

OCTOBER 2023

Multi-site Economics

Best Practices in multi-site standardization
and transformation programs

Sheetal Jain, AVEVA

AVEVA



Sheetal Jain

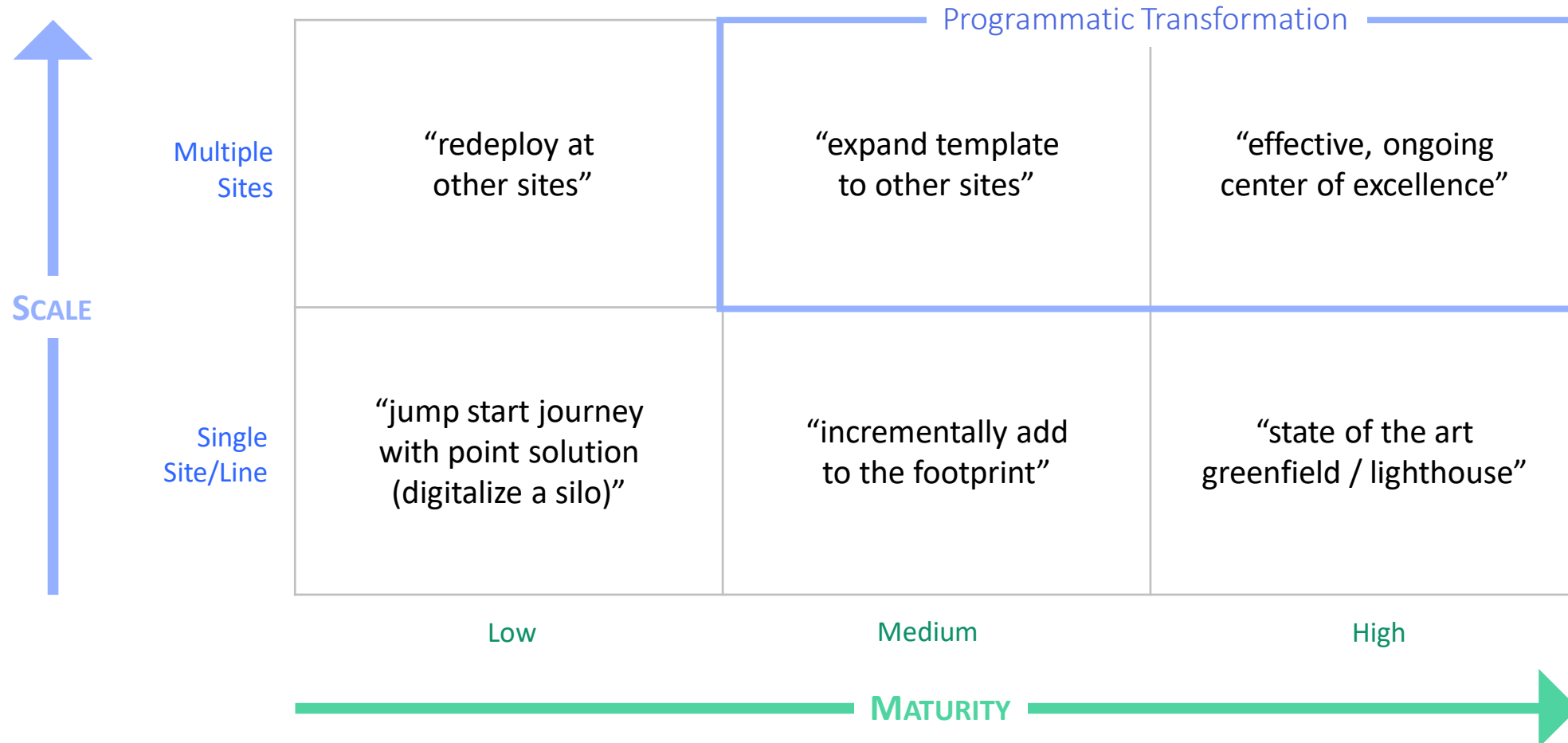
Director of Consulting, MES

- AVEVA
- sheetal.jain@aveva.com

Premise

In multisite deployments, you can achieve
speed, scale, lifecycle management, cost control
via a centralized approach
- and it's been proven.

