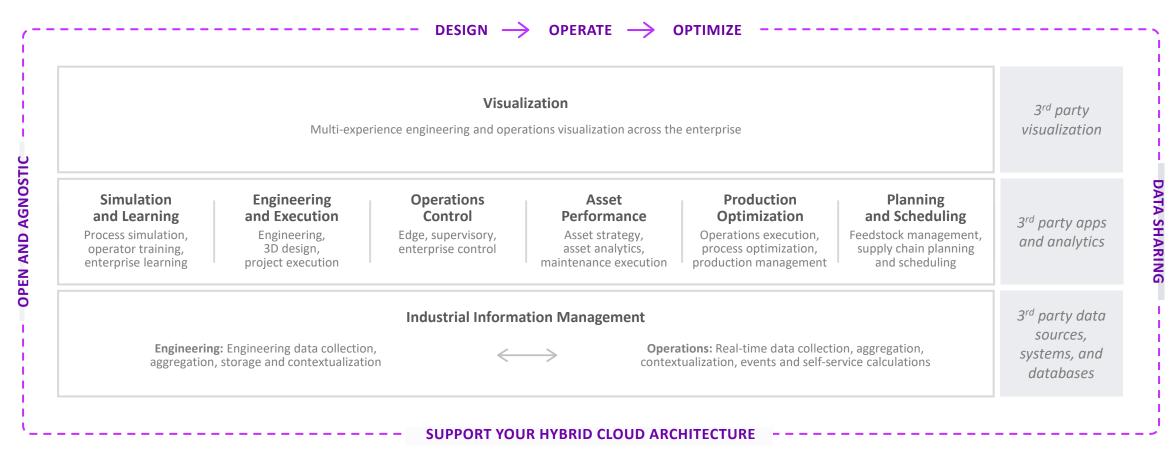


AVEVA™ Asset Information Management



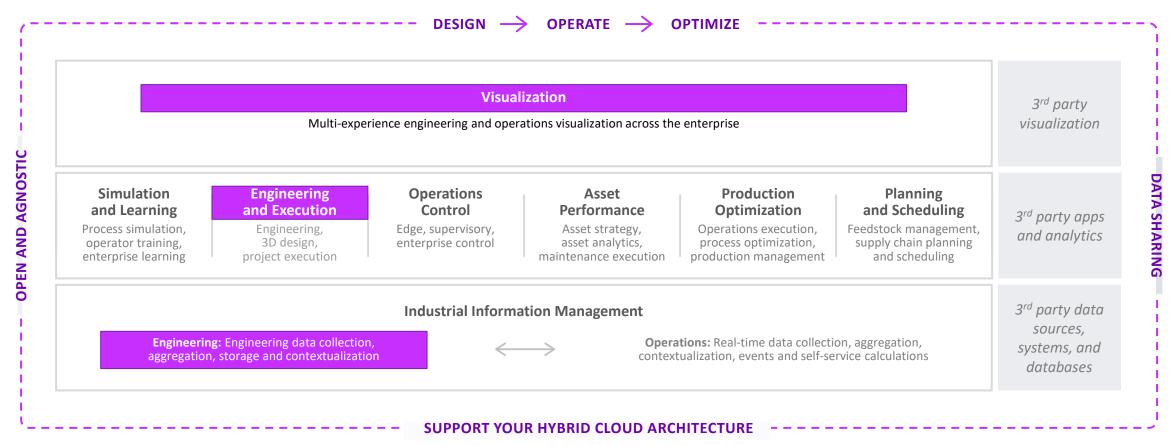
Delivering a complete digital thread, purpose-built for industry

Accelerate time to value with flexible, scalable, and trusted industrial hybrid SaaS solutions



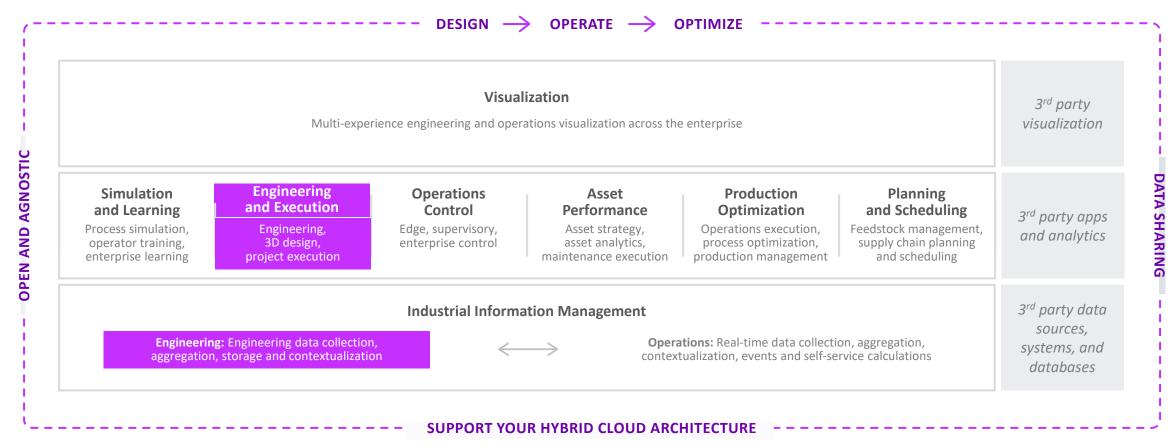
Delivering a complete digital thread, purpose-built for industry

