

NOVEMBER 2022

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# Spark your ingenuity

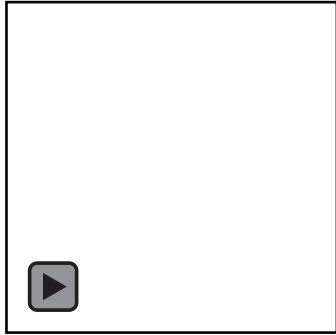
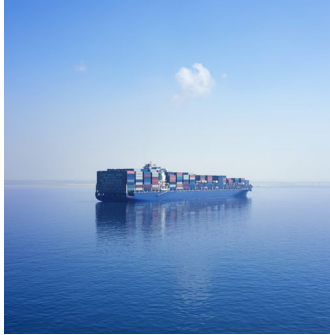
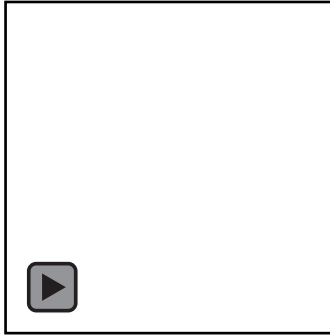
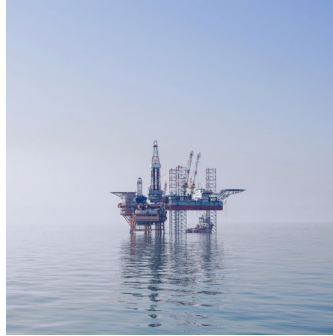
Caspar Herzberg  
Chief Operating Officer, AVEVA



AVEVA



# Connecting our communities





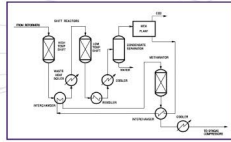
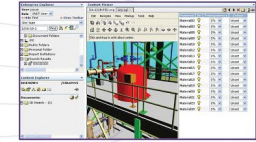
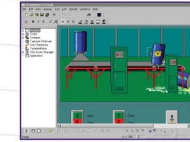
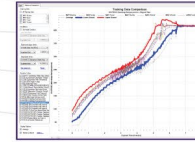
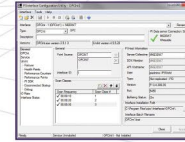
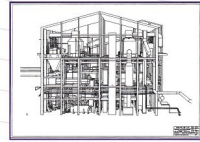
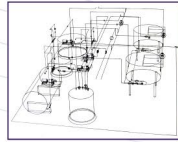
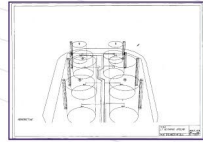
# The evolution of AVEVA

1970

1980

1990

2000



1967

SimSci founded with  
Plant Level Simulations

1973

Citect founded as  
Control Instrumentation

1969

Tribon formed with  
marine vessel design

1967

AVEVA founded  
as CADCentre

1983

Avantis formed with  
Enterprise Asset Management

**Schneider Electric Software**

1987

SimSci PRO/II  
Wonderware founded with  
HMI SCADA (InTouch)

1991

Telvent OASys  
SCADA System

1995

InStep founded with  
Predictive Analytics  
SAT Corp founded with  
Mobile Asset Management

1996

Serck Controls  
ClearSCADA

1998

System Platform  
FactorySuite  
Spiral founded with  
Planning Software

1997

Skelta founded with  
Business Process Management  
Indusoft founded  
with embedded HMI  
Wonderware Historian

2003

Wonderware MES  
with SCADA

**AVEVA**

1987

Logimatic founded with  
Enterprise Resource  
Management (ERM)

2002

AVEVA Net

2001

AVEVA Global

2005

AVEVA Marine

**AVEVA**

Innovation Timeline

1980

OSIsoft founded with  
real-time data management

1993

PI Datalink  
PI System 2

1995  
PI System 3

1994

Process Book

2000

PI SDK

**OSIsoft**

2005

PI Datasheet

2004

PI Asset Framework



# Our **vision** for the future

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We spark industrial ingenuity

By connecting people with trusted  
information and insights

To drive responsible use of the  
world's resources





# The **challenges** we work to solve

## Business trends



Supply chain and service disruptions



Commodity price fluctuations



Labor shortages and remote work



Consumer desire for green alternatives



ESG regulations

## New imperatives

Capital projects and supply chain carbon efficiency and resilience

Operational efficiency, optimized energy use and emissions minimization

More efficient autonomous operations, connected and empowered workforce

New materials, processes, and facilities for circular economy

Improve sustainability, reduce carbon intensity and emissions







How can we **make sense**  
of our data?