20+ year experience of AVEVA MES Practice

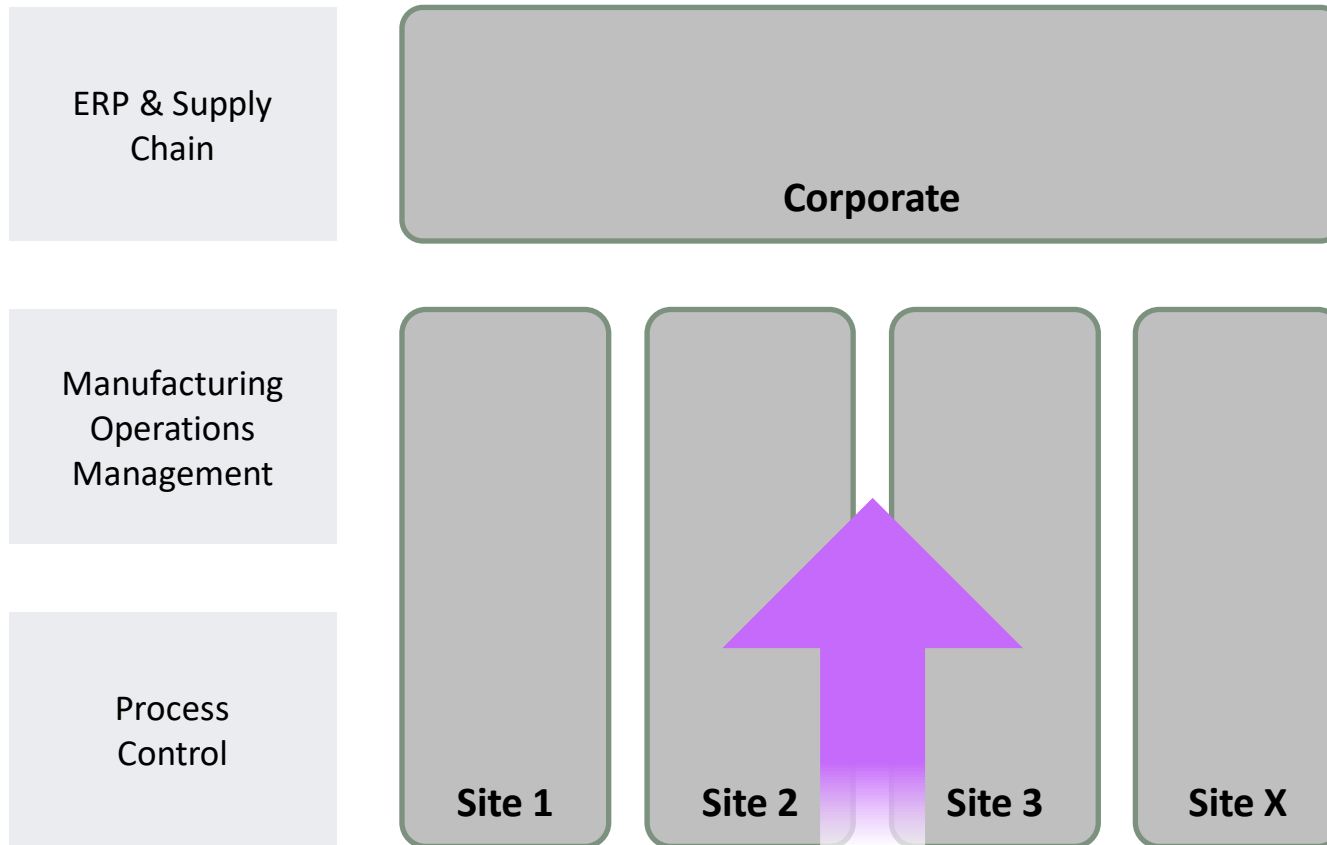


Ease of upgrades & deployment experience
are top concerns in MES rollouts ...