Contextualization of engineering data across your entire enterprise



Engineering Information is the core of the digital twin

Contextualize your data in 3D across your entire enterprise



The Digital Twin: Information mastery across the asset lifecycle

A unified data platform for better and faster decision-making combining both the engineering and operational data segments of industrial information.

Data Aggregation

Aggregate and align information from multiple sources to create a single source of truth for a given piece of data

Data in Context

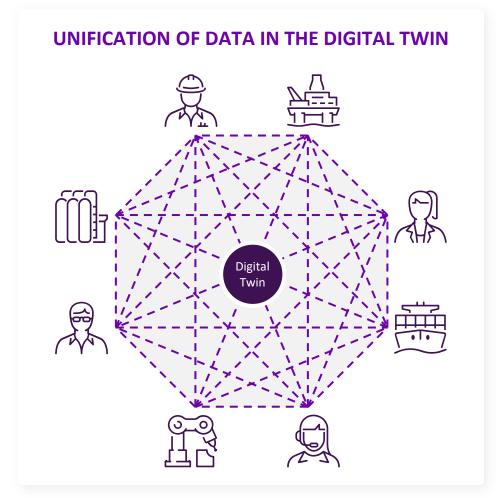
1D/2D/3D contextual enrichment of information to improve the quality and speed of decisions

Data Management

Configuration, change management, approval and baselining of engineering data and requirements.

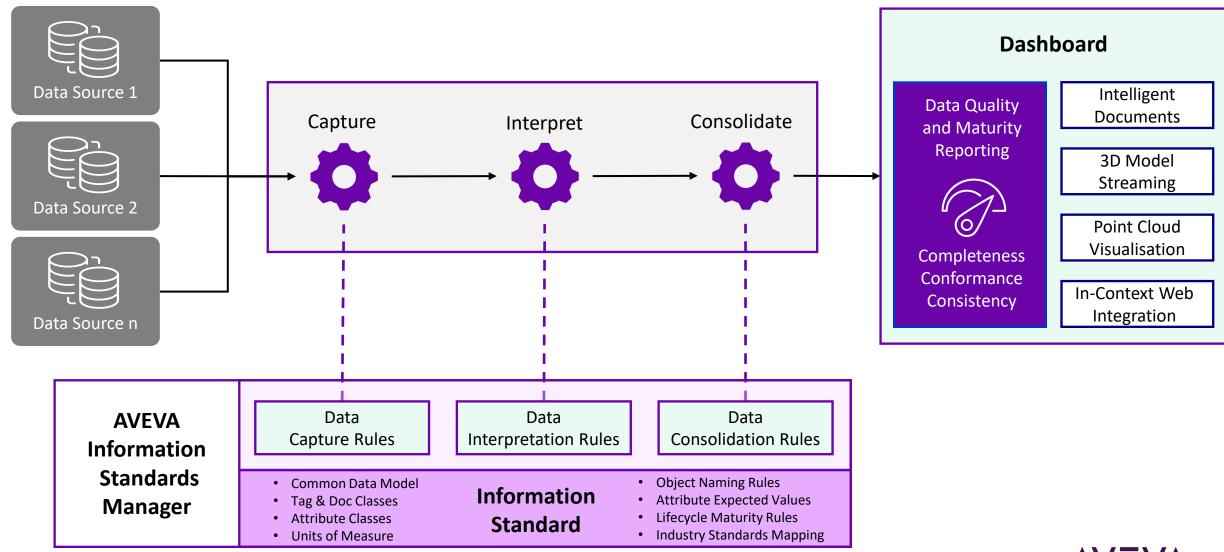
Data Sharing

Democratize access to information for internal and external stakeholders (OEMs, Partners, etc.)