**87%**

of companies are making  
decisions with incomplete data

**78%**

of companies know enabling data  
sharing drives highest value

**AVEVA, 2022**

**AVEVA**



# Our product strategy:

Industrial information  
is at the heart of  
what we do

## Engineering and Operations

End-to-end AI-infused solutions

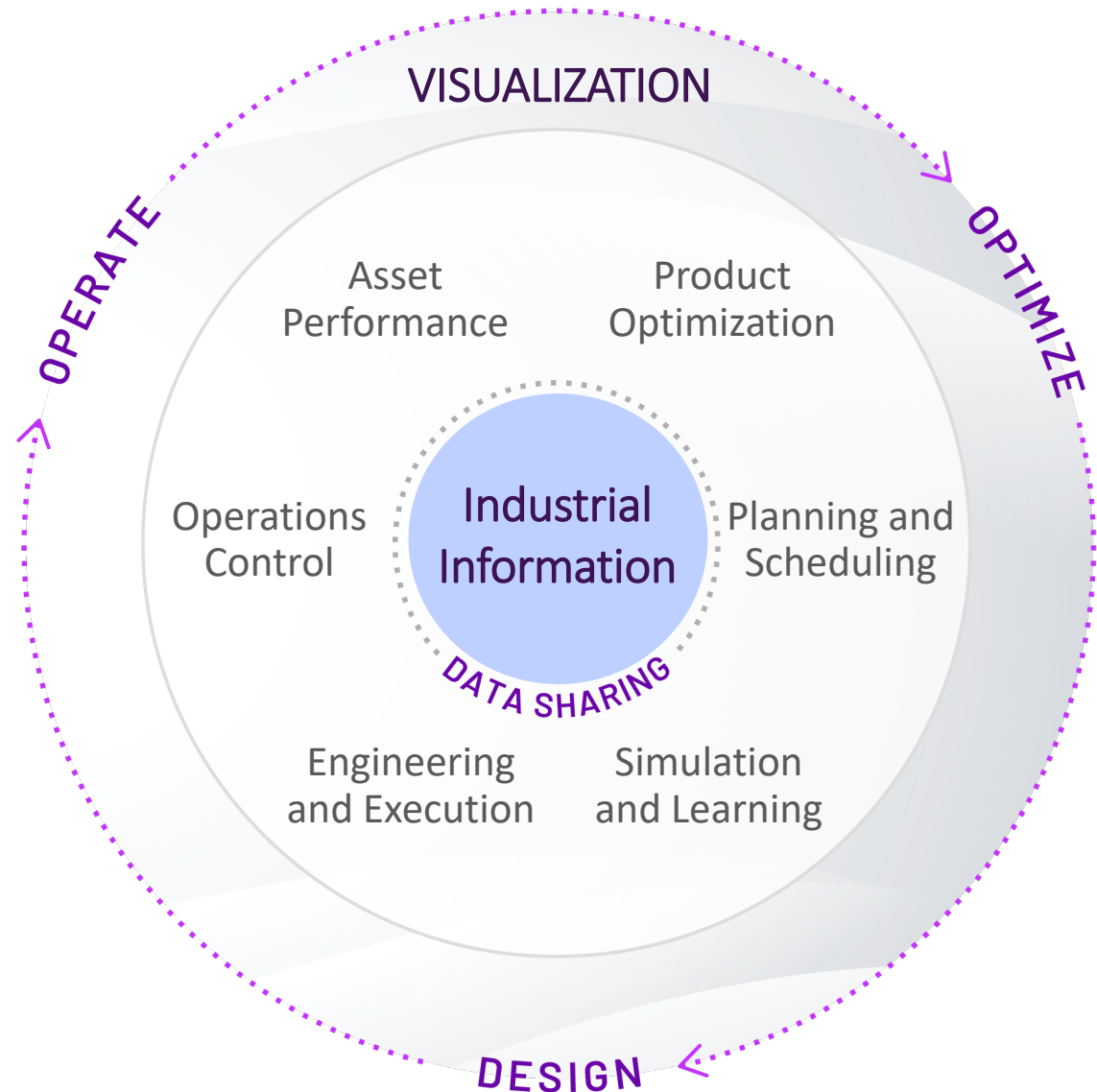
## AVEVA Connect

Industrial cloud platform with common  
services and data aggregation through

## AVEVA Data Hub

## AVEVA Flex

Commercial flexibility



# Go to market with **partners** to spark innovation at scale

Strategic partners, distributors & SIs extend our network into local markets worldwide

5,500  
partners and  
growing



located in  
100  
countries



120  
distributors



250  
technology  
partners



20+  
global alliance  
partners





# Industrial Information sharing allows for **collaboration** across the enterprise and the supply chain

Frictionless exchange of information and expertise advances the connected industrial economy

## Aker Carbon Capture

In Norway and India, engineers and designers across the globe collaborate concurrently to bring carbon capture facilities to market 50% faster than before

## City of Salem

In Oregon, a water utility, university, and machine-learning lab are teaming up to predict harmful algae blooms and protect drinking water

## Dominion Energy

In Virginia, an energy company, renewable suppliers, and customers are sharing green energy information to drive sustainable power selections



# Tap the expertise of the AVEVA World community