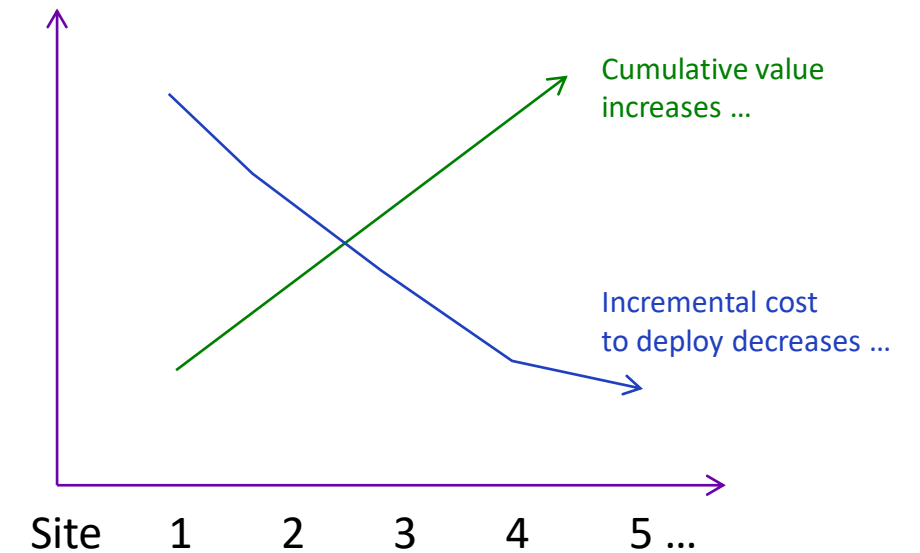
- Multiple customers & industry analysts