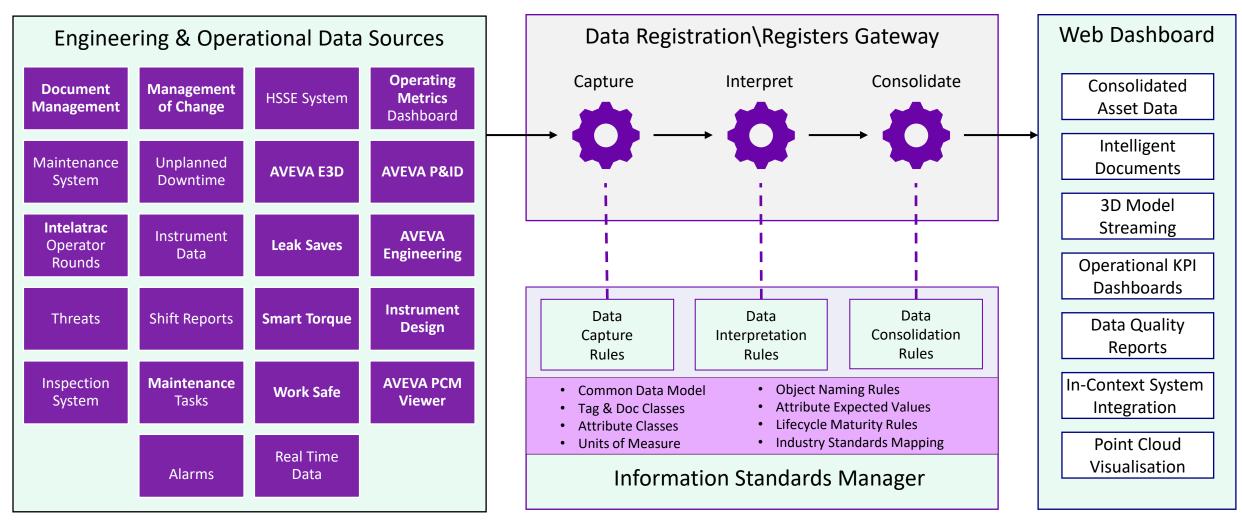


How asset information management works



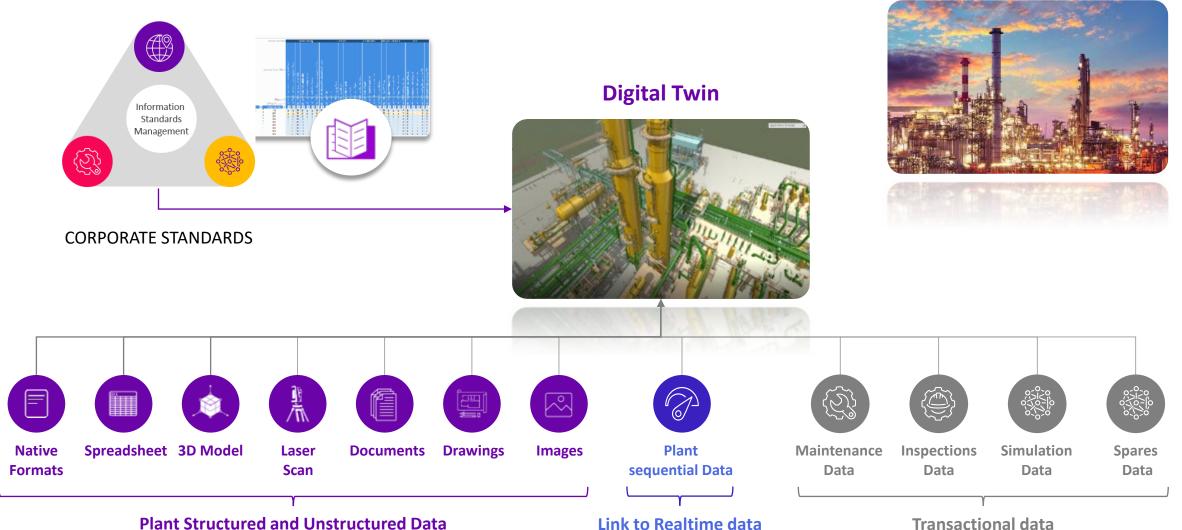


Complex data mapping



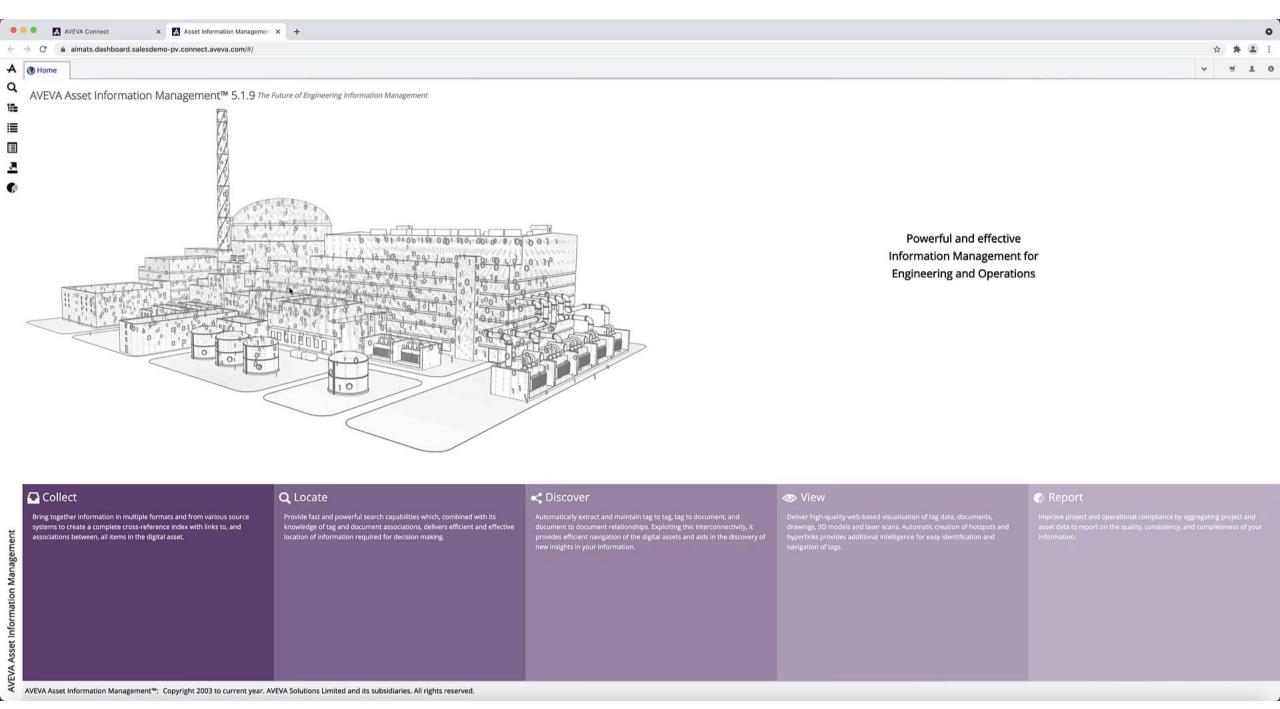


Bringing the Digital Twin To Life

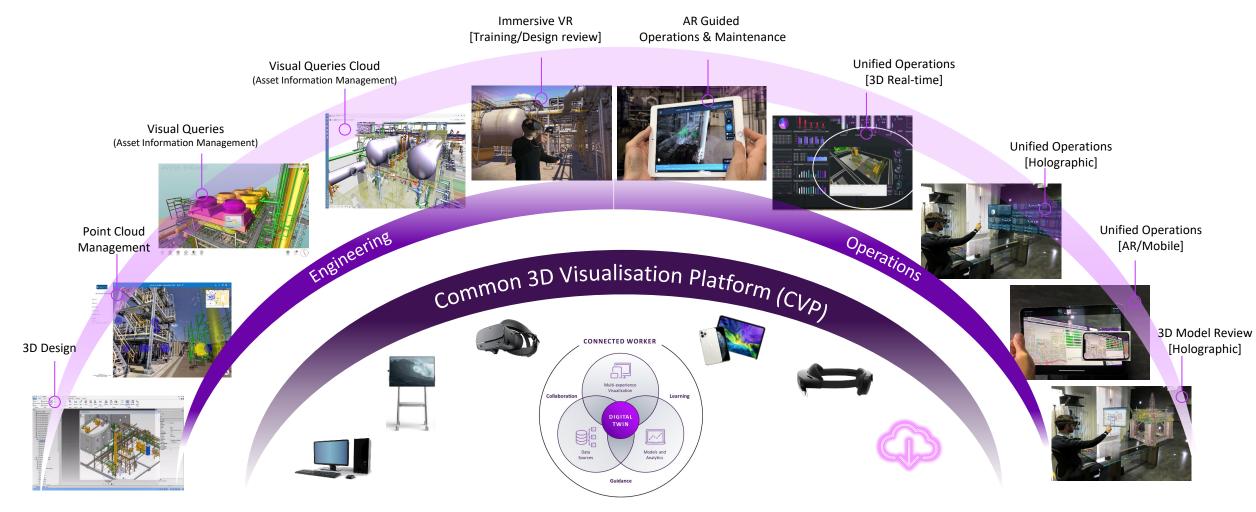


AVEVA

Physical Asset



Redefining what can be asked and how we can ask it



