



# GLOBAL WEBINAR

## Strategic Approaches to Data Management, Analytics, and IT/OT Convergence

Featuring:

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Industry Principal, Global Power Generation - OSIsoft

# Executive Summary

1

Identifying Key Business Drivers for IT/OT Data Management

2

Data Supporting Transformative Ambitions

3

Data Driven Use-Cases: IT/OT & Data Science are unavoidable

4

Guidance for the Digital OT Leader

# Definitions in a Transformed World



**Process-centric** – Data used for optimizing and operating near real-time processes



**Information-centric** – Data movement for reporting and discrete decision-making



**Converged data** – Areas where transaction information must meet time-series data to complete the information needs of a process



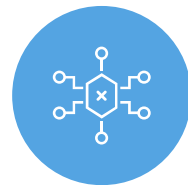
**Converged IT/OT Technology** – A technology area that focuses on devices and appliances that can operate in both IT and OT realms



**Operational Edge** – Translate and automate the flow of information between IT and OT



**Device Edge** – Manages the devices at the point of activity and can execute specific automated tasks



**Process Edge** – Executes real-time instructions at the detailed operational level

# Overall Market Drivers

## Technology evolution

Digital-centric technologies make new **automation archetypes increasingly affordable, transparent and contextually intelligent.**

## Technology convergence

Digital technologies converge to create digital twins that unleash previously **unforeseen use cases in the physical world.**

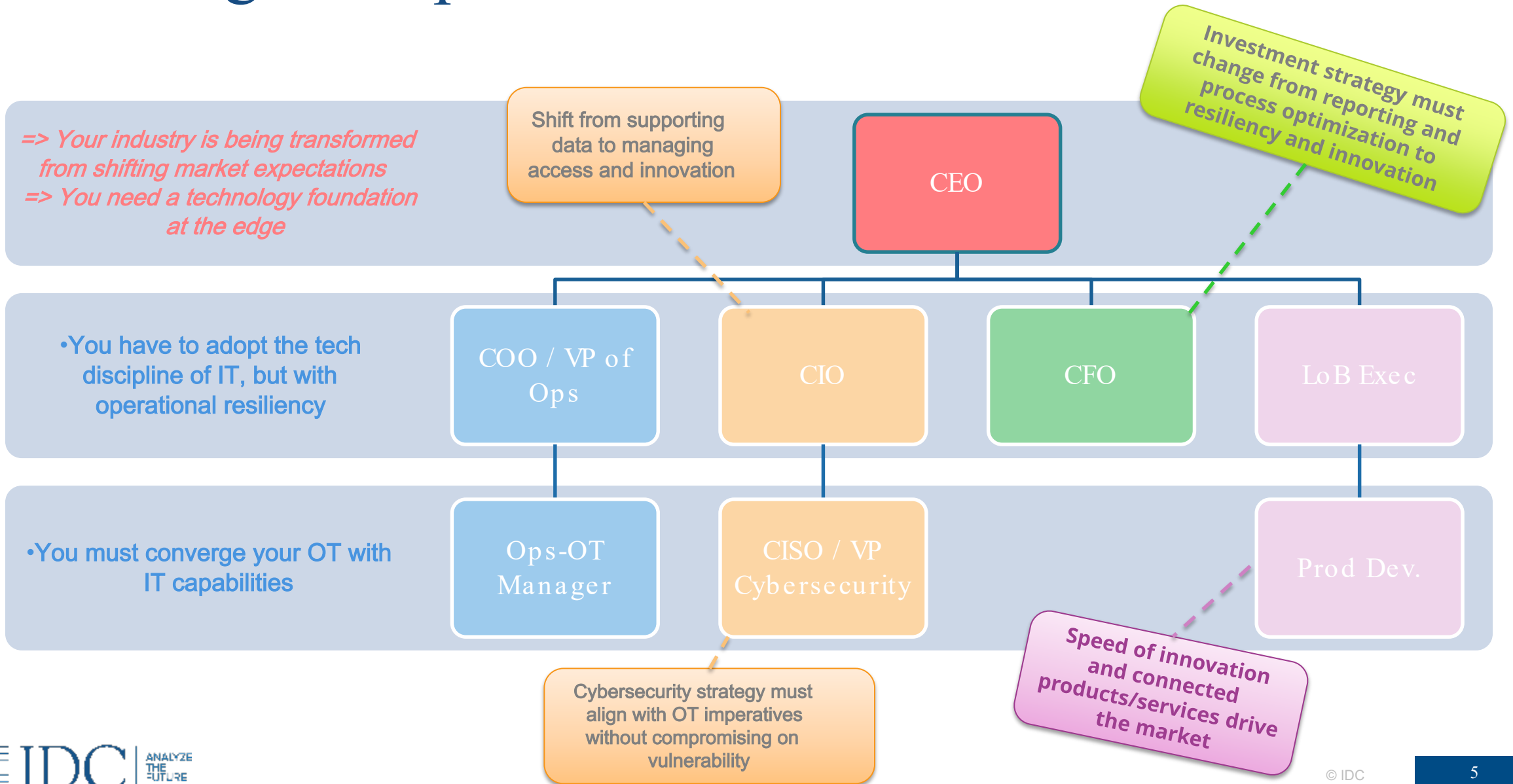
## Applications expansion

The fast expansion of use cases accelerates needs for **scalability beyond the traditional operational realm.**

## Business model disruption

Digital transformation (DX) shifts the competition from scale of integrated processes to **ability to leverage data and its value.**

# The Digital Operations Mess





# Pressure for DX in the E&U Sector

- Innovation – The pressure to innovate in procedures and process
- Unconventional – Squeezing more commodity using technology
- Cloud – The biggest technology change in 40 years
- AI – The potential for AI is huge, but still embryonic
- Mobile – Access to data and information anywhere
- Connectivity – Increasingly ubiquitous enables much of the above



# The Data & Analytics Controversy

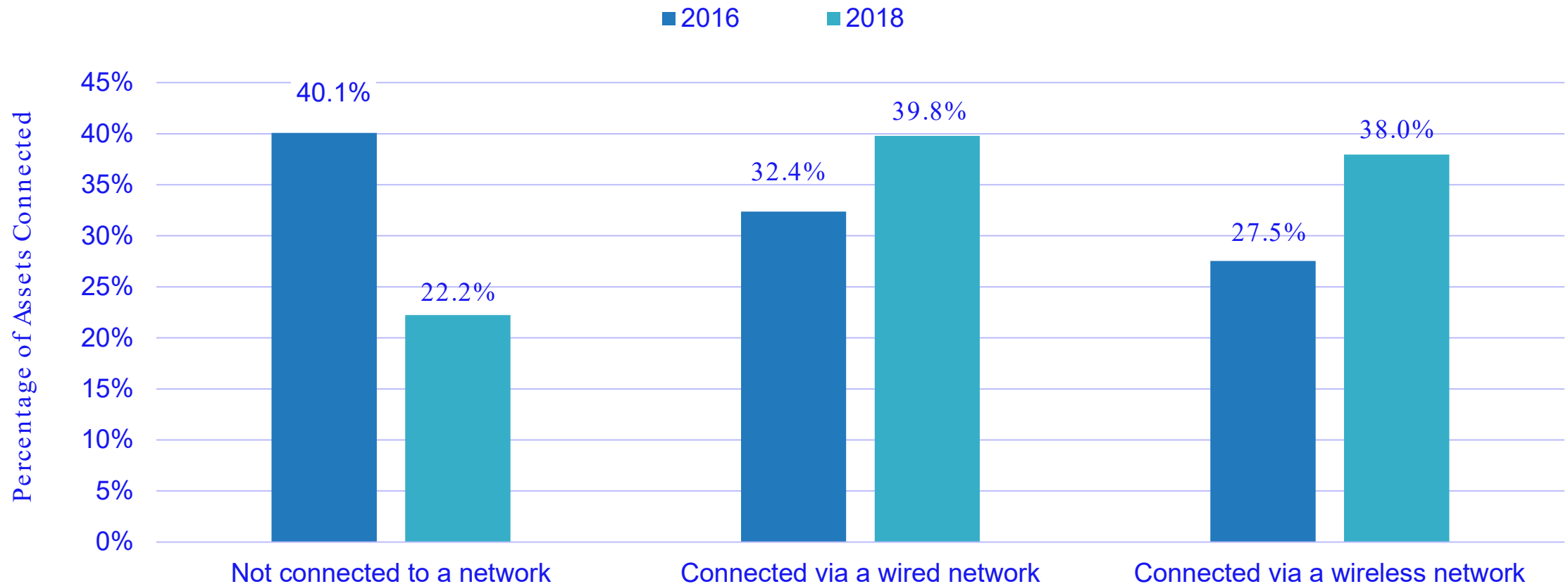
- Decision makers at all levels want to disrupt the status quo, to ask new questions, to have instant access, anywhere to actionable information; to be free of mundane data preparation tasks
- Only 26% of Sr. executive at ops-intense companies completely agree that the speed of their IT group's response to users' analytics/BI requests meets end-user expectations
- 91% of organizations rank data and analytics as a competitive advantage or differentiator but **only 24%** have been able to extract maximum available value from data.

In the past 12-24 months 65% of organizations began to track and measure new KPIs

IT is not keeping up with demands from the business

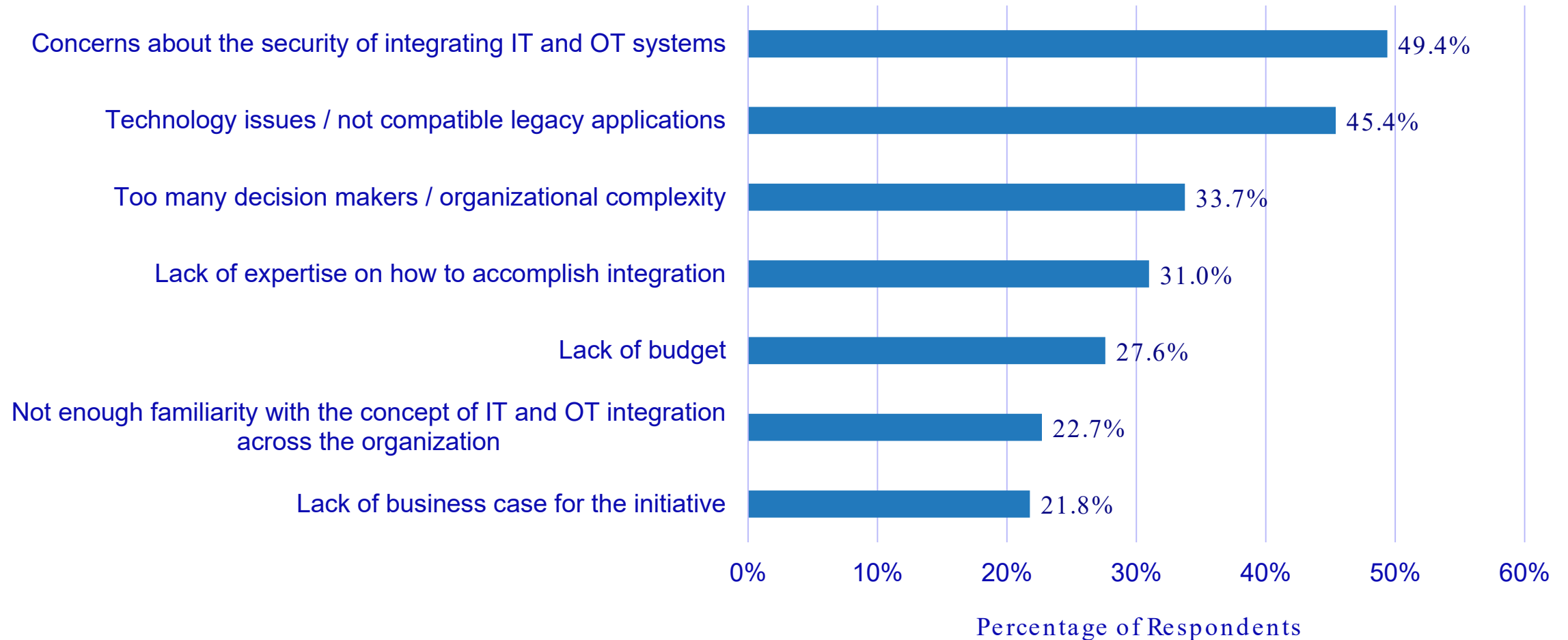
Data is the resource that companies have, but struggle extracting value from