Traditional mindset and expectations

Rollout Approach: Site-by-site

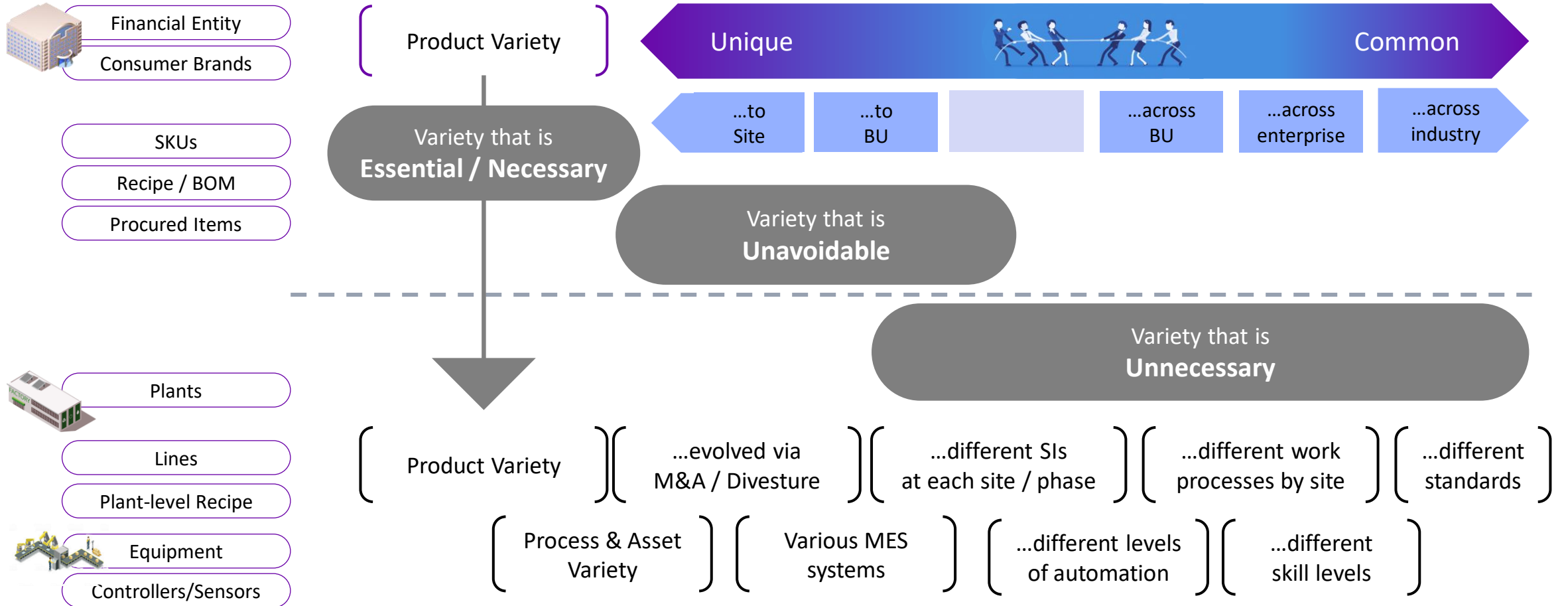


Desire to accommodate site-specific needs

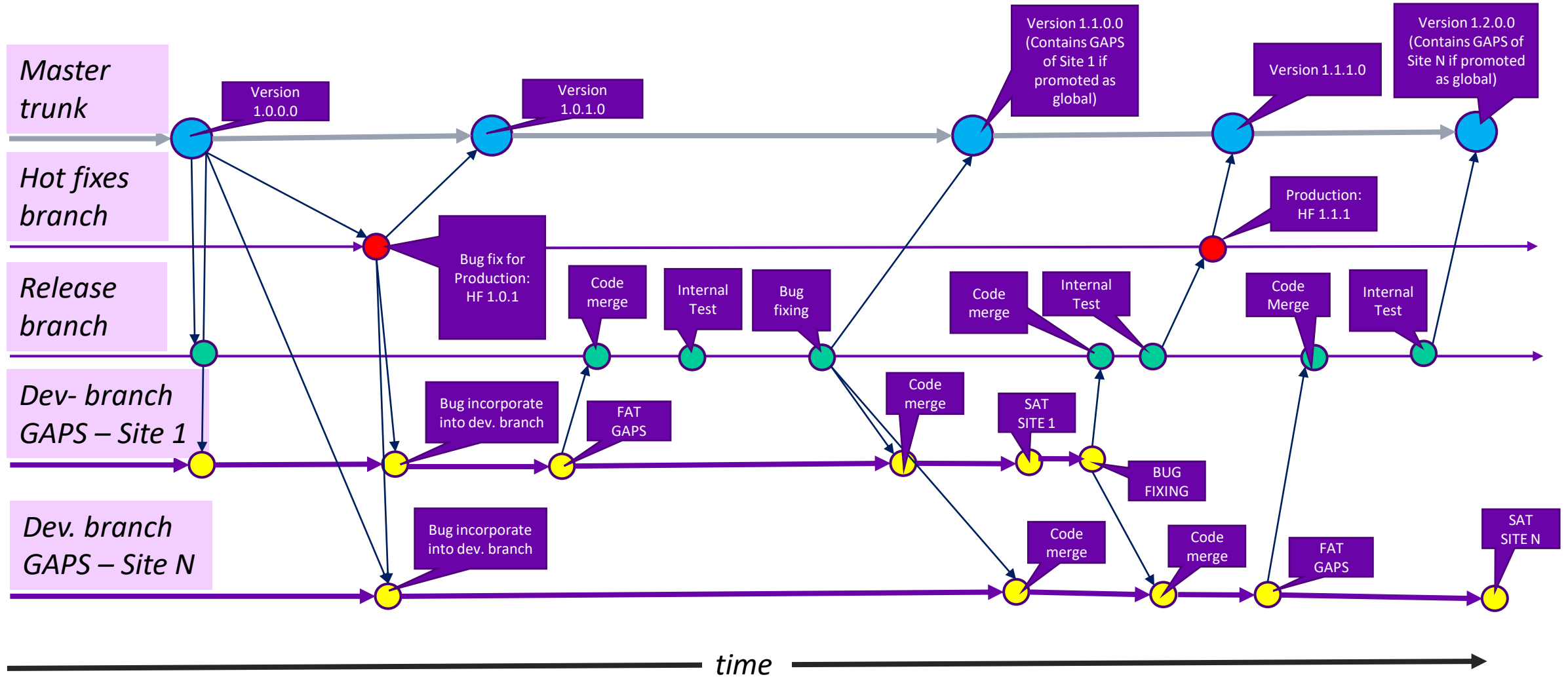


Flexibility is required – and a “double-edged sword”