Whole Asset Insights









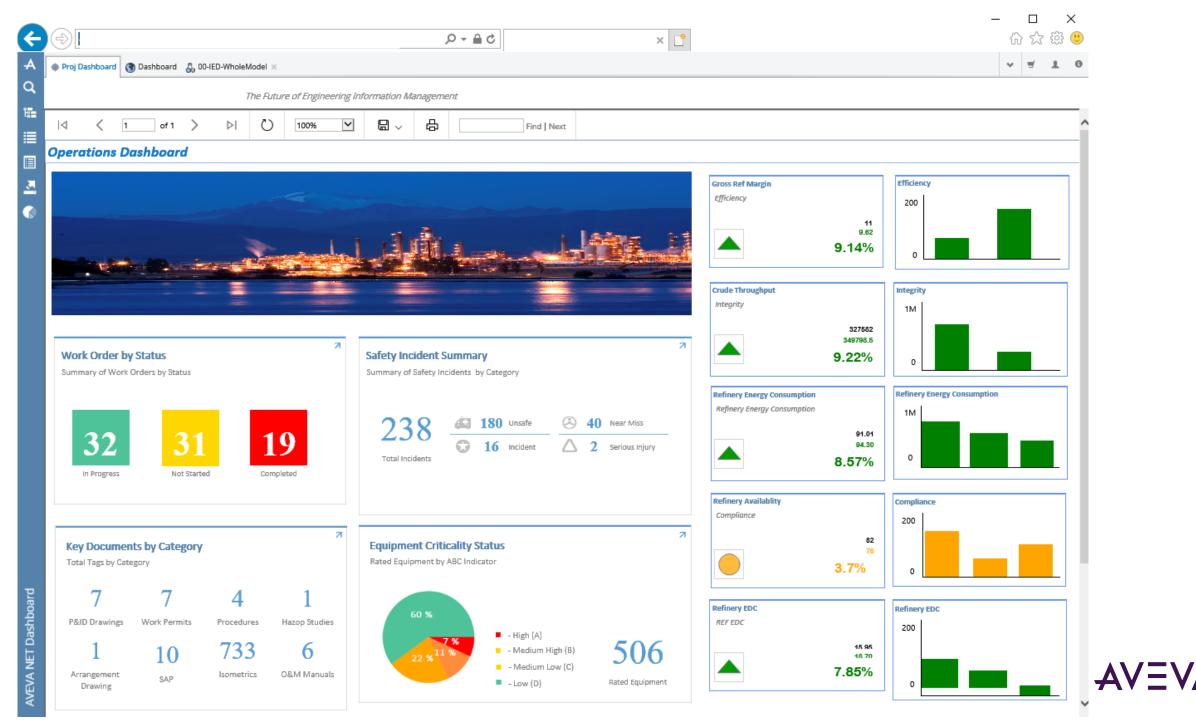


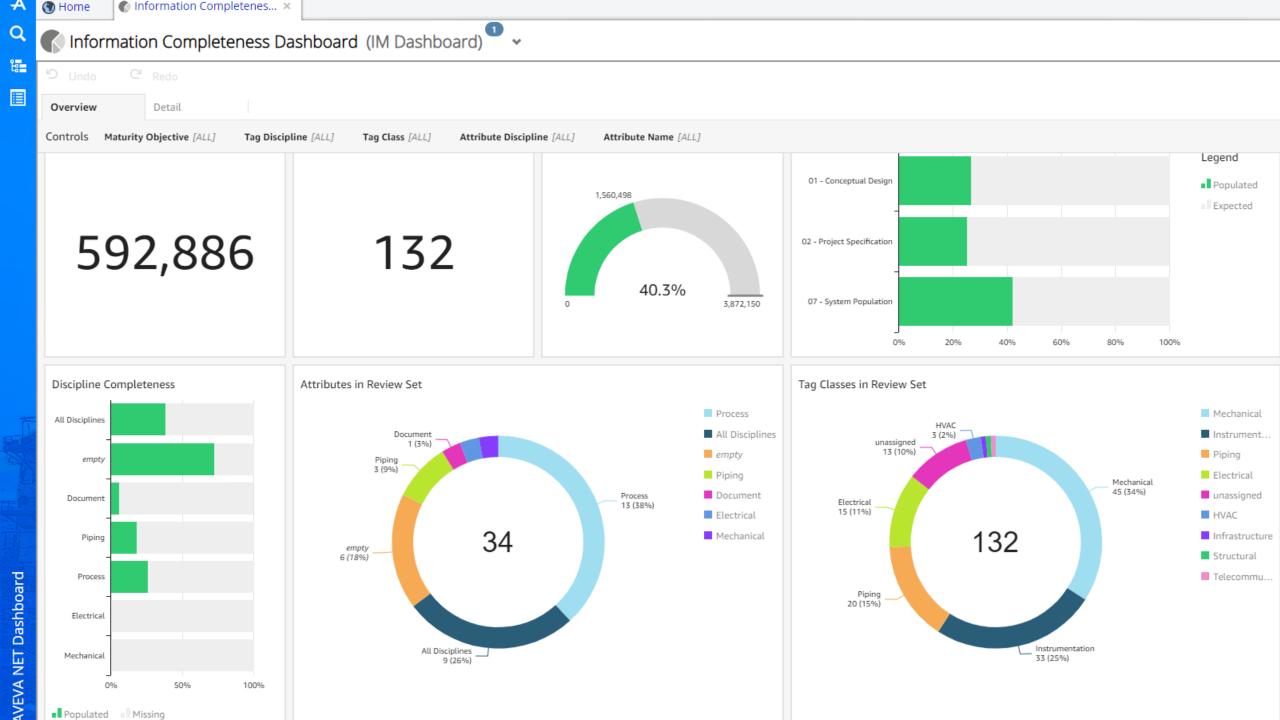


Whole Asset Insights

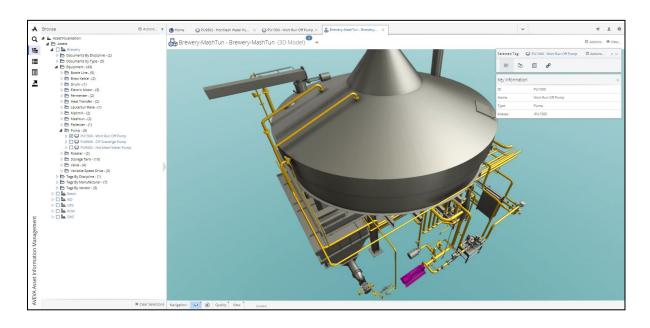


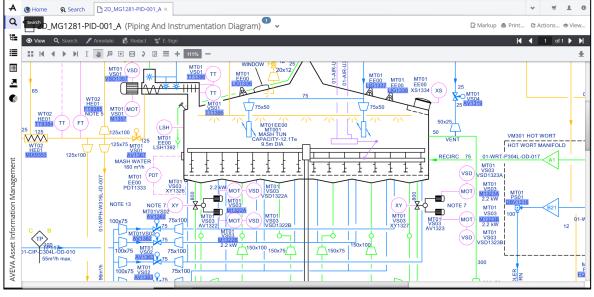






AVEVA Asset Information Management Advantages







Eliminate data silos with all information available in one place