# The Reality of Connected Operational Equipment



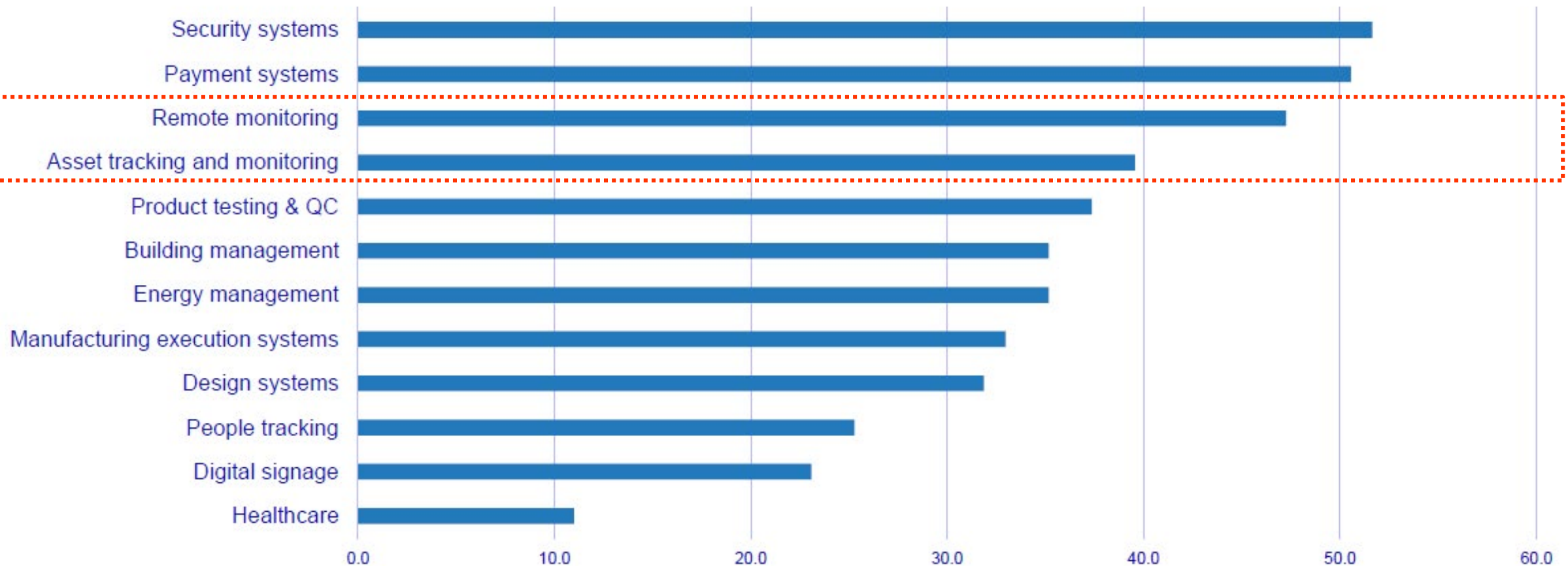


# Top Barriers to IT/OT integration in 2018



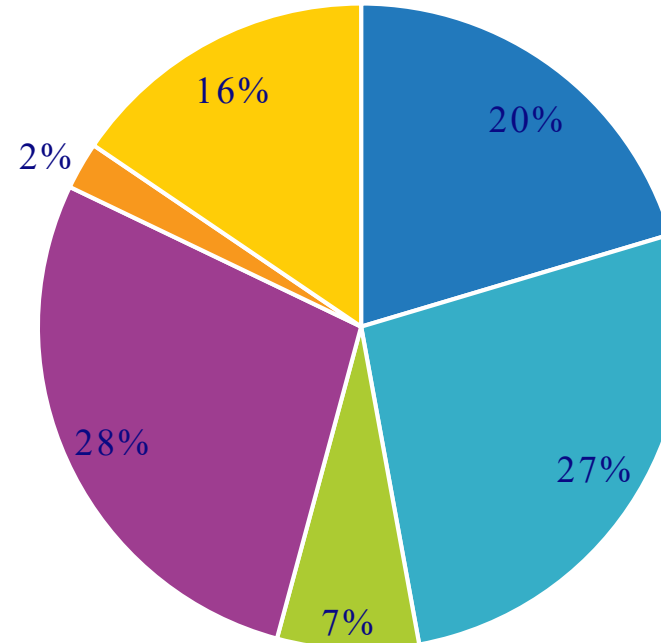
# Functions where Edge will be Deployed

Future deployments: What functions do you plan on supporting with your edge solutions?



# Performance Tracking of Monitored Assets is not a Mature Discipline yet

- IIoT Deployment is uneven
- Scaling is often a world away



■ In Production

■ Piloting/Proof of Concept

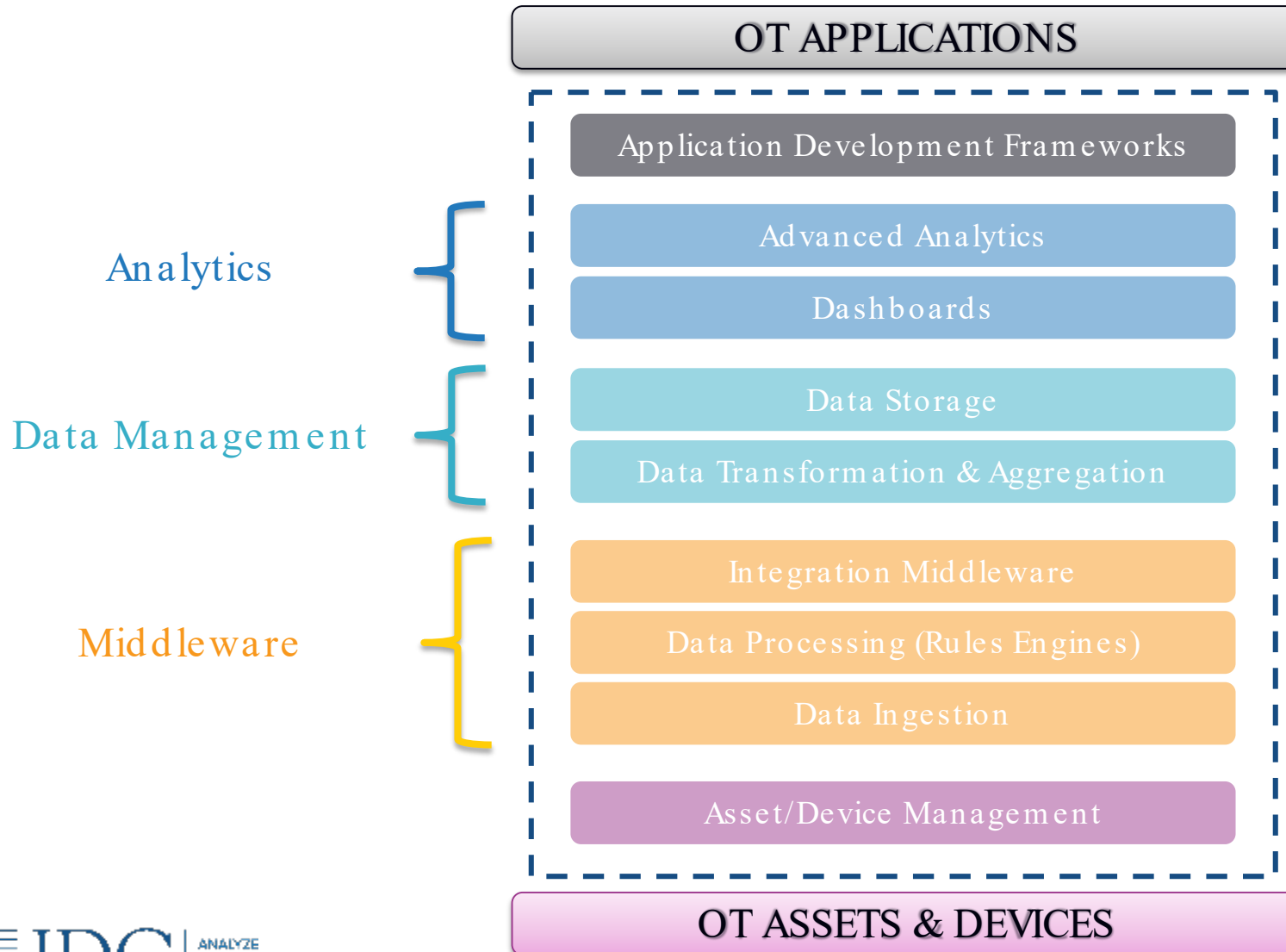
■ Launched but failed to scale

■ Researching/ Considering

■ Tried and Failed

■ No Investment Plans

# Traditional OT Stack – Digitizing OT



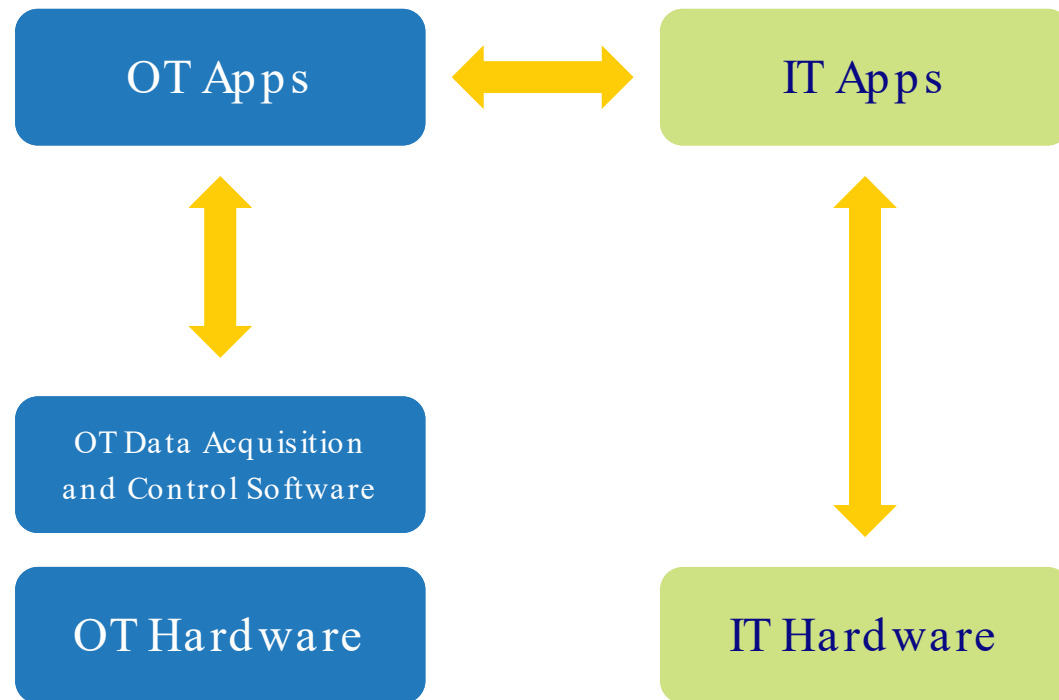
- Digitizing the traditional OT model creates better, more flexible OT Applications

- However the OT silo is encouraged

**=> Even if Ops effectiveness increases upon Ops metrics, reflecting the positives on an entire business ecosystem will remain as intangible as it is today.**

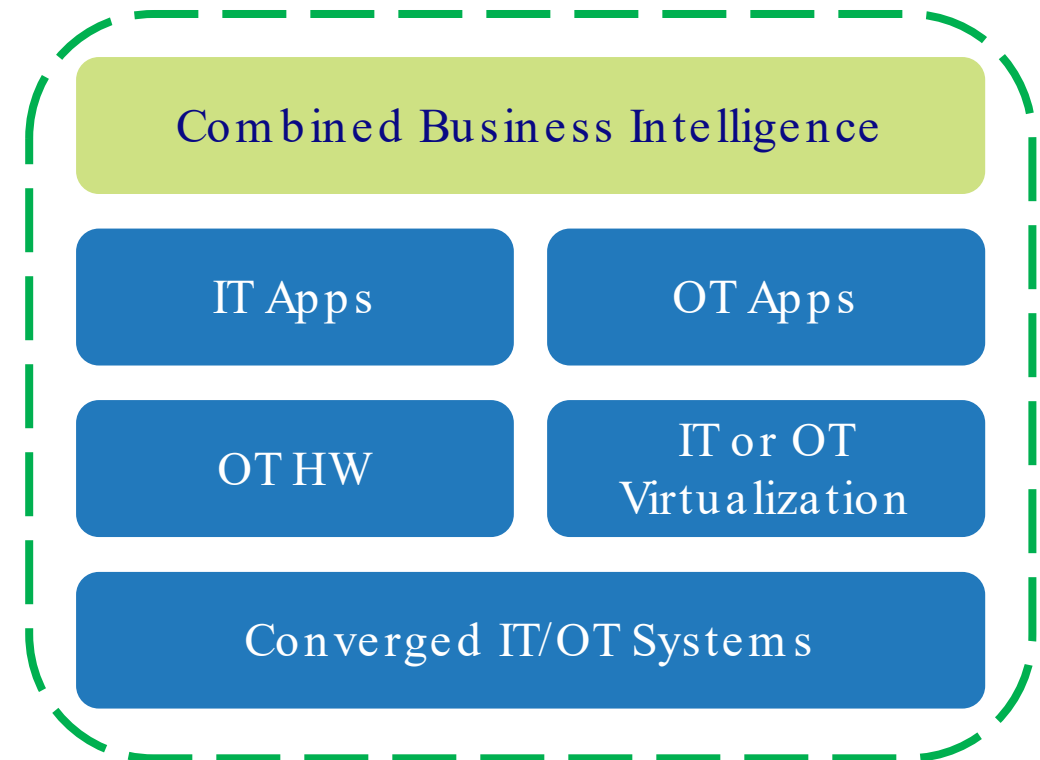
# Connectivity is Only a Step in the Journey