Lessons learned

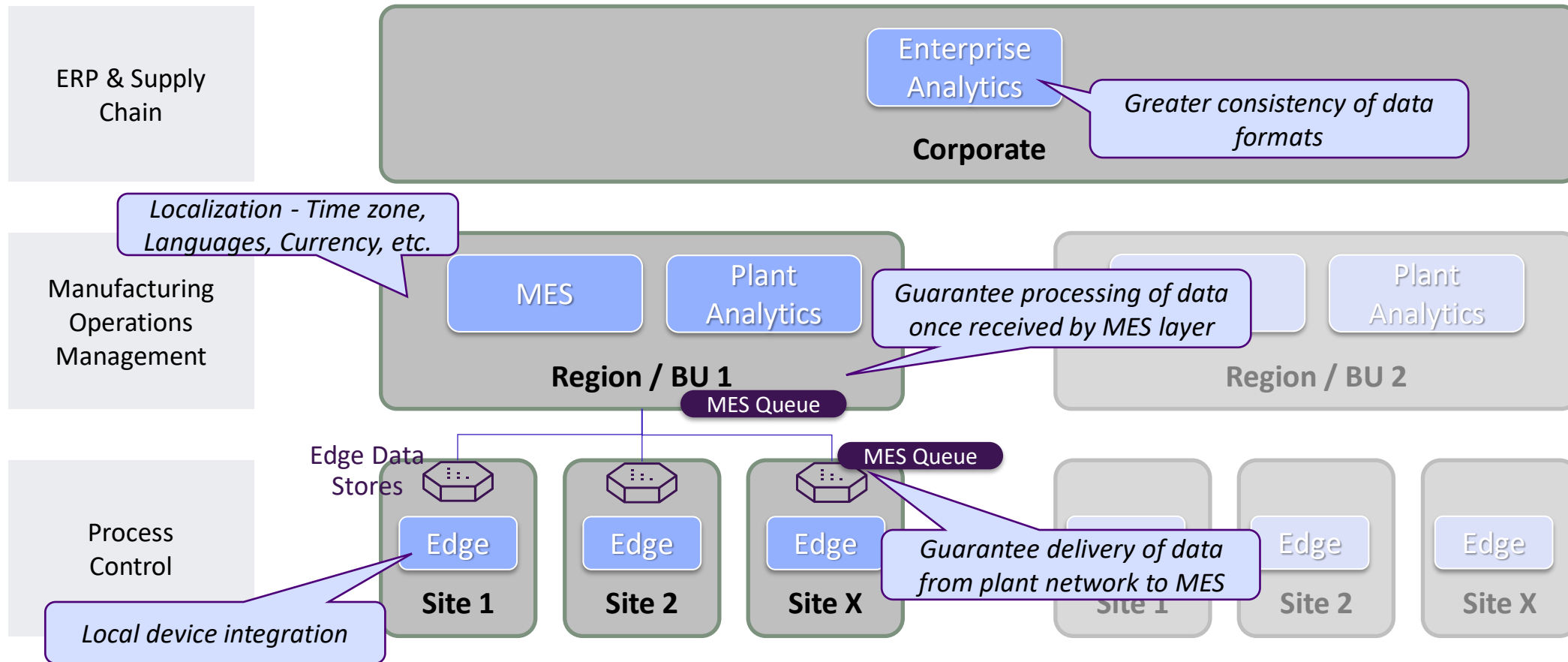


The reality of what happens during rollouts



Where we are having success

Rollout Approach: Centralized



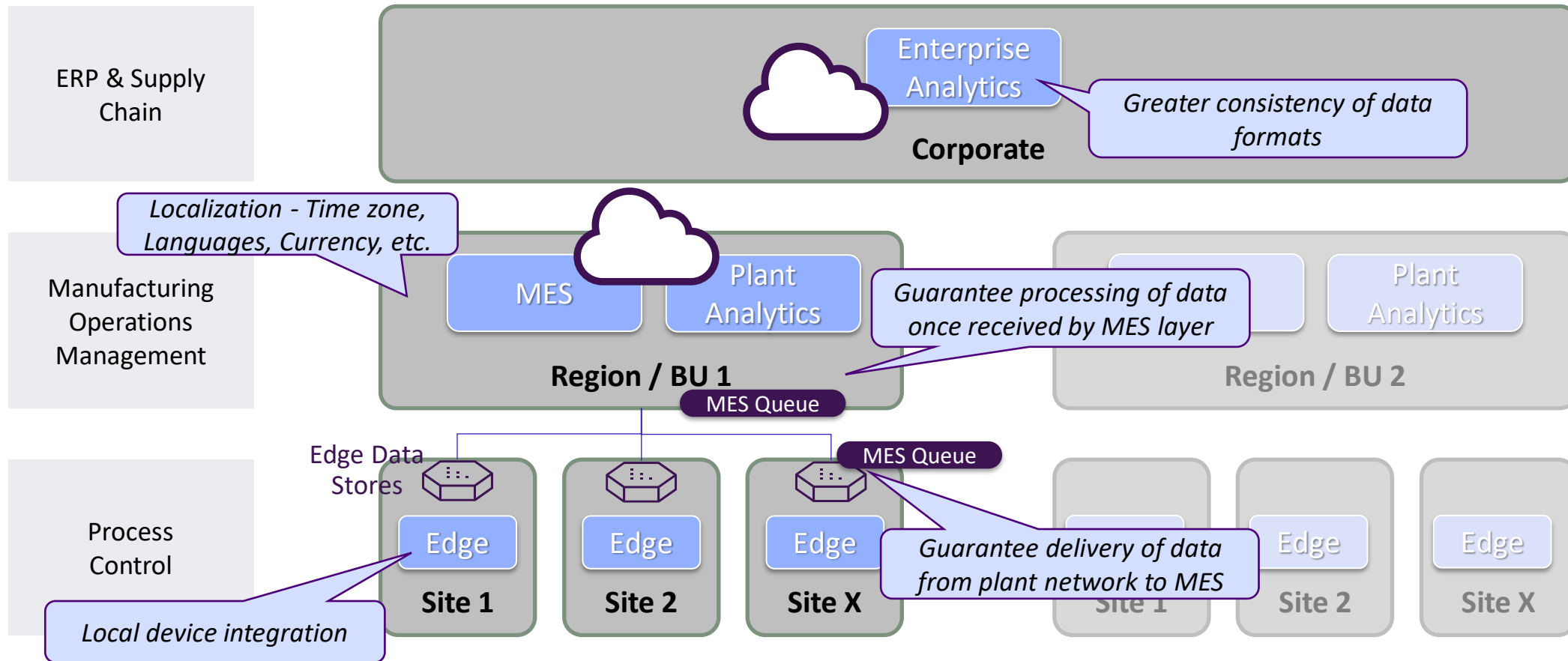
AVEVA MES Architectural Innovation – Centralized MES

Real World Implementations

- Packaged Meats Manufacturer – OEE/Performance Data Center implementation at 8 sites and expanding
- Building Products Manufacturer – Full MES Data Center implementation at 9 sites and considering further expansion.
- Spices, Flavors, Seasoning & Condiments Manufacturer – Recipe Management Microsoft Azure (IaaS) implementation at 4 sites and expanding.
- Consumer Products Manufacturer – Pilot Lighthouse site using full MES Data Center implementation and expanding to additional sites currently
- Specialty Chemicals Manufacturer – Pilot proof of concept using full MES, planning expansion to all sites globally