Improve safety and compliance with quick access to critical information



Gain the insights necessary for informed, good decision making



Save time and effort on finding and validating information



Empower teams to collaborate with a 360° view of data



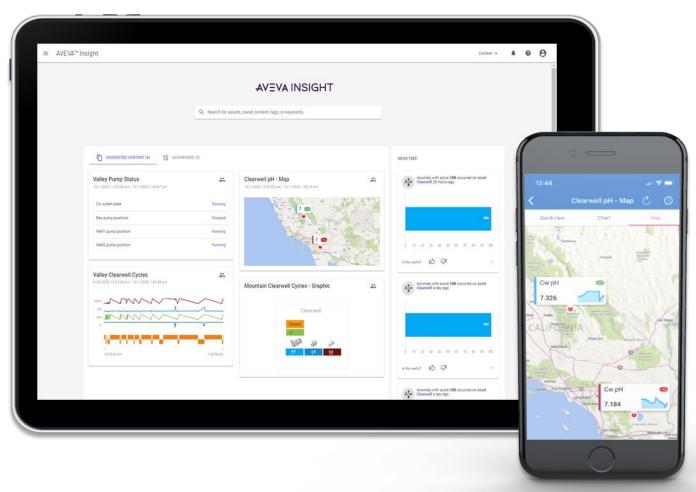