## Converging IT-OT Realm



Connectivity

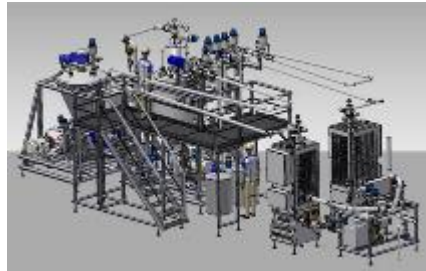
## Converged Digital Environment



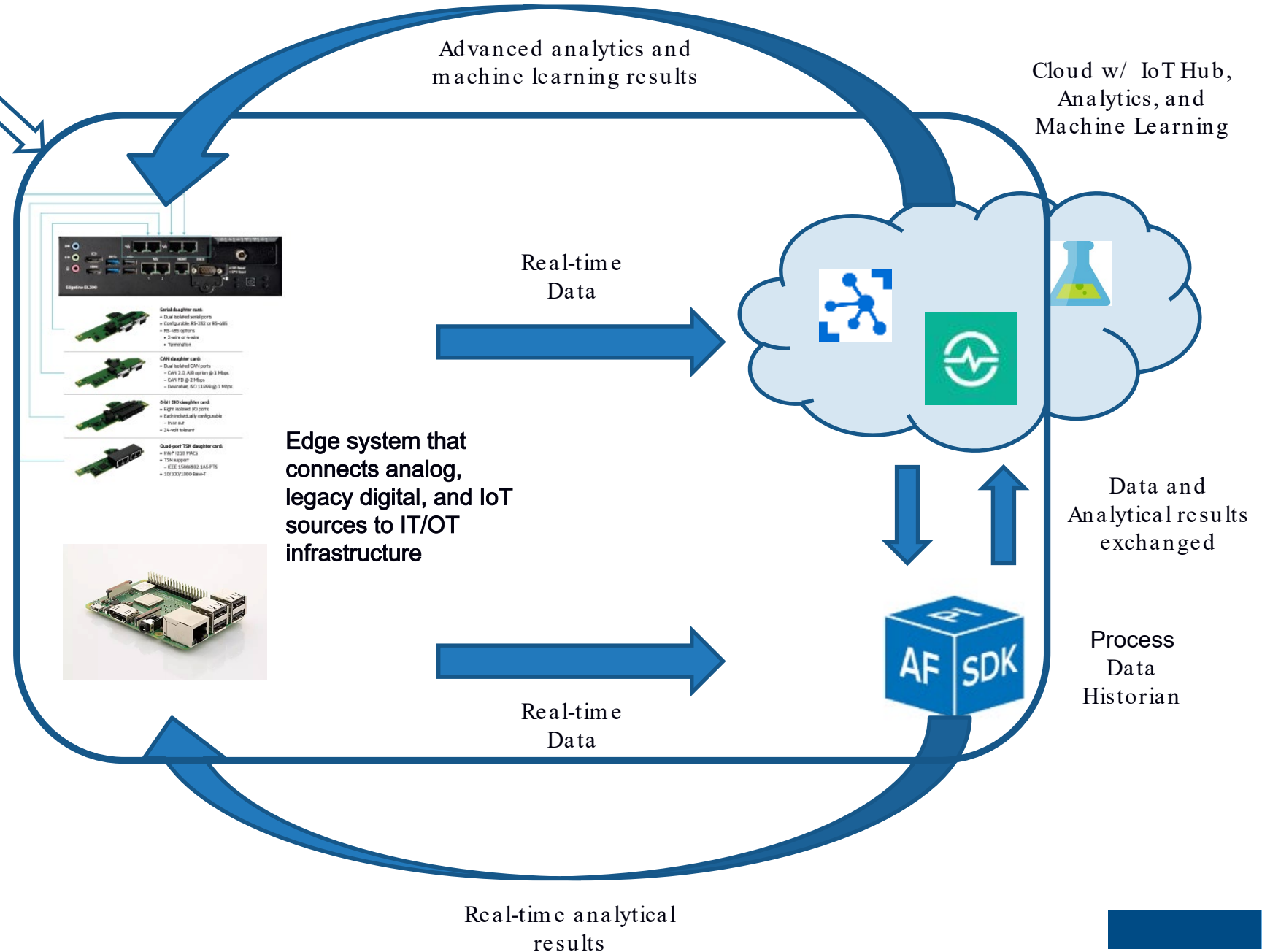
Interconnectivity

# Digitalization and Instrumentation in a Box for legacy assets

- **Intelligent Edge**
  - Serial Comms
  - A/D I/O
  - Wireless
- **Process Historian**
- **Cloud Account**
  - IoT management in cloud
  - Analytics & ML in cloud

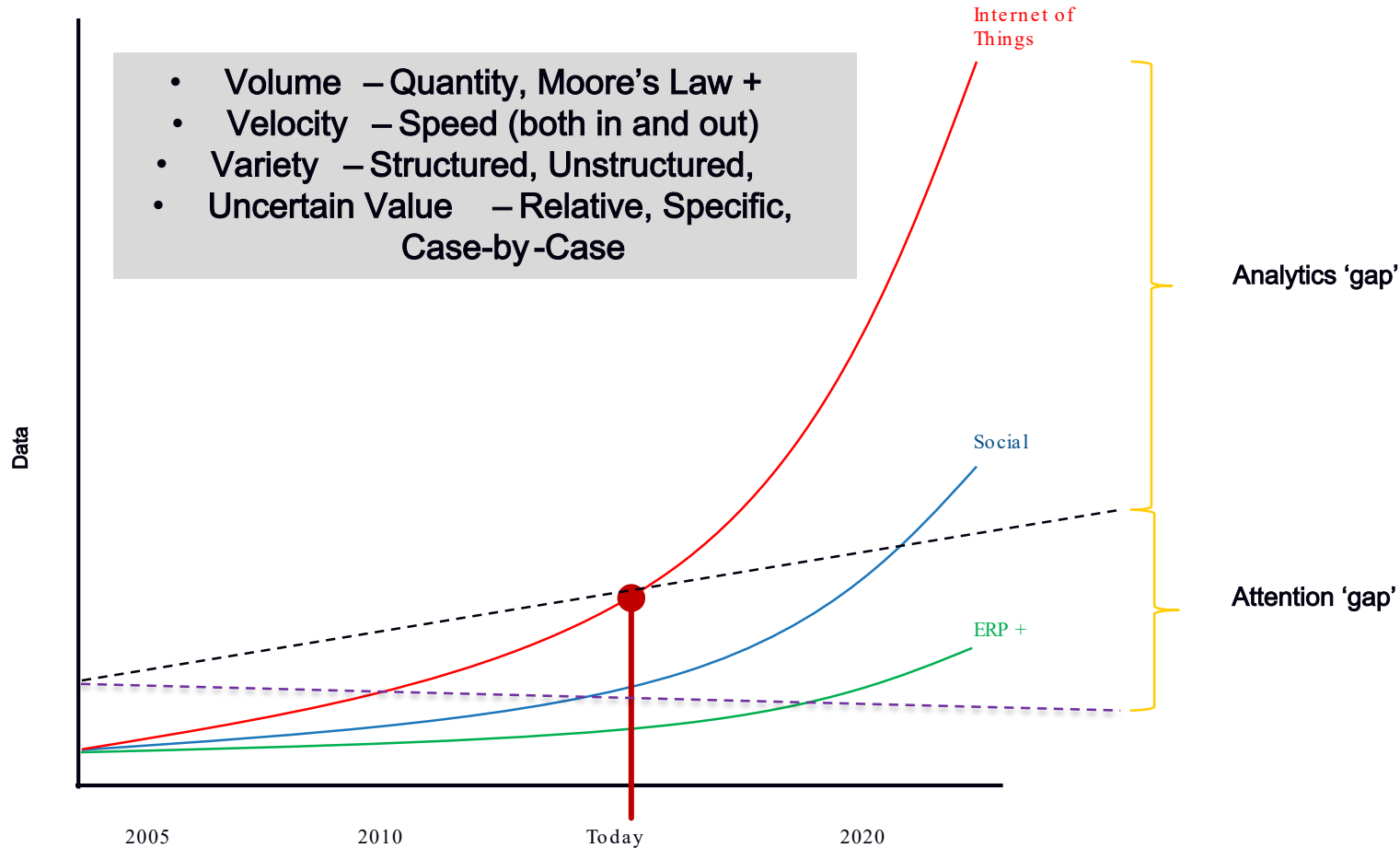


Physical world





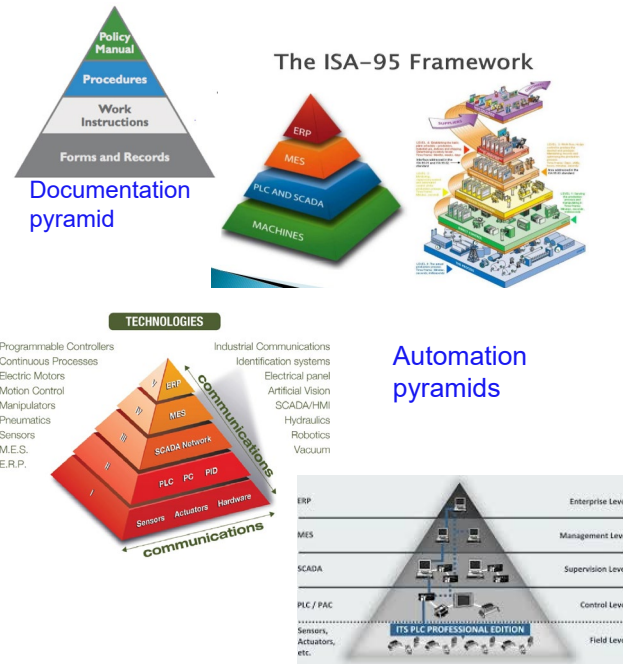
# Mind the Data Gaps



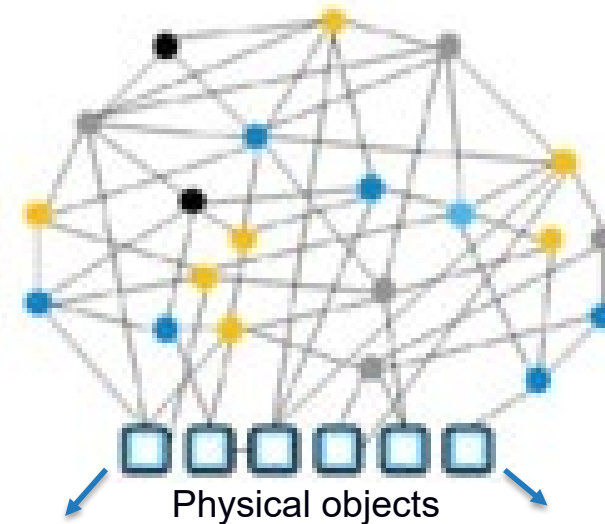
- **Analytics gap** – available data exceeds analytics capability
- **Attention gap** – available insights from analytics exceeds people capacity to act upon in a timely manner

# The Evolution: Software -Defined Automation

From traditional pyramids...



...to next-generation "extreme" automation

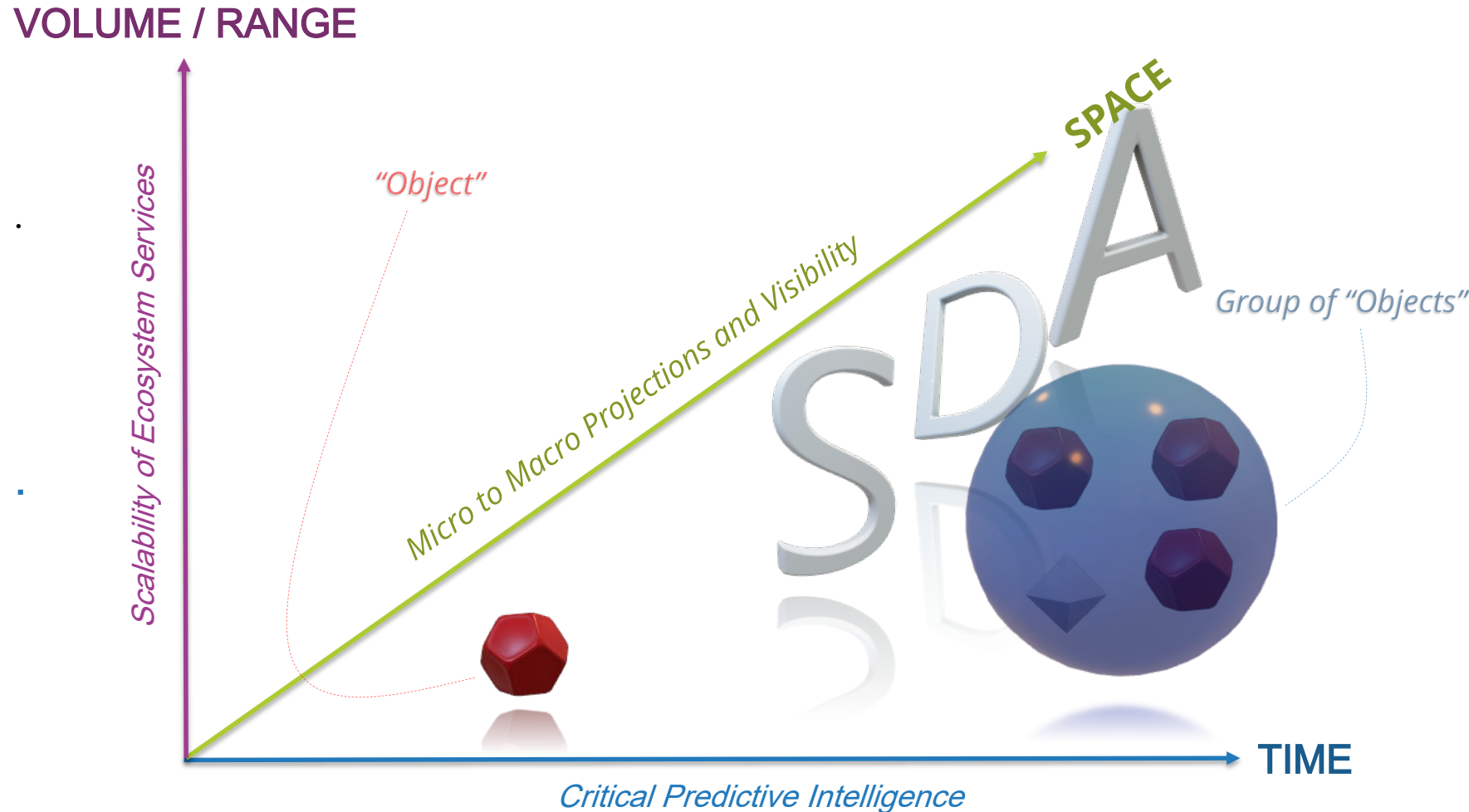


Physical objects  
Medical devices, cars, product shelves, trucks, solar panels, hospitals, cities, aircrafts, etc.