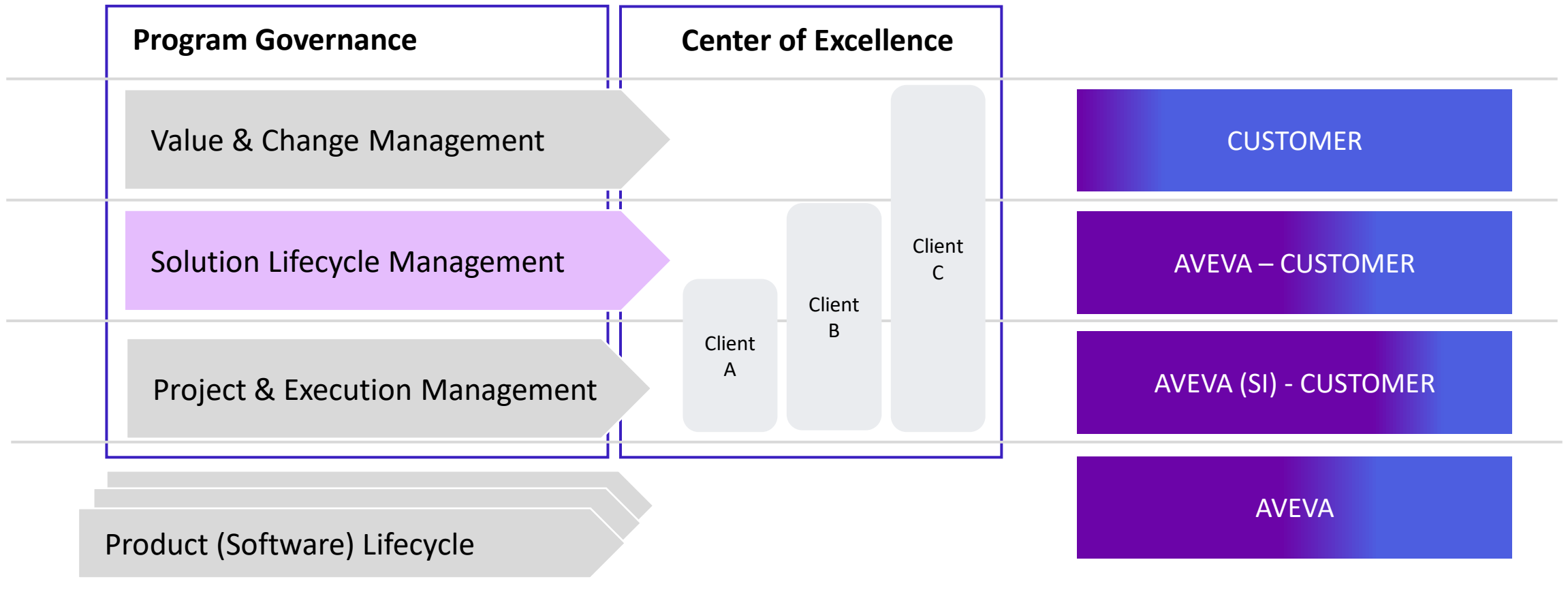
What about IaaS Cloud?

Rollout Approach: Centralized



Program Planning & Governance

Solution Lifecycle Management as the foundation for scale, speed, cost control, etc.



Questions?

Please wait for the microphone.
State your name and company.



Please remember to...

Navigate to this session in the mobile app to complete the survey.



Thank you!

This presentation may include predictions, estimates, intentions, beliefs and other statements that are or may be construed as being forward-looking. While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could result in actual outcomes differing materially from those projected in these statements. No statement contained herein constitutes a commitment by AVEVA to perform any particular action or to deliver any particular product or product features. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinions only as of the date of this presentation.

The Company shall not be obliged to disclose any revision to these forward-looking statements to reflect events or circumstances occurring after the date on which they are made or to reflect the occurrence of future events.

 [linkedin.com/company/aveva](https://www.linkedin.com/company/aveva)

 [@avevagroup](https://twitter.com/avevagroup)

ABOUT AVEVA

AVEVA is a world leader in industrial software, providing engineering and operational solutions across multiple industries, including oil and gas, chemical, pharmaceutical, power and utilities, marine, renewables, and food and beverage. Our agnostic and open architecture helps organizations design, build, operate, maintain and optimize the complete lifecycle of complex industrial assets, from production plants and offshore platforms to manufactured consumer goods.

Over 20,000 enterprises in over 100 countries rely on AVEVA to help them deliver life's essentials: safe and reliable energy, food, medicines, infrastructure and more. By connecting people with trusted information and AI-enriched insights, AVEVA enables teams to engineer efficiently and optimize operations, driving growth and sustainability.

Named as one of the world's most innovative companies, AVEVA supports customers with open solutions and the expertise of more than 6,400 employees, 5,000 partners and 5,700 certified developers. The company is headquartered in Cambridge, UK.

Learn more at www.aveva.com