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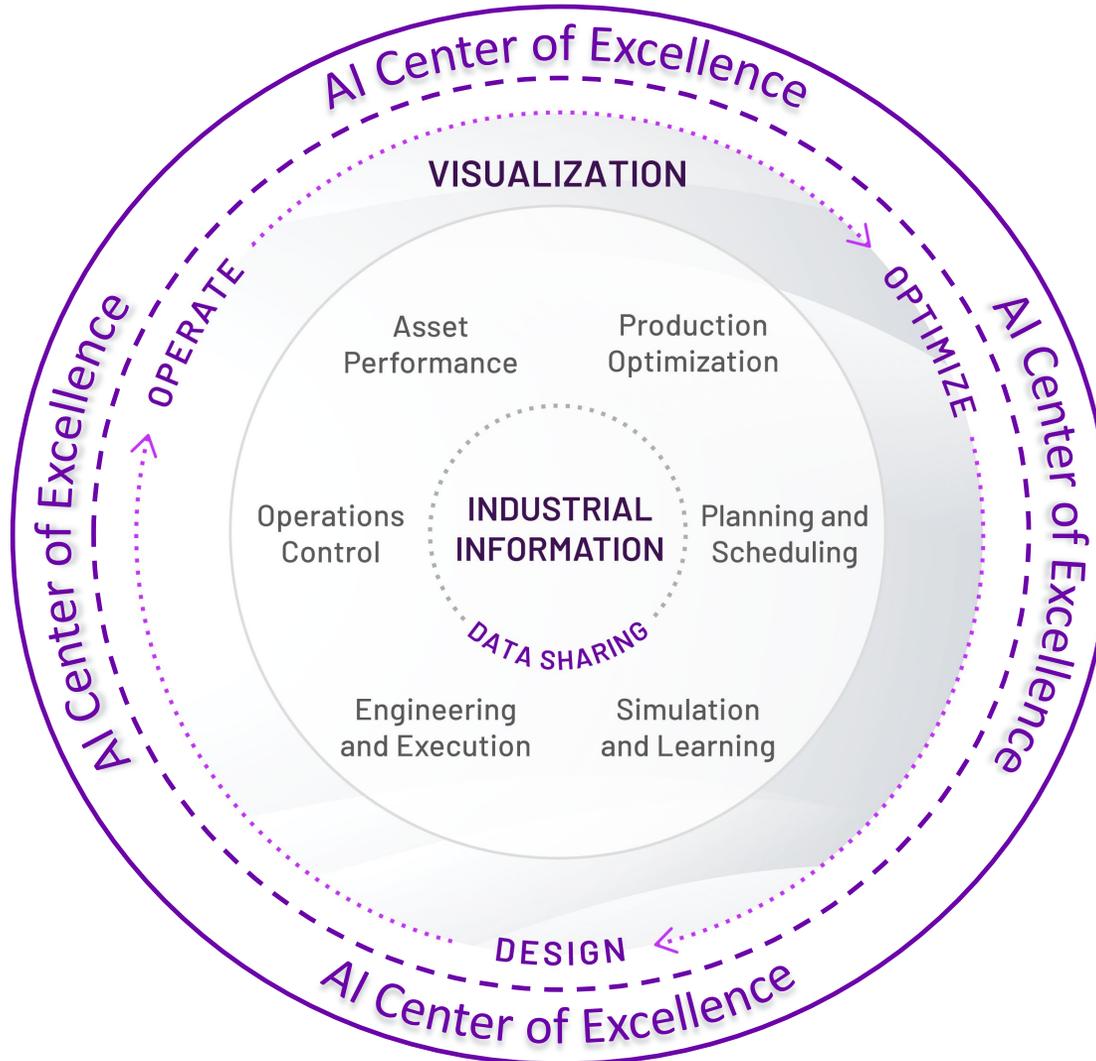
AVEVA Industrial AI

Q&A

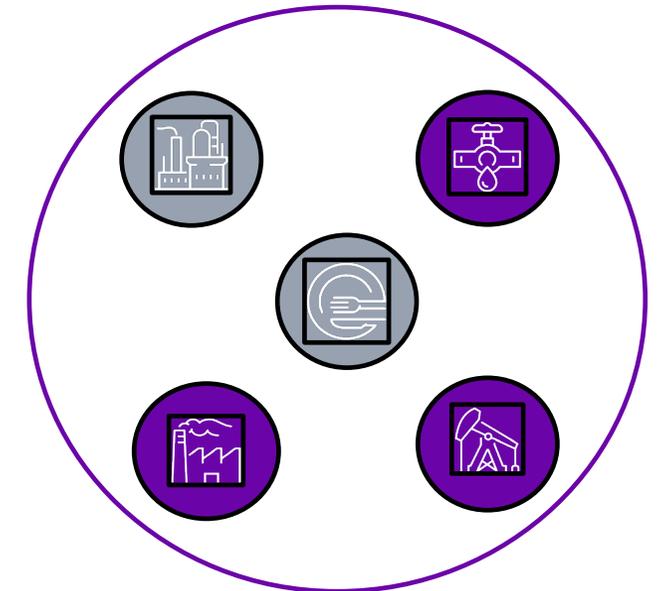
AVEVA

AI Center of Excellence (AI CoE)

- Cloud-first
- AI Everywhere
- Applied & reusable
- Interoperable
- No Islands of AI
- No Random Acts of AI
- Customer advocate



Real-world Industrial



- Customer Pilots
- Partners/SIs
- VOCs

Q & A

Please visit our AI-infused booths in the EXPO!!

AVEVA

This presentation may include predictions, estimates, intentions, beliefs and other statements that are or may be construed as being forward-looking. While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could result in actual outcomes differing materially from those projected in these statements. No statement contained herein constitutes a commitment by AVEVA to perform any particular action or to deliver any particular product or product features. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinions only as of the date of this presentation.

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ABOUT AVEVA

AVEVA is a global leader in engineering and industrial software driving digital transformation across the entire asset and operational life cycle of capital-intensive industries.

The company's engineering, planning and operations, asset performance, and monitoring and control solutions deliver proven results to over 16,000 customers across the globe. Its customers are supported by the largest industrial software ecosystem, including 4,200 partners and 5,700 certified developers. AVEVA is headquartered in Cambridge, UK, with over 4,400 employees at 80 locations in over 40 countries.

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Seed Q&A

- 1) How long does it usually take to start getting tangible benefits after deploying Predictive Maintenance?
 - It's based on how long it takes to capture standard operations (scenarios). It could be a day, a month, or even a year (if exterior temperatures and seasons significantly impact operations). Typically, customers use the 80/20 rule (or 90/10) – 90% of scenarios covered. But can use the data you've already captured (historian). And AI-driven simulation (such as in PAO) can reduce the amount of data needed due to first principles simulation providing much of that "standard behavior" data.

- 2) Can you clarify and go into more detail on the benefits you get from Predictive Asset Optimization that you don't get from Predictive Maintenance?
 - PAO gives you much deeper insight into asset performance risk. 360 degree view, as we like to call it. Predictive alone is really good at detecting asset problems very early on, but it doesn't look at the situation from all angles. It's one part of PAO. For example, PAO not only identifies the early warning but also allows you to look at options so that a near-term outage isn't the only solution to the problem. It allows you to simulate operational changes to be able to run longer to make it to the next planned outage. And it allows you to confirm the impact of asset changes made during the outage provided the value that was expected. This improves both asset performance and overall operations.