Physical objects are linked to networked, decentralized, or partially self-organizing services and transactions to support monitoring, collaboration, production, and servicing new archetypes of "extreme" automation.

# From Pyramidal Automation Technology Stack to Software-Defined Automation

- Best for monitoring, collaboration, production and servicing of **complex automation archetype within operation** -intensive contexts .
- Represents the entirety of an operational environment with figurative "objects" evolving over **time, space, and volume** .
- **SDA** links physical and virtual "objects" to networked, decentralized, collaborating or even partially self-organizing services and transactions.



# SDA Cross-Industry Relevance: Summary

		Ecosystem Services VOLUME	Micro 2 Macro SPACE	Critical Intelligence TIME
	As-a-Service Production Assets			X
	Autonomous production processes	X	X	X
	B2B integration and automation	X		
	O&M of generation assets	X		
	Distributed flexibility management	X	X	
	Outage restoration		X	
	Maintenance Automation			X
	Predictive Fulfillment	X	X	X
	Personalized and contextualized interaction			X
	Collaborative Marketplace	X		
	Environment-Agnostic Digital Continuity	X		
	Operational de-risking	X		
	Smart cities Automation			X

Note: This is a non-exhaustive list of use cases. These are just some examples.

# Positioning Data -Driven & Digital Initiatives

## Typical Aim

## Primary Technology Model or Leveraging

### OX - TRANSFORMATIONAL

Innovates & Penetrates Markets at Enterprise Level

Fundamentally change major segments or the entirety of the user's supply-chain offering

Software-Defined Automation applied throughout business functions

### IT/OT Convergence - STRATEGIC

Enhances Cross Organization Operational Efficiency

Accrued predictability over digital assets, increase in quality of product or service

Streamlined connectivity, and a variety of digital-ready assets morphed into data-centric environment

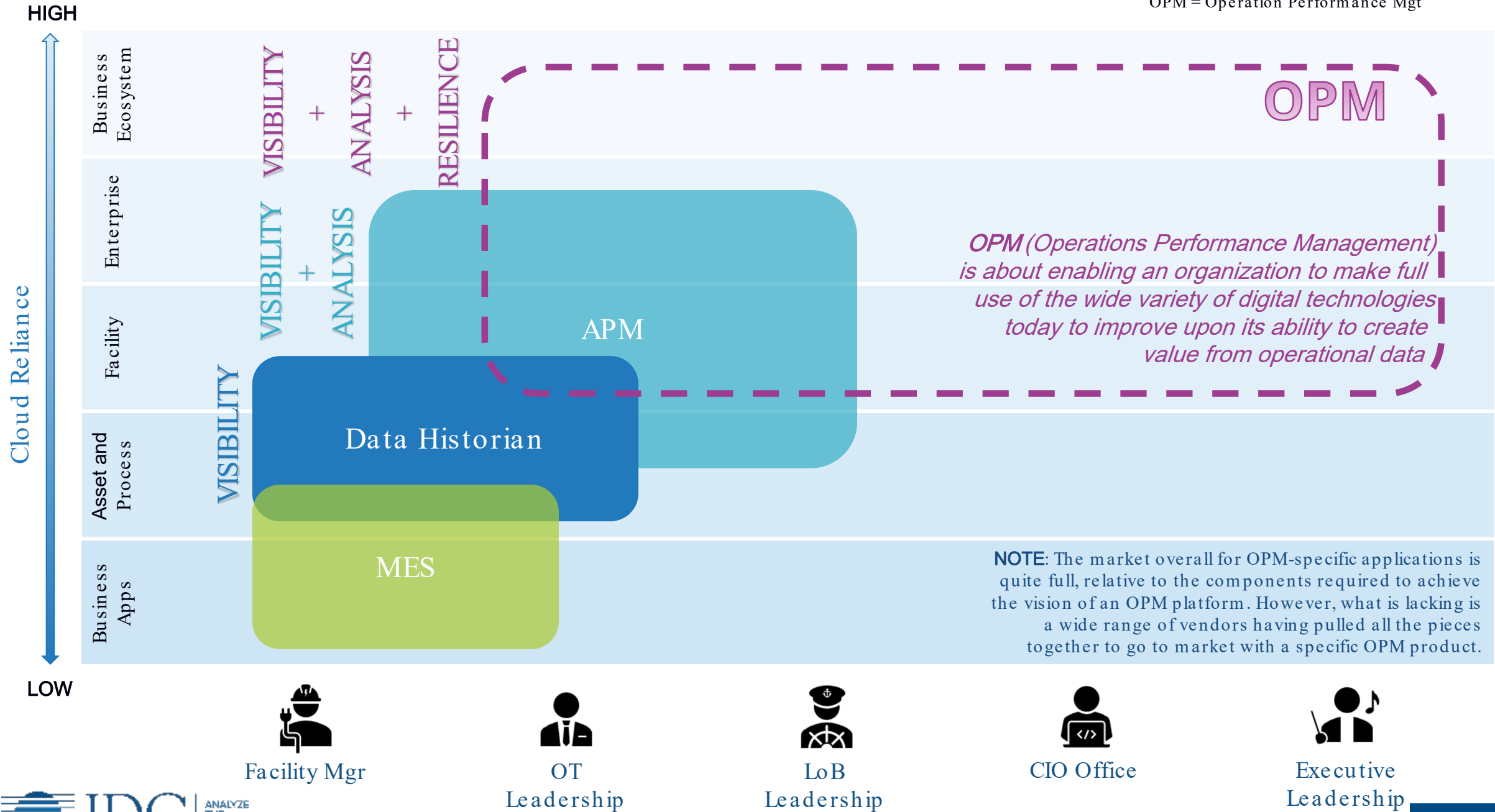
### Adding Digital Capabilities - TACTICAL

Solves a Marginal Business Problem at the Local Level

Modify a process or workflow to obtain incremental efficiency gain

Digital capabilities such as IoT, Analytics, Advanced Automation, etc. used, as one off or combined

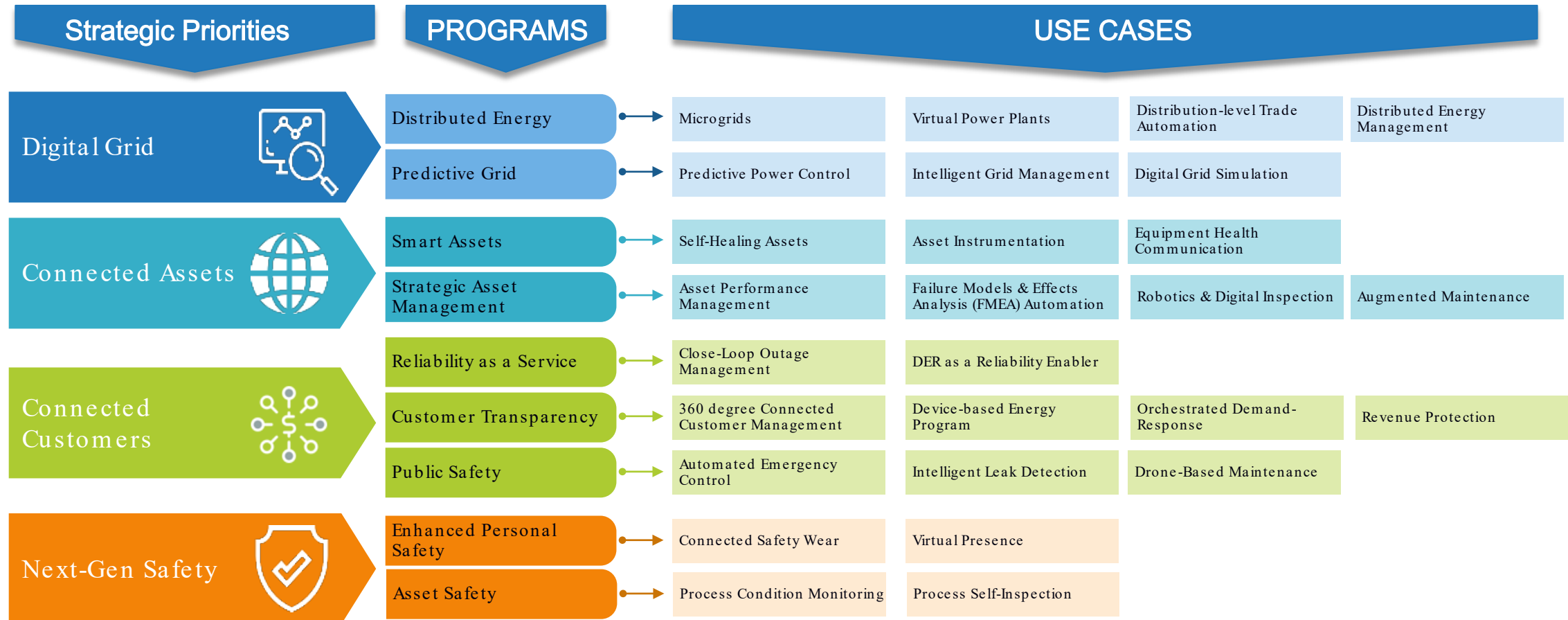
APM = Asset Performance Mgt  
OPM = Operation Performance Mgt



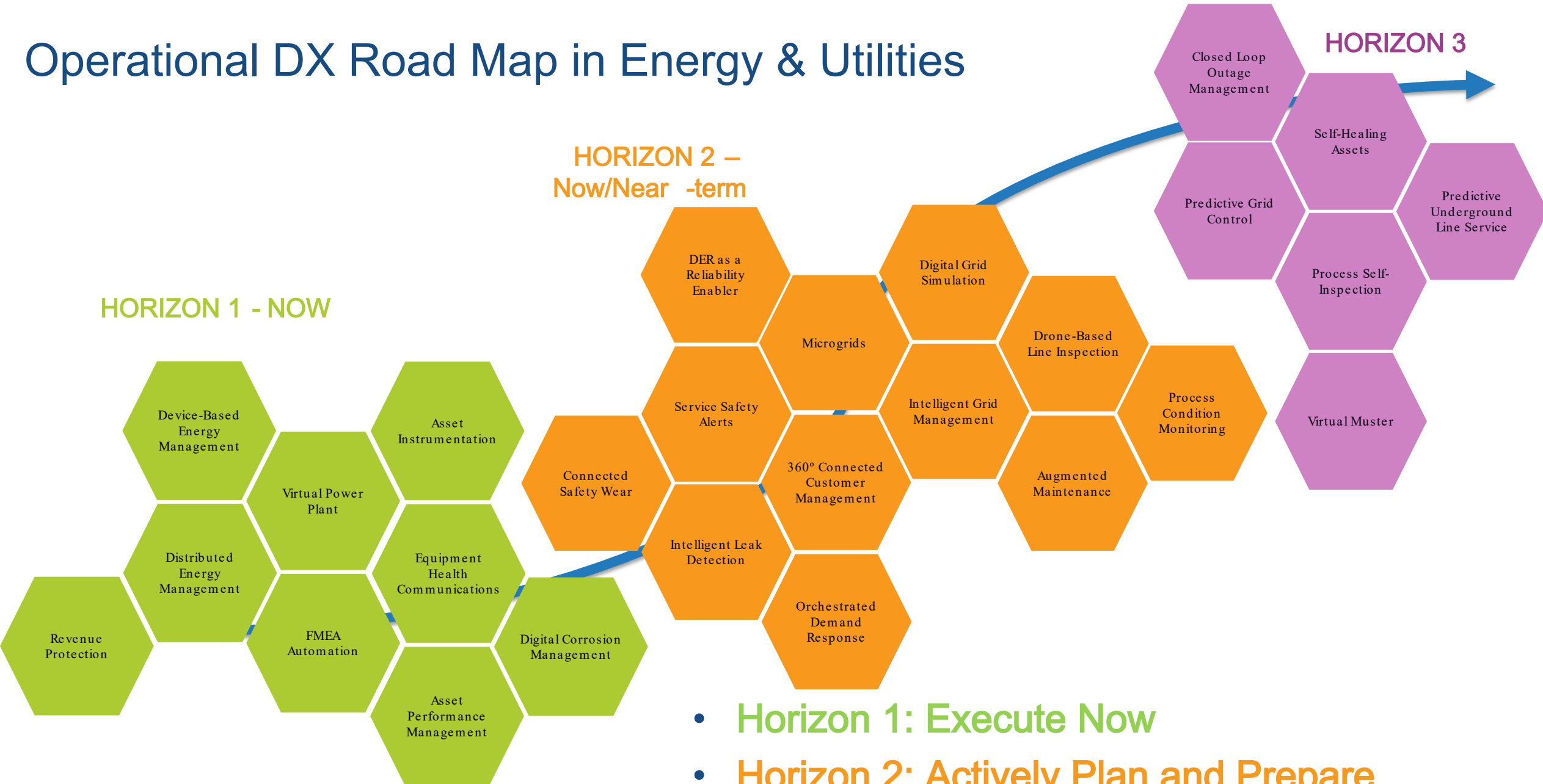


# Digital Transformation in Energy & Utilities

## Mature IT/OT and Data Science Required



# Operational DX Road Map in Energy & Utilities



- Horizon 1: Execute Now
- Horizon 2: Actively Plan and Prepare
- Horizon 3: Envision and Project