Reduce costs and time to value with a cloud solution

AVEVA™ Insight



AVEVATM Insight

Make better and faster decisions with complete visibility of your operations in the cloud.

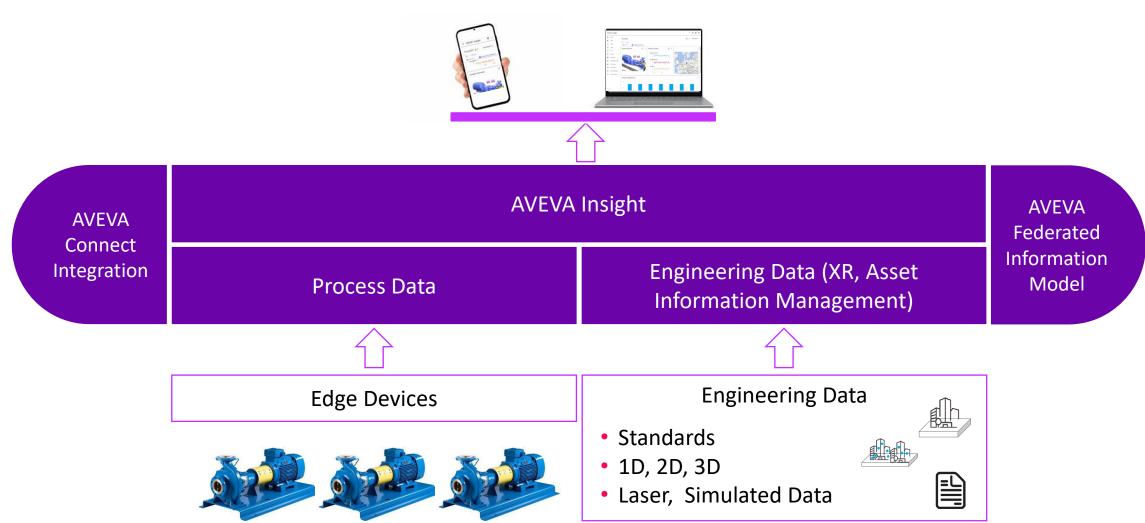


AVEVA Insight provides information when and where you need it, so you and your teams, can better manage your assets and improve performance.