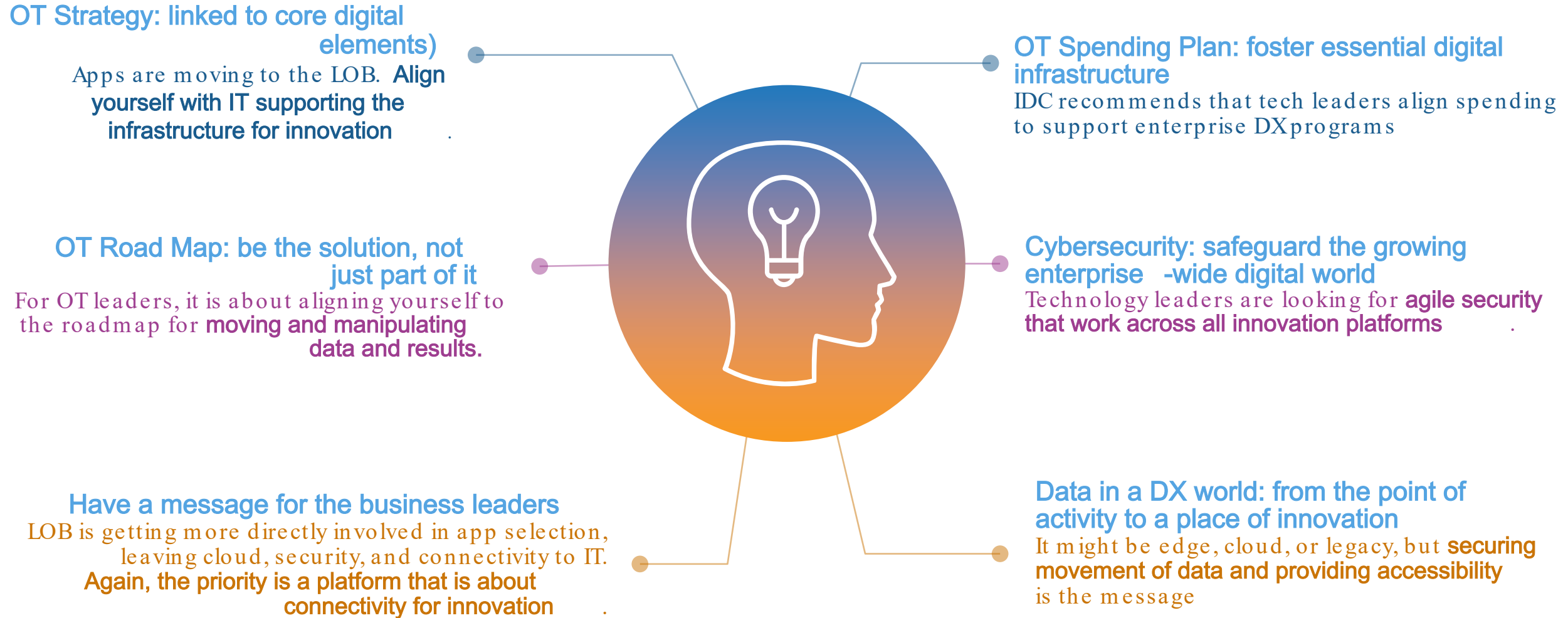
# Building Your Digital Operation Road Map



Identify your baseline state and define what it will take to evolve your organization to the future digital state.

Factor in customer journey maps, capabilities, and portfolio gaps as you establish your programs and use case.

# Essential Guidance for Digital OT Leaders



# For More Information

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**Twitter**

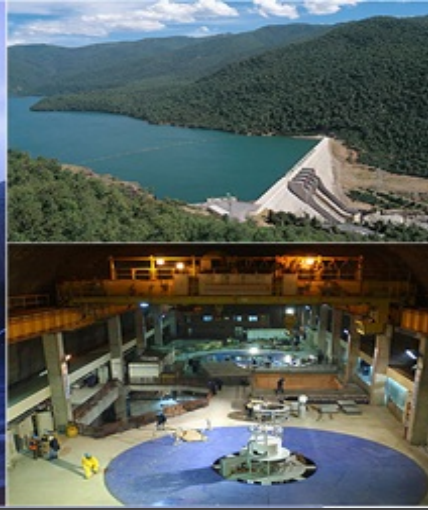
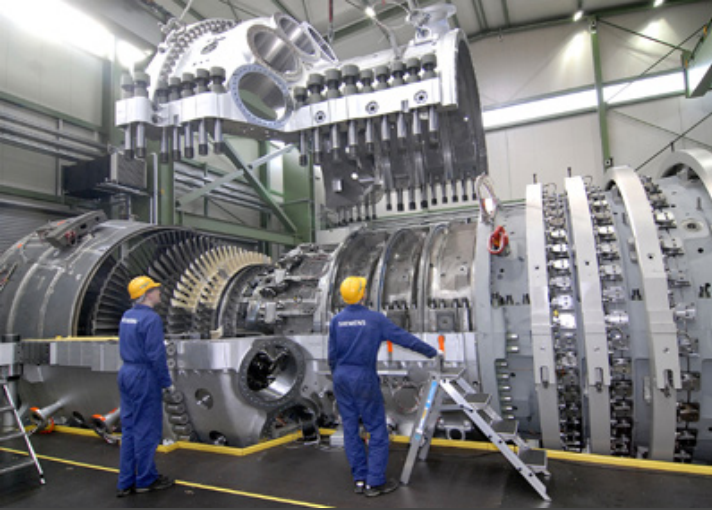
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# The PI System – IT / OT Convergence and Value Analytics

## July 17, 2019



David Thomason – Industry Principal, Global Power Generation





# The Data Opportunity and Challenge

How Do You Turn this Data in to Accessible and Valuable insights?

## DAILY PRODUCTION

Current – 312 MWs Forecast – 340MWs

## HRSG Performance

Draft Pressure: -0.5  
WC Stack Temp: 316°F  
Oxygen: 2.5%

Firebox Temp: 860°F  
Outlet Temp: 840°F  
Cold Oil Velocity: 6 ft/sec

## ALERT!

Pump needs servicing in next 72 hours

## WEATHER CONDITIONS

Relative Humidity: 34%  
Current Temp: 85 °F High: 92 °F Low: 57 °F  
Wind: 8 mph/N

# And Make Operations Data an Asset Everyone Can Use in Real Time



**Process Engineer**



**Control Room Tech**



**Production Manager**



**Data Scientist**



**Reporting Analyst**



**Maintenance Engineer**

# That's Why We Enable a Data Infrastructure Approach

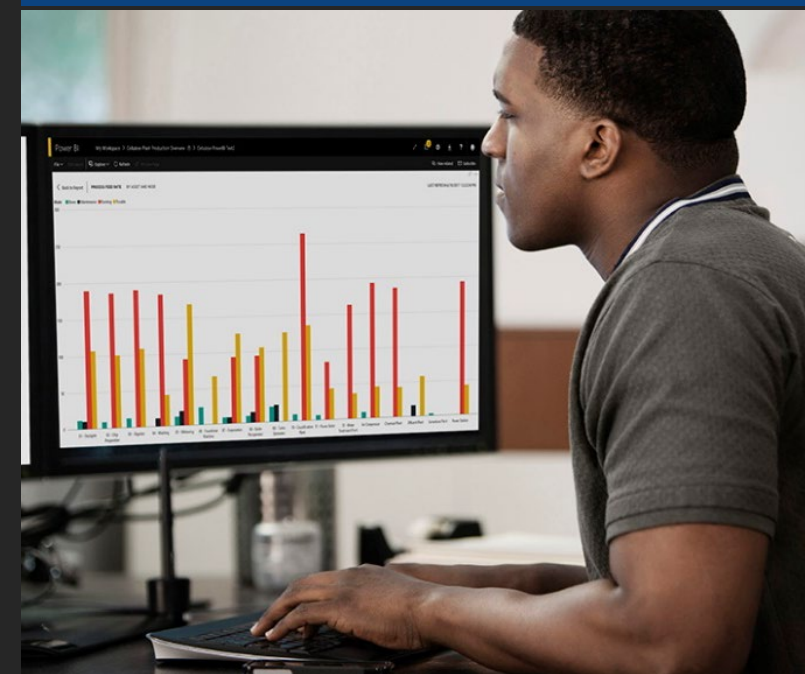
## Situational Awareness Real-Time Dashboards



## On Demand Exploration Ad-hoc analysis



## Third Party Applications Fit for purpose application





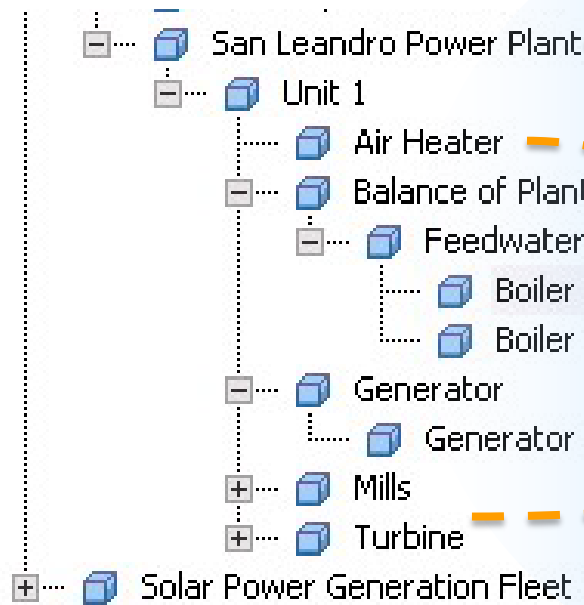


**Pervasive  
Connectivity  
Across  
Vendors**

# Enable: IT and OT Integration

## Data Infrastructure for Operations Data Normalization and Governance

### PI AF – Asset Framework Chart of Operations



### Chart of Accounts

**Enterprise  
Intelligence**

Account Name	Code	Financial Statement	Group
Plant	730	Balance sheet	Power Gen Assets
Plant depreciation	740	Balance sheet	Power Accounting
Equipment	750	Balance sheet	Power Gen Asset
Equipment depreciation	760	Balance sheet	Power Accounting
...			

# Enable: Secure Data Infrastructure for Critical Operations

## Critical Systems

Transmission &  
Distribution  
SCADA



Plant DCS



PLCs



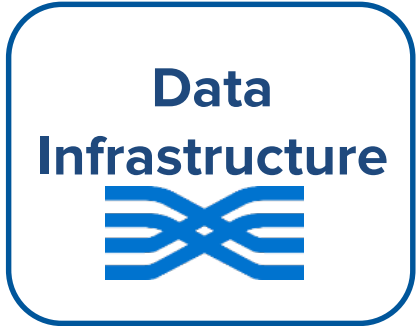
Environmental  
Systems

Other critical  
operations systems



REDUCED  
RISK  
TO  
CRITICAL  
ASSETS

Limits direct access to critical systems while expanding the value use of information.