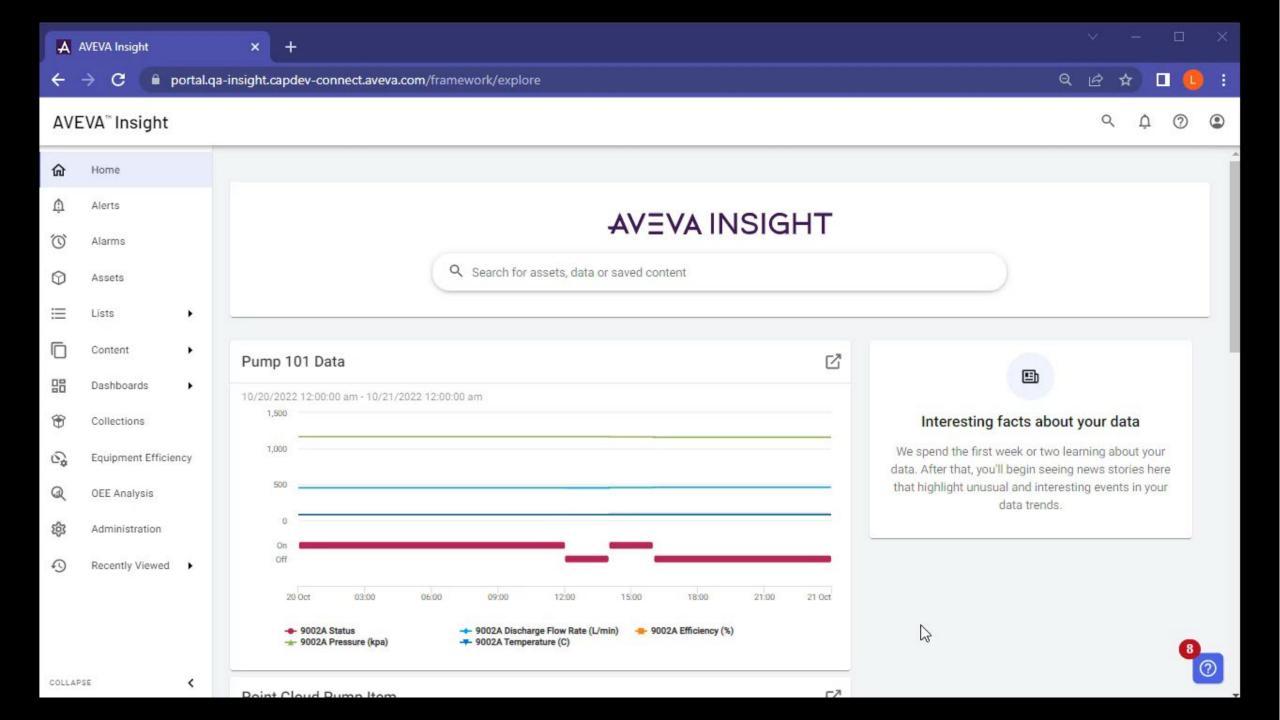
- Unlock critical data
- Increase collaboration
- Improve asset reliability
- Drive operational performance



AVEVA Insight Visualization of Digital Twin







Release Plans

AVEVA Insight / AVEVA Asset Information Management-Advanced Integration

Available Now

- AVEVA Insight
- AVEVA Information Standards Manager
- AVEVA Asset Information Management-Advanced

Lighthouse Release 1Q 2023

- Initial Feature set available for Lighthouse Program
- Seeking AIM-A Customers to partner with us

General Availability April 2023

- Search
- Asset / Summary View
- Dashboarding Widgets
- Collections
- Power BI Report View
- Point Cloud Viewing

2023 +

- Custom Query / Visual Query
- Search Results / Saving
- Document Mark Up
- Enhanced 2D Document Viewing
- Administrative Tools





Interested in Learning More?

- Expo Booths (Need details)
- Digital Twin track on day 2 with a panel session and other industry segment tracks
- Day 3 presentation covering the implementation steps for Asset Information Management and Insight in more detail.