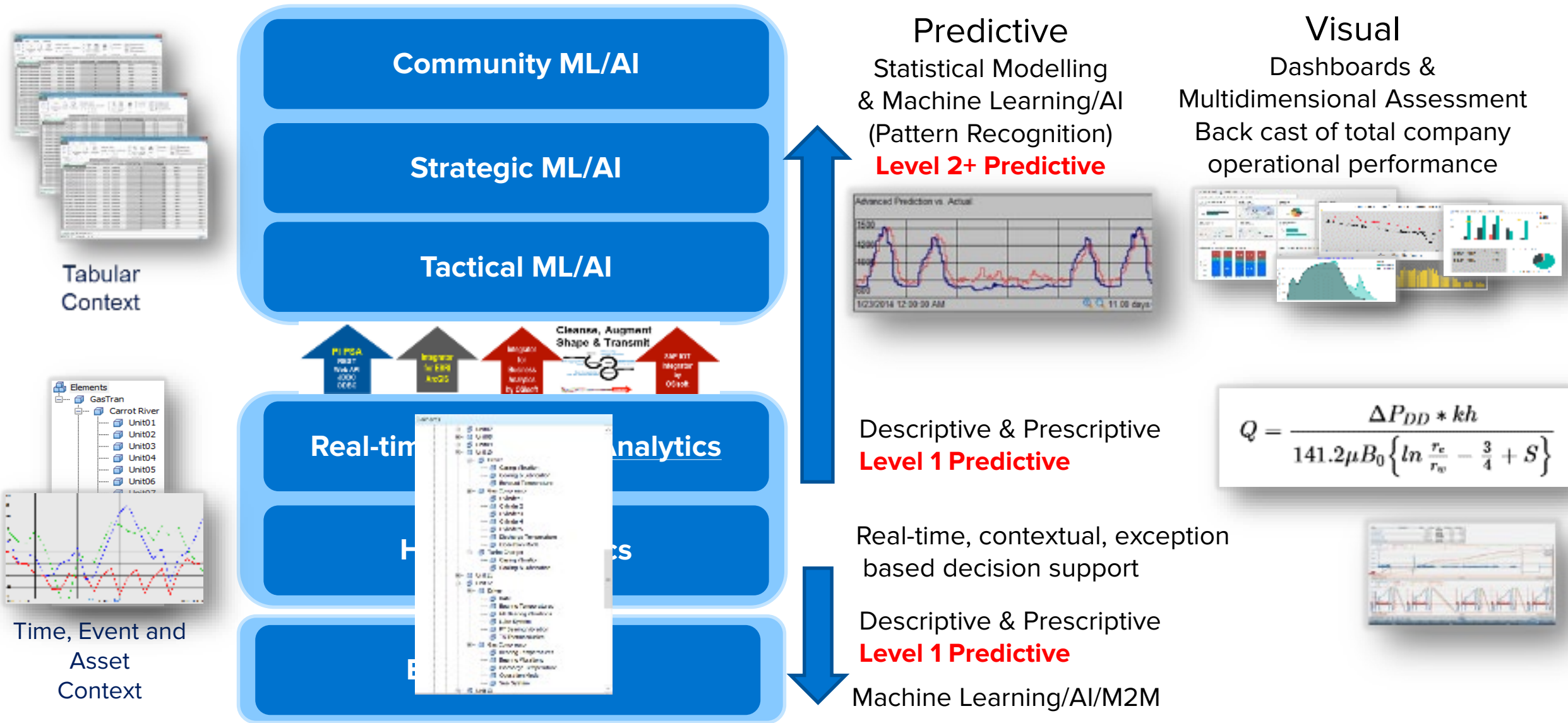


Security  
Perimeter

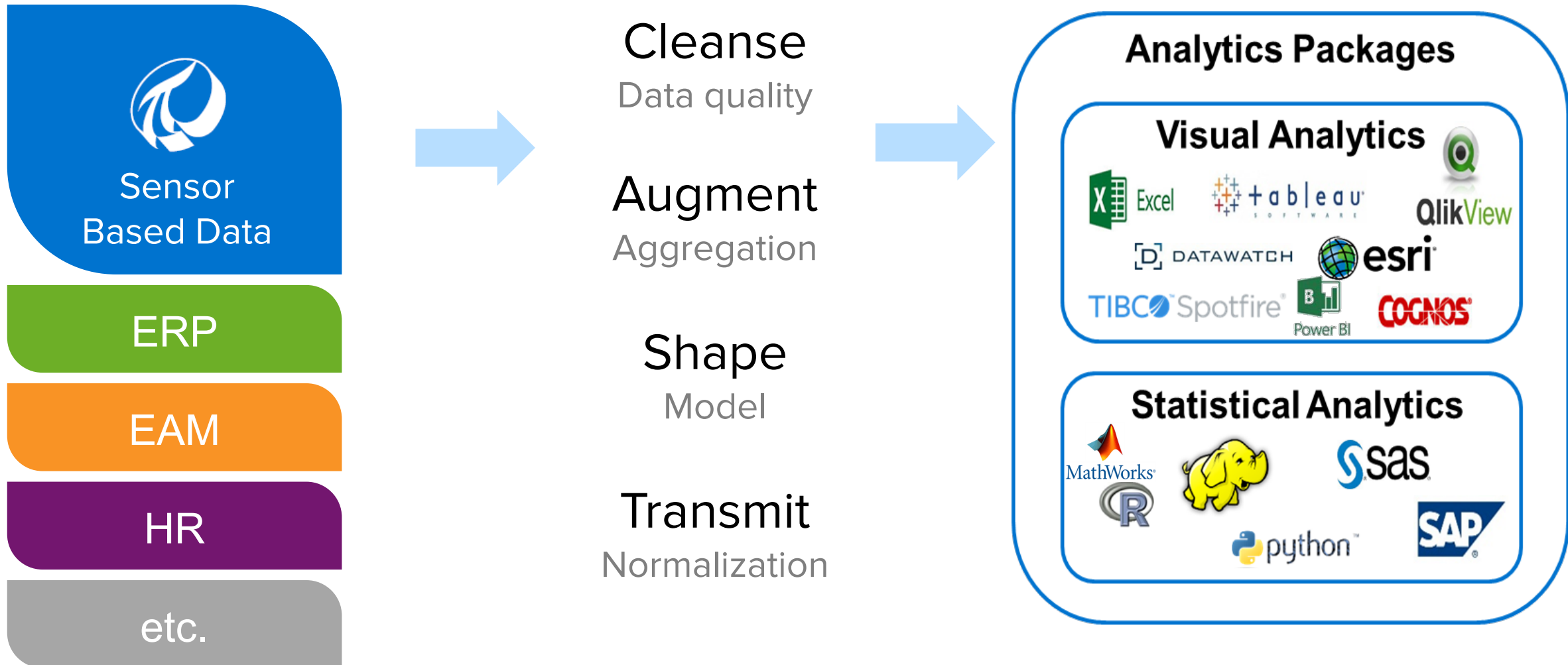




# Layered Approach to Analytics



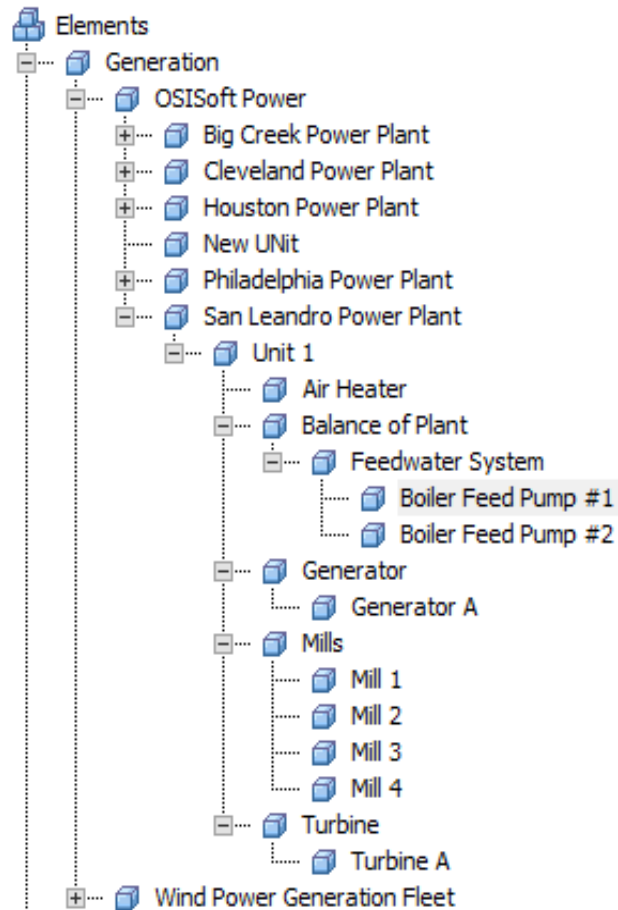
# Analytics Ready Operational Data



# Real-Time OT Data and Abstraction Layer

Raw Data

Structured data in AF with context and templates



Process Context

Category: Process Data		
	Cold Side Inlet Temperature	77.1157989501953 °F
	Cold Side Outlet Temperature	131.192291259766 °F
	Hot Side Inlet Temperature	374.601501464844 °F
	Hot Side Outlet Temperature	292.926361083984 °F

Location

Category: Location		
	Address	2265 W Salinas St, San ...
	Latitude	29.43027
	Longitude	-98.518172

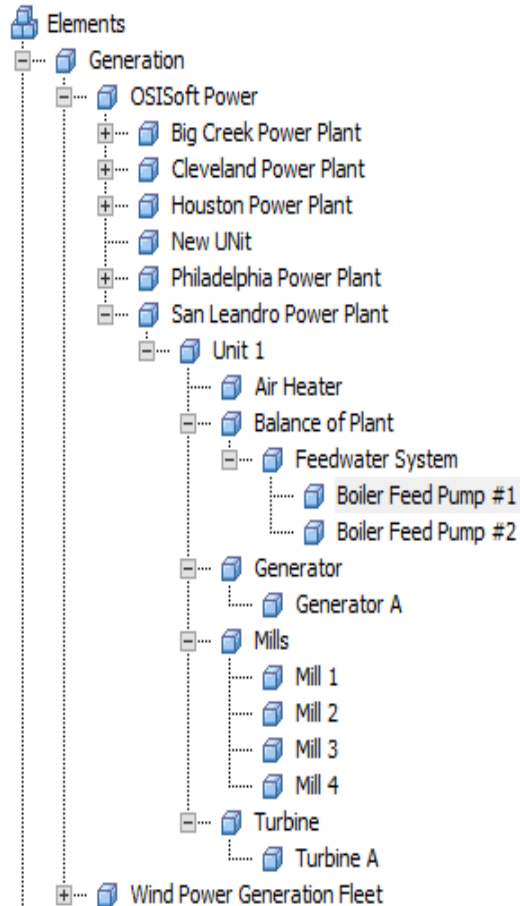
Limits, Design Curves and Specifications

Category: Specifications		
	Area	1200 ft2
	Coefficient	75.66 BTU per F ft2 Hr
	Service	Crude vs. Naphtha

# Real-Time OT Data and Abstraction Layer

Structured data in AF

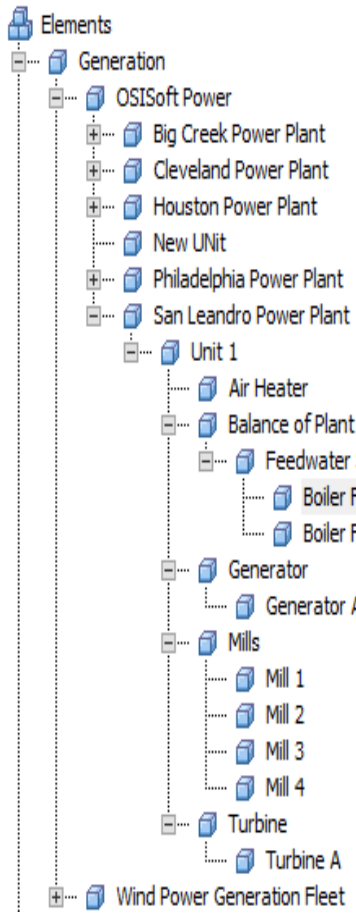
Transform to information - Streaming AF Analytics & Event Frames



- Start & Stop counts / time in service or operating hours
- Rate of change or deviations (ie differential pressure)
- Actual vs design
- Event Frame Analysis (ie number of high vibration anomalies, total time...)
- Efficiency (%)
- Cycles per period
- Notifications on high / low thresholds of raw data or real-time streaming calculated results

# Real-Time OT Data and Abstraction Layer

## Structured data & Transformed Results



- Condition Score
- Start & Stop counts / runtime
- Rate of change or deviations
- Actual vs design
- Event Frames
- Efficiency (%)
- Cycles per period
- Notifications

## Applications and Big Data Analytics

- APR Advanced Pattern Recognition
- Machine learning algorithms
- Analytic hooks into R, MATLAB, PYTHON
- Big data analytics platform & tools
  - Microsoft BI
  - SAP HANA
  - Tableau
  - TIBCO Spotfire

# Smart Asset Objects – Configuring the Smart OT Infrastructure

## It is time to get information Greedy!

A greatly enhanced digital copy with high business value

- Future data for forecasting
- Production schedule and measure deviations
- Incorporate Financial data, Co\$t of consumables, P&L calcs
- Real-time Contract and Regulatory Compliance KPIs
- Measure current performance vs best possible
- Streaming Analytics to transform data to information
- Event Framing for Starts / Stops, Runtime counters, Process Analysis
- Hooks into Python, R, and Matlab
- Supporting and supplying data for Level 2 Analytics APR, ML and AI