Chemicals	Digital Twin	Industrial AI	
Room 2018-2020	Room 2004	Room 2006	
10:45 - 10:55	10:45 - 10:55	10:45 - 10:55	
Chemicals Track Introduction	Digital Twin Track Introduction	Industrial AI Track Introduction	
10:55 - 11:20	10:55 - 11:20	10:55 - 11:20	
The International Group: Lityx, use AVEVA™ Data Hub (ADH) to implement AI-based analytics, improving yields and generating millions in additional profit at a 20x ROI	Building a digital twin alongside the physical asset to unlock value across the full lifecycle at Wood	AVEVA Industrial AI Overview	
11:30 - 11:55	11:30 - 11:55	11:30 - 11:55	
AmSty: Utilizing Event Frames with Downtime Reason Codes to improve Asset Utilization	The complete digital twin at KBR	AI to improve efficiency and unplanned downtime at Schneider Electric	
12:05 - 12:30	12:05 - 12:30	12:05 - 12:30	
Albemarle: Data is the new Gold - Using the AVEVA PI System to accelerate growth in AI - Albemarle Intelligence	Kent: Asset Digital Thread	Renewables monitoring with PI and Predictive Analytics at Southern Company	
14:00 - 14:25	14:00 - 14:25	14:00 - 14:25	
Evonik: OneCAE - Data Driven Asset Lifecycle Management	Saudi Aramco: 4IRC PI Based Solutions and Applications	Predictive On-Line Monitoring of Co-Generation Plants at Suncor	
14:35 - 15:00	14:35 - 15:00	14:35 - 15:00	
Cyanco: Enabling Proactive and Predictive Maintenance Using PI System	ENEOS: Building digital twin infrastructures for refineries	ENEL Remote Predictive Diagnostic Center and cutting-edge technologies in AI with AVEVA	
15:10 - 15:35	15:10 - 15:35	15:10 - 15:35	
Covestro: Leveraging OSIsoft PI data to Assess Asset Health and Prevent Unplanned Outages	A Practical Implementation of CFIHOS to meet Data Surveillance Needs at ExxonMobil	Building a Winning Business Case for Predictive Asset Analytics at Saudi Aramco	

Learn more about AVEVA Connect & AVEVA Data Hub

Industrial Cloud Platform @ AVEVA PI World 2022 – San Francisco

Day 1: Industrial Cloud Platform

- <u>AVEVA</u>: AVEVA Connect, Industrial Cloud Platform – Vision, roadmap, and starting your operations and engineering digital twin journey [14:00]
- <u>AVEVA</u>: Power your secure industrial ecosystem of data, applications, and partners with AVEVA Data Hub connected communities [14:40]
- AVEVA: Accelerate Your Time to Value with Analytics and Applications Fueled by AVEVA Data Hub [15:40]
- <u>AVEVA</u>: On your marks, get set, Unleash your Operational Data in the Cloud! [16:20]
- <u>AVEVA</u>: Aggregating Engineering Content, Data and Documents and Real-Time Data into a Common User Experience [17:00]

Day 2: Customer Presentations

- Wood: Building a digital twin alongside the physical asset to unlock value across the full lifecycle at Wood [10:45]
- KBR: The complete digital twin at KBR [11:30]
- Kent: Asset Digital Thread [12:05]
- <u>Saudi Aramco</u>: 4IRC PI Based SOlutions and Applications [14:00]
- <u>ENEOS</u>: Facilities Reliability Improvement using Digital Twin Technology [14:35]
- <u>ExxonMobil</u>: A Practical Implementation of CFIHOS to meet Data Surveillance Needs [15:10]

Day 3: Industrial Cloud Platform

- <u>AVEVA</u>: Four Imperatives of a Trusted Information Infrastructure [10:45]
- <u>AVEVA</u>: Deploy Edge Data Store and Adapters in minutes with AVEVA Edge Management [11:25]
- <u>AVEVA</u>: Visualizing the Digital Twin, an Independent Service on the Industrial Cloud Platform [13:30]
- AVEVA: Uniting the connected community through secure and transparent industrial data sharing [14:25] [this talk]
- AVEVA: Harnessing the power of Sequential Data Store (Sds) and Assets for developers and partners [15:30]
- <u>AVEVA</u>: Aggregating data with Data Hub asset rules and data views for analytics and applications [16:25]





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Questions?

Please wait for the microphone. State your name and company.



Please remember to...

Navigate to this session in the mobile app to complete the survey.





Thank you!

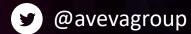


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The Company shall not be obliged to disclose any revision to these forward-looking statements to reflect events or circumstances occurring after the date on which they are made or to reflect the occurrence of future events.







ABOUT AVEVA

AVEVA is a global leader in industrial software, sparking ingenuity to drive responsible use of the world's resources. The company's secure industrial cloud platform and applications enable businesses to harness the power of their information and improve collaboration with customers, suppliers and partners.

Over 20,000 enterprises in over 100 countries rely on AVEVA to help them deliver life's essentials: safe and reliable energy, food, medicines, infrastructure and more. By connecting people with trusted information and AI-enriched insights, AVEVA enables teams to engineer efficiently and optimize operations, driving growth and sustainability.

Named as one of the world's most innovative companies, AVEVA supports customers with open solutions and the expertise of more than 6,400 employees, 5,000 partners and 5,700 certified developers. With operations around the globe, we are headquartered in Cambridge, UK and listed on the London Stock Exchange's FTSE 100.

Learn more at www.aveva.com