Gas Turbine

HRSG To

Generator

Generators

Smart  
Applications

Physical Power  
Gen Plant #2

Digital Power Gen  
Plant #2

PG Smart  
OT Infrastructure

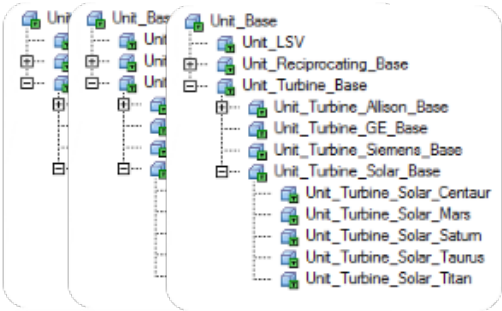
Smart Application Template



# TransCanada Anomaly Detection & Predictive Analytics

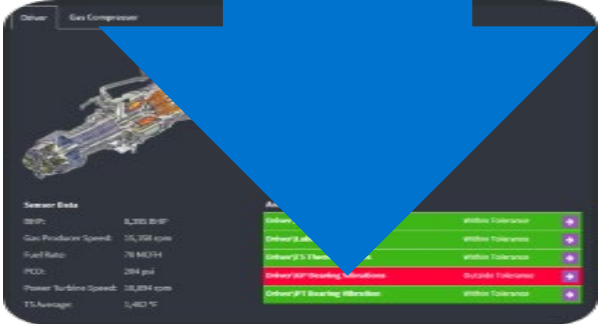
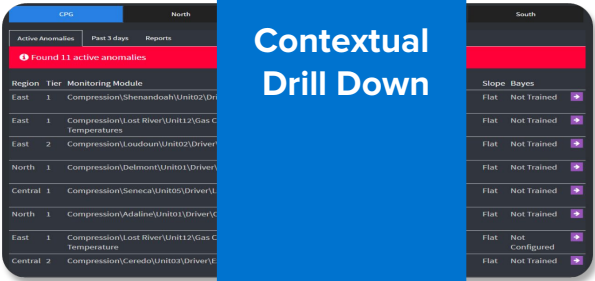
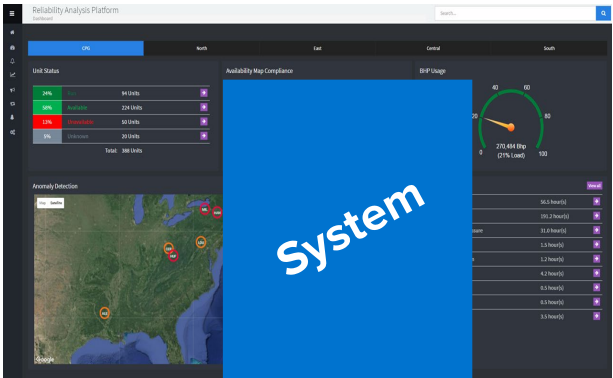


Physical Compressor Stations



Digital Compressor Stations

Exception based KPI Dashboard system



System

Contextual Drill Down



Centrifugal Compressor Templates

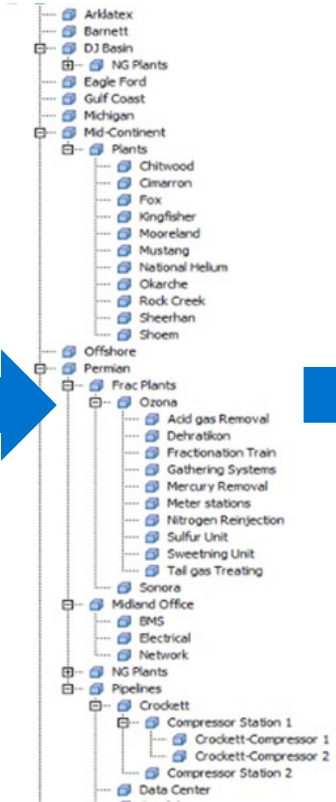
Availability	Performance	Quality
<b>Downtime</b> <ul style="list-style-type: none"><li>✓ Event Frames</li><li>✓ Downtime classification</li><li>✓ Planned vs. unplanned</li><li>• Maintenance data</li></ul>	<b>Runtime</b> <ul style="list-style-type: none"><li>✓ Event Frames</li><li>✓ RACR</li><li>✓ Horse power usage</li><li>• Efficiency</li></ul>	<b>Anomaly Detection</b> <ul style="list-style-type: none"><li>✓ Sensor data behavior based on historical normal</li><li>• Oil analysis</li><li>• Equipment analysis reports</li></ul>
Health Index		

Health Index Templates



Monitoring Modules

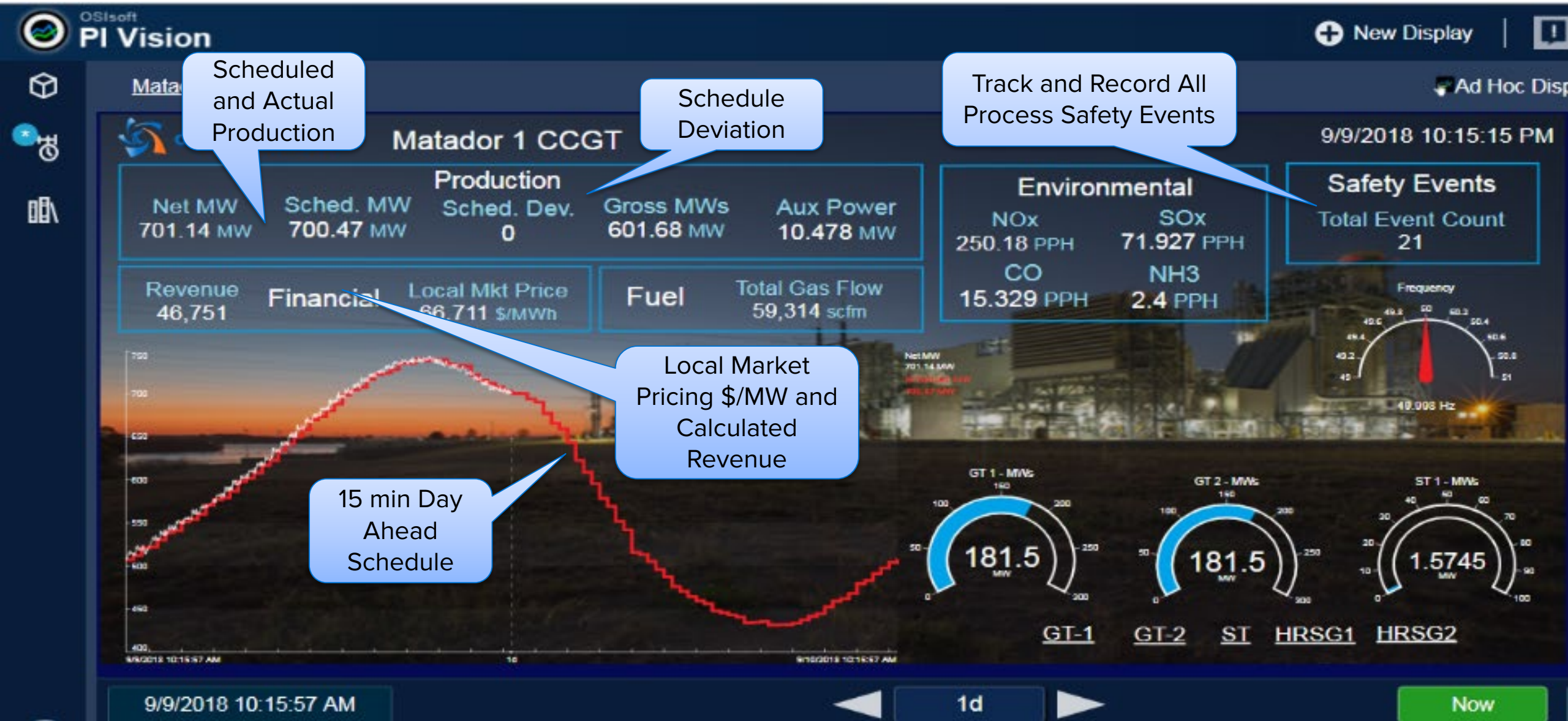
Anomaly Detection Templates



TransCanada Smart OT Infrastructure



# Market Data and Forecasted Schedule



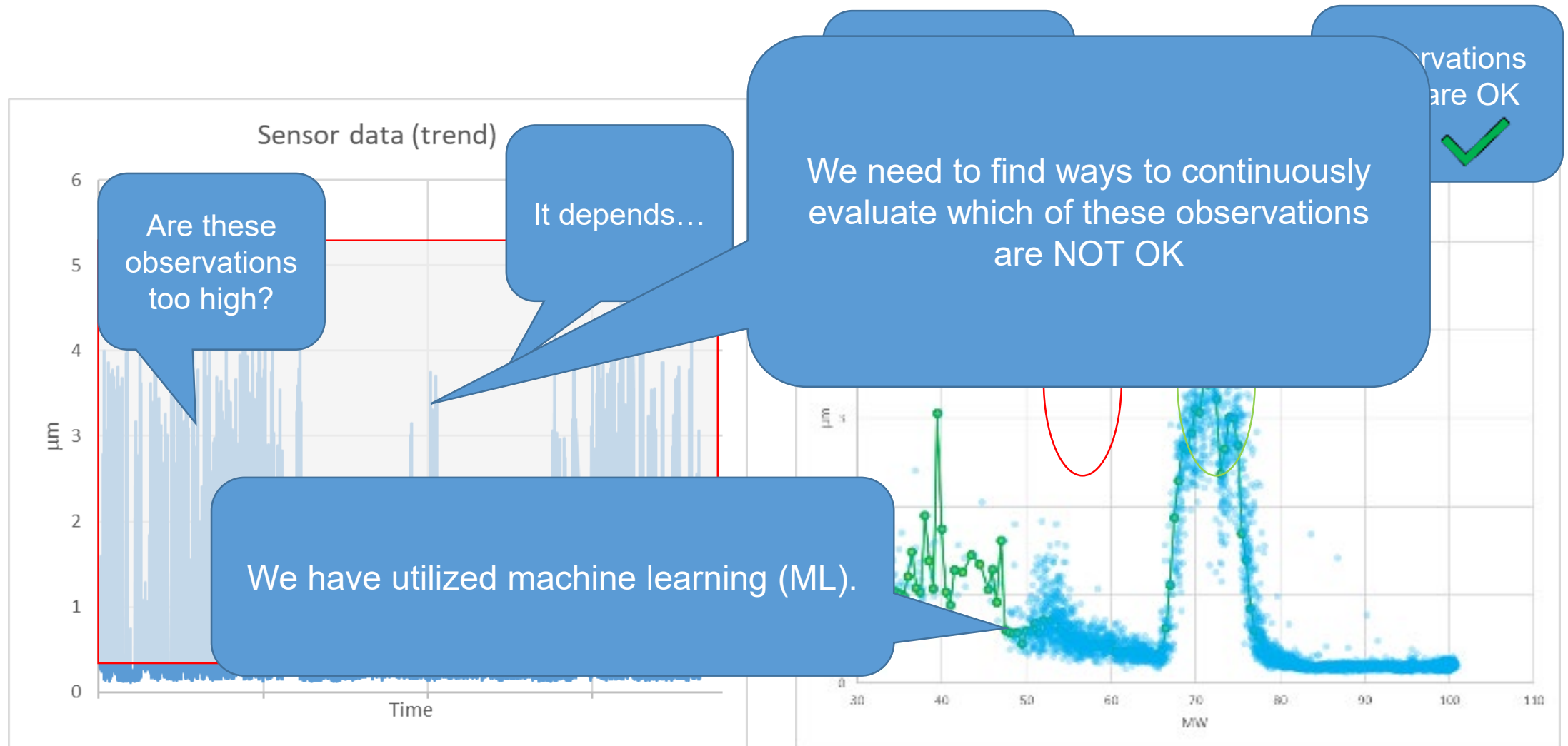


# Utilizing the Flexibility in PI System to Incorporate ML and AI in CBM

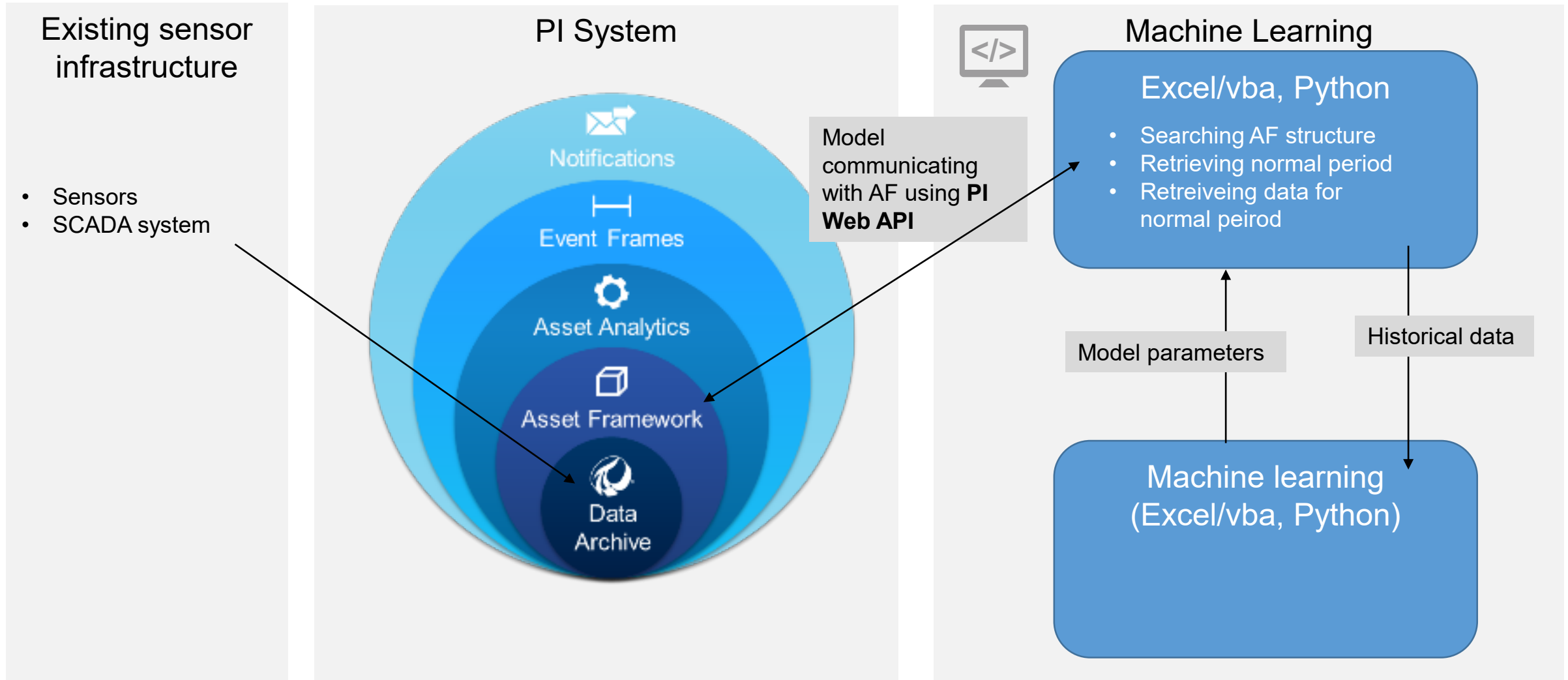
Jørgen T. Foss, Ole Kristian Grindbakken  
and Joakim Gundersen



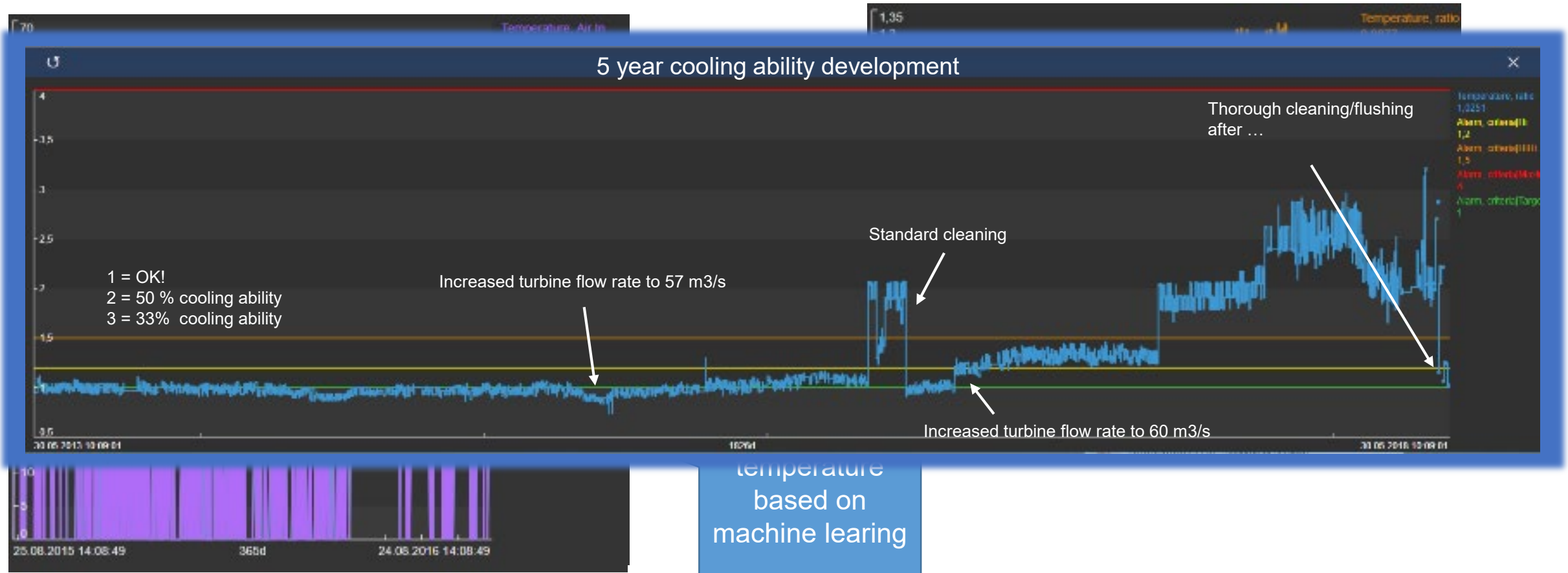
# How to evaluate observations



# Implementation – Machine learning



# Example of ML – Stator Cooler





# **BRINGING IT ALL TOGETHER: REAL TIME CAPACITY MONITORING**

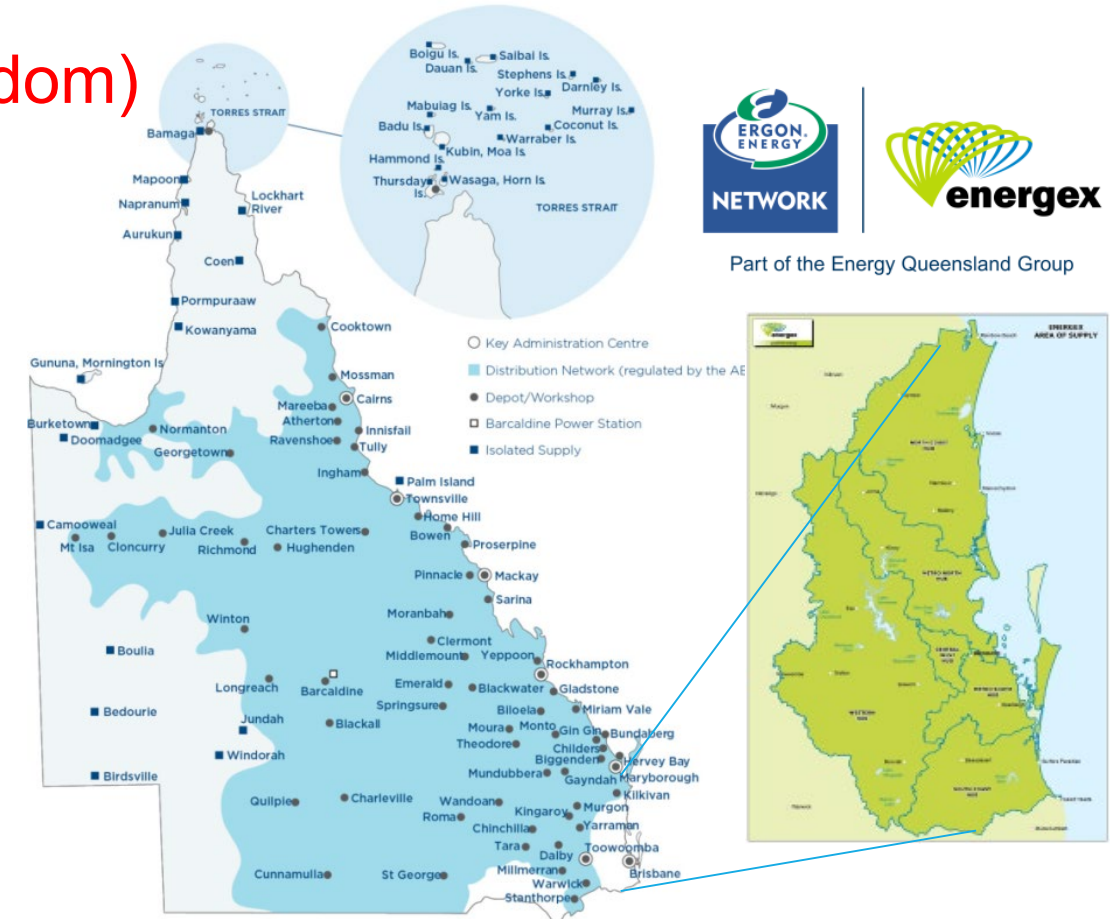
**Timothy Lewsey CPEng RPEQ (ITEE)**  
**12<sup>TH</sup> September 2018**

# Introduction to Energy Queensland



## Merger of Ergon Energy and Energex distribution networks

- 1.7 million square km (7x United Kingdom)
- \$24 billion in electricity assets
- 33 remote power stations
- 500+ zone substations
- 3000+ distribution feeders
  - 27,000+ km underground
  - 192,000+ km overhead





# Weather Data



REST API



**Dimension**  
Software

Co-ordinates



Conditions



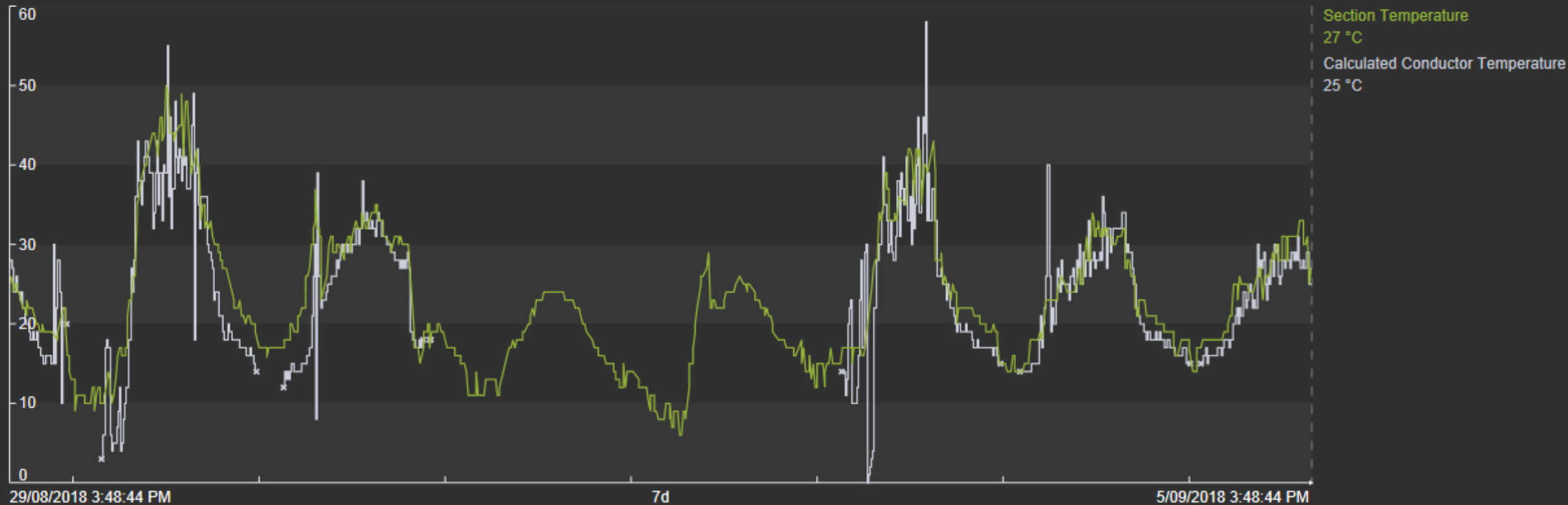
Category: 00 - Weather Station Data			
+		Closest Weather Station	Oakey Ap
		Corrected Wind Angle	15.1824244861698 °
		Distance	3.9 km
+		Measured Ambient Temperature	16.2999992370605 °C
+		Measured Wind Bearing	98 °
+		Measured Wind Speed	8.33333396911621 m/s



**PI Asset  
Framework**

# Bringing it all together: PI Vision

## Conductor Temperature Comparison



# Real Time Capacity Monitoring: Summary

Changing electrical distribution landscape.



Downward pressure on operating costs.



Need to improve asset utilisation.



This project has demonstrated potential asset utilisation improvements of **20+%**

# Business Results: Information is an agent for change

Availability  
and  
Reliability

Fleet  
Management

Resource  
Optimization

Process  
Improvement

Digital  
Transformation



Reduce  
unplanned losses  
across a mixed  
technology  
portfolio. **\$18.7M  
of avoided losses  
in 3 years**

Plant data  
available to all  
personnel  
**Over USD 10M  
savings from  
analysis &  
optimization**

Average  
increase in  
energy  
generation:  
**30% with  
peaks above  
60%**

Startups are  
more  
consistent.  
**With accuracy  
improved by  
roughly 95%**

Performance /  
efficiency  
improvements  
Fuel savings  
Maintenance  
optimization  
Dispatch  
management

# We believe **People** with **Data** can **Transform** their world



For more information please visit  
[www.osisoft.com](http://www.osisoft.com)

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- Industry Principal - Global Power Generation
- [dthomason@osisoft.com](mailto:dthomason@osisoft.com)



# THANK YOU



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